



YEAR ENDED DECEMBER 31, 2021 FINANCIAL AND OPERATING RESULTS

February 28, 2022





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2021 Financial Highlights in PhP, Mn

NET INCOME AND EBITDA

2021	2020
CCNI	
24,608	21,711
13% ↑	13%
Reported Income	
23,498	16,316
44% ↑	44%
Core EBITDA	
44,586	35,287
26% ↑	26%
Reported EBITDA	
43,416	29,847
45% ↑	45%

REVENUES

2021	2020
Gross Revenues	
318,547	275,304
16% ↑	16%
Distribution Revenue	
63,356	60,507
5% ↑	5%
Generation, transmission and other pass-through charges	
231,094	207,439
11% ↑	11%
Energy Fee	
14,788	
Non-Electric Revenues	
9,309	7,358
27% ↑	27%

EXPENSES

2021	2020
Purchased Power Cost	
224,915	204,420
10% ↑	10%
Operating Expenses	
31,718	25,812
23% ↑	23%
Capital Expenditures	
27,501	20,833
32% ↑	32%
Coal and Fuel	
8,793	
Power Plant O&M Costs	
1,103	

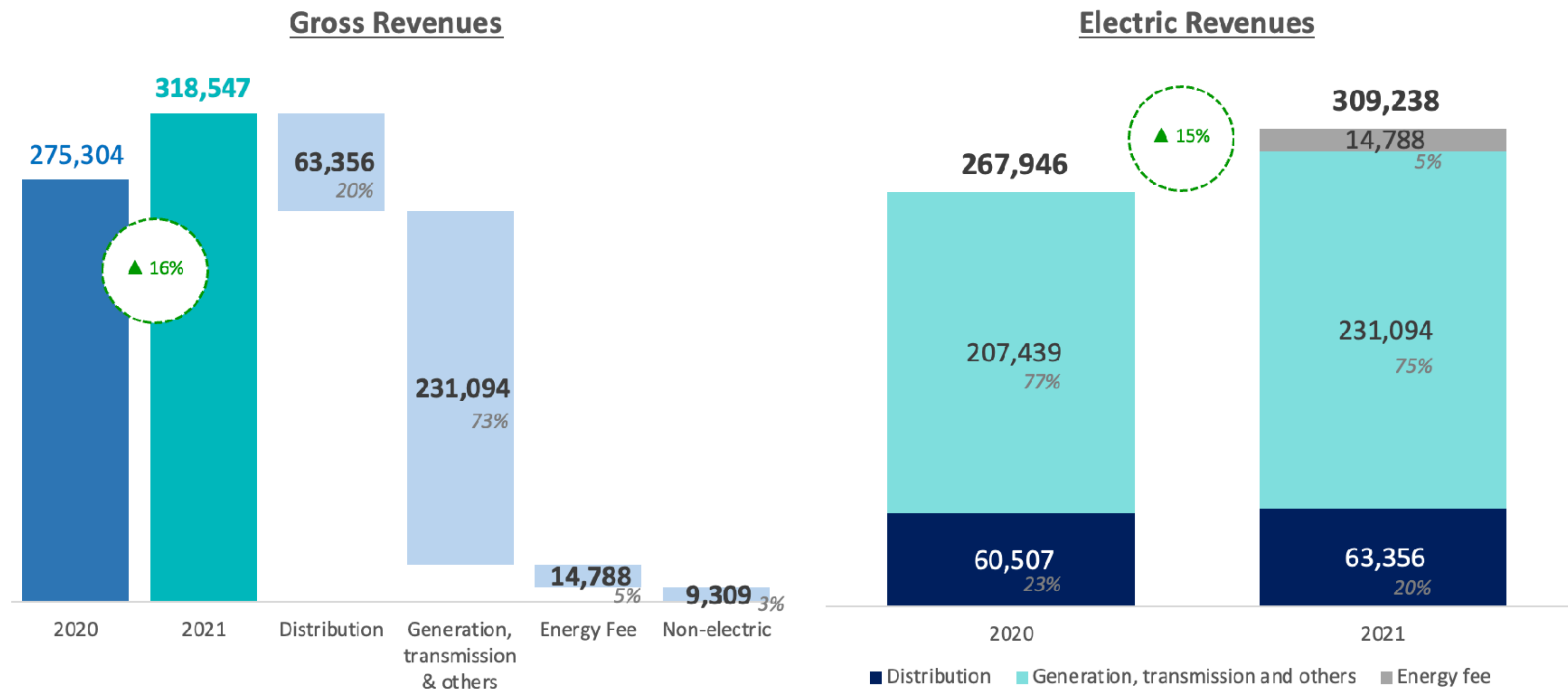
CASH AND BORROWINGS

2021	2020
Cash & Cash Equivalents	
54,899	50,912
8% ↑	8%
Borrowings	
90,668	40,071
126% ↑	126%

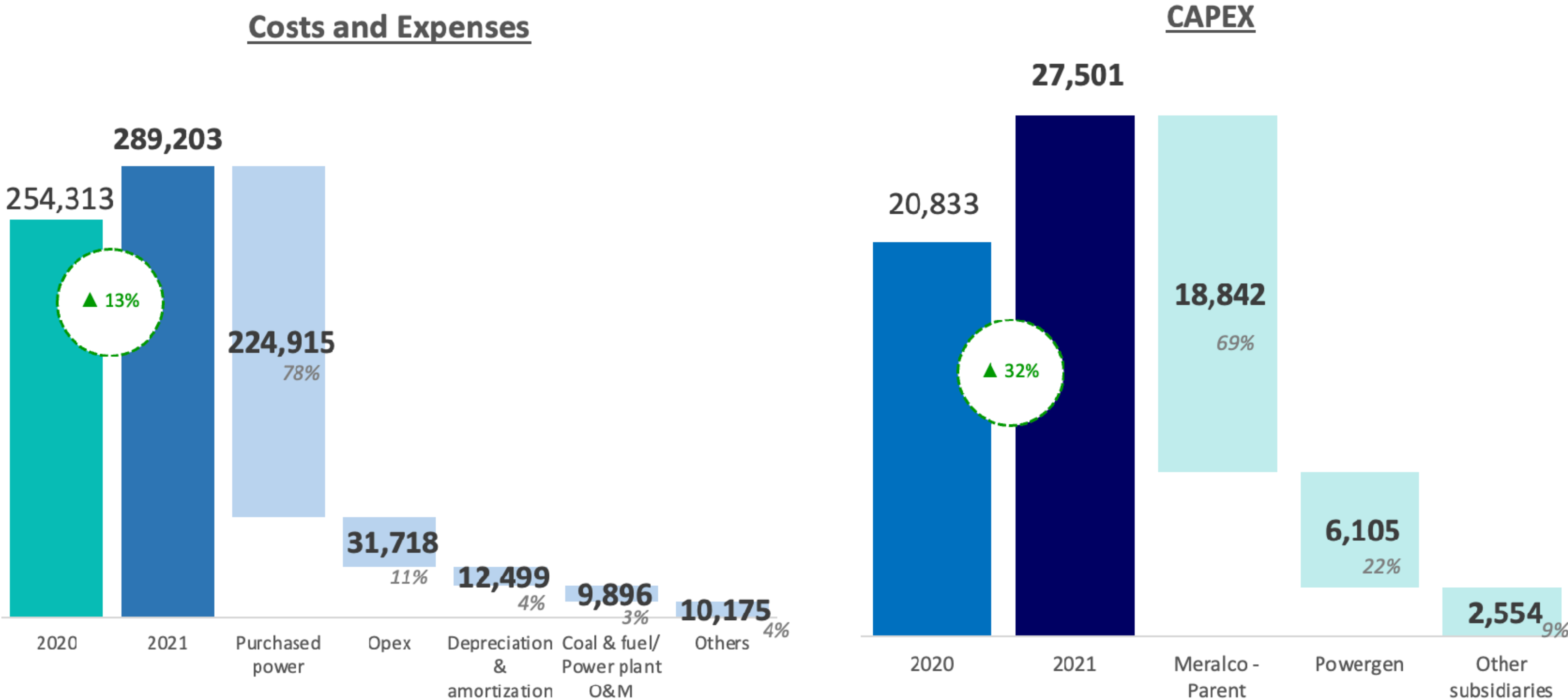
SUBSIDIARIES CONTRIBUTION

2021	2020
MGen	
1,204	428
181% ↑	181%
Others	
987	898
10% ↑	10%

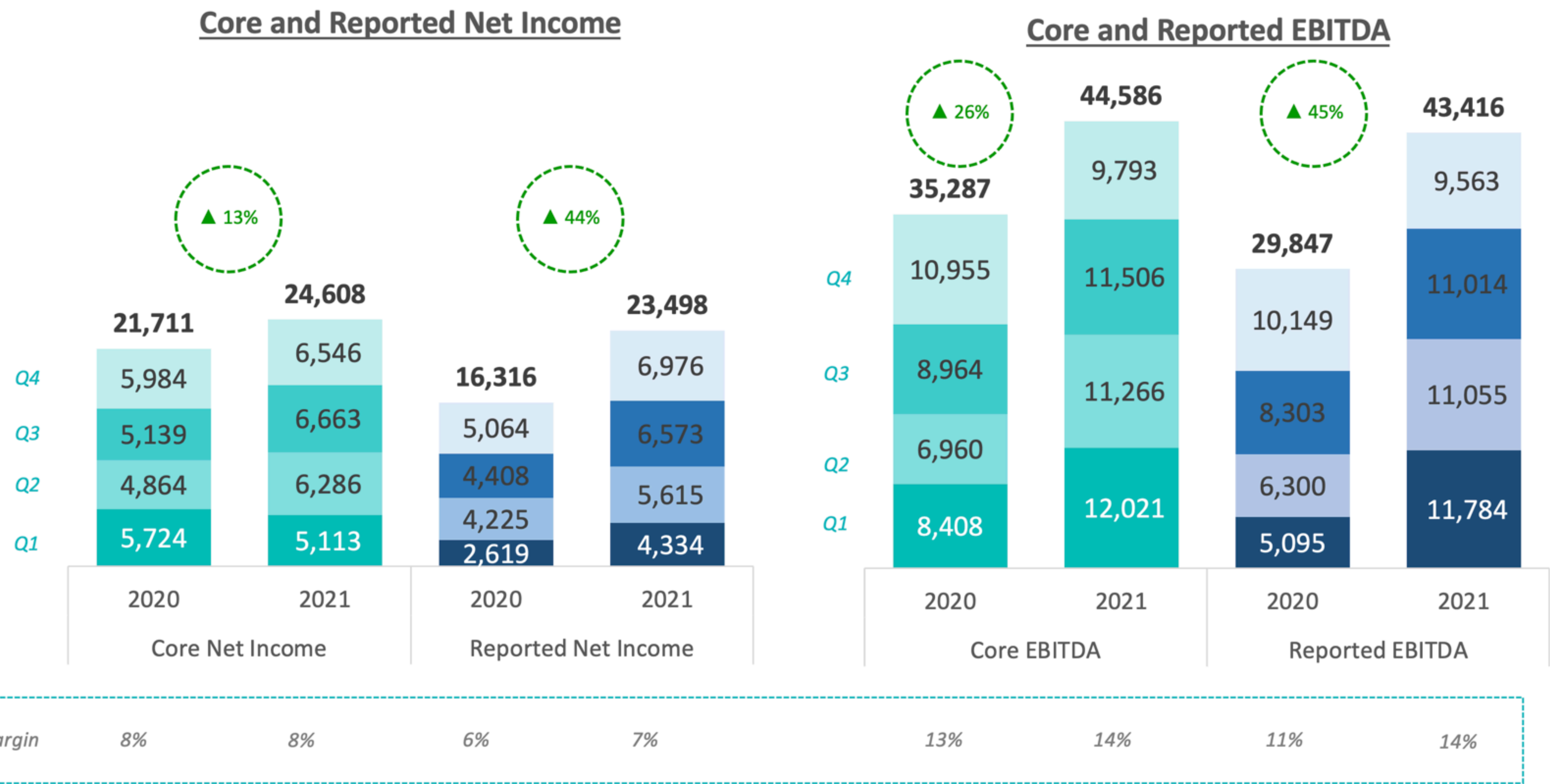
2021 Revenues in PhP, Mn



2021 Cost and Expenses, Capital Expenditures in PhP, Mn



2021 Net Income and EBITDA in PhP, Mn



2021 Power Generation



Php 2.2 B
Core Net Income



58%
Meralco stake

- In July 2021, acquired an additional 30% stake, increasing MGen's combined direct and indirect interests
- Economic activities resulted in higher demand in Singapore and gas constraint of PNG resulting in forced outage of other generators allowed PLP plant's higher dispatch



Php 2.6 B
Core Net Income



51%
Meralco stake

- Average plant availability of 89.48%, even with 37 days combined outage in March and December 2021
- Delivered energy to Meralco under a 20-year PSA valid until 2039



Php 512 M
Core Net Income



100%
Meralco stake

- Fully acquired in March 2021, increasing stake to 100% from 14%
- Portfolio of coal and oil plants with a total net capacity of 970 MW
- Php 505M interest expense on GBP's Php 17B loan



Php 26 M
Core Net Income



60%
Meralco stake

- 50-MWac plant of *BulacanSol* in San Miguel, Bulacan remains to be the country's largest single operating solar plant
- Average plant availability of 89%
- Php 11M acquisition-related costs covering amortization of acquired customer contract
- Delivered energy to Meralco under a 20-year PSA valid until 2041

2021 Subsidiaries CCNI Contribution and Performance



Php 94 M
CCNI Contribution

- Added **81 new billers**, bringing its total number of serviced billers to 438
- Digital payments across digital platforms reached **Pesos 47.8 billion**
- Bayad App recorded over **120,000 downloads** and booked **Pesos 39.2 billion** in bills payment transactions



Php 246 M
CCNI Contribution

- **7,635 kilometers** of fiber optic cable, serving wholesale, enterprise and residential requirements
- **Red Fiber has 17,442 subscribers** in Metro Manila, Bulacan, Cavite, Laguna, Cebu, and Pampanga
- Maintained **99.96% service level availability performance** throughout the year

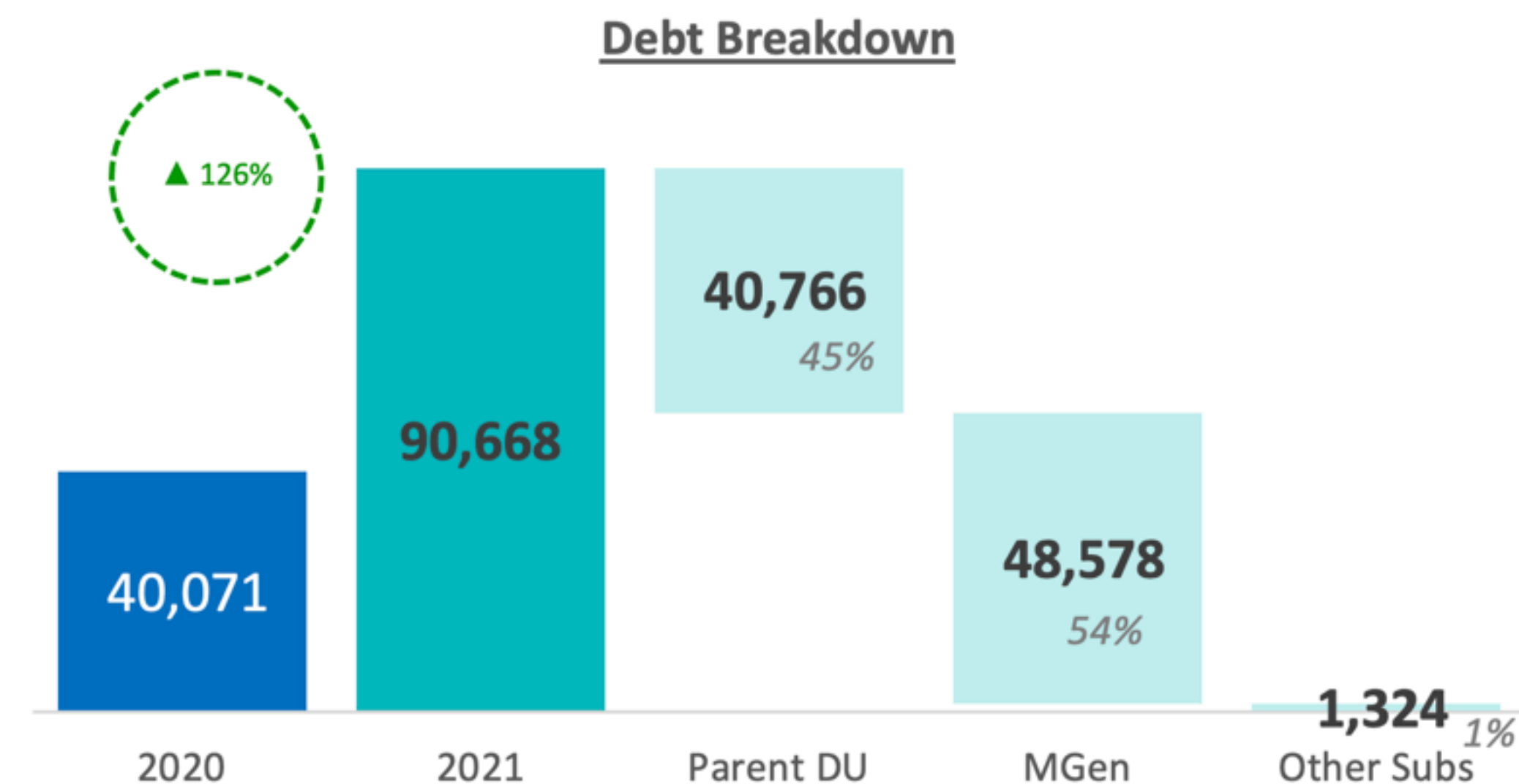
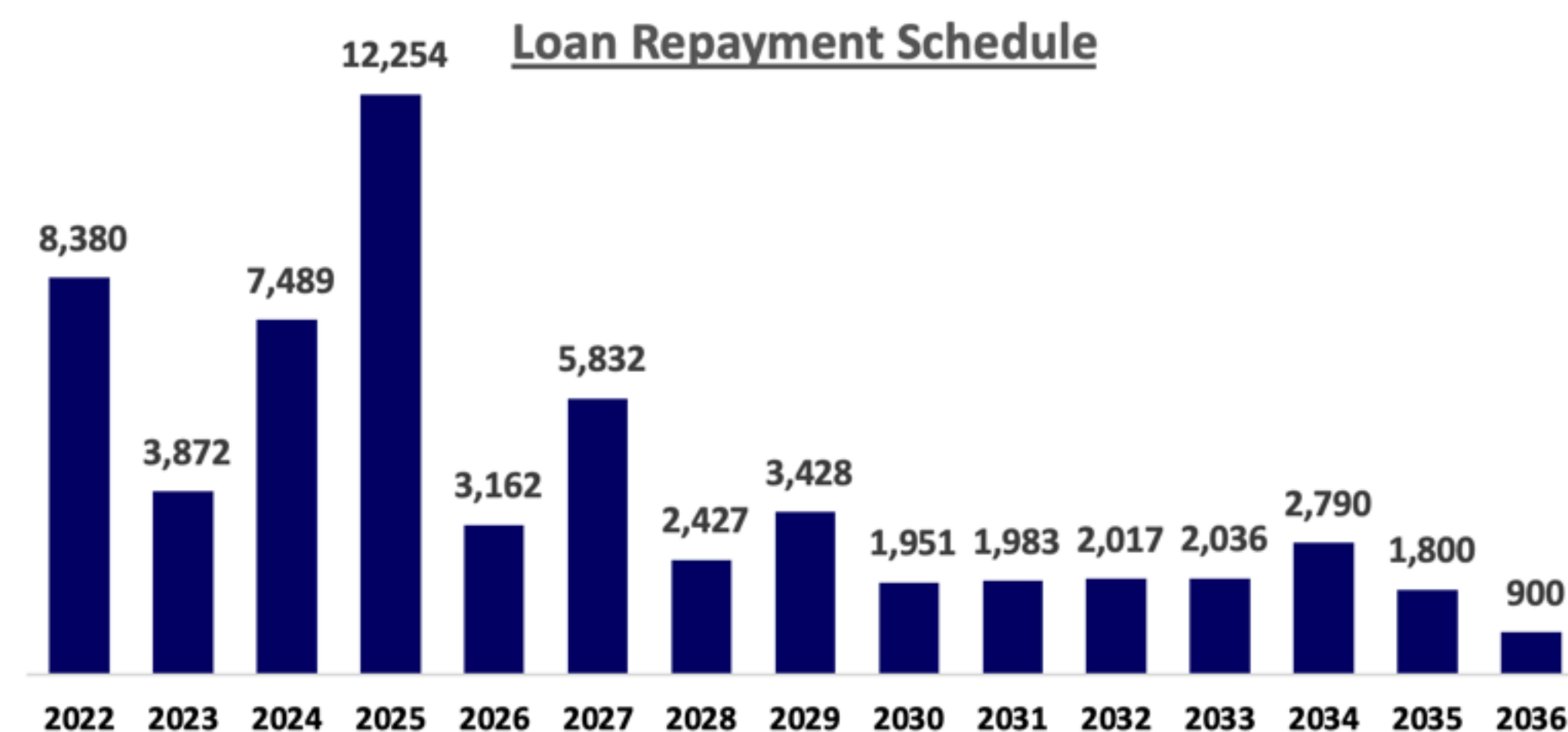


Php 236 M
CCNI Contribution

- **Higher revenue and margin generated** from EPC contracts and record high income from MIESCOR Builders and MIESCOR Logistics
- Holds a **license from DICT to operate as an independent tower company** for a period of five years

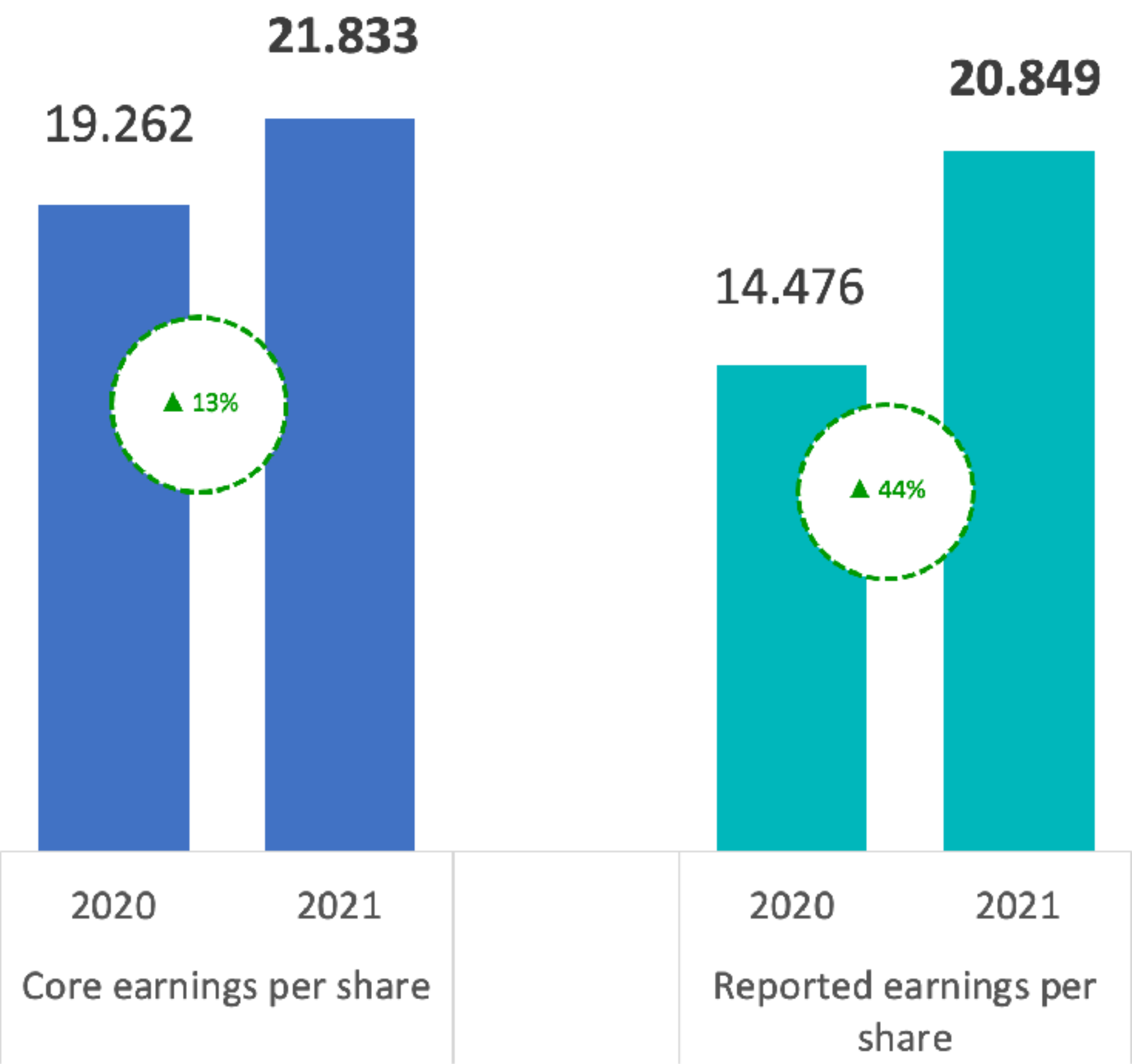
2021 Credit and Debt Profile in PhP, Mn

	2021	2020
Cash & Cash Equivalents	54,899	50,912
Gross Debt	90,668	40,071
Net Debt	35,769	(10,841)
Gross Debt to EBITDA	2.09	1.34
Net Debt to EBITDA	0.82	(0.36)
Gearing Ratio	0.38	(0.14)
Interest Expense	3,728	1,594
Interest Income	2,197	2,323

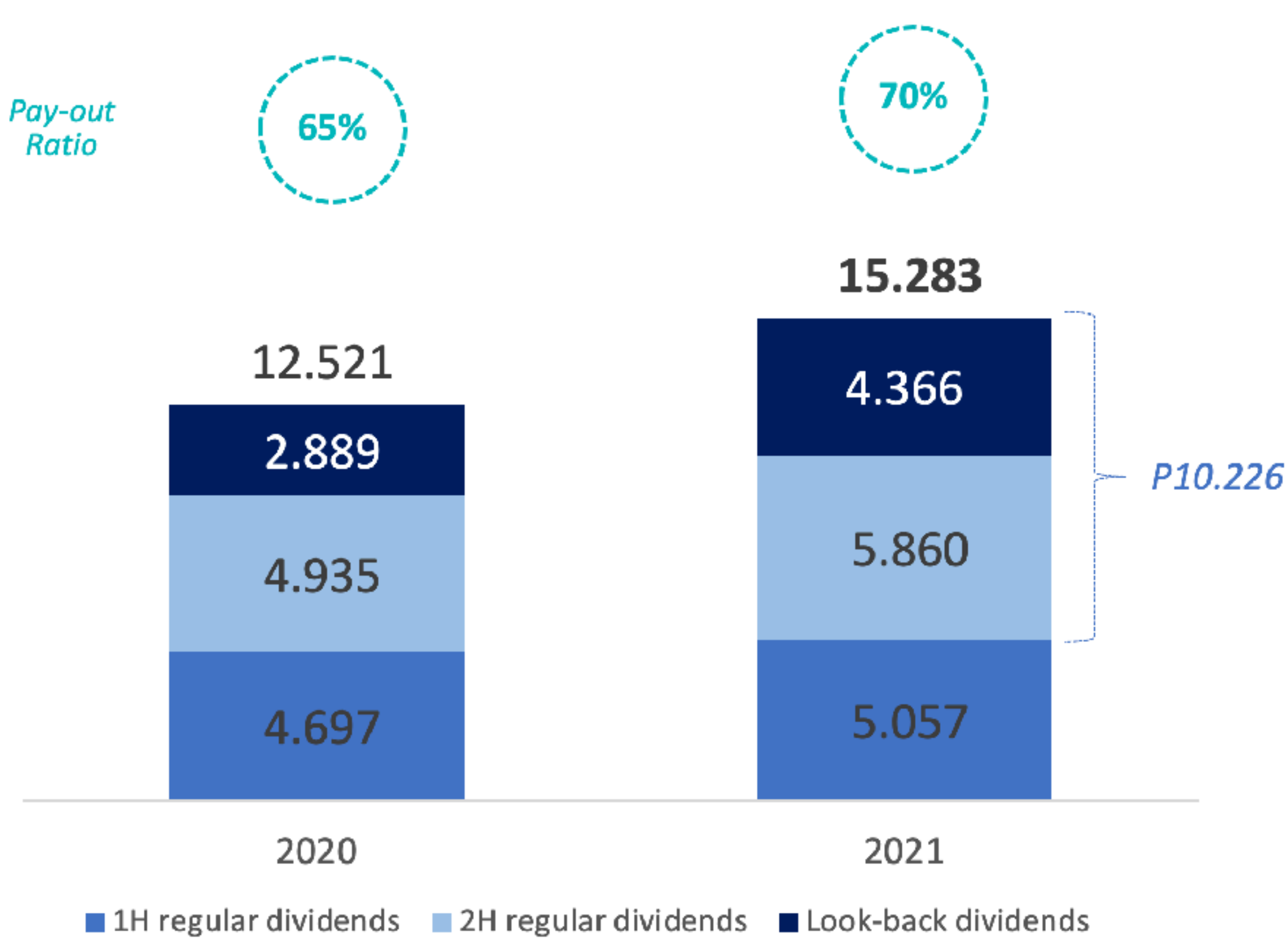


2021 Earnings per Share in PhP per share

Core and Reported Earnings per Share



Dividends declared out of Core Net Income





YEAR ENDED DECEMBER 31, 2021 OPERATING RESULTS

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2021 Operational Highlights

BUSINESS DRIVERS

Energy Sales

46,073 GWh

▲ 6% vs. 2020

Customer Count

7.410 M

▲ 4% vs. 2020

Net System Input

48,325 GWh

▲ 5% vs. 2020

Meralco Peak Demand

7,808 MW

▲ 3% vs. 2020

SERVICE PERFORMANCE

System Loss

5.85%

▼ 0.23%PT, 12-MMA vs. 2020

SAIFI

1.409 times

▼ 6% vs. 2020

SAIDI

138.774 minutes

▼ 15% vs. 2020

Time to Connect

1.74 days

▼ 5% vs. 2020

ELECTRICITY RATE per kWh

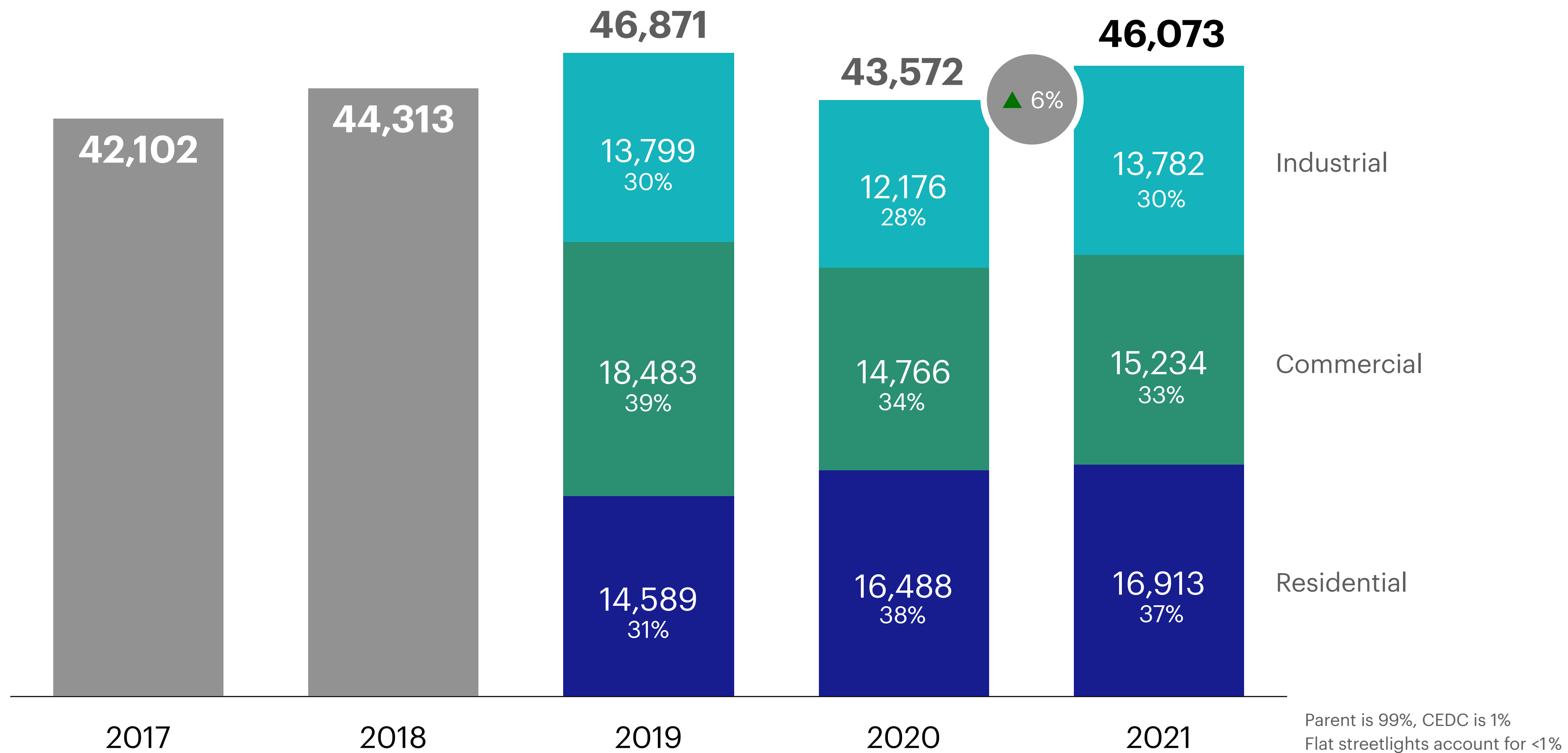
Average Retail Rate

PhP 8.24

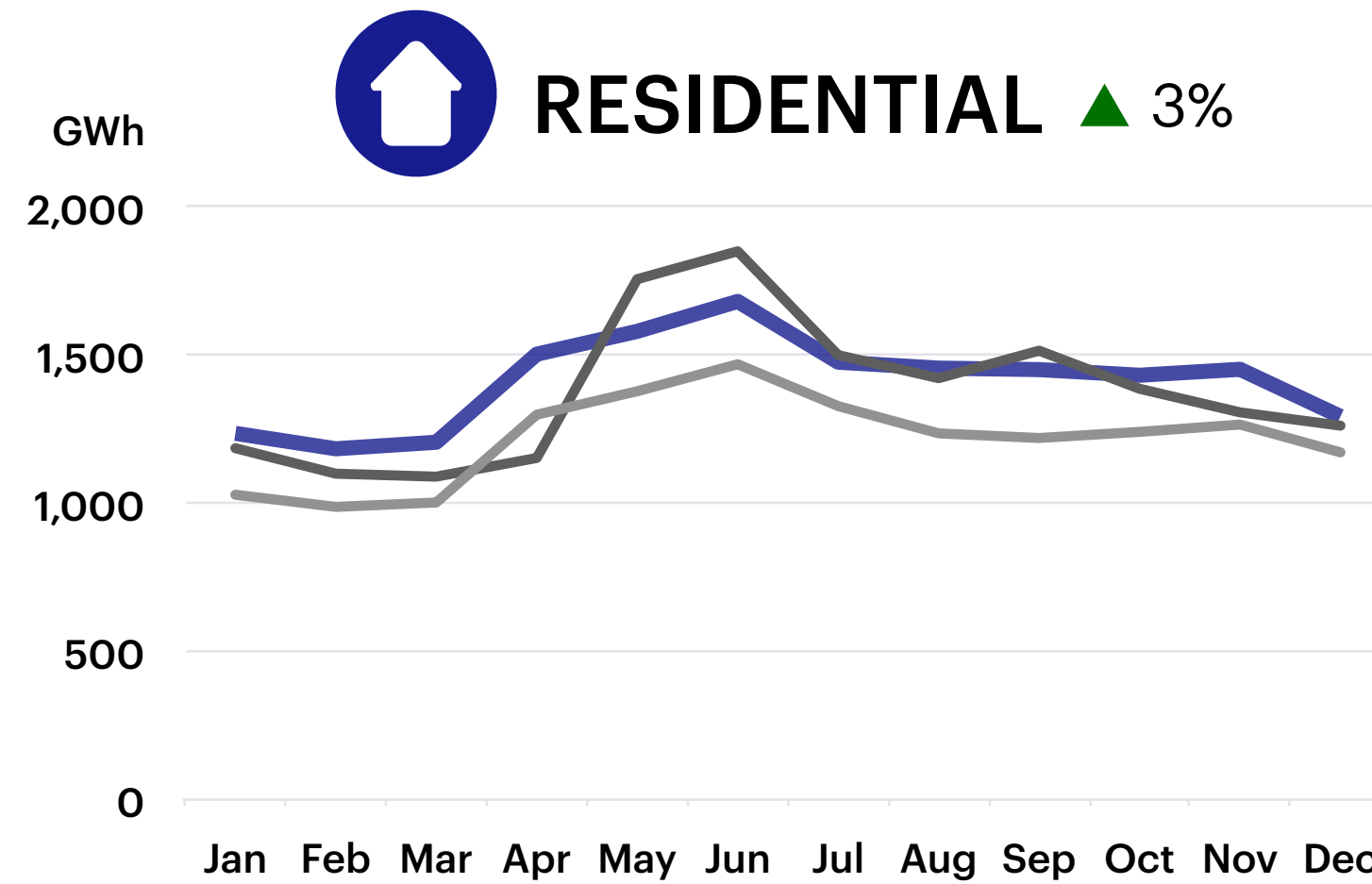
▲ 4%, vs 2020

2021 Consolidated Energy Sales in GWh

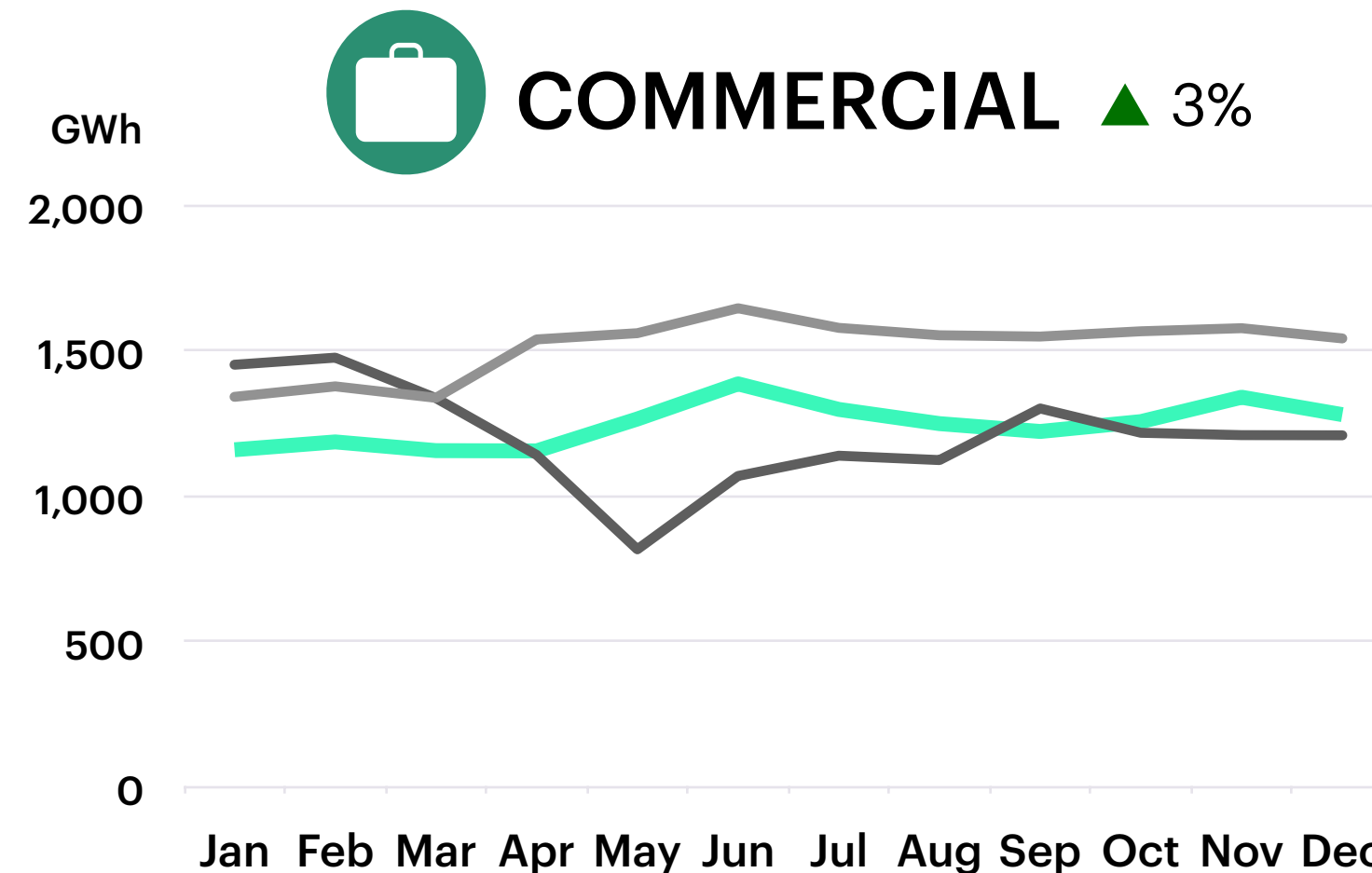
Grew 6% vs. 2020 driven by recovery in Industrial, ramp up in Commercial, and sustained growth in Residential



2021 DU Energy Sales Profile and Drivers



- Grew 3% with continued WFH and remote learning setup, with consumption stabilizing around 2019 seasonal trend
- Slowed down in Q4 due to greater mobility, particularly for vaccinated individuals



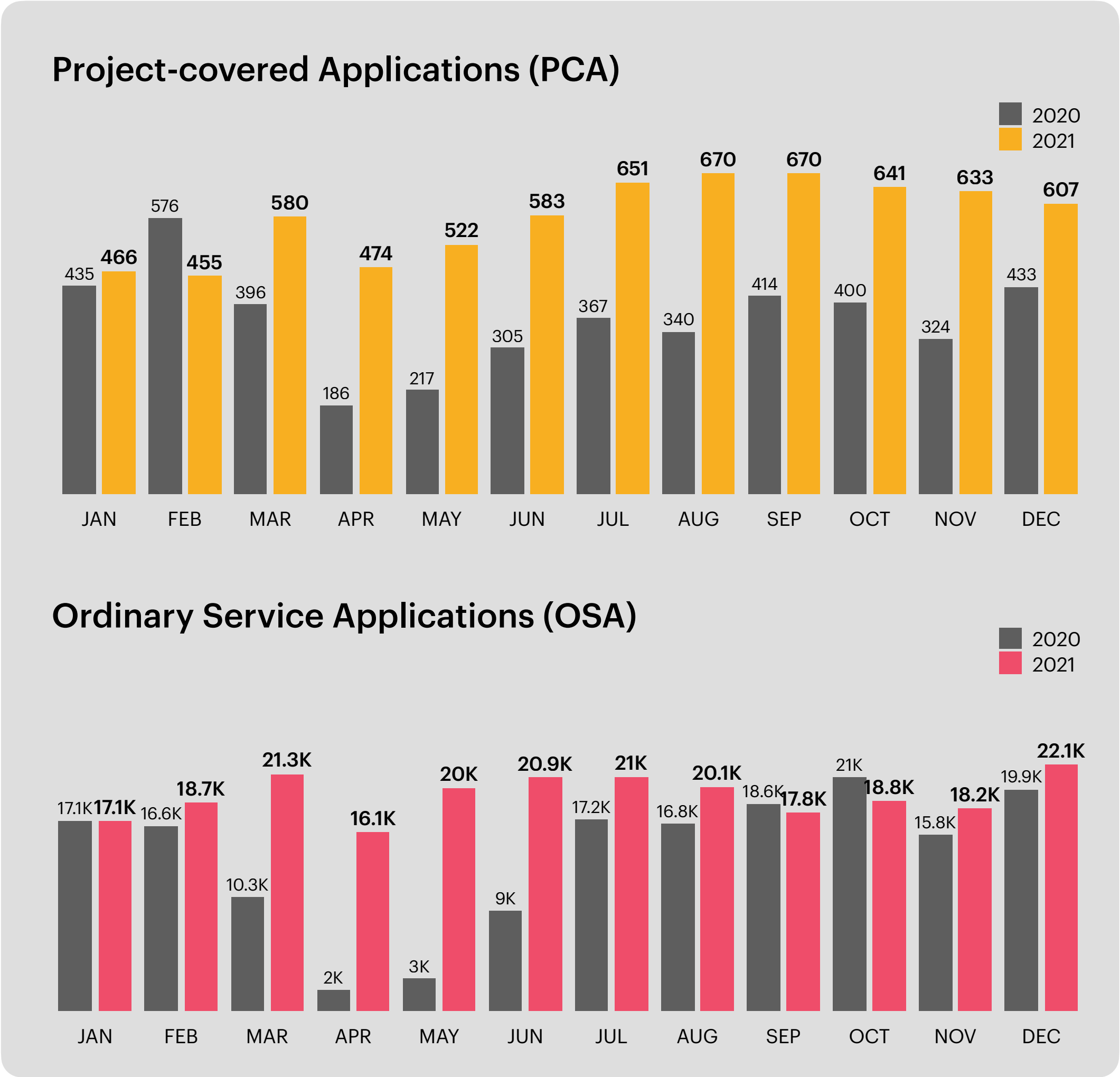
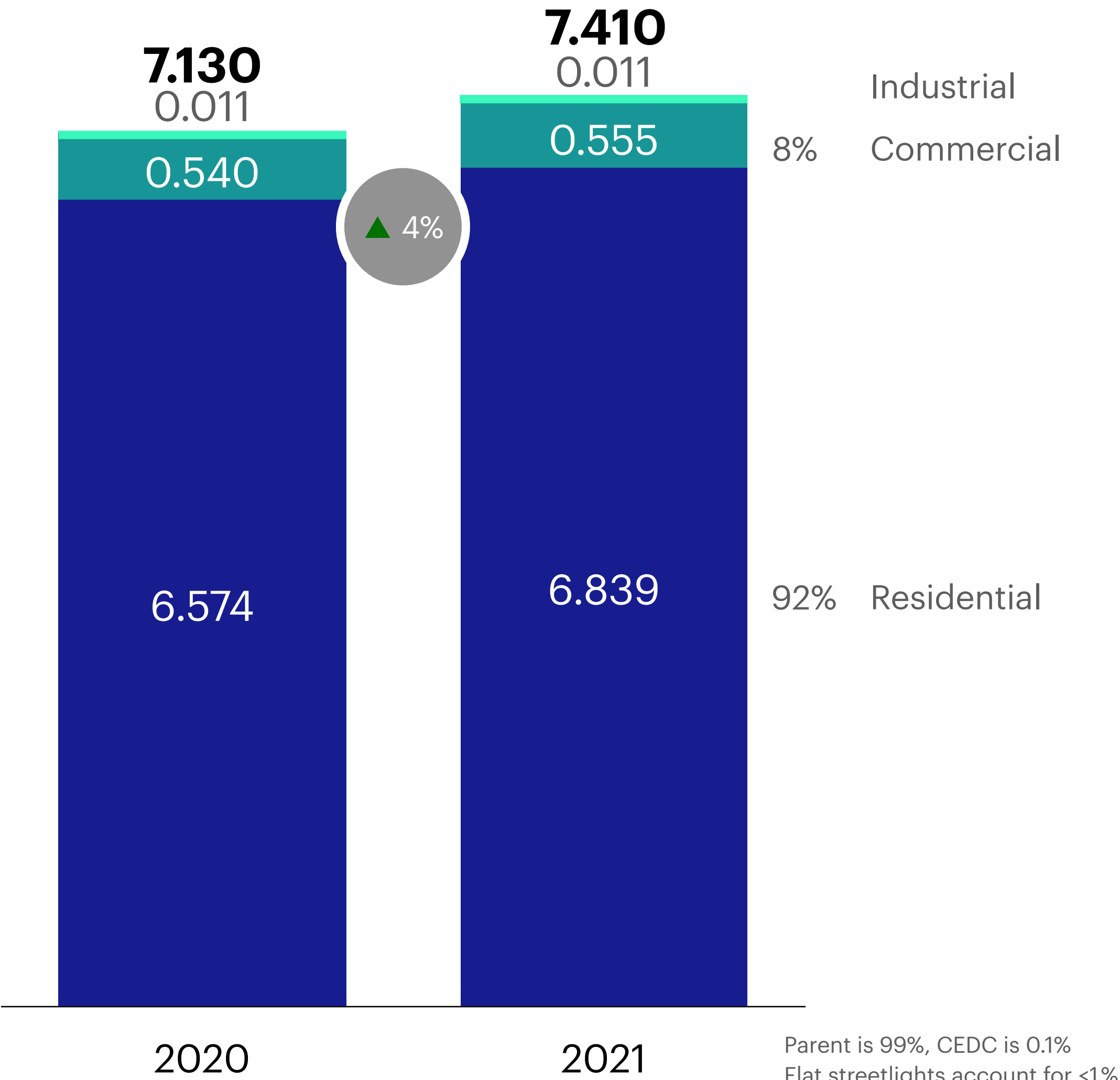
- Grew 3% driven by re-opening of economy and increased mobility towards end of 1H
- Ramp-up in vaccination and easing restrictions drove demand and activities in Retail, Restaurants, Public Transport, and Business sectors
- Q3 and Q4 sales slowed down with reimposition of ECQ and monsoon rains, respectively



- Grew 13% returning to 2019 level
- Semicon delivered strong performance driven by high demand for microchips, electronic parts, and devices
- Steady growth in Construction-related industries (i.e., Cement and Steel) boosted by BBB and private construction projects
- Manufacturing plants, especially for essential goods such as F&B and plastic products, operated at significantly higher capacity

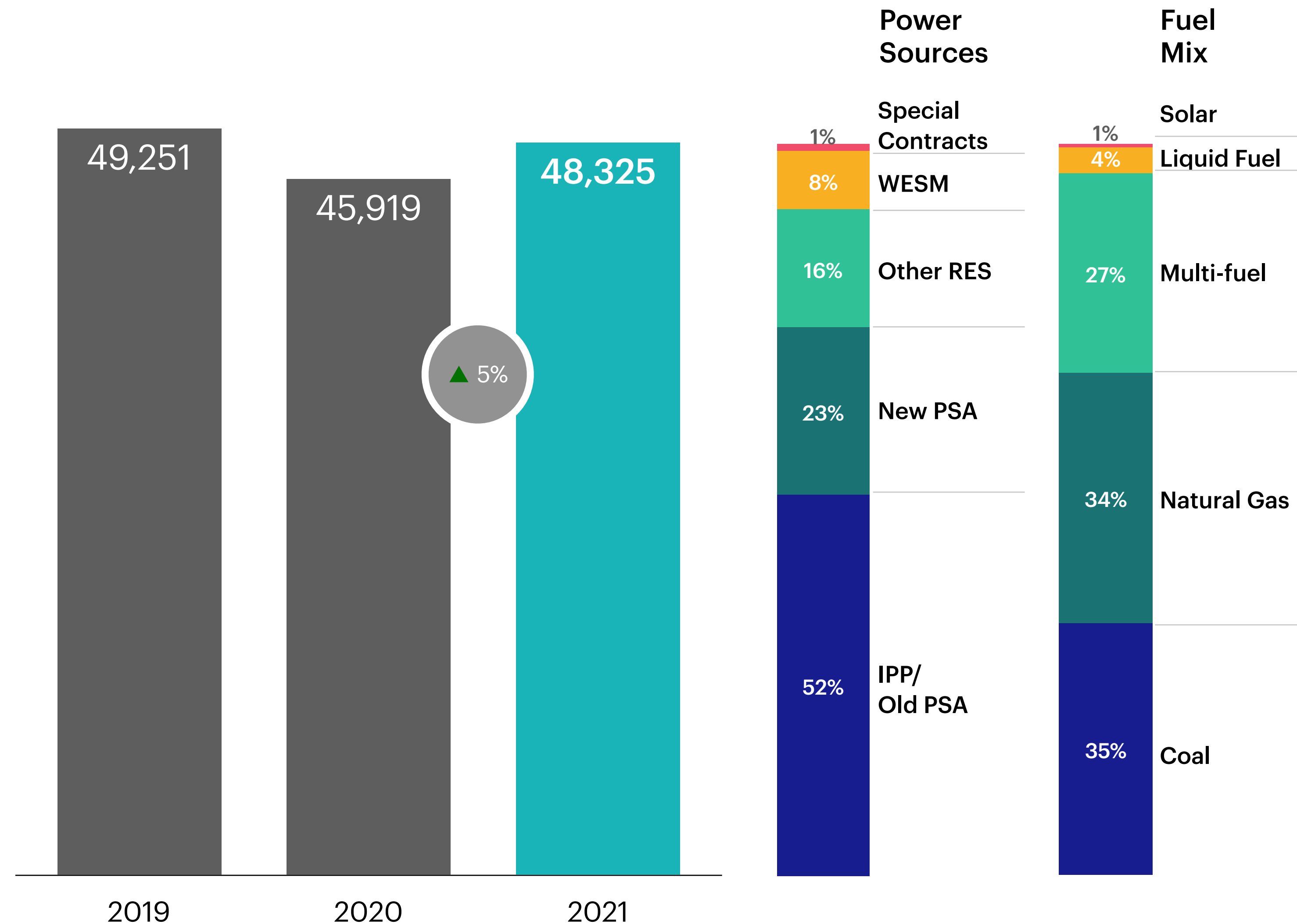
2021 Consolidated Customer Count in M

Increase in customer base driven by all-time highs on PCA (7K) and OSA (232K) energization



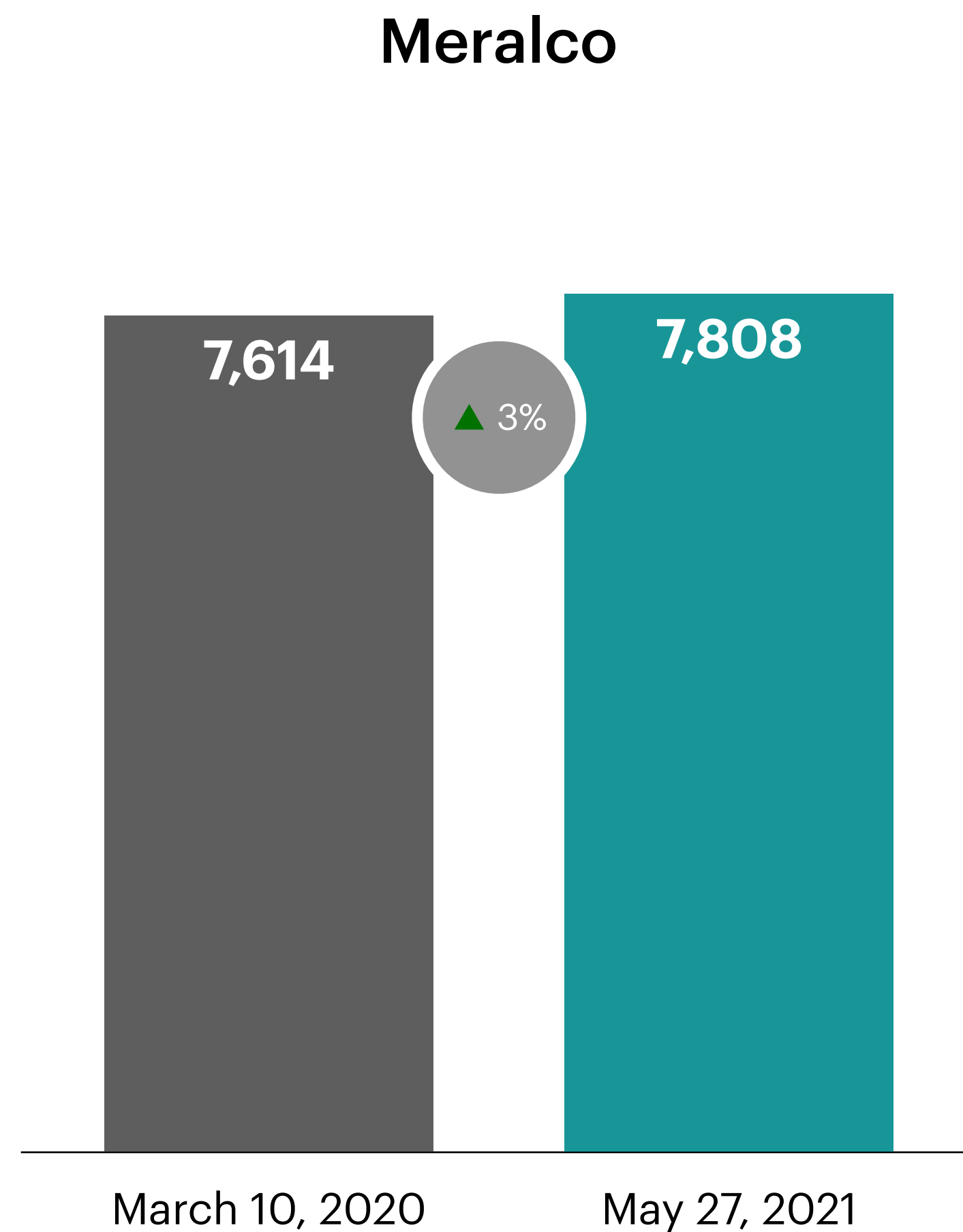
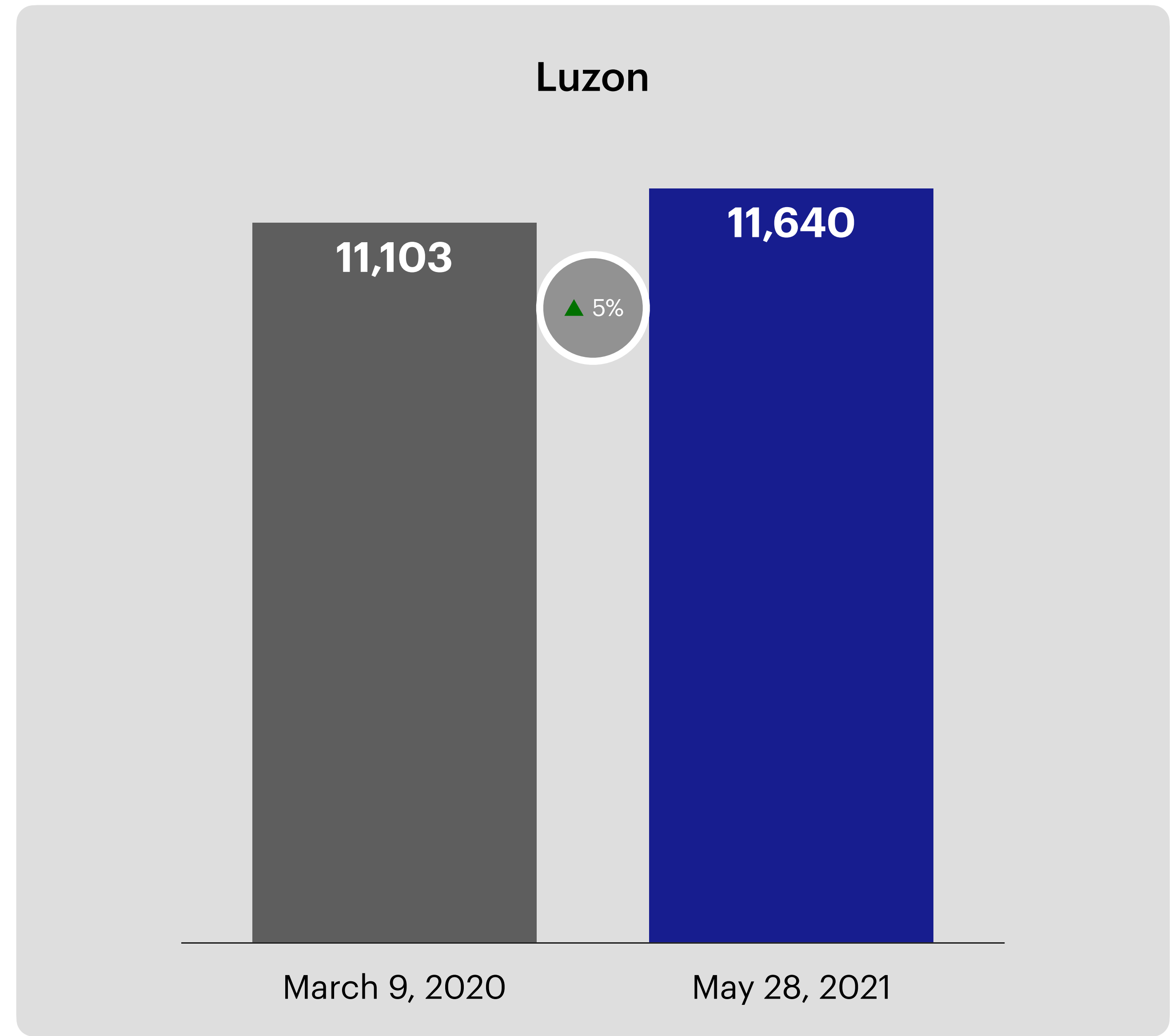
2021 Consolidated NSI in GWh

Higher vs. 2020 driven by recovery across all customer segments



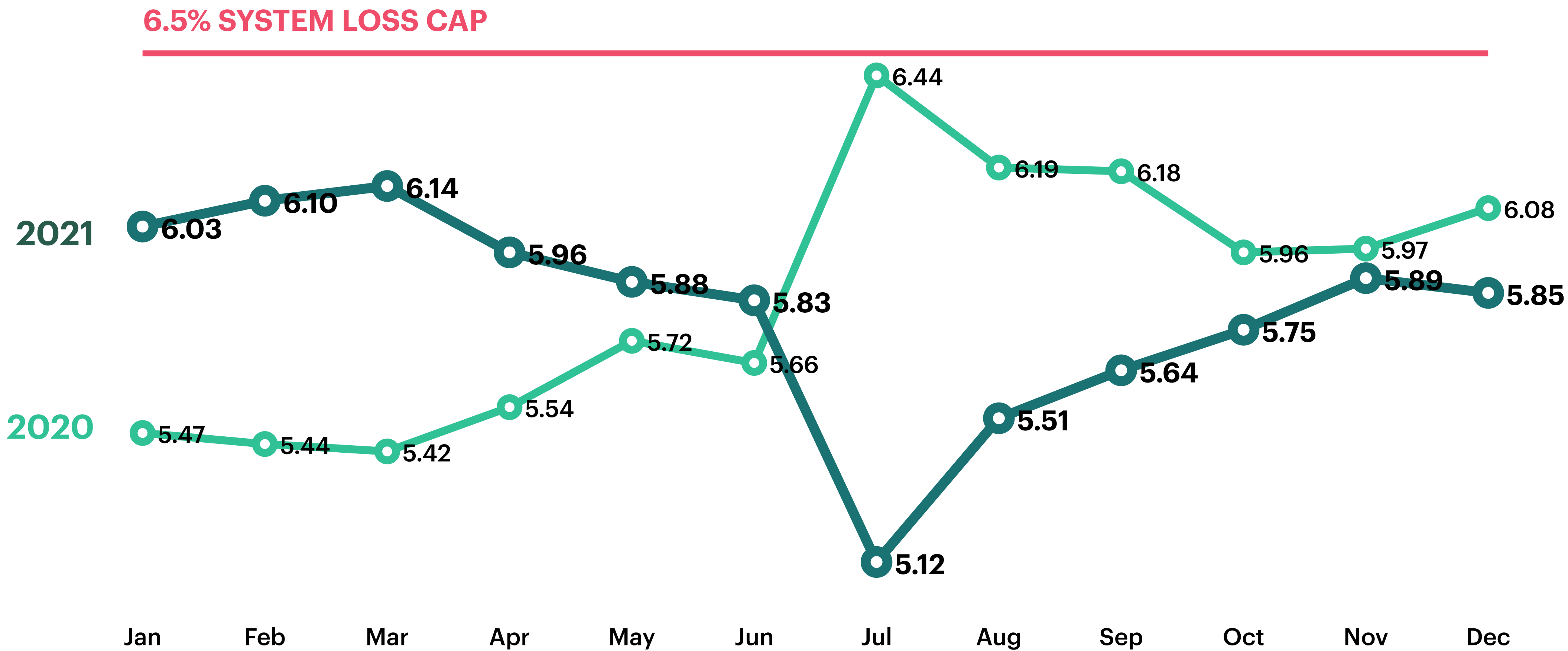
2021 Peak Demand in MW

Meralco and Luzon peaks higher vs. 2020 due to easing community quarantine restrictions



2021 System Loss in %, 12-MMA

Improvement (0.23% points) vs. 2021 due to sales mix skewing to C&I and driven by initiatives to reduce system loss and unbilled energy sales

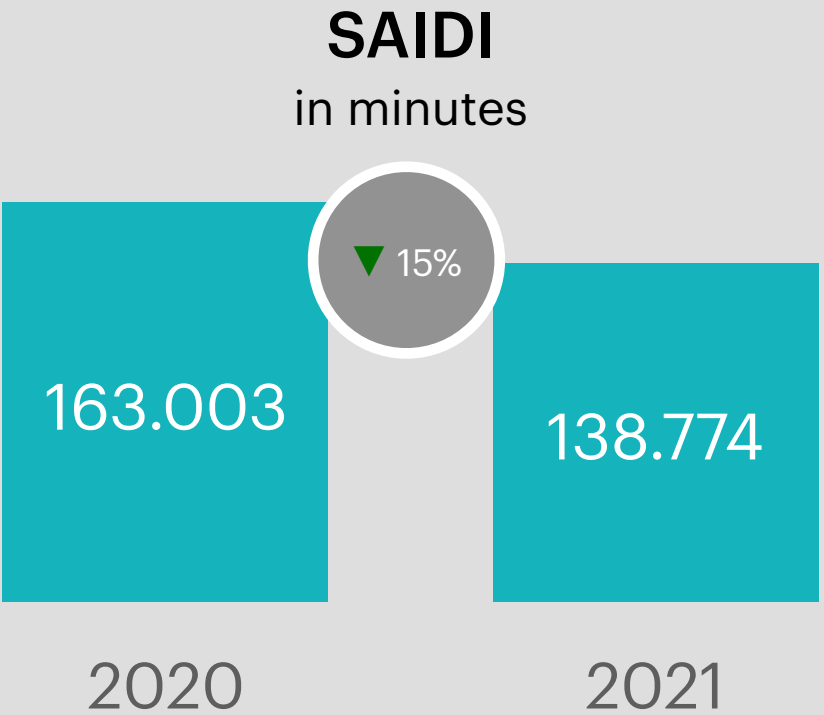
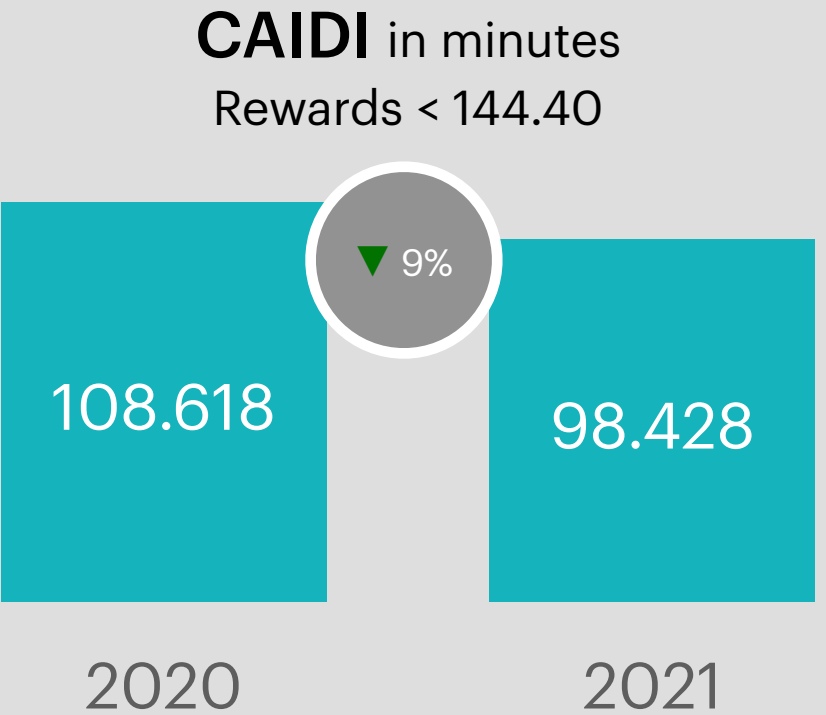


2021 S-Factor Performance and Guaranteed Service Levels (GSL)

Continued to deliver well within performance ceilings

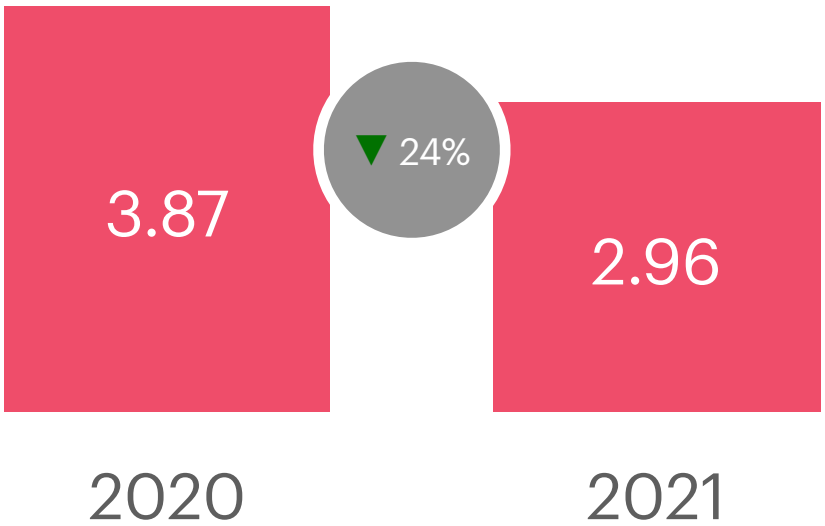
Network

- % Probability of Voltage Violation at 0.10 (within rewards level of <0.85)
- Planned SAIDI at 59.686 minutes (within rewards level of <126.57)

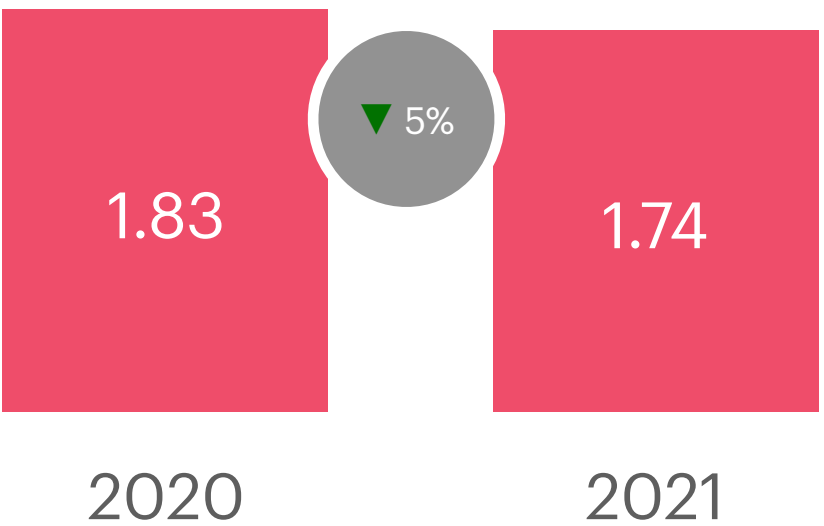


Customer

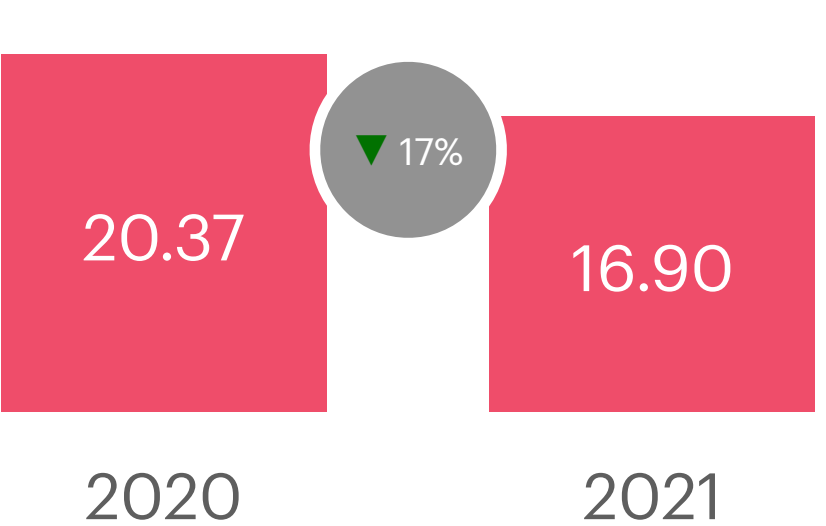
Average Time to Process Applications
in days | Rewards < 7.90



Average Time to Connect
in days | Rewards < 3.55



Call Center Performance
in seconds | Rewards < 13.55



RY2022

GSL 1

Zero customers

experiencing cumulative duration of sustained interruptions up to 373,658 violations

GSL 2

Zero customers

experiencing number of sustained interruptions up to 18,989 violations

GSL 3

9 incidents

restoration of supply to customer after fault on secondary line up to 234,439 violations

GSL 4

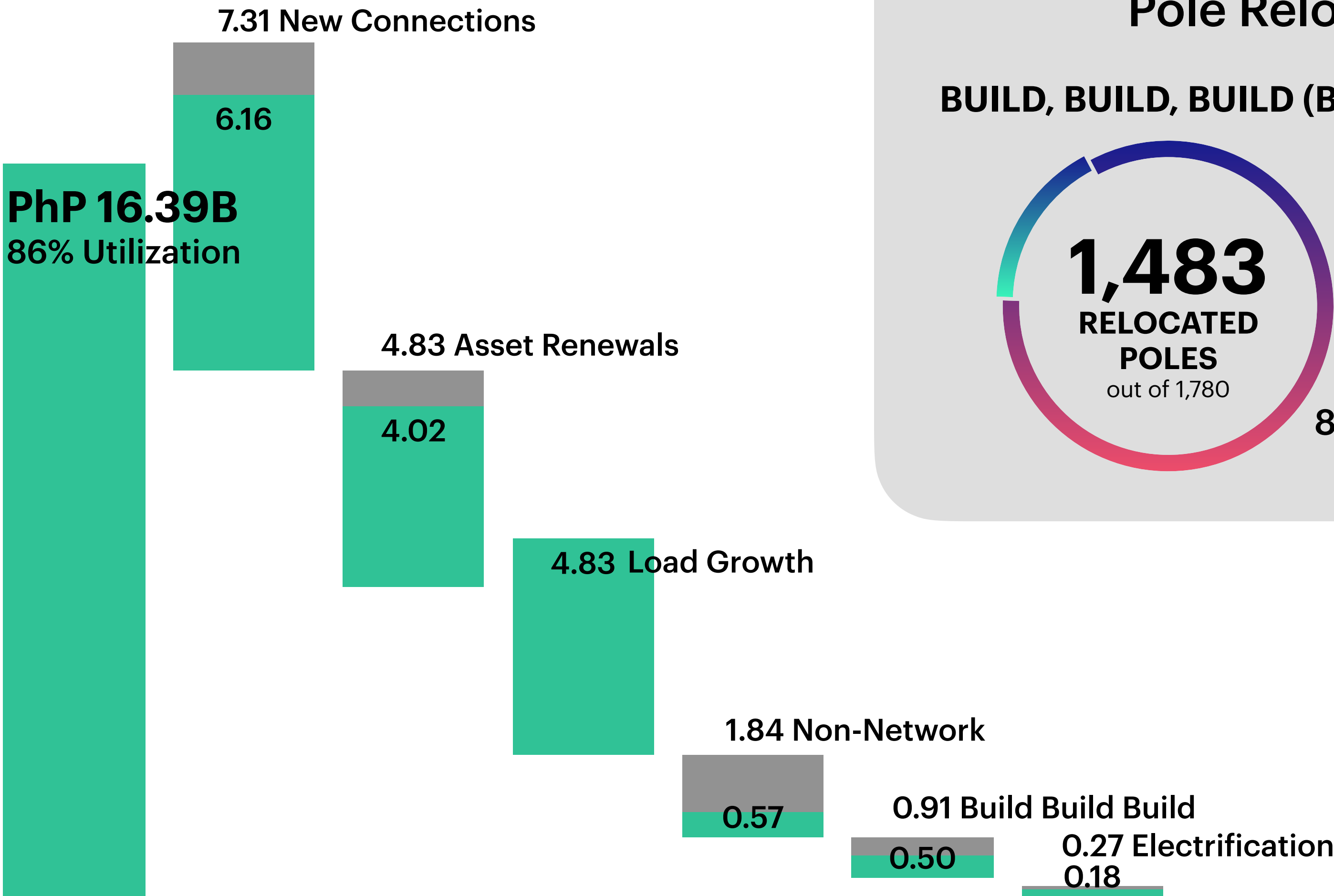
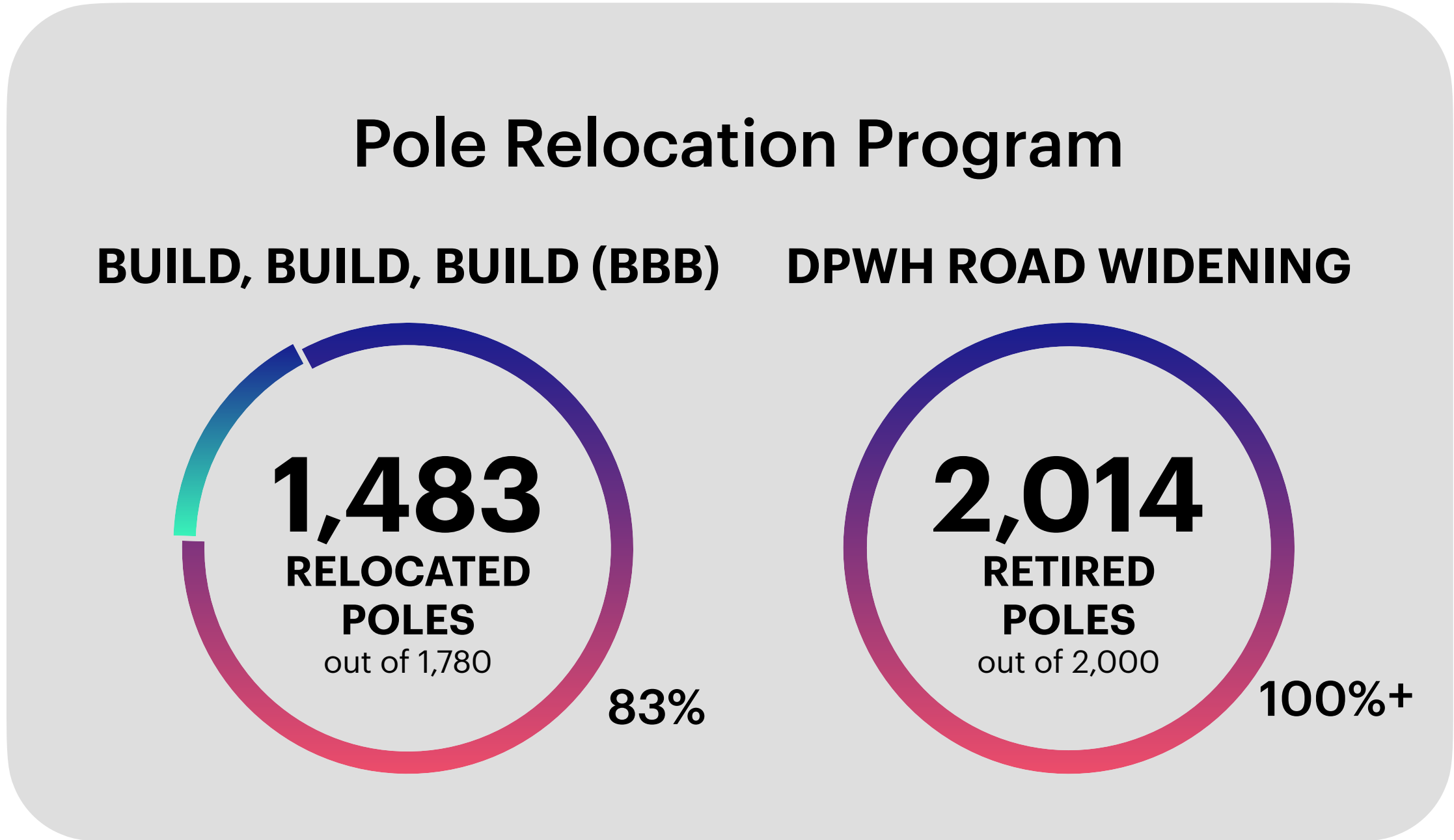
19,513 days-delay

connection not provided agreed with customer up to 163,995 violations

2021 Networks CapEx in PhP, B

86% of CapEx budget utilized in light of community quarantine restrictions while supporting BBB projects and exceeding target for pole retirement

PhP 19.08B
CapEx Budget



Utilization
Budget

Networks Project Updates

Completed Major CAPEX Projects to improve capacity and ensure reliability

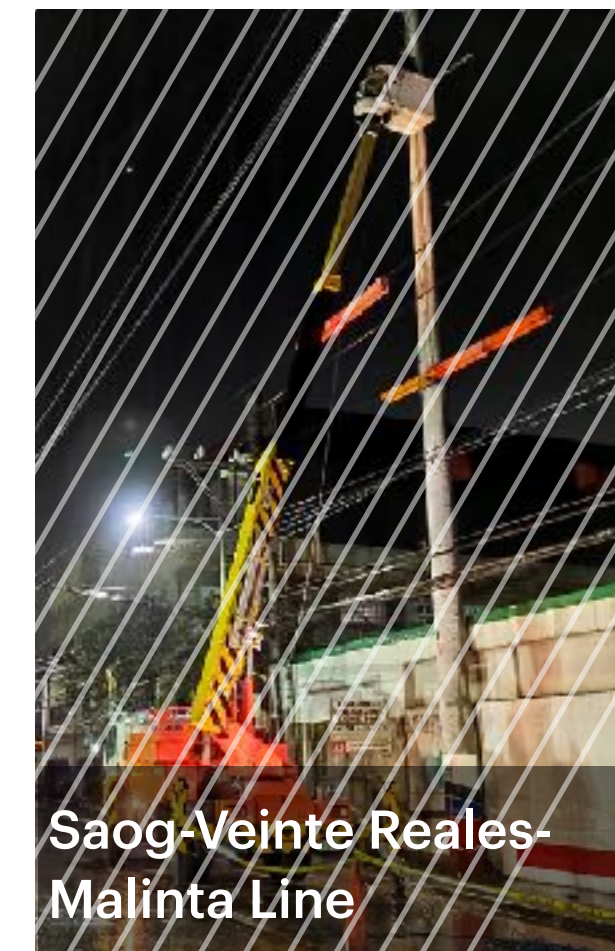
	Commission Date (2021)	CAPEX (PhP, M)	Period
1. Uprating of Saog-Veinte Reales-Malinta 115 kV line	October 24	88.3	RY2021
2. Expansion of Amadeo 230-115 kV Delivery Point Substation 2 nd 300 MVA Bank	October 28	208.9	RY2020
3. Expansion of Cainta Substation 3 rd 83 MVA Bank	October 29	239.6	RY2021
4. Reliability Improvement of Kamuning Substation 115 kV Bus	December 17	85.8	RY2022
5. Installation of 83 MVA Power Transformer at Silang Substation	December 22	250.6	RY2021
6. Development of Binangonan 115-34.5 kV Substation	December 27	666.0	RY2021



Amadeo Substation



Cainta Substation



Saog-Veinte Reales-Malinta Line



Binangonan Substation



Kamuning Substation



Silang Substation

Super Typhoon Odette Restoration Assistance

• CEBU

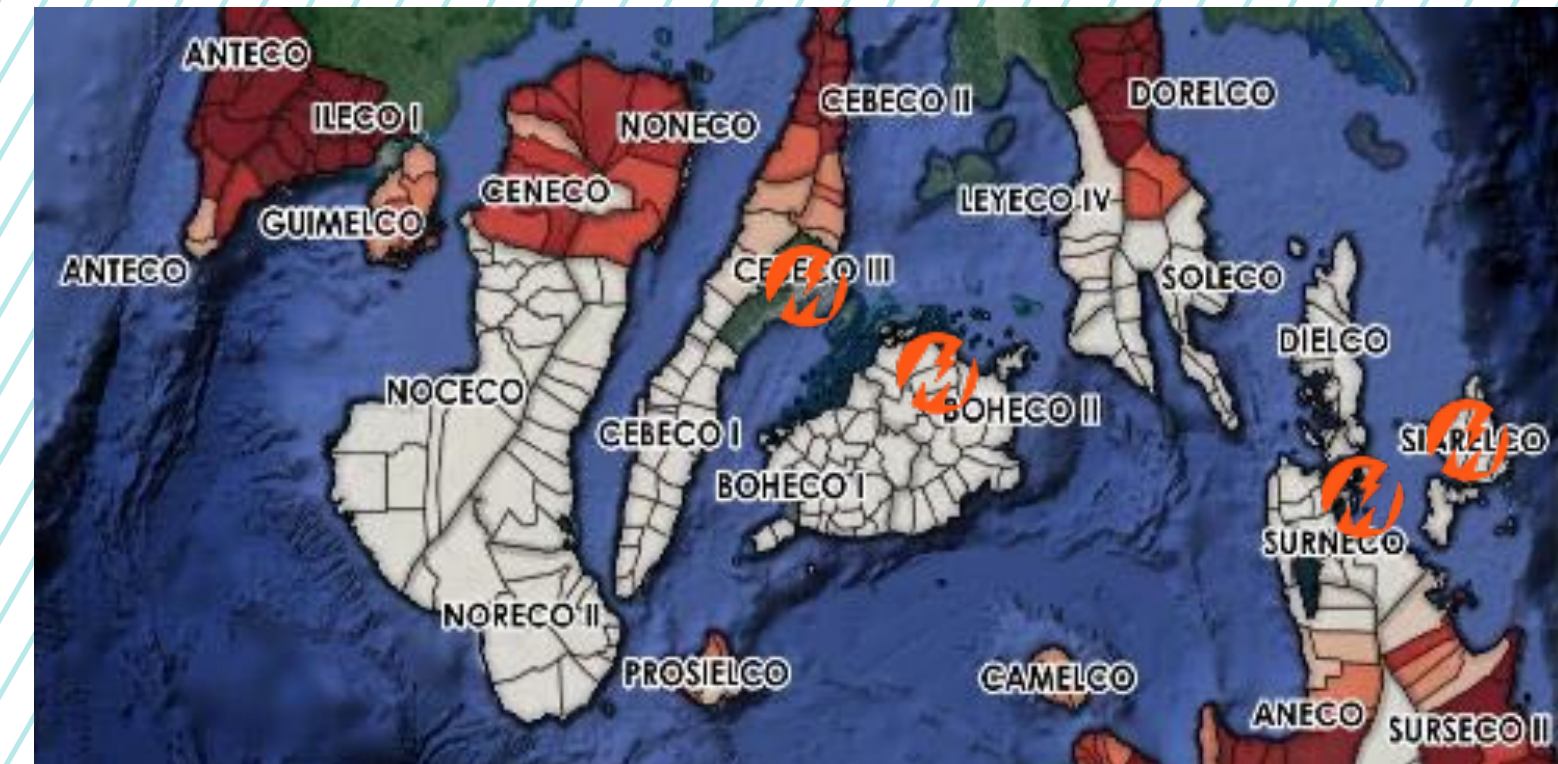
- Deployed 86 personnel and 21 vehicles from December 21, 2021 to January 22, 2022 to assist Visayan Electric Company (VECO) and Mactan Electric Company (MECO) in cities of Cebu, Talisay and Lapu-Lapu, and municipality of Cordova
- Energized facilities include SM Seaside City Cebu, Philippine Air Force-Mactan Air Base, Camp Lapu-Lapu, and various subdivisions

• BOHOL

- Deployed 58 personnel and 13 vehicles from December 23, 2021 to January 22, 2022 to assist Bohol Light Company, Inc. (BLCI) and Bohol II Electric Cooperative (BOHECO II) in city of Tagbilaran, and municipalities of San Isidro, Ubay, and Bien Unido
- Restored facilities include damaged feeders of Dampas, San Isidro, Imelda, Trinidad, and Mahayag substations, involving installation and correction of poles, and installation of conductors

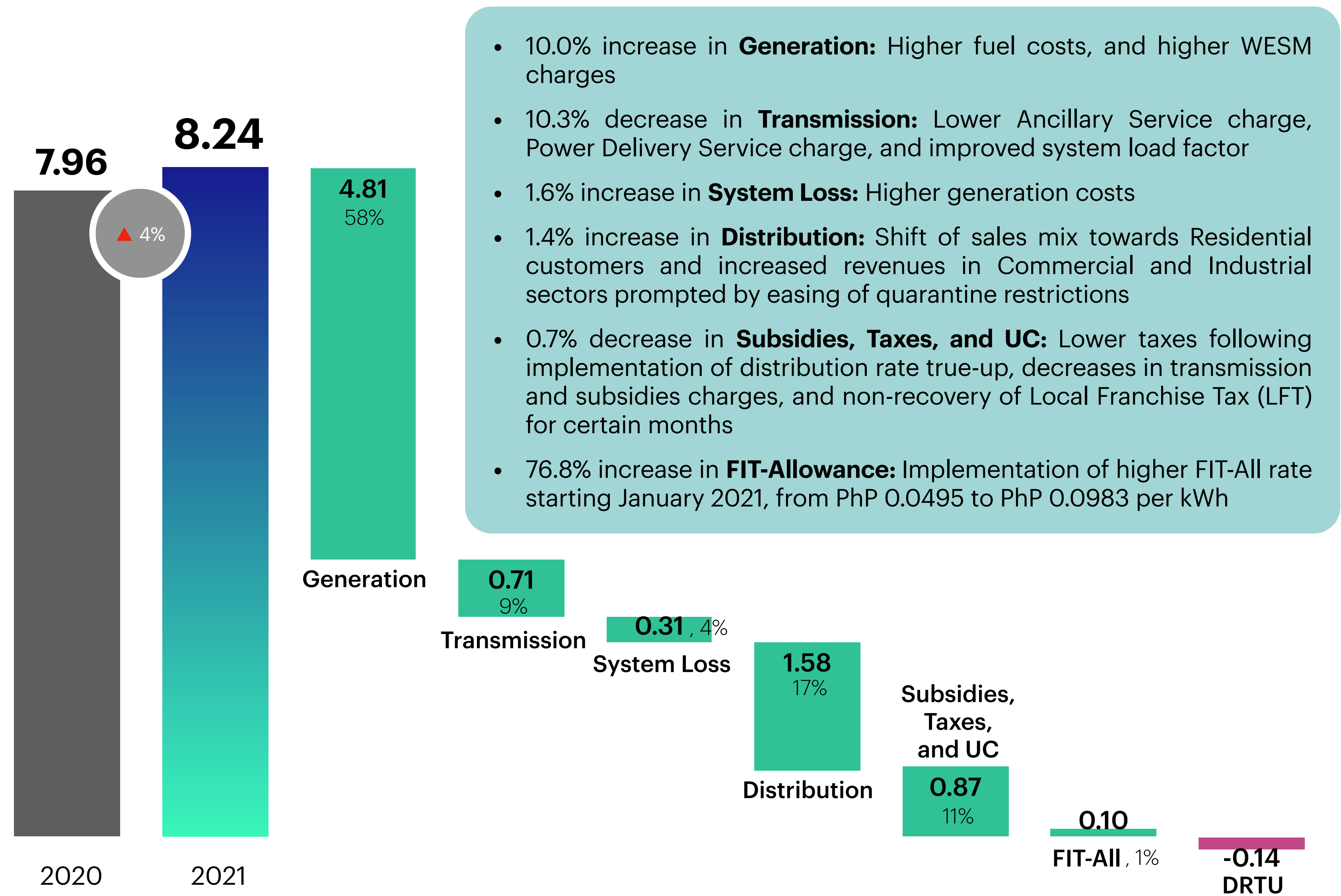
• SURIGAO DEL NORTE

- Deployed 47 personnel and 11 vehicles from January 23, 2022 to February 11, 2022 to assist Surigao del Norte Electric Cooperative (SURNECO) and Siargao Electric Cooperative (SIARELCO) in municipalities of Tubod, Placer, Sta. Monica, and Burgos

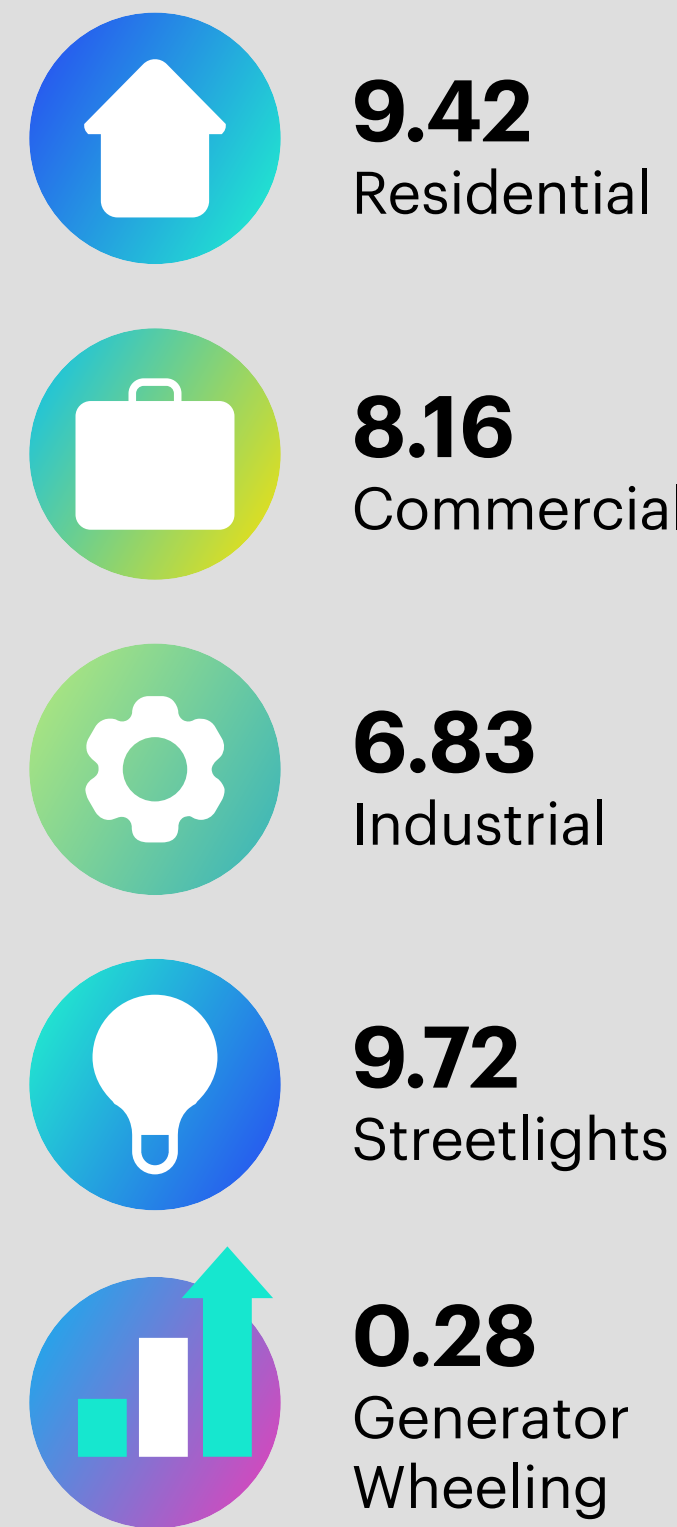


2021 Average Retail Rate in PhP per kWh

4% higher than 2020 average rate due to higher generation, system loss, distribution, and FIT-All charges



Average Rate per Customer Segment



Regulatory Updates

Competitive Selection Process (CSP) for 170 MW covering contract period from February 26 to July 25, 2022

- **December 23, 2021:** Invitation to Bid with Terms of Reference approved by DOE for CSP of 170 MW (net) peaking capacity published in The Philippine Star and posted in DOE's CSP E-Portal
- **January 5, 2022:** On Expression of Interest (EOI) Deadline, EOIs were received from 3 bidders:
 - (i) South Premiere Power Corporation (SPPC) for 170 MW
 - (ii) Therma Luzon, Inc. (TLI) for 50 MW
 - (iii) Toledo Power Company (TPC)/Panay Energy Development Corporation (PEDC)/Panay Power Corporation (PPC) for 50 MW
- **February 2, 2022:** Bid Submission and Opening and Evaluation of Documents conducted via Zoom and attended by authorized representatives of SPPC and TPC/PEDC/PPC. DOE CSP Observers led by Engr. Rodel Limbaga (DOE's Power Bureau Senior Research Specialist). TLI manifested in a letter to TPBAC its withdrawal from bidding process.
- SPPC with total delivered headline rate of PhP6.8198 per kWh declared "Best Bid." Excluding VAT, cap on line rental, and AS cost recovery, SPPC offer was at PhP 5.7498 per kWh (45% PCF)

Total Delivered Headline Rate (w/ line rental, AS cost recovery & VAT) in PhP per kWh	
RESERVE PRICE	7.2989
SPPC	6.8198
TPC/PEDC/PPC	9.777

- **February 3, 2022:** Notice of Award issued to SPPC upon completion of Post-Qualification
- **February 10, 2022:** PSA submitted to ERC for evaluation prior to filing of relevant application

Regulatory Updates

Competitive Selection Process (CSP) for 850 MW Unsolicited Proposal from Terra Solar Philippines, Inc. (Terra Solar)

- **January 21, 2022:** DOE approved revised Invitation to Bid and Bid Requirements and posted in CSP E-Portal. Proposed rate of Terra Solar is PhP5.7000 per kWh at 50% PCF, excluding line rental and AS cost recovery. First newspaper publication was made on January 22, 2022 and deadline for submission of Expressions of Interest (EOI) was set on February 2, 2022.
- **February 2, 2022:** TPBAC received EOIs from SMC Global Light and Power Corp. and SunAsia Energy, Inc. Both challengers are building 2,500 MW solar and 4,000 MWh battery energy storage.
- **February 10, 2022:** Upon bidder's request during Pre-Bid Conference, deadline for submission of additional comments extended to February 21. Bid Submission and Opening of Pre-Qualification Documents date also moved from March 7 to March 14, 2022

Regulatory Updates

Competitive Selection Process (CSP) for 180 MW covering contract period from February 26 to July 25, 2022

- **December 14, 2022:** MERALCO submitted to DOE for its review and approval proposed Terms of Reference (TOR) for procurement through CSP of 180 MW (net) baseload capacity covered by agreements affected by continuing Malampaya gas supply restrictions
- TOR and schedule of CSP activities are being finalized

Regulatory Updates

Amendments to the Public Service Act

CA 146 Provision	MERALCO/PEPOA Recommendation	Approved Version Ratified on February 2022
Sec. 16 (l)	Remove requirement for depreciation fund for public utilities	Insertion of "AS MAY BE REQUIRED BY THE PROPER ADMINISTRATIVE AGENCY" grants ERC flexibility to make depreciation fund optional. At present, the ERC does not require DUs to put up depreciation fund under its existing regulation.
Sec. 20 (e)	Remove need for prior regulatory approval to: a) secure long-term debt, and b) issue shares of stock	Adopted
Sec. 20 (g)	Remove prior regulatory approval for encumbrance for assets not part of Regulatory Asset Base (RAB)	Adopted
Sec. 20 (b)	Ensure timely approval of CAPEX Projects and remove requirement to secure approval for transactions involving non-regulated assets	<ul style="list-style-type: none"> • Allows service provider to file approval of Emergency CAPEX within 60 days from implementation of project • Admin agency may issue regulations prescribing shorter period for approval of Emergency CAPEX • Need to secure prior approval only applies to assets which form part of RAB
Sec. 16 (c)	Leave determination of appropriate rate-setting methodology to regulatory agency	Adopted
Sec. 21	For fines and penalties, charter of administrative agency should prevail	Adopted

Regulatory Updates

5RP Reset

- SCHEDULE**

Release of PBR Rules	December 2021
Group A DU Filing of Reset Application	March 11, 2022*
Public Hearings at ERC	March-May 2022
ERC's Initial Review Report	May 2022
Comments on Initial Review Report	June 2022
ERC's Final Determination	July 2022
Filing of Rate Translation Application	August 2022
Public Hearings at ERC	September 2022
ERC Approval of Rates	October 2022
Start of 5th Regulatory Period**	July 1, 2022

**Originally February 9 but MERALCO, CEPALCO and DECORP requested for 30-day extension from ERC and was approved.*

***5RP still covers July 2022 to June 2026 despite inherent delays*

- SCHEDULE**

March 11, 2022, Reset Application Filing
<ul style="list-style-type: none">- Proposals<ul style="list-style-type: none">▸ Customer growth forecast▸ Performance targets▸ Opening Regulatory Asset Base (RAB) valuation▸ CAPEX forecast▸ OPEX forecast▸ Other Taxes forecast▸ Inflation and Forex forecast▸ Rate of Return (WACC) proposal- Calculations<ul style="list-style-type: none">▸ Annual Revenue Requirement (ARR)▸ Maximum Average Price (MAP)
August 2022, Rate Translation Filing
<ul style="list-style-type: none">- Proposals<ul style="list-style-type: none">▸ Customer Classifications▸ Distribution, Supply and Metering Charges per Customer Class



Successful Hosting of CEPSI 2021: The Energy Digicon of Asia-Pacific

CONFERENCE OF THE ELECTRICITY POWER SUPPLY INDUSTRY (CEPSI), November 2021

- Largest biennial conference of government and business leaders, experts, and professionals in power and energy industry in East Asia and Pacific
- Staged on fully virtual platform, a first for CEPSI
- Focused on 5S Agenda:
 - Sustainability
 - Synergies
 - Social Inclusiveness
 - Scalability
 - Smart

2,970
TOTAL DELEGATES

258
COMPANIES

25
COUNTRIES

319
SPEAKERS AND
PRESENTERS

327
PLENARY AND
CONCURRENT
SESSIONS



2020 Sustainability Report (SR) internationally recognized with **GOLD Rank by Asia Sustainability Reporting Rating (ASRRAT) 2021**

- 2nd international award* received by **2020 SR: Live Life**
- Highest ranked Filipino SR
- Second straight ASRRAT Gold rank



*following **Silver Stevie** at **2021 International Business Awards (IBA)**



ASRRAT

- Ratings system initiated by National Center for Sustainability Reporting (NCSR)
- Focused on assessing Sustainability Reports published across Asia
- Criteria:
 - Alignment with and support of UN SDGs
 - Transparency of GHG disclosures
 - Compliance with Global Reporting Initiative (GRI) Standards

Wins by Philippine Companies in Recent Years

2020	● Meralco
	● SM Investments Corporation
2019	● SM Investments Corporation
	● San Roque Power Corporation

Green Mobility Program: Expanded Deployment of Electric Vehicles (EVs) in Sector Offices and Business Centers

PROGRAM HIGHLIGHTS

- 69 EVs to be rolled out in 10 Sector Offices and 24 Business Centers
 - 20 ePickups
 - 9 eVans
 - 9 eCars
 - 31 eMotorcycles
- 128 total EVs (including 59 eMotorcycles deployed in 1Q 2021)
- 5 station Chargers to be installed in Sector Offices

KEY MILESTONES

- 100% electrification of Metro Manila Business Center Vehicle Fleet
- 6% electrification of DU fleet
- 25% electrification of DU fleet by 2030



"Through this Program, we express our full support behind the Philippines' important transition to electrified transport. As we look forward to the government's enactment of the EV Bill—which will incentivize both EV suppliers and users—we welcome a greener, cleaner, and safer environment in our streets and thoroughfares."

Atty. Ray C. Espinosa
President and CEO

LAUNCH EVENT

December 7, 3:00-4:30pm,
Lopez Building Lobby and Gold parking lot



Meralco now constituent of FTSE4Good Emerging Markets and ASEAN 5 Indices



FTSE4Good Index Series

- Launched in 2001 by Financial Times Stock Exchange (FTSE) Russell
- Market-leading ESG index for investors who seek to invest in companies demonstrating outstanding sustainability practices
- Supports investors in aligning portfolios with their ESG values and advocacies

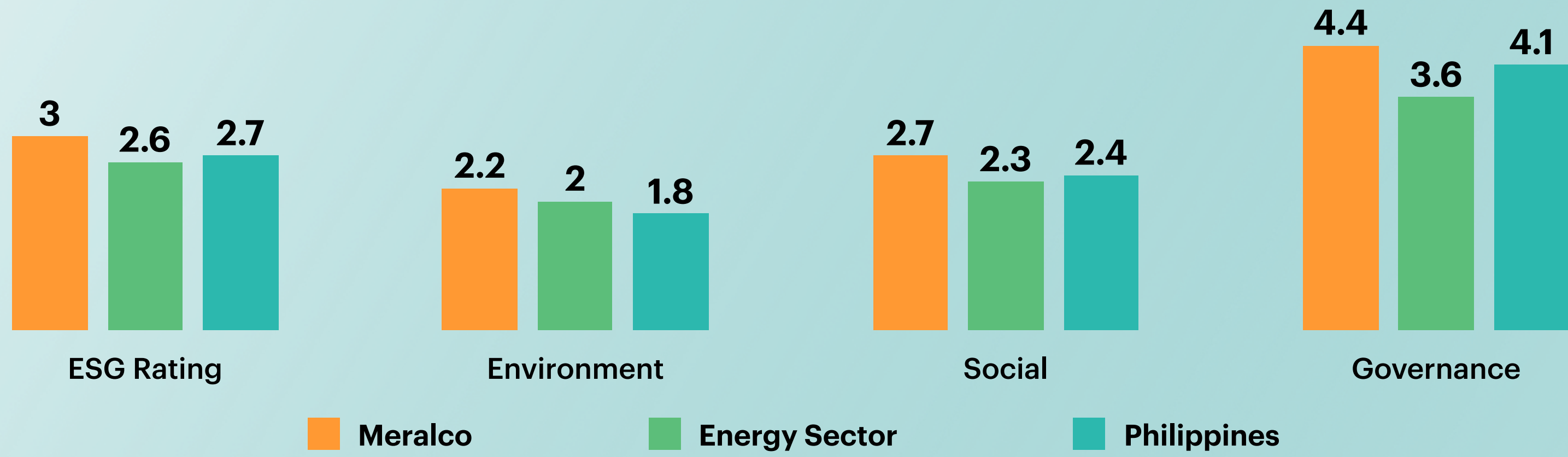


Second PH power company to be included in FTSE4Good Index Series

KEY CRITERIA FOR INCLUSION

- Overall environmental, social, and governance (ESG) rating of 2.9 or higher (for emerging markets)

Meralco ahead of PH and global energy sector averages (1H 2021)



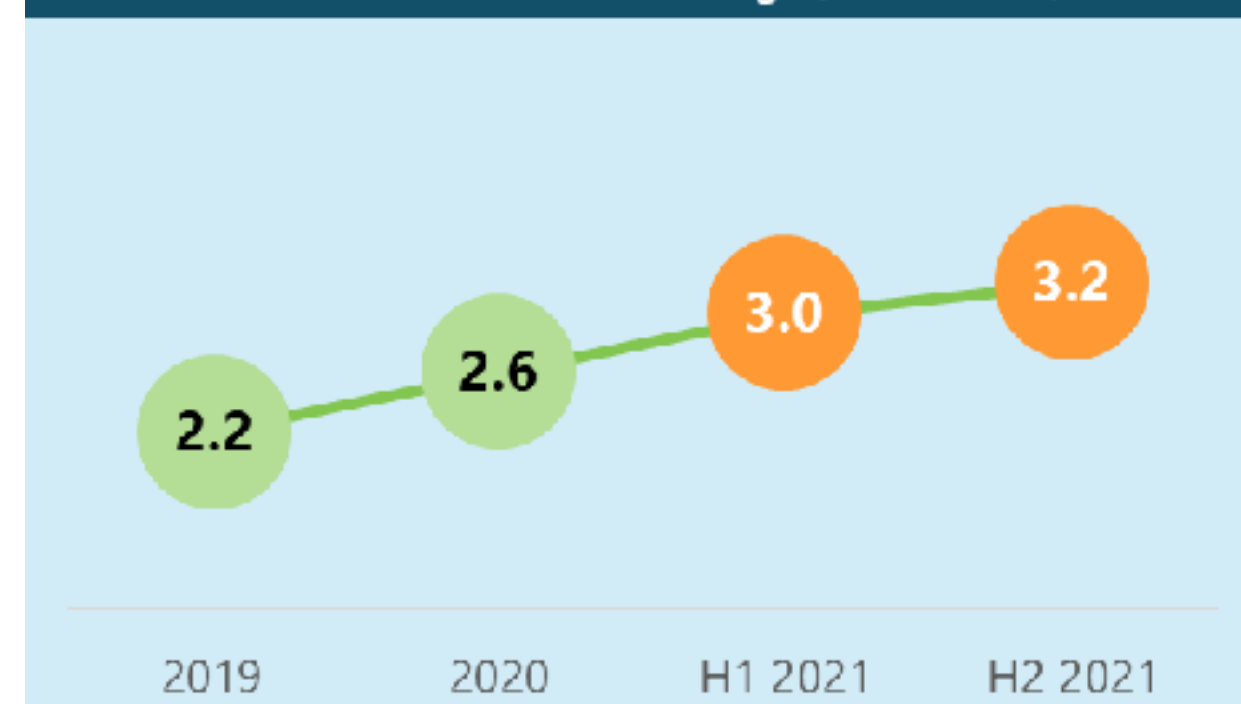
Improvements in Meralco's ESG ratings: FTSE, Sustainalytics, and MSCI



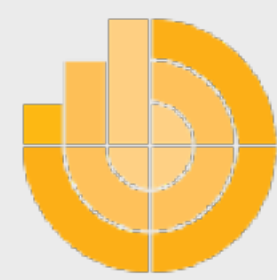
Financial Times Stock Exchange (FTSE) Russell ESG Ratings

- 7,200+ companies rated according to company's exposure to and management of ESG issues
- Rating system: 0 (lowest) to 5 (highest)

Meralco's FTSE ESG Ratings (2019–2021)



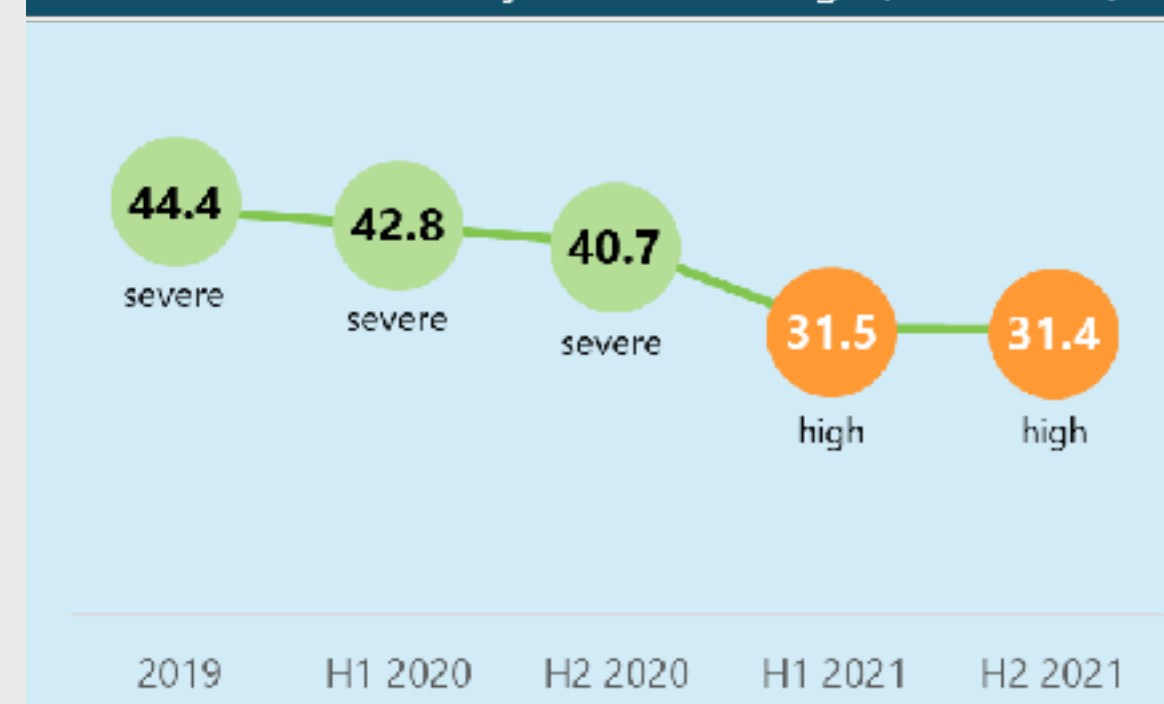
- Meralco ranked higher than Philippine and energy sector averages, with strong performance in:
 - Risk management
 - Labor standards
 - Corporate governance



Sustainalytics ESG Rating

- 12,000+ companies rated on financially material ESG issues that affect long-term business performance
- Rating system: 0 (lowest risk) to 40+ (severe risk)

Meralco's Sustainalytics Risk Ratings (2019–2021)



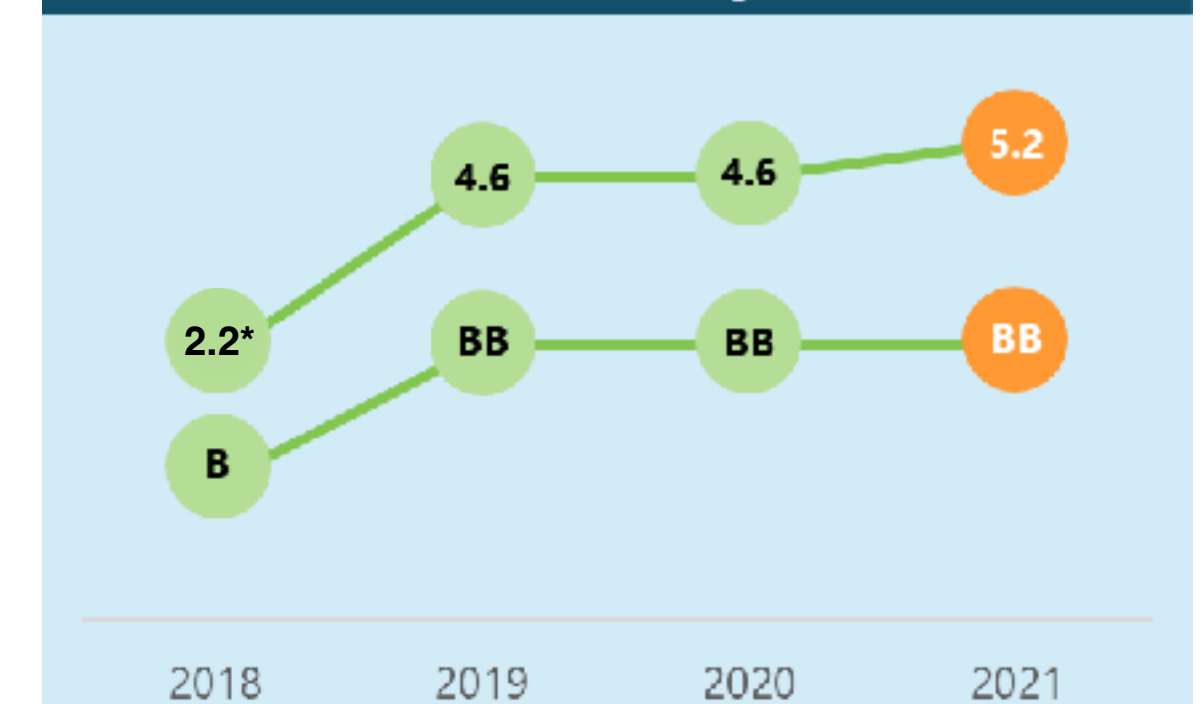
- Meralco included in top 38% of global energy sector, with strong performance in:
 - Human capital
 - Biodiversity and land use
 - Customer service



MSCI ESG Rating

- 8,500+ companies rated on general and industry-specific ESG issues affecting company's core business
- Rating system: 0 / CCC (lowest) to 10 / AAA (highest)

Meralco's MSCI ESG Ratings (2018–2021)



*estimated based on midpoint of B-rating

- Meralco rated in line with global energy sector average, with strong performance in:
 - Toxic emissions and waste
 - Community relations



YEAR ENDED DECEMBER 31, 2021

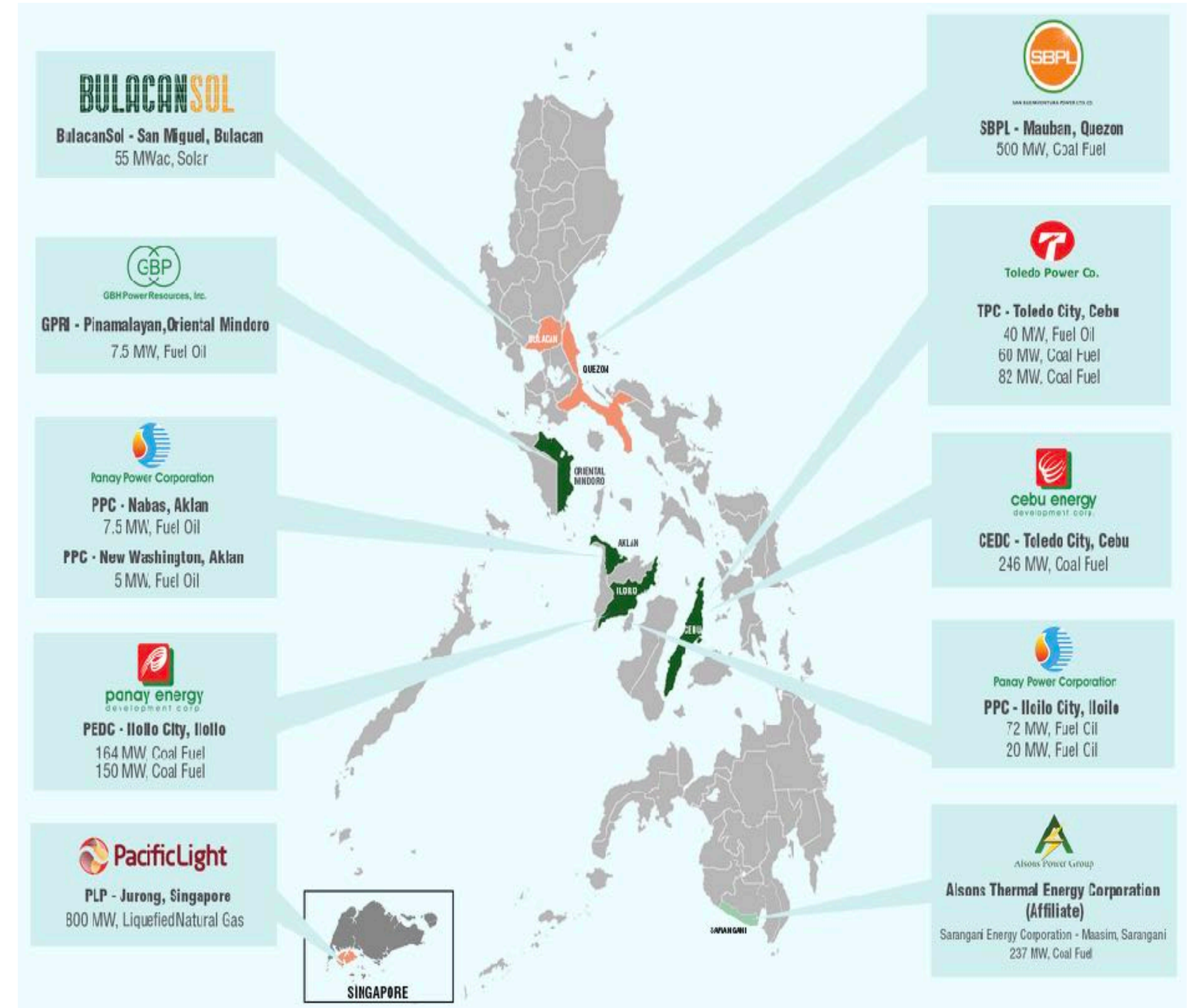
POWER GENERATION OPERATING RESULTS

February 28, 2021

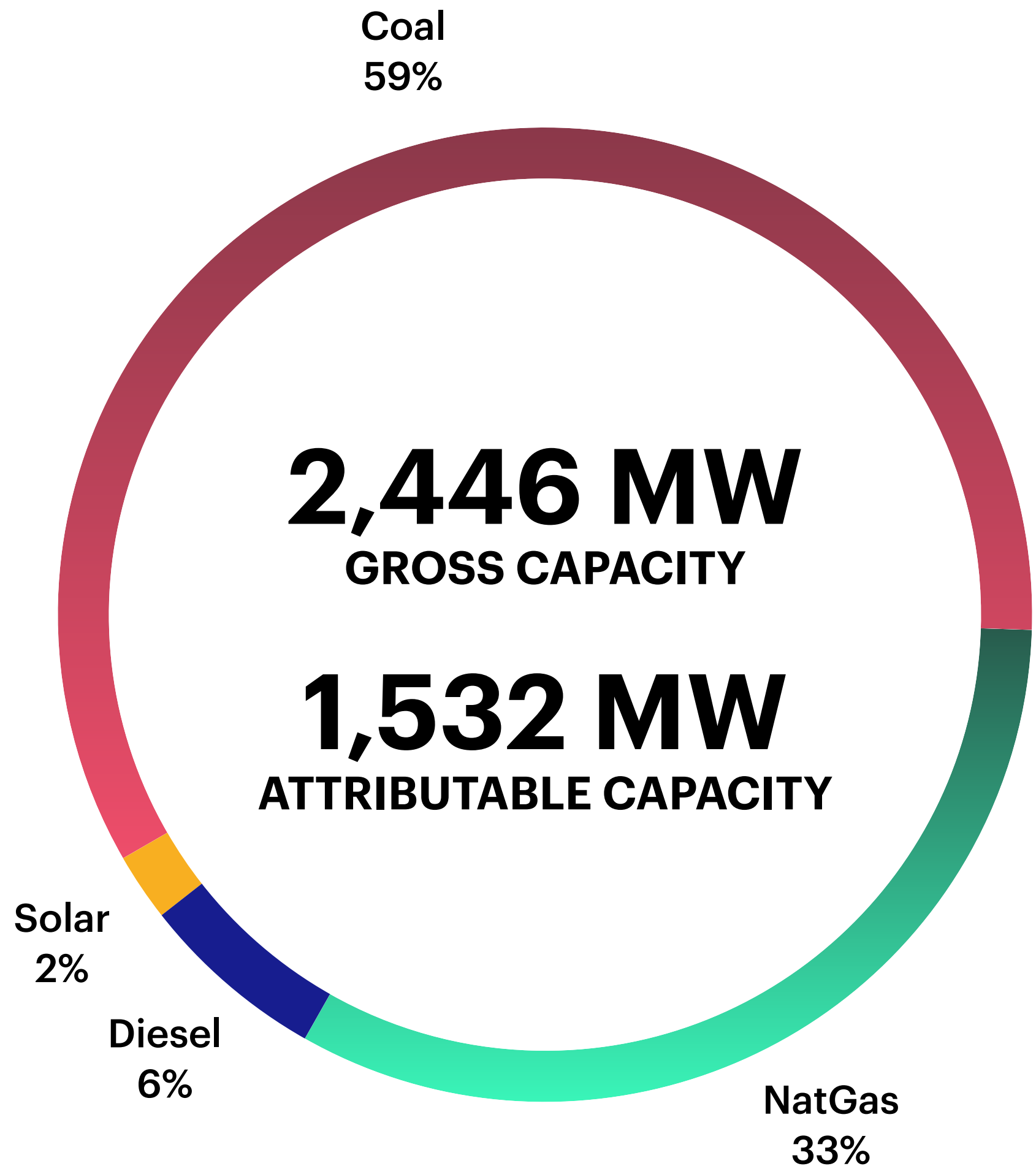


MERALCO PowerGen Corporation

March 31, 2021	Full Acquisition of Global Business Power Corporation
May 12, 2021	Commercial Operations: 55MWac BulacanSol
June 30, 2021	Groundbreaking Ceremony: 75MWac Solar Plant in Baras, Rizal
July 1, 2021	Acquisition of additional 30% in PLP bringing effective ownership to 58%
September 16, 2021	Functional Merger between MGen and GBP
2021 Onwards	Ongoing full integration between MGen and GBP Focus on 1,500MW RE Capacity Buildout up to 2030



2021 Generation Capacity in MW



	TECH	GROSS	ATTRIBUTABLE
San Buenaventura Power	Coal	500	255
Pacific Light Power	LNG	800	464
BulacanSol	Solar	55 (ac)	33 (ac)
TOTAL		1,355	752



	TECH	GROSS	ATTRIBUTABLE
Cebu Energy Dev't Corp.	Coal	246	128
Panay Energy Dev't Corp.	Coal	314	280
Toledo Power Co.	Coal/Diesel	182	182
Panay Power Corp.	Diesel	104.5	93
GBH Power Resources	Diesel	7.5	7.5
Sarangani Energy Corp.	Coal	237	89
TOTAL		1,091	780

2021 Highlights



- MGEN Group delivered 6% year-on-year increase in energy sales
- SBPL's plant availability improved to an average of 89.48% from 82.39% in 2020
- PacificLight's capacity factor improved to 78% from 67% in 2020. MGen's stake in PLP at 58% starting July 2021
- First Bulacan started commercial operations in May 2021. Average plant availability at 89% due to cables and microwave connection issues in June and September 2021, respectively

Energy Delivered in GWh

	2021	2020	% change
	4,931	4,929	▲ 0%
	3,234	3,070	▲ 5%
	5,459	4,942	▲ 11%
	67	-	
TOTAL	13,691	12,941	▲ 6%

Renewable Energy Development

- Target of **1,500 MW** renewable energy (RE) capacity in next 5-7 years
- **RE Projects under construction:**
 - 75 MWac solar in Baras, Rizal (in partnership with Mitsui)
 - 68 MWac solar in Ilocos Norte (in partnership with Vena)
 - 45 MWac solar in Cordon, Isabela (in partnership with Mitsui)
- **Other RE Projects under Pre-Development:**
 - Construction of first large-scale wind farm
 - Solar/Storage developments that can compete in mid-merit space





YEAR ENDED DECEMBER 31, 2021 FINANCIAL AND OPERATING RESULTS

February 28, 2022





CAUTIONARY STATEMENTS

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