



MANILA ELECTRIC COMPANY (MERALCO)
Ortigas Center, Brgy. Ugong, Pasig City

REQUEST FOR INFORMATION
(SCM RFI NO. IP0125-0404-1)
SUBSTATION FIREWALL

MERALCO is currently in the process of enhancing its substation cybersecurity measures and require detailed information on available firewall solutions. To this end, a Request for Information (RFI) to gather comprehensive data on substation firewall options is released. The deployment of substation firewalls represents an opportunity to establish robust cybersecurity measures across MERALCO’s substation network. By integrating advanced firewall solutions, MERALCO aims to:

- Enhance network segmentation and security.
- Implement threat detection and prevention capabilities tailored to Operational Technology (OT) environments.
- Achieve compliance with global and industry-specific standards such as NERC CIP and IEC 62443.

DETAILS
Substation firewalls will serve as a critical layer of protection, enabling secure communication, advanced traffic monitoring, and policy-based control within the OT network.
MERALCO expects the substation firewalls to meet the following high-level criteria:
<ul style="list-style-type: none">• High Reliability• Power Redundancy• Advanced Security Features• Centralized Management and Scalability• Regulatory Compliance• Seamless Integration• Incident Response and Logging• Costing Information• Solution Updating Practices• Global Implementation Experience

CALENDAR OF ACTIVITIES:

ACTIVITY	DATE	TIME
Submission of Letter of Intent	February 05 – 13, 2025	Until 11:59 PM of February 13, 2025
Submission of Non-Disclosure Agreement	February 13 – 18, 2025	Until 11:59 PM of February 18, 2025
Release of RFI documents to Vendors	February 24, 2025	Until 11:59 PM of February 24, 2025

Interested vendors are requested to submit the following:

- Certificate of Authorized Distributorship or Authorized Reseller Certificate (for Local Partners)
- Letter of intent to participate in the Request for Information

Supplemental Information:

- This RFI is non-binding and does not constitute a commitment to acquire vendor’s products or services.
- Vendors shall shoulder all costs associated in the preparation of their responses (e.g., preparation of budgetary quotation, conduct of Proof of Concept/ Product Demo, among others).
- Responses received are to be used solely for informational and benchmarking purposes only.
- Documents or information provided with the responses shall become property of MERALCO.
- No bid fees are to be imposed in relation to this RFI.
- Non-Disclosure Agreement (NDA) is required prior the release of RFI document, and confidential data to the vendors.

MERALCO reserves the right to:

1. Issue an addendum to the RFI at any time as a result of questions, change in submission schedule, or other matters; and
2. To cancel or reissue the RFI on a reasonable basis.

Submitted Letter of Intent (LOI) should be in portable document format (PDF) with the required supporting document, send via email to Christy Benig (group.category.mgmt.ict@meralco.com.ph) not later than **11:59PM, February 13, 2025**. For inquiries or clarifications prior to the submission deadline, respondents may communicate directly to the assigned buyer.

(sgd.)
GLEN N. SAN PEDRO
Head, Supply Chain Management