November 4, 2024

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Gentlemen:

We reply to your correspondence dated today (received via email at 10:53 am) requesting confirmation of the information contained in the news article entitled "El Niño heats up Meralco's energy sales this year" published in PhilSTAR.com today.

The article reported in part that:

> *"MANILA, Philippines — Manila Electric Co. (Meralco), the country's biggest power utility, is poised to end the year with modest growth in energy sales amid hotter demand in the residential segment.*
>
> *Following brisk results in the first nine months, Meralco senior vice president and chief revenue officer Ferdinand Geluz is seeing a six-percent uptick in energy sales volume by yearend.*
>
> *This is higher than the company's 4.7 percent forecast at the start of the year.*
>
> *'So we'll end the year with over 53,350 gigawatt-hours. That's close to 3,000 GWh additional compared to 2023,' Geluz said.*
>
> *. . . .*

This year, the company is still banking on the strong consumption from residential and commercial customers, coupled with the slight growth in the industrial segment.

From January to September, Meralco's energy sales volume grew seven percent to 40,872 GWh from 38,164 GWh on an annual basis.

By segment, residential sizzled by 10 percent to 14,758 GWh from 13,363 GWh, as new household consumers were energized during the period.

. . . .

Sales volume in the commercial segment, meanwhile, edged eight percent higher to 15,261 GWh from 14,122 GWh despite the exit of locators of offshore gaming operations and the continuing remote work setup.

As for industrial, sales continued to recover, inching up by two percent to 10,743 GWh from 10,570 GWh amid strong volumes from the plastics and food and beverage industries.

Of the total energy sales mix, commercial accounted for 37 percent, followed closely by residential (36 percent) and industrial (26 percent).

Meralco expects its customer count to breach the eight-million mark this month.

. . . ."

xxx xxx xxx

With reference to the subject news article, we would like to confirm the statements attributed to our Chief Revenue Officer, Mr. Ferdinand O. Geluz with the clarification that the projected increase in sales volume by year end 2024 as mentioned is only indicative at this time.

The operating and financial performance of Manila Electric Company for the year 2024 will be properly disclosed in its financial and operating results as soon as it becomes available.

We trust that you find the foregoing clarification in order.

Very truly yours,

WILLIAM S. PAMINTUAN
Senior Vice President
Assistant Corporate Secretary and
Information Disclosure Officer