

COVER SHEET

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S.E.C Registration Number

[illegible]

(Company's Full Name)

[illegible]

(Business Address: No. Street City / Town / Province)

ATTY. WILLIAM S. PAMINTUAN

Contact Person

632-8014

Company Telephone Number

DEFINITIVE INFORMATION STATEMENT

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Month Day
Fiscal Year

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FORM TYPE

0	5	2	9
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Month Day
Annual Meeting

Secondary License Type, if Applicable

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Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. of Stockholders

[illegible]

Domestic

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Foreign

Total Amount of Borrowings

To be accomplished by SEC Personnel concerned

[illegible]

File Number

LCU

[illegible]

Document I.D.

Cashier

STAMPS

Remarks = pls. use black ink for scanning purposes



MERALCO

ORTIGAS AVENUE, PASIG CITY
0300 PHILIPPINES

April 18, 2018

SECURITIES AND EXCHANGE COMMISSION

SEC Building, EDSA Greenhills
Mandaluyong City, Metro Manila

SECURITIES AND EXCHANGE COMMISSION

APR 18 2018

MARKET REGULATION
BY: [Signature] TIME: 12:25 p

Attention: **Director Vicente Graciano P. Felizmenio, Jr.**
Markets & Securities Regulation Department

Re: **Definitive Information Statement**

Gentlemen:

In connection with Manila Electric Company's (the "Company") Annual Stockholders' Meeting on May 29, 2018 and in compliance with SRC Rule 20, we are submitting the Definitive Information Statement with the following revisions based on the Commission's comments on the Preliminary Information Statement:

- **Request for CD/DVD:** Refer to attached request letter including Optical Media Board (OMB) license and permit.
- **Notice of Meeting:** Refer to page 1 on the name of the Exchange and the class of securities listed therein.

Part I.

- **Item 2.** Dissenter's Right of Appraisal: Refer to page 2 on the Dissenter's Right of Appraisal.
- **Item 4.** Voting Securities & Principal Holders:
 - (1) Refer to page 4 on the Security Ownership of Certain Record and Beneficial Owners.
 - (2) Refer to page 6 on the Security Ownership of Management.
 - (4) None.
- **Item 5.** Directors & Executive Officers:
 - (1) Refer to attached certification that no directors or officers are connected with any government agencies or its instrumentalities.
 - (2) Refer to page 29 on the Significant Employees.
- **Item 6.** Compensation of Directors & Executive Officers:
 - Part IV, Paragraph (B) of "Annex C", as Amended: Refer to page 30 of the Definitive Information Statement on the Compensation of Directors and Officers
 - I. Information required by part 1 paragraphs (A), (B), and (C) of "Annex C", as amended
 - A. Description of Business
 - 1. Business Development
 - (1) None.
 - 2. Business of Issuer
 - a. Description of the Business of Registrant and its Significant Subsidiaries
 - (2) Not material.
 - (6) Not material.
 - (7) Not material.
 - (12) Not material.

(14) Refer to page 43 on the Number of Employees.

(15) Refer to pages 89-102 on the Risk Factors.

B. Description of Property: Refer to pages 43-44 on Properties.

II. Information required by Part II (A) of "Annex C, as amended": In Compliance with the Commission's Advisory dated 6 May 2015, the Company will post a copy of its latest Interim Unaudited Financial Statements with Management Discussion & Analysis as of the end of the first quarter (SEC Form 17-Q) on its website on or before May 15, 2018. We also undertake that hard copies of the Interim Unaudited Financial Statements for the most recent quarter and Management Discussion & Analysis will be made available to stockholders upon request as soon as it becomes available.

III. Information required by Part III, paragraphs (A) and (B) of "Annex C, as amended"

A. Management's Discussion and Analysis

(1-4.iii) All 1st quarter data will be disclosed in the SEC Form 17-Q on or before May 15, 2018.

(4.iv) Refer to page 120 on the 2017 Capital Expenditure Requirements.

(4.vi) Refer to pages 68-74 on the Results of Operations.

(b) All 1st quarter data will be disclosed in the SEC Form 17-Q on or before May 15, 2018.

- **Item 16.** Matters not required to be submitted: None.

- **Item 19.** Voting Procedures: Refer to page 34 on the Voting Procedures.

Part II.

- **Information required in Proxy Form:** The Company is not soliciting proxy.

- **Management Report:**

2 - Management's Discussion and Analysis (MD&A) or Plan of Operation

(1-2) All 1st quarter data will be disclosed in the SEC Form 17-Q on or before May 15, 2018.

3 - External Audit Fees

(1) Refer to pages 32-33 on the External Audit Fees.

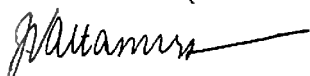
- **Audited Financial Statements**

2 - Comparative Financial Statements: Refer to the Consolidated Financial Statements for the Statement of Comprehensive Income, Statement of Cash Flows, and Statement of Changes in Equity.

3 - Additional Components of Financial Statements: Refer to attached letter on Independent Auditor's Report on Supplementary Schedules.

5 - Interim Financial Statements and MD&A as of March 31, 2018: All 1st quarter data will be disclosed in the SEC Form 17-Q on or before May 15, 2018.

Respectfully yours,



ATTY. JOCELYN VILLAR-ALTAMIRA
Assistant Vice President & Head
Corporate Governance and Compliance

*Cc: Disclosure Department
Listings and Disclosure Group
Philippine Stock Exchange*

*Issuer Compliance and Disclosure Department
Philippine Dealing & Exchange Corp.*



NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

TO ALL STOCKHOLDERS
Manila Electric Company (Meralco)

NOTICE IS HEREBY GIVEN that the Annual Meeting of Stockholders of Meralco will be held at the Meralco Theatre, Lopez Building, Ortigas Avenue, Brgy. Ugong, Pasig City on Tuesday, May 29, 2018, at 10:00 a.m. with the following agenda:

1. Call to Order
2. Certification of Notice and Quorum
3. Approval of the Minutes of the Annual Meeting of Stockholders held on May 30, 2017
4. Report of the President and Chief Executive Officer
5. Prospect / Outlook from the Chairman
6. Amendment of the Fourth Article of the Articles of Incorporation to Extend the Corporate Term
7. Approval of the 2017 Audited Financial Statements
8. Ratification of Acts of the Board and Management
9. Election of Directors for the ensuing year
10. Appointment of External Auditors
11. Other business that may properly be brought before the meeting
12. Adjournment

Minutes of the 2017 Annual Meeting of Stockholders will be available for examination during office hours at the Office of the Corporate Secretary and at the website of Meralco, www.meralco.com.ph.

The Board has fixed the close of business on **March 9, 2018** as the record date for the determination of stockholders entitled to notice of, and to vote at, the meeting. The stock and transfer books of Meralco will not be closed.

In accordance with Article I, Section 3 of the Company's Amended By-Laws, any instrument authorizing a proxy to act shall be submitted to and received at the principal office of Meralco on or before **April 30, 2018, 5:00 p.m.**, addressed to the attention of the Corporate Secretary c/o Corporate Governance and Compliance Office, Ground Floor, Lopez Bldg., Meralco Center, Ortigas Avenue, Brgy. Ugong, Pasig City. Validation of proxies is set on **May 14, 2018, 10:00 a.m.** at Lopez Building, Brgy. Ugong, Ortigas Avenue, Pasig City.

Registration will begin at 7:00 a.m. Please bring this notice, registration card with barcode and any form of identification such as driver's license, SSS ID, TIN card and passport to facilitate registration.

Pasig City, February 26, 2018.


SIMEON KEN R. FERRER
Corporate Secretary



Annex "A"

AGENDA DETAILS AND RATIONALE

1. **Call to Order.** The Chairman of the Board of Directors, Mr. Manuel V. Pangilinan, will call the meeting to order.
2. **Certification of Notice and Quorum.** The Corporate Secretary, Atty. Simeon Ken R. Ferrer, will certify that copies of this Notice were sent to Stockholders of record as of March 9, 2018 and will certify the number of attendees, whether in person or by proxy, for the purpose of determining the existence of quorum to validly transact business.
3. **Approval of the Minutes of the Annual Meeting of Stockholders held on May 30, 2017.** Copies of the draft Minutes are available for examination during office hours at the Office of the Corporate Secretary and at the website of Meralco, www.meralco.com.ph. Stockholders will be asked to approve the draft Minutes and acknowledge the completeness and accuracy thereof. Below is the text of the proposed resolution:

"RESOLVED, that the Stockholders of the Corporation hereby approve the Minutes of the Annual Stockholders' Meeting held on May 30, 2017."

4. **Report of the President and Chief Executive Officer** – The Report summarizes the milestones and key achievements of Meralco and provides a clear picture of how Meralco reached its goals during the past year 2017.
5. **Prospect/Outlook from the Chairman** – The Report provides the Stockholders with a view of the opportunities and challenges to be faced by Meralco and its Management's goals and strategies for the year 2018.
6. **Amendment of the Fourth Article of the Articles of Incorporation to Extend the Corporate Term**
A resolution approving the amendment will be presented to the stockholders for approval by the affirmative vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock. Below is the proposed resolution:

"RESOLVED, that the Stockholders of the Corporation hereby approve the amendment of the Fourth Article of the Articles of Incorporation to Extend the Corporate Term for 50 Years from May 7, 2019"

7. **Approval of the 2017 Audited Financial Statements** – Meralco's audited financial statements, highlights of which are explained in the President's Report and in the Information Statement, will be presented to the Stockholders for approval. Copies of the 2016 Audited Financial Statements, previously approved by the Board of Directors, were also submitted to the Securities and Exchange Commission and the Bureau of Internal Revenue. Below is the proposed resolution:

"RESOLVED, that the audited financial statements for the year ended December 31, 2017 be, as the same are hereby, approved."

8. Ratification of Acts of the Board and Management – Ratification of the acts of the Board of Directors and Management crucial to the successful performance of the Company in 2017 will be sought from the Stockholders. Below is the proposed resolution:

“RESOLVED, that all acts, resolutions, and deeds of the Board of Directors and Management of the Company from the Annual Stockholders’ Meeting held on May 30, 2017 up to the date of this meeting be as they hereby are, confirmed, ratified and approved.”

9. Election of Directors for the ensuing year – Copies of the *curriculum vitae* and profiles of the candidates to the Board of Directors are provided in the Information Statement for the examination of the Stockholders. For this year, the candidates to the Board are the following:

- a) Ms. Anabelle Lim Chua
- b) Atty. Ray C. Espinosa
- c) Mr. James L. Go
- d) Mr. John L. Gokongwei, Jr.
- e) Mr. Lance Y. Gokongwei
- f) Mr. Jose Ma. K. Lim
- g) Mr. Elpidio L. Ibañez
- h) Retired Chief Justice Artemio V. Panganiban
- i) Mr. Manuel V. Pangilinan
- j) Mr. Oscar S. Reyes
- k) Mr. Pedro E. Roxas

Please refer to pages 5-15 of the Information Statement for the profile of the nominees to the Board.

Stockholders will be given the opportunity to elect the directors who will serve for the term 2018-2019 by way of individual voting administered by a third party.

10. Appointment of External Auditors –Meralco’s external auditors for 2018-2019, tasked with the preparation of the annual audited financial statements, will be appointed by the Stockholders. This is upon favorable recommendation by the Audit Committee. Below is the text of the proposed resolution:

“RESOLVED, that SGV & Company, Certified Public Accountants, be, as they hereby are, re-appointed as external auditors of the Company for the year 2018-2019.”

Please refer to pages 28-29 of the Information Statement for the profile of SGV & Company.

11. Other business that may properly be brought before the meeting – Stockholders may be requested to consider such other issues/matters as may be raised throughout the course of the meeting.

12. Adjournment – After all business has been considered and resolved, the Chairman shall declare the meeting adjourned.

WE ARE NOT SOLICITING YOUR PROXY

Stockholders who will not, are unable or do not expect to attend the meeting in person but would like to be represented thereat may choose to execute and send a proxy form to the Office of the Corporate Secretary on or before 5:00 p.m., April 30, 2018. A sample proxy form is provided below. Other forms are available at MERALCO's website www.meralco.com.ph

PROXY

The undersigned stockholder of MANILA ELECTRIC COMPANY (the "Company") hereby appoints _____ or in his absence, the Chairman of the meeting, as attorney-in-fact and proxy, with power of substitution, to present and vote all shares registered in his/her/its name as proxy of the undersigned stockholder, at the Annual Meeting of Stockholders of the Company on May 29, 2018 and at any of the adjournments thereof for the purpose of acting on the following matters:

1. Approval of the Minutes of the Annual Meeting of Stockholders held on May 30, 2017
☐Yes ☐No ☐Abstain
2. Amendment of the Fourth Article of the Articles of Incorporation to Extend the Corporate Term
☐Yes ☐No ☐Abstain
3. Approval of 2017 Audited Financial Statements
☐Yes ☐No ☐Abstain
4. Ratification of Acts of the Board and Management
☐Yes ☐No ☐Abstain
5. Election of Directors for the ensuing year
 - 5.1 Ms. Anabelle L. Chua ☐Yes ☐No ☐Abstain
 - 5.2 Atty. Ray C. Espinosa ☐Yes ☐No ☐Abstain
 - 5.3 Mr. James L. Go ☐Yes ☐No ☐Abstain
 - 5.4 Mr. John L. Gokongwei, Jr. ☐Yes ☐No ☐Abstain
 - 5.5 Mr. Lance Y. Gokongwei ☐Yes ☐No ☐Abstain
 - 5.6 Mr. Jose Ma. K. Lim ☐Yes ☐No ☐Abstain
 - 5.7 Mr. Elpidio L. Ibañez ☐Yes ☐No ☐Abstain
 - 5.8 Retired Chief Justice Artemio V. Panganiban ☐Yes ☐No ☐Abstain
 - 5.9 Mr. Manuel V. Pangilinan ☐Yes ☐No ☐Abstain
 - 5.10 Mr. Oscar S. Reyes ☐Yes ☐No ☐Abstain
 - 5.11 Mr. Pedro E. Roxas ☐Yes ☐No ☐Abstain
6. Appointment of External Auditors
☐Yes ☐No ☐Abstain

PRINTED NAME OF STOCKHOLDER

SIGNATURE OF STOCKHOLDER/AUTHORIZED SIGNATORY

DATE

**SECURITIES AND EXCHANGE COMMISSION
SEC FORM 20-IS
Information Statement Pursuant to Section 20
of the Securities Regulation Code (SRC)**

1. Check the appropriate box:
☐ Preliminary Information Statement
☒ **Definitive Information Statement**
2. Name of Registrant as specified in its charter: **Manila Electric Company**
3. Country of Incorporation: **Philippines**
4. SEC Identification Number: **PW-102**
5. BIR Tax Identification Number: **000-101-528-000**
6. Address of principal office: **Lopez Building, Ortigas Avenue, Barangay Ugong, Pasig City 1605**
7. Telephone Numbers: **(632) 633-4553**
8. Date, time and place of meeting of security holders:

Date : May 29, 2018

Time : 10:00 a.m.

Place : Meralco Theatre, Lopez Building, Ortigas Avenue, Barangay Ugong, Pasig City

9. Approximate Date on which the Information Statement is first to be sent or given to security holders:
April 18, 2018
10. Securities registered pursuant to Sections 8 and 12 of the SRC:

		Number of Shares Outstanding (Par Value at P10.00 per share)
a. Common Stock	-	1,127,098,705
		Amount of Debt Outstanding
b. Debt Securities	-	₱18,500 Million Fixed Rate Notes
		<ul style="list-style-type: none">• ₱11,500 million – 7Y Note due 2020• 7,000 million – 12Y Note due 2025

11. Are any or all of these securities listed on a Stock Exchange?

Yes ☒ **No** ☐

If so, disclose the name of the Exchange and the class of securities listed therein: **Philippine Stock Exchange/Common Stock**

INFORMATION REQUIRED IN INFORMATION STATEMENT

Date, Time and Place of Meeting of Security Holders

- Date : Tuesday, May 29, 2018
- Time : 10:00 a.m.
- Place : Meralco Theatre, Lopez Building,
Ortigas Avenue, Barangay Ugong, Pasig City

Principal Office: Lopez Building, Ortigas Avenue,
Barangay Ugong, Pasig City

The approximate date on which copies of the Information Statement are first to be sent or given to stockholders is on April 18, 2018.

Dissenter's Right of Appraisal

A stockholder may exercise the right of appraisal (i.e. the right to dissent and demand payment of the fair value of his shares) in the instances provided under the Corporation Code of the Philippines, as follows: 1) in case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; 2) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; 3) in case of merger or consolidation; and 4) investment of corporate funds in another corporation or business. (Sections 81 and 42 of the Corporation Code). A holder must have voted against the proposed corporate action in order to avail himself of the appraisal right. (Section 81, Title X, Appraisal Right, Corporation Code of the Philippines)

Manila Electric Company ("MERALCO") adopts the procedure laid down in Section 82, Title X, of the Corporation Code for a valid exercise of appraisal right.

No corporate actions, however, will be taken up during the meeting involving any of the foregoing instances in which a stockholder may exercise the right of appraisal.

Interest of Certain Persons in or Opposition to Matters to be Acted Upon

(a) No current director or officer, or nominee for election as director or any of his associate, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon other than election to office.

(b) No director has informed the Company that he intends to oppose any action to be taken at the annual stockholders' meeting.

**THE COMPANY IS NOT SOLICITING PROXIES FOR THE
ANNUAL STOCKHOLDERS' MEETING.**

Voting Securities and Principal Holders Thereof

As of March 28, 2018 the total outstanding shares/voting shares is 1,127,098,705 common shares, of which 6.57% or 74,017,455 shares are owned by foreign stockholders. Each share is entitled to one (1) vote. Voting rights are vested exclusively on common shares.

All stockholders of record as of March 9, 2018 are entitled to receive a notice of the meeting.

Cumulative Voting for Directors - At all elections of Directors, each stockholder may vote the shares registered in his name in person or by proxy for as many persons as there are Directors, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit; provided that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the whole number of directors to be elected.

Security Ownership of Certain Record and Beneficial Owners

Based on *MERALCO's* stock and transfer book, the security ownership as of March 28, 2018 of certain record and beneficial owners of more than 5% of any class of its voting securities is as follows:

Title of Class	Name, address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percent
Common	Beacon Electric Asset Holdings, Inc. 10/F MGO Bldg., Legaspi corner Dela Rosa Streets, Legaspi Village, Makati City	Same as the record owner	Filipino	394,059,235	34.96%
Common	JG Summit Holdings, Inc. 42/F Robinsons Equitable Tower, ADB Avenue corner Poveda Road, Ortigas Center, Pasig City	Same as the record owner	Filipino	333,189,397	29.56%
Common	Metro Pacific Investments Corporation 10/F MGO Building Legaspi corner Dela Rosa Streets, Makati City	Same as the record owner	Filipino	118,364,807	10.50%

Common	PCD Nominee Corp. 37/F Tower One Enterprise Center, 6766 Ayala Avenue corner Paseo de Roxas, Makati City No relationship with Issuer	PCD Participants	Filipino and Foreign	195,838,577	17.38%
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Beacon Electric Asset Holdings, Inc. ("*Beacon Electric*") is a special purpose entity wholly-owned by Metro Pacific Investments Corporation ("*MPIC*") beginning June 2017. It was organized to hold *MPIC*'s shares in *MERALCO*. The Chairman, or in his absence, the President of *Beacon Electric*, or any other representative designated by the President of *Beacon Electric*, is duly authorized as proxy to vote its *MERALCO* shares as he may deem proper or beneficial to *Beacon Electric*.

JG Summit Holdings, Inc. ("*JG Summit*") was incorporated in November 1990 as the holding company for a group with substantial business interests in branded consumer foods, agro-industrial and commodity food products, property development and hotel management, air transportation, petrochemicals, and international capital and financial services. In addition, *JG Summit* has business interests in other sectors, including power generation and insurance. *JG Summit* conducts its businesses throughout the Philippines, but primarily in and around Metro Manila and in the regions of Visayas and Mindanao. *JG Summit*, through its subsidiaries, also has branded foods businesses in the People's Republic of China and the ASEAN region, including an interest in a property development company in Singapore. The Chairman, or in his absence, the President of *JG Summit*, or any other representative designated by the President of *JG Summit*, is duly authorized as proxy to vote its *MERALCO* shares as he may deem proper or beneficial to *JG Summit*.

MPIC was founded in 1986. It is an investment holding company, with interest in water utilities, toll roads, electricity distribution, and healthcare service businesses in the Philippines. It operates six (6) business segments: Water Utilities, Toll Operations, Power Distribution, Power Generation, Healthcare, and Others. The Water Utilities segment provides water and sewerage services through a network of pipelines, pumping stations, and mini-boosters. The Toll Operations segment is involved in the operation and maintenance of toll road facilities. The Power Distribution segment distributes and supplies electricity. The Power Generation includes power projects through *MERALCO* PowerGen Corporation and operations of coal and diesel-powered generating capacities of Global Business Power Corporation, the leading power supplier in the Visayas. The Healthcare segment operates and manages hospitals, nursing and medical schools, and other related enterprises. The other segment is involved in the operation of real estate properties; and provision of property development, investment holding, and management services. Mr. Manuel V. Pangilinan, Mr. Jose Ma. K. Lim, Atty. Ray C. Espinosa, Ms. Anabelle L. Chua, or the Chairman of the Stockholders' Meeting of *MERALCO*, is duly authorized as proxy to vote its *MERALCO* shares as he or she may deem proper or beneficial to *MPIC*.

PCD Nominee Corporation is a wholly-owned subsidiary of the Philippine Depository and Trust Corporation ("*PDTC*"). Originally, stock certificates were issued to investors every time they acquired shares of the Company. However, with the Philippine Central Depository's ("*PCD*") computerized Book Entry System that took effect in November 1997, investors of *MERALCO* shares now have an option

whether they will be issued certificates or not. Their shares may be lodged at the *PCD* and further trading will be scripless (computerized with no certificates) until they request for the issuance of certificates. The *PCD* Nominee Corporation holds the shares as the registered owner thereof in *MERALCO*'s books on behalf of *PCD* Participants and their clients. The participants of *PCD* are the beneficial owners of such shares and may be nominated as proxy to vote the same. Stockholders with *PCD*-lodged shares have no record of their shareholdings with *MERALCO* or its transfer agent, Rizal Commercial Banking Corporation ("*RCBC*") (beginning January 1, 2018). Only certificated shares are recorded in *MERALCO*'s books, which may be voted by the registered owners or their proxies.

Security Ownership of Management

As of March 28, 2018, the securities owned beneficially, directly or indirectly, by directors and executive officers of *MERALCO* are as follows:

Title of Class	Name of Beneficial Owner	Number of Shares and nature of Beneficial Ownership	Citizenship	Percent of Class
Common	Manuel V. Pangilinan	40,000 (Direct)	Filipino	0.00%
Common	Oscar S. Reyes	268 (Direct)	Filipino	0.00%
Common	Anabelle L. Chua	5,060 (Direct)	Filipino	0.00%
Common	Ray C. Espinosa	36,000 (Direct)	Filipino	0.00%
Common	James L. Go	490,300 (Direct)	Filipino	0.04%
Common	John L. Gokongwei, Jr.	15,810 (Direct)	Filipino	0.00%
Common	Lance Y. Gokongwei	17,310 (Direct)	Filipino	0.00%
Common	Jose Ma. K. Lim	35,010 (Direct)	Filipino	0.00%
Common	Manuel M. Lopez	14,384 (Direct)	Filipino	0.00%
Common	Artemio V. Panganiban	1 (Direct)	Filipino	0.00%
Common	Pedro E. Roxas	1,000 (Direct)	Filipino	0.00%
Common	Simeon Ken R. Ferrer	767 (Direct)	Filipino	0.00%
Common	Roberto R. Almazora	93,082 (Direct)	Filipino	0.01%
Common	Ronnie L. Aperoch	14 (Direct)	Filipino	0.00%
Common	Alfredo S. Panlilio	668 (Direct)	Filipino	0.00%
Common	Angelito D. Bermudo	-	Filipino	0.00%
Common	Ramon B. Segismundo	8,500 (Direct)	Filipino	0.00%
Common	Rogelio L. Singson	-	Filipino	0.00%
Common	Betty C. Siy-Yap	-	Filipino	0.00%
Common	Ferdinand C. Alejandro	8,952 (Direct)	Filipino	0.00%
Common	Ruben B. Benosa	22,992 (Direct)	Filipino	0.00%
Common	Rolando M. Cagampan	-	Filipino	0.00%
Common	Benjamin U. Cusi	24,050 (Direct)	Filipino	0.00%
Common	Ivanna G. Dela Peña	15,000 (Direct)	Filipino	0.00%
Common	William S. Pamintuan	-	Filipino	0.00%
Common	Antonio M. Abuel, Jr.	10,427 (Direct)	Filipino	0.00%
Common	Ireneo B. Acuna	18,355 (Direct)	Filipino	0.00%
Common	Angelita S. Atanacio	4,000 (Direct)	Filipino	0.00%
Common	Patrick Dave B. Bacani	-	Filipino	0.00%
Common	Bennette D. Bachoco	-	Filipino	0.00%
Common	Joseph Allan C. Baltazar	-	Filipino	0.00%
Common	Edgardo V. Carasig	-	Filipino	0.00%
Common	Bernard H. Castro	463 (Direct)	Filipino	0.00%

Title of Class	Name of Beneficial Owner	Number of Shares and nature of Beneficial Ownership	Citizenship	Percent of Class
Common	Lawrence S. Fernandez	4,500 (Direct)	Filipino	0.00%
Common	Ferdinand O. Geluz	15,877 (Direct)	Filipino	0.00%
Common	Victor Emmanuel S. Genuino	-	Filipino	0.00%
Common	Nixon G. Hao	2,791 (Direct)	Filipino	0.00%
Common	Ernie G. Imperial	460 (Direct)	Filipino	0.00%
Common	Jose Mari P. Melendres	-	Filipino	0.00%
Common	Charina P. Padua	31,609 (Direct)	Filipino	0.00%
Common	Raymond B. Ravelo	-	Filipino	0.00%
Common	Jose Rainier A. Reyes	-	Filipino	0.00%
Common	Nestor P. Sarmiento	323 (Direct)	Filipino	0.00%
Common	Froilan J. Savet	8,435 (Direct)	Filipino	0.00%
Common	Liza Rose G. Serrano-Diangson	36,983 (Direct)	Filipino	0.00%
Common	Ma. Cynthia C. Soluren	11,575 (Direct)	Filipino	0.00%
Common	Manuel Lorenzo L. Tuason	22,180 (Direct)	Filipino	0.00%
Common	Jose Antonio T. Valdez	-	Filipino	0.00%
Common	Jose Ronald V. Valles	-	Filipino	0.00%
Common	Jose S. Reyes, Jr.	8,727 (Direct)	Filipino	0.00%

As of March 28, 2018, the securities owned beneficially by the nominees for election to the Board of Directors are as follows:

Title of Class	Name of Beneficial Owner	Number of Shares and nature of Beneficial Ownership	Citizenship	Percent of Class
Common	Manuel V. Pangilinan	40,000 (Direct)	Filipino	0.00%
Common	Oscar S. Reyes	268 (Direct)	Filipino	0.00%
Common	Anabelle L. Chua	5,060 (Direct)	Filipino	0.00%
Common	Ray C. Espinosa	36,000 (Direct)	Filipino	0.00%
Common	James L. Go	490,300 (Direct)	Filipino	0.03%
Common	John L. Gokongwei, Jr.	15,810 (Direct)	Filipino	0.00%
Common	Lance Y. Gokongwei	17,310 (Direct)	Filipino	0.00%
Common	Jose Ma. K. Lim	35,010 (Direct)	Filipino	0.00%
Common	Elpidio L. Ibañez	10,263 (Direct)	Filipino	0.00%
Common	Artemio V. Panganiban	1 (Direct)	Filipino	0.00%
Common	Pedro E. Roxas	1,000 (Direct)	Filipino	0.00%

The aggregate number of shares owned on record by the Chief Executive Officer, Executive Officers, Directors and Nominees as of March 28, 2018 is 1,016,136 shares or 0.07% of *MERALCO's* total outstanding shares.

Voting Trust Holders

MERALCO is not aware of any person holding more than 5% of common shares under a voting trust or similar agreement.

Changes in Control

Based on *MERALCO*'s stock and transfer book, there is no change in the control of *MERALCO* since the beginning of the last fiscal year.

Directors and Executive Officers

As of March 28, 2018, the names of the incumbent Directors, nominees for election as directors and Executive Officers of *MERALCO* and their respective ages, citizenship, current positions, periods of service and business experiences during the past five (5) years are as follows:

MANUEL V. PANGILINAN

Filipino, 71 years old

Chairman of the Board of Directors

Chairman of the Executive Committee

Chairman, Remuneration and Leadership Development Committee

Director of Manila Electric Company since May 26, 2009

Education and Training:

- BA Economics Degree, Ateneo De Manila University
- Masters in Business Administration, Wharton School of Finance and Commerce University of Pennsylvania
- Honorary Doctorate in Humanities, San Beda College/Xavier University/Holy Angel University/Far Eastern University

Membership in Board of Listed Companies:

- PLDT, Inc.
- Metro Pacific Investments Corporation
- Philex Mining Corporation
- Roxas Holdings, Inc.

Membership in Board of Non-Listed Companies:

- Beacon Electric Asset Holdings Inc.
- Smart Communications, Inc.
- PLDT Communications and Energy Ventures Inc.
- Landco Pacific Corporation
- Medical Doctors, Inc.
- Colinas Verdes Corporation
- Davao Doctors Hospital
- Riverside Medical Center, Inc.
- Our Lady of Lourdes Hospital
- Asian Hospital, Inc.
- Maynilad Water Services, Inc.

- Mediaquest, Inc.
- Associated Broadcasting Corporation (TV5)
- NLEX Corporation
- MERALCO PowerGen Corporation
- Philex Petroleum Corporation
- Metro Pacific Hospital Holdings, Inc.
- Makati Medical Center
- Cardinal Santos Medical Center
- Digital Telecommunications Phils. Inc.
- Digitel Mobile Philippines, Inc.

Position and Membership in Other Organizations and Corporations:

- Chairman of PLDT, Inc., Smart Communications, Inc., Metro Pacific Investments Corporation, PLDT Communications and Energy Ventures Inc., Landco Pacific Corporation; Metro Pacific Hospital Holdings, Inc., Maynilad Water Services, Inc., Mediaquest, Inc., Associated Broadcasting Corporation (TV5), Makati Medical Center, Cardinal Santos Medical Center, Our Lady of Lourdes Hospital, Philex Mining Corporation, Philex Petroleum Corporation, NLEX Corporation, Digital Telecommunications Phils., Digitel Mobile Philippines, Inc. and MERALCO PowerGen Corporation
- President and Chief Executive Officer of PLDT, Inc.
- Chief Executive Officer and Managing Director of First Pacific Company Limited
- Co-Chairman of the newly-organized US-Philippines Business Society.
- Chairman of the Board of Trustees of San Beda College, Hongkong Bayanihan Trust, Disaster Recovery Foundation, Inc. and Philippine Business for Social Progress;
- Vice-Chairman of the Foundation for Crime Prevention.
- Member of the Board of Overseers of The Wharton School, University of Pennsylvania
- Former Governor of the Philippine Stock Exchange.

LANCE Y. GOKONGWEI

Filipino, 51 years old

Vice-Chairman of the Board of Directors

Member, Executive Committee

Member, Nomination and Governance Committee

Member, Audit Committee

Member, Risk Management Committee

Member, Remuneration and Leadership Development Committee

Director of Manila Electric Company since December 16, 2013

Education and Training:

- BS Finance, Wharton School of Finance and Commerce University of Pennsylvania
- BS Applied Science, Penn Engineering School University of Pennsylvania

Membership in Board of Listed Companies:

- JG Summit Holdings, Inc.

- Universal Robina Corporation
- Cebu Air, Inc.
- Robinsons Land Corporation
- Robinsons Retail Holdings, Inc.
- Oriental Petroleum and Minerals Corporation

Membership in Board of Non-listed Companies:

- United Industrial Corporation Limited
- JG Summit Petrochemicals Corporation
- Robinsons Bank Corporation
- Gokongwei Brothers Foundation, Inc.

Position and Membership in Other Organizations and Corporations:

- President and Chief Operating Officer of JG Summit Holdings, Inc. and Universal Robina Corporation
- President and Chief Executive Officer of Cebu Air, Inc.
- Chairman and Chief Executive Officer of Robinsons Retail Holdings, Inc.
- Vice-Chairman and Chief Executive Officer of Robinsons Land Corporation.

JOHN L. GOKONGWEI, JR.

Filipino, 91 years old

Member, Executive Committee

Member, Finance Committee

Director of Manila Electric Company since March 31, 2014

Education and Training:

- Masters in Business Administration, De La Salle University
- Advanced Management Program Degree, Harvard University

Membership in Board of Listed Companies:

- JG Summit Holdings, Inc.
- Universal Robina Corporation
- Robinsons Land Corporation
- Cebu Air, Inc.
- Robinsons Retail Holdings, Inc.
- Oriental Petroleum and Minerals Corporation
- A. Soriano Corporation

Membership in Board of Non-listed Companies:

- Gokongwei Brothers Foundation, Inc.
- JG Summit Petrochemical Corporation
- JG Summit Olefins Corporation
- Robinsons Bank Corporation
- United Industrial Corporation Limited

Position and Membership in Other Organizations and Corporations:

- Chairman of Emeritus of JG Summit Holdings Inc., Universal Robina Corporation, Robinsons Land Corporation, JG Summit Petrochemical Corporation, Robinsons Bank Corporation
- Deputy Chairman and Director for United Industrial Corporation Limited

OSCAR S. REYES

Filipino, 71 years old

President and Chief Executive Officer

Director of Manila Electric Company since July 1, 2010

Education and Training:

- BA Economics, Ateneo De Manila University
- Masters in Business Administration, Ateneo Graduate School of Business Administration
- International Management Development Program, Waterloo Lutheran University
- Program for Management Development, Harvard Business School

Membership in Board of Listed Companies:

- Manila Water Company
- Pepsi Cola Products Philippines Inc.
- Basic Energy Corporation
- Cosco Capital Inc.

Membership in Board of Non-listed Companies:

- Atimonan One Energy, Inc.
- MERALCO PowerGen Corporation
- Redondo Peninsula Energy Inc.
- Meralco Industrial Engineering Services Corporation
- Meralco Energy, Inc.
- CIS Bayad Center, Inc.
- PacificLight Power Pte Ltd.
- Eramen Minerals Inc.
- MSpectrum, Inc.
- MRAIL, Inc.
- Republic Surety and Insurance Company, Inc.
- PLDT Communications and Energy Ventures Inc.
- Sun Life Financial Plans, Inc.
- Sun Life Prosperity Funds
- Grepalife Asset Management Corporation
- Petrolift Corporation
- Asian Eye Institute
- Clark Electric Development Corporation

Position and Membership in Other Organizations and Corporations:

- Chairman of the Board of Atimonan One Energy, Inc., Redondo Peninsula Energy Inc., Meralco Industrial Engineering Services Corporation, Meralco Energy, Inc., CIS Bayad Center Inc., PacificLight Power Pte Ltd., MSpectrum Inc. and MRAIL, Inc.
- Vice Chairman of the Board of One Meralco Foundation, Inc.
- Trustee of Pilipinas Shell Foundation, Inc., El Nido Foundation, Inc., SGV Foundation and Philippine Disaster Resilience Foundation

RAY C. ESPINOSA

Filipino, 61 years old

Chairman, Finance Committee

Director of Manila Electric Company since May 26, 2009

General Counsel

Education and Training:

- BS General Studies, University of Santo Tomas
- Bachelor of Laws, Ateneo De Manila University
- Master of Laws, University of Michigan Law School

Membership in Board of Publicly Listed Companies:

- PLDT, Inc.
- Metro Pacific Investments Corporation
- Lepanto Consolidated Mining Corporation
- Roxas Holdings Inc.

Membership in Board of Non-listed Companies:

- Smart Communications, Inc.
- Maybank Philippines, Inc.
- First Pacific Company, Limited
- Mediaquest Holdings, Inc.
- Philstar Daily, Inc.
- Business World Publishing Corporation
- Signal TV, Inc.
- First Agri Holdings, Inc.
- First Coconut Manufacturing, Inc.
- Philippine Telecommunications Investment Corporation
- Metro Pacific Resources, Inc.
- Meralco PowerGen Corporation
- TV5 Network, Inc.

Position and Membership in Organizations and Corporations:

- Chairman of the Philstar Daily, Inc. and Business World Publishing Corporation
- Chairman of the Audit Committee of Lepanto and Chairman of the Risk Management Committee of Maybank Philippines, Inc.

- President of Mediaquest Holdings, Inc, Chief Corporate Services Officer of PLDT, Inc. and Head of PLDT, Inc.'s Regulatory Affairs and Policy Office.
- Trustee of the Beneficial Trust Fund of PLDT, Inc.
- First Pacific Group's Head Government and Regulatory Affairs and Head Communications Bureau for the Philippines.
- Member, Integrated Bar of the Philippines
- Member, Philippine Bar Association
- Member, Inter-Pacific Bar Association
- Member, Executive Committee, LAWASIA Energy Section

JAMES L. GO

Filipino, 77 years old

Member, Audit Committee

Member, Risk Management Committee

Member, Finance Committee

Member, Nomination and Governance Committee

Director of Manila Electric Company since December 16, 2013

Education and Training:

- BS Chemical Engineering, Massachusetts Institute of Technology
- Masters in Chemical Engineering, Massachusetts Institute of Technology

Membership in Board of Listed Companies:

- JG Summit Holdings, Inc.
- Oriental Petroleum and Minerals Corporation
- Robinsons Land Corporation
- Universal Robina Corporation
- Robinsons Retail Holdings, Inc.
- Cebu Air, Inc.
- PLDT, Inc.

Membership in Board of Non-listed Companies:

- JG Summit Petrochemical Corporation
- JG Summit Olefins Corporation
- Marina Center Holdings, Inc.
- Hotel Marian City Private Limited
- Gokongwei Brothers Foundation, Inc.
- United Industrial Corporation Limited

Position and Membership in Other Organizations and Corporations:

- Chairman and Chief Executive Officer of JG Summit Holdings, Inc. and Oriental Petroleum and Minerals Corporation
- Chairman of Robinsons Land Corporation, Universal Robina Corporation, JG Summit Petrochemical Corporation and JG Summit Olefins Corporation

- Vice-Chairman and Deputy Chief Executive Officer of Robinsons Retail Holdings, Inc.
- President and Trustee of Gokongwei Brothers Foundation, Inc.

JOSE MA. K. LIM

Filipino, 65 years old

Chairman, Risk Management Committee

Member, Executive Committee

Member, Audit Committee

Member, Remuneration and Leadership Development Committee

Member, Nomination and Governance Committee

Director of Manila Electric Company since May 29, 2012

Education and Training:

- BA Philosophy, Ateneo de Manila University
- Masters in Business Administration, Asian Institute of Management

Membership in Board of Listed Companies:

- Metro Pacific Investments Corporation

Membership in Board of Non-listed Companies:

- MERALCO Powergen Corporation
- Beacon Electric Asset Holdings Inc.
- Global Business Power Corporation
- Maynilad Water Corporation
- Metro Pacific Tollways Corporation
- NLEX Corporation
- Light Rail Manila Corporation
- AF Payments Inc.
- MetroPac Water Investment Corporation
- Easy Trip Services Corporation
- Metropac Movers Inc.
- Medical Doctors, Inc.
- Manila Medical Services Inc.
- Cardinal Santos Medical Center, Inc.
- Asian Hospital, Inc.
- Our Lady of Lourdes Hospital
- Manila Doctors Hospital
- Davao Doctors Hospital
- Riverside Medical Center
- Asian Institute of Management
- Ateneo Graduate School of Business
- Indra Philippines, Inc.

Position and Membership in Other Organizations and Corporations:

- President and Chief Executive Officer of Metro Pacific Investments Corporation
- Chairman of Davao Doctors Hospital, Asian Hospital, Inc. and Riverside Medical Center, Inc.
- President and Trustee of Metro Pacific Investments Foundation Inc.
- President and Director of Beacon Electric Asset Holdings, Inc. and Metro Strategic Infrastructure Holdings
- Trustee of Davao Doctors College, Riverside College, and Philippine Disaster Recovery Foundation
- Founding Member of the Shareholders Association of the Philippines

MANUEL M. LOPEZ

Filipino, 75 years old

Member, Finance Committee

Director of Manila Electric Company since April 14, 1986

Education and Training:

- BS Business Administration, University of the East
- Advanced Studies in Financial & Management Development, Harvard Business School

Membership in Board of Listed Companies:

- Lopez Holdings Corporation
- Rockwell Land Corporation
- First Philippine Holdings Corporation
- ABS-CBN Corporation
- ABS-CBN Holdings Corporation

Membership in Board of Non-listed Companies:

- Bayan Telecommunications Holdings Corp.
- Rockwell Leisure Club.
- Lopez, Inc.
- Sky Cable Corporation
- Sky Vision Corporation
- First Philippine Realty Corporation
- Lopez Group Foundation, Inc.
- Adtel Inc.

Position and Membership in Other Organizations and Corporations:

- Former Philippine Ambassador to Japan
- Chairman and CEO of Lopez Holdings Corporation
- Chairman of Rockwell Leisure Club
- Vice Chairman of First Philippine Holdings Corporation and Lopez Inc.
- President of Eugenio Lopez Foundation, Inc.

ARTEMIO V. PANGANIBAN

Lead Independent Director

Filipino, 81 years old

Independent Director

Chairman, Audit Committee

Member, Executive Committee

Independent Director of Manila Electric Company since May 27, 2009

Education and Training:

- Associate Arts Degree, Far Eastern University
- Bachelor of Laws, Far Eastern University
- Doctor of Laws (Honoris Causa), University of Iloilo/ Far Eastern University/ University of Cebu/Angelas University/ Bulacan State University

Membership in Board of Listed Companies:

- Petron Corporation
- Bank of the Philippine Islands
- First Philippine Holdings Corporation
- PLDT, Inc.
- Metro Pacific Investments Corporation
- Metro Pacific Tollways Corporation
- Robinsons Land Corporation
- GMA Network, Inc.
- GMA Holdings, Inc.
- Asian Terminals, Inc.
- Jollibee Foods Corporation

Position and Membership in Other Organizations and Corporations:

- Former Chief Justice of the Supreme Court of the Philippines
- Former Chairperson of the Presidential Electoral Tribunal, Judicial and Bar Council and Philippine Judicial Academy
- Independent Director of Petron Corporation, Bank of the Philippine Islands, First Philippine Holdings Corporation, PLDT, Inc., Metro Pacific Investments Corporation; Metro Pacific Tollways Corporation, Robinsons Land Corporation, GMA Network, Inc., GMA Holdings, Inc. and Asian Terminals, Inc.
- Senior Adviser of Metropolitan Bank and Trust Company
- Adviser of Double Dragon Properties Corp.
- Columnist for the Philippine Daily Inquirer

PEDRO E. ROXAS

Filipino, 61 years old

Independent Director

Chairman, Nomination and Governance Committee

Chairman, Related Party Transactions Committee

Member, Finance Committee
Member, Audit Committee
Member, Risk Management Committee
Member, Remuneration and Leadership Development Committee
Independent Director of Manila Electric Company since May 25, 2010

Education and Training:

- BS Business Administration, University of Notre Dame Indiana, USA

Membership in Board of Listed Companies:

- Roxas and Company, Inc.
- Roxas Holdings, Inc.
- PLDT, Inc.
- Cemex Holdings Inc.

Membership in Board of Non-listed Companies:

- Roxaco Land Corporation
- Club Punta Fuego, Inc.
- BDO Private Bank, Inc.
- Brightnote Assets Corporation
- Hawaiian Phil. Sugar Co.
- Fundacion Santiago, Inc.

Position and Membership in Other Organizations and Corporations:

- Chairman, President and Chief Executive Officer of Roxas and Company, Inc.
- Chairman and President of Roxaco Land Corporation
- Chairman of Roxas Holdings, Inc. and Club Punta Fuego, Inc.
- President, Philippine Sugar Millers Association
- Independent Director of PLDT, Inc., CEMEX Holdings Inc. and BDO Private Bank
- Trustee of Philippine Business for Social Progress
- Trustee of Roxas Foundation, Inc.

ANABELLE L. CHUA

Filipino, 57 years old
Member, Finance Committee
Member, Audit Committee
Member, Risk Management Committee
Member, Nomination and Governance Committee

Education and Training:

- BS Business Administration and Accountancy, University of the Philippines

Membership in Board of Listed Companies:

- Philippine Stock Exchange

Membership in Board of Non-Listed Companies:

- Beacon Electric Asset Holdings, Inc.
- PLDT Communications and Energy Ventures Inc.
- Digital Telecommunications Phils. Inc.
- ePLDT, Inc.
- Infocom Technologies, Inc.
- Vocativ Systems, Inc.
- Parlance Systems, Inc.
- iPlus Intelligent Network, Inc.
- Securities Clearing Corporation of the Philippines
- mySecureSign, Inc.
- Sidera Technologies, Inc.
- Mind Stream, Inc.
- Filcredit Finance and Capital Development Corporation

Position and Membership in Other Organizations and Companies

- Chief Finance Officer, Senior Vice President of Corporate Finance and Treasury and Treasurer at PLDT, Inc.
- Chief Finance Officer and Treasurer of Smart Communications, Inc.
- Member, Board of Trustees of PLDT Beneficial Trust Fund, PLDT Foundation, Inc.

Nominees for Election to the Board of Directors

With the exception of Manuel M. Lopez, all of the above incumbent directors have been nominated for re-election at the annual stockholders' meeting. In addition, Mr. Elpidio L. Ibañez has been nominated as a regular director.

Below is the qualification of Mr. Ibañez:

ELPIDIO L. IBAÑEZ

Filipino, 67 years old

Education and Training:

- AB Economics, Ateneo de Manila University
- Masters in Business Administration, University of the Philippines

Membership in Boards of Listed Companies:

- First Philippine Holdings Corporation

Other Information:

- Former President, COO and Member of First Philippine Holdings Corporation

Executive Officers

SIMEON KEN R. FERRER, 61, Filipino

Corporate Secretary (since May 26, 2009)

Atty. Ferrer is a Senior Partner and the Head of the Corporate Services Department at SyCip Salazar Hernandez & Gatmaitan. He is also the Chairman of the law firm's Hiring Committee. He is Corporate Secretary of Commonwealth Foods, Inc. and Century Peak Metal Holdings Corporation, both public companies, and a Director of several other Philippine corporations. Atty. Ferrer is a member of the Integrated Bar of the Philippines and the Philippine Bar Association and a Fellow of the Institute of Corporate Directors. He is also the International Alumni Contact for the Philippines of the University of Michigan Alumni Association. He holds a Bachelor of Science degree in Business Economics and Bachelor of Laws degree from the University of the Philippines and a Master of Laws degree from the University of Michigan as a DeWitt Fellow.

RAY C. ESPINOSA

General Counsel

(Refer to his profile on page 8)

ROBERTO R. ALMAZORA, 57

Senior Vice President (since March 2009)

Head, MPower

Mr. Almazora heads MPower, the Local Retail Electricity Supply business segment of *MERALCO*. He holds a Bachelor of Science degree in Electrical Engineering from the University of the Philippines, and completed his Masters in Business Management at the Asian Institute of Management. Previously, he held various executive positions during his 30 years with *MERALCO* and served as Director in various subsidiary/affiliate Boards, among which include Indra Philippines, Inc., Meralco Energy Inc., Meralco Industrial Engineering Services Corporation, Miescor Builders Inc., Miescor Logistics, Inc., Aclara Meters Philippines, Inc. (formerly General Electric Philippines Meter and Instrument Co, Inc.), Clark Electric Distribution Corporation and Bauang Private Power Corporation. He served as President of Miescor Builders, Inc. in 2011. He has also been a recipient of various awards and distinctions. In 2004, he was awarded Outstanding Alumnus for Management by the Epsilon Chi Fraternity of University of the Philippines. In 2011, he was granted the Professional Degree Award from Electrical Engineering by the University of the Philippines Alumni Engineers, where he served as Trustee. He has also been tapped as a resource speaker in various energy conferences and has served as an energy adviser to business groups and associations.

RONNIE L. APEROCHO, 49, Filipino

Senior Vice President (since January 1, 2017) and Head, Networks

Mr. Aperocho is a member of the Board of Directors of Aclara Meters Philippines, Inc. (formerly General Electric Philippines Meter and Instrument Co., Inc.), MRAIL, Inc., Republic Surety and Insurance Company Inc., Clark Electric Distribution Corporation, Aurora Managed Power Services, Inc., Radius Telecoms, Inc., MSpectrum, Inc. and Meralco Energy Inc. He is the Chairman of the Board of Directors of Miescor Logistics Inc. and Miescor Builders Inc. He is also a member of the Board of Trustees of the Meralco Power Academy. He holds a Bachelor of Science degree in Electrical Engineering from Mindanao State University and was the topnotcher in the October 1991 Electrical Engineering Board Exams. He is also a registered

Professional Electrical Engineer (PEE). Mr. Aperocho holds a Masters in Business Administration from J.L. Kellogg School of Management of Northwestern University/The Hong Kong University of Science and Technology.

ANGELITO D. BERMUDO, 58, Filipino
Senior Vice President (since December 15, 2012)

Mr. Bermudo is the President and Chief Executive Officer of Miescor: Meralco Industrial Engineering Services Corporation, Miescor Builders Inc. and Miescor Logistics Inc. He was the former President and Chief Executive Officer of AG&P Company of Manila. He also worked with Linde Arabian Contractors, in various key top management roles, in Marketing and Business Development, as a Senior Contracts Manager and then, as Deputy General Manager of Linde's Middle East operations. He is a licensed mechanical engineer. In 2011, he received the Outstanding Alumnus Award for Mechanical Engineering, from the University of the Philippines, College of Engineering. He holds a Masters degree in Business Management from the Asian Institute of Management.

ALFREDO S. PANLILIO, 55, Filipino
Senior Vice President (since September 2010) and Head, Customer Retail Services and Corporate Communication

Mr. Panlilio is a Director of CIS Bayad Center, Inc., Corporate Information Solutions, Inc., Customer Frontline Solutions, Inc., Meralco Energy, Inc., MRAIL, Inc., Meralco Industrial Engineering Services Corporation, Comstech Integration Alliance, Inc., MSpectrum, Inc., Mabuhay Satellite Corporation, CEMEX Holdings Philippines, Inc. and Powersource First Bulacan Solar, Inc. He also serves as Vice Chairman of Aclara Meters Philippines, Inc. (formerly General Electric Philippines Meter and Instrument Co., Inc.); Chairman of Radius Telecoms, Inc., e-Meralco Ventures Inc., Paragon Vertical Corporation, Pure Meridian Hydropower Corporation and Manila Electric Futbol Club, Inc. (formerly Loyola Meralco Sparks FC); Associate Board Member of Semiconductor and Electronics Industries in the Philippines, Inc. (SEIPI); Trustee of One Meralco Foundation, Inc., Meralco Power Academy, Kapampangan Development Foundation and Philpop Musicfest Foundation, Inc.; President of Samahang Basketbol ng Pilipinas, Inc. (SBP) and MVP Sports Foundation and Treasurer, National Golf Association of the Philippines. He is also the Philippine Basketball Association (PBA) Governor for the Meralco Bolts and a member of the Management Association of the Philippines (MAP). Mr. Panlilio holds a Bachelor of Science degree in Business Administration (Computer Information Systems) from the California State University – San Francisco State University and obtained his Masters in Business Administration at J.L. Kellogg School of Management of Northwestern University/The Hong Kong University of Science and Technology. He has 30 years of experience in the field of telecommunications and information systems. Prior to joining *MERALCO*, he was the President and CEO of *PLDT* Global based in Hong Kong. Mr. Panlilio was the 2013 CEO Excel Awardee of the International Association of Business Communicators (IABC) Philippines, and was one of seven Finalists in the Rising Star (Individual) category of the PLATTS Global Energy Awards 2015 held in New York City. He was also awarded the Bronze Stevie for Maverick of the Year at the 2016 International Business Awards held in Rome, Italy; and the 2016 Gold Stevie at the Asia-Pacific Awards for Kuryente Load. He received an Award of Merit at the 2016 Gold Quill Awards, also for Kuryente Load, given by the International Association of Business Communicators (IABC) and 2017 Customer Management Excellence Award given by BizNewsAsia.

RAMON B. SEGISMUNDO, 60, Filipino

Senior Vice President and Head (since February 2010), Human Resources and Corporate Services

Mr. Segismundo is the Chief Human Resources Officer of *MERALCO*. He is also the President and Trustee of Meralco Power Academy, Member of the International Advisory Council of the Singapore Management University, an Institute of Corporate Directors (ICD) Fellow and the elected President of People Management Association of the Philippines (PMAP) for the year 2017. He is the Chairman of Customer Frontline Solutions, Inc. and is a Board of Trustee of One Meralco Foundation, Inc., Meralco Pension Fund, and the UP Engineering Research and Development Foundation, Inc. He is a member of the Board of Directors of Meralco Industrial Engineering Services Corporation, CIS Bayad Center, Inc., MRAIL Inc. and ACLARA Meters Philippines, Inc. (formerly General Electric Philippines Meter and Instrument Co., Inc.). He served as the 2013-2014 Chairman of the Board of the Philippine Basketball Association and was a PBA Governor representing Meralco Bolts from 2010-2014.

BETTY C. SIY-YAP, 56, Filipino

Senior Vice President and Chief Finance Officer (since July 2009)

Chief Risk Officer

Ms. Siy-Yap is a Director of Clark Electric Distribution Corporation, CIS Bayad Center, Inc., Meralco Industrial Engineering Services Corporation, Aclara Meters Philippines Inc. (formerly General Electric Philippines Meter and Instrument Company, Inc.), Radius Telecoms, Inc., Republic Surety and Insurance Company, Inc., Indra Philippines, Inc., MERALCO PowerGen Corporation, MRAIL, Inc., Meralco Financial Services Corporation, Calamba Aero Power Corporation, Redondo Peninsula Energy, Inc., Atimonan One Energy Inc., MPG Holdings Phils., Inc. and MPG Asia Limited. She is the President of Lighthouse Overseas Insurance Limited. She is a Trustee of the Meralco Pension Fund, One Meralco Foundation, Inc., and Treasurer of First Pacific Leadership Academy, Inc. and MVP Sports Foundation, Inc. She serves as Alternate Governor of the Philippine Basketball Association for the Meralco Bolts. She was formerly a Director of Rockwell Land Corporation, Director of Philippine Commercial Capital, Inc., Vice Chairman of the Board of Accountancy of the Professional Regulations Commission, Member of the Accounting and Auditing Standards Board, Member of the Market Governance Board of the Philippine Dealing System, Inc., and a Partner of SyCip Gorres Velayo & Co. (a Member of Firm of Ernst & Young Global). Ms. Siy-Yap holds a Bachelor of Science degree in Business Administration and Accountancy degree from the University of the Philippines and a Masters in Business Administration from J.L. Kellogg School of Management at Northwestern University/The Hong Kong University of Science and Technology.

RUBEN B. BENOSA, 61, Filipino

First Vice President (since January 1, 2010) and Head, Supply Chain & Logistics Management

Mr. Benosa is the Chairman of Meralco Financial Services Corporation. He serves as Director of Radius Telecoms, Inc., MRAIL, Inc., and Republic Surety and Insurance Company, Inc. He was the Chairman of Customer Frontline Solutions, Inc.; and was a Director of e-Meralco Ventures, Inc., Miescor Builders, Inc., and Meralco Energy, Inc. Mr. Benosa holds a Bachelor of Science degree in Electrical Engineering from the Mapua Institute of Technology and Masters in Management at the Asian Institute of Management. He was the Mapua Institute of Technology Electrical Engineering Alumni Association Awardee – Public Utility Distribution Practice in 2015.

IVANNA G. DELA PEÑA, 63, Filipino

First Vice President (since January 1, 2010) and Head, Regulatory Management Office

Acting Chief Audit Executive

Ms. dela Pena is a member of the Board of Directors of Clark Electric Distribution Corporation, Radius Telecoms, Inc. and Medical Ambassadors Phils., Inc. She is a Director of Share An Opportunity since January 2017, a position she also served from 2009 to 2014. Ms. dela Pena holds a Bachelor of Science degree in Statistics and a Masters in Business Administration from the University of the Philippines. She attended the Public Utility Research Center – World Bank Training Course on Utility Regulation and Strategy at the University of Florida and the General Management of Electric Utilities training program at the International Management Development Center in Texas, USA.

WILLIAM S. PAMINTUAN, 56

First Vice President (since January 1, 2012)

Deputy General Counsel, Assistant Corporate Secretary,

Compliance Officer and Head, Legal and Corporate Governance Office

Chief Data Privacy Officer

Atty. Pamintuan is the Corporate Secretary of MERALCO PowerGen Corporation, Atimonan One Energy, Inc., Calamba Aero Power Corporation, Kalilayan Power, Inc., MPG Mauban LP Corporation, MPG Asia Ltd., Redondo Peninsula Energy, Inc., St. Raphael Power Generation Corporation, First Pacific Leadership Academy, Inc., MRAIL, Inc., and Meralco Industrial Engineering Services Corporation. He is one of the trustees of Meralco Power Foundation, Inc. and Meralco Pension Fund. He also serves as Director of Atimonan Land Ventures Development Corporation, MPG Holdings Phils., Inc., Radius Telecoms, Inc., MSpectrum, Inc., Pure Meridian Hydropower Corporation, Comstech Integration Alliance, Inc., Meridian Atlantic Light Company Ltd., Republic Surety and Insurance Company, Incorporated, PMHC Pulanai Inc., PMHC Lalawinan Inc. and Aurora Managed Power Services, Inc. He is currently the Officer-in-Charge of Meralco Energy, Inc. He was a former Director of MRAIL, Inc. He was the Corporate Secretary and Senior Vice President of Digital Telecommunications Phils., Inc. and Digitel Mobile Phils., Inc. and, General Manager of Digitel Crossing, Inc. He is the incumbent Assistant Corporate Secretary of Cebu Pacific, Inc. Atty. Pamintuan holds a Bachelor of Arts degree in Political Science and a Bachelor of Laws degree from the University of the Philippines.

ANTONIO M. ABUEL, JR., 49, Filipino

Vice President (since January 1, 2014) and Head, Organizational Safety and Resiliency Office

He has been with *MERALCO* for 27 years and has extensive work experience in Networks as Head of Network Planning & Project Management, North & Central Distribution Services and Subtransmission Services. Mr. Abuel was the Chairman of the Kuryenteng Ligtas (KLigtas) 2017 Awards Committee. He was the Vice-Chairman and Trustee of the Meralco Savings and Loan Association. He also previously served as Chairman, President and Trustee of Meralco Employees Mutual Aid and Benefits Association, Inc.. He completed the academic requirements for Executive Masters in Business Administration at Asian Institute of Management in 2009. Achieved a Pass With Merit in the Certificate of the Business Continuity Institute (CBCI) Examination in December 2016. He is a Professional Electrical Engineer, a Department of Labor and Employment (DOLE) Certified Occupational Safety and Health Practitioner and holds a Bachelor of Science degree in Electrical Engineering from the University of Santo Tomas.

IRENEO B. ACUÑA, 51, Filipino

Vice President (since January 1, 2013) and Head, Electric Distribution Development Office

Mr. Acuña is Vice President and Head of the Electric Distribution Development Group, leading efforts in bringing the Company's strength in electricity distribution to other areas within and outside the Philippines. Currently, he is in charge of the management of the electric service operations of Cavite Ecozone; Pampanga II Electric Cooperative; and Ibadan Electric Distribution Company in Nigeria, as well as for electricity distribution- and embedded generation-related business development works. Concurrently, Mr. Acuña is a member of the Board of Directors of MIESCOR Builders, Inc., Comstech Integration Alliance Corporation, Fieldtech Specialist, Inc., Meridian Atlantic Light Company, Ltd., (Nigeria) and Pure Meridian Hydropower Corporation.

He graduated with a Bachelor of Science degree in Electrical Engineering from Far Eastern University – Institute of Engineering, and with a Masters in Business Administration from the Asian Institute of Management.

FERDINAND C. ALEJANDRO, 52, Filipino

Vice President (since January 1, 2015) and Head, Home - Micro Business (HMB) – North Business Area

Mr. Alejandro was assigned as Head of HMB South Business Area, Manager in Dasmarinas, Commonwealth and Sta. Maria Business Centers. He was also assigned as Head of Service Quality Assurance. He holds a Bachelor of Science degree in Electrical Engineering from Far Eastern University.

ANGELITA S. ATANACIO, 59, Filipino

Vice President (since June 2008) and Head, Management Services & Sr. HR Business Partner for Customer Retail Services (CRS), MPower, and Strategy and Business Development Office (SBDO)

Ms. Atanacio is a Director of Meralco Financial Services Corporation. She previously served as Director of MRAIL, Inc. She holds a Bachelor of Science degree in Industrial Engineering from the University of the Philippines, diploma course in Organization Development from the Ateneo de Manila University, Executive Masters in Business Administration from the Asian Institute of Management and Masters in Business Administration 761 Developing New Enterprises from Universitas 21 Global.

PATRICK DAVE B. BACANI, 46, Filipino

Vice President (since January 1, 2017) and Head, Performance & Rewards and Executive Compensation

Mr. Bacani has had 25 years of experience as an HR practitioner. Prior to joining *MERALCO*, he served as the Head of the Total Rewards function for the 24/7 and Convergys (BPO), and Chevron (energy). He also served as an HR Consultant (Change Management International, SGV & Co.). He holds a degree in Management major in Human Resources Management from De La Salle University - College of St. Benilde and Masters in Business Administration from De La Salle University.

BENNETTE D. BACHOCO, 49, Filipino

Vice President (since July 2011) and Head, Financial Planning and Reporting

Ms. Bachoco is a Director of MIESCOR Builders, Inc., Customer Frontline Solutions, Inc., Inc. and Meralco Financial Services Corporation. She is also an agent of Meralco Pension Fund. Prior to joining *MERALCO*, she was a Partner of SyCip Gorres Velayo & Co. (a Member Firm of Ernst & Young Global) and was a

former Senior Vice President for Finance of Trans-Asia Oil and Energy Development Corporation. Ms. Bachoco holds a Bachelor of Science degree in Business Administration and Accountancy degree from the University of the Philippines and a Master in Business Management from the Asian Institute of Management/Copenhagen School of Business.

JOSEPH ALLAN C. BALTAZAR, 51, Filipino

Vice President (since January 1, 2016) and Head, Network Technology Strategy and Execution

Mr. Baltazar is a Trustee of Meralco Employees Fund for Charity, Inc. He was formerly a Director and corporate secretary of the Grid Management Committee (GMC) of the *ERC* and a member of the Wholesale Electricity Spot Market (WESM) Technical Committee under the Philippine Electricity Market Corporation. Mr. Baltazar is a Registered Electrical Engineer, a graduate of Bachelor of Science in Electrical Engineering from the Mapua Institute of Technology.

ROLANDO M. CAGAMPAN, 62, Filipino

Vice President (since January 1, 2015) and Head, Energy Management

Mr. Cagampan was formerly a Director of MRAIL, Inc. He previously served as Director and Chairman of the Grid Management Committee (GMC) under the supervision of the *ERC*. He also previously served as Director and Vice-President of Mapua Institute of Technology Electrical Engineering Alumni Association Inc. (MITEEA). He is currently a Trustee (since May 2015) of Meralco Savings and Loan Association as well as a member of the Philippine Electricity Market Corporation (PEMC). He holds a Bachelor of Science degree in Electrical Engineering degree from the Mapua Institute of Technology and a Masters in Business Management from the Asian Institute of Management.

EDGARDO V. CARASIG, 52, Filipino

Vice President (since January 1, 2013) and Head, HR Operations

Mr. Carasig is a Director of Miescor Builders, Inc., Miescor Logistics, Inc. and Customer Frontline Solutions, Inc. He holds a Bachelor of Science degree in Industrial Management Engineering degree from the De La Salle University.

BERNARD H. CASTRO, 53, Filipino

Vice President (since January 1, 2016) and Head, South Distribution Services

Mr. Castro is a licensed electrical engineer. He was the former Central Distribution Services Head and is now the South Distribution Head. He has been with the *MERALCO* for 28 years.

BENJAMIN U. CUSI, 55, Filipino

Vice President (since January 1, 2015) and Head of Network Asset Management

Mr. Cusi is a Trustee of Meralco Employees Fund for Charity, Inc. He was a former President and Director of Meralco Employees Mutual Aid and Benefits Association. He is currently a Director of Meralco Industrial Engineering Services Corporation. He graduated with Bachelor's Degree in Electrical Engineering from the Mapua Institute of Technology.

LAWRENCE S. FERNANDEZ, 49, Filipino

Vice President (since January 1, 2015) and Head, Utility Economics

Mr. Fernandez received a Bachelor of Science degree in Mechanical Engineering from the University of the Philippines and is a licensed Mechanical Engineer. He is a Director of the Philippine Economics Society

and had served as a Director of the Energy Management Association of the Philippines (now called the Energy Efficiency Practitioners of the Philippine, or ENPAP).

FERDINAND O. GELUZ, 53 Filipino

Vice President (since January 1, 2013) and Head, HMB – South Business Area

Mr. Geluz holds a Bachelor of Science degree in Electrical Engineering from the University of the Philippines.

VICTOR EMMANUEL S. GENUINO, 46, Filipino

Vice President (since January 1, 2011) and Head, Corporate Business Group

Mr. Genuino is a Director of Customer Frontline Solutions, Inc., Miescor Logistics, Inc., and Miescor Builders, Inc. He was formerly the General Manager of PLDT Global Corporation – Hong Kong Office. Mr. Genuino holds a Bachelor of Arts in Interdisciplinary Studies from the Ateneo de Manila University and a Masters in Business Administration from the J.L. Kellogg School of Management, Northwestern University/ The Hong Kong University of Science and Technology.

NIXON G. HAO, 59, Filipino

Vice President (since June 2008) and Head, Engineering Design

Mr. Hao is a Director of Clark Electric Distribution Corporation. He was formerly a Director of Philippine Electricity Market Corporation and Society of Risk Management Professionals, Inc. He holds a Bachelor of Science degree in Electrical Engineering from the University of the Philippines. He took the GE Power System Engineering Course in Schenectady, New York and finished his Executive Masters in Business Administration proper at the Asian Institute of Management.

ERNIE G. IMPERIAL, 49, Filipino

Vice President (since January 1, 2014) and Head, Corporate Information and Technology

Mr. Imperial is a member of the First Pacific CIO Council Executive Committee. He served as Senior Vice President for Australia and New Zealand (“ANZ”) Bank Global Services and Operations (Manila Hub). Prior to his current role, he headed the Business Transformation Office of Meralco. He holds a Bachelor of Science degree in Computer Science from De La Salle University and took postgraduate studies at the Ateneo Graduate School of Business.

JOSE MARI P. MELENDRES, 57, FILIPINO

Vice President (since January 1, 2016) and Head, Sub-Transmission Services

Mr. Melendres is a Trustee of Meralco Employees Fund for Charity, Inc. Mr. Melendres holds a Bachelor of Science degree in Electrical Engineering from the Mapua Institute of Technology and a Masters of Science in Electrical Engineering from the University of the Philippines.

RAYMOND B. RAVELO, 40, Filipino

Vice President (since May 2011) and Head, Strategy and Business Development Office

Mr. Ravelo is a member of the Board of Directors of Radius Telecoms, Inc. He previously served as President and Chief Executive Officer from 2011 to 2016 of Radius Telecoms, Inc. He is also Director of MSpectrum, Inc. and Powersource First Bulacan Solar, Inc. Prior to joining MERALCO, he was with McKinsey and Company’s Washington-DC office where he led strategy development efforts and operations performance transformations for top companies in North America, Latin America, Europe, Southeast Asia, and across a wide range of

industries. Mr. Ravelo holds a Bachelor of Science degree, *magna cum laude*, in Management Engineering from the Ateneo de Manila University. He earned his Masters in Business Administration at The Wharton School of the University of Pennsylvania where he was a Joseph Wharton Fellow and an Omnicom Communication Fellow. Mr. Ravelo is also a former Trustee of the Wharton-Penn Alumni Association, Inc.

JOSE RAINIER A. REYES, 49, Filipino
Vice President (since January 1, 2013)

Mr. Reyes is the President of MSpectrum, Inc. and is concurrently a member of its Board of Directors. He was formerly the head of Home-Micro Business (*HMB*) South Business Area of *MERALCO*. He served as the Head of Sales of Globe Telecom. He holds a Bachelor of Science degree in Commerce, Major in Accounting degree from the University of Santo Tomas and Masters in Management Program from the Asian Institute of Management.

NESTOR P. SARMIENTO, 59, Filipino
Vice President (since January 1, 2012)

Mr. Sarmiento is currently seconded to Comstech Integration Alliance, Inc. as Chief Operating Officer and concurrent Chief Management Advisor for Pampanga Electric Cooperative, Inc. II. Mr. Sarmiento is a Director of Miescor Builders, Inc. and Radius Telecoms, Inc. He was formerly the Head of *MERALCO*'s Engineering Design, a former Director of Miescor Logistics, Inc. and of Distribution Management Committee representing Luzon Private and Local Government Distributors. Mr. Sarmiento received his Bachelor of Science degree in Electrical Engineering from the University of the Philippines and Masters in Business Administration from the Singapore Management University.

FROILAN J. SAVET, 49, Filipino
Vice President (since January 1, 2017) and Head, Network Planning and Project Management

Mr. Savet is a Director and Treasurer of the Distribution Management Committee, Inc. He holds a Bachelor of Science degree in Electrical Engineering from the Mapua Institute of Technology (Silver Medalist) and a Master of Science in Electrical Engineering from the University of the Philippines. He ranked second in the April 1992 Electrical Engineering Licensure Exams, and is a Professional Electrical Engineer since 2015.

LIZA ROSE G. SERRANO-DIANGSON, 58, Filipino
Vice President (since January 1, 2010) and Head, Customer Process

Ms. Serrano-Diangson holds a Bachelor of Science degree in Industrial Engineering from the University of the Philippines and a Master in Management from the Asian Institute of Management. She is a Trustee (since April 2017) of Meralco Savings and Loan Association.

MA. CYNTHIA C. SOLUREN, 53, Filipino
Senior Assistant Vice President (since January 1, 2018) and Head, Treasury for Distribution Utility

Ms. Soluren is the Treasurer of Meralco Financial Services Corporation and Comstech Integration Alliance Inc. She has been a Trustee of the Meralco Savings and Loan Association Inc. (Association) since 2013 and is the President of the Association. Ms. Soluren holds a Bachelor of Science degree in Statistics and a Masters degree in Business Administration from the University of the Philippines.

MANUEL LORENZO L. TUASON, 55, Filipino

Vice President (since January 1, 2014)

Mr. Tuason is the President and Chief Executive Officer and a member of the Board of Directors of CIS Bayad Center, Inc. He is concurrently the President and Chief Executive Officer of Customer Frontline Solutions, Inc. and President of Corporate Information Solutions, Inc. He also serves as Board Chairman of Fieldtech Specialist Inc. Mr. Tuason holds a Bachelor of Science degree in Business Administration and a Master of Business Administration from the University of the Philippines. He also took a Professional Directors Program at the Institute of Corporate Directors.

JOSE ANTONIO T. VALDEZ, 53, Filipino

Vice President (since February 2011) and Head, Marketing, Customer Solutions and Product Development

Mr. Valdez served as the Head of Business Development and Marketing of PLDT Global Corporation and Vice President for Retail Marketing of PLDT, Inc. He is a Director of Bahay Maria, a shelter for street children in Makati. Mr. Valdez obtained his Bachelor of Science degree in Management from the Ateneo de Manila University and his Masters in Business Management from the Asian Institute of Management.

JOSE RONALD V. VALLES, 47, Filipino

Vice President (since January 1, 2015) and Head, Regulatory Affairs Office

Atty. Valles is the WESM Compliance Officer for Philippine Electricity Market Corporation. He holds a Bachelor of Science degree in Commerce Major in Management of Financial Institutions degree from the De La Salle University, a Bachelor of Laws degree from San Beda College, and a Masters in Business Economics from University of Asia and the Pacific ("UA&P"). He attended the Public Utility Research Center – World Bank International Training Program on Utility Regulation and Strategy at the University of Florida and the Global Strategic Leadership Program by Wharton University of Pennsylvania and First Pacific Leadership Academy. He is currently teaching Energy Law at the UA&P – School of Law and Governance, Institute of Law.

CHARINA P. PADUA, 48, Filipino

Vice President (since January 1, 2018) and Head, Commercial Operations

Prior to joining Commercial Operations, Ms. Padua has been the Head of Corporate Planning of MERALCO since 1998. She holds a Bachelor of Science degree in Business Economics from the University of the Philippines and an Executive Masters in Business Administration from the Asian Institute of Management. She served as a Trustee in the Board of Meralco Savings and Loans Association from 2013-2016.

JOSE S. REYES JR., 48, Filipino

Vice President (since January 1, 2018) and Head, North Distribution Services

Mr. Reyes started his career in MERALCO in 1991 as a Cadet Engineer. He is a Registered Electrical Engineer by profession and holds a degree in Bachelor of Science in Electrical Engineering from the Mapúa Institute of Technology and Master of Science in Electrical Engineering from the University of the Philippines. He also completed his Management Development Program from the Asian Institute of Management with Academic Excellence award. He was a former President and presently a Trustee of the Meralco Employees Fund for Charity, Inc.

Term of Office

The Directors are elected at the annual meeting of stockholders for a term of one (1) year, until their successors are duly elected and qualified.

Nominees

The members of the Board of Directors of *MERALCO* are elected from a Final List of Candidates qualified by its Nomination and Governance Committee. The Final List of Candidates is determined after pre-screening and evaluation of qualifications of the nominees nominated by stockholders of record. The Nomination and Governance Committee is composed of Pedro E. Roxas, as Chairman, and Lance Y. Gokongwei, Anabelle L. Chua, Jose Ma. K. Lim and James L. Go as members. The candidates for directors for the ensuing calendar year are:

1. Anabelle L. Chua
2. Ray C. Espinosa
3. James L. Go
4. John L. Gokongwei, Jr.
5. Lance Y. Gokongwei
6. Jose Ma. K. Lim
7. Artemio V. Panganiban
8. Manuel V. Pangilinan
9. Elpidio L. Ibañez
10. Oscar S. Reyes
11. Pedro E. Roxas

Below is a summary of relevant information regarding the nominees for independent directors:

Name of Nominee	Nominated By	Relationship	Date of First Appointment
Artemio V. Panganiban	Julio C. Perez	None	May 27, 2008
Pedro E. Roxas	Julio C. Perez	None	May 25, 2010

MERALCO has adopted the provisions of Rule 38 of the *SRC* on nominations and election of independent directors. (Article II, Section 2 of the Amended By-Laws, as approved by the *SEC* on June 14, 2005)

Attendance of Directors in Board and Committee Meetings

Below is the record of attendance of the directors in 2017:

2017 AGM and Board Meeting Attendance				
Director	Designation	May 30, 2017		Board Meetings Attendance
		Annual General Meeting	Organizational Meeting	
Manuel V. Pangilinan ¹	Chairman	Present	Present	11/13
Lance Y. Gokongwei	Director	Present	Present	12/13
Oscar S. Reyes	Director	Present	Present	13/13
Ray C. Espinosa ²	Director	Present	Present	12/13
James L. Go	Director	Absent	Absent	11/13
John L. Gokongwei, Jr.	Director	Present	Present	13/13
Anabelle L. Chua	Director	Present	Present	13/13
Jose Ma. K. Lim ³	Director	Present	Present	12/13
Manuel M. Lopez	Director	Present	Present	12/13
Artemio V. Panganiban ⁴	Independent Director	Present	Present	13/13
Pedro E. Roxas ⁵	Independent Director	Present	Present	13/13
¹ Chairman, Remuneration and Leadership Development Committee; Chairman, Executive Committee ² Chairman, Finance Committee ³ Chairman, Risk Management Committee ⁴ Chairman, Audit Committee; Chairman ⁵ Chairman, Nomination and Governance Committee; Chairman Related Party Transactions Committee				

2017 Board Committee Meeting Attendance							
Member	Executive	Nomination and Governance	Audit	Risk Management	Related Party Transactions ³	Remuneration and Leadership Development	Finance
Manuel V. Pangilinan	2/2	n/a	n/a	n/a	n/a	3/3	n/a
Lance Y. Gokongwei	2/2	3/4	6/9	2/2	0/1	3/3	n/a
Oscar S. Reyes	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Ray C. Espinosa	n/a	n/a	n/a	n/a	n/a	n/a	12/12
James L. Go	2/2	3/4	7/9	1/2	1/1	n/a	10/12
John L. Gokongwei, Jr.	n/a	n/a	n/a	n/a	n/a	n/a	12/12
Jose Ma. K. Lim ¹	2/2	3/4	7/9	1/1	1/1	3/3	n/a
Manuel M. Lopez	n/a	n/a	n/a	n/a	n/a	n/a	12/12

Pedro E. Roxas ²	n/a	4/4	9/9	2/2	1/1	3/3	10/12
Artemio V. Panganiban ²	2/2	n/a	9/9	2/2	1/1	n/a	n/a
Anabelle L. Chua	n/a	4/4	9/9	2/2	1/1	n/a	11/12
¹ Chairman and member, Risk Management Committee starting May 30, 2017. ² Independent Director ³ Related Party Transactions Committee was created and approved in April 2017.							

Significant Employees

The Company considers its whole manpower complement working as a team as imperative in the attainment of its goals. The Company has no employee who is not an executive officer and who is expected to make individually on his own a significant contribution to the business.

Family Relationships

Mr. John L. Gokongwei, Jr., is the brother of Mr. James L. Go and the father of Mr. Lance Y. Gokongwei, all of whom are Directors of *MERALCO*.

Other than the above, there are no family relationships up to the fourth civil degree, either by consanguinity or affinity, among directors, executive officers, or nominees.

Involvement in Certain Legal Proceedings

No director, nominee for election as director, or executive officer of the Company has been involved in or the subject of, during the past five (5) years up to the latest date, any of the following events that is material to an evaluation of his ability or integrity to serve *MERALCO*: (a) bankruptcy petition; (b) conviction by final judgment in a criminal proceeding; (c) order, judgment, or decree barring, suspending, or limiting involvement in any type of business, securities, commodities, or banking activities; (d) judgment for violation of a securities or commodities law or regulation.

Certain Relationships and Related Transactions

Except with respect to the Related Party Transactions as discussed in Note 22 to the consolidated financial statements as at December 31, 2017 and 2016 and for each of the three (3) years in the period ended December 31, 2017, there was no transaction during the last three (3) years involving *MERALCO* in which any of its directors or executive officers, any nominee for election as director, or security holder owning 10% or more of *MERALCO*'s total outstanding shares and members of their immediate family had a material interest.

Resignation of Directors

To date, no director has resigned or declined to stand for re-election for the Board due to any disagreement with the Company relative to the Company's operations, policies and practices.

Compensation of Directors and Officers

The aggregate annual compensation for the last two fiscal years and projected compensation for the ensuing year of *MERALCO's* Chief Executive Officer (“CEO”) and four most highly compensated executive officers, as a group, and all other key officers, other officers and directors, as a group, are as follows:

NAME	YEAR	SALARIES ¹ (Amounts in Millions)	BONUS ²	OTHER ANNUAL COMPENSATION ³
		Amounts in Millions		
Chief Executive Officer (CEO) and (4) most highly compensated executive officers ⁴	Projected 2018	₱138	₱78	₱14
	2017	135	78	14
	2016 ⁵	126	328	14
All other key officers, other officers and directors as a group (excluding the CEO and four most highly compensated executive officers)	Projected 2018	237	112	26
	2017	248	120	33
	2016 ⁵	234	458	27

¹ Basic salaries and allowances.

² Includes government-mandated payout, performance-based pay and incentives.

³ Commutation of unused leave benefits.

⁴ Comprised of the following: Oscar S. Reyes, President and CEO; Alfredo S. Panlilio, Senior Vice President and Head of Customer Retail Services and Corporate Communication; Betty C. Siy-Yap, Senior Vice President and Chief Finance Officer; Ramon B. Segismundo, Senior Vice President and Head of Human Resources and Corporate Services; William S. Pamintuan, First Vice President, Deputy General Counsel, Assistant Corporate Secretary, Compliance Officer and Head, Legal and Head, Corporate Governance.

⁵ Includes payout of Long-Term Incentive Plan (“LTIP”) for the period 2013-2015. *MERALCO's* LTIP covers qualified executives and is based on *MERALCO Group's* achievement of specified level of CCNI as approved by the BOD and determined on an aggregate basis for a three-year period as well as executive's attainment of a minimum level of performance rating. Executives invited to the Plan must serve a minimum uninterrupted period to be entitled to any pay-out.

As provided in *MERALCO's* existing By-Laws, directors, as such, may receive *per diems* for their attendance at each regular or special meeting and additional compensation, whether in the form of a fixed retainer, bonus or stock grant, or a combination thereof, as may be approved by the Board of Directors and majority vote of the outstanding capital stock. Each director is entitled to a per diem allowance of ₱120,000 for every board meeting attended and ₱20,000 for every committee meeting. However, the total value of such additional compensation, in whatever form so given, shall not exceed one percent (1%) of the net income before tax of *MERALCO* during the preceding year. Nothing herein contained shall be construed to preclude any director from serving the Company in any other capacity and receiving compensation therefor. (Section 7, Article II of the By-laws)

MERALCO does not have standard arrangement on the remuneration of its existing directors and officers aside from the compensation herein stated.

Below are the details of the remuneration paid to the directors in 2017:

	Remuneration for AGM and Board Meetings Attended in 2017	Remuneration for Committee Meetings Attended in 2017	TOTAL
EXECUTIVE DIRECTOR			
Oscar S. Reyes	₱1,560,000	₱ -	₱1,560,000
Ray C. Espinosa	1,440,000	240,000	1,680,000
ALL EXECUTIVE DIRECTOR	3,000,00	240,000	3,240,000
NON-EXECUTIVE DIRECTORS			
Manuel V. Pangilinan	1,320,000	100,000	1,420,000
Lance Y. Gokongwei	1,440,000	320,000	1,760,000
Manuel M. Lopez	1,440,000	240,000	1,680,000
John L. Gokongwei, Jr.	1,560,000	240,000	1,800,000
Jose Ma. K. Lim	1,440,000	340,000	1,780,000
James L. Go	1,320,000	480,000	1,800,000
Anabelle L. Chua	1,560,000	540,000	2,100,000
ALL NON-EXECUTIVE DIRECTORS	10,080,000	2,260,000	12,340,000
INDEPENDENT DIRECTORS			
Pedro E. Roxas	1,560,000	580,000	2,140,000
Artemio V. Panganiban	1,560,000	280,000	1,840,000
ALL INDEPENDENT DIRECTORS	3,120,000	860,000	3,980,000
GRAND TOTAL	₱16,200,000	₱3,360,000	₱19,560,000

Independent Public Accountants

The independent public accountants of *MERALCO* is the accounting firm, SyCip Gorres Velayo & Co. ("SGV"). The audit of the consolidated financial statements of *MERALCO* and subsidiaries was led and signed by the engagement partner, Mr. Martin C. Guantes. Mr. Guantes issued a statement confirming the independence of SGV with respect to the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines adopted by the Philippine Board of Accountancy.

The terms of engagement, scope of services and fees of the external auditors were reviewed and approved by the Audit Committee. The Audit Committee is composed of six (6) members and chaired by independent director, retired Chief Justice Artemio V. Panganiban. The other members of the committee

are independent director Pedro E. Roxas, directors Jose Ma. K. Lim, James L. Go, Lance Y. Gokongwei and Anabelle L. Chua.

The representatives of SGV will be present during the annual meeting and will be given an opportunity to make a statement or respond to questions, if necessary.

Pursuant to the General Requirements of SRC Rule 68, Par. 3 (Qualifications and Reports of Independent Auditors), the Company has engaged SGV as external auditors, and Mr. Martin C. Guantes is the partner-in-charge beginning the audit of the 2013 financial statements. In compliance with SRC Rule 68 Part 3(b)(iv)(ix), Mr. Guantes shall be rotated after five (5) years of engagement. A two (2)-year cooling off period shall also be observed in the re-engagement of the same signing partner.

Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There are no changes in and disagreements with accountants on accounting and financial disclosure.

External Audit Fees

The External Auditors

The shareholders of *MERALCO* has reappointed SGV as its external auditors for the year ended December 31, 2017 during the annual stockholders' meeting on May 30, 2017. The signing partner of SGV for *MERALCO* is Mr. Martin C. Guantes.

(a) Audit and Audit-Related Fees

SGV was engaged to audit the annual financial statements of *MERALCO* and subsidiaries and perform related reviews. The following consolidated fees, exclusive of Value Added Tax were incurred.

	2017	2016
	(Amounts in millions)	
Financial statements audit	₱7.7	₱7.3
Audit of financial statements in accordance with the requirements of the Business Separation and Unbundling Plan of the <i>ERC</i>	0.5	0.3

(b) Tax Fees

Not applicable.

(c) The Audit Committee's approval of policies and procedures for the above services

The Audit Committee approves the terms of engagement and scope of services of the independent auditors as endorsed by Management. For non-audit services, Management is required to disclose to the Audit Committee any engagement contracting the appointed independent auditors to ensure that their independence will not be compromised.

- (d) *Describe disagreements, if there were any, with the former accountant on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure which, if not resolved to the satisfaction of the former accountant, would have caused it to make reference to the subject matter of the disagreement(s) in connection with this report.*

Not applicable.

- (e) *If there were any disagreements as described in subparagraph (2), the registrant shall request the former accountant to furnish the registrant with a letter addressed to the Commission stating whether it agrees with the statements made by the registrant and, if not, stating the respects in which it does not agree. The registrant shall file the former accountant's letter as an exhibit to the report or registration statement containing this disclosure.*

Not applicable.

SGV did not perform services other than those reported above.

OTHER MATTERS

Action with Respect to Reports

The approval of the following will be considered and acted upon at the meeting:

1. Minutes of the Annual Stockholders' Meeting held on May 30, 2017
 - Minutes of the annual meeting of stockholders held on May 31, 2016
 - Report of the President and Chief Executive Officer
 - Prospect/Outlook from the Chairman
 - Approval of the 2016 Audited Financial Statements
 - Ratification of Acts of the Board and Management
 - Election of Directors for the ensuing year
 - Appointment of External Auditors
2. Report of the President and Chief Executive Officer
3. Prospect / Outlook from the Chairman
4. Amendment of the Fourth Article of the Articles of Incorporation to Extend the Corporate Term
5. Approval of the 2017 Audited Financial Statements
6. Ratification of Acts of the Board and Management during the year
 - Refer to attached Annex on the List of the Acts of the Board and Management for Ratification

7. Election of Directors for the ensuing year
8. Appointment of External Auditors

Amendment of Charter, By-laws or Other Documents

At its meeting on January 29, 2018, the Board of Directors approved the amendment of the Fourth Article of the Articles of Incorporation of the Company to extend the corporate term for another fifty years from May 7, 2019. The stockholders will consider the amendment at their meeting.

As proposed to be amended, the Fourth Article of the Articles of Incorporation of the Company will read as follows:

FOURTH. That the term for which said Corporation is to exist is fifty (50) years from May 7, 2019.

Voting Procedures

- (a) Each stockholder shall be entitled to one vote for each share.
- (b) All items in the agenda for approval/ratification of the stockholders require the affirmative vote of at least a majority of the stockholders entitled to vote except for the Amendment of the Fourth Article of the Articles of Incorporation which requires at least two-thirds (2/3) of the Company's outstanding capital stock.
- (c) In the election of directors, each stockholder entitled to vote may cumulate and distribute his votes in accordance with the Corporation Code of the Philippines.
- (d) Voting and counting of votes shall be by balloting. All votes received shall be tabulated by the Office of the Corporate Secretary and auditors. Inspectors from an independent third party appointed by the Board will also be present to canvass and inspect ballots. The Corporate Secretary shall report the results of voting during the meeting.

MANAGEMENT REPORT

Business and General Information

1) Business Development

The name of the issuer is Manila Electric Company, also known as *MERALCO* or “the *Company*”, and was duly organized on May 7, 1919 under the laws of the Republic of the Philippines. *MERALCO*, is a private distribution utility or *DU*, which holds a congressional franchise under Republic Act (“*RA*”) No. 9209 effective June 28, 2003. *RA* No. 9209 grants *MERALCO* a 25-year franchise valid through June 28, 2028 to construct, operate, and maintain the electric distribution system in the cities and municipalities of Bulacan, Cavite, Metro Manila, and Rizal and certain cities, municipalities, and barangays in the provinces of Batangas, Laguna, Pampanga, and Quezon. On October 20, 2008, the Energy Regulatory Commission (“*ERC*”) granted *MERALCO* a consolidated Certificate of Public Convenience and Necessity for the operation of electric service within its franchise coverage, effective until the end of *MERALCO*’s congressional franchise.

MERALCO has a unit for its participation in retail electricity supply (“*RES*”). The *MERALCO* local *RES*, under the trade name, *MPower*, is a business unit within *MERALCO*.

Consistent with *MERALCO*’s franchise obligations and applicable laws, subsidiary companies were created to meet the *Company*’s specific needs for support, service, or enhancement that may either add value, savings, or profitability to, or improve the efficiency of, the core business. Separately, these subsidiaries also provide services to non-related entities.

The following are the subsidiaries of *MERALCO*, all of them incorporated in the Philippines except for Lighthouse Overseas Insurance Company, Limited (“*LOIL*”) and MPG Asia Limited. *MERALCO* and its subsidiaries are herein referred to as the “*MERALCO Group*”.

Meralco Industrial Engineering Services Corporation (“*MIESCOR*”) is 99%-owned by *MERALCO* and 1% held by the *MIESCOR* Provident Fund. *Miescor* was incorporated on December 5, 1973 and has been a holder of contractor license Category AAA since 1982. *MIESCOR* is engaged in engineering, procurement, construction and maintenance activities related to power generation, transmission and distribution, as well as industrial plants, water resources and telecommunications.

MIESCOR’s services are complemented by its two wholly owned subsidiaries – *MIESCOR* Builders, Inc. (“*MBI*”) and *MIESCOR* Logistics, Inc. (“*MLI*”). *MIESCOR* focuses on engineering and construction, industrial facility construction, and electro-mechanical works. *MBI*, on the other hand, serves as the general construction and distribution facilities operation and maintenance business unit while *MLI* handles architectural and fit-out construction works as well as facilities and logistics management services in the areas of warehousing, fleet, tools and equipment, buildings and grounds, and air-conditioning.

With safety and quality at its core, internal processes and management systems meet international qualifications, with certifications based on ISO 14001:2004, and OSHAS 18001:2007 and the new ISO 9001:2015 standards. 30 awards for Safety, Health and Environment were received in 2017.

MIESCOR also added one more Quill Award for Communication Management from the International Association of Business Communicators (“*IABC*”) Philippines in 2017 to its roster.

MIESCOR continues to be a dominant player in transmission, distribution and substation with National Grid Corporation of the Philippines (“*NGCP*”), *MERALCO*, major power generating companies and distribution utilities as repeat clients. At the end of 2017, three (3) major projects covering transmission, substation, and plant erection have been completed, while 23 engineering, procurement and construction (“*EPC*”) and other construction projects are in various stages of completion.

MIESCOR is currently working on collaboration and partnerships with other strong players in the industry, both foreign and local, for specialized applications in relation to upcoming projects.

Corporate Information Solutions, Inc. (“*CIS*”) is a wholly-owned subsidiary of *MERALCO*. *CIS*, through *CIS Bayad Center, Inc. (“Bayad Center”)* is engaged in bills collection. *Bayad Center* is the biggest and widest multi-channel payment platform in the Philippines today. Over the years, *Bayad Center* has maintained its position as the leading bills payment service provider with more than 12,000 payment locations nationwide, and launching its new payment touchpoints -- the TouchPay machines, the Bayad Center Retail Machine, the Bayad Center Online and Mobile, all catering to the different payment needs of every Filipino.

Bayad Center continues to expand its influence globally as DSK, a Japanese integrated solutions conglomerate providing business solutions in payment and e-commerce, invested its resources in *Bayad Center* to further expand the business and extend its reach globally.

Capping its stellar performance in 2017, *Bayad Center* was awarded the Most Outstanding Filipino Franchise Award -- Service Category in the Philippine Franchise Excellence Awards organized by the Department of Trade and Industry and the Philippine Franchise Association. Recognized for the third consecutive time, this places *Bayad Center* in the roster of Hall of Fame awardees in the Service Category.

Bayad Center now has two (2) subsidiaries namely, Customer Frontline Solutions, Inc. and Fieldtech Specialists, Inc., making it the end-to-end payment solutions provider of choice.

Meralco Energy, Inc. (“*MSERV*”) is an electro-mechanical contractor and a wholly-owned subsidiary of *MERALCO*. It is engaged in end-to-end energy solutions, providing both strategic load side outsourcing and energy efficiency services. It offers expert advice on power concerns and ensures that businesses have the right-sized facilities to optimize energy consumption costs. *MSERV* services include engineering design, procurement, construction, operations and maintenance of electrical facilities and equipment, preventive maintenance and safety audits, equipment repairs, power quality and power factor audits. *MSERV* also has low voltage/load side distribution services capitalizing on its capability to value-engineer electrical designs. It also offers energy efficiency services including lighting efficiency programs, heating, ventilation, and air-conditioning services.

MSERV also handles warehouse operations and maintenance for *MERALCO*. It has also been trusted by companies in different industries, from manufacturing to universities to government agencies, for their emergency electrical concerns. Through its services and expertise, *MSERV* aims to provide their customers with the most cost-efficient, effective, and reliable energy solutions.

e-Meralco Ventures, Inc. (“e-MVI”) is a wholly-owned subsidiary of *MERALCO*. It was established on June 22, 2000. Through a wholly-owned subsidiary, Paragon Vertical, Inc., it owns 100% of the equity of Radius Telecoms, Inc. (“*Radius*”). Radius holds a congressional telecommunications franchise to construct, install, establish, operate and maintain for commercial purposes and in the public interest, the business of providing basic and enhanced telecommunications services in the Philippines, and between the Philippines and other countries and territories.

Radius delivers services on an end-to-end fiber optic platform in the Mega Manila area, enabling service providers and companies to transmit digital information and business applications over highly reliable, secure, and cost-effective communication superhighways. It provides world-class data connectivity solutions over its dense fiber optic network, with access nodes strategically located within business districts, industrial and IT parks, data centers, and main thoroughfares.

Radius is one of only three (3) telecommunications companies in the Philippines certified by the Metro Ethernet Forum, a consortium certifying carrier ethernet services globally. With more than 4,000 kilometers of fiber optic cable deployed and a presence in all major telco nodes and data centers, Radius currently serves the requirements of both local and international carriers, internet service providers, and the biggest names in the banking, Business Process Outsourcing (“BPO”), manufacturing, and retail companies in the Philippines

Meralco Financial Services Corporation (“Finserve”) was incorporated on March 19, 2002 as a wholly-owned subsidiary of *MERALCO*. It aims to enhance *MERALCO*’s shareholder value creation and expand customer service through innovative consumer and customer-based products and services that support *MERALCO*’s core business.

In 2007, *Finserve* embarked on investing and managing commercial center operations with The Strip along Ortigas Avenue as its flagship project. At present, this two-storey building with a leasable space of 1,030 square meters houses several retail establishments.

Finserve, has a 10% equity interest in AF Payments, Inc. (“*AF Payments*”) since its incorporation in February 2014. *AF Payments* was incorporated primarily to operate and maintain an electronic payment clearing and settlement system through a contactless automated fare collection system for public utility, including generic contactless micropayment solution. It also supplies and issues fare media and store value cards or reloadable cards for use in transport and non-transport facilities. *AF Payments* operates and maintains the related hardware and software.

Clark Electric Distribution Corporation (“CEDC”), organized on February 19, 1997, is 65%-owned by *MERALCO* and 35%-owned by J Ten Equities, Inc. *CEDC* is the registered distribution utility with a franchise granted by the Clark Development Corporation by virtue of Executive Order No. 80, to own, operate, and maintain a power distribution system and to distribute power exclusively within its franchise area which includes the Clark Special Economic Zone and the subzone. The registered office address of *CEDC* is at Clark Freeport Zone, Pampanga, Philippines.

With the completion of two (2) major projects in 2017, namely, (i.) uprating of 40 MVA 69 kV – 13.8 kV power transformer with 50 MVA 69 kV – 13.8 kV power transformer at IE-5 substation; and (ii.)

development of Roxas 50 MVA, 69 kV – 13.8 kV substation, *CEDC* has 100 MVA capacity for 230 kV/69 kV delivery point substation and 178.5 MVA aggregate capacity for 69 kV/13.8 kV substation. Its system loss has continuously improved from 7.01% in 2002 to 2.14% in 2017.

CEDC is under the regulation of the *ERC* and currently under Group D of the *ERC*'s Performance Based Regulation ("*PBR*"). *CEDC* awaits the final *ERC* guidelines for its Third Regulatory Period ("*3RP*") filing covering periods October 1, 2015 until September 30, 2019. Nevertheless, *CEDC*'s capital expenditure requirements for 3RP were filed annually.

In October 2017, *ERC* recognizes the authority of *CEDC* to operate as a Local *RES*. As of December 31, 2017, *CEDC*'s Local *RES* has contracted four (4) contestable customers within its franchise area.

In 2016, Clarion Energy Management Services, Inc. ("*Clarion*"), a wholly owned subsidiary of *CEDC*, was incorporated with the primary purpose of providing retail energy sourcing and trading, wholesale contracting and aggregating of electricity.

As of December 31, 2017, *Clarion*'s license to operate as *RES* is still in pending approval by the *ERC*.

MERALCO PowerGen Corporation ("*MGen*") is a wholly owned subsidiary of *MERALCO*. *MGen* aims to develop, build, own and bring into commercial operation a diversified power portfolio in the next five (5) years and significantly contribute to meeting the country's growing demand for power. Its mission is to pursue the development and construction of highly cost-competitive, environmentally compliant and reliable power plants to ensure the provision of adequate, reliable and affordable power to customers in the *MERALCO* franchise area and other areas.

Construction activities for San Buenaventura Power Ltd. Co.'s ("*SBPL*") 455 MW (net) supercritical coal-fired power plant in Mauban, Quezon are ongoing and on schedule to meet its targeted commercial operations in 2019. Once completed, *SBPL* will sell the electricity generated by the plant to *MERALCO* under an *ERC*-approved power supply agreement ("*PSA*").

The power plant, which will provide baseload power supply to electricity consumers in Luzon, will be the first coal plant in the country to use state-of-the-art supercritical technology, which is more efficient than the existing coal plants in the Philippines.

SBPL is a joint venture between *MGen* and New Growth, B.V. of Thailand's Electricity Generating Company of Thailand (EGCO) Group.

Meanwhile, Redondo Peninsula Energy, Inc. ("*RP Energy*"), a planned 2 x 300 MW (net) circulating fluidized bed coal-fired power plant in Subic, Zambales, signed separate *PSAs* with *MERALCO* and Aboitiz Energy Solutions, Inc. for the first 300 MW capacity of the power plant in April 2016. *RP Energy* is awaiting *ERC* approval of its *PSA* so it could move forward with construction activities.

The suspension of four (4) *ERC* Commissioners by the Office of the Ombudsman in December 2017 has impaired the *ERC*'s ability to function on all matters requiring action and decision including the approval of any *PSA*. The delay in the approval by the *ERC* of the *PSA* of *RP Energy* has caused a

significant increase in project costs due to escalation on components of the *EPC* price especially steel and as a result of higher financing interest rates and stronger US\$ against the Philippine Peso. To cushion the project from the negative impact of further delays on the resolution of its *PSA* application, *RP Energy* is currently exploring ways to manage increasing costs and preserving the project's economics.

RP Energy remains committed to the execution of the project. The project is classified as a Committed Project by the DOE, is approved and registered with the Board of Investments as a preferred non-pioneer enterprise, and is needed by the country to ensure sufficient capacity for the future. The Company awaits the Return-to-Business-As-Usual composition and operation of the *ERC*, and following that, a final *ERC* resolution on its *PSA* application.

RP Energy is a joint venture among *MGen*, Therma Power, Inc. of Aboitiz Power Corporation and Taiwan Cogeneration International Corporation – Philippine Branch.

Through Atimonan One Energy, Inc. ("*A1E*"), *MGen* is also developing a 2 x 600 *MW* ultra-supercritical coal-fired power plant in Atimonan, Quezon. In March 2016, *A1E* received a Land Use Conversion for the project site and gained full control of the project area. The following month, *A1E* signed a *PSA* with *MERALCO* for the full output of the plant, which is among those pending approval by the *ERC*. Similar to the *RP Energy*, the suspension of the four (4) *ERC* Commissioners by the Office of the Ombudsman in December 2017 has impaired the *ERC*'s ability to act on the *A1E* *PSA* causing delays in the construction of the project.

A1E is currently finalizing the *EPC* arrangements for the project; a financing package was also recently agreed with a consortium of local banks.

In December 2017 *A1E* received its Certificate of Registration from the Board of Investments ("*BOI*") as a Pioneer Project – being the first Ultra-Supercritical Power Plant project in the country. The project is also classified as a Committed Project by the Department of Energy (*DOE*).

The project has been granted a Foreshore Lease Agreement from the Department of Environment and Natural Resources, having been awarded an Environmental Compliance Certificate ("*ECC*") in 2015.

Transmission right-of-way acquisition continues to progress well.

Overall, the *A1E* project is "shovel-ready", with start of construction expected within one (1) month of receipt of the *PSA* approval. If the *PSA* approval can be resolved within the first half of 2018, the project can still target commercial operations within 2022.

In 2016, *MGen* entered into a Joint Venture Agreement with Semirara Mining and Power Corporation for a 50-50 stake in St. Raphael Power Generation Corporation ("*St. Raphael*"), the developer of a planned 2 x 350 *MW* sub-critical pulverized coal-fired power plant in Calaca, Batangas which will utilize indigenous coal. A *PSA* was signed by *St. Raphael* and *MERALCO* in April 2016 for 400 *MW* of the plant's capacity. Development activities are ongoing.

Mariveles Power Generation Corporation (“*MPGC*”) is developing a 4 x 132 *MW* coal-fired power plant in Mariveles, Bataan. *MGen* is a 49% partner in *MPGC*. Project development is being led by SMC Global Power Holdings Corp., a subsidiary of San Miguel Corporation.

MGen owns 14% of Global Business Power Corporation (“*GBPC*”), the largest independent power producer in the Visayas. *GBPC* owns 854 *MW* of operating coal and diesel-fired power plants power plants in the Visayas and Mindanao. *GBPC* also has a 50% interest in Alsons Thermal Energy, which holds a 75% interest in a 105-MW net CFB plant in Maasim, Sarangani that started operations in 2016. A 2nd 105 *MW CFB* unit is currently under construction and targeted to be completed by 2019.

MGen also has a 28% effective equity interest in PacificLight Power Pte. Ltd. (“*PacificLight*”) that has been operating since February 2014 its 2 x 400 *MW* since February 2014, a combined cycle turbine power plant mainly fueled by liquefied natural gas (“*LNG*”) in Jurong Island, Singapore.

In 2016, Solvre, Inc. (“*Solvre*”), a wholly owned subsidiary of *MGen*, was incorporated to engage as a *RES* and energy aggregator. On February 9, 2017, the *ERC* granted *Solvre* a *RES* license to operate as retail electricity supplier.

Comstech Integration Alliance, Inc. (“*Comstech*”), established in 2008, entered into a Technical Services Agreement (“*TSA*”) with *MERALCO* in 2014 for the management and operation of Pampanga II Electric Cooperative, Inc. (“*PELCO II*”). In the same year, *Comstech* was awarded the Investment Management Contract (“*IMC*”) with *PELCO II*. On February 26, 2015, *MERALCO* subscribed to the shares of *Comstech*, representing a 60% stake in *Comstech*.

MeridianX, Inc. (“*MeridianX*”), a wholly owned subsidiary of *Comstech*, was incorporated on November 21, 2016 as a *RES* and providing retail energy services. On February 9, 2017, the *ERC* granted *MeridianX* a *RES* license to operate as retail electricity supplier.

Consistent with its goal of uplifting the lives of fellow Filipinos, *Comstech*’s primary purpose is to invest in, operate or act as manager or managing agents of corporations and other entities engaged in electricity generation and distribution, hydropower or related businesses. It continues to achieve rehabilitation measures for *PELCO II* and its consumers. Moreover, it is actively in pursuit of opportunities in the Philippines to help fellow electric industry participants develop their respective areas of coverage and expand services in the industry that is opening up to competition.

MSpectrum Inc. (“*Spectrum*”) is a renewable energy subsidiary of *MERALCO*. *Spectrum* boasts of end-to-end technical capabilities and its synergy with the Group, and support of world-class vendors and suppliers. *Spectrum* is committed to bringing market-leading energy solutions to its customers, giving them the maximum returns for their investments. *Spectrum* tailor-fits solutions for industrial, commercial, and residential customers through our in-depth understanding of energy consumption behaviors, and our strategic partnerships with world-class technology partners. *Spectrum* strives for continuous innovation and to be at the cutting edge of renewable technology. *Spectrum* advocates corporate governance and social responsibility as it cuts across boundaries to contribute to nation-building.

Vantage Energy Solutions and Management Inc. (“Vantage”) is a wholly owned subsidiary of *MERALCO* with the primary purpose of providing retail energy services which involve energy sourcing, trading and solutions, wholesale contracting and aggregating of electricity. On January 10, 2017, the *ERC* granted *Vantage* a *RES* license to operate as *RES*. As a licensed *RES*, *Vantage* is allowed to operate and offer its services to all contestable customers nationwide where Retail Competition and Open Access is implemented.

2) Business of Issuer

The principal business of *MERALCO* is the distribution and sale of electric energy through its distribution network facilities in its franchise area. Its market is categorized into four (4) classes. Following are the percentage contribution to sales of each customer segment based on kWh-sales:

	2017	2016	2015
Residential	31.02%	31.00%	29.96%
Commercial	39.42%	39.53%	39.47%
Industrial	29.24%	29.14%	30.21%
Streetlights	0.32%	0.33%	0.36%
TOTAL	100.00%	100.00%	100.00%

MERALCO sources the electricity it distributes from different power suppliers as follows:

	2017	2016	2015
First Gas Power Corporation (“FGPC”) – <i>Sta. Rita Power Plant</i> and FGP Corp. (“FGP”) – <i>San Lorenzo Power Plant</i>	27.15%	26.26%	30.66%
South Premier Power Corporation (“SPPC”) – <i>Ilijan Power Plant</i>	18.02%	19.41%	19.42%
Philippine Electricity Market Corporation (“PEMC”) - Wholesale Electricity Spot Market or <i>WESM</i>	14.95%	11.26%	5.06%
AES Corporation or Masinloc Power Partners Co., Ltd. (“AES – <i>Masinloc</i> ”)	6.78%	8.31%	8.46%
San Miguel Energy Corporation (“SMEC”) – <i>Sual Coal-fired Plant</i>	7.38%	8.22%	9.75%
Quezon Power (Phils.) Ltd.	7.47%	8.12%	8.27%
Sem-Calaca Power Corporation (“Sem – <i>Calaca</i> ”)	7.79%	7.70%	8.53%
Therma Luzon, Inc. (“TLI”) – <i>Pagbilao Coal Plant</i>	6.04%	7.00%	7.11%
Others	4.42%	3.72%	2.74%
TOTAL	100.00%	100.00%	100.00%

The franchise area of *MERALCO* over specified areas in Luzon is approximately 9,685 square kilometers, covering 36 cities and 75 municipalities. This includes Metro Manila, industrial estates, and

suburban and urban areas of the adjacent provinces. The franchise of *CEDC* covers 320 square kilometers in Clark Special Economic Zone

Government Approval of Principal Products or Services

On June 9, 2003, Republic Act (“RA”) No. 9209, otherwise known as the “An Act Granting the Manila Electric Company A Franchise To Construct, Operate and Maintain A Distribution System for the Conveyance of Electric Power to the End-Users in the Cities/Municipalities of Metro Manila, Bulacan, Cavite and Rizal and Certain Cities/Municipalities/Barangays in Batangas, Laguna, Quezon and Pampanga”, was signed into law and took effect on June 28, 2003.

MERALCO distributes and supplies electricity to customers within its franchise area. It is subject to the rate-making regulations and regulatory policies of the *ERC*. *MERALCO*’s billings to customers are itemized or “unbundled” into a number of bill components that reflect the various costs incurred in providing electric service.

The adjustment of each bill component is governed by mechanisms promulgated and enforced by the *ERC*, mainly: (i) the “Rules Governing the Automatic Cost Adjustment and True-up Mechanisms and Corresponding Confirmation Process for Distribution Utilities”, which govern the recovery of pass-through costs, including over- or under-recoveries in the following bill components: Generation Charge, Transmission Charge, System Loss Charge, Lifeline subsidies, local franchise (“*LFT*”), and business taxes; and (ii) the “Rules for the Setting of Distribution Wheeling Rates” (“*RDWR*”), as modified by *ERC* Resolution No. 20, Series of 2008, which govern the determination of *MERALCO*’s distribution, supply, and metering charges.

Costs and Effects of Compliance with Environmental Laws

Environment-related initiatives, all compliant with environmental laws and good governance principles of the Company, are continuing efforts in the path towards a sustainable future. The initiatives include the “Balik Baterya” program which ensures proper disposal and recycling of used lead acid batteries to prevent pollution; the re-fleeting program which ensures the efficiency of and compliance to emission standards of company-owned vehicles; energy and water conservation, air pollution control, wastewater management; and the earth day caravan which creates awareness on environmental protection.

The business continuity framework and strategy map was integrated into the organization’s critical business processes. Implemented according to applicable regulatory requirements and standards, the disaster resiliency programs concern the strengthening of emergency response capability, hardening of facilities and electrical infrastructure, material stockpiling, and prepositioning and development of a management system.

Government Approval and Regulation

MERALCO is subject to regulation by the *ERC* and recognizes the rate-making policies of the *ERC*.

Number of Employees

MERALCO's total regular employees as at December 31, 2017 is 5,539 covered by 2 unions namely First Line Association of Meralco Supervisory Employees (FLAMES) and Meralco Employees and Workers Association (MEWA). The Company has existing Collective Bargaining Agreements (CBA) with these unions expiring on November 30, 2018 (FLAMES) and November 30, 2019 (MEWA). The Company does not have an estimated number of employees to be hired in the next 12 months since hiring decisions are dependent on operational requirements.

Properties

MERALCO's assets include utility plant assets, which are part of the regulatory asset base ("RAB"). RAB consists of electrical capital assets and non-electric capital assets. In addition, MERALCO also holds non-RAB consisting of assets held for future substation or branch sites or retired office or sector sites, which are recognized as "Investment Properties" in the statements of financial position.

MERALCO's facilities in Pasig City host the networks system, which is the heart of the electric distribution operations, the telecommunications and trunk radio system, logistics process, Customer Retail Services and other support services organizations.

As at December 31, 2017, in addition to the head office, MERALCO has 10 networks sector offices, 38 business centers and 20 customer centers or extension offices. Its network facilities consist of 120 substations (total capacity of 17,795 MVA), 908 circuits (total of 37,761 circuit-kms.) and 183,238 distribution transformers in service (total capacity of 15,071 MVA).

Separately, CEDC's facilities consist of subtransmission and distribution assets and buildings and improvements located in CSEZ. CEDC's distribution facilities include four (4) substations with a capacity of 100 MVA at 230 kV – 69 kV level and 156 MVA at 69 kV – 13.8 kV level (energize). Its present distribution network consists of 1,670 distribution transformers, 33 circuit-km. linear length of sub-transmission lines, 144 circuit-km. linear length of primary lines, and 83.80 circuit-km. linear length of secondary lines.

MGen, through its subsidiaries, Atimonan Land Ventures Development Corporation ("ALVDC") and Calamba Aero Power Corporation ("CAPC"), owns several parcels of land for the development and construction of power plant projects. The land of ALVDC, located in Atimonan, Quezon, is intended to be used by A1E for its 2 x 600 MW (net), ultra super-critical pulverized coal-fired plant project while the land of CAPC is held for future power plant project in Calamba, Laguna. A1E is also a subsidiary of MGen.

Radius, MERALCO's telecommunications subsidiary, owns 3,949.5 kilometers of fiber optic cables and telecommunications infrastructure.

For more information on these properties, see *Note 7 – Utility Plant and Others* to the accompanying audited consolidated financial statements in Item 7.

The properties of the *DUs* (*MERALCO* and *CEDC*) are located within the franchise area to efficiently serve their customers. These properties are in good condition, except for ordinary wear and tear, and are adequately insured.

The properties of *MERALCO* and its subsidiaries are free from any mortgage, charge, pledge, lien or encumbrance.

The *MERALCO* Group also has various lease contracts as lessee for periods ranging from one (1) year to 30 years covering certain office spaces, payment offices and substation sites and towers.

Legal Proceedings

In accordance with the Securities Regulation Code Implementing Rules and Regulations (“*SRC-IRR*”) the following are the material legal proceedings to which the registrant (also referred to as, *MERALCO*), or its subsidiary, is a party, or to which any of their property is a subject, including pending claims for damages against the registrant exceeding ten percent (10%) of its current assets:

- 1. In the matter of the Joint Application for Approval of the Settlement Agreement between Manila Electric Company (“*MERALCO*”) and National Power Corporation (“*NPC*”), with Prayer for Provisional Authority, National Power Corporation and Manila Electric Company, Applicants**
ERC Case No. 2004-109
(Filed by NPC and *MERALCO* on April 15, 2004)

This is a joint application filed by *MERALCO* and the *NPC* for the approval of their Settlement Agreement (“*SA*”) which resolved their dispute concerning their 10-year Contract for Supply of Electricity (“*CSE*”).

Under the *SA*, *MERALCO* was compensated by *NPC* for the losses incurred by the former due to *NPC*’s act of serving directly-connected customers in violation of *MERALCO*’s franchise rights, and for transmission line delays affecting *MERALCO*’s Independent Power Producers (“*IPPs*”). On the other hand, *MERALCO* shall pay *NPC* the net settlement amount of ₱14,320 million, representing *NPC*’s minimum charges corresponding to the fixed costs it incurred for the period 2002-2004. Variable costs, such as fuel and similar operating expenses that were not incurred by *NPC*, were not included in the minimum charge computation.

The proceedings in this case are currently suspended, upon motion of *MERALCO*, pursuant to the *ERC* Order dated September 14, 2009 in order to obtain ruling from a regular court on issues raised by the Office of the Solicitor General (“*OSG*”) which are outside the jurisdiction of the Energy Regulatory Commission (“*ERC*”).

MERALCO v. NPC, Power Sector Assets and Liabilities Management Corporation (“*PSALM*”), and the Republic of the Philippines, represented by the Office of the Solicitor General
S.C.A. Case No. 3392, RTC Pasig City, Branch 71

(Filed on November 23, 2009)

In connection with the SA between *MERALCO* and *NPC*, *MERALCO* filed a petition seeking the declaration by the *RTC-Pasig* that said Settlement Agreement, independent of the pass-through provision which is reserved for approval by the *ERC*, is valid and binding.

The *RTC-Pasig* rendered a Decision dated May 29, 2012 declaring the Settlement Agreement, independent of the pass-through provision which is reserved for *ERC* approval, valid and binding. The OSG filed a Notice of Appeal and, in an Order dated June 28, 2012, the *RTC-Pasig* forwarded the records to the Court of Appeals (“CA”) for appeal proceedings.

MERALCO v. NPC, PSALM, and the Republic of the Philippines, represented by the Office of the Solicitor General
CA-GR CV No. 99110, Court of Appeals

Republic of the Philippines v. MERALCO v. NPC, PSALM
GR No. 212268, Supreme Court

This is an appeal filed by the OSG questioning the *RTC-Pasig* Decision dated May 29, 2012 which declared the SA valid and binding. In a Notice dated October 16, 2012, the CA required the OSG to file its appeal brief. Acting on a motion for extension filed by the OSG, the CA, in a Resolution dated December 20, 2012, granted the OSG the maximum extension of 90 days, or until March 20, 2012, within which to file its appeal brief. Both parties have submitted their respective appeal briefs. In a Decision dated April 15, 2014, the CA affirmed the validity of the *RTC-Pasig* Decision.

The OSG then filed a Petition for Review with the Supreme Court (“SC”) to question the CA Decision. *MERALCO* and *NPC* filed their respective comments thereon while the OSG filed its Reply. *MERALCO* filed a Rejoinder. The parties have filed their respective memoranda. *MERALCO* is awaiting further action of the SC on the matter.

2. In the Matter of the Application for the Approval of the Unbundled Rates Pursuant to the Provision of Republic Act No. 9136, *MERALCO*, Applicant
ERC Case No. 2001-900 RC
(Filed on October 30, 2001)

In connection with the decision of the SC in G.R. Nos. 166769 and 166818, where the *ERC* was directed to request the Commission of Audit (“COA”) to undertake a complete audit of the books, records and accounts of *MERALCO*, the COA submitted its Report No. 2009-01 on the Rate Audit of the unbundled Charges of *MERALCO* for Calendar Years 2004 to 2007 to the *ERC*.

In an Order dated June 21, 2011, the *ERC*, acting on the COA Audit Report, resolved to maintain and affirm its findings and conclusions in its Decision dated March 20, 2003 and Order dated May 20, 2003 in the original Unbundling case.

National Association of Electricity Consumers for Reforms, Inc. ("*NASECORE*") filed its motion for reconsideration of the Order, which was opposed by *MERALCO*. In an Order dated February 4, 2013, the *ERC* denied *NASECORE*'s motion for reconsideration for lack of merit.

NASECORE v. ERC and MERALCO

C.A.-G.R. SP No. 129052

(Petition dated April 2, 2013)

**National Association of Electricity Consumers for Reforms, Inc.
(*NASECORE*) v. Energy Regulatory Commission, Manila Electric Company
and the Commission on Audit**

G.R. No. 226443

(Petition dated September 30, 2016)

NASECORE filed a Petition for Review before the *CA* questioning the June 21, 2011 and February 4, 2013 Orders of the *ERC*. In a Decision dated February 29, 2016, the *CA* denied the petition filed by *NASECORE*. *NASECORE*'s motion for reconsideration was denied in a Resolution dated August 18, 2016.

NASECORE then filed a Petition for Review on Certiorari with the *SC* to assail the *CA* Decision and Resolution. In a Resolution dated October 11, 2016, the *SC* directed the respondents to file their comment to the Petition. *MERALCO*, the *OSG* for the *ERC* and the *COA* have all filed their respective comments.

On June 22, 2017, *MERALCO* received the Motion for Leave to Intervene and Admit Comment-in-Intervention [Re: Petition dated September 2016] filed by other *DUs*, such as Clark Electric Distribution Corporation, Dagupan Electric Corporation, Angeles Electric Corporation, Cagayan Electric Power and Light Company, Inc., San Fernando Electric Light and Power Company, Inc., Cabanatuan Electric Corporation, Tarlac Electric, Inc., and Olongapo Electric Distribution Company, Inc., that sought to intervene in the case. In a Resolution dated July 11, 2017, the *SC* required the parties to comment on the motion to intervene and comment in intervention. The intervenors filed their Comment dated September 19, 2017. *MERALCO* filed its Comment on October 18, 2017. *COA* filed its Comment (To the Motion for Leave to Intervene and Admit Attached Comment-in-Intervention) dated October 27, 2017. The parties are awaiting further action of the *SC* on the matter.

3. In the Matter of the Application for Refund of Overcharge (sic) Distribution Rates in the Residential Rates of ₱39 Billion in 2004-2007.

ERC Case No. 2008-092 CC

(Filed by the Applicant on July 15, 2008)

This application was filed against *MERALCO* by a customer, seeking the refund to residential consumers a total of ₱39 billion on the ground that *MERALCO* allegedly overcharged its distribution costs (distribution, metering, supply and systems loss charges) for the period of 2004-2007. *MERALCO* received the Joint Memorandum filed by the *NASECORE*, Federation of Village Association (FOVA) and Federation of Las Piñas Village Association (FOLVA) on October 22, 2008. *MERALCO* filed its

Memorandum on October 24, 2008, while it received the customer's Memorandum on October 28, 2008. On September 14, 2010, the *ERC* issued a Decision dismissing the case. The customer filed a *MR* which is pending resolution by the *ERC*.

4. **In the Matter of the Application for Approval of: a) *MAP* for RY 2012; and b) Translation of the *MAP* for RY 2012 into a Distribution Rate Structure for *MERALCO*'s Various Customer Classes, with Prayer for the Issuance of a Provisional Authority, *MERALCO*, Applicant.**
ERC Case No. 2011-088 RC
(Filed on June 21, 2011)

This is *MERALCO*'s application for the verification of its *MAP* for RY 2012 and its translation into tariffs by customer category. In an Order dated October 3, 2011, the *ERC* provisionally granted *MERALCO*'s proposed *MAP* of ₱1.6012 and rate structure. *MERALCO* started implementing the provisionally approved *MAP* 2012 in the October 2011 billing month. *MERALCO* has completed the presentation of its evidence and the parties have submitted their respective memoranda. On March 20, 2013, *MERALCO* received Mr. Genero C. Lualhati's *MR* with Compliant (sic) (on Order docketed 8 March 2012). In its Order dated March 26, 2013, the *ERC* denied the motion filed by Mr. Lualhati and held that it will no longer rule on similar motions since the matter has already been adequately addressed. Hearings for the final approval of the application have been completed and all parties have submitted their respective memoranda. The application is pending final approval by the *ERC*.

5. **In the Matter of the Application for Approval of: a) *MAP* for RY 2013; and b) Translation of the *MAP* for RY 2013 into a Distribution Rate Structure for *MERALCO*'s Various Customer Classes, with Prayer for the Issuance of a Provisional Authority, *MERALCO*, Applicant.**
ERC Case No. 2012 - 054 RC
(Filed on March 29, 2012)

This is *MERALCO*'s application for the verification of its *MAP* for RY 2013 and its translation into tariffs by customer category.

On March 29, 2012, *MERALCO* filed an application for the verification of its *MAP* for RY 2013 of ₱1.6333 per kWh and its translation into tariffs by customer category. The public hearings started on May 24, 2012. On June 11, 2012, the *ERC* released an Order provisionally approving a *MAP* for RY 2013 of ₱1.6303 per kWh which was reflected starting with the July 2012 customer bills. Hearings on this case have been completed and *MERALCO* is awaiting the final decision of the *ERC*.

6. **In the Matter of the Application for Approval of: a) *MAP* for RY 2014; and b) Translation of the *MAP* for RY 2014 into a Distribution Rate Structure for *MERALCO*'s Various Customer Classes, with Prayer for the Issuance of a Provisional Authority, *MERALCO*, Applicant.**
ERC Case No. 2013-056 RC
(Filed on April 1, 2013)

On April 1, 2013, *MERALCO* filed its application for the approval of its *MAP* for *RY* 2014 of ₱1.6510 per *kWh* and the translation thereof into rate tariffs by customer category. On June 10, 2013, the *ERC* provisionally approved the *MAP* for *RY* 2014 of ₱1.6474 per *kWh* and the rate translation per customer class. The application is pending final approval by the *ERC*.

7. **In the Matter of the Application for Approval of: a) *MAP* for *RY* 2015; and b) Translation of the *MAP* for *RY* 2015 into a Distribution Rate Structure for *MERALCO*'s Various Customer Classes, with Prayer for the Issuance of a Provisional Authority, *MERALCO*, Applicant.**
ERC Case No. 2014-029 RC
(Filed on March 31, 2014)

On March 31, 2014, *MERALCO* filed its application for the approval of its *MAP* for *RY* 2015 of ₱1.5562 per *kWh* and the translation thereof into rate tariffs by customer category. On May 5, 2014, the *ERC* provisionally approved *MERALCO*'s *MAP* for *RY* 2015 of ₱1.5562 per *kWh* and the rate translation per customer class. The application is pending final approval by the *ERC*.

8. **In the Matter of the Application for Approval of: a) an Interim Average Rate; and b) Translation of the Interim Average Rate into a Distribution Rate Structure for *MERALCO*'s Various Customer Classes, with Prayer for the Issuance of a Provisional Authority, *MERALCO*, Applicant.**
ERC Case No. 2015-112 RC
(Filed on June 11, 2015)

On June 11, 2015, *MERALCO* filed its application for the approval of its proposed Interim Average Rate of ₱1.3939 per *kWh* and translation thereof into rate tariffs by customer category. On July 10, 2015, the *ERC* provisionally approved an Interim Average Rate of ₱1.3810 per *kWh* and the rate translation per customer class, which was reflected in the customer bills starting July 2015. As at March 14, 2018, Intervenor's are set to present their own evidence after the *ERC* rules on pending motions.

9. **PSALM v. PEMC and *MERALCO***
(PEMC Resolution Issued Directing the Adjustment of Settlement Prices in the Wholesale Electricity Spot Market)
G.R. No. 190199
Supreme Court
(Petition dated November 25, 2009; Received by the Company on December 4, 2009)

This is a petition filed by *PSALM* with the SC appealing the Decision dated August 28, 2009 of the CA in C.A. G.R. SP No. 106322, which affirmed the Decision dated January 30, 2008 of the *ERC* in ERC Case No. 2006-080RC, setting the Wholesale Electricity Spot Market ("*WESM*") settlement prices for the third and fourth billing periods at the *ERC*-approved NPC-TOU rates. With filing of *MERALCO*'s comment, the petition is now ripe for decision by the SC.

In a Decision dated August 14, 2007, the *ERC* confirmed its December 13, 2006 Order and declared as invalid the action of the *PEM* Board in adjusting the *WESM* settlement prices for having been carried out beyond the scope of its authority and in violation of the *EPIRA* and the *WESM* Rules. The *ERC* further directed the implementation and adjustment of the *WESM* settlement prices for the 3rd and 4th billing periods and allowed *PEMC* to institute adjustments in its billing and settlement process to mitigate the impact of said Decision upon the *WESM* members. *MERALCO*, however, moved for a reconsideration of the Decision due to its impact on customers. It argued that the use of *WESM* settlement prices would result in additional imposition of ₱6.00 per *kWh* and translate to an increase in the generation charge by about ₱0.90 and ₱2.05 per *kWh*, for the supply months of September 2006 and October 2006, respectively. On January 30, 2008, the *ERC* rendered its Decision granting *MERALCO*'s motion and set the *WESM* settlement prices for the subject billing periods at the *ERC*-approved *NPC-TOU* rates.

ERC's decision directing the *WESM* settlement price for the 3rd and 4th billing months to be *NPC-TOU* rates prompted *PSALM* to file a Petition with the *CA*, which was denied on November 6, 2009. In December 2009, *PSALM* filed a Petition for Review on Certiorari with the *SC* where the petition is pending resolution.

10. In Re Petition for Dispute Resolution. *MERALCO* v. *PEMC*, National Transmission Corporation (*TransCo*), *NPC* and *PSALM*
ERC Case No. 2008-083 MC
(Filed on September 9, 2008)

PSALM* vs. *ERC*, *MERALCO* and *PEMC
CA GR. SP. No. 132446
(Petition received on October 24, 2013)

PSALM* vs. *ERC*, *MERALCO* and *PEMC
G.R. No. 219977
(Petition received on October 27, 2015)

This is a petition filed by *MERALCO* for dispute resolution against *PEMC*, *TransCo*, *NPC* and *PSALM* as a result of the congestion in the transmission system of *TransCo* arising from the outage of the San Jose-Tayabas 500 kV Line 2 on June 22, 2008, followed by the outage of the 500 kV 600 MVA Transformer Bank #2 of *TransCo*'s San Jose, Bulacan substation on July 11, 2008. The petition seeks, among others, to direct *NPC* and *PSALM* to refund the transmission line loss components of the line rentals associated with *NPC/PSALM* bilateral transactions from the start of *WESM* operation on June 26, 2006.

In a Decision dated March 10, 2010, the *ERC* granted *MERALCO*'s petition and ruled that there is double charging of the Transmission Line Cost on *MERALCO* by *NPC* for the Transition Supply Contract ("*TSC*") quantities to the extent of 2.98% loss factor, since the start of the *TSC* in November 2006. Thus, *NPC* was directed to refund/collect line rental adjustment to/from *MERALCO*. In the meantime, the *ERC* issued an Order on May 4, 2011 allowing *PEMC* to submit an alternative

methodology for the segregation of line rental into congestion cost and line losses from the start of the WESM. PEMC has filed its compliance submitting its alternative methodology.

On September 8, 2011, MERALCO received a copy of PEMC's compliance to ERC's directive and on November 11, 2011, MERALCO filed a counter-proposal which effectively simplifies PEMC's proposal.

In an Order of the ERC dated June 21, 2012, MERALCO was directed to submit the computation of the amount of the double charging of line loss on a per month basis from June 26, 2006 up to June 2012. On July 4, 2012, MERALCO filed its Compliance to the said Order. Thereafter, the ERC issued an Order directing the parties to comment on MERALCO's submissions.

Hearings were conducted on October 2, 2012 and October 16, 2012 to discuss the parties' proposal and comments.

In an Order dated March 4, 2013, the ERC approved the methodology proposed by MERALCO and PEMC in computing the double charged amount on line losses by deducting 2.98% from the NPC-TOU amount. Accordingly, the ERC determined that the computed double charge amount to be collected from NPC is ₱5.2 billion, covering the period November 2006 to August 2012 until actual cessation of the collection of the 2.98% line loss charge in the NPC-TOU rates imposed on MERALCO. In this regard, NPC was directed by the ERC to refund said amount by remitting to MERALCO the equivalent amount of ₱73.944 million per month until the over-recoveries are fully refunded. In said Order, the ERC likewise determined that the amount to be collected from the Successor Generating Companies ("SGCs") is ₱4.7 billion. Additionally, MERALCO was directed to file a petition against the following SGCs: MPPCL APRI, TLI, SMEC and SCPC, within 30 days from receipt thereof, to recover the line loss collected by them. On April 30, 2013 and May 8, 2013, PSALM and NPC, respectively, filed motions seeking reconsideration of the March 4, 2013 Order. MERALCO filed a motion seeking for an additional 15 days from its receipt of the ERC's Order resolving its Motion for Clarification, within which to file its Petition against the SGCs.

In an Order dated July 1, 2013, the ERC issued the following clarifications/resolutions: 1) SPPC should be included as one of the SGCs against whom a petition for dispute resolution should be filed by MERALCO; 2) Amount to be refunded by NPC is not only ₱5.2 billion but also the subsequent payments it received from MERALCO beyond August 2012 until the actual cessation of the collection of the 2.98% line loss charge in its TOU rates and Petition to be filed by MERALCO against the SGCs should not only be for the recovery of the amount of ₱4.7 billion but also the subsequent payments beyond August 2012 until the actual cessation of the collection of the 2.98% line loss charge in its TOU rates. ; 3) "SCPC Ilijan" pertains to SPPC instead. Thus, the refundable amount of ₱706 million pertaining to "SCPC Ilijan" should be added to SPPC's refundable amount of ₱1.1 billion; 4) Grant the "Motion for Extension" filed by MERALCO and directed MERALCO to file a petition against the following SGCs: MPPCL, APRI, TLI, SMEC, SCPC and SPPC, otherwise, it shall be the one liable to refund the subject amount to its customers; and 5) deny the respective "Motions for Reconsideration" filed by NPC and PSALM.

On October 24, 2013, MERALCO received PSALM's Petition for Certiorari with the Court of Appeals (With Urgent Temporary Restraining Order and/or Writ of Preliminary Mandatory Injunction

Applications) to question the March 4, 2013 and July 1, 2013 Orders of the *ERC*. In a Resolution dated December 29, 2013, the CA directed *MERALCO* to submit its *Comment* on the *Petition for Certiorari* and to show cause why the prayer for the Application for Temporary Restraining Order and/or Preliminary Injunction should not be granted (“Comment and Opposition”).

On February 3, 2014, *MERALCO* filed a Comment with Opposition to the Application for Temporary Restraining Order or Writ of Preliminary Injunction dated January 30, 2014. *PEMC* filed a Comment and Opposition Re: Petition for Certiorari with Urgent Temporary Restraining Order and/or Writ of Preliminary Mandatory Injunction dated January 6, 2014. On June 4, 2014, the CA issued a Resolution directing the parties to submit their simultaneous memoranda within 15 days from notice. On December 1, 2014, the CA issued a decision dismissing the Petition for Certiorari filed by *PSALM* against the *ERC*, *MERALCO* and *PEMC* and affirming *ERC*’s ruling on the refund of the ₱5.2 billion of transmission line losses double charged by *PSALM* and *NPC*. On January 30, 2015, *PSALM* filed its *MR* of the December 1, 2014 Decision of the CA. *MERALCO* has filed its Opposition to the *MR*. In a Resolution dated August 11, 2015, the CA denied *PSALM*’s *MR*. On October 27, 2015, *MERALCO* received *PSALM*’s Petition for Review with the SC. On December 5, 2015, *MERALCO* filed its Comment on the Petition. The petition has been given due course and the parties have filed their respective memoranda. *MERALCO* is still awaiting further action of the SC on the Petition.

Petition for Dispute Resolution against SPPC, MPPCL, APRI, TLI, SMEC and SCPC
ERC Case No. 2013-077 MC

On August 29, 2013, *MERALCO* filed a Petition for Dispute Resolution against *SPPC*, *MPPCL*, *APRI*, *TLI*, *SMEC* and *SCPC* in compliance with the March 4, 2013 and July 1, 2013 Orders of the *ERC*. Said Petition sought the following reliefs: 1) Refund of the 2.98% transmission line losses in the amount of ₱5.4 billion inclusive of the ₱758 million line loss amount for the period September 2012 to June 25, 2013, from said *SGCs*; and 2) approval of *MERALCO*’s proposal to correspondingly refund to its customers the aforementioned line loss amounts, and when the same are received from the *SGCs*, until such time that the said over-recoveries are fully refunded, by way of automatic deduction of the amount of refund to the computed monthly generation rate. On September 20, 2013, *MERALCO* received the *SGCs*’ Joint Motion to Dismiss. On October 7, 2013, *MERALCO* filed its Comment on the said Joint Motion. *MERALCO* is awaiting the *ERC*’s resolution of the *SGCs*’ Joint Motion to Dismiss.

On October 8, 2013, *MERALCO* received the *SGCs* Manifestation and Motion, which sought, among other things, the cancellation of the scheduled initial hearing of the case, including the submission of the parties respective pre-trial briefs, until the final resolution of the *SGC*’s Joint Motion to Dismiss. On October 11, 2013, *MERALCO* filed its pre-trial brief. On October 14, 2013, *MERALCO* filed its Opposition to the *SGC*’s Manifestation and Motion. On October 24, 2013, *MERALCO* received the *SGC*’s Reply to its Comment on the Joint Motion to Dismiss. On October 29, 2013, *MERALCO* filed its Rejoinder. Thereafter, the *SGC*’s filed their Sur-Rejoinder dated November 4, 2013. The Joint Motion to Dismiss is pending resolution by the *ERC*.

**11. Bayan Muna Representatives Neri Javier Colmenares and Carlos Isagani v. ERC
NASECORE, et. al. v. MERALCO and ERC**
SC G.R. Nos. 210245 and 210255
Filed: December 19, 2013

On December 19, 2013, several party-list representatives in Congress filed a Petition docketed as G.R. 210245 before the SC questioning the *ERC*'s approval of *MERALCO*'s proposed staggered recovery of the increase in generation charge for the November 2013 supply month, allegedly for lack of due process. The increase in the generation charge was from ₱5.6673 per *kWh* in the November 2013 billing to ₱9.1070 per *kWh* for the December 2013 billing which *MERALCO* proposed to recover in three (3) tranches. A similar Petition was filed on December 20, 2013 challenging *MERALCO*'s automatic rate adjustments and increases, also allegedly for lack of due process. This Petition was docketed as G.R. 210255. Both Petitions prayed for the issuance of Temporary Restraining Order ("*TRO*") and Writ of Preliminary Injunction pending resolution of the case.

On December 23, 2013, the SC issued an Order consolidating the two (2) Petitions and granting the application for *TRO* effective immediately and, for 60 days, enjoining (1) *ERC*, its agents, representatives, or persons acting in its place and stead, from implementing its December 9, 2013 Order and acting further on the letter – request of *MERALCO* dated December 5, 2013; and (2) *MERALCO*, its agents, representatives, or persons acting in its place and stead, from increasing the rates it charges to its consumers based on the matters it raised in its December 5, 2013 letter. Said Order likewise set the cases for oral arguments on January 21, 2014 and required respondents *ERC* and *MERALCO* to file their respective Comments on the cases. On January 8, 2014, *MERALCO* filed its Consolidated Comment/Opposition with Counter-Petition.

On January 2, 2014, the OSG filed a Manifestation with Motion praying that it be excused from filing a comment on behalf of *ERC* and *DOE*. In keeping with the spirit and intent of the SC, *MERALCO* maintained the pass-through charges at the November 2013 billing level for its January 2014 billing to customers.

On January 9, 2014, *MERALCO* received copies of the *ERC*'s Comment and the Philippine Electric Power Operators Association's ("*PEPOA*") Comment-in-Intervention. On even date, *MERALCO* received an Order from the SC which directed the Petitioners in said case to implead the *PEMC* and [some] Suppliers with whom *MERALCO* has existing Power Supply Agreements ("*PSAs*"), namely, *Sem-Calaca Power Corporation*, *Masinloc Power Partners Corporation*, *Therma Luzon Inc.*, *San Miguel Energy Corporation*, *South Premiere Power Corporation*, and *Therma Mobile, Inc.*, as necessary parties to the case. Consequently, these additional respondents were required (i) to file their respective Comments on the Petitions no later than January 20, 2014 and (ii) to attend the preliminary conference set on January 13, 2014, or to file, on or before January 10, 2014, the necessary manifestation should they desire to waive their right to participate in the scheduled oral arguments on January 21, 2014. Incidentally, the SC also denied in said Order the OSG's motion to be excused from filing Comment/s in

behalf of the *ERC* and *DOE*. Accordingly, it was directed to file the necessary Comment/s and attend the preliminary conference.

On January 10, 2014, *MERALCO* received a related Petition for Certiorari, Prohibition and Mandamus filed before the SC by Rep. Hicap (Anak Pawis), et. al., docketed as G.R. No. 210334.

On January 15, 2014, the SC issued an Advisory, which identified the issues, and outlined the procedure, for the oral arguments in G.R. Nos. 201245 & 210255 on January 21, 2014. The SC likewise acknowledged therein that the issues may involve technical matters, thus, it directed the *DOE* Secretary, the Chairman of *ERC* and the President of *PEMC* to serve as resource persons for technical questions.

On January 20, 2014, *MERALCO* received GN Power Mariveles Coal Plant Ltd. Co.'s ("*GMCP*"), National Grid Corporation of the Philippines' ("*NGCP*"), and *PEMC*'s Comments in the SC cases.

On January 21, 2014, *MERALCO* received Manifestations and Urgent Motions from Anak Pawis, et. al. On even date, *MERALCO* received another related Petition, dated January 16, 2014, which was filed before the SC by Mr. Augusto L. Syjuco, Jr. in his capacity as taxpayer and *MERALCO* customer. During the January 21, 2014 hearing, the SC, among other things, set the cases for additional hearings on February 4 and 11, 2014.

On January 24, 2014, a copy of Therma Mobile, Inc. ("*TMO*") and Therma Luzon, Inc.'s ("*TLI*") Consolidated Comment has been posted on the SC's website. On January 29, 2014, *MERALCO* received a copy of the *PSALM*'s Consolidated Comment on the Petitions (docketed as G.R. Nos. 210245 and 210255) and *MERALCO*'s Counter-Petition. Thereafter, or on January 30, 2014, *MERALCO* received Panasia Energy, Inc.'s Comment that prays for the dismissal of the Petitions and Counter-Petition in the SC cases.

Oral arguments on the cases were continued on February 4 and 11, 2014. *MERALCO* presented its position and was interpellated thereon by the SC. Therein, the SC clarified that the *TRO* only covered the December 2013 billing of *MERALCO*. During the February 11, 2014 hearing, the other respondents, including Department of Energy ("*DOE*"), *ERC*, *PEMC*, *TMO*, *NGCP*, and *PSALM*, presented their respective positions before the SC. The parties have filed their respective memoranda.

In the meantime, on January 30, 2014, *MERALCO* filed an Urgent Motion with Manifestation with the *ERC*. *MERALCO* manifested that certain statements were made that there have been gross violations of *WESM* rules and regulations as well as protocols on generation offers and plant dispatch by certain *WESM* participants which affected the market clearing prices. *MERALCO* prayed for the for the issuance of an Order: (a) directing *PEMC* to conduct market re-runs or re-calculations of *WESM* transactions and dispatches, or determine substituted prices or undertake any other appropriate measures to determine and recalculate the true cost of electricity in the *WESM*, during the November to December 2013 supply months (*MERALCO*'s December 2013 to January 2014 billing months) under such rules or guidelines as the *ERC* may deem appropriate and (b) directing *MERALCO* to subsequently recalculate its pass-through generation charges for the November to December 2013 supply months (*MERALCO*'s December 2013 to January 2014 billing months) based on the proper applicable prices for transactions in the *WESM* during the aforementioned months as so determined by the *ERC* based on the

results of the market re-runs and/or re-calculations. This re-run is without prejudice to such action or decision the *ERC* may take following compliance of its investigation on whether or not there were acts committed by electric industry participants during the subject period which constitute anti-competitive practices, market power abuse, violation of any law or rules and regulations, or any failure of market competition. *MERALCO* then filed an Urgent Ex-Parte Motion (to Set for Hearing and/or Resolve the Omnibus Motion) on February 5, 2014 praying that its Urgent Motion with Manifestation be immediately set for hearing and resolved. Both pleadings were noted by the *ERC* in its Order dated February 12, 2014.

On January 29, 2014, *MERALCO* also appeared before the Investigation Unit (“*IU*”) of the *ERC*. The *IU* was created to determine if there has been anti-competitive behavior and/or abuse of market power by the *WESM* participants during the period affected by the Malampaya shutdown. *MERALCO* has filed its Memorandum with the *IU* and is awaiting further action of the *IU* on the matter.

On February 18, 2014, the SC extended the *TRO* for another 60 days, or until April 22, 2014, and expanded the coverage to include the generation companies, *PEMC* and *NGCP* to enjoin them from collecting from *MERALCO*. In its Resolution dated April 22, 2014, the SC extended the *TRO* indefinitely.

12. Recovery of the Differential Generation Charge for the December 2013 supply month

ERC Case No. 2014-013 RC
(Filed on February 17, 2014)

In the light of the clarification of the SC that the *TRO* in G.R. Nos. 210245 and 210255 only covered the December 2013 billing, *MERALCO* filed an Application, with a prayer for provisional authority, on February 17, 2014 with the *ERC* to recover the incremental generation charge for the December 2013 supply month (January 2014 billing), docketed as *ERC* Case No. 2014-013RC. This represented the difference between the actual and billed generation charge for the January 2014 billing. The Application prayed that *MERALCO* be allowed: (a) to impose an incremental generation charge of ₱0.8440 per *kWh* on its customers in their March 2014 billing, until the total incremental fuel costs amounting to ₱2.0 billion is fully recovered, and (b) to recover the remaining balance of the deferred generation costs equivalent to ₱0.7433 per *kWh* every month, for an additional period of five (5) months starting April 2014 billing until the balance of ₱9.0 billion is fully recovered, without prejudice to the resolution of G.R. Nos. 210245 and 210255 by the SC or *MERALCO*'s pending Omnibus Motion with Manifestation in *ERC* Case No. 2013-092 MC, or the findings of the *ERC*'s Investigation Unit in *ERC* Case No. 2014-001 MC.

Subsequently, on March 11, 2014, *MERALCO* received the *ERC*'s Order dated March 3, 2014 in *ERC* Case No. 2014-021 MC, declaring the Luzon *WESM* prices as void during the November and December 2013 supply months and imposing regulated prices in lieu thereof.

The regulated prices shall be calculated based on the load weighted average of the ex-post nodal energy prices and meter quantity of the same day same trading interval that have not been administered covering the period December 26, 2012 to September 25, 2013, subject to the payment to the oil-based plants of additional compensation to cover their full Fuel and Variable O and M Costs, if

warranted, following the manner and procedure for computing additional compensation under the Administered Price Determination Methodology.

PEMC was directed to calculate these regulated prices and implement the same in the revised *WESM* bills of the concerned distribution utilities in Luzon for the November and December 2013 supply months for their immediate settlement, except for *MERALCO* whose November 2013 *WESM* bill shall be maintained, unless otherwise ordered by the Commission, in compliance to the Temporary Restraining Order issued by the Supreme Court in G.R. No. 21024 and G.R. No. 210255.

PEMC made recalculations based on the afore-quoted Order and on March 18, 2014, *MERALCO* received a copy of *PEMC*'s *WESM* billing adjustments to adjust the *WESM* bill for the regulated prices for the December 2013 supply month.

On March 19, 2014, Representatives Walden F. Bello and Ibarra M. Gutierrez III filed a *Motion to Dismiss* praying that *MERALCO*'s Application be dismissed, or at the very least, the proceedings be suspended pending submission by *PEMC* of the revised *WESM* Bills for the December 2013 supply month.

On March 25, 2014, *MERALCO* filed an Amended Application pursuant to the *ERC* Order and the recalculation made by *PEMC* of the December 2013 supply month bills.

On April 1, 2014, the *ERC* released an Order directing *MERALCO* to file its Comment on the *Motion to Dismiss*. On April 07, 2014, *MERALCO* filed its Comment on said *Motion*. On April 10, 2014, Congressmen Neri Colmenares, Carlos Isagani Zarate, former Congressman Teodoro Casino, Renato Reyes, Dr. Giovanni Tapang, Elmer Labog and Francisco Mariazeta III filed a Supplemental Opposition to *MERALCO*'s Amended Application.

On April 23, 2014, the *ERC* released an Order setting the case for hearing on May 26, 2014 and directing *MERALCO* to comply with the jurisdictional requirements. On the same date, the *ERC* likewise released an Order directing *MERALCO* to file its Comment on the Petitions for Intervention and Supplemental Opposition to its amended application filed by the Intervenors. On May 14, 2014, *MERALCO* filed its Consolidated Comment. On May 20 and 21, 2014, Mr. Robert F. Mallillin and *PEMC*, filed their Petitions for Intervention, respectively. On May 21, 2014, *MERALCO* filed its Pre-trial Brief. On May 26, 2014, *MERALCO* submitted its Compliance with the Jurisdictional Requirements to the *ERC*. On June 5, 2014, Mr. Uriel G. Borja filed his Petition for Intervention.

During the hearing on May 26, 2014, the *ERC* resolved to suspend further hearings on the case in view of the following: (i) filings of the parties in the case, i.e., *Motion to Dismiss*, *Supplemental Opposition to Amended Application* etc; (2) indefinite extension of the *TRO* by the SC; and (3) pendency of the *ERC* case on the regulated *WESM* prices for the November and December 2013 supply months. According to the *ERC*, it will just issue an Order after the pending issues in the case have been resolved.

13. **SMEC, SPPC, SPDC, SMC Powergen and Petron v. ERC and PEMC,
SNAP-Magat and SNAP-Benguet v. ERC and PEMC
1590 v. ERC and PEMC
APRI v. ERC, Team Energy v. ERC and PEMC
Sem Calaca v. ERC and PEMC
MPPCL v. ERC
TLI v. ERC
TMO v. ERC
Northwind v. ERC
CA-GR SP No. 133506, 138056, 138105, 138120, 138121, 138151,
138188, 138223, 138272, 138470
Court of Appeals**

After the *ERC* issued its Order dated March 3, 2014 in ERC Case No. 2014-021 MC, declaring the Luzon *WESM* prices as void during the November and December 2013 supply months and imposing regulated prices in lieu thereof, and the subsequent Order dated October 15, 2014 denying their motions for reconsideration, generating companies appealed the Orders to the Court of Appeals.

In a Decision dated November 7, 2017, the CA granted the consolidated petition and set aside the *ERC* orders which were declared null and void. The Decision reinstated and declared valid *WESM* Prices for the November and December 2013 supply months.

The *ERC* and *MERALCO* filed their respective motions for reconsideration. Several consumers likewise filed their own motions to intervene and motions for reconsideration. The CA has directed the generation companies to comment on the motions.

14. ***In the Matter of the Application for Authority to Implement the Proposed Capital Expenditure (CAPEX) Program for RY 2016, with Prayer for Provisional Authority, Manila Electric Company, Applicant***
ERC Case No. 2015-016 RC
(Filed on February 9, 2015)

Since the *ERC* has yet to issue the rules governing the reset for the Fourth Regulatory Period, *MERALCO* needed to secure approval of its *CAPEX* program before the end of the 3rd Regulatory Period on June 30, 2015. In view thereof, and pursuant to Section 20(b) of Commonwealth Act No. 146, as amended, otherwise known as the Public Service Act, *MERALCO*, on February 9, 2015, filed an application for approval of authority to implement its *CAPEX* program for *RY* 2016 (July 1, 2015 to June 30, 2016).

On April 10, 2015, *MERALCO* filed an Urgent Motion for Issuance of a Provisional Authority (“Urgent Motion”) dated April 8, 2015 requesting that it be allowed to immediately implement its priority projects, the list of which was attached to said Urgent Motion. In said Urgent Motion, *MERALCO* begged the kind indulgence of the *ERC* to consider the issuance of a provisional authority for certain urgent projects that must be implemented by the start of the first half of *RY* 2016, or from

July 1, 2015 to December 31, 2015, in order to upgrade the capacity and maintain the robustness of its distribution infrastructure and ensure the continuous provision of safe and reliable service to its customers.

On April 15, 2015, *MERALCO* filed a Motion of even date attaching a detailed list showing a further breakdown of the projects into business segments especially those that are shared by different business segments. Such list allows for a better appreciation and functional cross-checking, especially with the total costs per major or residual project.

In an Order dated April 20, 2015, the *ERC* set the instant Application for initial hearing on May 26, 2015. After said hearing, subsequent hearings were held on June 25, 2015, July 16, 2015, August 5, 2015 and September 30, 2015. On September 30, 2015, the parties completed the presentation of their evidence, and the *ERC* required *MERALCO* to submit certain documents. With *MERALCO*'s compliance to said directive and the submission by the parties of their respective Formal Offer of Evidence ("*FOE*"), the case is submitted for resolution.

In the meantime, the Fourth Regulatory Period started on July 1, 2015. Prior thereto, or on June 11, 2015, *MERALCO* filed a Very Urgent Motion for Authority to Commence Implementation of RY 2016 Priority Projects with an attached list of the RY 2016 priority projects ("Very Urgent Motion"). These projects consist of 12 major projects amounting to ₱2.2 billion, and residual projects amounting to ₱6.1 billion, for a total of ₱8.3 billion. In an Order dated June 19, 2015, the *ERC* set the Very Urgent Motion for hearing on June 25, 2015 and the intervenors were given the opportunity to state their various positions on the Very Urgent Motion.

On August 3, 2015, *MERALCO* also wrote the *ERC* a letter stating its dire need for guidance on how to move forward in relation to its Application.

On September 2, 2015, *MERALCO* again filed a Very Urgent Motion to Resolve emphasizing on the urgency to implement its CAPEX projects to ensure reliability and quality of service and avoid further delays. On October 5, 2015, *MERALCO* filed its *FOE*.

In a Manifestation dated February 2, 2016, *MERALCO* informed the *ERC* that it was constrained to implement four (4) of its proposed major CAPEX projects subject of this Application. On June 15, 2016, *MERALCO* received a copy of the *ERC* Decision dated April 12, 2016 which partially approved *MERALCO*'s CAPEX program for RY 2016 amounting to ₱15.5 billion, subject to certain conditions. An intervenor has filed a Motion for Reconsideration of the Decision which is pending before the *ERC*. On July 25, 2016, *MERALCO* has filed its opposition to the Motion for Reconsideration. The *ERC* has yet to rule on the Motion for Reconsideration.

15. *In the Matter of the Application for Authority to Implement the Proposed Capital Expenditure (CAPEX) Program for RY 2017, with Prayer for Provisional Authority, Manila Electric Company, Applicant*

ERC Case No. 2016-017 RC
(Filed on March 8, 2016)

As it had no approved CAPEX for RY 2017, on March 8, 2016, *MERALCO* filed an application for approval of authority to implement its CAPEX program for RY 2017 (July 1, 2016 to June 30, 2017) pursuant to Section 20(b) of Commonwealth Act No. 146, as amended, otherwise known as the Public Service Act. Hearings have been completed and *MERALCO* is awaiting the final decision of the *ERC*. On July 26 2016, *MERALCO* received the Order dated May 5, 2016, granting *MERALCO* provisional authority to implement the nine (9) major projects and 37 residual projects, subject to certain conditions. On August 16, 2016, *MERALCO* filed a Motion for Partial Reconsideration on the requirement to submit an accounting of the depreciation fund. Hearings on the application have been completed. On September 14, 2016, *MERALCO* filed a Motion for Resolution. Subsequently, on April 25, 2017, *MERALCO* filed a Very Urgent Motion for Resolution of the application. Thereafter, on October 18, 2017, *MERALCO* filed a Manifestation and Urgent Motion for Resolution. On November 9, 2017, *MERALCO* filed a Manifestation with Third Urgent Motion to Resolve the Application. *MERALCO* is awaiting the final decision of the *ERC*.

16. *In the Matter of the Application for Approval of Emergency and/or Urgent Major Capital Expenditure (CAPEX) Projects, Manila Electric Company, Applicant*

ERC Case No. 2016-161 RC
(Filed on August 15, 2016)

On August 15, 2016, *MERALCO* refiled several projects that were deferred in the RY 2016 CAPEX Application. Hearings on the case are ongoing.

17. *In the Matter of the Application for Authority to Implement the Proposed Capital Expenditure (CAPEX) Program for RY 2018, with Prayer for Provisional Authority, Manila Electric Company, Applicant*

ERC Case No. 2017-027 RC
(Filed on April 3, 2017)

On April 3, 2017, *MERALCO* filed an application for approval of authority to implement its CAPEX program for RY 2018 (July 1, 2017 to June 30, 2018) pursuant to Section 20(b) of Commonwealth Act No. 146, as amended, otherwise known as the Public Service Act. Hearings have been completed and *MERALCO* is awaiting the final decision of the *ERC*.

18. *South Premiere Power Corporation v. PSALM*

Civil Case No. MC15-9629

RTC Mandaluyong, Branch 208

(Filed on September 10, 2015)

SPPC and *PSALM* are parties to an Independent Power Producer Administration (*IPPA*) Agreement covering the Ilijan Power Plant. On the other hand, *MERALCO* and *SPPC* have a *PSA* covering the sale of electricity from the Ilijan Power Plant to *MERALCO*. In a letter dated September 8, 2015, *SPPC* informed *MERALCO* that due to an ongoing dispute with *PSALM* arising from difference in interpretation of the provisions of the *IPPA* Agreement, the latter terminated said Agreement. *SPPC* filed a complaint at *RTC Mandaluyong* to nullify the termination notice for lack of factual and legal basis. On said date, the Executive of Judge of *RTC Mandaluyong* issued a 72-hour *TRO*. In an Order dated September 11, 2015, the *RTC Mandaluyong Branch 208* extended the *TRO* by an additional 17 days. In an Order dated September 28, 2015, the *RTC* granted the prayer for preliminary injunction. *PSALM* has filed motions for reconsideration to question each of the Orders.

MERALCO filed a Motion for Leave to Intervene with Motion to Admit Attached Complaint-in-Intervention. In an Order dated October 19, 2015, the *RTC Mandaluyong* allowed *MERALCO*'s intervention in the proceedings and admitted its Complaint-in-Intervention. *PSALM* filed an *MR* dated November 6, 2015 of the Order admitting *MERALCO*'s intervention. In an Order dated June 27, 2016, the *RTC Mandaluyong* denied *PSALM*'s motions for reconsideration. *PSALM* filed a Petition for Certiorari with the Court of Appeals to question the orders. In a Decision dated December 19, 2017, the *CA* dismissed the Petition and affirmed the orders of the *RTC*.

In the meantime, in an Order dated December 18, 2017, the presiding judge at the *RTC* inhibited himself from the case. Hearings have resumed under the new presiding judge.

19. *ABP v. ERC, DOE, MERALCO, CLPPC, SRPGC, PEDC, MPGC, GLEDC, A1E, RPE and Philippine Competition Commission*
G.R. No. 227670

On November 18, 2016, *MERALCO* received a copy of the Petition dated April 28, 2016 filed by consumer group *Alyansa Para sa Bagong Pilipinas, Inc.* ("*ABP*") in the *Supreme Court* against *ERC, DOE, MERALCO, CLPPC, SRPGC, PEDC, MPGC, GLEDC, A1E, RPE* and the *Philippine Competition Commission* which sought to declare as void Resolution No. 1, Series of 2016 and to mandate the *ERC* to disapprove all *PSA* applications for failing to comply with the *CSP* requirement. In a Resolution dated November 16, 2016, the *SC* directed all parties to comment on the Petition. *MERALCO* has filed its comment to the Petition.

20. *MERALCO v. DOE and ERC*

Special Civil Action No. 4149-PSG

For: Petition for Declaratory Relief with Application for Temporary Restraining Order and/or Writ of Preliminary Injunction
(Filed on May 27, 2016)

On May 27, 2016, *MERALCO* filed a Petition before Pasig *RTC*, praying that: (a) a *TRO* and subsequently a Writ of Preliminary Injunction (“*WPI*”) enjoining the *DOE* and *ERC* from implementing the Assailed Rules be issued; and the Assailed Rules be declared null and void for being contrary to the *EPIRA* and its *IRR*. In an Order dated June 13, 2016, *RTC*-Pasig Branch 157 granted a 20-day *TRO*, which became effective on June 16, 2016. In an Order dated July 13, 2016, *RTC*-Pasig granted a *WPI*, which became effective on July 14, 2016, and shall be effective for the duration of the pendency of the Petition.

DOE v. RTC and MERALCO

G.R. No. 226800

On October 10, 2016, the SC, in relation to the Petition filed by *DOE*, issued a *TRO* that restrained, *MERALCO*, the *RTC Pasig*, their representatives, agents or other persons acting on their behalf from continuing the proceedings before the *RTC Pasig*, and from enforcing all orders, resolutions and decisions rendered in Special Civil Action No. 4149 until the petition before the SC is finally resolved. In a Resolution dated November 9, 2016, the SC denied *MERALCO*’s motion for reconsideration of the October 10, 2016 resolution.

ERC v. RTC and MERALCO

G.R. No. 225141

On November 2, 2016, in relation to the Petition filed by the *ERC*, the SC issued a Resolution dated September 26, 2016, which partially granted the *ERC* Petition. While the SC allowed the *RTC* to proceed with the principal case of declaratory relief, it nonetheless issued a Preliminary Mandatory Injunction (“*PMI*”) against *RTC Pasig* to vacate the preliminary injunction it previously issued, and Preliminary Injunction (“*PI*”) ordering the *RTC Pasig* to refrain issuing further orders and resolutions tending to enjoin the implementation of *EPIRA*. On November 14, 2016, *MERALCO* filed a Motion for Partial Reconsideration with Very Urgent Motion to lift *PMI/ PI*.

On November 24, 2016, the *ERC* promulgated a resolution moving the contestability date of end users with an average monthly peak demand of at least one (1) *MW* from December 31, 2016 to February 26, 2017.

On January 17, 2017, *MERALCO*, through counsel, received a SC Resolution dated December 5, 2016, which consolidated the SC *DOE* Petition with the SC *ERC* Petition. The same resolution also denied the Motion for Partial Reconsideration filed by *MERALCO*.

In relation to the *ERC* and *DOE* Petitions, a separate Petition for Certiorari, Prohibition and Injunction was filed by several institutional customers. In said Petition, said customers sought to declare

as null and void, as well as to enjoin the *DOE* and *ERC* from implementing *DOE* Circular No. 2015-06-0010, Series of 2015, *ERC* Resolution Nos. 5, 10, 11 and 28, Series of 2016. Acting on the Petition, the *SC en banc* through a Resolution dated February 21, 2017, issued a *TRO* enjoining the *DOE* and the *ERC* from implementing *DOE* Circular No. 2015-06-0010, Series of 2015, *ERC* Resolution Nos. 5, 10, 11 and 28, Series of 2016. Pursuant to the foregoing, *PEMC* has taken the position that the *TRO* enjoined the voluntary contestability of 750 kW to 999 kW customers and has not allowed them to switch to the contestable market. The *DOE*, in a press release, has advised that it is in the process, together with *PEMC* and *ERC*, of drafting a general advisory for the guidance of *RCOA* stakeholders. The *PCCI* petition was consolidated with two (2) other separate petitions filed by an educational institution and several distribution utilities. The *DOE* and *ERC* have also filed a consolidated comment on these petitions.

On November 29, 2017, the *DOE* issued two (2) *DOE* Circulars, namely: DC 2017-12-0013, entitled, Providing Policies on the Implementation of Retail Competition and Open Access (*RCOA*) for Contestable Customers in the Philippines Electric Power Industry and DC 2017-12-0014, entitled Providing Policies on the Implementation of Retail Competition and Open Access (*RCOA*) for Retail Electricity Suppliers (*RES*) in the Philippine Electric Power Industry. The *DOE* Circulars became effective on December 24, 2017.

Under the Department Circular No. DC 2017-12-0013, it is provided that voluntary participation for contestable customers under *RCOA*-Phase 2 shall now be allowed upon effectivity of said Circular, while voluntary participation of Contestable Customers with a monthly average peak demand of 500kW to 749kW for the preceding 12 months and demand aggregation for electricity end-users within a contiguous area with an aggregate average peak demand of not less than 500kW for the preceding 12-month period, will also be allowed by 26 June 2018 and 26 December 2018, respectively.

On December 22, 2017, *MERALCO* wrote *ERC* and *DOE* to seek guidance on the impact of the *DOE* Circulars in the light of the *TRO* issued by the *SC*. The *DOE* responded on January 17, 2018 that there is no legal impediment to the implementation of the *DOE* Circulars but it defers to the *OSG* for guidance on the legal aspect of the issuances. The *ERC* has yet to respond to *MERALCO*'s letter.

21. *In the Matter of Petition for Rules Change in Rate Setting Methodology for Distribution Wheeling Rate - Repeal of the Performance-Based Rate Making (PBR) Regulation and Return to Previous Return-On-Rate-Base (RORB) with Modification*
ERC Case No. 2015-008 RM

On December 2, 2016, the *ERC* released a Notice of Proposed Rule-Making setting the petition filed by Matuwid na Singil sa Kuryente Consumer Alliance, Inc. ("*MSK*") for initial hearing on January 9, 2017. All interested parties were given until December 26, 2016 to file their comments on said Petition.

In the Petition, *MSK* seeks a repeal of the *PBR* rate-setting methodology for setting distribution wheeling rates. In a subsequent Order and Notice of Public Hearing, the *ERC* reset the hearing to January 23, 2017 and gave interested parties until January 9, 2017 to file their respective comments to

the Petition. *MERALCO* filed its Comment to the Petition on January 9, 2017. Hearings were conducted on January 23, May 15, and June 21, 2017, respectively, where *MSK* presented its position on PBR. On the other hand, *MERALCO* asked initial questions regarding *MSK*'s petition but reserved the right to ask more questions. *MERALCO* also made its own presentation. *The ERC has yet to issue an Order on the date of next public consultation.*

22. *In Re: Draft Regulatory Asset Base (RAB) Roll Forward Handbook for Privately Owned Electric Distribution Utilities (DUs)*
ERC Case No. 2016-003 RM

In a Notice dated November 15, 2016, the Honorable Commission approved the draft "Regulatory Asset Base ("*RAB*") Roll Forward Handbook for Privately Owned Electricity Distribution Utilities (DUs)" (*RAB Handbook*) for posting in its website. All interested parties were given until December 19, 2016 to submit their respective comments to the draft *RAB Handbook*. Thereafter, during the public consultation on January 9, 2017, the parties were given until February 9, 2017 to file their comments to the draft Handbook. In an Omnibus Motion filed on February 9, 2017, *MERALCO* submitted its initial comments to the draft *RAB Handbook* but moved for the deferment of the proceedings until the *MSK* Petition has been resolved. The *ERC* has yet to act on *MERALCO*'s Omnibus Motion.

Management’s Discussion and Analysis of Financial Position and Results of Operations

The following discussion and analysis of financial position and results of operations of Manila Electric Company (“*MERALCO*”) and its subsidiaries, collectively referred to as the “*MERALCO Group*” should be read in conjunction with the consolidated financial statements as at December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017. The consolidated financial statements have been prepared in compliance with the Philippine Financial Reporting Standards (“*PFRS*”). *PFRS* includes statements named *PFRS* and Philippine Accounting Standards, including Interpretations issued by the *PFRS* Council.

The financial information appearing in this report and in the accompanying consolidated financial statements are presented in Philippine peso, *MERALCO Group*’s functional and presentation currency, as defined under *PFRS*. All values are rounded to the nearest million pesos, except when otherwise indicated. The exchange rate used to translate U.S. dollar to Philippine peso in this report and in the accompanying consolidated financial statements is US\$1.00 to ₱49.93, the closing rate as at December 29, 2017 (the last trading day in December 2017) quoted through the Philippine Dealing System.

Financial Highlights and Key Performance Indicators

(Amounts in millions, except earnings per share and operational data)

	As at December 31		Increase (Decrease)	
	2017	2016	Amount	%
Condensed Statements of Financial Position				
Total assets	₱303,355	₱296,037	₱7,318	2
Current assets	98,432	88,008	10,424	12
Cash and cash equivalents	45,937	46,656	(719)	(2)
Equity attributable to equity holders of the parent	73,610	74,417	(807)	(1)
Total debt	40,256	40,347	(91)	-
Current liabilities	105,839	104,602	1,237	1
Condensed Statements of Income				
	For the Years Ended December 31			% Change
	2017	2016	2015	2017 vs. 2016 2016 vs. 2015
Revenues	₱282,556	₱257,181	₱258,399	10 (1)
Costs and expenses	256,178	231,473	234,991	11 (2)
Other income, net of expenses	1,484	985	1,468	51 (33)
Income before income tax	27,862	26,693	24,876	4 7
Net income	20,499	19,340	19,189	6 1
Net income attributable to equity holders of the parent	20,384	19,176	19,098	6 -
Earnings per share attributable to equity holders of the parent	18.09	17.01	16.94	6 -
Condensed Statements of Cash Flows				
Net cash provided by operating activities	28,385	35,351	41,683	(20) (15)
Net cash used in investing activities	(10,558)	(22,961)	(42,388)	(54) (46)
Net cash used in financing activities	(18,546)	(16,574)	(17,924)	12 (8)
Operational Data				
Number of customers (in thousands):				
Residential	5,812	5,537	5,296	5 5
Commercial	500	486	474	3 3
Industrial	10	10	10	- -
Streetlight	5	5	4	- 25
Electricity sales volume (in GWh)	42,102	40,142	37,124	5 8
System loss ¹ :				
MERALCO	5.91%	6.35%	6.47%	(7) (2)
Clark Electric Distribution Corporation ("CEDC")	2.14%	3.59%	4.01%	(40) (10)

¹ Based on 12-month moving average

The Key Performance Indicators (“KPI”) of *MERALCO* are as follows:

Financial KPI	Definition	For the Years Ended December 31		
		2017	2016	2015
Debt to Equity	$\frac{\text{Total debt}}{\text{Equity attributable to equity holders of the parent}}$	0.55	0.54	0.38
Current Ratio	$\frac{\text{Current assets}}{\text{Current liabilities}}$	0.93	0.84	1.02
Profit Margin	$\frac{\text{Net income attributable to equity holders of the parent}}{\text{Revenues}}$	7%	7%	7%
Return on Equity	$\frac{\text{Net income attributable to equity holders of the parent}}{\text{Equity attributable to equity holders of the parent}}$	28%	26%	24%
Asset Turnover	$\frac{\text{Revenues}}{\text{Average total assets}}$	0.94	0.89	0.94

OVERVIEW

MERALCO is the Philippines' largest electric power distribution company, with franchise area covering 9,685 square kilometers. It provides power to more than 6.3 million customer accounts in 36 cities and 75 municipalities, which include Metro Manila, all of the provinces of Rizal, Cavite and Bulacan, and parts of the provinces of Pampanga, Batangas, Laguna and Quezon. Turnover of business establishments in the franchise area accounts for more than 50% of the country's Gross Domestic Product ("GDP").

CEDC, a 65%-owned subsidiary of *MERALCO*, holds the power distribution franchise for the Clark Special Economic Zone ("CSEZ") in Clark, Pampanga. The *CEDC* franchise area covers 320 square kilometers and it services 2,146 customer accounts as at December 31, 2017. *CEDC* is a registered private distribution utility granted a franchise to own, operate and maintain a power distribution system and to distribute power exclusively within its franchise area, which includes the Clark Freeport Zone and the sub-zone as determined pursuant to Presidential Decree No. 66 and the Joint Venture Agreement executed between Clark Development Corporation ("CDC") and Meralco Industrial Engineering Services Corporation ("MIESCOR") on February 19, 1997.

The *MERALCO Group's* business is grouped into two (2) segments, namely, power and other services.

- Power

The Power segment consists of (a) electricity distribution, (b) power generation and (c) retail electricity supply ("RES").

Electricity distribution – This is principally electricity distribution and supply of power on a pass-through basis covering all captive customers in the *MERALCO* and the *CEDC* franchise areas in Luzon. Electricity distribution within the *MERALCO* franchise area accounts for approximately 55% of the power requirements of the country.

Power generation – The *MERALCO Group's* re-entry into power generation is through investments in operating companies or participation in the development of power generation projects. *MERALCO* PowerGen Corporation ("MGen"), the power generation arm of the *MERALCO Group*, has a 14% equity interest in Global Business Power Corporation ("GBPC") effective June 30, 2016. *GBPC* owns a total of 854 MegaWatt ("MW") (gross) of coal and diesel-fired power plants.

MGen owns an effective 28% equity in PacificLight Power Pte Ltd. ("*PacificLight Power*") in Jurong Island, Singapore. *PacificLight Power* owns and operates a 2 x 400 MW liquefied natural gas ("LNG") power plant which began commercial operations in February 2014.

MGen, through San Buenaventura Power Ltd. Co. ("SBPL"), is constructing a 455 MW (net) supercritical coal-fired power plant in Mauban, Quezon. The Power Supply Agreement ("PSA") with *MERALCO* was approved by the *ERC* on May 19, 2015.

MGen is developing a 2 x 600 MW (net) ultra supercritical pulverized coal-fired power plant in Atimonan, Quezon through Atimonan One Energy, Inc. ("A1E"). A PSA has been executed between *A1E* and *MERALCO* for the full capacity. The PSA was filed with the *ERC* for approval. Evaluation of the short-listed Engineering, Procurement and Construction ("ECP") contractors is ongoing pending *ERC* approval of the PSA. The expected completion of the first unit is in 2021 and the second 600 MW by early 2022.

MGen is also developing (i) a 2 x 300 (net) MW Circulating Fluidized Bed ("*CFB*"), coal-fired power plant in the Subic Freeport Zone through Redondo Peninsula Energy, Inc. ("*RP Energy*"), and (ii) a 2 x 350 MW (net) sub-critical pulverized coal-fired power plant in Calaca, Batangas through St. Raphael Power Generation Corporation ("*St. Raphael*"), and among others.

MGen has 49% equity interest in Mariveles Power Generation Corporation (“*Mariveles Power*”) which is developing a 4 x 132 MW coal-fired power plant in Bataan.

MERALCO has a 50% equity interest in Pure Meridian Hydropower Corporation (“*Pure Meridian*”), which is primarily engaged in the development of mini hydroelectric power projects.

RES – This covers the sourcing and supply of electricity to qualified contestable customers. *MERALCO* serves as a local retail electricity supplier within its franchise area under a separate business unit, *MPower*. Under Retail Competition and Open Access (“*RCOA*”), qualified contestable customers who opt to switch to contestability and elect to be among the contestable customers, may source their electricity from any retail electricity supplier, including *MPower*. Refer to Page 42 on related developments on *RCOA*.

The *ERC* granted the following subsidiaries distinct *RES* licenses to operate as retail electricity suppliers within Luzon and Visayas: Vantage Energy Solutions and Management, Inc. (“*Vantage*”), a wholly-owned subsidiary of *MERALCO*; Solvre, Inc., (“*Solvre*”) a wholly owned subsidiary of *MGen*; MeridianX Inc. (“*MeridianX*”), a wholly owned subsidiary of Comstech Integration Alliance, Inc. (“*Comstech*”), on January 10, 2017, February 9, 2017 and February 9, 2017, respectively. Clarion Energy Management, Inc. (“*Clarion*”), a wholly owned subsidiary of *CEDC*, has submitted the requirements for its *RES* licensing to *ERC*. The approval of the *RES* licensing is pending with the *ERC*.

- Other Services

The other services segment is involved principally in electricity-related services, such as; electro-mechanical engineering, construction, consulting and related manpower services, e-transaction and bills collection, telecoms services, rail-related operations and maintenance services, insurance and re-insurance, e-business development, power distribution management, energy systems management and harnessing renewable energy. These services are provided by *MIESCOR*, Miescor Builders, Inc., and Miescor Logistics, Inc. (collectively known as “*MIESCOR Group*”), Corporate Information Solutions, Inc. (“*CIS*”), *CIS Bayad Center, Inc. (“Bayad Center”), Customer Frontline Solutions, Inc. (“CFS”) and Fieldtech Specialist, Inc. (collectively referred to as “CIS Group”), eMERALCO Ventures, Inc. (“e-MVI”), Radius Telecoms, Inc. (“Radius”) and Paragon Vertical Corporation (collectively referred to as “e-MVI Group”), MRail, Inc. (“MRail”), Lighthouse Overseas Insurance Limited (“LOIL”), Meralco Financial Services, Inc. (“Finserve”), Meralco Energy, Inc. (“MServ”), Comstech, and MSpectrum, Inc. (“Spectrum”).*

Below is the summary of *MERALCO Group*’s business segments:

BUSINESS SEGMENTS	
Power	Other Services
Electricity distribution <ul style="list-style-type: none"> • <i>MERALCO</i> • <i>CEDC</i> Power generation <ul style="list-style-type: none"> • <i>MGen</i> and its subsidiaries • <i>Pure Meridian</i> <i>RES</i> <ul style="list-style-type: none"> • <i>MERALCO</i> through <i>MPower</i> business unit • <i>Vantage</i> • <i>Solvre</i> • <i>MeridianX</i> • <i>Clarion</i> 	<ul style="list-style-type: none"> • <i>CIS Group</i> • <i>Comstech</i> • <i>e-MVI Group</i> • <i>Finserve</i> • <i>LOIL</i> • <i>MIESCOR Group</i> • <i>MRail</i> • <i>MServ</i> • <i>Spectrum</i>

RESULTS OF OPERATIONS

The tables below summarize the consolidated results of operations and the contribution of each business segment to *MERALCO Group's* revenues, costs and expenses, other income, and net income for the years ended December 31, 2017, 2016 and 2015.

For the Year Ended December 31, 2017				
	Power²	Other Services	Inter-segment Transactions	Consolidated
	<i>(Amounts in millions)</i>			
Revenues	₱275,172	₱9,547	(₱2,163)	₱282,556
Costs and expenses	250,412	7,929	(2,163)	256,178
Other income (expense) - net	1,701	(217)	-	1,484
Net income attributable to equity holders of the parent	19,648	851	(115)	20,384

For the Year Ended December 31, 2016				
	Power³	Other Services	Inter-segment Transactions	Consolidated
	<i>(Amounts in millions)</i>			
Revenues	₱249,206	₱9,866	(₱1,891)	₱257,181
Costs and expenses	225,392	7,972	(1,891)	231,473
Other income - net	897	88	-	985
Net income attributable to equity holders of the parent	17,965	1,375	(164)	19,176

For the Year Ended December 31, 2015				
	Power⁴	Other Services	Inter-segment Transactions	Consolidated
	<i>(Amounts in millions)</i>			
Revenues	₱249,773	₱10,422	(₱1,796)	₱258,399
Costs and expenses	228,206	8,581	(1,796)	234,991
Other income - net	1,420	48	-	1,468
Net income attributable to equity holders of the parent	17,843	1,346	(91)	19,098

2017 compared with 2016

REVENUES

The following table shows the composition of *MERALCO Group's* consolidated revenues for the years ended December 31, 2017 and 2016 by business segment.

²Principally electricity distribution

³Ibid

⁴Ibid

⁵Ibid

	2017		2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	(Amounts in millions)					
Power ⁵	₱275,172	98	₱249,206	97	₱25,966	10
Other services	9,547	3	9,866	4	(319)	(3)
Inter-segment transactions	(2,163)	(1)	(1,891)	(1)	(272)	14
Total	₱282,556	100	₱257,181	100	₱25,375	10

Consolidated electric revenues, which accounted for 98% of total revenues, increased by 10% mainly as a result of the 5% growth in sales volume across all customer classes and higher pass-through generation charges resulting from the rising fuel prices and depreciation of the peso.

Non-electric revenues, which accounted for 3% of consolidated revenues, decreased by 7% as volume of transactions from *MServ*, Republic Surety and Insurance Corporation (“*RSIC*”), and *Comstech* were lower compared with 2016.

The decrease was partially offset by (i) increased bills payment volumes of *Bayad Center* and collection partners supplemented by spot billing volumes; and (ii) higher recurring revenues of *Radius* as a result of expanded customer base with the completed bandwidth upgrade and installation of additional fiber circuits.

Power

Revenues from the power segment consist of generation, transmission, distribution, subsidies and other charges related to electricity distribution and energy trading. *MERALCO* and *CEDC* distribute electricity to industrial, commercial and residential customers while *MPower* and *Vantage* supply electricity to their respective contestable customers.

Generation charge in 2017, although averaging higher at ₱4.40 per kWh compared with ₱3.86 per kWh in 2016, remained to be the second lowest since 2010 and at an affordable level for all customer classes. *MERALCO* had tightly negotiated its *PSAs* with several coal-fired and natural gas-fired power generators in 2012 and 2013, with the phase-out of the Transition Supply Contracts (“*TSCs*”) with National Power Corporation (“*NPC*”). Average generation charge is higher in 2017 compared with 2016, largely due to the depreciation of the peso and higher fuel costs. Coal price was at an average of US\$87.41 per metric ton (“*MT*”) (US\$63.10 per *MT* in 2016) while natural gas, which is indexed against crude oil was at US\$7.07 per gigajoule (“*GJ*”) (US\$6.34 per *GJ* in 2016). These higher dollar prices were exacerbated by the depreciation of the peso during the year. ₱4.72 per kWh or 59% of the average retail price represented generation charge, including system loss (“*SL*”) charge. Transmission charge was at ₱0.78 per kWh accounting for 10% of the average retail price.

MERALCO’s distribution charge was stable at ₱1.42 per kWh. Distribution revenues, which accounted for 22% of the total electricity revenues, increased by 5% in 2017 versus 2016, reflecting the effect of higher volume sold.

MERALCO’s 12-month moving average *SL* rate was at “record best” of 5.91% as at December 31, 2017. This is 2.59 percentage points below the *SL* regulatory cap of 8.50%, and 0.44 percentage point lower than the *SL* rate in 2016. *CEDC*’s 12-month moving average *SL* rate was at 2.14%, 6.36 percentage points below the regulatory cap and 1.45 percentage points lower than last year.

The following table summarizes the customer count as at December 31, 2017 and 2016 and the corresponding electric consumption per customer class for the years ended December 31, 2017 and 2016:

Customer Class	No. of Customers		Electricity Sales		% Change	
	(in thousands)		(in GWh)		No. of Customers	Electricity Sales
	2017	2016	2017	2016		
Residential	5,812	5,537	13,060	12,444	5	5
Commercial	500	486	16,597	15,867	3	5
Industrial	10	10	12,309	11,697	-	5
Streetlights	5	5	136	134	-	1
Total	6,327	6,038	42,102	40,142	5	5

Notwithstanding cooler temperatures during the first four (4) months of 2017, consolidated energy sales volumes for 2017 grew by 5% to 42,102 GWh, with *MERALCO* breaching the 41,000-mark at 41,528 GWh and *CEDC* at 574 GWh. This translates to a 5-year compounded annual growth rate of 5%. The total customer base grew the most in terms of count, ending at more than 6.3 million in 2017.

Commercial volumes, which accounted for 39% of total sales, added 730 GWh in 2017, with real estate, hotels and restaurants, and retail trade volumes growing at 8%, 11% and 5%, respectively. The largest demand for office space within the franchise area remains to be from Business Process Outsourcing (“BPO”) segment, which has 48% of total space demand, albeit much lower than the 80% in 2016. The Philippine Offshore Gaming Operators (“POGO”) is a fast emerging market with a 5% to 7% growth in demand for building spaces in 2017. BPOs and POGOs supported the quick-service restaurants (“QSRs”) business. Additionally, real estate developments and multinational technology services contributed to the growth. Consumer confidence was also reflected in the arrival statistics of foreign travelers, notwithstanding a few concerns on safety and security in selected areas. In 2017, a total of 6.5 million tourist arrivals were recorded, a significant number of which was registered within the Entertainment City. Airline budget fares, the growing number of boutique hotels and condominium units joining the transient hotel networks like AirBnB, provided travelers with more affordable options.

Residential volumes continued to grow at 5%, or an additional 616 GWh, buoyed by (i) almost 275 thousand net new accounts contributing 134 GWh; (ii) ramp-up of accounts energized in 2016, which contributed 269 GWh; and (iii) 212 GWh of organic sales volumes. The share of residential customers was at 31% of total sales, same as in 2016. Despite moderate increases in inflation during 2017, consumer confidence and spending remained high throughout the year.

Industrial sales volumes in 2017 were 29% of the total sales, with more than 5% growth, driven by the semiconductor, food and beverage, and basic metals industries, which were up by 6%, 4% and 19%, respectively. The electronics industry continues to be the country’s top exporter, accounting for around 50% of Philippine export volumes. Highly competitive electricity supply cost and the high reliability of the *MERALCO* network have turned the semiconductor companies away from self-generation to increasing grid reliance. Continued development of high-rise facilities and ongoing housing and reconstruction activities across horizontal developments have pushed up the demand for flat products, semi-finished steel products and billets, and consequently, the demand for electricity from the basic metals sector.

Four and a half years since the commencement of *RCOA*, there are now 55 *RES* players to provide electricity to voluntary contestable customers with demand of at least 750 kW in Luzon and Visayas. As at December 31, 2017, there were a total of 1,675 qualified contestable customers in Luzon and Visayas, of which 947 with total demand of 2,397 MW have opted for contestability and are being served by 26 suppliers.

MPower and *Vantage* served 294 customers with aggregate sales of 5,120 GWh in 2017. Certain regulatory, policy and industry issues remain misalign and are challenged administratively or judicially. However, the *RCOA* market continues to adequately serve and remains intensely price-competitive with corresponding benefit to contestable customers.

Other Services

Revenues from other services pertain mainly to revenues of non-electric subsidiaries. Revenues generated from other services decreased to ₱9,547 million for the year ended December 31, 2017 from ₱9,866 million in the same period last year. The 3% decrease in revenues from other services is the net effect of (i) delayed award of projects and slow validation of work accomplishments of *MServ*; partly offset by (ii) increased bills payment volumes of *Bayad Center* from more than 7,000 sites and collection partners supplemented by spot billings volumes; and (iii) increased recurring revenues of *Radius* as a result of an expanding customer base and better service reliability following the bandwidth upgrade.

Bayad Center formalized a capital alliance with a Japanese technology company, Densan System Limited Co. (“DSK”) in May 2017, which enables technology transfer and partnership in the payment space. During 2017, *Bayad Center* established a multichannel payment platform which allows customers to be served via all available channels and devices, providing *MERALCO* customers and the paying public convenience with the availability of more payment options. *Bayad Center* saw bills payment transactions handled grow to over 91 million in 2017 with over 255 billers served consisting of utilities, airlines, government, and financial institutions, among others. *Bayad Center* has close to 500 co-owned and branded stores, 571 Automated Payment Machines and over 1,000 retail machines for sari-sari stores, online payment services, spot billing and ambulant tellering within *Bayad Center* and the biller offices. *Bayad Center* has over 10,000 corporate partners. Consolidated revenues of *Bayad Center* in 2017 broke the ₱1.5 billion-mark or a 16% increase over 2016.

Radius whose fiber-based data connectivity, internet and managed telecommunication services are offered to enterprise-, channel-, and carrier-clients grew significantly in 2017. Revenues reached ₱1.1 billion, 20% higher than in 2016, mainly due to an expanded customer base with the completed bandwidth upgrade and installation of additional fiber circuits. *Radius* counts among its customers, telecommunications companies across the region, local financial institutions and universities.

COSTS AND EXPENSES

Consolidated costs and expenses for the year ended December 31, 2017 amounted to ₱256,178 million, higher by ₱24,705 million compared with ₱231,473 million in 2016. The following table shows the breakdown of consolidated costs and expenses for the years ended December 31, 2017 and 2016 by business segment:

	2017		2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	(Amounts in millions)					
Power ⁶	₱250,412	98	₱225,392	97	₱25,020	11
Other services	7,929	3	7,972	4	(43)	(1)
Inter-segment transactions	(2,163)	(1)	(1,891)	(1)	(272)	14
Total	₱256,178	100	₱231,473	100	₱24,705	11

Power

The details of costs and expenses are summarized in the following table:

⁶*Ibid.*

	2017		2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	(Amounts in millions)					
Purchased power	₱214,558	86	₱189,853	84	₱24,705	13
Salaries, wages and employee benefits	10,221	4	10,719	5	(498)	(5)
Depreciation and amortization	7,135	3	6,949	3	186	3
Contracted services	5,807	2	5,188	2	619	12
Others	12,691	5	12,683	6	8	-
Total	₱250,412	100	₱225,392	100	₱25,020	11

Costs and expenses of power segment for the year ended December 31, 2017 amounted to ₱250,412 million, 11% higher compared with ₱225,392 million in 2016.

Purchased power accounted for 86% of the total costs and expenses for the year ended December 31, 2017. MERALCO and CEDC do not operate their own generation capacity. All of the electricity distributed are contracted through PSAs with generators and long-term Power Purchase Agreements (“PPA”) with Independent Power Producers (“IPP”). The remaining power requirement is purchased from the WESM.

The purchased power cost for the year ended December 31, 2017 increased by 13% due to (i) increased prices of coal, oil and gas; and (ii) depreciation of Philippine peso versus U.S. dollar.

The increase was offset by lower volume purchased from 39,147 GWh in 2016 to 38,403 GWh in 2017. The volume of energy purchased under long-term PPAs with IPPs, namely, First Gas Corporation (“the Sta. Rita Power Plant”), FGP Corp. (“the San Lorenzo Power Plant”) and QPPL, represents 35% of MERALCO’s Net System Input (“NSI”). Purchases from power generators under PSAs, and other special programs accounted for 50%, while purchases from WESM accounted for 15% of NSI.

Salaries, wages and employee benefits decreased by 5% compared with last year due to lower amount of actuarially determined employee retirement benefits expense this year. This is mitigated by the annual merit increase given to employees.

Contracted services increased by 12% from ₱5,188 million in 2016 to ₱5,807 million in 2017 on account of higher spending for information system/information technology services, cloud subscriptions and consultancy for various system enhancements and customer-centric projects. Customer-related expenses such as collection services and meter reading services also increased due to growth in number of customer accounts.

Other expenses consist of business taxes and permits, provision for probable losses and expenses from claims, provision for doubtful accounts, costs of materials, transportation, and other corporate expenses.

Other Services

Costs and expenses of other services business segment for the year ended December 31, 2017 amounted to ₱7,929 million, 1% lower compared with ₱7,972 million in 2016.

	2017		2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	(Amounts in millions)					
Salaries, wages and employee benefits	₱2,939		₱2,534	32	₱405	16
Contracted services	1,643		1,842	23	(199)	(11)
Depreciation and amortization	385		364	4	21	6
Others	2,962		3,232	41	(270)	(8)
Total	₱7,929		₱7,972	100	(₱43)	(1)

Salaries, wages and employee benefits increased by ₱405 million due to increase in manpower count as a result of business expansion activities of subsidiaries and annual merit increase given to their employees.

Contracted services decreased by ₱199 million as a result of lesser completed projects of *MServ*.

Other expenses, which consisted mainly of materials, transportation and travel, rental and utility expenses, decreased by ₱270 million in 2017 due to lesser projects completed by *MServ*.

OTHER INCOME

The following table shows the breakdown of other income, net of expenses, for the years ended December 31, 2017 and 2016 by business segment:

	2017	2016	Increase/Decrease	
			Amount	%
	<i>(Amounts in millions)</i>			
Power ⁷	₱1,701	₱897	₱804	90
Other services	(217)	88	(305)	(347)
Total	₱1,484	₱985	₱499	51

Power

Breakdown of other income (expenses) of power segment is as follows:

	2017	2016	Increase/Decrease	
			Amount	%
	<i>(Amounts in millions)</i>			
Interest and other financial income	₱2,153	₱2,027	₱126	6
Interest and other financial charges	(1,450)	(1,293)	(157)	12
Equity in net earnings (losses) of associates and joint ventures	293	(1,567)	1,860	(119)
Foreign exchange gains	17	850	(833)	(98)
Others	688	880	(192)	(22)
Total	₱1,701	₱897	₱804	90

Interest and other financial income increased by ₱126 million due to higher yields compared with last year.

Interest and other financial charges increased by ₱157 million in 2017 compared with last year due to the ₱10,000 million notes payable availed in June 2016 resulting in recognition of interest charges for seven (7) months in 2016 as compared with 12 months in 2017.

Equity in net losses of associates and joint ventures in 2016 includes ₱1,200 million impairment charge of *FPM Power* with respect to its investment in *PacificLight Power*.

Foreign exchange gains amount is lower this year compared with last year due to minimal fluctuation of foreign exchange rate of peso against U.S. dollar at beginning and end of 2017. In 2016, the exchange rate of U.S. dollar at the beginning of the year was ₱47.12 and increased to ₱49.82 at the end of the year.

Other income decreased by ₱192 million as a result of lower volume of *AFS* and *HTM* transactions during the year.

⁷*Ibid.*

NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT

The following table shows the breakdown of net income attributable to equity holders of the parent for the years ended December 31, 2017 and 2016 by business segment:

	2017		2016		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	<i>(Amounts in millions)</i>					
Power ⁸	₱19,648	96	₱17,965	94	₱ 1,683	9
Other services	851	5	1,375	7	(524)	(38)
Inter-segment transactions	(115)	(1)	(164)	(1)	49	(30)
Total	₱20,384	100	₱19,176	100	₱1,208	6

Net income attributable to equity holders of the parent for the year ended December 31, 2017 increased by 6% as compared with last year as a result of (i) 5% increase in energy distributed, (ii) higher financial income from funds deployed to improve yields and (iii) adjustment on provisions following the continuing resolution of legal fiscal matters.

CHANGES IN FINANCIAL POSITION

Utility Plant and Others

The ₱5,060 million increase in utility plant and others was due to completed construction of new electric distribution-related facilities and upgrade in major rehabilitation of existing electrical facilities totalling to about ₱ 11,969 million, offset by depreciation and amortization of ₱6,929 million for the year.

Investments in Associates and Interests in Joint Ventures

The net increase of ₱522 million in investments in associates and interests in joint ventures was primarily due to infusion of additional capital into *RP Energy*, *AF Payments, Inc. ("AFPI")* and *Pure Meridian* and new equity investment in *Powersource First Bulacan Solar, Inc. ("First Bulacan")*, the solar power entity of *MERALCO*, offset by dividends received during the year.

In December 2017, *RSIC* issued new common shares to *Pioneer Insurance and Surety Corporation* resulting in dilution of *MERALCO's* ownership interest to 49%.

Deferred Tax Assets

The increase in deferred tax assets was mainly related to provisions recognized during the year.

Other Noncurrent Assets

Other noncurrent assets decreased as a result of a) sale of *AFS* investments and b) reclassification of *HTM* investments maturing within one year as part of other current assets account. Also, in 2016, retirement surplus was recognized as a result of higher fair value of the plan assets compared with the defined benefit obligation, while in 2017, defined benefit obligation was higher than fair value of the plan assets.

Cash and Cash Equivalents

The decrease in cash and cash equivalents was mainly due to payments of cash dividends and capital expenditures during the year, offset by cash generated from operations and net proceeds in the sale of *AFS* and *HTM* investments.

⁸*Ibid.*

Trade and Other Receivables

Trade and other receivables increased mainly due to the higher average customer retail rate in December 2017 compared with the average retail rate in December 2016, and higher billed accounts.

Other Current Assets

The increase in other current assets was due to reclassification of maturing *HTM* investments from noncurrent assets account.

Provisions

The decrease in provisions represents the net settlement and adjustments during the year.

Other Noncurrent Liabilities

Other noncurrent liabilities pertain to estimated liabilities for regulatory and tax matters, among others. Additional obligations were recognized during the year.

Interest-bearing long-term financial liabilities

Interest-bearing long-term financial liabilities decreased by ₱2,202 million mainly due to pre-termination of floating rate term loan and partial payment of fixed rate loan.

Notes Payable

Notes payable increased by ₱2,110 million mainly due to availment of short-term loan by *MERALCO*.

2016 compared with 2015

REVENUES

The following table shows the composition of *MERALCO Group's* consolidated revenues for the years ended December 31, 2016 and 2015 by business segment.

	2016		2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	<i>(Amounts in millions)</i>					
Power ⁹	₱249,206	97	₱249,773	97	(₱567)	-
Other services	9,866	4	10,422	4	(556)	(5)
Inter-segment transactions	(1,891)	(1)	(1,796)	(1)	(95)	(5)
Total	₱257,181	100	₱258,399	100	(₱1,218)	(1)

Total revenues for the year ended December 31, 2016 of ₱257,181 million were lower by 1% or ₱1,218 million compared with ₱258,399 million in 2015 due to continuing decline of pass through fuel prices throughout the year, which muted the impact of the increase in volume of energy distributed.

Non-electric revenues, which accounted for 4% of consolidated revenues, decreased by 5% as a result of the completion of major projects of *MIESCOR* and *MRail*.

Power

Generation charge, which is the single largest component, represents 59% of electricity revenues in 2016. The average generation charge to captive customers was at ₱3.85 per *kWh* for the year ended December 31, 2016 against ₱4.49 per *kWh* in 2015. Transmission charge represents 14% of the electricity revenues or equivalent to ₱0.85 per *kWh* in 2016, 2% lower compared with ₱0.87 per *kWh* in 2015.

⁵ *Ibid.*

The lower generation charges are attributable to the significantly lower fuel costs and higher availability of contracted plants. In addition, *PSA* negotiated by *MERALCO*, which no longer have energy “take-on-pay” provisions and consist of purely peso-denominated capacity fee, and largely peso-denominated fixed and variable fees, except for the fuel components, contributed to the lower cost.

Distribution revenues comprise 23% of the total electricity revenues. *MERALCO* implemented an interim rate duly approved by the *ERC* of ₱1.3810 per *kWh* beginning July 1, 2015 following the completion of its Third Regulatory Period (“3rd RP”) on June 30, 2015. This resulted in a lower average distribution rate of ₱1.42 per *kWh* for the year ended December 31, 2016 compared with ₱1.48 per *kWh* in 2015.

The *MERALCO*’s 12-month moving average *SL* rate as at December 31, 2016 was at 6.35%, 0.12-percentage point lower compared with the 6.47% rate as at December 31, 2015. *CEDC*’s 12-month moving average *SL* rate as at December 31, 2016 also improved by 0.57 percentage points to 3.59% in 2016.

The following table summarizes the customer count as at December 31, 2016 and 2015 and the corresponding electric consumption per customer class for the years ended December 31, 2016 and 2015:

Customer Class	No. of Customers (in thousands)		Electricity Sales (in GWh)		% Change	
	2016	2015	2016	2015	No. of Customers	Electricity Sales
Residential	5,537	5,296	12,444	11,121	5	12
Commercial	486	474	15,867	14,654	3	8
Industrial	10	10	11,697	11,216	-	4
Streetlights	5	4	134	133	25	1
Total	6,038	5,784	40,142	37,124	3	8

Residential volumes propelled *MERALCO* to new heights growing at 12%, buoyed by (a) new customer accounts; (b) warmer temperatures as “*El Niño*”, which began in August 2015 was felt through July 2016; (c) seven (7) year-low electricity retail rates; (d) low inflation at 1.8%; and (e) significantly less power interruptions within the franchise area due to a lower number of plant outages and weather disturbances.

Commercial volumes grew by 8% in 2016. The real estate, retail trade, hotel and restaurant industries continued to be the key growth sectors. Increased consumer confidence and spending boosted by inflow of overseas Filipino remittances and business process outsourcing revenues, coupled with the expansion of the services sector, supported the growing real estate and retail trade sectors.

Industrial volumes were up 4% with the cement, food and beverage, rubber and plastic manufacturing industries leading the growth. Public-Private Partnerships (“*PPP*”) and private construction and development projects supported the higher power demand from the cement sector. Increased consumer spending and consumption underpinned the healthy growth of food and beverage, and rubber and plastic packaging manufacturers.

MERALCO and *CEDC*’s own initiatives to fully serve customers such as (a) early customer prospecting and planning; (b) early energization through faster and better processing, design and facilitation; (c) new customer programs, and (d) a more robust and reliable sub-transmission and distribution system contributed to boosting customer count and energy sales.

The positive impact of these conditions is reflected in the consolidated sales volume of 40,142 gigawatt hours *GWh* for the year ended December 31, 2016, an 8% growth compared with 37,124 *GWh* in 2015.

Since the start of the *RCOA*, *MPOWER* serves an increasing number of contestable customers with a suite of competitive product offerings for the benefit of its customers, which total to 237 customers out of the 431 customers who have switched to contestability as of December 31, 2016. The semiconductor industry continues to occupy the largest share in the contestable space, followed by the food and beverage and the non-metallic industries.

Other Services

Revenues from other services pertain mainly to revenues of subsidiaries, excluding *CEDC*. Revenues generated from other services decreased to ₱9,866 million for the year ended December 31, 2016 from ₱10,422 million in previous year. The 5% decrease in revenues from other services was mainly due to the following operating subsidiaries (i) *MIESCOR*, whose major transmission line and substation projects were completed during the year; (iii) *MRail*, whose rail maintenance agreement was completed during the year; and (ii) *RSIC*, whose gross revenues decreased due to higher cost of reinsurance.

COSTS AND EXPENSES

Consolidated costs and expenses for the year ended December 31, 2016 amounted to ₱231,473 million, lower by ₱3,518 million compared with ₱234,991 million in 2015. The following table shows the breakdown of consolidated costs and expenses for the years ended December 31, 2016 and 2015 by business segment:

	2016		2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	<i>(Amounts in millions)</i>					
Power ¹⁰	₱225,392	97	₱228,206	97	(₱2,814)	(1)
Other services	7,972	4	8,581	4	(609)	(7)
Inter-segment transactions	(1,891)	(1)	(1,796)	(1)	(95)	5
Total	₱231,473	100	₱234,991	100	(₱3,518)	(2)

Power

The details of costs and expenses are summarized in the following table:

	2016		2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	<i>(Amounts in millions)</i>					
Purchased power	₱189,853	84	₱192,117	84	(₱2,264)	(1)
Salaries, wages and employee benefits	10,719	5	9,774	4	945	10
Depreciation and amortization	6,949	3	6,607	3	342	5
Contracted services	5,188	2	4,659	2	529	11
Others	12,683	6	15,049	7	(2,366)	(16)
Total	₱225,392	100	₱228,206	100	(₱2,814)	(1)

Costs and expenses of power segment for the year ended December 31, 2016 amounted to ₱225,392 million, 1% lower compared with ₱228,206 million in 2015.

The lower purchased power cost in 2016 was due to (a) lower generation cost as a result of global decline in fuel and natural gas prices and tightly negotiated *PSA* entered into with generating companies, (b) lower *WESM* prices and, (c) lower forced outage days of contracted plants. The decrease was partially offset by higher volume purchased.

The volume of energy purchased under long-term *PPAs* with *IPPs* represents 32% of *MERALCO*'s Net System Input. Purchases from power generators under *PSAs*, and other special programs accounted for 39%. Purchases by *RES* accounted for 18% and the balance of 11% sourced from the *WESM*.

¹⁰*bid.*

Salaries, wages and employee benefits increased from ₱9,774 million in 2015 to ₱10,719 million in 2016 due to annual adjustments based on the terms of the collective bargaining agreements and merit adjustments.

Depreciation and amortization increased by 5% from ₱6,607 million in 2015 from ₱6,949 million in 2016. This is mainly due to completed capital expenditure projects such as development of the Banawe 115 kV-34.5 kV substation and expansion of Bagbaguin 115 kV-34.5 kV substation.

Contracted services increased by 11% from ₱4,659 million in 2015 to ₱5,188 million in 2016. This was mainly due to the increase in cost of information system/information technology services and consultancy for various system enhancements. Customer-related expenses such as collection services and meter reading services also increased due to growth in number of customer accounts.

Other expenses consist of business taxes and permits, provision for probable losses and expenses from claims, provision for doubtful accounts, costs of materials, transportation, and other corporate expenses.

Other Services

The costs and expenses of other services business segment for the year ended December 31, 2016 amounted to ₱7,972 million, 7% lower compared with ₱8,581 million in 2015.

	2016		2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	(Amounts in millions)					
Salaries, wages and employee benefits	₱2,534	32	₱3,039	35	(₱505)	(17)
Contracted services	1,842	23	1,354	16	488	36
Depreciation and amortization	364	5	303	4	61	20
Others	3,232	40	3,885	45	(653)	(17)
Total	₱7,972	100	₱8,581	100	(₱609)	(7)

Salaries, wages and employee benefits decreased by ₱505 million mainly due to the termination of project-hired personnel of *MIESCOR* and *MRail*, which coincides with project completion.

Contracted services increased by ₱488 million due to (i) higher spending for engineering services for on-going projects of *MServ*; and (ii) growth in the bill payment transactions of *Bayad Center*.

Other expenses which mainly consist of materials, transportation and travel, rental and utility expenses decreased by ₱653 million in 2016.

OTHER INCOME

The following table shows the breakdown of other income, net of expenses, for the years ended December 31, 2016 and 2015 by business segment:

	2016	2015	Increase/Decrease	
			Amount	%
	(Amounts in millions)			
Power ¹¹	₱897	₱1,420	(₱523)	(37)
Other services	88	48	40	83
Total	₱985	₱1,468	(₱483)	(33)

¹¹*ibid.*

Power

Breakdown of other income (expenses) of power segment is summarized as follows:

	2016	2015	Increase/Decrease	
			Amount	%
		<i>(Amounts in millions)</i>		
Interest and other financial income	₱2,027	₱1,506	₱521	35
Equity in net losses of associates and joint ventures	(1,567)	(27)	(1,540)	5,704
Interest and other financial charges	(1,292)	(1,187)	(105)	9
Foreign exchange gains	850	321	529	165
Others	879	807	72	9
Total	₱897	₱1,420	(₱523)	(37)

Interest and other financial income increased to ₱2,027 million in 2016 compared with ₱1,506 million in 2015 as a result of higher yields from investments in government securities.

In 2016, equity in net losses of associates and joint ventures includes ₱1,200 million impairment charge of *FPM Power* with respect to its investment in *PacificLight Power*.

Other income includes the gain of ₱93 million from the partial divestment of *MGen's* interest in *GBPC* in 2016.

NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT

The following table shows the breakdown of net income attributable to equity holders of the parent for the years ended December 31, 2016 and 2015 by business segment:

	2016		2015		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
			<i>(Amounts in millions)</i>			
Power ¹²	₱17,965	94	₱17,843	94	₱122	1
Other services	1,375	7	1,346	7	29	2
Inter-segment transactions	(164)	(1)	(91)	(1)	(73)	80
Total	₱19,176	100	₱19,098	100	₱78	-

Net income attributable to equity holders of the parent for the year ended December 31, 2016 is higher by ₱78 million compared with last year due to increase in electricity sales volume, and significantly higher yields from temporary investments. The increase was mitigated by lower average distribution rate as a result of the reduction in the interim distribution tariff beginning July 1, 2015 and lower contribution from certain subsidiaries.

CHANGES IN FINANCIAL POSITION

Utility Plant and Others

Utility plant and others increased by ₱3,901 million compared with last year mainly due to construction of new electric distribution-related facilities and upgrade in major rehabilitation of existing electrical facilities totalling ₱10,997 million, offset by depreciation and amortization of ₱6,828 million and retirement/disposals during the year.

¹²*ibid.*

Investments in Associates and Interests in Joint Ventures

The net decrease of ₱2,679 million in this account was due to the partial disposal of equity interest in *GBPC*, recognition of impairment charge with respect to the investment in *PacificLight* of *FPM* which was included as part of equity in net losses, and dividends received from *GBPC* and Rockwell Business Center joint venture, offset by additional investments of ₱1,023 million in *MPGC* and *SRPGC*.

Deferred Tax Assets

The increase in deferred tax assets was mainly related to provisions recognized during the year.

Other Noncurrent Assets

Other noncurrent assets increased by ₱18,165 million as a result of additional investments in *HTM* of ₱17,830 million and recognition of retirement surplus amounted to ₱1,860 million representing the excess of the fair value of plan assets over the defined benefit obligation.

Cash and Cash Equivalents

The decrease in cash and cash equivalents of ₱4,184 million was due to additional investments in *HTM* and *AFS*, payments of dividends and capital expenditures, partially offset by the cash generated from operations, proceeds from the partial divestment of *GBPC* and availment of short-term loan.

Trade and Other Receivables

Trade and other receivables decreased by ₱1,420 million due to the lower customer retail rates mainly because of decrease in generation charges compared with last year, and improvement in collection efforts. Also, the *ERC*-approved under recoveries in prior years were billed and collected in full this year.

Other Current Assets

The decrease of ₱2,202 million was mainly due to lower amount of *HTM* classified as current asset.

Unrealized Fair Value Gains (Losses) on AFS Financial Assets

Due to the decline in the fair market value of *AFS* investments, *MERALCO* recognized unrealized fair value losses of ₱373 million, net of income tax effect.

Remeasurement Adjustments on Retirement and Other Post-employment Liabilities

The increase in this account was due to changes in actuarial assumptions and adjustments used in the actuarial valuation of employee retirement and other post-employment liabilities.

Cumulative Translation Adjustments of Subsidiaries and Associates

The increase was due to the impact of the appreciation of the U.S. dollar, which resulted in cumulative translation gain in the consolidation of a foreign subsidiary and equity accounting of an associate. Both the subsidiary and associates' functional currency is the U.S. dollar.

Retained Earnings

The decrease was mainly due to the declaration of dividends to stockholders, which was offset by the net income for the year.

Long-term Employee Benefits

The decrease was attributed to the payment of long-term incentive plan to its qualified employees in 2016.

Provisions

Provisions decreased as a result of the settlements made during the year and reclassification of amounts estimated to be settled next year as part of trade and other current liabilities.

Other Noncurrent Liabilities

Other noncurrent liabilities mainly represent estimated costs and claims related to regulatory and tax assessments. Additional obligations were recognized during the year.

Notes Payable

The increase was mainly due to the availment of short-term loan of ₱10,000 million in 2016.

Trade and Other Current Liabilities

The increase in trade and other current liabilities was due to additional provisions reclassified as current and higher purchased power payable due to increased *kwh* purchased in December 2016.

2015 compared with 2014

REVENUES

The following table shows the composition of consolidated revenues for the years ended December 31, 2015 and 2014 by business segment.

	2015		2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
<i>(Amounts in millions)</i>						
Power ¹³	₱249,773	97	₱261,740	98	(₱11,967)	(5)
Other services	10,422	4	6,894	3	3,528	51
Inter-segment transactions	(1,796)	(1)	(2,298)	(1)	502	(22)
Total	₱258,399	100	₱266,336	100	(₱7,937)	(3)

Total revenues for the year ended December 31, 2015 of ₱258,399 million were lower by 3% at ₱7,937 million compared with ₱266,336 million in 2014. The lower consolidated revenues in 2015 is due to the combined effects of (i) lower average distribution tariff and (ii) net lower pass-through generation and other charges as a result of significantly lower fuel prices, the competitively negotiated PSAs and the loss of contestable supply revenues to other retail electricity suppliers. The decrease in revenues was partially offset by the increase in energy sales volume driven by increase in domestic consumption, warmer temperature and increasing economic activities. In addition, the 2014 revenues included the impact of the ₱9.3 billion adjustment from Philippine Electricity Market Corporation (“PEMC”).

Electricity sales amounted to ₱249,773 million for the year ended December 31, 2015, 5% lower than 2014. Pass-through charges consisting mainly of generation and transmission costs and SL (excluding related taxes), which represent 78% of electricity sales, were lower by 5% due to (a) the pronounced drop in fuel prices in the second half of 2015; (b) the switch of captive sales volume to RES players and (c) MERALCO’s implementation of the lower distribution rate effective July 2015.

¹³*ibid.*

Non-electricity revenues, which accounted for 4% of consolidated revenues, increased by 51%. Higher revenues were due to (i) the completion of construction and maintenance contracts by *MIESCOR* and its subsidiaries; (ii) increased demand for strategic loadside outsourcing and energy efficiency services of *MServ*; (iii) higher volume of bills payment services, load top-up and remittances served by *Bayad Center* and more tolling seats served by its subsidiary *CFS*; and (iv) additional circuits served and increased monthly recurring fees billed for back-up telecommunications services of *Radius*.

Power

Revenues from the power segment consists of generation, transmission, distribution, subsidies and other charges related to electricity distribution within the *MERALCO* and *CEDC* franchise areas. *MERALCO* and *CEDC* distribute electricity to industrial, commercial and residential customers, while *MPower* provides electricity supply to certain qualified contestable customers within *MERALCO*'s franchise area only.

Generation charge represents 60% of the electricity revenues in 2015, the single largest component. Average generation charge to captive customers was at ₱4.49 per *kWh* for the year ended December 31, 2015 against ₱5.34 per *kWh* (representing average generation charge before effecting *PEMC* adjustment) in 2014. Transmission charge represents 13% of the total power revenues or equivalent to ₱0.87 per *kWh* in 2015, slightly lower compared with ₱0.92 per *kWh* in 2014. *MERALCO*'s 12-month moving average *SL* rate as at December 31, 2015 was at 6.47%, 0.02 percentage point lower compared with the 6.49% *SL* rate as at December 31, 2014, and outperforming the *ERC*-imposed 8.5% cap by 2.03 percentage points as a result of its institutionalized *SL* management programs. *CEDC*'s 12-month moving average *SL* rate as at December 31, 2015 was at 4.01%, lower compared with 4.37% in 2014.

The lower generation charges are attributable to the significantly lower fuel costs and the effect of tightly negotiated *PSA* prices for our captive customers. In March 2014, the *PEMC* recalculated the prices of power purchases from *WESM* in December 2013 based on an order of the *ERC*. The resulting adjustment, which amounted to ₱9.3 billion and was a pass-through to the customers, to a large extent, lowered the revenues in 2014.

Distribution revenues comprise 22% of the total electric revenues. The average distribution charge per *kWh* decreased by ₱0.12 from ₱1.61 per *kWh* for the year ended December 31, 2014 to ₱1.49 per *kWh* in 2015.

The implementation at the start of *MERALCO*'s 4th Regulatory Period ("4th RP") of an interim average rate of ₱1.3810 per *kWh* beginning July 1, 2015 reduced the average distribution charge for the year ended December 31, 2015 to ₱1.49 per *kWh*. The interim rate reflects the reduction of the 2nd Regulatory Period ("2nd RP") under recovery component in the Maximum Average Price ("MAP") approved for the 3rd RP, covering the period up to June 30, 2015. As a result, year-to-date distribution revenues declined by about ₱2.3 billion compared with the same period in 2014 – reflecting the combined effect of lower tariff partially offset by the increase in volume distributed.

The following table summarizes the customer count as at December 31, 2015 and 2014 and the corresponding electric consumption per customer class for the years ended December 31, 2015 and 2014:

Customer Class	No. of Customers (in thousands)		Electricity Sales (in GWh)		% Change	
	2015	2014	2015	2014	No. of Customers	Electricity Sales
Residential	5,296	5,097	11,121	10,364	4	7
Commercial	474	464	14,654	13,814	2	6
Industrial	10	10	11,216	10,850	-	3
Streetlights	4	4	133	132	-	1
Total	5,784	5,575	37,124	35,160	4	6

Total volume of electricity distributed grew by 6%. The increase in energy sales was driven by the following: (a) much warmer temperature beginning August 2015 due to the effect of “*El Nino*”, (b) better power plant availability and (c) positive economic conditions of record low inflation, much lower electricity prices and healthy *GDP* growth, spurred by growing remittances from overseas Filipinos and Business Process Outsourcing revenues.

MERALCO's own initiatives to fully serve customers such as (a) early customer prospecting and planning; (b) early energization through faster and better processing, design and facilitation; (c) new customer programs, and (d) a more robust and reliable sub-transmission and distribution system contributed to boosting customer count and energy sales. The positive impact of these conditions is reflected in the consolidated sales volume of 37,124 *GWh* at the end of 2015 versus 35,160 *GWh* in 2014.

Since the start of the *RCOA*, *MPower* managed to serve an increasing number of contestable customers with a suite of competitive product offerings, which benefited its customers, totaling to 212 customers out of the 362 who have switched contestability as of December 31, 2015.

Other Services

Revenues from other services pertain mostly to non-electric revenues of *MERALCO* and revenues of subsidiaries excluding *CEDC* and *MGen*. Revenues generated from other services increased to ₱10,422 million for the year ended December 31, 2015 from ₱6,894 million in 2014. The 51% increase in revenues from other services was mainly due the following:

- a) *MIESCOR* Group completed several local Engineering, Procurement and Construction, civil works and electro-mechanical engineering projects with revenues amounting to ₱5.4 million, 62% higher compared with 2014.
- b) *CIS* Group has increased the bill payment transactions handled by 12% compared in 2014. It has also ventured into spot billing in 2015 by acquiring the major player in that space.
- c) *MServ* doubled its revenues from its load-side outsourcing contracts and energy efficiency services to ₱2.1 billion compared with 2014.
- d) *Radius*' revenues from its fiber-based data connectivity and internet services grew over 25% in 2015.

COSTS AND EXPENSES

Consolidated costs and expenses for the year ended December 31, 2015 amounted to ₱234,991 million, 2% lower compared with ₱240,242 million in 2014. The following table shows the breakdown of consolidated costs and expenses for the years ended December 31, 2015 and 2014 by business segment:

	2015		2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	<i>(Amounts in millions)</i>					
Power ¹⁴	₱228,206	97	₱237,058	99	(₱8,852)	(4)
Other services	8,581	4	5,012	2	3,569	71
Inter-segment transactions	(1,796)	(1)	(1,828)	(1)	32	(2)
Total	₱234,991	100	₱240,242	100	(₱5,251)	(2)

Power

The details of costs and expenses are summarized in the following table:

¹⁴*ibid.*

	2015		2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
(Amounts in millions)						
Purchased power	₱192,117	84	₱203,242	86	(₱11,125)	(5)
Salaries, wages and employee benefits	9,774	4	9,426	4	348	4
Depreciation and amortization	6,607	3	5,863	2	744	13
Contracted services	4,659	2	4,402	2	257	6
Others	15,049	7	14,125	6	924	7
Total	₱228,206	100	₱237,058	100	(₱8,852)	(4)

Costs and expenses of the power segment for the year ended December 31, 2015 amounted to ₱228,206 million, 4% lower compared with the ₱237,058 million in 2014.

Lower purchased power cost in 2015 was due to (a) the switch of certain contestable customers to other *RESs* and (b) lower generation cost as a result of lower fuel prices and competitively negotiated *PSAs*. The volume of energy purchased under long-term *PPAs* with *IPPs* represent 46% of *MERALCO's* Net Systems Input. Purchases from power generators under *PSAs*, and other special programs accounted for 48%, while the balance of 6% was sourced from the *WESM*.

Salaries, wages and employee benefits increased from ₱9,426 million in 2014 to ₱9,774 million in 2015 due mainly to annual merit increases given to employees.

Depreciation and amortization increased by 13% to ₱6,607 million in 2015 from ₱5,863 million in 2014. This is mainly due to completed capital expenditure projects.

Contracted services increased by 6% from ₱4,402 million for the year ended December 31, 2014 to ₱4,659 million in 2015. This was mainly due to increase in information system /information technology services and consultancy for various system enhancements. Bill deliveries, collection services, disconnection and reconnection expenses increased also with the increase in customer connections.

Other expenses consist of business taxes and permits, provision for probable losses and expenses from claims, provision for doubtful accounts, costs of materials, transportation, and other corporate expenses.

Other Services

The costs and expenses of other services business segment for the year ended December 31, 2015 amounted to ₱8,581 million, 71% higher compared with ₱5,012 million in 2014.

	2015		2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
(Amounts in millions)						
Salaries, wages and employee benefits	₱3,039	35	₱1,582	31	₱1,457	92
Contracted services	1,354	16	1,195	24	159	13
Depreciation and amortization	303	4	230	5	73	32
Others	3,885	45	2,005	40	1,880	94
Total	₱8,581	100	₱5,012	100	₱3,569	71

The increase in salaries, wages and other employee benefits and contracted services and others is a result of higher number of projects closed as well as business expansion initiatives of *MERALCO* subsidiaries.

Depreciation and amortization for the year ended December 31, 2015 amounted to ₱303 million, 32% higher compared with ₱230 million in 2014 as a result of various capital expenditures of the subsidiaries as a result of increase in business activities.

OTHER INCOME (EXPENSES)

The following table shows the breakdown of other income, net of expenses, for years ended December 31, 2015 and 2014 by business segment:

	2015	2014	Increase/Decrease	
			Amount	%
		<i>(Amounts in millions)</i>		
Power ¹⁵	₱1,420	₱411	₱1,009	245
Other services	48	(37)	85	(230)
Total	₱1,468	₱374	₱1,094	293

Power

Breakdown of other income (expenses) of power segment is summarized in the following table:

	2015	2014	Increase/Decrease	
			Amount	%
		<i>(Amounts in millions)</i>		
Interest and other financial income	₱1,506	₱742	₱764	103
Interest and other financial charges	(1,187)	(1,426)	(239)	(17)
Foreign exchange gain	321	6	315	5,250
Equity in net gains (losses) of associates and joint ventures	(27)	295	(322)	(109)
Others	807	794	13	2
Total	₱1,420	₱411	₱1,009	245

Other income, net of expenses, for the year ended December 31, 2015 amounted to ₱1,420 million, higher than last year's ₱411 million.

In 2015, *MERALCO* recognized the ERC-approved carrying charge on Second Generation Rate Adjustment Mechanism (“GRAM”) of ₱198 million as interest and other financial income amounting. Additional yields on *MERALCO*'s investments in government securities contributed to the increase in interest and other financial income. In 2015, *MERALCO* recognized a gain of ₱135 million from the partial divestment in *Indra Philippines*.

Interest and other financial charges in 2014 included the accelerated amortization of debt issue costs as a result of the prepayment of certain long-term debt. In 2015, interest and other financial charges decreased due to lower interest rate.

NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT

The following table shows the breakdown of *MERALCO*'s net income attributable to the equity holders of the parent for the years ended December 31, 2015 and 2014 by business segment:

¹⁵*bid.*

	2015		2014		Increase/Decrease	
	Amount	%	Amount	%	Amount	%
	<i>(Amounts in millions)</i>					
Power ¹⁶	₱17,843	93	₱17,647	98	₱196	1
Other services	1,346	7	484	3	862	178
Inter-segment transactions	(91)	-	(78)	(1)	(13)	17
Total	₱19,098	100	₱18,053	100	₱1,045	6

Net income attributable to equity holders of the parent for the year ended December 31, 2015 is higher by 6% compared with last year due to the combined effects of the following: (a) increase in the contribution of operating subsidiaries and associates; (b) growth in the number and volume of contestable customers of *MPower* and (c) increase in other income due to approved carrying charge related to the second *GRAM* under recoveries, higher financial income with the deployment of cash in longer tenor instruments and gain from partial divestment of *Indra Philippines*.

CHANGES IN FINANCIAL POSITION

Utility Plant and Others

Utility plant and others increased by ₱4,083 million compared with last year mainly due to construction of new electric distribution-related facilities and upgrade in major rehabilitation of existing electrical facilities totalling ₱10,653 million, offset by depreciation and amortization of ₱6,475 million during the year.

Investments in Associates and Interests in Joint Ventures

The net decrease of ₱929 million was due to the partial disposal of equity interest in *Indra Philippines*, dividends received from associates and joint ventures, and equity in net losses, offset by additional investments in 2015.

Deferred Tax Assets

The increase in deferred tax assets was mainly related to provisions recognized during the year.

Other Noncurrent Assets

Other noncurrent assets increased by ₱23,130 million mainly due to net investments in *AFS* and *HTM* totalling ₱27,835 million.

Cash and Cash Equivalents

The decrease of ₱18,629 million in cash and cash equivalents was due to investments in *HTM* and *AFS*, payments of dividends and capital expenditures. This was partially offset by cash generated from operations.

Trade and Other Receivables

Trade and other receivables decreased by ₱3,868 million mainly due to loss of pass-through component of the electricity of contestable customers who contracted their power requirements with retail electricity suppliers other than *MPower*, and lower customer retail rates in 2015. Beginning July 2015, *MERALCO* implemented a lower interim rate of ₱1.3810 per *kWh*. Purchased power charges were also lower due to decline in fuel and gas cost.

Other Current Assets

The increase of ₱5,119 million in other current assets pertains to investments in *HTM*, prepayments and advances to a supplier.

Remeasurement Adjustments on Retirement and Other Post-employment Liabilities

The decrease in this account was due to changes in actuarial assumptions and adjustments used in the actuarial valuation of employee retirement and other post-employment liabilities.

¹⁶*ibid.*

Retained Earnings

The increase was due to higher net income for the year, partially offset by dividends declared to shareholders.

Long-term Employee Benefits

The increase was attributed to the accrual of long-term incentive plan for the year and additional retirement liability as a result of updated actuarial assumptions and adjustments.

Provisions

Provisions are recognized for probable costs, losses and expenses relating to claims against the *MERALCO* Group.

Other Noncurrent Liabilities

Other noncurrent liabilities mainly represent estimated costs and claims related to regulatory and tax assessments. Additional obligations were recognized during the year.

Notes Payable

The increase was mainly due to the availment of short-term loan by the subsidiaries.

LIQUIDITY AND CAPITAL RESOURCES

The following tables show the cash flows for the years ended December 31, 2017, 2016 and 2015 as well as the capitalization and other selected consolidated financial data as at December 31, 2017 and 2016:

	For the Years Ended December 31		
	2017	2016	2015
	<i>(Amounts in millions)</i>		
<u>Cash Flows</u>			
Net cash provided by operating activities	₱28,385	₱35,351	₱41,683
Net cash used in investing activities	10,558	22,961	42,388
Net cash used in financing activities	18,546	16,574	17,924
Net decrease in cash and cash equivalents	719	4,184	18,629
<u>Capital Expenditures</u>	11,966	11,394	11,123
	2017	2016	
	<i>(Amounts in millions)</i>		
<u>Capitalization</u>			
Interest-bearing long-term financial liabilities			
Current		₱1,884	₱1,873
Noncurrent		24,786	26,999
Notes payable		13,586	11,475
Equity attributable to equity holders of the parent		73,610	74,417
<u>Other Selected Financial Data</u>			
Total assets		303,355	296,037
Utility plant and others		133,874	128,814
Cash and cash equivalents		45,937	46,656

As at December 31, 2017, cash and cash equivalents amounted to ₱45,937 million, ₱719 million lower compared with ₱46,656 million as at December 31, 2016. Following are the significant cash flow activities for the year ended December 31, 2017: (i) cash generated from operations amounting to ₱28,385 million; (ii) payment of cash dividends of ₱19,843 million; (iii) payment for capital expenditures of ₱11,966 million; (iv) payment of notes payable and interest-bearing long-term loans of ₱5,420 million; (v) proceeds from sale of *AFS* and *HTM* investments of ₱32,715 million; (vi) investment in *AFS* and *HTM* investments of ₱26,841 million and

(vii) availment of notes payable and interest-bearing loans of ₱5,305 million.

Debt Financing

On December 12, 2013, *MERALCO* issued ₱11.5 billion and ₱7.0 billion of 7-year (puttable in 2018) and 12-year (puttable in 2023) corporate bonds (“*Bonds*”), respectively. The 12-year corporate bonds also include a call option, whereby *MERALCO* may redeem (in whole but not in part) the outstanding bonds beginning on the 7th year from issue date at an early redemption price of 101%. The put and call options are clearly and closely related to the host instruments, thus, were not recognized separately.

The Bonds are listed on and traded through the Philippine Dealing and Exchange Corporation.

The net proceeds from the bond issuance were used to refinance certain loans, which included principal, interest, prepayment penalties and other financing costs.

MERALCO’s loan agreements require compliance with debt service coverage of 1.2 times calculated at specific measurement dates. The agreements also contain restrictions with respect to creation of liens or encumbrances on assets, issuance of guarantees, mergers or consolidations, disposition of a significant portion of its assets and related party transactions.

As at December 31, 2017, *MERALCO* is in compliance with all of the covenants of its loan agreements.

Equity Financing

Consistent with the provisions of PAS 32, “Financial Instruments: Disclosure and Presentation”, *MERALCO*’s preferred shares are presented as debt with the dividends declared recorded as interest expense. Accumulated and unpaid dividends were accrued and classified as accrued interest payable. Coupon rate on such preferred share is fixed at 10%. The preferred shares were issued related to service applications, which required extension or new distribution facilities beyond a specific distance or standard provisions. Beginning April 8, 2005, such requirement was discontinued. Instead, as provided in the “Implementing Guidelines of the Magna Carta for Residential Electricity Consumers”, customers were required to advance the costs of extension of lines and installation of additional facilities. All of the outstanding preferred shares have been called for redemption as at June 30, 2011, consistent with the terms of the Preferred Shares Subscription Agreement. Total unclaimed dividends amounted to ₱250 million as at December 31, 2017 and 2016. Interest is no longer accrued when the preferred shares have been called.

As at December 31, 2017 and 2016, *MERALCO*’s capital stock consists of: (Amount in millions except par value and number of shares)

Common stock - ₱10 par value	
Authorized - 1,250,000,000 shares	₱12,500
Issued - 1,127,271,117 shares	11,273
Treasury - 172,412 shares	(11)

Treasury shares represent subscribed shares and the related rights of employees who have opted to withdraw from the Employee Stock Purchase Plan (“*ESPP*”) in accordance with the provisions of the *ESPP* and which *MERALCO* repurchased.

The following are the cash dividends declared on common shares in 2017, 2016 and 2015:

Declaration Date	Record Date	Payment Date	Dividend Per Share	Amount
				(In millions)
August 3, 2017	August 30, 2017	September 22, 2017	₱8.93	₱10,059
February 27, 2017	March 27, 2017	April 21, 2017	9.30	10,482
July 25, 2016	August 24, 2016	September 19, 2016	13.48	15,193
April 25, 2016	May 25, 2016	June 17, 2016	1.68	1,894
February 26, 2016	March 23, 2016	April 15, 2016	9.92	11,181
July 27, 2015	August 26, 2015	September 18, 2015	6.76	7,619
February 23, 2015	March 23, 2015	April 15, 2015	8.49	9,569

On February 26, 2018, the board of directors (“BOD”) of *MERALCO* approved the declaration of cash dividends of ₱8.065 a share to all shareholders of record as at March 28, 2018, payable on April 25, 2018. This consists of a final regular cash dividend of ₱4.478 per share and a special cash dividend of ₱3.587 per share.

The BOD-approved dividends policy of *MERALCO* consists of (i) regular cash dividends equivalent to 50% of consolidated core net income (“CCNI”) for the period, and (ii) special dividend determined on a “look-back” basis. Declaration and payment of special dividend are dependent on the availability of unrestricted retained earnings and availability of free cash. The declaration, record and payment dates shall be consistent with the guidelines and regulations of the Philippine Securities and Exchange Commission (“SEC”).

RISK FACTORS

The Enterprise Wide Risk Management (*EWRM*) Office is accountable for managing and coordinating with the Business Risk Owners/Representatives of the different business units of *MERALCO*. It is responsible for the review and validation of risk management strategies, action plans and other risk management reports of the different business units. The *EWRM* Office reports to the ManCom Risk Management Sub-Committee (*MRMSC* or Committee). *MRMSC* oversees the entire business risk management process across the Company. The *MRMSC* shall ensure that all initiatives pertaining to Enterprise Risk Management are continuously monitored and regularly reported to the appropriate members of the organization including the Board of Directors and the Mancom on a regular basis. A risk assessment exercise was undertaken by the Committee to identify and prioritize the most important risks affecting the Company. The following major risks/factors affecting the Company’s financial position and results of operations are listed below:

- Regulated rates and cost recoveries
- Sales volume and Philippine economic conditions
- Electricity supply
- Industry restructuring

Regulated Rates and Cost Recoveries

The most significant determinants of *MERALCO*’s and *CEDC*’s rate structure vis-à-vis operating results are valuation of regulatory asset base (“*RAB*”), allowable return and permitted cost recoveries. Distribution rates billed by *MERALCO* and *CEDC* are approved by the *ERC* and are set at rates that allow a reasonable rate of return on investments. *MERALCO* and *CEDC*’s rate structure also allows pass-through of certain purchased power costs, *SL* charge up to an annual cap enforced by the *ERC*, taxes, among others.

Performance-Based Regulations (“PBR”)

MERALCO is among the Group A entrants to the *PBR*, together with two (2) other private distribution utilities (“*DUS*”).

Rate setting under *PBR* is governed by the Rules for Distribution Wheeling Rates (“*RDWR*”). The *PBR* scheme sets tariffs once every Regulatory Period (“*RP*”) based on the *RAB* of each *DU*, and the required operating and capital expenditures to meet operational performance and service level requirements responsive to the needs for adequate, reliable and quality power, efficient service, and growth of all customer classes in the franchise area as approved by the *ERC*. *PBR* also employs a mechanism that penalizes or rewards a *DU* depending on its network and service performance.

Rate filings and settings are done on a *RP* basis. One (1) *RP* consists of four (4) Regulatory Years (“*RYs*”). A *RY* for *MERALCO* begins on July 1 and ends on June 30 of the following year. The 4th *RP* for the Group A *DUs* began on July 1, 2015 and shall end on June 30, 2019.

CEDC is among the four (4) Group D entrants to the *PBR*. Similar to *MERALCO*, it is subject to operational performance and service level requirements approved by the *ERC*. A *RY* for *CEDC* begins on October 1 and ends on September 30. The 3rd *RP* for *CEDC* began October 1, 2015 and shall end on September 30, 2019. *CEDC* is to undergo the reset process and is awaiting the release by the *ERC* of the final rules to govern the filing of its 3rd *RP* reset application.

Pass-through of Allowable Costs

On July 13, 2009, the *ERC* issued its Resolution No. 16, Series of 2009, adopting the “Rules Governing the Automatic Cost Adjustment and True-up Mechanisms and Corresponding Confirmation Process for Distribution Utilities.” These rules govern the recovery of pass-through costs, including over- or under-recoveries in the following bill components: generation charge, transmission charge, *SL* charge, lifeline and inter-class rate subsidies, local franchise tax (“*LFT*”) and business tax.

The rules will also synchronize the various confirmation processes for the foregoing charges, in which the *ERC* will verify whether the *DU* incurred over- or under-recoveries in the implementation of the said charges. Luzon *DUs*, such as *MERALCO*, were required to file not later than October 30, 2009, their consolidated applications to resolve over- or under-recoveries accumulated from the start of their rate unbundling until December 2008. Subsequent filings will be every three (3) years thereafter.

On October 8, 2009, *MERALCO* filed a petition at the *ERC* seeking an amendment to *ERC*’s Resolution No. 16, Series of 2009. In particular, *MERALCO* proposed a modification to the formula used in confirming the *SL* charges of *DUs*, shifting the reckoning of the *SL* cap from monthly to annual, which fairly reflects the actual *SL* performance of *DUs*.

On October 18, 2010, the *ERC* ruled on *MERALCO*’s Petition and agreed that there is a need to address the mismatch between the billing periods of the *DUs* and of their suppliers in the confirmation of the *SL*. However, the *ERC* did not adopt *MERALCO*’s proposed modification to the formula and instead prescribed a new formula. *ERC* Resolution No. 21, Series of 2010 adopted the new formula and correspondingly amended a prescribed in Resolution No. 16, Series of 2009. The Resolution also prescribed the period of filing for a *DU*’s consolidated applications, which for Luzon *DUs* shall be by March 31, 2011. Further, March 31, 2011 (covering adjustments implemented from the rate unbundling until the billing month of December 2010) and March 31, 2014 (covering adjustments from January 2011 to December 2013) were set as the new deadlines for *DUs* in Luzon to file their respective applications. Subsequent filings shall likewise be every three (3) years thereafter.

Revised SL Caps

On December 8, 2008, the *ERC* promulgated Resolution No.17, Series of 2008 adopting a lower maximum rate of *SL* (technical and non-technical) that a *DU* can pass on to its customers. The revised *SL* cap is 8.5% for private utilities, starting with the January 2010 billing. The said cap is one (1) percentage point lower than the *SL* cap of 9.5% provided under *RA* No. 7832. The actual volume of electricity used by *MERALCO* (administrative loss) is recognized as operation and maintenance expense beginning July 2011. The manner by which the utility is rewarded for its efforts in *SL* reduction is addressed by the *ERC* in the Performance Incentive Scheme (“*PIS*”) under the *PBR*.

On October 4, 2016, a legislator proposed a bill to lower the current cap of *SL* rate from 8.5% to 5% for private *DUs* and from 13% to 10% for electric cooperatives and to exclude non-technical *SL* and electricity used by the private *DUs* and electrical cooperatives from what may be passed on to consumers as *SL* charges. As at February 26, 2018, this proposed bill is still subject for deliberation of the Senate.

On May 9, 2017, the *ERC* posted on its website the draft rules on the *Proposed Rules for Setting the Distribution System Loss Cap and Establishing Performance Incentive Scheme for Distribution Efficiency*. *ERC* engaged a third party to conduct the study on the *SL* of *DUs* and propose new caps. Said rules proposed different *SL* caps according to four (4) clusters. Electric cooperatives (“*EC*”) were grouped in Clusters 1 to 3 and private *DUs* in Cluster 4. *DUs* in clusters 1 to 4 have proposed *SL* caps of 11.5%, 10%, 7.75%, and 4%, respectively. These caps, which include feeder technical loss and nontechnical loss but exclude sub-transmission and substation technical losses, are proposed to be implemented based on the *DU*’s next regulatory reset schedule. For *MERALCO*, the proposed implementation date is July 2019. A series of public consultations and focus grouped discussions followed, the latest of which was a public consultation for Mindanao stakeholders held in Pasig City on August 9, 2017. In said public consultation, the third party consultant proposed a graduated reduction in *SL* caps per cluster. Beginning 2018, *DUs* in clusters 1 to 3 shall have a cap of 12% and *DUs* in cluster 4 shall have a cap of 8%, all of which exclude sub-transmission and substation *SL*. The caps of cluster 1 to 3 will remain or be lowered to 12%, 10.25%, 8.25% by 2022, respectively. For private *DUs*, the cap will be reviewed based on their submission of annual feeder data to the *ERC*. If private *DUs* fail to submit one (1) year’s data (from 2018-2020), its cap in 2022, shall be set at 4.75% excluding subtransmission and substation *SL*. The latest proposal of the third party consultant also includes a 1% cap on subtransmission and substation *SL* which was not previously capped in the original draft rules.

On February 23, 2018, the *ERC* posted in its website its Rules for Setting the Distribution System Loss (“*DSL*”) Cap and Establishing Performance Incentive Scheme for Distribution Efficiency. The Rules allow for a gradual reduction of Feeder System (Primary and Secondary Distribution System) Loss caps as follows:

Year of Implementation	<i>EC</i> Cluster 1	<i>EC</i> Cluster 2	<i>EC</i> Cluster 3	Cluster 4 (Private <i>DUs</i>)
			<i>(in percentage)</i>	
2018	12.00	12.00	12.00	6.50
2019	12.00	11.00	11.00	6.25
2020	12.00	10.25	10.00	6.00
2021	12.00	10.25	9.00	5.50
2022 and onwards	12.00	10.25	8.25	4.75 (if no annual submission of feeder data)

Subtransmission and substation loss is fully recoverable. However, if *DUs* do not submit monthly metered subtransmission and substation distribution loss data, such losses, as well as distribution feeder losses, will be set to zero in the computation of the recoverable system loss charge. The *DU* may also elect for an individualized *DSL* cap.

Sales Volume and Philippine Economic Conditions

The sale of electricity is driven mainly by prevailing economic conditions and the number of customers being served by *MERALCO*. The output from *MERALCO*’s franchise area accounts for more than 50% of the Philippines’ *GDP*, with 37% of the total sales generated in Metro Manila.

For the year ended December 31, 2017, *MERALCO* and *CEDC*’s combined energy sales volume was 42,102 *GWh*, 5% higher compared with 40,142 *GWh* in 2016. The growth is due to the expansion in *MERALCO*’s customer base and positive economic condition during 2017.

Average temperature for the year ended December 31, 2017 is lower by 0.3°C from 28.5°C in 2016 to 28.2°C in 2017.

Electricity Supply

MERALCO and *CEDC* do not operate their own generation capacity. Both purchase all of the power they distribute from the power generators under *PSAs* and *PPAs* or through the *WESM*. *WESM* is a venue where suppliers and buyers trade electricity as a commodity. For the year ended December 31, 2017, *MERALCO* purchased 35% of its requirements from *PPAs*, which are 25-year contracts with three (3) *IPPs*, 50% from power supply generators under *PSAs*, and 15% from the *WESM*.

IPPs

First Gas Power Corporation (“*FGPC*”) and *FGP*

In compliance with the *DOE*’s program to create a market for the Camago-Malampaya gas field and enable its development, *MERALCO* was required to contract 1,500 *MW* of the 2,700 *MW* output of the Malampaya gas field.

Accordingly, *MERALCO* entered into separate 25-year *PPAs* with *FGPC* (March 14, 1995) and *FGP* (July 22, 1999) for a minimum number of *kWh* of the net electrical output of the Sta. Rita and San Lorenzo power plants, respectively, from the start of their commercial operations. The *PPA* with *FGPC* terminates on August 17, 2025, while that of *FGP* ends on October 1, 2027.

On January 7, 2004, *MERALCO*, *FGP* and *FGPC* signed an Amendment to their respective *PPAs*. The negotiations resulted in certain new conditions including the assumption by *FGP* and *FGPC* of community taxes at current tax rate, and subject to certain conditions increasing the discounts on excess generation, payment of higher penalties for non-performance up to a capped amount, recovery of accumulated deemed delivered energy until 2011 resulting in the non-charging of *MERALCO* of excess generation charge for such energy delivered beyond the contracted amount but within a 90% capacity quota. The amended terms under the respective *PPAs* with *FGP* and *FGPC* were approved by the *ERC* on May 31, 2006.

Under the respective *PPAs* of *FGP* and *FGPC*, the fixed capacity fees and fixed operating and maintenance fees are recognized monthly based on the actual Net Dependable Capacity tested and proven, which is usually conducted on a semi-annual basis.

QPPL

MERALCO entered into a *PPA* with *QPPL* on August 12, 1994, which was subsequently amended on December 1, 1996. Under the terms of the amended *PPA*, *MERALCO* committed to purchase a specified volume of electric power and energy from *QPPL*, subject to certain terms and conditions. The *PPA* is for a period of 25 years from the start of commercial operations up to July 12, 2025.

In a Letter Agreement signed on February 21, 2008, the amount billable by *QPPL* included a transmission line charge reduction in lieu of a previous rebate program. The Letter Agreement also provides that *MERALCO* advances to *QPPL* of US\$2.85 million per annum for 10 years beginning 2008 to assist *QPPL* in consideration of the difference between the transmission line charge specified in the Transmission Line Agreement (“*TLA*”) and the *ERC*-approved transmission line charge in March 2003. *QPPL* shall repay *MERALCO* the same amount at the end of the 10-year period in equal annual payments without adjustment. However, if *MERALCO* is able to dispatch *QPPL* at a plant capacity factor of no less than 86% in any particular year, *MERALCO* shall not be required to pay US\$2.85 million on that year. This arrangement did not have any impact on the rates to be charged to consumers and hence, did not require any amendment in the *PPA*, as approved by *ERC*.

Committed Energy Volume to be Purchased

The following are forecasted *Committed Energy Volume* purchases/payments to *FGPC*, *FGP* and *QPPL* corresponding to the Minimum Energy Quantity (“*MEQ*”), provisions of the contracts. The forecasted fixed payments include capacity charge and fixed operation and maintenance cost escalated using the *US* and Philippine Consumer Price Index.

Year	MEQ	Equivalent Amount
	<i>(In million kWh)</i>	<i>(In Million)</i>
2018	14,717	₱23,502
2019	14,898	23,495
2020	14,898	24,040
2021-2025	74,488	118,938
2026-2027	21,797	37,431

Power Supply Generators Under PSAs

The table below summarizes the salient features of the signed *PSAs/Contract to Sell of Electricity* (“*CSE*”) with power supply generators, some of which are still pending approval by the *ERC*:

Date	Power Supplier	Plant/Contracted Capacity	Terms of PSA/CSE
October 6, 2017	Solar Philippines Tarlac Corporation (“ <i>Solar Philippines Tarlac</i> ”)	Solar power plant for contracted capacity of 85 MW	Term of 20 years
September 16, 2016	<i>First Bulacan</i>	Solar power plant for contracted capacity of 50 MW	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
September 16, 2016	Solar Philippine Tanauan Corporation (“ <i>Solar Philippines Tanauan</i> ”)	Solar power plant for contracted capacity of 50 MW	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
April 27, 2016	Global Luzon Energy Development Corporation (“ <i>GLEDC</i> ”)	Coal-fired power plant for contracted capacity of 600 MW	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
April 26, 2016	<i>A1E</i>	Supercritical coal-fired power plant for contracted capacity of 2 x 600 MW	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
April 26, 2016	Central Luzon Premiere Power Corporation (“ <i>Central Luzon Power</i> ”)	CFB coal-fired power generating facility for contracted capacity of 4 x150 MW	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.

Date	Power Supplier	Plant/Contracted Capacity	Terms of PSA/CSE
April 26, 2016	<i>Mariveles Power</i>	<i>CFB</i> coal-fired power generating facility for contracted capacity of 528 <i>MW</i>	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
April 26, 2016	Panay Energy Development Corporation (" <i>PEDC</i> ")	Coal-fired power generating facility for contracted capacity of 70 <i>MW</i>	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
April 26, 2016	<i>St. Raphael</i>	Coal-fired power plant for contracted capacity of 400 <i>MW</i>	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
April 20, 2016	<i>RP Energy</i>	Coal-fired power plant for contracted capacity of 225 <i>MW</i>	Term of 20 years, extendible for another five (5) years upon mutual agreement of the parties.
November 25, 2014	Bacman Geothermal, Inc. (" <i>BGI</i> ")	Geothermal power plants for contracted capacity of 50 <i>MW</i>	Term of five (5) years pending approval extendable for another two (2) years upon mutual agreement of the parties.
May 30, 2014	<i>SBPL</i>	Supercritical coal-fired power plant for 455 <i>MW</i> (net) capacity and electrical output	Term of 20 years, extendible for another five (5) years at the option of <i>MERALCO</i> .
May 15, 2014	Philippine Power and Development Corporation (" <i>Philpodeco</i> ")	1 <i>MW</i> hydro power plants	Term of five (5) years which may be extended upon mutual agreement of parties.
September 27, 2013	Therma Mobile, Inc. (" <i>TMO</i> ")	Output of the barged-mounted, bunker oil-fired diesel engines moored at the Fishport Complex in Novatas, Manila.	Term expired on June 25, 2017, which may be extended upon mutual agreement of parties.
June 26, 2012	San Miguel Energy Corporation (" <i>SMEC</i> ")	Sual coal-fired power plant with initial contracted capacity of 200 <i>MW</i> to increase to 500 <i>MW</i> by December 26, 2012	Term of seven (7) years, which may be extended up to five (5) years upon agreement of parties.
May 31, 2012	Pangea Green Energy Philippines, Inc. (" <i>PGEP</i> ")	Biogas power plant methane gas with a total nominal generating capacity of 1 <i>MW</i> .	Term of two (2) years from the delivery period commencement date, unless amended by the parties. On March 2, 2015,

Date	Power Supplier	Plant/Contracted Capacity	Terms of PSA/CSE
			<i>MERALCO</i> and <i>PGEP</i> executed a Letter of Agreement extending the <i>CSE</i> until February 29, 2016.
February 29, 2012	Therma Luzon, Inc. (" <i>TLI</i> ")	Pagbilao coal-fired power plant with contracted capacity of 350 <i>MW</i> located in Quezon Province	Term of seven (7) years, which may be extended for three (3) years upon agreement of parties.
December 21, 2011	Masinloc Power Partners Co., Ltd. (" <i>MPPCL</i> ")	The initial contracted capacity is 330 <i>MW</i> , to increase to 430 <i>MW</i> by December 26, 2015	The <i>PSA</i> is for a period of seven (7) years and can be extended by the parties for another three (3) years. Under the agreement, the terms of the <i>NPC-MERALCO TSC</i> will govern the supply by <i>MPPCL</i> to <i>MERALCO</i> .
December 20, 2011	<i>Sem-Calaca</i>	The initial contracted capacity is 210 <i>MW</i> and will be increased to 420 <i>MW</i> upon the commercial operation of the plant's Unit 1.	Term of seven (7) years, which may be extended by the parties for another three (3) years.
December 12, 2011	South Premiere Power Corporation (" <i>SPPC</i> ")	Ilijan Power Plant in Batangas, for the full 1,180 <i>MW</i> net capacities	Under the <i>PSA</i> , <i>MERALCO</i> shall procure power from <i>SPPC</i> until December 25, 2019, with an option to extend the term for another three (3) years.
November 12, 2010	Bacavalley Energy, Inc. (" <i>BEI</i> ")	4 <i>MW</i> renewable energy generation facility powered by landfill gas in San Pedro, Laguna.	Term of two (2) years from the delivery period commencement date.

BEI

MERALCO signed a *CSE* with *BEI* on November 12, 2010. *BEI* owns and operates a four (4) *MW* renewable energy generation facility powered by landfill gas in San Pedro, Laguna. The *CSE* has a term of two (2) years from the delivery period commencement date.

Purchases from *BEI*, an embedded renewable energy generator, are *VAT* zero-rated and exempt from power delivery service charge. *MERALCO* filed an application for the approval of the *CSE* with the *ERC*, for the provisional implementation of the contract on December 15, 2010. In an order dated January 31, 2011, the *ERC* provisionally approved the said application.

After a series of negotiations, *MERALCO* and *BEI* signed the Letter Agreements dated March 1, 2013 and March 5, 2013, extending the *CSE* between said parties for another two (2) years from March 16, 2013, or until March 16, 2015. In its Order December 9, 2013, the *ERC* allowed the *CSE* to be extended until March 15, 2015. On March 12, 2015, *MERALCO* and *BEI* executed a Letter of Agreement extending the *CSE* until March 16, 2016. On March 16, 2015, *MERALCO* filed a Manifestation with Motion to the *ERC* for approval of the extended term. On March 1, 2016, *BEI* requested for another extension of the *CSE* for another two (2) years. In its letter dated April 7, 2016, *MERALCO* denied *BEI*'s request to extend the *CSE*. As at February 26, 2018, *MERALCO* is awaiting the *ERC*'s decision on its Manifestation with Motion.

PSAs with Privatized Plants and IPPAs

In separate Decisions dated December 17, 2012, the *ERC* approved with modifications, the *PSAs* of *MERALCO* with *SPPC*, *Sem-Calaca*, *MPPCL*, *TLI* and *SMEC*.

Motions for Reconsideration (“*MR*”) were filed regarding the *ERC* decisions on the *PSAs* with *SPPC*, *Sem-Calaca* and *SMEC*. *MERALCO* is awaiting the decision of the *ERC* on the *SPPC* and *Sem-Calaca* *MRs*. In an Order dated December 16, 2013, the *ERC* denied the Motion for Partial Reconsideration on the *PSA* with *SMEC*. Both *MERALCO* and *SMEC* have filed separation motions with respect to such order and now await *ERC* resolution thereof.

MERALCO entered into separate Supplemental Agreements with *MPPCL* and *TLI* on April 8 and 27, 2016, respectively, for the extension of the term of these *PSAs* for an additional period of three (3) years up to December 25, 2022. Thereafter, relevant Manifestations with Motion for Approval of the Supplemental Agreements were filed with the *ERC*.

Under the *PSAs* approved by the *ERC*, fixed capacity fees and fixed operating maintenance fees are recognized monthly based on their contracted capacities. The annual projections for these payments are shown in the table below:

Year	Contracted Capacity (In Megawatt)	Fixed Payment Amount (In Million)
2018	2,425	₱31,663
2019	2,430	28,100
2020	1,035	19,030
2021	525	9,300
2022-2036	525	144,850
2037-2039	455	26,875

PGEP

On May 31, 2012, *MERALCO* signed a *CSE* with *PGEP*, a biomass power plant located in Payatas, Quezon City using methane gas extracted from the Payatas Landfill as its fuel. Its plant has a total nominal generating capacity of 1,236 kW. The *CSE* has a term of two (2) years from the delivery period commencement date.

On June 15, 2012, *MERALCO* filed an application for approval of the *CSE*. On August 28, 2012, the *ERC* issued an Order provisionally approving the application. On August 29, 2013, the *ERC* extended the provisional authority in its Order dated August 12, 2013. On March 2, 2015, *MERALCO* and *PGEP* executed a Letter of Agreement extending the *CSE* until February 29, 2016. On March 4, 2015, *MERALCO* filed a Manifestation with motion to the *ERC* for approval of the extended term. On September 16, 2015, *MERALCO* received a letter from *PGEP* seeking the termination of the *CSE* effective October 15, 2015. The termination of the *CSE* was thereafter formalized in the Letter Agreement dated October 29, 2015 where the parties agreed to terminate the *CSE* effective October 9, 2015, which was *PGEP*'s Facility Registration Date with the *WESM*. On January 8, 2016, *MERALCO* filed a *Manifestation with Motion* with the *ERC* seeking approval of the extended term of March 4,

2015 until October 9, 2015. As at February 26, 2018, the contract term has expired and the decision is pending with the *ERC*.

TMO

On March 4, 2013, *MERALCO* signed an Interconnection Agreement with *TMO* for their 243 MW generating facility at the Navotas Fish Port Complex, Navotas City, which is an interconnection at *MERALCO*'s Grace Park-Malabon 115 kV line, *TMO* is an embedded generator. *TMO* shall construct at its own cost, operate and maintain the 115 kV line connecting its generating facility to *MERALCO*'s system. *TMO* and *MERALCO* subsequently signed a Supplement to the Interconnection Agreement dated July 3, 2014 covering the construction of a second line from the connection point at the Grace Park-Malabon 115 kV line to the *TMO* switchyard.

On September 27, 2013, *MERALCO* signed a *PSA* with *TMO* for the output of the barge-mounted, bunker oil-fired diesel engines moored at the Fish port Complex in Navotas, Manila. On September 30, 2013, *MERALCO* filed an application with the *ERC* for the approval of the *PSA*. In an Order dated November 4, 2013, the *ERC* granted the prayer for Provisional Authority. After hearing and submission of the required documents, including the Formal Offer of Evidence ("*FOE*"), the case is now submitted for decision.

On December 17, 2014, *MERALCO* and *TMO* entered into an Amendment to the *PSA* based on the power situation outlook for 2015 and 2016 issued by the *NGCP* that the reserve capacity will be below the Contingency Reserves due to the maintenance shutdowns and forced outages of major power plants in Luzon. The amendment to the *PSA* was filed for approval with the *ERC* on January 21, 2015. In an Order dated April 6, 2015, the *ERC* approved the Amendment in the *PSA* between *MERALCO* and *TMO* with modification. In an Order dated July 1, 2015, the *ERC* clarified that the provisional approval, while not specifically modifying nor stating any condition with respect to the implementation of the outage provisions of the amendment, covers the increase in outage allowance and the minor change in operating procedures.

On June 16, 2015, *MERALCO* received the Omnibus Motion for Partial Reconsideration and Deferment of Implementation of the Order dated April 6, 2015; Urgent Resolution of the Application; and Confidential Treatment filed by *TMO*.

In an Order dated April 5, 2016, the *ERC* ruled that the provisional authority granted to *MERALCO* and *TMO* is extended unless revoked or made permanent. On June 10, 2016 and July 5, 2016, respectively, *MERALCO* and *TMO* filed a Motion for Clarification of the *ERC* Order dated April 5, 2016. Said motions are still pending decision by the *ERC*. On January 3, 2017, *MERALCO* filed a Manifestation with Motion informing the *ERC* of the extension of the term of the *PSA* from June 26, 2017 to June 25, 2018. In an Order dated June 6, 2017, the *ERC* noted *MERALCO*'s Manifestation and Motion and confirmed the one (1) year extension of the *PSA*. *MERALCO* and *TMO* were further directed to strictly comply with the provisions of *ERC* Resolution No. 1, Series of 2016, in particular the one (1) time limit for renewal of the *PSA*.

Philpodeco

On May 15, 2014, *MERALCO* and *Philpodeco* executed a *PSA*. *Philpodeco* operates three (3) run-of-river hydro power plants, namely: (i) Palakpakin, a 448 kW hydro power plant located at Barangay Prinza, Calauan, Laguna; (ii) Calibato, a 75 kW Calibato hydro power plant located at Barangay Sto. Angel, San Pablo City, Laguna; and (iii) Balugbog, a 528 kW hydro power plant located at Barangay Palina, Nagcarlan, Laguna. The *PSA* has a term of five (5) years from the delivery period commencement date.

On June 2, 2014, *MERALCO* filed an application with the *ERC* for the approval of its *PSA* with *Philpodeco*. This *PSA* provides that *MERALCO* shall accept all the energy deliveries of *Philpodeco* as measured by the latter's billing meter. Hearings on this case have been completed and *MERALCO* has submitted its *FOE*. As at February 26, 2018, the case is submitted for decision by the *ERC*.

SBPL

On May 30, 2014, *MERALCO* signed a long-term *PSA* for a 455 *MW* net capacity and electrical output with *SBPL*. *SBPL* is constructing a supercritical coal-fired power plant in Mauban, Quezon.

On June 2, 2014, *MERALCO* filed an application with the *ERC* for the approval of its *PSA* with *SBPL*. On May 19, 2015, *MERALCO* received the *ERC* decision approving with modification the *PSA* between *MERALCO* and *SBPL*.

BGI

On November 25, 2014, *MERALCO* signed a *PSA* with *BGI* for the purchase of up to 50 *MW* capacity and energy from the latter's power plant. The *PSA* expires on December 25, 2019, extendible by an additional two (2) years upon mutual agreement of the parties. On March 4, 2015, the Joint Application for approval of said *PSA* was filed with the *ERC*. As at February 26, 2018, the case is submitted for decision.

RP Energy

On April 20, 2016, *MERALCO* signed a 20-year *PSA* with *RP Energy* for the purchase of 225 *MW* capacity and energy from the first 300 *MW* unit of 2x300 *MW* coal-fired power plant that *RP Energy* intends to construct, own, operate, manage and maintain in Subic, Zambales, within the Subic Bay Freeport Zone. On April 29, 2016, the Joint Application for approval of the said *PSA* was filed with the *ERC*. After hearings and filing by *MERALCO* and *RP Energy* of their respective *FOE*, several consumers filed their petitions to intervene. On July 19, 2017, *MERALCO* filed its consolidated opposition to these petitions. On August 30, 2017, the *ERC* issued an order denying the requests for intervenor status but treating them instead as oppositors. Oppositors filed their respective motions for reconsideration which the *ERC* likewise denied in an order dated November 17, 2017. On January 5, 2018, the *ERC* conducted a hearing for the purpose of giving intervenor National Association of Electricity Consumer for Reforms, Inc. ("*NASECORE*") a chance to present its evidence. However, due to its unjustified and continued absence, *NASECORE* was deemed to have waived its right to present its evidence. Thus, the *ERC* deemed the case submitted for decision. However, despite the case having been submitted for decision, the *ERC* Hearing Officer allowed an oppositor to submit his written comment/opposition to the continuation of the proceedings. On January 15, 2018, a written comment/opposition was filed by oppositor and on January 19, 2018, *MERALCO* filed its opposition to the said comment/opposition. As at February 26, 2018, the *ERC* action on the said opposition is pending.

A1E

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *A1E* for the purchase of 1,200 *MW* of electrical output from the 2 x 600 *MW* supercritical coal-fired power generating facility that *A1E* intends to construct, own, operate, manage and maintain in the Municipality of Atimonan, Quezon. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. After completion of the hearings and filing by *MERALCO* and *A1E* of their respective *FOE* on March 8, 2017, several consumers filed their petitions to intervene. On July 19, 2017, *MERALCO* files its consolidated opposition to these petitions. On August 30, 2017, the *ERC* issued an order denying the request for intervenor status but treated such parties as oppositors. Oppositors filed their respective motions, which the *ERC* likewise denied in an order dated November 17, 2017. The case has been submitted for decision.

St. Raphael

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *St. Raphael* for the purchase of up to 400 *MW* of electrical output from the 2 x 350 *MW* coal-fired power generating facility that *St. Raphael* intends to construct, own, operate, manage and maintain in Calaca, Batangas. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. Hearings have been completed and *MERALCO* has filed its *FOE*. As at February 26, 2018, the case is submitted for decision. Several other consumer groups subsequently filed their petitions to intervene. On July 19, 2017, *MERALCO* filed its consolidated opposition to these petitions. On

August 30, 2017, the *ERC* issued an order denying the request for intervenor status but treated such parties as oppositors. Oppositors filed their respective motions for reconsideration, which the *ERC* likewise denied in an order dated November 17, 2017. On January 10, 2018, the *ERC* conducted a hearing for the purpose of giving intervenor *NASECORE* a chance to present its evidence. However, due to its unjustified and continued absence, *NASECORE* was deemed to have waived its right to present its evidence. Thus, the *ERC* deemed the case submitted for decision.

Central Luzon Power

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *Central Luzon Power* for the purchase of up to 528 MW of electrical output from the 4 x 150 MW circulating fluidized bed coal-fired power generating facility that *Central Luzon Power* intends to construct, own and operate in Pagbilao, Quezon. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. In its Order dated January 25, 2017, the *ERC* held the processing of the application in abeyance. On March 2, 2017, *MERALCO* received *Central Luzon Power's* *MR* of the said *ERC* Order. Meanwhile, several consumers filed their petitions to intervene. On July 25, 2017, *MERALCO* received a copy of a Motion filed by several consumers with the *ERC* on July 14, 2017 seeking the dismissal of the case, to which *MERALCO* filed an Opposition. As at February 26, 2018, further *ERC* action is pending.

Mariveles Power

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *Mariveles Power* for the purchase of up to 528 MW of electrical output from the 4 x 150 MW circulating fluidized bed coal-fired power generating facility that *Mariveles Power* intends to construct, own and operate in Mariveles, Bataan. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. In its Order dated August 9, 2016, the *ERC* held the processing of the application in abeyance. On September 30, 2016, *Mariveles Power* filed a *MR* of the said *ERC* Order. Meanwhile, several consumers filed their petitions to intervene. On July 25, 2017, *MERALCO* received a copy of a Motion filed by several consumers with the *ERC* on July 14, 2017 seeking the dismissal of the case, to which *MERALCO* filed an Opposition. As at February 26, 2018, further *ERC* action is pending.

PEDC

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *PEDC* for the purchase of up to 70 MW of electrical output from the 1 x 150 MW coal-fired power generating facility that *PEDC* owns and operates in Brgy. Incore, La Paz, Iloilo. In its letter dated November 23, 2016, the *ERC* informed *MERALCO* that *ERC* has provisionally approved the *PSA* between *MERALCO* and *PEDC* in its order dated July 11, 2016. On January 10, 2017, *MERALCO* and *PEDC* filed their Joint Motion to Admit *FOE* with Joint Urgent Motion for Early Resolution of the Application, seeking to, among other things, already source 70 MW from *PEDC* beginning January 28, 2017 in order to temper the anticipated additional burden that the *SPEX*-Malampaya Outage may bring to end-users. On January 17, 2017, *MERALCO* received a letter dated November 23, 2016, informing *MERALCO* that *ERC* provisionally approved the *PSA*.

Meanwhile, several consumers filed their petitions to intervene. On July 19, 2017, *MERALCO* filed its consolidated opposition to these petitions. On August 30, 2017, the *ERC* issued an order denying the requests for intervenor status but treating them instead as oppositors. Oppositors filed their respective motions for reconsideration, which the *ERC* likewise denied in an order dated November 17, 2017. On January 15, 2018, the *ERC* conducted a hearing for the purpose of giving intervenor *NASECORE* a chance to present its evidence. However, due to its unjustified and continued absence, *NASECORE* was deemed to have waived its right to present its evidence. Thus, the *ERC* deemed the case submitted for decision. On January 19, 2018, *MERALCO* received a motion filed by an oppositor before the *CA* seeking additional time to file a Petition for Review. On January 26, 2018, *MERALCO* received the Petition for Review. As at February 26, 2018, the *CA* has yet to act on the Petition.

GLEDC

On April 27, 2016, *MERALCO* signed a 20-year *PSA* with *GLEDC* for the purchase of 600 MW of electrical output from the 2 x 335 MW coal-fired power generating facility that *GLEDC* intends to construct, own, operate, manage and maintain in Luna, La Union. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. In its Order dated August 9, 2016, the *ERC* held the processing of the application in abeyance. On October 21, 2016, *MERALCO* received *GLEDC*'s *MR* of the said Order. Meanwhile, several consumers filed their petitions to intervene. On July 25, 2017, *MERALCO* received a Motion seeking the dismissal of the case, to which *MERALCO* filed an Opposition. As at February 26, 2018, the case is still awaiting further action from the *ERC*.

First Bulacan

On September 16, 2016, *MERALCO* signed a 20-year *PSA* with *First Bulacan* for the purchase of 50 MW of electrical output from its solar plant in San Miguel, Bulacan. On February 23, 2017, after conduct of a competitive selection process ("CSP") wherein *First Bulacan* was declared as the winning power supplier, the Application for approval of the *PSA* with *First Bulacan* was filed. Hearings have been completed and *MERALCO* filed its *FOE* on July 12, 2017. In a letter dated December 29, 2017, *ERC* informed *MERALCO* and *First Bulacan* that *ERC* resolved to grant Interim Relief for approval of the *PSA*. However, such Interim Relief is not contemplated under *PSA* and the parties have yet to implement the *PSA*.

Solar Philippines Tanauan

On September 16, 2016, *MERALCO* signed a 20-year *PSA* with *Solar Philippines Tanauan* for the purchase of 50 MW of electrical output from its solar plant in Tanauan, Batangas. The *PSA*'s effectivity is subject to a *CSP*, and if *Solar Philippines Tanauan* will be declared as the winning power supplier, upon approval of the *ERC*. The Application for approval of the *PSA* with *Solar Philippines Tanauan* was filed on February 27, 2017. Hearings have been completed and *MERALCO* filed its *FOE* on July 12, 2017. In a letter dated December 29, 2017, *ERC* informed *MERALCO* and *Solar Philippines Tanauan* that *ERC* resolved to grant Interim Relief for approval of the *PSA*. However, such Interim Relief is not contemplated under the *PSA* and the parties have yet to implement the *PSA*.

Solar Philippines Tarlac

After being declared the winner bidder in a *CSP*, on October 6, 2017, *MERALCO* signed a 20-year *PSA* with *Solar Philippines Tarlac* for the purchase of up to 85 MW of electrical output from its solar plant in Tarlac. The Application for approval of the *PSA* with *Solar Philippines Tarlac* was filed on October 19, 2017. On November 8, 2017, *MERALCO* received a consumer group's Petition seeking to intervene in the case. On December 29, 2017, the *ERC* issued an order dated December 11, 2017 setting the case for hearing on February 1, 2018. As at February 26, 2018, hearings are ongoing.

Interim Power Supply Agreement ("IPSA")

On January 19, 2016, after the conduct of a price challenge in compliance with *ERC* Resolution No. 13, Series of 2015, *MERALCO* signed an *IPSA* with 1590 Energy Corporation. The *IPSA* is for the 170 MW (firm from February 26 to July 25, 2016; non-firm from July 26, 2016 to February 25, 2017) output from the Bauang power plant – a 215 MW bunker oil-fired diesel engine power plant in Bauang, La Union. The term of the *IPSA* is until February 25, 2017, and shall be automatically extended for an additional period of one (1) year up to two (2) times, unless terminated by either party prior to the expiration of its term. The *IPSA* was filed for approval by the *ERC* on February 10, 2016 and shall become effective upon the approval by the *ERC*. In an Order dated April 5, 2016, the *ERC* provisionally approved the *IPSA*. Pursuant to provisions of the *IPSA*, in a letter dated November 10, 2017, *MERALCO* informed 1590 Energy Corporation that it is no longer interested in renewing the *IPSA*, thus, the *IPSA* will only be until February 25, 2018.

On January 21, 2016, after the conduct of a price challenge in compliance to *ERC* Resolution No. 13, Series of 2015, *MERALCO* signed two (2) separate *IPSAs* with the following wholly-owned subsidiaries of *GBPC*, namely; (i) *TPC* for the 28 *MW* (firm) output from its 40 *MW* diesel-fired power plant in Carmen, Toledo City; and (ii) *PPC* for the 45 *MW* (firm) output from its 72 *MW* diesel-fired power plant in La Paz, Iloilo City. The term of the *IPSAs* is until February 25, 2017, and shall be automatically extended for an additional period of one (1) year up to four (4) times, unless terminated by either party prior to the expiration of its term. On February 10, 2016, both *IPSAs* were filed for approval of the *ERC*. In an Order dated April 5, 2016, *ERC* provisionally approved these *IPSAs*.

On January 26, 2017, considering the imminent Malampaya shutdown from January 28 until February 16, 2017, *MERALCO* agreed to extend the *IPSAs* with *TPC* and *PPC* until February 25, 2018, provided that beginning January 28, 2017, (i) supply from *TPC* and *PPC* will be through replacement energy at a price lower than the contract price and (ii) supply from *PPC* will be on a firm basis until August 25, 2017, and on a non-firm basis from August 26, 2017 until end of the term thereof. All other terms and conditions under the *IPSAs*, as may be approved by the *ERC*, remain the same. Pursuant to provisions of the *IPSA*, in a letter dated November 10, 2017, *MERALCO* informed *TPC* and *PPC* that it is no longer interested in renewing their respective *IPSAs*, thus, the *IPSAs* will only be until February 25, 2018.

On January 24, 2017, in view of the Malampaya shutdown that was to coincide with the scheduled outage of other plants, *MERALCO* signed an *IPSA* with Strategic Power Development Corporation (“*SPDC*”) for the supply of 100 *MW* per hour of electric power from 0901H to 1000H and from 2001H to 2100H, and 150 *MW* per hour of electric power from 1001H to 2000H, from January 28, 2017 until February 16, 2017. An application for approval of such *IPSA* was filed before the *ERC* on February 9, 2017. The said *IPSA* was effective immediately, on the condition that disallowances and penalties that the *ERC* may impose as a result thereof shall be for the account of *SPDC*. *MERALCO* and *SPDC*, in a letter agreement dated February 15, 2017, agreed to extend the term of the *IPSA* until March 25, 2017 under the same terms and conditions of the *IPSA*. On February 16, 2017, *MERALCO* and *SPDC* filed a Joint Manifestation with Motion with the *ERC* apprising the Honorable Commission of the extended Term and praying that the same be duly considered and approved accordingly. The hearings on this case have been completed and *MERALCO* filed its *FOE* on July 21, 2017. As at February 26, 2018, the case has been submitted for resolution of the *ERC*.

Interconnection Agreement with Alternergy Wind One Philippine Holdings Corporation (“Alternergy”)

On March 1, 2012, *MERALCO* signed an Interconnection Agreement with *Alternergy* for the latter’s 90 *MW* wind farm renewable energy plant in Pililla, Rizal, which shall interconnect at *MERALCO*’s Malaya-Teresa 115 *kV* line. *Alternergy* is an embedded generator. *Alternergy* shall construct at its own cost, operate and maintain the 115 *kV* line connecting its generating facility to *MERALCO*’s system. On September 3, 2014, *MERALCO* signed a supplement to the Interconnection Agreement with *Alternergy* to temporarily connect the latter’s facilities to *MERALCO*’s Malaya-Caliraya 115 *kV* line until December 31, 2015 and thereafter, proceed to the ultimate connection at the Malaya-Teresa 115 *kV* line. In its letter to *MERALCO* dated October 30, 2015, *Alternergy* expressed its intention to extend its use of the 115 *kV* line until the completion of the construction of the Phase 2 Line or until December 31, 2016. In the Letter Agreement dated December 2, 2015, *MERALCO* and *Alternergy* formalized their agreement with respect to the extended use of said line.

Interconnection Agreement with Maibarara Geothermal, Inc. (“MGI”)

On December 6, 2012, *MERALCO* signed an Interconnection Agreement with *MGI* for the latter’s 20 *MW* (with maximum capacity of 40 *MW*) Geothermal Facility plant in Sto. Tomas, Batangas, which shall interconnect at *MERALCO*’s *FPIP*-Los Baños 115 *kV* line. *MGI* is an embedded generator. *MGI* shall construct at its own cost, operate and maintain the 115 *kV* line connecting its generating facility to *MERALCO*’s system. In its Decision dated September 30, 2013, the *ERC* approved *MGI*’s application for authority to develop, own and operate dedicated point-to-point facilities to connect to the distribution system of *MERALCO*.

Interconnection Agreement with ATN Philippines Solar Energy Group, Inc. (“ATN”)

On December 8, 2014, *MERALCO* signed an Interconnection Agreement with *ATN* for the latter’s 25.2 MW solar generating facility in Rodriguez, Rizal, to be connected to *MERALCO*’s Novaliches 44 YJ, Diliman 435 VU and Parang 412 YL circuits. *ATN* is an embedded generator. *ATN* shall construct at its own cost, operate dedicated point-to-point lines and facilities that will connect its generating facility to *MERALCO*’s system. In its Decision dated June 8, 2015, the *ERC* approved *ATN*’s application for authority to develop, own and operate a dedicated point-to-point lines and facilities.

Industry Restructuring

Under the *EPIRA*, the Philippine power industry continues to undergo fundamental restructuring.

These restructuring measures include:

- the deregulation of, and introduction of competition in, power generation and supply activities and pricing;
- the privatization of the *NPC*’s power generating assets and *IPP* contracts;
- the unbundling of the relative costs of the various segments of the power supply chain and reflecting these in the bills to customers;
- freedom of consumers to choose electricity suppliers;
- open and non-discriminatory access in the networks of *DUs*, subject to the fulfillment of certain conditions precedent;
- the implementation of the *WESM*; and
- removal of inter-grid, intra-grid, and inter-class cross-subsidies.

ELECTRIC POWER INDUSTRY DEVELOPMENTS AND UPDATES

1. Implementation of *PBR*

As *DUs*, *MERALCO* and *CEDC* are subject to the rate-making regulations and regulatory policies of the *ERC*. Billings of *MERALCO* and *CEDC* to customers are itemized or “unbundled” into a number of bill components that reflect the various activities and costs incurred in providing electric service. The adjustment to each bill component is governed by mechanisms promulgated and enforced by the *ERC*, mainly: [i] the “Rules Governing the Automatic Cost Adjustment and True-up Mechanisms and Corresponding Confirmation Process for Distribution Utilities,” which govern the recovery of pass-through costs, including over- or under-recoveries of the bill components, namely, (a) generation charge, (b) transmission charge, (c) *SL* charge, (d) lifeline and inter-class rate subsidies, and (e) *LFT*; and [ii] the “Rules for the Setting of Distribution Wheeling Rates”, which govern the determination of the *MERALCO*’s distribution, supply, and metering charges.

The rate-setting mechanism of *CEDC* is likewise in accordance with *ERC* regulations. The following is a discussion of matters related to rate-setting of *MERALCO* and *CEDC*:

PBR

a. *MERALCO*

MERALCO is among the Group A entrants to the *PBR*, together with two (2) other private *DUs*.

Rate-setting under *PBR* is governed by the *RDWR*. The *PBR* scheme sets tariffs once every *RP* based on the *RAB* of the *DUs*, and the required operating and capital expenditures to meet operational performance and service level requirements responsive to the needs for adequate, reliable and quality power, efficient service, and growth of all customer classes in the franchise area as approved by the *ERC*. *PBR* also employs a mechanism that penalizes or rewards a *DU* depending on its network and service performance.

Rate filings and settings are done on a *RP* basis. One (1) *RP* consists of four (4) *RYs*. An *RY* for *MERALCO* begins on July 1 and ends on June 30 of the following year. The 4th *RP* for Group A *DUs* began on July 1, 2015 and shall end on June 30, 2019.

MAP for RY 2008 and RY 2009

On May 28, 2009, certain electricity consumer groups filed a Petition with the Court of Appeals (“*CA*”), questioning the decision and Order of the *ERC* on *MERALCO*’s rate translation application for *RY 2008* and *RY 2009*. On January 29, 2010, the *CA* promulgated a decision denying the Petition. Consequently, the consumer groups brought the case to the Supreme Court (“*SC*”) . Comments, responses and respective manifestations have been filed by both parties. In a decision dated October 10, 2016, the *SC* denied the Petition filed by the consumer groups.

MAP for RY 2012

On June 21, 2011, *MERALCO* filed an application for the approval of its *MAP* for *RY 2012* and translation into rate tariffs by customer category. In an order dated October 3, 2011, the *ERC* provisionally approved the *MAP* for *RY 2012* of ₱1.6012 per *kWh* and the rate translation per customer class was implemented starting October 2011. Hearings for the final approval of the application have been completed and all parties have submitted their respective memoranda. As at February 26, 2018, the application is pending final approval by the *ERC*.

MAP for RY 2013

On March 30, 2012, *MERALCO* filed its application for the approval of its *MAP* for *RY 2013* and the translation thereof into rate tariffs by customer category. On June 11, 2012, the *ERC* provisionally approved the *MAP* for *RY 2013* of ₱1.6303 per *kWh*, which was reflected in the customer bills starting July 2012. Hearings on this case have been completed. As at February 26, 2018, the application is pending final approval by the *ERC*.

MAP for RY 2014

On April 1, 2013, *MERALCO* filed its application for the approval of its *MAP* for *RY 2014* of ₱1.6510 per *kWh* and the translation thereof into rate tariffs by customer category. On June 10, 2013, the *ERC* provisionally approved the *MAP* for *RY 2014* of ₱1.6474 per *kWh* and the rate translation per customer class. As at February 26, 2018, the application is pending final approval by the *ERC*.

MAP for RY 2015

On March 31, 2014, *MERALCO* filed its application for the approval of its *MAP* for *RY 2015* of ₱1.5562 per *kWh* and the translation thereof into rate tariffs by customer category. On May 5, 2014, the *ERC* provisionally approved *MERALCO*’s *MAP* for *RY 2015* of ₱1.5562 per *kWh* and the rate translation per customer class. As at February 26, 2018, the application is pending final approval by the *ERC*.

4th RP Reset Application

MERALCO’s 3rd *RP* ended on June 30, 2015 and is currently operating in the 4th *RP*. To initiate the reset process on April 12, 2016, the *ERC* posted on its website the following draft issuance for comments:

- a. Draft “Rules for Setting Distribution Wheeling Rates for Privately-owned Distribution Utilities Operating under Performance Based Regulation, First Entry Group: Fourth Regulatory Period”;
- b. Draft “Position Paper: Regulatory Reset for the July 1, 2015 to June 30, 2019 Fourth Regulatory Period for the First Entry Group of Privately-owned Distribution Utilities subject to Performance Based Regulation”; and
- c. Draft “Commission Resolution on the Issues on the Implementation of *PBR* for Privately-owned *DUs* under *RDWR*”.

Under *ERC* Resolution No. 25, Series of 2016 dated July 12, 2016, the *ERC* promulgated a resolution modifying the *RDWR* for privately-owned *DUs* entering *PBR*. The *ERC* has directed *MERALCO* and Private Electric Power Operators Association (“*PEPOA*”) to publish the Resolution. However, *MERALCO* is seeking clarification from the *ERC* on certain issues in the Resolution, including the need to await the final decision of the *ERC* on the Petition for Rule Making filed by a consumer group to amend the *PBR*.

An initial hearing on the Petition for Rule Making filed by a consumer group was originally set by the *ERC* for January 9, 2017 and all interested parties were to file their comments on the Petition by December 26, 2016.

Subsequently, however, the *ERC* reset the hearing to January 23, 2017 with the deadline for filing comments set on January 23, 2017. *MERALCO* filed its Comment to the Petition on January 9, 2017. Hearings were scheduled on May 15 and June 21, 2017. The *ERC* Order for the date of the next public consultation is pending.

In a Notice dated November 16, 2016, the *ERC* approved the draft “Regulatory Asset Base Roll Forward Handbook for Privately-owned Electricity Distribution Utilities” (“*RAB Handbook*”) for posting in its website. All interested parties had until December 19, 2016 to submit their respective comments to the draft *RAB Handbook*. Thereafter, during the public consultation on January 9, 2017, the parties were given until February 9, 2017 to file their comments to the draft *RAB Handbook*. In an Omnibus Motion filed on February 9, 2017, *MERALCO* submitted its initial comments to the draft *RAB Handbook* but moved for the deferment of the proceedings until the consumer group’s Petition as referred in the foregoing has been resolved. As at February 26, 2018, the *ERC* has yet to resolve *MERALCO*’s Omnibus Motion.

Interim Average Rate for RY 2016

On June 11, 2015, *MERALCO* filed its application for the approval of its proposed Interim Average Rate of ₱1.3939 per *kWh* and translation thereof into rate tariffs by customer category. On July 10, 2015, the *ERC* provisionally approved an Interim Average Rate of ₱1.3810 per *kWh* and the rate translation per customer class, which was reflected in the customer bills starting July 2015. *MERALCO* has completed the presentation of its evidence and is set to file its *FOE* after the *ERC* rules on pending motions. As at February 26, 2018, the *ERC* ruling on these motions is pending.

Capital Expenditures (“CAPEX”) for RY 2016

Absent the release by the *ERC* of the final rules to govern the filing of its 4th RP reset, *MERALCO* filed on February 9, 2015 an application for approval of authority to implement its *CAPEX* program for RY 2016 pursuant to Section 20(b) of Commonwealth Act No. 146, as amended, otherwise known as the Public Service Act. On June 15, 2016, *MERALCO* received a copy of the *ERC* Decision dated April 12, 2016 which partially approved *MERALCO*’s *CAPEX* program for RY 2016 amounting to ₱15.5 billion out of the total RY 2016 *CAPEX* of ₱17.7 billion, subject to certain conditions. An intervenor has filed a Motion for Reconsideration (“*MR*”) on the Decision which is pending before the *ERC*. On July 25, 2016, *MERALCO* filed its opposition to the *MR*. As at February 26, 2018, the *ERC* ruling on the *MRs* is pending.

CAPEX for RY 2017

On March 8, 2016, *MERALCO* filed an application for approval of authority to implement its *CAPEX* program for RY 2017 (July 1, 2016 to June 30, 2017) pursuant to the Public Service Act. On July 26, 2016, *MERALCO* received the Order dated May 5, 2016, which partially approved *MERALCO*’s *CAPEX* program for RY 2017 amounting to ₱8.8 billion out of the total RY 2017 *CAPEX* of ₱15.4 billion, subject to certain conditions. On August 16, 2016, *MERALCO* filed a Motion for Partial Reconsideration on the requirement to submit an accounting of the depreciation fund. Hearings on the application have been completed. On September 14, 2016, *MERALCO* filed a Motion for Resolution. Subsequently, on April 25, 2017, *MERALCO* filed a Very Urgent Motion for Resolution of the application. Thereafter, on October 18, 2017, *MERALCO* filed a

Manifestation and Urgent Motion for Resolution. On November 9, 2017, *MERALCO* filed a Manifestation with Third Urgent Motion to Resolve the Application. As at February 26, 2018, *MERALCO* is awaiting the final decision of the *ERC*.

CAPEX for RY 2018

On April 3, 2017, *MERALCO* filed an application for approval of authority to implement its *CAPEX* program for RY 2018 (July 1, 2017 to June 30, 2018) pursuant to the Public Service Act. On May 26, 2017, *MERALCO* received the Order dated May 15, 2017, which set the case for initial hearing. Hearings were conducted on June 22 and August 1, 2017, August 25, 2017 and September 22, 2017. A conference was also conducted with the *ERC* technical staff and the intervenor on October 12, 2017. On November 9, 2017, *MERALCO* filed its *FOE*. As at February 26, 2018, the case has been submitted for decision.

CEDC

CEDC is among the four (4) Group D entrants to the *PBR*. Similar to *MERALCO*, it is subject to operational performance and service level requirements approved by the *ERC*. A RY for *CEDC* begins on October 1 and ends on September 30. The 3rd RP for *CEDC* began October 1, 2015 and shall end on September 30, 2019. *CEDC* is to undergo the reset process and is awaiting the release by the *ERC* of the final rules to govern the filing of its 3rd RP reset application.

2. Application for Recoveries

Applications for the Confirmation of Over/Under-recoveries of Pass-through Charges

On July 13, 2009, the *ERC* issued Resolution No. 16, Series of 2009, adopting the “Rules Governing the Automatic Cost Adjustment and True-up Mechanisms and Corresponding Confirmation Process for Distribution Utilities.” These rules govern the recovery of pass-through costs, including under- or over-recoveries with respect to the following bill components: generation charge, transmission charge, *SL* charge, lifeline and inter-class rate subsidies and *LFT*. On October 18, 2010, the *ERC* promulgated *ERC* Resolution No. 21, Series of 2010, amending the *SL* true-up formula contained in Resolution No. 16, Series of 2009, and setting March 31, 2011 (covering adjustments implemented until the billing month of December 2010) and March 31, 2014 (covering adjustments from January 2011 to December 2013) as the new deadlines for *DUs* in Luzon to file their respective applications. Subsequent filings shall be made every three (3) years thereafter. On December 15, 2010, the *ERC* promulgated Resolution No. 23, Series of 2010 to govern the recovery of Senior Citizen Discounts and specified that post-verification shall coincide with the timeframes in Resolution No. 16, Series of 2009, as amended by Resolution No. 21, Series of 2010.

On March 31, 2011, *MERALCO* filed an application with the *ERC* to confirm its under- or over-recoveries accumulated from June 2003 to December 2010 in compliance with Resolution No. 16, Series of 2009, as subsequently amended by Resolution No. 21, Series of 2010. On December 8, 2011, *MERALCO* filed a Manifestation with Omnibus Motion praying, among other things, for the admission of the Supplemental Application, which was admitted by the *ERC* in an Order dated December 12, 2011. The filing includes net generation charge under-recoveries of ₱1,000 million, net transmission charge over-recoveries of ₱111 million, net lifeline subsidy under-recoveries of ₱9 million and net *SL* over-recoveries of ₱425 million, excluding proposed carrying charges. On June 1, 2015, the *ERC* approved with modification *MERALCO*’s application for the confirmation of its over/under-recoveries in its pass-through costs for the period June 2003 to December 2010. The Decision directed *MERALCO* to collect net under-recoveries of ₱909 million, without carrying charges, starting the next billing cycle until such time that the full amount has been collected. As at December 31, 2017, the amount has been fully recovered.

On July 6, 2012, *MERALCO* filed an application with the *ERC* to confirm its under- or over-recoveries for the calendar year 2011. The filing includes net generation charge under-recoveries of ₱1,826 million, net transmission charge under-recoveries of ₱253 million, net lifeline subsidy under-recoveries of ₱39 million and *SL* over-

recoveries of ₱445 million, excluding proposed carrying charges. On June 1, 2015, the *ERC* approved with modification *MERALCO*'s application for the confirmation of its over/under-recoveries in its pass-through costs for the period January to December 2011. The Decision directed *MERALCO* to collect net under-recoveries of ₱ 1,535 million, without any carrying charges, starting the next billing cycle until such time that the amount have been collected. As at December 31, 2017, the amount has been fully recovered.

On March 31, 2014, *MERALCO* filed an application with the *ERC* to confirm its under- or over-recoveries of net generation charge under-recoveries of ₱559 million, transmission charge over-recoveries of ₱639 million, net lifeline subsidy over-recoveries of ₱75 million, *SL* over-recoveries of ₱502 million from January 2012 to October 2013, and net Senior Citizen Discount over-recoveries of ₱0.4 million from February 2011 to October 2013, excluding proposed carrying charges. Under- or over-recoveries from November and December 2013 supply months were excluded in the meantime, in view of the pending *SC* and *ERC* cases involving pass-through costs for these months. As at February 26, 2018, hearings are ongoing.

On January 29, 2016, *MERALCO* filed its application to confirm its under-recoveries of generation charge for special programs of ₱250.7 million, excluding carrying charge, covering the period March 2007 to December 2011. As at February 26, 2018, the application is pending approval by the *ERC*.

On March 31, 2017, *MERALCO* filed its application with the *ERC* to confirm its net generation charge over-recoveries of ₱4,919 million, net transmission charge over-recoveries of ₱632 million, net lifeline subsidy over-recoveries of ₱131 million, net *SL* over-recoveries of ₱1,243 million, net senior citizen discount over-recoveries of ₱2 million from January 2014 to December 2016 and real property tax ("*RPT*") payments under-recoveries of ₱1,090 million from June 2014 to December 2016. On May 11, 2017, the *ERC* approved *MERALCO*'s application to refund the over-recoveries of pass through charges (generation costs, transmission costs, system loss, life line subsidies and senior citizen discount subsidy) for the period January 2014 to December 2016 amounting to ₱6,927 million. The Order deferred action on *MERALCO*'s application for the recovery of *RPT* payments, citing the absence of any rule or guideline providing for the process of confirmation, approval and recovery of *RPT*. The ₱6,927 million refund was included in the June 2017 until August 2017 billings to customers. On September 7, 2017, *MERALCO* filed a Manifestation and Motion informing the *ERC* that the absolute amounts of the remaining over/under recoveries were applied to the September 2017 billing in order to zero out the refund as directed by the *ERC*. The next scheduled hearing is on April 17, 2018.

Application for Approval of the Staggered Recovery and Payment of the Differential Generation Charge for February 2017 Supply

On January 31, 2017, *MERALCO* filed an Application seeking the *ERC*'s approval of the staggered recovery and payment scheme for the generation charge for the February 2017 supply month to mitigate the impact of scheduled outages and maintenance of certain generation power plants. On March 6, 2017, the *ERC* provisionally approved the recovery of the incremental fuel cost through a staggered scheme. The incremental fuel cost was included in the March 2017 billings to customers until May 2017. As at February 26, 2018, hearings are ongoing.

Application for the Recovery of Differential Generation Costs

On February 17, 2014, *MERALCO* filed for the recovery of the unbilled generation cost for December 2013 supply month amounting to ₱11,075 million. An amended application was filed on March 25, 2014 to adjust the unbilled generation cost for recovery to ₱1,310 million following the receipt of *WESM* billing adjustments based on regulated Luzon *WESM* prices. The first hearing was conducted on May 26, 2014. The *ERC* suspended the proceedings, pending resolution of issues of related cases involving generation costs for the November and

December 2013 supply months and the regulated WESM prices for the said period. As at February 26, 2018, the proceedings remain suspended.

Deferred Purchased Price Adjustment (“Deferred PPA”)

On October 12, 2009, the ERC released its findings on MERALCO’s implementation of the collection of the approved pass-through cost under-recoveries for the period June 2003 to January 2007. The ERC directed MERALCO to refund to its customers ₱268 million of Deferred PPA transmission line costs related to QPPL and deferred accounting adjustments incurred along with ₱184 million in carrying charges, or an equivalent of ₱ 0.0169 per kWh. MERALCO implemented the refund beginning November 2009 until September 2010. However, the ERC has yet to rule on MERALCO’s Deferred PPA under-recoveries of ₱106 million, which is not transmission line fee. On November 4, 2009, MERALCO filed an MR with the ERC. As at February 26, 2018, the MR is still pending resolution by the ERC.

Application for Recovery of LFT

On March 25, 2011, MERALCO filed with the ERC an application for recovery of LFT paid but not yet billed to customers for the period beginning the first quarter of 1993 up to the second quarter of 2004 for five (5) provinces, namely: Bulacan, Batangas, Cavite, Laguna and Rizal; and 14 cities, namely: San Jose Del Monte, Batangas, San Pablo, Tagaytay, Lucena, Mandaluyong, Marikina, Quezon, Caloocan, Pasay, Las Piñas, Manila, Pasig and Calamba. The LFT is recognized as a valid and reasonable DU pass through cost in the ERC’s unbundling decision.

In a Decision dated February 27, 2012, the ERC approved with modifications MERALCO’s application. The ERC approved the recovery of LFT amounting to ₱1,571 million plus carrying charges of ₱730 million. As directed by the ERC, the recovery was reflected as a separate item in the MERALCO billing statement to its customers beginning April 2012. As September 30, 2017, a total of ₱2,290 million LFT and carrying charges have been billed to affected customers.

On June 13, 2013, MERALCO filed an application with the ERC for authority to collect LFT from the customers of the City of Trece Martires, with prayer for provisional authority, beginning the date of effectivity of “*The 2012 Revenue Code of Trece Martires City*” on July 1, 2012. In its Decision dated April 28, 2014, the ERC approved said application, with modification, and authorized MERALCO to recover the new LFT at the rate of 82.5% of 1%, prospectively, or effective its next billing cycle. With respect to the difference between the previous and the new LFT rates from the time said revenue code took effect, the ERC stated in its Decision that the same shall be considered in a separate application to be filed by MERALCO in accordance with the Tax Recovery Adjustment Charges (“TRAC”) Formula under ERC Resolution No. 16 Series of 2009. On July 24, 2014, MERALCO filed a motion seeking the partial reconsideration of the Decision insofar as the filing of a separate application for LFT for the prior years is concerned. On October 29, 2014, the ERC released its Order dated September 24, 2014 denying MERALCO’s motion. In said Order, the ERC maintained its position that it shall consider in a separate application the difference between the previous and the new LFT rates from the time said revenue code took effect. On February 23, 2015, MERALCO has paid the full amount of said LFT to the City Treasurer of the City of Martires.

On July 3, 2015, MERALCO filed the application for authority to recover the difference between the previous and new LFT rate for the calendar year 2012 to 2014 in the City of Trece Martires, under the TRAC Formula with prayer for provisional authority, where it prayed for authority to collect from the customers in said City the LFT amounting to ₱2 million for 2012 to 2014 which it has previously paid to the City of Trece Martires and the corresponding carrying cost. Hearings have been completed. On September 29, 2015, MERALCO filed its FOE with Manifestation and Compliance and thereby submitted the case for resolution. In a decision dated May 10, 2016, the ERC approved the application with modification.

On December 5, 2016, MERALCO filed the application for authority to implement the new LFT rates in the City of Manila and Quezon City as well as for authority to refund the differential LFT for 2014 to 2016 under the TRAC formula. Hearings have been completed and MERALCO filed its FOE on June 2, 2017. However, a

consumer filed a motion to intervene after the termination of the proceedings. On June 23, 2017, *MERALCO* filed its opposition thereto. The *ERC* resolution of the motion to intervene is pending.

On October 25, 2017, *MERALCO* filed the application for authority to implement the new *LFT* rates in the City of Biñan as well as for authority to refund the differential *LFT* for 2017 under the *TRAC* formula. The *ERC* has not yet set the case for initial hearing.

3. Benefit Sharing Scheme to Lower *SL*

On January 26, 2011, *MERALCO*, together with *PEPOA* and Philippine Rural Electric Cooperative Association (“*PHILRECA*”), filed a joint petition to the *ERC* to initiate rule-making to adopt the *Proposed Guidelines for the Implementation of an Incentive Scheme to Lower the System Losses of Private Distribution Utilities and Electric Cooperatives to Level Below the System Loss Cap, for the Benefit of End-Users*. This was aimed to encourage the *DUs* to reduce *SL* levels below the cap set by the *ERC* and benefit the end-users through lower *SL* charges. Public hearings were conducted and completed on June 15, 2011.

On December 11, 2012, the *ERC* posted on its website the second draft of the *Rules to Govern the Implementation of a Benefit Sharing to Lower the System Losses of Electric Distribution Utilities*. As at February 26, 2018, the Joint Petition is pending further action or decision by the *ERC*.

4. *RCOA*

The transition period for *RCOA* commenced on December 26, 2012 in accordance with the joint statement released by the *ERC* and the *DOE* on September 27, 2012 and the Transitory Rules for the Implementation of *RCOA* (*ERC* Resolution No. 16, Series of 2012). The commercial operations of *RCOA* started on June 26, 2013.

On March 31, 2014, the *ERC* issued a resolution on the Withdrawal of the Rules on Customer Switching and the Retention of the Code of Conduct for Competitive Retail Market Participants. On the same date, *ERC* also issued a resolution adopting the Rules on the Establishment of Customer Information by the Central Registration Body (“*CRB*”) and Reportorial Requirements mandating all *DUs* to submit to the *ERC* and *CRB* information on end-users with (i) monthly average peak demand of at least 1 *MW* for the preceding 12 months; and (ii) monthly average peak demand of 750 *kW* but not greater than 999 *kW*. The *ERC* shall use this information as basis for issuing the certificates of contestability.

On October 22, 2014, the *ERC* issued a resolution suspending the issuance of *RES* licenses. Under the resolution, the *ERC* resolves to hold in abeyance the evaluation of *RES* license applications and suspend the issuance of such licenses until such time that the amendments to the Rules for the issuance of *RES* licenses have been made by the *ERC*.

On July 1, 2015, the *DOE* published Department Circular No. DC2015-06-0010 “Providing Policies to Facilitate the Full Implementation of *RCOA* in the Philippine Electric Power Industry.” The Circular essentially provided for mandatory contestability.

On March 8, 2016, the *ERC* promulgated Resolution No. 05 Series of 2016 entitled “*A Resolution Adopting the 2016 Rules Governing the Issuance of Licenses to Retail Electricity Suppliers (RES) and Prescribing the Requirements and Conditions Therefor*”. The Resolution removed the term Local *RES* as one of the entities that may engage in the business of supplying electricity to the Contestable Market without need of obtaining a license therefor from the *ERC*. Moreover, while an affiliate of a *DU* is allowed to become a *RES*, the allowance is “subject to restrictions imposed by the *ERC* on market share limits and the conduct of business activities.”

On May 12, 2016, the *ERC* issued Resolutions No. 10 and 11, Series of 2016, which:

1. Provides for mandatory contestability. Failure of a contestable customer to switch to *RES* upon date of mandatory contestability (December 26, 2016 for those with average demand of at least one (1) *MW* and June

- 26, 2017 for at least 750 MW) shall result in the physical disconnection from the *DU* system unless it is served by the Supplier of last resort (“*SOLR*”), or, if applicable, procures power from the *WESM*;
2. Prohibits *DUs* from engaging in the supply of electricity to the contestable market except in its capacity as a *SOLR*;
3. Mandates Local *RESs* to wind down their supply businesses within a period of three (3) years;
4. Imposes upon all *RESs*, including *DU*-affiliate *RESs*, a market-share cap of 30% of the total average monthly peak demand of all contestable customers in the competitive retail electricity market; and,
5. Prohibits *RESs* from transacting more than 50% of the total energy transactions of its supply business, with its affiliate contestable customers.

On May 27, 2016, *MERALCO* filed a Petition before Regional Trial Court (“*RTC*”)-Pasig, praying that: (a) a *TRO* and subsequently a Writ of Preliminary Injunction (“*WPI*”) enjoining the *DOE* and *ERC* from implementing the assailed rules be issued; and the assailed rules be declared null and void for being contrary to the *EPIRA* and its *IRR*. In an Order dated June 13, 2016, *RTC*-Pasig Branch 157 granted a 20-day *TRO*, which became effective on June 16, 2016. In an Order dated July 13, 2016, *RTC*-Pasig granted a *WPI*, which became effective on July 14, 2016, and shall be effective for the duration of the pendency of the Petition.

Meanwhile, *ERC* filed a Petition for Certiorari and Prohibition with prayer for *TRO* and/or *WPI* before the *SC* (“*SC* Petition”), which asserted that *RTC*-Pasig has no jurisdiction to take cognizance of *MERALCO*’s Petition, citing Sec. 78 of the *EPIRA*. A similar petition was subsequently filed by the *DOE* before the *SC*.

On October 10, 2016, the *SC*, in relation to the Petition filed by *DOE*, issued a *TRO* that restrained, *MERALCO*, the *RTC*-Pasig, their representatives, agents or other persons acting on their behalf from continuing the proceedings before the *RTC*-Pasig, and from enforcing all orders, resolutions and decisions rendered in Special Civil Action No. 4149 until the petition before the *SC* is finally resolved. In a resolution dated November 9, 2016, the *SC* denied *MERALCO*’s *MR*.

On November 2, 2016, in relation to the Petition filed by the *ERC*, the *SC* issued a Resolution dated September 26, 2016, which partially granted the *ERC* Petition. While the *SC* allowed the *RTC*-Pasig to proceed with the principal case of declaratory relief, it nonetheless issued a Preliminary Mandatory Injunction (“*PMI*”) against *RTC*-Pasig to vacate the preliminary injunction it previously issued, and Preliminary Injunction (“*PI*”) ordering the *RTC*-Pasig to refrain issuing further orders and resolutions tending to enjoin the implementation of *EPIRA*. On November 14, 2016, *MERALCO* filed a Motion for Partial Reconsideration with Very Urgent Motion to lift *PMI/PI*.

On November 24, 2016, the *ERC* promulgated a resolution moving the contestability date of end users with an average monthly peak demand of at least one (1) MW from December 31, 2016 to February 26, 2017. On January 17, 2017, *MERALCO*, through its counsel, received an *SC* Resolution dated December 5, 2016, which consolidated the *SC DOE* Petition with the *SC ERC* Petition. The same resolution also denied the Motion for Partial Reconsideration filed by *MERALCO*.

In relation to the *ERC* and *DOE* Petitions, a separate Petition for Certiorari, Prohibition and Injunction was filed by several institutional customers. In the said Petition, said customers sought to declare as null and void, as well as to enjoin the *DOE* and *ERC* from implementing *DOE* Circular No. 2015-06- 0010, Series of 2015, *ERC* Resolution Nos. 5, 10, 11 and 28, Series of 2016. Acting on the Petition, the *SC en banc* through a Resolution dated February 21, 2017, issued a *TRO* enjoining the *DOE* and the *ERC* from implementing *DOE* Circular No. 2015-06- 0010 Series of 2015, *ERC* Resolution Nos. 5, 10, 11 and 28 Series of 2016. Pursuant to the foregoing, *PEMC* has taken the position that the *TRO* enjoined the voluntary contestability of 750 kW to 999 kW customers and has not allowed them to switch to the contestable market. The *DOE*, in a press release, has advised that it is in the process, together with *PEMC* and *ERC*, of drafting a general advisory for the guidance of *RCOA* stakeholders. The *PCCI* petition was consolidated with two (2) other separate petitions filed by an educational institution and several distribution utilities. The *DOE* and *ERC* have also filed a consolidated comment on these petitions.

On November 29, 2017, the *DOE* issued two (2) *DOE* Circulars, namely: DC 2017-12-0013, entitled, Providing Policies on the Implementation of *RCOA* for Contestable Customers in the Philippines Electric Power Industry and DC 2017-12-0014, entitled Providing Policies on the Implementation of *RCOA* for *RES* in the Philippine Electric Power Industry. The *DOE* Circulars became effective on December 24, 2017.

Under the *DOE* Circular No. DC 2017-12-0013, it is provided that voluntary participation for contestable customers under *RCOA*-Phase 2 shall now be allowed upon effectivity of said Circular, while voluntary participation of contestable customers with a monthly average peak demand of 500 kW to 749 kW for the preceding 12 months and demand aggregation for electricity end users within a contiguous area with an aggregate average peak demand of not less than 500 kW for the preceding 12-month period, will also be allowed by June 26, 2018 and December 26, 2018, respectively.

On December 22, 2017, *MERALCO* wrote *ERC* and *DOE* to seek guidance on the impact of the *DOE* Circulars in the light of the *TRO* issued by the *SC*. On January 17, 2018, the *DOE* responded that there is no legal impediment to the implementation of the *DOE* Circulars but it defers to the Office of the Solicitor General (“*OSG*”) for guidance on the legal aspect of the issuances. The *ERC* has yet to respond to *MERALCO*’s letter.

5. Interim Pre-Emptive Mitigating Measure in the *WESM*

On May 5, 2014, the *ERC* issued Resolution No 8, Series of 2014, setting an interim pre-emptive mitigating measure in the *WESM*, which established a price threshold in the *WESM* applied over a 72-hour period, determined through a rolling average Generated Weighted Average Price (“*GWAP*”) of ₱8,186 per *MWh*. Also, a secondary cap amounting to ₱6,245 per *MWh* is imposed upon a breach of the threshold, or Secondary Cap mechanism. Such interim measure aims to mitigate sustained high prices in the *WESM* during the May and June 2014 supply months. On June 16, 2014, the *ERC* issued another resolution extending the effectivity of the pre-emptive mitigating measure for 45 days from expiration or until August 9, 2014. Public consultation and a subsequent focus group discussion were held on July 23 and 25, 2014, respectively. On August 5, 2014, the *ERC* resolved to (i) adopt a permanent pre-emptive mitigating measure that will be applied in the *WESM*; (ii) direct all interested stakeholders to submit their proposed measures within 20 days from effectivity of such Resolution; and (iii) extend the effectivity of the Secondary Cap mechanism for a period of 120 days from August 10, 2014 or until the establishment by the *ERC* of a permanent pre-emptive mitigating measure in the *WESM*, whichever comes earlier.

On September 29, 2014, the *ERC* conducted a public consultation on the proposed permanent pre-emptive mitigating measures in the *WESM*. Parties were then given an additional period until October 7, 2014 to file their additional comments, if any.

On October 24, 2014, the *WESM* Tripartite Committee issued a Joint Resolution to further extend the interim offer price cap in the *WESM* for 120 days starting October 24, 2014 to harmonize with the finalization of the permanent pre-emptive mitigating measure which shall be applied in the *WESM*. On February 20, 2015, the *WESM* Tripartite Committee issued a joint resolution which extended further the imposition of the interim *WESM* offer price cap at its current level until September 30, 2015.

In December 2014, in its Resolution No. 20, Series of 2014, the *ERC* adopted and established a permanent pre-emptive mitigation measure in the *WESM*. The *ERC* set a Cumulative Price Threshold (“*CPT*”) amounting to an average spot price of ₱9,000 per *MWh* over a rolling 7-day period or 168-hour trading interval. Once this *CPT* for said period is breached, it triggers the imposition of a price cap amounting to ₱6,245 per *MWh*. The price cap shall be imposed until after a determination that succeeding *GWAP* rolling average is already below the *CPT*. The pre-emptive measure has taken effect beginning January 9, 2015.

The imposition of the mitigating measure was questioned by the Philippine Independent Power Producers Association (“*PIPPA*”) in the *RTC*-Pasig through a Petition for Declaratory Relief with Application for *TRO* and/or Writ of Preliminary Injunction. The Petition prayed for, among others, that the *ERC* Resolutions pertaining to the Secondary Cap mechanism be declared void *ab initio*. The original petition was subsequently amended to

reflect the promulgation of the subsequent *ERC* resolutions extending the effectivity of the *WESM* price cap. On July 21, 2014, *MERALCO* filed its Motion for Leave to Intervene and to Admit Attached Comment-in-Intervention. The *RTC-Pasig* admitted *MERALCO*'s intervention and comment in its Order dated October 28, 2014. The case had already been submitted for decision. However, in a Motion for Leave to Admit Supplemental Petition, *PIPPA* moved for leave to file a supplemental petition to include *ERC* Resolution No. 20, Series of 2014 which provides for a permanent mitigating measure in the *WESM*. In an Order dated May 5, 2015, the *RTC-Pasig* denied the Motion for Leave to File and Admit Supplemental Petition. *PIPPA* filed a Motion for Partial Reconsideration which was denied by the *RTC-Pasig* in its Resolution dated September 10, 2015. *PIPPA* filed a Petition for Certiorari with the *CA*. The *CA* denied the Petition for Certiorari in its Decision dated June 9, 2017. *PIPPA* filed a *MR* dated July 19, 2017. In a Resolution dated August 16, 2017, the parties were directed to file their comments to the *PIPPA*'s *MR*. *MERALCO* has filed its comment on the *MR*. As at February 26, 2018, *MERALCO* is awaiting the further action of the *CA* on the motion.

On September 29, 2015, the *WESM* Tripartite Committee issued a Joint Resolution further extending the interim offer price cap of ₱32,000 per *MWh* until December 31, 2015. In its Joint Resolution No. 3, Series of 2015, the *WESM* Tripartite Committee resolved to set the *WESM* offer price cap at ₱32,000 per *MWh* and the *WESM* offer floor price of negative ₱10,000 per *MWh* effective January 2016, provided that an annual review shall be undertaken considering the relevant costs assumptions at the time of the review.

On December 7, 2015, the *RTC-Pasig* rendered a Decision dismissing the Petition for Declaratory Relief. The *MR* filed by *PIPPA* was denied in a Resolution dated June 16, 2016. *PIPPA* appealed the *RTC-Pasig* Decision with the *SC*. *MERALCO* has filed its comment thereto. *PIPPA* filed a Consolidated Reply on July 17, 2017. As at February 26, 2018, the case is pending before the *SC*.

On May 9, 2017, the *ERC* issued Resolution No. 4, Series of 2017, entitled, "A Resolution Adopting Amendments to the Pre-emptive Mitigating Measure in the *WESM*". They adopted a recalculated cumulative price threshold level of ₱1,080,000 and a shorter 5-day (120-hour) rolling average period. This is equivalent to ₱9,000 per *MWh* over said period.

6. Philippine Economic Zone Authority ("*PEZA*") – *ERC* Jurisdiction

On September 13, 2007, *PEZA* issued "Guidelines in the Registration of Electric Power Generation Facilities/Utilities/Entities Operating Inside the Ecozones" and "Guidelines for the Supply of Electric Power in Ecozones" ("*Guidelines*"). Under these Guidelines, *PEZA* effectively bestowed upon itself franchising and regulatory powers in Ecozones operating within the legislative franchise areas of *DUs* which are under the legislatively-authorized regulatory jurisdiction of the *ERC*. The Guidelines are the subject of an injunction case filed by the *DUs* at the *RTC-Pasig*.

On February 4, 2015, the *RTC-Pasig* issued an Order setting a clarificatory hearing on April 15, 2015. During the said hearing *MERALCO* manifested that it previously filed a Motion to Withdraw as Plaintiff on the basis of letter agreements between *MERALCO* and *PEZA*, which is pending before the *RTC-Pasig*. *MERALCO* submitted the Tripartite Agreement among *PEZA*, *PEPOA* and *MERALCO* for approval of the *RTC-Pasig*. In a Decision dated July 3, 2015, the *RTC-Pasig* approved the Compromise Agreement between *PEZA*, *PEPOA* and *MERALCO*. In the hearing on February 10, 2016, the *RTC-Pasig* dismissed the petition upon motion by *PEZA*. The *ERC* filed a *MR* which is pending resolution by the *RTC-Pasig*.

7. Decision on the ₱0.167 per *kWh* Refund

Following the *SC*'s final ruling that directed *MERALCO* to refund affected customers ₱0.167 per *kWh* for billings made from February 1994 to April 2003, the *ERC* approved the release of the refund in four (4) phases. On December 18, 2015, *MERALCO* filed a Motion seeking the *ERC*'s approval for the continuation of the implementation of the refund to eligible accounts or customers under Phases I to IV, three (3) years from January 1, 2016 or until December 31, 2018. In the said Motion, *MERALCO* likewise manifested to the *ERC* that, in order to give eligible customers the opportunity to claim their refund, and, so as not to disrupt the *SC* Refund process,

MERALCO shall continue implementing the refund even after the December 2015 deadline, until and unless the *ERC* directs otherwise.

8. Purchase of Subtransmission Assets (“*STAs*”)

On April 17, 2012, *MERALCO* and National Transmission Corporation (“*TransCo*”) filed a joint application for the approval of the Batch 4 contract to sell with the *ERC*. On April 22, 2013, the *ERC* issued a Decision on *MERALCO*’s joint application for the acquisition of the Batch 4 contract to sell. On June 21, 2013 and July 3, 2013, *MERALCO* and *TransCo* filed a Motion for Partial Reconsideration and *MR*, respectively, regarding the exclusion of certain facilities for acquisition.

On May 22, 2014, *MERALCO* and *TransCo* received an *ERC* Order dated May 5, 2014 denying *MERALCO* and *TransCo*’s Motions. On June 5, 2014, *MERALCO* filed a clarificatory motion and a *MR* of the May 5, 2014, *ERC* Order, which was denied by the *ERC* through an Order dated June 16, 2014. On October 10, 2014, *MERALCO* filed a Motion to Reopen Proceedings for the reception of new evidence to support *MERALCO*’s position on the acquisition of excluded *STAs*. The Motion was heard by the *ERC* on October 17, 2014. After the parties have submitted their respective comments and pleadings, the *ERC* conducted another hearing on February 23, 2015. During the hearing, *NGCP* was given three (3) days from the said date to file its Comments on the subsequent pleadings filed, after which the case is deemed submitted for resolution.

In an Order dated March 4, 2015, the *ERC* considered but denied the new and substantive allegations in *MERALCO*’s Motion to Reopen Proceedings. *MERALCO* then filed a Petition for Review with the *CA* to question the Orders of the *ERC*. In a Decision dated August 12, 2016, the *CA* dismissed the Petition. On September 17, 2016, *MERALCO* filed a *MR*. In an Amended Decision dated September 15, 2017, the *CA* granted *MERALCO*’s *MR* and approved the sale of the Dasmarias-Abubot-Rosario 115 kV line and Rosario substation equipment in favor of *MERALCO*. *NGCP* filed a *MR* (of the Amended Decision) dated October 4, 2017.

On March 20, 2015, *MERALCO* filed a case for “Interpleader with Consignation and Specific Performance” against *TransCo* and the Municipality of Labrador, Pangasinan (“*Labrador*”) with the *RTC-Pasig*, praying for the Court to: accept and approved the consignation of the amount of ₱194.1 million; declare *MERALCO* to have paid in full the purchase price of the sale of *TransCo*’s assets; direct *TransCo* to execute the corresponding Deeds of Absolute Sale; and direct *Labrador* and *TransCo* to interplead their respective claims. On April 14 and 20, 2015, *Labrador* and *TransCo* filed their respective Motions to dismiss on the ground of impropriety of the filing of the Interpleader and on the ground of *litis pendentia*. *MERALCO* received an Order, *RTC-Pasig* granting the Motions to Dismiss of both *TransCo* and *Labrador*. *MERALCO* filed a *MR* which is pending resolution. In a Letter dated December 27, 2017, *Labrador* denied *TransCo*’s request for settlement of the warrant of distraints issued by said city against *TransCo*’s properties, including the subject properties for local business tax claims. As at February 26, 2018, *MERALCO* is awaiting for *CA*’s decision before any action may be taken in relation to the contract to sell.

On December 12, 2011, *MERALCO* signed various agreements for the acquisition of certain sub-transmission assets of *TransCo* within the *MERALCO* franchise area for its sole account, as well as through a consortium with Batangas II Electric Cooperative, Inc., (“*BATELEC II*”) and First Bay Power Corporation (“*FBPC*”). On September 18, 2012, an amended consortium agreement was executed between *MERALCO* and *FBPC*. On October 17, 2012, *MERALCO* signed two (2) separate amended consortium agreements with *BATELEC II*, and with *FBPC* and *BATELEC II*. These amended consortium agreements superseded the agreements signed on December 12, 2011. On December 27 and 28, 2012, the Contract to Sell and Consortium Agreements, respectively, covering these sub-transmission assets were filed with the *ERC* for approval.

The applications for approval of the Consortium Agreement between *MERALCO* and *BATELEC II* and the Contract to Sell among *TransCo*, *MERALCO* and *BATELEC II* were submitted for resolution of the *ERC*. As at February 26, 2018, the application is pending approval by the *ERC*.

9. Feed-in-Tariff ("*FiT*")

Pursuant to RA No. 9513, or the Renewable Energy Act of 2008 ("*RE Act*"), the *ERC* issued Resolution No. 16, Series of 2010, Adopting the *FiT* Rules, on July 23, 2010. As defined under the *FiT* Rules, the *FiT* system is as a renewable energy policy that offers a guaranteed payments on a fixed per kilowatt-hour for electricity from wind, solar, ocean, hydropower and biomass energy sources, excluding any generation for own use.

On May 16, 2011, the National Renewable Energy Board ("*NREB*") filed its Petition to Initiate Rule Making for the Adoption of *FiT*. The Petition proposed a specific *FiT* Rate for each emerging renewable resource. On July 27, 2012, after undergoing several public consultations and public hearings, the *ERC* approved *FiT* Rates lower than the rates applied by the *NREB*.

To fund the *FiT* payments to eligible *RE* developers, a *FiT*-Allowance ("*FiT-All*") charge shall be imposed on all end-users. The *FiT-All* will be established by the *ERC* upon petition by *TransCo*, which had been designated as the *FiT* Fund Administrator.

On February 5, 2014, the *ERC* released the *FiT-All* disbursement and collection guidelines to supplement the *FiT* rules. This set of guidelines will govern how the *FiT-All* will be calculated using the formulae provided. It will also outline the process of billing and collecting the *FiT-All* from the electricity consumers, the remittance to a specified fund, the disbursement from the *FiT-All* fund and the payment to eligible *RE* developers.

On July 30, 2014, *TransCo* filed its Application for Approval of the *FiT-All* for calendar years 2014 and 2015. On October 7, 2014, the *ERC* provisionally approved a *FiT-All* of ₱0.0406 per *kWh* effective in the January 2015 billing as a separate line item in the bills of end consumers. In its letter to *MERALCO* dated December 18, 2014, the *ERC* clarified that the January 2015 billing covers consumption of customers for the period December 26, 2014 to January 25, 2015.

On December 23, 2014, *MERALCO* received a copy of a Petition for Prohibition and Certiorari filed with the *SC* against the *ERC*, *DOE*, *TransCo*, *NREB* and *MERALCO*. The Petition seeks (i) the issuance of a *TRO* and/or *WPI*, and after giving due course to the Petition, a Writ of Prohibition to enjoin the respondents from implementing the *FiT-All*, the *FiT* Rules and *FiT* Guidelines; and (ii) the annulment of the *FiT* Rules and *FiT* Guidelines. The parties have been directed to submit their respective memoranda.

On April 30, 2014, the *DOE* issued a Certification revising the installation target for solar from 50 *MW* to 500 *MW*, an additional capacity of 450 *MW*. In its Certification, the *DOE* stated that "solar energy generation projects given their short installation period can greatly contribute in providing additional generating and reserve capacity in the summer seasons of 2015 and 2016."

On January 28, 2015, the *ERC* conducted a public consultation on the increase of the installation target for solar renewable energy generation (additional 450 *MW*) and the *FiT* Rate for the additional solar capacity. In the said hearing, it was clarified that the additional 450 *MW* installation capacity for solar is already approved by the *DOE*. On April 28, 2015, *ERC* issued a Decision dated March 27, 2015 setting the new Solar *FiT* Rate at ₱8.69 per *kWh*, which shall apply prospectively.

On April 7, 2015, the *DOE* issued a Certification revising the installation target for wind from 200 *MW* to 400 *MW*. On April 13, 2015, the *ERC* initiated the review of the *FiT* for wind technology. In a letter dated April 15, 2015, the *ERC* directed the *NREB* to submit a proposal regarding the review of *FiT* for wind technology beyond the original 200 *MW* installation target. The *NREB* proposed a Wind *FiT* of ₱8.49 per *kWh*. On July 30, 2015, the *ERC* conducted a public consultation on the new proposed Wind *FiT*. In a Decision dated October 6, 2015, the *ERC* set the Wind *FiT* at ₱7.40 per *kWh*. *MERALCO* filed a *MR* on the Decision. As at February 26, 2018, the *MR* is pending further action of the *ERC*.

On December 22, 2015, *TransCo* filed its Application for Approval of the *FiT-All* for calendar year 2016. In an Order dated February 16, 2016, the *ERC* provisionally approved a *FiT-All* of ₱0.1240 per *kWh* effective in the

succeeding billing period after *TransCo* received the Order. The *FiT-All* was implemented starting April 2016 billing month.

On December 1, 2016, *TransCo* filed its Application for Approval of the *FiT-All* for calendar year 2017. In an Order dated April 26, 2017, the *ERC* set the case for initial hearing on May 15, 19 and June 2 and 9, respectively. Hearings on this case have been completed and the parties are set to file their respective memoranda.

On August 30, 2017, *TransCo* filed its Application for Approval of the *FiT-All* for calendar year 2018 seeking to collect a *FiT-All* rate of ₱0.2932 per *kWh*. The initial hearing of this case was held on December 6, 2017 where *MERALCO* cross-examined a witness of *TransCo*. The next hearing is on February 22, 2018 for the continuation of cross examination by *MERALCO* and other Intervenors of the said witness.

On September 29, 2016, Alternergy Wind One Corporation, Petrowind Energy, Inc. and Trans-Asia Renewable Energy Corporation filed a Petition to Initiate Rule-Making to adjust the Wind *FIT* rate of ₱7.40 per *kWh* to ₱7.93 per *kWh*. *MERALCO* filed an intervention in the case. The hearing on the Petition was set on January 6, 2017. *MERALCO*'s motion on the propriety of the petition has been submitted for the resolution of the *ERC*.

10. Net Metering Program

The *RE Act* mandates the *DUs* to provide the mechanism for the “physical connection and commercial arrangements necessary to ensure the success of the *RE* programs”, specifically the Net Metering Program. The *RE Act* defines Net Metering as “a system, appropriate for distributed generation, in which a distribution grid user has a two-way connection to the grid and is only charged for his net electricity consumption and is credited for any overall contribution to the electricity grid”. By their nature, net metering installations will be small (less than 100 *kW*) and will likely be adopted by households and small business end-users of *DUs*.

After consultations with stakeholders, the *ERC* issued on July 3, 2013 its Resolution No. 09, Series of 2013, entitled, “A Resolution Adopting the Rules enabling the Net Metering Program for Renewable Energy”. The rules will govern the *DUs*' implementation of the Net Metering Program. Included in the Rules are the Interconnection Standards that shall provide technical guidance to address engineering, electric system reliability, and safety concerns for net metering interconnections. The final pricing methodology, however, will be addressed in another set of rules and will be endorsed to the *ERC* in due course. In the meantime, the *DUs*' blended generation cost equivalent to the generation charge, shall be used as the preliminary reference price in the net metering agreement. The rules took effect on July 24, 2013. As at December 31, 2017, *MERALCO* has already installed 1,197 meters and energized 1,090 Net Metering customers. *MERALCO* is the first *DU* in the country which implemented the Net Metering Program.

11. Interruptible Load Program (“*ILP*”)

In an *ERC* Order dated April 11, 2014, the *ERC* approved with modification *MERALCO*'s request that it be allowed to adopt and implement the *ILP*. *ILP* protocols, compensation and recovery mechanism are governed by *ERC* Resolution No. 5, Series of 2015 “A Resolution Adopting the Amended Rules to Govern the Interruptible Load Program” and *DOE* Circular No. DC2015-06-0003 “Providing the Interim Manner for Declaring Bilateral Contract Quantities in the Wholesale Electricity Spot Market and Directing the Philippine Electricity Market Corporation to Establish Necessary Protocols to Complement the Interruptible Load Program”.

To prepare for the scheduled maintenance of the Malampaya gas facility, *MERALCO*, as directed by the *DOE*, conducted a forum for its customers participating in the *ILP* on January 19, 2017. Under the *ILP*, a customer may voluntarily reduce its load requirement from the grid usually by shifting its requirement to its generator set.

As at December 31, 2017, there are 161 companies with a total committed de-loading capacity of 582 *MW* that have signed up with *MERALCO*, *MPower* and with other retail electricity suppliers as *ILP* participants.

12. Long-term Indebtedness Application

On June 25, 2015, *MERALCO* filed an Application, with prayer for provisional authority, for continuing authority to (a) issue bonds or other evidence of indebtedness for as long as it maintains 50:50 long-term debt to equity ratio; and (b) whenever necessary, to mortgage, pledge or encumber any of its property to any creditor in connection with its authority to issue bonds or any other evidence of long-term indebtedness. The hearing on the application was conducted on October 6, 2015. In an Order dated October 12, 2015, the *ERC* directed *MERALCO* to submit additional documents in support of its Application which *MERALCO* complied with. However, due to changes in the financial climate which may affect the terms and conditions of any financial borrowings, *MERALCO* has filed a motion to withdraw the application without prejudice to its refiling at a later date. In an Order dated March 22, 2016, the *ERC* granted *MERALCO*'s motion to withdraw but still required *MERALCO* to submit certain documents. *MERALCO* filed a Motion for Partial Reconsideration questioning the requirement which is pending before the *ERC*. As at February 26, 2018, the *ERC* has yet to resolve *MERALCO*'s Motion for Partial Reconsideration.

13. Prepaid Retail Electricity Service (“PRES”)

On December 12, 2014, *MERALCO* filed an application for authority to offer and provide *PRES* to its customers as well as the applicable rules to govern *PRES*. In a Decision dated April 27, 2015, the *ERC* approved the application with modification. As at December 31, 2017, there are 89,717 customers availing of *PRES*.

14. CSP for PSAs

As early as February 2013, the *ERC* posted the first draft of rules on *PSA* Approval, solicited comments from stakeholders thereon and conducted various focused group discussions. The said draft required *DUs* to undergo *CSP* in their supply procurement, required a specific procedure for such and prescribed a *PSA* template.

Meanwhile, in October 2014, the *DOE* issued for comments its draft Circular on Demand Aggregation and Supply Auctioning Policy (“*DASAP*”). This was likewise subjected to public consultations.

In June 2015, *DOE* promulgated *DOE* Circular No. 2015-06-0008 “Providing Policies for Further Enhancement of the *WESM* Design and Operations,” prescribing *DUs* to procure all its uncontracted demand through *CSP*, through the participation of a Third Party and which may be done by *DUs* on an aggregated basis. The *DOE* Circular gave *DOE* and *ERC* 120 days to issue the necessary Implementing Guidelines (“*IG*”). Instead of issuing an *IG*, in a Joint Resolution dated October 20, 2015, it was agreed by the *DOE* and the *ERC* that the latter shall be the one to issue the relevant *CSP* regulations. The *ERC* promulgated Resolution No. 13, Series of 2015.

ERC Resolution No. 13, Series of 2015 included the following provisions:

- All *DUs* are required to undergo *CSP*. Pending the *ERC*'s issuance of a prescribed process, *DUs* may adopt any accepted form of *CSP*, provided that the terms of reference shall include, among others, the following – (a) contract capacity or energy volume, (b) generation source, (c) method of fuel procurement, (d) contract period, (e) tariff structure, (f) Philippine peso or foreign currency denominated payment, (g) penalties, (h) applicable transmission projects, and (i) other key parameters.
- A *CSP* is successful if there are at least two (2) qualified bids. Should there be at least two (2) failed bids, then a *DU* can proceed with direct negotiation.
- The *CSP* requirement shall apply to *PSAs* that although executed, have not yet been filed for approval before the *ERC*.

On March 15, 2016, *ERC* released Resolution No. 1 Series of 2016 entitled, “A Resolution Clarifying the Effectivity of *ERC* Resolution No. 13, Series of 2015”. In this new Resolution, *ERC* clarified that after judicious study and due consideration of views raised by different industry stakeholders, it has resolved that:

- The effectivity of *ERC* Resolution No. 13, Series of 2015 is hereby restated to be April 30, 2016.
- On the other forms of *CSP* referred to in Section 2 of the *ERC* Resolution No. 13, Series of 2015, these should likewise comply with the minimum terms of reference and the requirement of at least two (2) qualified bids for the *CSP* to be considered successful.

In reference to *PSAs* with provisions allowing the automatic renewal or extension of their term, *PSAs* that were previously approved by the *ERC* or filed with the *ERC* before the effectivity of this Resolution may have one (1) automatic renewal or extension for a period not exceeding one (1) year from the end of their respective terms. However, upon effectivity of this Resolution, automatic renewal clauses or extension of *PSAs* shall no longer be permitted.

On November 18, 2016, *MERALCO* received a copy of the Petition dated April 28, 2016 filed by a consumer group in the *SC* against *ERC*, *DOE*, *MERALCO*, *Central Luzon*, *St. Raphael*, *PEDC*, *Mariveles Power*, *A1E*, *RP Energy* and the Philippine Competition Commission which sought to declare as void Resolution No. 1, Series of 2016 and to mandate the *ERC* to disapprove all *PSA* applications for failing to comply with the *CSP* requirement. In a Resolution dated November 16, 2016, the *SC* directed all parties to comment on the Petition. *MERALCO* has filed its comments to the Petition. In a Resolution dated June 17, 2017, the petitioners were directed to file their replies to the comments filed by respondents.

On February 9, 2018, the *DOE* published *DOE* Circular No. DC2018-02-003, entitled, “Adopting and Prescribing the Policy for the Competitive Selection Process in the Procurement by Distribution Utilities of Power Supply Agreements for the Captive Market”. Upon effectivity of the Circular, all prospective *PSAs* in grid and off-grid areas shall be procured through *CSP*.

The *CSP* under the Circular involves publication of Invitation to Bid, pre-bid conference, bid evaluation, and pre-/post-qualification of winning bidder. Exemption from *CSP* may be granted by the *DOE* in the following instances:

- a. Generation project owned by the *DU* funded by grant or donations
- b. Negotiated procurement of emergency supply
- c. Provision of supply in off-grid areas prior to the entry of New Power Providers
- d. Provision of supply by *PSALM* through bilateral contracts for power produced from undisposed generating assets and *IPP* contracts sanctioned by *EPIRA*

PSAs that were granted exemption from *CSP* shall be implemented by the *DU* immediately without prejudice to the evaluation and final decision of the *ERC*.

The *DU*'s *CSP* may be managed by a Third Party Bids and Awards Committee (“*TPBAC*”) or a Third Party Administrator (“*TPA*”). Each *CSP* shall be completed within five (5) months from the time of the publication of the Invitation to Bid until submission of the *PSA* to the *ERC*.

Direct negotiations may be made by the *DUs* after at least two (2) failed *CSPs* and there is no outstanding dispute on the conducted *CSP*. A *CSP* is considered failed when during its conduct:

- a. No proposal was received by the *DU*
- b. Only one (1) generator submitted an offer
- c. Competitive offers of prospective generators failed to meet the requirements prescribed in the bid document.

Within 60 days upon effectivity of the Circular, the *ERC* shall develop rules and procedures to:

- (i) support the Circular, including guidelines for *TPA* accreditation and a *PSA* template, and
- (ii) address disputes arising from the conduct of the *CSP*. As at February 26, 2018, *MERALCO* is currently awaiting the rules and procedures to be promulgated by the *ERC*.

OTHER QUANTITATIVE AND QUALITATIVE DISCLOSURES

- (i) **Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in *MERALCO*'s liquidity increasing or decreasing in any material way.**

Not applicable

- (ii) **Any events that will trigger direct or indirect contingent financial obligation that is material to *MERALCO*, including any default or acceleration of an obligation.**

1. Mediation with *NPC*

The *NPC* embarked on a Power Development Program (“*PDP*”) which consisted of contracting generating capacities and the construction of its own, as well as private sector, generating plants, following a crippling power supply crisis. To address the concerns of the creditors of *NPC*, namely, Asian Development Bank and the World Bank, the *DOE* required *MERALCO* to enter into a long-term supply power contract with *NPC*.

Accordingly, on November 21, 1994, *MERALCO* entered into a 10-year *CSE* with *NPC* to commence on January 1, 1995. The *CSE* and the rates and amounts charged to *MERALCO* therein were approved by the *BOD* of *NPC* and the then Energy Regulatory Board, respectively.

Separately, the *DOE* further asked *MERALCO* to provide a market for half of the output of the Camago-Malampaya gas field to enable its development and production of natural gas, which was to generate significant revenues for the Philippine Government and equally significant foreign exchange savings for the country to the extent of the fuel imports which the domestic volume of natural gas will displace.

MERALCO's actual purchases from *NPC* exceeded the contract level in the first seven (7) years of the *CSE*. However, the 1997 Asian crisis resulted in a significant curtailment of energy demand.

While the events were beyond the control of *MERALCO*, *NPC* did not honor *MERALCO*'s good faith notification of its off-take volumes. A dispute ensued and both parties agreed to enter into mediation.

The mediation resulted in the signing of a Settlement Agreement (*SA*) between the parties on July 15, 2003. The *SA* was approved by the respective *BODs* of *NPC* and *MERALCO*. The net settlement amount of ₱14,320 million was agreed upon by *NPC* and *MERALCO* and manifested before the *ERC* through a Joint Compliance dated January 19, 2006. The implementation of the *SA* is subject to the approval of *ERC*.

Subsequently, the *OSG* filed a “Motion for Leave to Intervene with Motion to Admit Attached Opposition to the Joint Application and Settlement Agreement between *NPC* and *MERALCO*.” As a result, *MERALCO* sought judicial clarification with the *RTC-Pasig*. Pre-trials were set, which *MERALCO* complied with and attended. However, the *OSG* refused to participate in the pre-trial and opted to seek a *TRO* from the *CA*.

In a Resolution dated December 1, 2010, the *CA* issued a *TRO* against the *RTC-Pasig*, *MERALCO* and *NPC* restraining the respondents from further proceeding with the case. Subsequently, in a Resolution dated February 3, 2011, the *CA* issued a *WPI* enjoining the *RTC-Pasig* from conducting further proceedings pending resolution of the Petition. In a Decision dated October 14, 2011, the *CA* resolved to deny the Petition filed by the *OSG* and lifted the injunction previously issued. The said Decision likewise held that the *RTC-Pasig* committed no error in finding the *OSG* in default due to its failure to participate in the proceedings. The *RTC-Pasig* was thus ordered to proceed to hear the case *ex-parte*, as against the *OSG*, and with dispatch. The *OSG* filed a *MR* which was denied by the *CA* in its Resolution dated April 25, 2012. The *OSG* filed a Petition for Review on Certiorari with the *SC*. *MERALCO*'s Comment was filed on October 29, 2012. Subsequently, a Decision dated December

11, 2013 was rendered by the First Division of the SC denying the Petition for Review on Certiorari by the OSG and affirming the decision promulgated by the CA on October 14, 2011.

With the dismissal of the petition filed by the OSG with the CA, *MERALCO* filed a motion for the reception of its evidence ex-parte with the RTC-Pasig pursuant to the ruling of the CA. In a Decision dated May 29, 2012, the RTC-Pasig declared the SA, independent of the pass-through for the settlement amount which is reserved for the ERC, valid and binding. The OSG has filed a Notice of Appeal with the RTC-Pasig on June 19, 2012. After both parties filed their respective appeal briefs, the CA rendered a Decision dated April 15, 2014 denying the appeal and affirming the RTC-Pasig Decision, which declared the SA as valid and binding. The OSG filed a Petition for Review with the SC. On November 10, 2014, *MERALCO* filed its comment to the Petition. In a Resolution dated July 8, 2015, the SC resolved to serve anew its Resolutions requiring *NPC* to comment on the Petition. In a Compliance, *NPC* submitted its Comment dated September 8, 2015. *MERALCO* submitted its Motion for Leave to File and to Admit Attached Reply on October 12, 2015. Pursuant to the SC Resolution dated November 11, 2015, the OSG filed a Consolidated Reply to the comments filed by *NPC*, *MERALCO* and *PSALM*. *MERALCO* then filed a Motion for Leave to File and to Admit the Attached Rejoinder. The parties have filed their respective Memoranda. As at February 26, 2018, *MERALCO* is awaiting further action of the SC on the matter.

2. Sucat-Araneta-Balintawak Transmission Line

The Sucat-Araneta-Balintawak transmission line is a two-part transmission line, which completed the 230 kV line loop within Metro Manila. The two (2) main parts are the Araneta to Balintawak leg and, the Sucat to Araneta leg, which cuts through Dasmariñas Village, Makati City.

On March 10, 2000, certain residents along Tamarind Road, Dasmariñas Village, Makati City (“*Plaintiffs*”), filed a case against *NPC* with the RTC-Makati, enjoining *NPC* from further installing high voltage cables near the *Plaintiffs*’ homes and from energizing and transmitting high voltage electric current through said cables because of the alleged health risks and danger posed by the same through the electromagnetic field emitted by said lines. Following its initial status quo Order issued on March 13, 2000, RTC-Makati granted on April 3, 2000 the preliminary injunction sought for by the *Plaintiffs*. The decision was affirmed by the SC on March 23, 2006, which effectively reversed a decision of the CA to the contrary. The RTC-Makati subsequently issued a writ of execution based on the Order of the SC. *MERALCO*, in its capacity as an intervenor, was constrained to file an Omnibus Motion to maintain status quo because of the significant effect of a de-energization of the Sucat-Araneta line to the public and economy. Shutdown of the 230 kV line will result in widespread and rotating brownouts within *MERALCO*’s franchise area with certain power plants unable to run at their full capacities.

On September 8, 2009, the RTC-Makati granted the motions for intervention filed by intervenors *MERALCO* and *NGCP* and dissolved the WPI issued, upon the posting of the respective counter bonds by defendant *NPC*, intervenors *MERALCO* and *NGCP*, subject to the condition that *NPC* and intervenors pay all damages, which the *Plaintiffs* may incur as a result of the Writ of Preliminary Injunction.

In its Order dated February 5, 2013, the RTC-Makati granted *Plaintiffs*’ motion and directed the re-raffle of the case to another court after the judicial dispute resolution failed.

This case remains pending and is still at the pre-trial stage. During the pre-trial stage, *Plaintiffs* filed a Manifestation stating that they are pursuing the deposition of a supposed expert in electromagnetic field through oral examination without leave of court in late January or early February 2016 or on such date as all the parties may agree amongst themselves at the Consulate Office of the Philippines in Vancouver, Canada. *NPC* and intervenors filed their Opposition and Counter-Manifestation. Intervenor *NGCP* filed a Motion to Prohibit the Taking of the Deposition of Dr. Blank. Intervenor *MERALCO* intends to file its Comment/Opposition in due course. As at February 26, 2018, *MERALCO* is awaiting further action of the SC on the matter.

3. *RPT* Assessment

Several *LGUs* assessed *MERALCO* for deficiency *RPT* on certain assets of *MERALCO*. The assets include electric transformers, distribution wires, insulators, and poles, collectively referred to as *TWIP*. Of these *LGUs*, one (1) has secured a favorable decision from the *CA*. Such decision was appealed by *MERALCO* to the *SC* for the benefit of *MERALCO* customers. On October 22, 2015, *MERALCO* received a copy of the *SC* Decision promulgated on August 5, 2015 declaring, among others, that the transformers, electric posts, transmission lines, insulators, and electric meters of *MERALCO* are not exempted from *RPT* under the *LGC*. *MERALCO* did not appeal *SC* Decision. The cases of the other *LGUs* are pending with their respective administrative bodies or government offices.

In 2016, *MERALCO* began the process of settlement with the *LGUs*. *MERALCO* has filed for the recovery of the resulting *RPT* payments to certain *LGUs* from customers in the relevant areas with the *ERC* and will file for similar recovery for succeeding payments.

On January 30, 2017, *PEPOA* filed a Petition for rule-making proposing that *RPT* be allowed as a pass-through cost in the light of the *SC* Decision. In an Order dated June 7, 2017, the case was set for hearings on August 7, 9 and 11, 2017, respectively. *MERALCO* filed its intervention and submitted its comments. As at February 26, 2018, the Petition is pending before the *ERC*.

4. *LFT* Assessments of Municipalities

Certain municipalities have served assessment notices on *MERALCO* for *LFT*. As provided in the *LGC*, only cities and provincial governments may impose taxes on establishments doing business in their localities. On the basis of the foregoing, *MERALCO* and its legal counsel believe that *MERALCO* is not subject or liable for such assessments.

5. *SC* Decision on Unbundling Rate Case

On May 30, 2003, the *ERC* issued an Order approving *MERALCO*'s unbundled tariffs that resulted in an increase of ₱0.17 per *kWh* over the May 2003 tariff levels. However, on August 4, 2003, *MERALCO* received a Petition for Review of the *ERC*'s ruling filed by certain consumer and civil society groups before the *CA*. On July 22, 2004, the *CA* set aside the *ERC*'s ruling on *MERALCO*'s rate unbundling and remanded the case to the *ERC*. Further, the *CA* opined that the *ERC* should have asked the Commission on Audit or *COA*, to audit the books of *MERALCO*. The *ERC* and *MERALCO* subsequently filed separate motions asking the *CA* to reconsider its decision. As a result of the denial by the *CA* of the motions on January 24, 2005, the *ERC* and *MERALCO* elevated the case to the *SC*.

In an *En Banc* decision promulgated on December 6, 2006, the *SC* set aside and reversed the *CA* ruling saying that a *COA* audit was not a prerequisite in the determination of a utility's rates. However, while the *SC* affirmed *ERC*'s authority in rate-fixing, the *SC* directed the *ERC* to request *COA*'s assistance to undertake a complete audit of the books, records and accounts of *MERALCO*. In compliance with the directive of the *SC*, the *ERC* requested *COA* to conduct an audit of the books, records and accounts of *MERALCO* using calendar years 2004 and 2007 as test years.

The *COA* audit, which began in September 2008, was completed with the submission to the *ERC* of its report on November 12, 2009.

On February 15, 2010, the *ERC* issued its Order directing *MERALCO* and all intervenors in the case to submit, within 15 days from receipt of the Order, their respective comments on the *COA*'s report.

On June 21, 2011, the *ERC* maintained and affirmed its findings and conclusions in its Order dated March 20, 2003. The *ERC* stated that the *COA* recommendation to apply disallowances under *PBR* to rate unbundling violates the principle against retroactive rate-making. An intervenor group filed a *MR* of the said Order. On

September 5, 2011, *MERALCO* filed its comment on the intervenor's *MR*. On February 4, 2013, the *ERC* denied the intervenor's *MR*. The intervenor filed a Petition for Review before the *CA* and *MERALCO* filed its comment thereon on May 29, 2014. In compliance with the *CA* directive, *MERALCO* filed its Memorandum in August 2015. In a Resolution dated September 29, 2015, the *CA* acknowledged receipt of the respective Memoranda from parties and declared the case submitted for decision. In a Decision dated February 29, 2016, the *CA* dismissed the Petition for Review and affirmed the orders dated June 21, 2011 and February 4, 2013 of the *ERC*.

On March 22, 2016, the intervenors filed a *MR* of the *CA* Decision dated February 29, 2016. The same was denied by the *CA* through a Resolution dated August 8, 2016.

On October 11, 2016, *MERALCO* received a Petition for Review on Certiorari filed by the intervenors before the *SC* appealing the dismissal of its Petition. *MERALCO*, *COA* and the *ERC* have filed their respective comments to the Petition. On June 22, 2017, *MERALCO* received the Motion for Leave to Intervene and Admit Comment-in-Intervention [Re: Petition dated September 2016] filed by other distribution utilities that sought to intervene in the case. In a Resolution dated July 11, 2017, the *SC* required the parties to comment on the motion to intervene and comment in intervention. The intervenors filed their Comment [On Motion for Leave and Admit Comment-in-Intervention] dated September 19, 2017. *COA* filed a Motion for Extension of Time to File Comment dated September 28, 2017 asking for an additional period until *MERALCO* filed its Comments on October 18, 2017. On October 27, 2017, *COA* filed its Comments (To the Motion for Leave to Intervene and Admit Attached Comment-in-Intervention). As at February 26, 2018, further action of the *SC* on the matter is pending.

(iii) All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of *MERALCO* with unconsolidated entities or other persons created during the reporting period.

2017 Capital Expenditure Requirements (in millions)

Electric capital projects	₱13,017
Non-electric projects and other capitalized items	8,983
<u>Total capital expenditures</u>	<u>₱22,000</u>

MERALCO has a management-approved capital expenditure budget of ₱22,000 million for the year ended December 31, 2017, of which about 59% represents planned expenditures for the electric capital projects of the power distribution business. The capital expenditure budget shall address requirements in areas with large concentration of core customers, correct normal deficiencies in the system, stretch loading limits of *MERALCO* facilities and initiate practical and cost-effective projects to correct system deficiencies.

Absent the release by the *ERC* of the final rules to govern the filing of its 4th *RP* Reset Application, and in anticipation of the network system requirements and possible effect of severe weather conditions after June 30, 2015, *MERALCO* filed applications for approval of authority to implement its *CAPEX* programs for *RY* 2016 (July 1, 2015 to June 30, 2016), *RY* 2017 (July 1, 2016 to June 30, 2017) and *RY* 2018 (July 1, 2017 to June 30, 2018) on February 9, 2015, March 8, 2016 and April 3, 2017, respectively.

(iv) Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations should be described.

1. Retail Competition

See related preceding discussions under *RCOA*.

2. Petition for Dispute Resolution against *PEMC*, *TransCo*, *NPC* and *PSALM*

On September 9, 2008, *MERALCO* filed a Petition for Dispute Resolution, against *PEMC*, *TransCo*, *NPC* and *PSALM* with the *ERC* as a result of the congestion in the transmission system of *TransCo* arising from the outages of the San Jose-Tayabas 500 kV Line 2 on June 22, 2008, and the 500 kV 600 Mega Volt-Ampere (“MVA”) Transformer Bank No. 2 of *TransCo*’s San Jose, Bulacan substation on July 11, 2008. The Petition seeks to, among others, direct *PEMC* to adopt the *NPC-TOU* rate or the new price determined through the price substitution methodology of *PEMC* as approved by the *ERC*, as basis for its billing during the period of the congestion and direct *NPC* and *PSALM* to refund the transmission line loss components of the line rentals associated with *NPC/PSALM* bilateral transactions from the start of *WESM* operation on June 26, 2006.

In a Decision dated March 10, 2010, the *ERC* granted *MERALCO*’s petition and ruled that there is double charging of the Transmission Line Costs billed to *MERALCO* by *NPC* for the *TSC* quantities to the extent of 2.98% loss factor, since the start of the *TSC* in November 2006. Thus, *NPC* was directed to refund/collect line rental adjustment to/from *MERALCO*. In the meantime, the *ERC* issued an Order on May 4, 2011 allowing *PEMC* to submit an alternative methodology for the segregation of line rental into congestion cost and line losses from the start of the *WESM*. *PEMC* has filed its compliance submitting its alternative methodology.

On September 8, 2011, *MERALCO* received a copy of *PEMC*’s compliance to *ERC*’s directive and on November 11, 2011, *MERALCO* filed a counter-proposal which effectively simplifies *PEMC*’s proposal.

In an Order of the *ERC* dated June 21, 2012, *MERALCO* was directed to submit its computation of the amount of the double charging of line loss on a per month basis from June 26, 2006 up to June 2012. On July 4, 2012, *MERALCO* filed its Compliance to the said Order. Thereafter, the *ERC* issued an Order directing the parties to comment on *MERALCO*’s submissions. Hearings were conducted on October 2, 2012 and October 16, 2012 to discuss the parties’ proposal and comments.

In an Order dated March 4, 2013, the *ERC* approved the methodology proposed by *MERALCO* and *PEMC* in computing the double charged amount on line losses by deducting 2.98% from the *NPC-TOU* amount. Accordingly, the *ERC* determined that the computed double charge amount to be collected from *NPC* is ₱5.2 billion, covering the period November 2006 to August 2012 until actual cessation of the collection of the 2.98% line loss charge in the *NPC-TOU* rates imposed on *MERALCO*. In this regard, *NPC* was directed by the *ERC* to refund said amount by remitting to *MERALCO* the equivalent amount of ₱73.9 million per month until the over-recoveries are fully refunded. In said Order, the *ERC* likewise determined that the amount to be collected from the Successor Generating Companies (“*SGCs*”) is ₱4.7 billion. Additionally, *MERALCO* was directed to file a petition against the following *SGCs*: *MPPCL*, Aboitiz Power Renewables, Inc. or *APRI*, *TLI*, *SMEC* and *Sem-Calaca*, within 30 days from receipt thereof, to recover the line loss collected by them. On April 19, 2013, *MERALCO* filed a Motion for Clarification with the *ERC* regarding the directives contained in the March 4, 2013 Order. On April 30, 2013 and May 8, 2013, *PSALM* and *NPC*, respectively, filed motions seeking reconsideration of the March 4, 2013 Order. *MERALCO* filed a motion seeking for an additional 15 days from its receipt of the *ERC*’s Order resolving its Motion for Clarification, within which to file its Petition against the *SGCs*.

In an Order dated July 1, 2013, the *ERC* issued the following clarifications/resolutions: (i) *SPPC* should be included as one of the *SGCs* against whom a petition for dispute resolution should be filed by *MERALCO*; (ii) amount to be refunded by *NPC* is not limited to the ₱5.2 billion but should include all subsequent payments it received from *MERALCO* beyond August 2012 until the actual cessation of the collection of the 2.98% line loss charge in its *TOU* rates; (iii) Petition to be filed by *MERALCO* against the *SGCs* should not only be for the recovery of the amount of ₱4.7 billion but also all payments beyond August 2012 until the actual cessation of the collection of the 2.98% line loss charge in its *TOU* rates; (iv) “*SCPC Ilijan*” pertains to *SPPC* instead. Thus, the refundable amount of ₱706 million pertaining to “*SCPC Ilijan*” should be added to *SPPC*’s refundable amount of ₱1.1 billion; (v) Grant the Motion for Extension filed by *MERALCO* within which to file a petition against the following *SGCs*: *MPPCL*, *APRI*, *TLI*, *SMEC*, *Sem-Calaca* and *SPPC*; and (vi) deny the respective *MRs* filed by *NPC* and *PSALM*.

On September 12, 2013, *MERALCO* filed a Manifestation with Motion with the *ERC* seeking approval of its proposal to offset the amount of ₱73.9 million per month against some of its monthly remittances to *PSALM*. *PSALM* and *NPC* filed their comments *Ad Cautelam* and Comment and Opposition *Ad Cautelam*, respectively, on *MERALCO*'s Manifestation and Motion. On November 4, 2013, *MERALCO* filed its reply. As at February 26, 2018, *MERALCO*'s Manifestation and Motion is still pending resolution by the *ERC*.

On October 24, 2013, *MERALCO* received *PSALM*'s Petition for Review on Certiorari with the *CA* (With Urgent *TRO* and/or Writ of Preliminary Mandatory Injunction Applications) questioning the March 4, 2013 and July 1, 2013 Orders of the *ERC*.

On February 3, 2014, *MERALCO* filed a Comment with Opposition to the Application for *TRO* or *WPI* dated January 30, 2014. *PEMC* filed a Comment and Opposition Re: Petition for Certiorari with Urgent *TRO* and/or Writ of Preliminary Mandatory Injunction dated January 6, 2014. On June 4, 2014, the *CA* issued a Resolution declaring that *PSALM* is deemed to have waived the filing of a Reply to the comment and opposition of *MERALCO* and *PEMC* and directing the parties to submit their simultaneous memoranda within 15 days from notice. On December 1, 2014, the *CA* issued a decision dismissing the Petition for Certiorari filed by *PSALM* against the *ERC*, *MERALCO* and *PEMC* and affirming *ERC*'s ruling on the refund of the ₱5.2 billion of transmission line losses double charged by *PSALM* and *NPC*. On January 30, 2015, *PSALM* filed its *MR* of the December 1, 2014 Decision of the *CA*. *MERALCO* has filed its Opposition to the *MR*. In a Resolution dated August 11, 2015, the *CA* denied *PSALM*'s *MR*. On October 27, 2015, *MERALCO* received *PSALM*'s Petition for Review with the *SC*. The Petition has been given due course and the parties have filed their respective memoranda. As at February 26, 2018, *MERALCO* is still awaiting further action of the *SC* on the Petition.

3. Petition for Dispute Resolution Against *SPPC*, *MPPCL*, *APRI*, *TLI*, *SMEC* and *Sem-Calaca*

On August 29, 2013, *MERALCO* filed a Petition for Dispute Resolution against *SPPC*, *MPPCL*, *APRI*, *TLI*, *SMEC* and *Sem-Calaca*. Said Petition seeks the following: (i) refund of the 2.98% transmission line losses in the amount of ₱5.4 billion, inclusive of the ₱758 million line loss for the period September 2012 to June 25, 2013, from said *SGCs*; and (ii) approval of *MERALCO*'s proposal to correspondingly refund to its customers the aforementioned line loss amounts, as and when the same are received from the *SGCs*, until such time that the said over-recoveries are fully refunded, by way of automatic deduction of the amount of refund from the computed monthly generation rate. On September 20, 2013, *MERALCO* received the *SGCs*' Joint Motion to Dismiss. On October 7, 2013, *MERALCO* filed its Comment on the said Joint Motion.

On October 8, 2013, *MERALCO* received the *SGCs* Manifestation and Motion, which sought, among other things, the cancellation of the scheduled initial hearing of the case, including the submission of the parties respective Pre-trial Briefs, until the final resolution of the *SGC*'s Joint Motion to Dismiss. On October 11, 2013, *MERALCO* filed its Pre-trial Brief. On October 14, 2013, *MERALCO* filed its Opposition to the *SGC*'s Manifestation and Motion. On October 24, 2013, *MERALCO* received the *SGC*'s Reply to its Comment on the Joint Motion to Dismiss. On October 29, 2013, *MERALCO* filed its Rejoinder. Thereafter, the *SGC*'s filed their Sur-Rejoinder dated November 4, 2013. As at February 26, 2018, the Joint Motion to Dismiss is pending resolution by the *ERC*.

4. *PSALM* versus *PEMC* and *MERALCO*

Due to the significant increases in *WESM* prices during the 3rd and 4th months of the *WESM* operations, *MERALCO* raised concerns with the *PEMC* to investigate whether *WESM* rules were breached or if anti-competitive behavior had occurred.

While resolutions were initially issued by the *PEMC* directing adjustments of *WESM* settlement amounts, a series of exchanges and appeals with the *ERC* ensued. *ERC* released an order directing that the *WESM* settlement price for the 3rd and 4th billing months be set at *NPC-TOU* rates, prompting *PSALM* to file a Motion for Partial Reconsideration, which was denied by the *ERC* in an Order dated October 20, 2008. *PSALM* filed a

Petition for Review before the *CA*, which was dismissed on August 28, 2009, prompting *PSALM* to file an *MR*, which was likewise denied by the *CA* on November 6, 2009. In December 2009, *PSALM* filed a Petition for Review on Certiorari with the *SC*. *MERALCO* has filed its comments on the Petition and its Memorandum. As at February 26, 2018, *PSALM*'s Petition for Review is pending resolution by the *SC*.

5. Petition for Dispute Resolution with *NPC* on Premium Charges

On June 2, 2009, *MERALCO* filed a Petition for Dispute Resolution against *NPC* and *PSALM* with respect to *NPC*'s imposition of premium charges for the alleged excess energy it supplied to *MERALCO* covering the billing periods May 2005 to June 2006. The premium charges amounting to ₱315 million during the May-June 2005 billing periods have been paid but are the subject of a protest by *MERALCO*, and premium charges of ₱318 million during the November 2005, February 2006 and April to June 2006 billing periods are being disputed and withheld by *MERALCO*. *MERALCO* believes that there is no basis for the imposition of the premium charges. The hearings on this case have been completed. As at February 26, 2018, the petition is pending resolution by the *ERC*.

6. *SC TRO* on *MERALCO*'s December 2013 Billing Rate Increase

On December 9, 2013, the *ERC* gave clearance to the request of *MERALCO* to implement a staggered collection over three (3) months covering the December 2013 billing month for the increase in generation charge and other bill components such as *VAT*, *LFT*, transmission charge, and *SL* charge. The generation costs for the November 2013 supply month increased significantly because of the aberrant spike in the *WESM* charges on account of the non-compliance with *WESM* Rules by certain plants resulting in significant power generation capacities not being offered and dispatched, and the scheduled and extended shutdowns, and the forced outages, of several base load power plants, and the use of the more expensive liquid fuel or bio-diesel by the natural gas-fired power plants that were affected by the Malampaya Gas Field or *Malampaya*, shutdown from November 11 to December 10, 2013.

On December 19, 2013, several party-list representatives of the House of Representatives filed a Petition against *MERALCO*, *ERC* and the *DOE* before the *SC*, questioning the *ERC* clearance granted to *MERALCO* to charge the resulting price increase, alleging the lack of hearing and due process. It also sought for the declaration of the unconstitutionality of the *EPIRA*, which essentially declared the generation and supply sectors competitive and open, and not considered public utilities. A similar petition was filed by a consumer group and several private homeowners associations challenging also the legality of the *AGRA* that the *ERC* had promulgated. Both petitions prayed for the issuance of *TRO*, and a Writ of Preliminary Injunction.

On December 23, 2013, the *SC* consolidated the two (2) Petitions and granted the application for *TRO* effective immediately and for a period of 60 days, which effectively enjoined the *ERC* and *MERALCO* from implementing the ₱4.15 per *kWh* price increase. The *SC* also ordered *MERALCO*, *ERC* and *DOE* to file their respective comments to the Petitions. Oral Arguments were conducted on January 21, 2014, February 4, 2014 and February 11, 2014. Thereafter, the *SC* ordered all the Parties to the consolidated Petitions to file their respective Memorandum on or before February 26, 2014 after which the Petitions will be deemed submitted for resolution of the *SC*. *MERALCO* complied with said directive and filed its Memorandum on said date.

On February 18, 2014, acting on the motion filed by the Petitioners, the *SC* extended for another 60 days or until April 22, 2014, the *TRO* that it originally issued against *MERALCO* and *ERC* last December 23, 2013. The *TRO* was also similarly applied to the generating companies, specifically *MPPCL*, *SMEC*, *SPPC*, *FGPC*, and the *NGCP*, and the *PEMC* (the administrator of *WESM* and market operator) who were all enjoined from collecting from *MERALCO* the deferred amounts representing the ₱4.15 per *kWh* price increase for the November 2013 supply month.

In the meantime, on January 30, 2014, *MERALCO* filed an Omnibus Motion with Manifestation with the *ERC* for the latter to direct *PEMC* to conduct a re-run or re-calculation of the *WESM* prices for the supply months of

November to December 2013. Subsequently, on February 17, 2014, *MERALCO* filed with the *ERC* an Application for the recovery of deferred generation costs for the December 2013 supply month praying that it be allowed to recover the same over a six (6)-month period.

On March 3, 2014, the *ERC* issued an Order voiding the Luzon *WESM* prices during the November and December 2013 supply months on the basis of the preliminary findings of its Investigating Unit that these are not reasonable, rational and competitive, and imposing the use of regulated rates for the said period. *PEMC* was given seven (7) days upon receipt of the Order to calculate these regulated prices and implement the same in the revised *WESM* bills of the concerned *DUs* in Luzon. *PEMC*'s recalculated power bills for the supply month of December 2013 resulted in a net reduction of the December 2013 supply month bill of the *WESM* by ₱9.3 billion. Due to the pendency of the *TRO*, no adjustment was made to the *WESM* bill of *MERALCO* for the November 2013 supply month. The timing of amounts to be credited to *MERALCO* is dependent on the reimbursement of *PEMC* from associated generator companies. However, several generating companies, including *MPPCL*, *SN Aboitiz Power, Inc.*, *Team Energy*, *Panasia Energy, Inc.*, and *SMEC*, have filed *MR* questioning the Order dated March 3, 2014. *MERALCO* has filed a consolidated comment to these *MR*. In an Order dated October 15, 2014, the *ERC* denied the *MR*. The generating companies have appealed the Orders with the *CA* where the petitions are pending. *MERALCO* has filed a motion to intervene and a comment in intervention in the petition filed by *SMEC* and shall file similar pleadings in the cases filed by the other generators.

In view of the pendency of the various submissions before the Commission and mindful of the complexities in the implementation of *ERC*'s Order dated March 3, 2014, the *ERC* directed *PEMC* to provide the market participants an additional period of 45 days to comply with the settlement of their respective adjusted *WESM* bills. In an Order dated May 9, 2014, the parties were then given an additional non-extendible period of 30 days from receipt of the Order within which to settle their *WESM* bills. However, in an Order dated June 6, 2014 and acting on an intervention filed by *Angeles Electric Corporation*, the *ERC* deemed it appropriate to hold in abeyance the settlement of *PEMC*'s adjusted *WESM* bills by the market participants.

On April 22, 2014, the *SC* extended indefinitely the *TRO* issued on December 23, 2013 and February 18, 2014 and directed generating companies, *NGCP* and *PEMC* not to collect from *MERALCO*. As at February 26, 2018, the *SC* has yet to resolve the various petitions filed against *MERALCO*, *ERC* and *DOE*.

7. *ERC* Investigating Unit (“*IU*”) Complaint

On December 26, 2013, the *ERC* constituted the *IU* under its Competition Rules to investigate possible anti-competitive behavior by the industry players and possible collusion that transpired in the *WESM* during the supply months of November 2013 and December 2013. *MERALCO* participated in the proceedings and submitted a Memorandum.

An investigating officer of the *IU* filed a Complaint dated May 9, 2015 against *MERALCO* and *TMO* for alleged anti-competitive behavior constituting economic withholding in violation of Section 45 of the *EPIRA* and Rule 11, Section 1 and 8(e) of the *EPIRA IRR*. In an Order dated June 15, 2015 the *ERC* directed *MERALCO* to file its comment on the Complaint. *MERALCO* and *TMO* have filed their respective answers to the Complaint.

In an Order dated September 1, 2015, the *ERC* directed the investigating officer to file his reply to *MERALCO*. In a Manifestation and Motion to set the case for hearing dated November 9, 2015, the investigating officer manifested that he would no longer file a reply and that the case be set for hearing.

On May 24, 2016, the *ERC* promulgated Resolution No. 14, Series of 2016, which resolved to divide the *ERC* into two (2) core groups for the conduct of hearings and to designate the commissioners to act as presiding officers in anti-competition cases. The raffle pursuant to said Resolution was conducted on June 15, 2016.

In a Notice of Pre-Trial Conference dated June 16, 2016, the *ERC* set the pre-trial conference on August 18, 2016 and required *MERALCO* and *TMO* to submit their respective pre-trial briefs. However, on July 27, 2016, the complainant filed two (2) omnibus motions for the consolidation and deferment of the pre-trial

conferences. Hence, in an Order dated August 1, 2015, the respondents were given 10 days to submit their comments on the motion for consolidation with the complainant given five (5) days to file his reply. As such, the pre-trial conferences as scheduled were deferred until further notice and all parties were granted 20 days to submit their respective pre-trial briefs.

In the meantime, *MERALCO* likewise filed an Urgent Motion to Dismiss with Motion to Suspend Proceedings which was adopted by *TMO* in its Manifestation and Motion filed on July 28, 2016. On August 23, 2016, *MERALCO* filed an Urgent Motion Ad Cautelam for suspension of proceeding including period to file pre-trial brief and judicial affidavit.

In a Motion dated August 25, 2016, complainant filed a Motion to defer the submission of the Complainant's pre-trial brief and judicial affidavit. In an Order dated June 13, 2017, the *ERC* denied the motion to consolidate but upheld the authority of private counsel to represent the Complainants. *MERALCO* filed a Motion for Partial Reconsideration to question such authority.

In an Order dated February 2, 2017, the *ERC* denied the motion to dismiss. *MERALCO* filed its Motion for Reconsideration of the Order on February 23, 2017. In an Order dated June 20, 2017, the *ERC* denied the Motion for Reconsideration. On September 19, 2017, *MERALCO* filed a Petition for Certiorari with the *CA*. In a Resolution dated October 2, 2017, the *CA* required respondents to file their Comment on the Petition within 10 days and held in abeyance its resolution on the prayer for injunctive relief until the comments have been filed. *MERALCO* was likewise given a period of five (5) days to file its reply. In a Manifestation dated October 23, 2017, the *ERC* stated that it is a nominal party in the case as the quasi-judicial tribunal that issued the assailed ordinances. The *IU* filed its own Comment dated December 19, 2017. In a Manifestation and Motion dated December 22, 2017, the *OSG* informed the *CA* that it will no longer represent the *IU* and will instead participate as "tribune of the people". In the meantime, *TMO* also filed a separate Petition for Review on Certiorari with the *CA*. In a Resolution dated January 10, 2018, the *CA* ordered the consolidation of the petitions of *TMO* and *MERALCO*. In a Manifestation and Motion dated January 2018, the *OSG* stated that it agreed that original and primary jurisdiction is with the Philippine Competition Commission over competition-related cases in the energy sector but argued that the Philippine Competition Act only applies prospectively. In a Resolution dated February 7, 2018, the *CA* directed the *IU* to file its Comment on the *OSG*'s Manifestation and Motion. While *MERALCO* was not directed to file a Comment, *MERALCO* filed its Comment Ad Cautelam on the Manifestation and Motion dated January 19, 2018 on February 26, 2018.

8. *SPPC* vs. *PSALM*

SPPC and *PSALM* are parties to an Independent Power Producer Administration ("*IPPA*") Agreement covering the Ilijan Power Plant. On the other hand, *MERALCO* and *SPPC* have a *PSA* covering the sale of electricity from the Ilijan Power Plant to *MERALCO*. In a letter dated September 8, 2015, *SPPC* informed *MERALCO* that due to an ongoing dispute with *PSALM* arising from difference in interpretation of the provisions of the *IPPA* Agreement, the latter terminated said Agreement. *SPPC* filed a complaint with *RTC-Mandaluyong* to nullify the termination notice for lack of factual and legal basis. On said date, the Executive Judge of *RTC-Mandaluyong* issued a 72-hour *TRO*. In an Order dated September 11, 2015, the *RTC-Mandaluyong* Branch 208 extended the *TRO* by an additional 17 days. In an Order dated September 28, 2015, the *RTC-Mandaluyong* granted the prayer for preliminary injunction. *PSALM* has filed an *MR* to question the Orders.

MERALCO filed a Motion for Leave to Intervene with Motion to Admit Attached Complaint-in-Intervention. In an Order dated October 19, 2015, the *RTC-Mandaluyong* allowed *MERALCO*'s intervention in the proceedings and admitted its Complaint-in-Intervention. *PSALM* filed an *MR* dated November 6, 2015 of the Order admitting *MERALCO*'s intervention. The court issued an Order dated June 27, 2016 denying the *MR*. *SPPC* has elevated these orders to the *CA* through a Petition for Certiorari. In an Order dated May 25, 2017, the *CA* denied *PSALM*'s prayer for the issuance of a *TRO* and/or writ of preliminary injunction. In a Decision dated December 19, 2017, the *CA* dismissed the Petition and affirmed the orders of the *RTC*.

In the meantime, in an Order dated December 18, 2017, the presiding judge at *RTC-Mandaluyong* inhibited himself from the case. In an Order dated January 11, 2018, the new presiding judge set the preliminary conference and pre-trial on March 1, 2018.

9. Ombudsman Case Against Directors

On January 30, 2018, *MERALCO* received an Order dated January 22, 2018 from the Office of the Ombudsman directing *MERALCO*'s directors to comment on a complaint-affidavit for syndicated estafa filed by a consumer group which charged that there was conspiracy between *MERALCO* directors and the *ERC* regarding the alleged misappropriation of the bill deposits received from *MERALCO* consumers. On February 9, 2018, *MERALCO*'s directors filed their Counter-Affidavits where they refuted the arguments of the consumer group. As at February 26, 2018, *MERALCO* is awaiting further action of the Office of the Ombudsman on the matter.

(v) Any significant elements of income or loss that did not arise from the registrant's continuing operations.

None

(vi) Any seasonal aspects that had a material effect on the financial condition or results of operations.

Seasonality of Operations and Growth Drivers

Approximately 98% of *MERALCO Group*'s operating revenues pertain to sale of electricity distributed by *MERALCO* and *CEDC*.

The electricity sales of *MERALCO* and *CEDC* exhibit a degree of quarterly seasonality. The *kWh* sales in the first quarter is lower than the average of the year as this period is characterized by cooler temperature and softer consumer demand following heightened consumer spending in the last quarter of the year. The second quarter is marked by higher than average *kWh* sales. This is due to a number of factors, including: increased consumption of households and commercial establishments due the summer season; increased production of industries to replenish stocks and in preparation for the opening of classes; and, heightened construction activity to take advantage of the sunny weather. In the third quarter of the year, manufacturing industries that cater to the export market have their peak production schedule at this time as they rush to meet shipping deadlines to foreign markets. Industries catering to the domestic market are also now starting production in preparation for the Christmas season. Lastly, the fourth quarter performance is about the average of the year. Industrial production winds down while households and commercial establishments also cut down on their cooling loads. Given this perspective on the seasonality of *kWh* sales, a higher proportion of the *MERALCO*'s and *CEDC*'s revenues are earned on the second half of the year.

Aside from the quarterly seasonal pattern, *kWh* sales on a year-on-year basis adjust as a result of a number of factors. Sales of electricity normally increase in periods of economic growth, low inflation and electricity rates, and in periods of high temperatures over extended period of time, e.g. the "*El Niño*" episodes.

The following table sets forth *MERALCO Group* quarterly sales in *GWh* for the year ended December 31, 2017:

First Quarter	9,317
Second Quarter	11,021
Third Quarter	11,063
Fourth Quarter	10,701
Total	42,102

The businesses of all other subsidiaries are not highly seasonal.

- **Any known trends, demands, commitments, events or uncertainties that will have a material impact of the issuer's liquidity.**

The Management is not aware of any known trends, demands, commitments, events or uncertainties that may deem potentially have a material impact on *MERALCO* Group's liquidity as at December 31, 2017.

- **Discussion of *MERALCO*'s and its majority-owned subsidiaries top five (5) key performance indicators. It shall include a discussion of the manner by which *MERALCO* calculates or identifies the indicators presented on a comparable basis.**

Listed hereunder are *MERALCO*'s five (5) major subsidiaries namely *CEDC*, *MGen*, *MIESCOR*, *e-MVI* and *CIS*. The following table summarizes their key financial performance and indicators as at and for the years ended December 31, 2017 and 2016.

Financial Highlights and Ratios¹⁶ of Major Subsidiaries
As at and for the Years Ended December 31, 2017 and 2016
(Amounts in million pesos except for financial ratios and % change)

	<i>CEDC</i>			<i>MGen</i>			<i>MIESCOR Group</i>			<i>e-MVI Group</i>			<i>CIS Group</i>		
	2017	2016	% <u>change</u>	2017	2016	% <u>change</u>	2017	2016	% <u>change</u>	2017	2016	% <u>change</u>	2017	2016	% <u>change</u>
Percentage of ownership	65%	65%	-	100%	100%	-	99%	99%	-	100%	100%	-	100%	100%	-
<u>Condensed Statements of Financial Position</u>															
Total assets	2,207	2,015	10	17,768	18,068	(2)	4,150	4,111	1	2,154	1,797	20	2,383	1,834	30
Current assets	1,176	1,199	(2)	7,261	8,254	(12)	3,331	3,212	4	1,056	673	57	2,258	1,718	31
Cash and cash equivalents	904	820	10	1,026	2,129	(52)	478	640	(25)	668	447	49	1,064	795	34
Equity	1,431	1,188	20	17,576	17,956	(2)	1,360	1,304	4	1,768	1,381	28	1,153	657	75
Total debt ¹⁷	-	-	-	-	-	-	583	496	18	-	-	-	-	-	-
Current liabilities	393	425	(8)	145	71	104	2,532	2,557	(1)	328	362	(9)	1,212	1,162	4
<u>Financial Ratios</u>															
Debt-to-equity ratio	-	-	-	-	-	-	0.43	0.38	13	-	-	-	-	-	-
Current ratio	2.99	2.82	6	50.08	116.25	(57)	1.32	1.26	5	3.22	1.86	73	1.86	1.48	26
<u>Condensed Statements of Income</u>															
Revenues	2,859	3,187	(10)	-	-	-	3,824	3,804	1	1,074	894	20	1,563	1,351	16
Costs and expenses	2,644	2,905	(9)	676	552	22	3,704	3,593	3	563	528	7	1,186	1,007	18
Net income (loss)	210	270	(22)	(473)	(1,747)	(73)	77	202	(62)	386	315	23	279	247	13
<u>Financial Ratios</u>															
Profit margin	7.3%	8.5%	(13)	-	-	-	2.0%	5.3%	(62)	35.9%	35.2%	2	17.9%	18.3%	(2)
Return on equity	14.7%	22.7%	(35)	(2.7%)	(9.7%)	(72)	5.7%	15.5%	(63)	21.8%	22.8%	(4)	24.2%	38.8%	(38)
Asset turnover	1.30	1.58	(18)	-	-	-	0.92	0.93	-	0.50	0.50	-	0.66	0.74	(11)

¹² The manner of computing the financial ratios for subsidiaries is the same with that of MERALCO's as presented in *Financial Highlights and Key Performance Indicators*.

¹⁷ Total Debt is composed of notes payable and interest-bearing long-term financial liabilities, current and non-current portions.

ANNEX – Aging of Trade and Other Receivables

As at December 31, 2017

(Amounts in millions)

	T o t a l	1 - 30 days	31 - 60 days	61 - 90 days	Over 90 days
Trade receivables	₱23,505	₱16,344	₱754	₱251	6,156
Other trade receivables	4,955	2,082	250	75	2,548
Gross trade receivables	28,460	18,426	1,004	326	8,704
Non-trade receivables	1,366	1,094	36	60	176
Total receivables	29,826	19,520	1,040	386	8,880
Allowance for doubtful accounts	(3,538)	–	–	–	(3,538)
Net receivables	₱26,288	₱19,520	₱1,040	₱386	₱5,342

MARKET INFORMATION

The principal market where *MERALCO*'s common equity is traded in the Philippine Stock Exchange. The quarterly high and low sales prices for the fiscal years 2016 and 2017 are as follows:

MER

FROM	TO	HIGH	LOW
01/01/16	03/31/16	₱319.975	₱285.117
04/01/16	06/30/16	343.387	291.887
07/01/16	09/30/16	317.945	299.277
10/01/16	12/31/16	310.800	255.200
01/01/17	03/31/17	281.944	257.875
04/01/17	06/30/17	276.298	250.809
07/01/17	09/30/17	279.881	255.868
10/01/17	12/31/17	324.979	279.288

As of March 28, 2018, the price for *MERALCO* Stocks is ₱318.00.

Holders

The total number of stockholders as of March 28, 2018 is 43,233.

Top 20 Stockholders as of March 28, 2018

Rank	Stockholder Name	Number of Shares	Percent
1	BEACON ELECTRIC ASSET HOLDINGS, INC.	394,059,235.00	34.96%
2	JG SUMMIT HOLDINGS, INC.	333,189,397.00	29.56%
3	PCD NOMINEE CORP	122,849,374.00	10.90%
4	METRO PACIFIC INVESTMENTS CORPORATION	118,364,807.00	10.50%
5	PCD NOMINEE CORP	72,989,203.00	6.48%
6	FIRST PHILIPPINE HOLDINGS CORPORATION	44,382,436.00	3.94%
7	GO, JAMES L.	485,300.00	0.04%
8	YAN, LUCIO W.	403,208.00	0.04%
9	CHENG, CHARLOTTE CUA	314,534.00	0.03%
10	DEL ROSARIO, ALBERT FERREROS, &/OR MARGARET GRETCHEN DE VENECIA DEL ROSARIO	291,140.00	0.03%
11	AVESCO MARKETING CORPORATION	284,427.00	0.03%
12	B. P. INSURANCE AGENCY, INC.	281,079.00	0.02%
13	MAKATI SUPERMARKET CORPORATION	240,308.00	0.02%
14	ALBERT FERREROS DEL ROSARIO AND/OR MARGARET GRETCHEN DE VENECIA DEL ROSARIO	182,500.00	0.02%
15	TAN, SIMEON Y.	162,800.00	0.01%
16	CARLOS, JOSE IGNACIO A.	161,687.00	0.01%
17	AQUINO, ANTONINO T., &/OR EVELINA S. AQUINO	133,855.00	0.01%
18	BP INSURANCE AGENCY, INC.	116,730.00	0.01%
19	CONCEPCION, RAUL JOSEPH	112,431.00	0.01%
20	TAN, JIMMY D.	110,000.00	0.01%

Dividends

Following are the cash dividends declared by *MERALCO*'s board of directors in favor of *MERALCO* common shares for the two (2) most recent years ended December 31, 2016 and 2017:

YEAR	RATE PER SHARE	RECORD DATE	PAYMENT DATE
2016	₱9.92	03/23/2016	04/15/2016
	1.68	05/25/2016	06/17/2016
	13.48	08/24/2016	09/19/2016
2017	₱9.30	03/27/2017	04/21/2017
	8.925	08/30/2017	09/22/2017

MERALCO's loan agreements contain restrictions on payments of cash dividends to common stockholders subject to meeting certain financial measures, which *MERALCO* complied with.

MERALCO strictly implements its dividend policy, approved by the Board of Directors or *BOD*, in 2010, which prescribes the regular payment of dividends equivalent to fifty percent (50%) of consolidated core net income for the year, which may be supplemented by a special dividend determined on a “look-back” basis. In 2017, *MERALCO* paid cash dividend of ₱18.225 per share to all its shareholders.

Recent Issuance of Securities Constituting an Exempt Transaction

None.

Compliance with Leading Practices on Corporate Governance

MERALCO, as a Philippine publicly listed company (“*PLC*”), is in full compliance with the rules and regulations of the Securities and Exchange Commission (*SEC*), the Philippine Stock Exchange (“*PSE*”), the Philippine Dealing & Exchange Corp. (“*PDEX*”) and all other rules and regulations for the development of the Philippine capital market.

Pursuant to the governance principle of transparency, *MERALCO* fully complied with the *SEC* and *PSE*’s reportorial requirements on corporate governance, including:

1. The 2017 Certification by the Compliance Officer of *MERALCO*’s full compliance with the Revised Manual of Corporate Governance. No deviations from the Manual transpired.
2. Certification of Board attendance, reports involving financial statements, disclosure of material information and events, clarifications on specific news articles concerning *MERALCO*, and trainings attended by Board members and key officers on corporate governance.
3. Disclosure requirements on direct and indirect ownership of securities under the Securities Regulation Code (“*SRC*”), and the reporting of trading transactions of directors and concerned officers of *MERALCO* by the Compliance Officer not later than the following day after the required event or transaction. There has been no case of insider trading involving directors and management of *MERALCO*.

Annual Corporate Governance Performance Assessments

MERALCO’s Performance in the field of corporate governance was assessed and found to be exemplary in the ASEAN Corporate Governance Scorecard Assessment. The ASEAN Corporate Governance Scorecard evaluates the level of CG practices of Philippine PLCs vis-à-vis regional and international standards and best practices. This was conducted by the Institute of Corporate Directors (“*ICD*”) in cooperation with *SEC* and *PSE*.

Continuing Education for the Board and Senior Management

Corporate governance education continues with orientations and trainings for the Board and Senior Management. In fulfillment of the requirements of the Company’s Manual of Corporate Governance, the *ERC* Resolution No. 1, Series of 2004, *SEC* Memo Circular No. 20, Series of 2013, and *SEC* Memo Circular No. 2, Series of 2015, the directors attended a joint Corporate Governance Enhancement Session for all First Pacific Group of Companies in the Philippines on September 7, 2017, entitled “Charting the Digital Age, its Risks and Strategies, through Governance, and a Responsive Corporate Culture”.

Continuing Policy Formulation

With the creation of a Corporate Governance Office in *MERALCO* in 2010, several corporate policies and programs were implemented such as the Revised Manual of Corporate Governance, Revised Code of Ethics, Policy on Blackout Period/Restriction on Trading of Shares, Policy on Solicitation and Acceptance of Gifts, “Be Right” Open Communication (integrated whistle-blowing) Policy, Conflict of Interest, Related Party Transactions Policy, Suppliers Business Conduct, and Social Media Policy among others.

In 2017, *MERALCO* released the **Board Diversity Policy**. This ensures that the Board has an appropriate mix of expertise, experience, independence, and skills that would encourage critical discussion and promote a balanced decision in the attainment of the Company’s strategic objectives and sustainable development. This is also in line with the Company’s recognition of the important role of women with appropriate and relevant expertise and experience that can contribute to the diversity of perspectives in the Board.

Corporate Governance Advocacies and Outlook

Believing that corporate governance is about shining a light through the whole organization, *MERALCO* has institutionalized the Be Right Open Communication Policy in the corporate culture, which has paved the way to an extensive good governance awareness program for its internal stakeholders. CG orientations for its new employees and roadshows for its directors, officers, employees, and suppliers are regularly held, and online CG policy information campaigns are periodically issued. *MERALCO* has also enhanced its CG compliance monitoring through a unique online HR Express Corporate Governance Facility where employees can file their annual CG commitment, conflict-of-interest disclosures and gift registry.

MERALCO is in the process of embedding CG policies and programs in its business responsibility unit through its line leadership as a means to make the full transition from compliance to a culture of good governance from Top Management to the ranks in the Company in pursuit of sustainability of relationships with and interests of all stakeholders.

In pursuit of further improvements in the discipline of governance, *MERALCO* is also actively involved with national and international CG advocates and organizations such as the *ICD*, and the Good Governance Advocates and Practitioners of the Philippines (“*GGAPP*”). *MERALCO* joined the *GGAPP* Forum held at the Conrad Manila on May 24, 2017 with the theme: “Gaps and Bridges: The Future of Philippine Governance.” The annual forum enables regulators, advocates and publicly listed companies to tackle relevant corporate governance issues and strengthen best practices in the country.

The Company participates in best practice and knowledge-sharing events organized by *ICD* and *GGAPP* with CG practitioners, *BOD* and Senior Management, as unified by their CG principles and philosophy that responsible professionals yield ethical companies and ultimately, economically sustainable businesses.

For a full discussion on the Corporate Governance practices and achievements of *MERALCO*, you may go to the Company website: www.meralco.com.ph.

SEC Form 17-A

A COPY OF THE COMPANY'S ANNUAL REPORT ON SEC FORM 17-A WILL BE PROVIDED WITHOUT CHARGE TO EACH PERSON UPON WRITTEN REQUEST OF ANY SUCH PERSON ADDRESSED TO:

**THE OFFICE OF THE CORPORATE SECRETARY
LOPEZ BUILDING, ORTIGAS AVENUE, BRGY. UGONG
PASIG CITY**

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Pasig on April 17, 2018.

MANILA ELECTRIC COMPANY

April 17, 2018

A handwritten signature in black ink, appearing to read 'Simeon Ken R. Ferrer', written in a cursive style.

SIMEON KEN R. FERRER
Corporate Secretary

LIST OF ACTS OF THE MERALCO BOARD

MAY 30, 2017 – FEBRUARY 26, 2018

MAY 30, 2017

- ❖ Approval of the Minutes of Previous Regular and Special Board Meetings (April 24, 2017)
- ❖ Approval of Supply Contracts in Excess of P50 Million
 - Award contract for various ratings of Watt-hour meters to Landis+Gyr, Inc., General Electric Phils. Meter & Instrument Co. Inc., and Elster Solutions LLC
 - Award for the purchase of three units of 83 MVA Conventional Type Power Transformers to Koncar Power Transformers, Ltd.
 - Award of one-year contract for purchase of Various Ratings of Pole-mounted Distribution Transformers to First Philec, Inc. and Howard Industries, Inc.

MAY 30, 2017 (Organizational Meeting)

- ❖ Election of Chairman and Vice Chairman of the Board
- ❖ Appointment of Officers
- ❖ Designation of Members of the Board Committees
- ❖ Approval of Schedule of Regular Board Meetings

JULY 10, 2017

- ❖ Approval of the Minutes of Previous Regular Board and Organizational Meetings (May 30, 2017)
- ❖ Approval of Supply Contracts in Excess of P50 Million
 - Award of the Modified Engineering, Procurement, and Construction (EPC) of San Jose 115 kV Line to the lowest bidder among the technically acceptable offers, MERALCO ENERGY, INC. (MSERV),
 - Award of the Substation Multi-Protocol Label Switching (MPLS) Provider Edge Solution to Fujitsu Phils., Inc.
 - Award of the Energy Sourcing and Risk Management (ESRM) System to Indra Philippines, Inc.
- ❖ Approval of Additional Capital Infusion to Vantage Energy
- ❖ Board Resolution on the Amended MERALCO Retirement Plan
- ❖ Board Resolution on Appointment of Proxy to the GEPMICI Stockholders' Meeting

AUGUST 3, 2017

- ❖ Approval of the Minutes of Previous Meetings (July 10, 2017)
- ❖ Approval of the Unaudited Consolidated Financial Statements for the 1st Half 2017 and Press Release

- ❖ Declaration of Cash Dividends of ₱ 8.925/share to all common stockholders of record as at August 30, 2017, payable on September 22, 2017.
- ❖ Approval of Supply Contracts in Excess of ₱50 Million
 - Award for the purchase of five (5) units 83 MVA Conventional Power Transformers and four (4) units of 83 MVA GIS Type Power Transformers to Hitachi-Fortune Transformer (through Hitachi Phils.), Fortune Electric (through Hansei Corporation), and Koncar Power Transformers, Ltd. (through Siemens, Inc.).
 - Award for the purchase of two (2) units of 300 MVA Power Transformers to Hitachi-Fortune Transformer Taiwan (through Hitachi Phils.) and Koncar Power Transformers Ltd. (through Siemens, Inc.).
 - Award of a one-year contract, from August 2017 to July 2018, the supply of various ratings of Pad-mounted Distribution Transformers to First Philec, Inc. (Philippines), Howard Industries, Inc., Cooper Power Systems, and AM SGB Sdn Bhd.
 - Award of a two-year contract, from July 2017 to June 2019, for the supply of various Sub-transmission Steel Poles to Yixing Futao Metal Structural Unit. Co. Ltd.
 - Award of a one-year contract, from August 2017 to July 2018, the supply of Tree Wire Covered Conductors to Philips Wire & Cable Co. and American Wire & Cable Co.
 - Extension of Fuel Contracts, in favor of the Pilipinas Shell Petroleum Corporation, from September 1, 2017 to February 28, 2018.
 - Award for the acquisition of Customer Outage Portal (Project Orange) to Navagis, LLC
- ❖ Approval of Credit Facilities
 - Bank of the Philippine Islands (BPI)

September 4, 2017

- ❖ Approval of the Minutes of Previous Meetings (August 3, 2017)
- ❖ Approval of Supply Contracts in Excess of ₱50 Million
 - Supply of Various Equipment Underground Accessories to LJ Industrial Fabrication, Inc. and CELEASCO.
 - Renewal of Maintenance of Various Oracle Licenses to Oracle (Philippines) Corporation from Year 2017 – Year 2020
- ❖ Approval to File Business Separation and Unbundling Plan (BSUP) Statement
- ❖ Approval of Amendment to the Board Resolution on Financial Transactions to add “open any securities custodianship account” as an authorized transaction

SEPTEMBER 25, 2017

- ❖ Approval of the Minutes of Previous Meetings (September 4, 2017)
- ❖ Approval of Supply Contract in Excess of ₱50 Million
 - Supply of Various Watthour Meters for Elevated Metering Centers (EMC) to Lin Man Power Technology, Inc. (one-year contract)
 - Next Generation Firewall (NGFW) Solution with five years warranty to Trends & Technologies, Inc.

- Supply of FM25S Watthour Meters to Landis & Gyr, Inc. (one-year contract)
 - Security Services for 612 postings to Trigold Security & Investigation Agency, Inc., for Area 1, and Advance Forces Security & Investigation Services, Inc., for Area 2 (one year contract)
- ❖ Approval to enter into a Joint Venture with Pioneer Insurance into Republic Surety & Insurance Company, Inc. (RSIC)
- ❖ Approval of the Nomination and Election Policy

OCTOBER 27, 2017

- ❖ Approval of the Minutes of Previous Meetings (September 25, 2017)
- ❖ Approval of 3rd Quarter 2017 Financial Statements and Press Release
- ❖ Approval of External Auditor's (SyCip Gorres Velayo & Co.) Audit Plan for 2017 Financial Statements and the External Auditor's Fee
- ❖ Approval of Enhancement to the Internal Audit Charter
- ❖ Approval of Related Party Transactions Committee Charter
- ❖ Approval of Supply Contract in Excess of ₱50 Million
 - Supply of Line Post Insulators to Dalian Insulator Group Co. Ltd. (one-year contract, November 2017 to October 2018)
 - Supply of Fiberglass Crossarms as split-award to Hansei Corporation, Jocelyn Forge, Inc., Tung Hsing, CELEASCO, Jin Hung Technology, and ASW Brasil (one-year contract, November 2017 to October 2018)
 - Purchase of 45,000 Smart Meters to Landis & Gyr, Inc.
- ❖ Approval of the Issuance of Letter of Awareness for MERALCO PowerGen (MGen) to Sumitomo Mitsui Banking Corporation
- ❖ Approval of the Inclusion of Asia United Bank as acceptable bank under Atimonan One Energy, Inc. (A1E) Power Supply Agreement
- ❖ Approval of Credit Facilities
 - United Coconut Planters Bank (UCPB)

NOVEMBER 28, 2017

- ❖ Approval of the Minutes of Previous Meetings (October 27, 2017)
- ❖ Approval of Supply Contract in Excess of ₱50 Million
 - Utility Pick-Up Vehicles to Isuzu Philippines Corporation
 - Supply of Various Copper Clad Steel Wires to Tang International Enterprises, Inc. and JR James Construction Group & Trading Inc. (one-year contract, January to December 2018)
 - Replacement of Call Center System to Trends & Technologies, Inc.
- ❖ Approval of Renewal of Wholesale Electricity Spot Market (WESM) Surety Bond
- ❖ Approval to execute the Power Supply Agreement with Pilipinas Newton Energy Corporation (PNEC); Authorize publication of Price Challenge; and Conduct Competitive Selection Process (CSP)
- ❖ Approval of MERALCO's Entry to Electric Vehicle and Charging Venture through MTransport (*subsidiary name will still be finalized*) and the Call for Equity Infusion
- ❖ Approval of 2018 Rank Conferment/Promotions
- ❖ Approval of Credit Facilities
 - Security Bank Corporation (SBC)

- Sterling Bank of Asia (SBA)
- ❖ Approval of Appointment of New Stock Transfer Agent – Rizal Commercial Banking Corporation (RCBC) Trust and Investment Group
- ❖ Approval of 2018 Schedule of MERALCO Board, Organizational and Annual Stockholders' Meeting
- ❖ Approval of the One MERALCO 2018 Budget and the 2018-2022 Business Plan

DECEMBER 18, 2017

- ❖ Approval of the Minutes of Previous Meetings (November 28, 2017)
- ❖ Approval of Board Diversity Policy
- ❖ Approval of Designation of Senior / Lead Independent Director
- ❖ Approval of Supply Contract in Excess of ₱50 Million
 - Amendment of existing contracts for the supply of various concrete poles with Teh Hsin Enterprise Philippines Corporation and Dura Poles, Inc.
 - Amendment of existing contracts for the supply of tree wire covered conductors with Philips Wire and American Wire
- ❖ Approval of Negotiated settlement agreement between MERALCO and IBM Philippines on licensing issues
- ❖ Approval to enter into or proceed with the Power Supply Agreements with the following:
 - Equis Energy (Wind)
 - First NatGas Power Corporation (FNPC) (Natural gas) - ratification/confirmation
- ❖ Approval the creation of a Sub-committee for the implementation of MERALCO Succession Planning

JANUARY 29, 2018

- ❖ Approval of the Minutes of Previous Meeting (December 18, 2017)
- ❖ Approval of Supply Contract in Excess of ₱50 Million
 - Supply of Various Ratings of Pad-mounted Switchgears to Cooper Power Systems and G&W Electric Co. (one-year contract, April 2018 to March 2019)
 - Supply of Various Ratings of Vault-type Distribution Transformers to First Philec
 - Supply and Delivery of MERALCO Fuel Requirements to Phoenix Petroleum Philippines, Inc., (six month contract, with option to extend to one year)
 - Maintenance Agreement (MA) of EMC VNX AND Data Domain Storage products to Total Information Management Corporation and ABBE Technology Solutions, Inc. (January 1, 2018 – December 31, 2018)
 - Maintenance Agreement for the existing IBM licenses (December 27, 2017 – December 31, 2022)
 - Civil Works Requirement for the Development of Calamba 230 kV - 115 kV Delivery Point Substation to MIESCOR Builders Inc.
- ❖ Approval of Renewal of National Grid Corporation of the Philippines (NGCP) Surety Bond with Prudential Guarantee Assurance Inc.
- ❖ Approval of Renewal of Insurance for Transmission and Distribution Assets and Electronic Equipment
- ❖ Approval of the Retention of Ms. Helen T. De Guzman as consultant for the Internal Audit until the end of June 2018

- ❖ Approval of the Amendment of the Fourth Article of the Articles of Incorporation to Extend the Corporate Term for 50 Years from May 7, 2019
- ❖ Approval of Record Date, Agenda, and Notice of Meeting for the 2018 Annual Stockholders' Meeting



ORTIGAS AVENUE, PASIG CITY
0300 PHILIPPINES

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The Management of Manila Electric Company (the Company) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, as at and for the year ended December 31, 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

MANUEL V. PANGILINAN
Chairman of the Board

OSCAR S. REYES
President and Chief Executive Officer

BETTY C. SIY-YAP
Chief Finance Officer

SUBSCRIBED AND SWORN to before me this 23 day of MAR 23, 2018 in Pasig City, by the above-named persons who exhibited to me their respective Tax Identification Numbers as follows:

NAME	Tax Identification Number
Manuel V. Pangilinan	914-481-801
Oscar S. Reyes	136-623-569
Betty C. Siy-Yap	102-100-627

Doc. No. 513 ;
Page No. 104 ;
Book No. IX ;
Series of 2018.

ATTY. FREEDOM JANE M. NAVIDAD

Notary Public

Pasig, San Juan and Pateros

Issued on January 3, 2018 at Pasig City

Appointment No. 72(2018-2019)

Roll No. 53655/IBP No. 023580/01-10-18 RSM Chapter

PTR No. 3909814/01-10-18 Pasig City

MCLE VI-0000244-07/11/16

8th Floor Lopez Bldg. Ortigas Avenue, Pasig City

COVER SHEET

for
AUDITED FINANCIAL STATEMENTS

SEC Registration Number

P	W	-	1	0	2						
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Company Name

M	A	N	I	L	A	E	L	E	C	T	R	I	C	C	O	M	P	A	N	Y					

Principal Office (No./Street/Barangay/City/Town/Province)

L	O	P	E	Z	B	U	I	L	D	I	N	G	,	O	R	T	I	G	A	S	A	V	E	N	U	E
P	A	S	I	G	C	I	T	Y																		

Form Type

1	7	-	A
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Department requiring the report

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Secondary License Type, If Applicable

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COMPANY INFORMATION

Company's Email Address

N/A

Company's Telephone Number/s

6312222/ 16220

Mobile Number

N/A

No. of Stockholders

43,449

Annual Meeting
Month/Day

Last Tuesday of May

Fiscal Year
Month/Day

December 31

CONTACT PERSON INFORMATION

The designated contact person MUST be an Officer of the Corporation

Name of Contact Person

Atty. William Pamintuan

Email Address

wspamintuan@meralco.com.ph

Telephone Number/s

632-8014

Mobile Number

N/A

Contact Person's Address

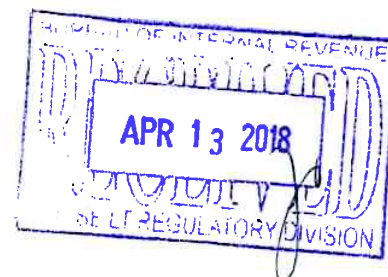
Lopez Building, Ortigas Avenue, Pasig City
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Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.



INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholders
Manila Electric Company and Subsidiaries
Lopez Building, Ortigas Avenue
Barangay Ugong, Pasig City, Metro Manila



Opinion

We have audited the consolidated financial statements of Manila Electric Company and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2017 and 2016, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2017, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2017 and 2016, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2017 in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including those in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



Revenue recognition

The Group's revenues from the sale of electricity represent 97% of its consolidated revenues and arise from its service contracts with a large number of customers that are classified as either commercial, industrial or residential, located within the Group's franchise area. The Group's financial statements provide the relevant disclosures related to the rate-making regulations and regulatory policies of the Energy Regulatory Commission (ERC). This matter is significant to our audit because the revenue recognized depends on (a) the complete capture of electric consumption based on the meter readings over the franchise area taken on various dates; (b) the propriety of rates computed and applied across customer classes; and (c) the reliability of the IT systems involved in processing the billing transactions.

Notes 2, 4, 22, 23, 29 and 31 provide the relevant disclosures related to the rate-making regulations and regulatory policies of the ERC.

Audit response

We obtained an understanding and evaluated the design of, as well as tested the controls over, the customer master file maintenance, accumulation and processing of meter data, and interface of data from the billing system to the financial reporting system. In addition, we performed a test recalculation of the bill amounts using the ERC-approved rates and formulae, as well as actual costs incurred, and compared them with the amounts reflected in the billing statements. We involved our internal specialist in understanding the IT processes and in understanding and testing the IT general controls over the IT systems supporting the revenue process.

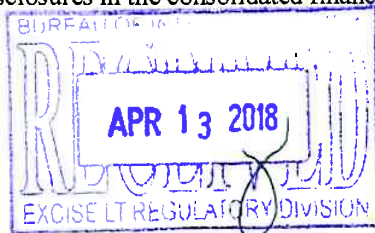
Retirement and other long-term employee benefits

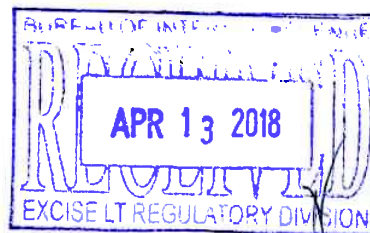
The Group has defined benefit retirement and other long-term post-employment benefits plans for all regular employees. We consider this as a key audit matter because the valuation of the benefits obligation involves a significant level of management judgment. The valuation also requires an actuary whose calculations involve the use of certain assumptions, such as prospective salary increase, discount rate, mortality rates, and employee turnover rates that could have a material impact on the calculation of the benefits expense and liability.

Note 25 to the consolidated financial statements provides the relevant disclosures related to this matter.

Audit response

We obtained an understanding of the Group's defined benefit retirement and other long-term post-employment benefits plans as well as the processes included in estimating the amounts of the related liability and expense. We also involved an internal specialist to assist us with our review of the scope, bases of assumptions, methodology and results of the work by the Group's actuary, whose professional qualifications and objectivity were also evaluated. We compared the key inputs used, such as the attrition rates, discount rate, and future salary increase rate against the Group's internal data and external references. We also inquired about the basis of the salary rate increase and compared it against the Group's forecast. Moreover, we reviewed the required disclosures in the consolidated financial statements.





Provisions and contingencies

The Group is involved in certain proceedings for which the Group has recognized provisions for probable costs and/or expenses, which may be incurred, and/or has disclosed relevant information about such contingencies. This matter is important to our audit because the assessment of the potential outcome or liability involves significant management judgment and estimation.

Notes 18, 21 and 28 to the consolidated financial statements provide the relevant disclosures related to this matter.

Audit response

We examined the bases of management's assessment of the possible outcomes and the related estimates of the probable costs and/or expenses that are recognized and/or disclosed in the Group's consolidated financial statements. In addition, we evaluated the input data supporting the assumptions used, such as tariffs, tax rates, historical experience, regulatory rulings and other developments, against the Group's internal and external data and performed recalculations and inspection of relevant supporting documents. We also reviewed the disclosures on provisions and contingencies in the Group's consolidated financial statements.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.



Those charged with governance are responsible for overseeing the Group's financial reporting process.

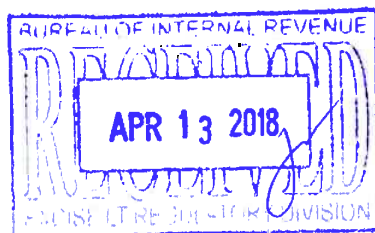
Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Martin C. Guantes.

SYCIP GORRES VELAYO & CO.

Martin C. Guantes
Martin C. Guantes

Partner

CPA Certificate No. 88494

SEC Accreditation No. 0325-AR-3 (Group A),

August 25, 2015, valid until August 24, 2018

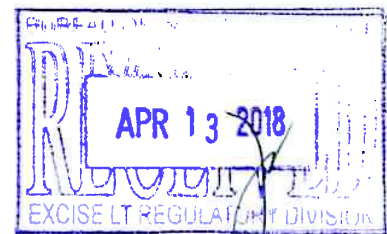
Tax Identification No. 152-884-272

BIR Accreditation No. 08-001998-52-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 6621267, January 9, 2018, Makati City

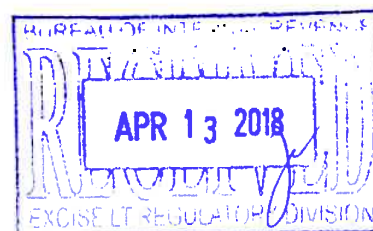
February 26, 2018



MANILA ELECTRIC COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

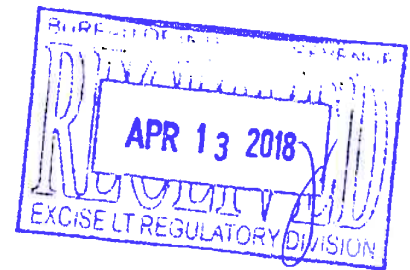
		December 31	
	Note	2017	2016
(Amounts in millions)			
ASSETS			
Noncurrent Assets			
Utility plant and others	7, 10 and 15	₱133,874	₱128,814
Investments in associates and interests			
in joint ventures	8 and 22	11,446	10,924
Investment properties	9 and 15	1,509	1,513
Deferred tax assets - net	27	16,146	13,019
Other noncurrent assets	2, 7, 10, 14, 25, 26, 28 and 29	41,948	53,759
Total Noncurrent Assets		204,923	208,029
Current Assets			
Cash and cash equivalents	11, 24 and 26	45,937	46,656
Trade and other receivables	10, 12 and 26	26,288	25,341
Inventories	13 and 24	3,330	2,792
Other current assets	10, 14, 22 and 26	22,877	13,219
Total Current Assets		98,432	88,008
Total Assets		₱303,355	₱296,037
EQUITY AND LIABILITIES			
Equity Attributable to Equity Holders of the Parent			
Common stock	15	₱11,273	₱11,273
Additional paid-in capital		4,111	4,111
Equity reserve	3	(126)	(328)
Employee stock purchase plan	15	1,049	1,049
Unrealized fair value losses on			
available-for-sale (AFS) financial assets	10	(160)	(271)
Remeasurement adjustments on retirement			
and other post-employment liabilities	25	2,329	3,384
Share in remeasurement adjustments on associates' retirement liabilities	8	(10)	(12)
Cumulative translation adjustments of subsidiaries and associates	8	1,175	1,085
Treasury shares	15	(11)	(11)
Retained earnings	15	53,980	54,137
Equity Attributable to Equity Holders of the Parent		73,610	74,417
Non-controlling Interests		822	729
Total Equity		74,432	75,146

(Forward)



		December 31	
	Note	2017	2016
		(Amounts in millions)	
Noncurrent Liabilities			
Interest-bearing long-term financial liabilities - net of current portion	16, 24 and 26	₱24,786	₱26,999
Customers' deposits - net of current portion	17, 21 and 26	24,000	23,501
Long-term employee benefits	25	4,559	3,119
Provisions	18, 21 and 28	18,456	19,170
Refundable service extension costs - net of current portion	21 and 26	6,012	4,927
Deferred tax liabilities - net	27	52	36
Other noncurrent liabilities	2, 5, 7, 23 and 28	45,219	38,537
Total Noncurrent Liabilities		123,084	116,289
Current Liabilities			
Notes payable	20, 24 and 26	13,586	11,475
Trade payables and other current liabilities	15, 16, 17, 18, 21, 22, 23, 26 and 28	83,950	83,920
Customers' refund	2, 19 and 26	4,603	4,988
Income tax payable		1,816	2,346
Current portion of interest-bearing long-term financial liabilities	16, 24 and 26	1,884	1,873
Total Current Liabilities		105,839	104,602
Total Liabilities		228,923	220,891
Total Liabilities and Equity		₱303,355	₱296,037

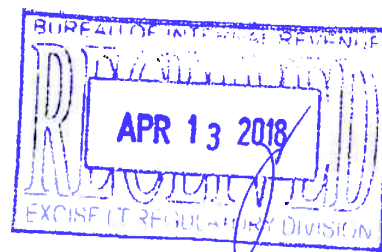
See accompanying Notes to Consolidated Financial Statements.



MANILA ELECTRIC COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

		Years Ended December 31		
	Note	2017	2016	2015
<i>(Amounts in millions, except per share data)</i>				
REVENUES				
Sale of electricity	22, 23, 29 and 31	₱275,172	₱249,206	₱249,773
Sale of other services	9 and 22	7,384	7,975	8,626
		282,556	257,181	258,399
COSTS AND EXPENSES				
Purchased power	23 and 29	214,558	189,853	192,117
Salaries, wages and employee benefits	24 and 25	12,595	12,841	12,420
Provision for probable losses and expenses from claims	18, 23 and 28	8,533	9,373	11,628
Depreciation and amortization	7, 9 and 10	7,520	7,312	6,910
Contracted services		5,933	5,618	4,668
Taxes, fees and permits		848	854	595
Provision for doubtful accounts		552	171	502
Other expenses	22 and 24	5,639	5,451	6,151
		256,178	231,473	234,991
OTHER INCOME (EXPENSES)				
Interest and other financial income	11 and 24	2,188	2,080	1,538
Interest and other financial charges	7, 16, 17, 20 and 24	(1,530)	(1,343)	(1,216)
Foreign exchange gains		29	896	367
Equity in net earnings (losses) of associates and joint ventures	8	221	(1,677)	(27)
Others	2, 22 and 29	576	1,029	806
		1,484	985	1,468
INCOME BEFORE INCOME TAX		27,862	26,693	24,876
PROVISION FOR (BENEFIT FROM) INCOME TAX	27			
Current		10,031	10,099	9,732
Deferred		(2,668)	(2,746)	(4,045)
		7,363	7,353	5,687
NET INCOME		₱20,499	₱19,340	₱19,189
Attributable To				
Equity holders of the Parent	30	₱20,384	₱19,176	₱19,098
Non-controlling interests		115	164	91
		₱20,499	₱19,340	₱19,189
Earnings Per Share Attributable to Equity Holders of the Parent				
Basic	30	₱18.09	₱17.01	₱16.94
Diluted		18.09	17.01	16.94

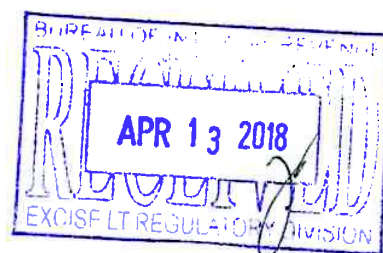
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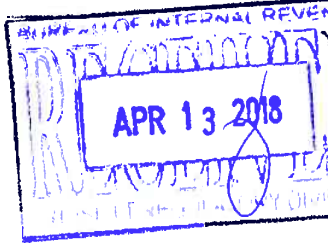


MANILA ELECTRIC COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Years Ended December 31		
	Note	2017	2016	2015
		(Amounts in millions)		
NET INCOME		P20,499	P19,340	P19,189
OTHER COMPREHENSIVE INCOME				
Items that will be reclassified to profit or loss in subsequent years:				
Unrealized fair value gain (loss) on available-for-sale financial assets	10	123	(414)	(11)
Income tax effect		(12)	41	1
		111	(373)	(10)
Cumulative translation adjustments of subsidiaries and associates	8	90	1,157	(427)
Items that will not be reclassified to profit or loss in subsequent years:				
Remeasurement adjustments on retirement and other post-employment liabilities	25	(1,504)	3,499	(524)
Income tax effect		455	(1,050)	157
		(1,049)	2,449	(367)
Share in remeasurement adjustments on associates' retirement liabilities		2	—	(1)
OTHER COMPREHENSIVE INCOME (LOSS), NET OF INCOME TAX		(846)	3,233	(805)
TOTAL COMPREHENSIVE INCOME, NET OF INCOME TAX		P19,653	P22,573	P18,384
Total Comprehensive Income Attributable To				
Equity holders of the Parent		P19,532	P22,409	P18,293
Non-controlling interests		121	164	91
		P19,653	P22,573	P18,384

See accompanying Notes to Consolidated Financial Statements.





MANILA ELECTRIC COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015

Equity Attributable to Equity Holders of the Parent

	Common Stock (Note 15)	Subscription Receivable	Additional Paid-in Capital	Equity Reserve (Note 3)	Employee Stock Purchase Plan (Note 15)	Unrealized Fair Value Gains (Losses)	Remeasure- ment Adjustments on Retirement and Other Post- Employment Liabilities (Note 25)	Share in Remeasure- ment Adjustments on Associates' Retirement Liabilities (Note 8)	Cumulative Translation Adjustments of Subsidiaries and Associates (Note 8)	Treasury Shares (Note 15)	Appropriated Retained Earnings (Note 15)	Unappropriated Retained Earnings (Note 15)	Equity Attributable to Equity Holders of the Parent	Non- controlling Interests (Note 6)	Total Equity
<i>(Amounts in millions)</i>															
At January 1, 2017	P11,273	P-	P4,111	(P328)	P1,049	(P271)	P3,384	(P12)	P1,085	(P11)	P-	P54,137	P74,417	P729	P75,146
Net income	-	-	-	-	-	-	-	-	-	-	-	-	20,384	115	20,499
Other comprehensive income (loss)	-	-	-	-	-	111	(1,055)	2	90	-	-	-	(852)	6	(846)
Total comprehensive income (loss)	-	-	-	-	-	111	(1,055)	2	90	-	-	-	19,532	121	19,653
Additional investment of non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	-	-	-	-	-	-	-	12	12
Excess of acquisition cost of controlling interest over carrying value of additional minority interest	-	-	-	-	-	-	-	-	-	-	-	(20,541)	(20,541)	(40)	(20,581)
At December 31, 2017	P11,273	P-	P4,111	(P328)	P1,049	(P160)	P2,329	(P10)	P1,175	(P11)	P-	P53,990	P73,610	P822	P74,432
At January 1, 2016	P11,273	P-	P4,111	(P328)	P1,049	P102	P935	(P12)	(P72)	(P11)	P11,000	P52,229	P80,276	P585	P80,861
Net income	-	-	-	-	-	-	-	-	-	-	-	-	19,176	164	19,340
Other comprehensive income (loss)	-	-	-	-	-	(373)	2,449	-	1,157	-	-	-	3,233	-	3,233
Total comprehensive income (loss)	-	-	-	-	-	(373)	2,449	-	1,157	-	-	-	22,409	164	22,573
Dividends	-	-	-	-	-	-	-	-	-	-	-	-	(28,268)	(20)	(28,288)
Reversal of appropriation	-	-	-	-	-	-	-	-	-	-	(11,000)	11,000	-	-	-
At December 31, 2016	P11,273	P-	P4,111	(P328)	P1,049	(P271)	P3,384	(P12)	P1,085	(P11)	P-	P54,137	P74,417	P729	P75,146

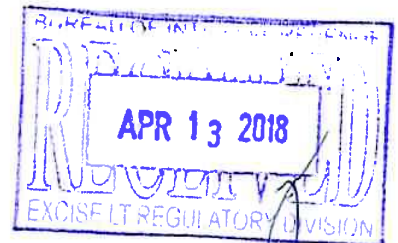
(Forward)



Equity Attributable to Equity Holders of the Parent

	Remeasure-													
	ment			Share in			Cumulative							
	Adjustments			Remeasure-			Translation							
	on			Retirement			of							
	Unrealized			and Other			Subsidiaries							
	Fair Value			Post-			Associates'							
	Gains			Employment			Liabilities							
	Employee			Assets			Retirement							
	Stock			Financial			Liabilities							
	Purchase			AFS			on							
	Plan			Reserve			Adjustments							
	(Note 15)			(Note 3)			(Note 25)							
	Additional			Equity			Associates' and							
	Paid-in			Reserve			Subsidiaries							
	Capital			(Note 15)			Associates							
	Common			Stock			Treasury							
	(Note 15)			Subscriptions			Shares							
	Receivable			(Note 15)			(Note 15)							
	Total			Attributable			Holders of							
	Equity			(Note 6)			the Parent							
	(Note 6)			(Note 6)			(Note 15)							
At January 1, 2015	₹11,273	₹8	₹4,111	₹328	₹1,049	₹112	₹1,302	₹20	₹355	₹11,000	₹50,319	₹79,154	₹320	₹79,474
Net income	-	-	-	-	-	-	-	-	-	-	19,098	19,098	91	19,189
Other comprehensive income (loss)	-	-	-	-	-	(10)	(367)	(1)	(427)	-	-	(805)	-	(805)
Total comprehensive income (loss)	-	-	-	-	-	(10)	(367)	(1)	(427)	-	19,098	18,293	91	18,384
Effect of partial disposal of a joint venture	-	-	-	-	-	-	-	9	-	-	-	9	-	9
Collection of subscriptions receivable	-	8	-	-	-	-	-	-	-	-	-	8	-	8
Dividends	-	-	-	-	-	-	-	-	-	-	(17,188)	(17,188)	174	(17,014)
At December 31, 2015	₹11,273	₹8	₹4,111	₹328	₹1,049	₹102	₹935	₹12	₹72	₹11,000	₹52,229	₹80,276	₹585	₹80,861

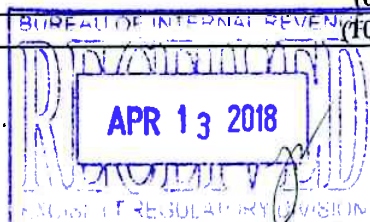
See accompanying Notes to Consolidated Financial Statements.



MANILA ELECTRIC COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

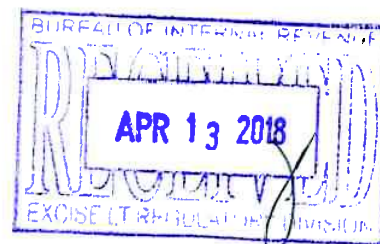
		Years Ended December 31		
	Note	2017	2016	2015
(Amounts in millions)				
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax		₱27,862	₱26,693	₱24,876
Adjustments for:				
Depreciation and amortization	7, 9 and 10	7,520	7,312	6,910
Provision for probable losses and expenses from claims - net	18, 23 and 28	6,959	8,691	11,611
Interest and other financial income	24	(2,188)	(2,080)	(1,538)
Interest and other financial charges	24	1,530	1,343	1,216
Equity in net losses (earnings) of associates and joint ventures	8	(221)	1,677	27
Provision for doubtful accounts	12	663	171	502
Others		205	(477)	(568)
Operating income before working capital changes		42,330	43,330	43,036
Decrease (increase) in:				
Trade and other receivables		(3,864)	(2,212)	5,496
Inventories		(538)	(519)	(59)
Other current assets		(3,847)	(326)	(754)
Increase (decrease) in:				
Trade payables and other current liabilities		(2,012)	1,423	887
Customers' deposits		3,953	3,786	(1,342)
Customers' refund		(385)	(562)	(387)
Long-term employee benefits		2,151	(2,153)	1,496
Cash generated from operations		37,788	42,767	41,683
Income tax paid		(9,403)	(7,416)	(6,690)
Net cash flows provided by operating activities		28,385	35,351	41,683
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to:				
Available-for-sale financial assets	10	(25,326)	(74,665)	(22,284)
Utility plant and others	7	(11,808)	(10,807)	(10,383)
Held-to-maturity investments	10	(1,515)	(9,819)	(26,421)
Investments in associates and interests in joint ventures	8 and 14	(858)	(1,398)	(80)
Intangible assets	10	(158)	(587)	(707)
Investment properties		—	—	(33)
Proceeds from sale of:				
Available-for-sale financial assets		31,249	65,711	11,485
Held-to-maturity investments		1,466	4,067	5,303
Interest and other financial income received		2,201	831	698
Dividends received from associates		473	491	605
Proceeds from disposal of utility plant and others		210	456	148
Increase (decrease) in minority interest due to acquisition of a subsidiary		(28)	(20)	174
Proceeds from disposal of interest in an associate	8	—	3,151	330
Proceeds from disposal of investment properties		—	—	20
Decrease in other noncurrent assets		(6,464)	(372)	(1,243)
Net cash used in investing activities		(10,558)	(22,961)	(42,388)

(Forward)



For the Years Ended December 31				
	Note	2017	2016	2015
(Amounts in millions)				
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from:				
Availment of notes payable	20	P4,705	P11,907	P929
Availment of interest-bearing long-term financial liabilities	16	600	—	—
Disposal of non-controlling interest	3	202	—	—
Collection of subscriptions receivable		—	—	8
Payments of:				
Dividends	15	(19,843)	(28,114)	(16,926)
Interest-bearing long-term financial liabilities		(2,827)	(417)	(400)
Notes payable	20	(2,593)	(1,475)	(286)
Interest and other financial charges		(1,387)	(1,256)	(1,882)
Increase in other noncurrent liabilities		2,597	2,781	633
Net cash used in financing activities		(18,546)	(16,574)	(17,924)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(719)	(4,184)	(18,629)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		46,656	50,840	69,469
CASH AND CASH EQUIVALENTS AT END OF YEAR	11	P45,937	P46,656	P50,840

See accompanying Notes to Consolidated Financial Statements



MANILA ELECTRIC COMPANY AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

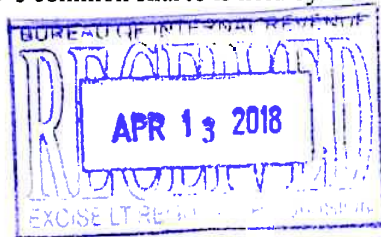
Manila Electric Company (“*MERALCO*”) holds a congressional franchise under Republic Act (“*RA*”) No. 9209 effective June 28, 2003. *RA* No. 9209 grants *MERALCO* a 25-year franchise valid through June 28, 2028 to construct, operate, and maintain the electric distribution system in the cities and municipalities of Bulacan, Cavite, Metro Manila, and Rizal and certain cities, municipalities and barangays in the provinces of Batangas, Laguna, Pampanga, and Quezon. On October 20, 2008, the Energy Regulatory Commission (“*ERC*”) granted *MERALCO* a consolidated Certificate of Public Convenience and Necessity for the operation of electric service within its franchise coverage, effective until the expiration of *MERALCO*’s congressional franchise. *MERALCO*’s participation in retail electricity supply (“*RES*”) is directly through its local *RES* unit, *MPower* and indirectly through its affiliate *RES* entities. The *ERC* granted the following subsidiaries distinct *RES* licenses to operate as affiliate retail electricity suppliers in Luzon and Visayas, namely; Vantage Energy Solutions and Management, Inc. (“*Vantage*”), a wholly owned subsidiary of *MERALCO*; Solvire, Inc., a wholly owned subsidiary of *MERALCO* PowerGen Corporation (“*MGen*”); and MeridianX Inc. (“*MeridianX*”), a wholly owned subsidiary of Comstech Integration Alliance, Inc. (“*Comstech*”), on January 10, 2017, February 9, 2017 and February 9, 2017, respectively.

The power segment, primarily power distribution, consists of operations of *MERALCO* and its subsidiary, Clark Electric Distribution Corporation (“*CEDC*”). *CEDC* is a registered private distribution utility granted by Clark Development Corporation (“*CDC*”) a franchise to own, operate and maintain a power distribution system and to distribute power exclusively within its franchise area, which includes the Clark Freeport Zone and the sub-zone as determined pursuant to Presidential Decree No. 66 and the Joint Venture Agreement executed between *CDC* and Meralco Industrial Engineering Services Corporation (“*MIESCOR*”) dated February 19, 1997.

MERALCO is developing power generation plants through its wholly owned subsidiary, *MGen*, and is engaged in renewable energy projects through its wholly owned subsidiary, *MSpectrum*, Inc. (“*Spectrum*”) and a joint-venture company, Pure Meridian Hydropower Corporation (“*Pure Meridian*”). Through several subsidiaries in the services segment, *MERALCO* provides engineering, design, construction and consulting services, bill collection services, distribution and energy management services, and communications, information systems and technology services.

MERALCO manages the electric distribution facilities of Pampanga Electric Cooperative II (“*PELCO II*”) through *Comstech* under an Investment Management Contract (“*IMC*”). *MERALCO* also manages the electric distribution facilities in the Cavite Economic Zone (“*CEZ*”) under a 25-year concession agreement with Philippine Economic Zone Authority (“*PEZA*”).

MERALCO is owned directly by two (2) major stockholder groups, Metro Pacific Investments Corporation (“*Metro Pacific*”) and JG Summit Holdings, Inc. (“*JG Summit*”). *Metro Pacific* has combined direct equity interests in *MERALCO* and indirect ownership through its wholly owned subsidiary, Beacon Electric Asset Holdings, Inc. *Metro Pacific*’s combined direct and indirect ownership interests in *MERALCO* totaled 45.5% as at December 31, 2017 and 41.2% as at December 31, 2016. *JG Summit* has 29.56% and 27.12% direct ownership interest in *MERALCO* as at December 31, 2017 and 2016, respectively. First Philippine Holdings Corporation (“*First Holdings*”) and First Philippine Utilities Corporation, also have direct equity ownership in *MERALCO*. The balance of *MERALCO*’s common shares is held by institutional investors and the public.



The common shares of *MERALCO* are listed and traded in the Philippine Stock Exchange (“*PSE*”) with ticker symbol, *MER*.

The registered office address of *MERALCO* is Lopez Building, Ortigas Avenue, Barangay Ugong, Pasig City, Metro Manila, Philippines.

The consolidated financial statements were approved and authorized for issue by the Board of Directors (“*BOD*”) on February 26, 2018.

2. Rate Regulations

As distribution utilities (“*DUs*”), *MERALCO* and *CEDC* are subject to the rate-making regulations and regulatory policies of the *ERC*. Billings of *MERALCO* and *CEDC* to customers are itemized or “unbundled” into a number of bill components that reflect the various activities and costs incurred in providing electric service. The adjustment to each bill component is governed by mechanisms promulgated and enforced by the *ERC*, mainly: [i] the “Rules Governing the Automatic Cost Adjustment and True-up Mechanisms and Corresponding Confirmation Process for Distribution Utilities”, which govern the recovery of pass-through costs, including over- or under-recoveries of the bill components, namely, (a) generation charge, (b) transmission charge, (c) system loss (“*SL*”) charge, (d) lifeline and inter-class rate subsidies, and (e) local franchise tax (“*LFT*”); and [ii] the “Rules for the Setting of Distribution Wheeling Rates” (“*RDWR*”), as modified by the *ERC* on December 1, 2009, which govern the determination of *MERALCO*’s distribution, supply, and metering charges.

The rate-setting mechanism of *CEDC* is likewise in accordance with the *ERC* regulations. The following is a discussion of matters related to rate-setting of *MERALCO* and *CEDC*:

Performance-Based Regulations (“PBR”)

MERALCO

MERALCO is among the Group A entrants to the *PBR*, together with two (2) other private *DUs*.

Rate-setting under *PBR* is governed by the *RDWR*. The *PBR* scheme sets tariffs once every Regulatory Period (“*RP*”) based on the regulated asset base (“*RAB*”) of each *DU*, and the required operating and capital expenditures to meet operational performance and service level requirements responsive to the needs for adequate, reliable and quality power, efficient service, and growth of all customer classes in the franchise area as approved by the *ERC*. *PBR* also employs a mechanism that penalizes or rewards a *DU* depending on its network and service performance.

Rate filings and settings are done on a *RP* basis. One (1) *RP* consists of four (4) Regulatory Years (“*RYs*”). A *RY* for *MERALCO* begins on July 1 and ends on June 30 of the following year. The 4th *RP* for Group A *DUs* began on July 1, 2015 and shall end on June 30, 2019.

Maximum Average Price (“MAP”) for RY 2008 and RY 2009

On May 28, 2009, certain electricity consumer groups filed a Petition with the Court of Appeals, (“*CA*”), questioning the decision and Order of the *ERC* on *MERALCO*’s rate translation application for *RY* 2008 and *RY* 2009. On January 29, 2010, the *CA* promulgated a decision denying the Petition. Consequently, the consumer groups brought the case to the Supreme Court (“*SC*”). Comments, responses and respective manifestations have been filed by both parties. In a Decision dated October 10, 2016, the *SC* denied the Petition filed by the consumer groups.



MAP for RY 2012

On June 21, 2011, *MERALCO* filed its application for the approval of its *MAP* for *RY* 2012 and translation into rate tariffs by customer category. In an order dated October 3, 2011, the *ERC* provisionally approved the *MAP* for *RY* 2012 of ₱1.6012 per kilowatt hour (“*kWh*”) and the rate translation per customer class was implemented starting October 2011. Hearings for the final approval of the application have been completed and all parties have submitted their respective memoranda. As at February 26, 2018, the application is pending final approval by the *ERC*.

MAP for RY 2013

On March 30, 2012, *MERALCO* filed its application for the approval of its *MAP* for *RY* 2013 and the translation thereof into rate tariffs by customer category. On June 11, 2012, the *ERC* provisionally approved the *MAP* for *RY* 2013 of ₱1.6303 per *kWh*, which was reflected in the customer bills starting July 2012. Hearings on this case have been completed. As at February 26, 2018, the application is pending final approval by the *ERC*.

MAP for RY 2014

On April 1, 2013, *MERALCO* filed its application for the approval of its *MAP* for *RY* 2014 of ₱1.6510 per *kWh* and the translation thereof into rate tariffs by customer category. On June 10, 2013, the *ERC* provisionally approved the *MAP* for *RY* 2014 of ₱1.6474 per *kWh* and the rate translation per customer class. As at February 26, 2018, the application is pending final approval by the *ERC*.

MAP for RY 2015

On March 31, 2014, *MERALCO* filed its application for the approval of its *MAP* for *RY* 2015 of ₱1.5562 per *kWh* and the translation thereof into rate tariffs by customer category. On May 5, 2014, the *ERC* provisionally approved *MERALCO*'s *MAP* for *RY* 2015 of ₱1.5562 per *kWh* and the rate translation per customer class. As at February 26, 2018, the application is pending final approval by the *ERC*.

4th RP Reset Application

MERALCO's 3rd *RP* ended on June 30, 2015 and is currently operating in the 4th *RP*. To initiate the reset process on April 12, 2016, the *ERC* posted on its website the following draft issuance for comments:

- a. Draft “Rules for Setting Distribution Wheeling Rates for Privately Owned Distribution Utilities Operating under Performance Based Regulation, First Entry Group: Fourth Regulatory Period”;
- b. Draft “Position Paper: Regulatory Reset for the July 1, 2015 to June 30, 2019 Fourth Regulatory Period for the First Entry Group of Privately Owned Distribution Utilities subject to Performance Based Regulation”; and
- c. Draft “Commission Resolution on the Issues on the Implementation of *PBR* for Privately Owned *DUs* under the *RDWR*”.

Under *ERC* Resolution No. 25, Series of 2016 dated July 12, 2016, the *ERC* promulgated a Resolution modifying the *RDWR* for privately-owned *DUs* entering the *PBR*. The *ERC* has directed *MERALCO* and Private Electric Power Operators Association (“*PEPOA*”) to publish the Resolution.



However, *MERALCO* is seeking clarification from the *ERC* on certain issues in the Resolution, including the need to await the final decision of the *ERC* on the Petition for Rule Making filed by a consumer group to amend the *PBR*.

An initial hearing on the Petition for Rule Making filed by a consumer group was originally set by the *ERC* for January 9, 2017 and all interested parties were to file their comments on the Petition by December 26, 2016.

Subsequently, however, the *ERC* reset the hearing to January 23, 2017 with the deadline for filing of comments set on January 23, 2017. *MERALCO* filed its Comment to the Petition on January 9, 2017. Hearings were conducted on May 15 and June 21, 2017. The *ERC* Order for the date of the next public consultation is pending.

In a Notice dated November 16, 2016, the *ERC* approved the draft "Regulatory Asset Base Roll Forward Handbook for Privately Owned Electricity Distribution Utilities" ("*RAB Handbook*") for posting in its website. All interested parties had until December 19, 2016 to submit their respective comments to the draft *RAB Handbook*. Thereafter, during the public consultation on January 9, 2017, the parties were given until February 9, 2017 to file their comments to the draft *RAB Handbook*. In an Omnibus Motion filed on February 9, 2017, *MERALCO* submitted its initial comments to the draft *RAB Handbook* but moved for the deferment of the proceedings until the consumer group's Petition as referred in the foregoing has been resolved. As at February 26, 2018, the *ERC* has yet to resolve *MERALCO*'s Omnibus Motion.

Interim Average Rate beginning RY 2016

On June 11, 2015, *MERALCO* filed its application for the approval of a proposed Interim Average Rate of ₱1.3939 per *kWh* and translation thereof into rate tariffs by customer category. On July 10, 2015, the *ERC* provisionally approved an Interim Average Rate of ₱1.3810 per *kWh* and the rate translation per customer class, which was reflected in the customer bills starting July 2015. *MERALCO* has completed the presentation of its evidence and is set to file its Formal Offer of Evidence ("*FOE*") after the *ERC* rules on pending motions. As at February 26, 2018, the *ERC*'s ruling on these motions is pending.

MERALCO recognized provisions for any resulting over-recoveries which will eventually be refunded to the customers. The movements in and the balance of the "Other noncurrent liabilities" account in the consolidated statements of financial position substantially represent these provisions, consistent with the limited disclosure as allowed in *PFRS*.

Capital Expenditures ("CAPEX") for RY 2016

Absent the release by the *ERC* of the final rules to govern the filing of its 4th *RP* reset, *MERALCO* filed on February 9, 2015 an application for approval of authority to implement its *CAPEX* program for *RY* 2016 (July 1, 2015 to June 30, 2016) pursuant to Section 20(b) of Commonwealth Act No. 146, as amended, otherwise known as the Public Service Act. On June 15, 2016, *MERALCO* received a copy of the *ERC* Decision dated April 12, 2016 which partially approved *MERALCO*'s *CAPEX* program for *RY* 2016 amounting to ₱15.5 billion out of the total *RY* 2016 *CAPEX* of ₱17.7 billion, subject to certain conditions. An intervenor has filed a Motion for Reconsideration ("*MR*") on the Decision which is pending before the *ERC*. On July 25, 2016, *MERALCO* filed its opposition to the *MR*. As at February 26, 2018, the *ERC* ruling on the *MRs* is pending.



CAPEX for RY 2017

On March 8, 2016, *MERALCO* filed an application for approval of authority to implement its *CAPEX* program for *RY 2017* (July 1, 2016 to June 30, 2017) pursuant to the Public Service Act. On July 26, 2016, *MERALCO* received the Order dated May 5, 2016, which partially approved *MERALCO*'s *CAPEX* program for *RY 2017* amounting to ₱8.8 billion out of the total *RY 2017 CAPEX* of ₱15.4 billion, subject to certain conditions. On August 16, 2016, *MERALCO* filed a Motion for Partial Reconsideration on the requirement to submit an accounting of the depreciation fund. Hearings on the application have been completed. On September 14, 2016, *MERALCO* filed a Motion for Resolution. Subsequently, on April 25, 2017, *MERALCO* filed a Very Urgent Motion for Resolution of the application. Thereafter, on October 18, 2017, *MERALCO* filed a Manifestation and Urgent Motion for Resolution. On November 9, 2017, *MERALCO* filed a Manifestation with Third Urgent Motion to Resolve the Application. As at February 26, 2018, *MERALCO* is awaiting the final decision of the *ERC*.

CAPEX for RY 2018

On April 3, 2017, *MERALCO* filed an application for approval of authority to implement its *CAPEX* program for *RY 2018* (July 1, 2017 to June 30, 2018) pursuant to the Public Service Act. On May 26, 2017, *MERALCO* received the Order dated May 15, 2017, which set the case for initial hearing. Hearings were conducted on June 22 and August 1, 2017, August 25, 2017 and September 22, 2017. A conference was also conducted with the *ERC* technical staff and the intervenor on October 12, 2017. On November 9, 2017, *MERALCO* filed its *FOE*. As at February 26, 2018, the case has been submitted for decision.

CEDC

CEDC is among the four (4) Group D entrants to the *PBR*. Similar to *MERALCO*, it is subject to operational performance and service level requirements approved by the *ERC*. A *RY* for *CEDC* begins on October 1 and ends on September 30. The 3rd *RP* for *CEDC* began on October 1, 2015 and shall end on September 30, 2019. *CEDC* is to undergo the reset process and is awaiting the release by the *ERC* of the final rules to govern the filing of its 3rd *RP* reset application.

3rd RP PBR Reset for CEDC

Pending the release by the *ERC* of the final rules to govern the filing of its 3rd *RP* Reset application and absence of subsequent rate translation process thereto, the approved *MAP* for *RY 2015* was used beginning *RY 2016*.

On February 18 and December 29, 2016, *CEDC* filed with the *ERC* its Proposed *CAPEX* Program for *RYs 2016* and *2017*, respectively. *CEDC* applied for an approval to implement the *CAPEX* in order to continue to meet the electricity needs of its current and future customers, improve the flexibility, reliability and stability of its distribution network as well as improve customer service.

SC Decision on Unbundling Rate Case

On May 30, 2003, the *ERC* issued an Order approving *MERALCO*'s unbundled tariffs that resulted in a total increase of ₱0.17 per *kWh* over the May 2003 tariff levels. However, on August 4, 2003, *MERALCO* received a Petition for Review of the *ERC*'s ruling filed by certain consumer and civil society groups before the *CA*. On July 22, 2004, the *CA* set aside the *ERC*'s ruling on *MERALCO*'s rate unbundling and remanded the case to the *ERC*. Further, the *CA* opined that the *ERC* should have asked the Commission on Audit ("*COA*") to audit the books of *MERALCO*. The *ERC* and *MERALCO*



subsequently filed separate motions asking the *CA* to reconsider its decision. As a result of the denial by the *CA* of the motions on January 24, 2005, the *ERC* and *MERALCO* elevated the case to the *SC*.

In an En Banc decision promulgated on December 6, 2006, the *SC* set aside and reversed the *CA* ruling saying that a *COA* audit was not a prerequisite in the determination of a utility's rates. However, while the *SC* affirmed *ERC*'s authority in rate-fixing, the *SC* directed the *ERC* to request *COA*'s assistance to undertake a complete audit of the books, records and accounts of *MERALCO*. In compliance with the directive of the *SC*, the *ERC* requested *COA* to conduct an audit of the books, records and accounts of *MERALCO* using calendar years 2004 and 2007 as test years.

The *COA* audit, which began in September 2008, was completed with the submission to the *ERC* of its report on November 12, 2009.

On February 15, 2010, the *ERC* issued its Order directing *MERALCO* and all intervenors in the case to submit, within 15 days from receipt of the Order, their respective comments on the *COA* report.

On June 21, 2011, the *ERC* maintained and affirmed its findings and conclusions in its Order dated March 20, 2003. The *ERC* stated that the *COA* recommendation to apply disallowances under *PBR* to rate unbundling violates the principle against retroactive rate-making. An intervenor group filed a *MR* of the said Order. On September 5, 2011, *MERALCO* filed its comment on the intervenor's *MR*. On February 4, 2013, the *ERC* denied the intervenor's *MR*. The intervenor filed a Petition for Review before the *CA* and *MERALCO* filed its comment thereon on May 29, 2014. In compliance with the *CA*'s directive, *MERALCO* filed its Memorandum in August 2015. In a Resolution dated September 29, 2015, the *CA* acknowledged receipt of the respective memoranda from parties and declared the case submitted for decision. In a Decision dated February 29, 2016, the *CA* dismissed the Petition for Review and affirmed the orders dated June 21, 2011 and February 4, 2013 of the *ERC*.

On March 22, 2016, the intervenors filed an *MR* on the *CA* Decision dated February 29, 2016. The same was denied by the *CA* through a Resolution dated August 8, 2016.

On October 11, 2016, *MERALCO* received a Petition for Review on Certiorari filed by the intervenors before the *SC* appealing the dismissal of its Petition. *MERALCO*, *COA* and the *ERC* have filed their respective comments to the Petition. On June 22, 2017, *MERALCO* received the Motion for Leave to Intervene and Admit Comment-in-Intervention filed by other *DUs* that sought to intervene in the case. In a Resolution dated July 11, 2017, the *SC* required the parties to comment on the Motion for Leave to Intervene and Comment-in-Intervention. The intervenors filed their Comments dated September 19, 2017. *MERALCO* filed its Comments on October 18, 2017. On October 27, 2017, *COA* filed its Comments (To the Motion for Leave to Intervene and Admit Attached Comment-in-Intervention). As at February 26, 2018, further action of the *SC* on the matter is pending.

*Applications for the Confirmation of Over/Under-recoveries of
Pass-through Charges*

On July 13, 2009, the *ERC* issued Resolution No. 16, Series of 2009, adopting the "Rules Governing the Automatic Cost Adjustment and True-up Mechanisms and Corresponding Confirmation Process for Distribution Utilities". These rules govern the recovery of pass-through costs, including under- or over-recoveries with respect to the following bill components: generation charge, transmission charge, *SL* charge, lifeline and inter-class rate subsidies, *LFT* and business tax. On October 18, 2010, the *ERC* promulgated *ERC* Resolution No. 21, Series of 2010, amending the *SL* true-up formula contained in Resolution No. 16, Series of 2009, and setting March 31, 2011 (covering adjustments implemented until the billing month of December 2010) and March 31, 2014 (covering adjustments from January 2011 to December 2013) as the new deadlines for *DUs* in Luzon to file their respective



applications. Subsequent filings shall be made every three (3) years thereafter. On December 15, 2010, the *ERC* promulgated Resolution No. 23, Series of 2010 to govern the recovery of Senior Citizen Discounts and specified that post-verification shall coincide with the timeframes in Resolution No. 16, Series of 2009, as amended by Resolution No. 21, Series of 2010.

On March 31, 2011, *MERALCO* filed its application with the *ERC* to confirm its under- or over-recoveries accumulated from June 2003 to December 2010 in compliance with Resolution No. 16, Series of 2009, as subsequently amended by Resolution No. 21, Series of 2010. On December 8, 2011, *MERALCO* filed a Manifestation with Omnibus Motion praying, among other things, for the admission of the Supplemental Application, which was admitted by the *ERC* in an Order dated December 12, 2011. The filing includes net generation charge under-recoveries of ₱1,000 million, net transmission charge over-recoveries of ₱111 million, net lifeline subsidy under-recoveries of ₱9 million and net *SL* over-recoveries of ₱425 million, excluding proposed carrying charges. On June 1, 2015, the *ERC* approved with modification *MERALCO*'s application for the confirmation of its over- or under-recoveries in its pass-through costs for the period June 2003 to December 2010. The Decision directed *MERALCO* to collect net under-recoveries of ₱909 million, without carrying charges, starting the next billing cycle until such time that the full amount has been collected. As at December 31, 2017, the amount has been fully recovered.

On July 6, 2012, *MERALCO* filed its application with the *ERC* to confirm its under- or over-recoveries for the calendar year 2011. The filing includes net generation charge under-recoveries of ₱1,826 million, net transmission charge under-recoveries of ₱253 million, net lifeline subsidy under-recoveries of ₱39 million and *SL* over-recoveries of ₱445 million, excluding proposed carrying charges. On June 1, 2015, the *ERC* approved with modification *MERALCO*'s application for the confirmation of its over- or under-recoveries in its pass-through costs for the period January to December 2011. The Decision directed *MERALCO* to collect net under-recoveries of ₱1,535 million, without carrying charges, starting the next billing cycle until such time that the full amount has been collected. As at December 31, 2017, the amount has been fully recovered.

On March 31, 2014, *MERALCO* filed its application with the *ERC* to confirm its under- or over-recoveries of net generation charge under-recoveries of ₱559 million, transmission charge over-recoveries of ₱639 million, net lifeline subsidy over-recoveries of ₱75 million, *SL* over-recoveries of ₱502 million from January 2012 to October 2013, and net senior citizen discount over-recoveries of ₱0.4 million from February 2011 to October 2013, excluding proposed carrying charges. Under- or over-recoveries from November and December 2013 supply months were excluded in the meantime, in view of the pending *SC* and *ERC* cases involving pass-through costs for these months. As at February 26, 2018, hearings are ongoing.

On January 29, 2016, *MERALCO* filed its application to confirm its under-recoveries of generation charge for special programs of ₱250.7 million, excluding carrying charges, covering the period March 2007 to December 2011. As at February 26, 2018, the application is pending approval by the *ERC*.

On March 31, 2017, *MERALCO* filed its application with the *ERC* to confirm its net generation charge over-recoveries of ₱4,919 million, net transmission charge over-recoveries of ₱632 million, net lifeline subsidy over-recoveries of ₱131 million, net *SL* over-recoveries of ₱1,243 million, net senior citizen discount over-recoveries of ₱2 million from January 2014 to December 2016 and real property tax ("*RPT*") payments under-recoveries of ₱1,090 million from June 2014 to December 2016. On May 11, 2017, the *ERC* approved *MERALCO*'s application to refund the over-recoveries of pass through charges (generation costs, transmission costs, system loss, life line subsidies and senior citizen discount subsidy) for the period January 2014 to December 2016 amounting to ₱6,927 million. The Order deferred action on *MERALCO*'s application for the recovery of *RPT* payments, citing the absence of any rule or guideline providing for the process of confirmation, approval and recovery of



RPT. The ₱6,927 million refund was included in the June 2017 until August 2017 billings to customers. On September 7, 2017, *MERALCO* filed a Manifestation and Motion informing the *ERC* that the absolute amounts of the remaining over/under recoveries were applied to the September 2017 billing in order to zero out the refund as directed by the *ERC*. The next scheduled hearing is on April 17, 2018.

Application for Approval of the Staggered Recovery and Payment of the Differential Generation Charge for February 2017 Supply

On January 31, 2017, *MERALCO* filed an Application seeking the *ERC*'s approval of the staggered recovery and payment scheme for the generation charge for the February 2017 supply month to mitigate the impact of scheduled outages and maintenance of certain generation power plants. On March 6, 2017, the *ERC* provisionally approved the recovery of the incremental fuel cost through a staggered scheme. The incremental fuel cost was included in the March 2017 until May 2017 billings to customers. As at February 26, 2018, hearings are ongoing.

Application for the Recovery of Differential Generation Costs

On February 17, 2014, *MERALCO* filed for the recovery of the unbilled generation costs for December 2013 supply month amounting to ₱11,075 million. An amended application was filed on March 25, 2014 to adjust the unbilled generation costs for recovery to ₱1,310 million, following the receipt of Wholesale Electricity Spot Market ("*WESM*") billing adjustments based on regulated Luzon *WESM* prices. The first hearing was conducted on May 26, 2014. The *ERC* suspended the proceedings, pending resolution of issues of related cases at the *SC* involving generation costs for the November and December 2013 supply months and the regulated *WESM* prices for the said period. As at February 26, 2018, the proceedings remain suspended.

Deferred Purchase Price Adjustment ("Deferred PPA")

On October 12, 2009, the *ERC* released its findings on *MERALCO*'s implementation of the collection of the approved pass-through cost under-recoveries for the period June 2003 to January 2007. The *ERC* directed *MERALCO* to refund to its customers ₱268 million of Deferred *PPA* transmission line costs related to Quezon Power (Philippines) Limited Company ("*QPPL*") and deferred accounting adjustments incurred along with ₱184 million in carrying charges, or an equivalent ₱0.0169 per *kWh*. *MERALCO* implemented the refund beginning November 2009 until September 2010. However, the *ERC* has yet to rule on *MERALCO*'s Deferred *PPA* under-recoveries of ₱106 million, which is not a transmission line fee. On November 4, 2009, *MERALCO* filed an *MR* with the *ERC*. As at February 26, 2018, the *MR* is still pending resolution by the *ERC*.

Application for Recovery of LFT

On March 25, 2011, *MERALCO* filed with the *ERC* its application for recovery of *LFT* paid but not yet billed to customers for the period beginning the first quarter of 1993 up to the second quarter of 2004 for five (5) provinces, namely: Bulacan, Batangas, Cavite, Laguna and Rizal; and 14 cities, namely: San Jose Del Monte, Batangas, San Pablo, Tagaytay, Lucena, Mandaluyong, Marikina, Quezon, Caloocan, Pasay, Las Piñas, Manila, Pasig and Calamba. The *LFT* is recognized as a valid and reasonable *DU* pass-through cost in the *ERC*'s unbundling decision.

In a Decision dated February 27, 2012, the *ERC* approved with modifications *MERALCO*'s application. The *ERC* approved the recovery of *LFT* amounting to ₱1,571 million plus carrying charges of ₱730 million. As directed by the *ERC*, the recovery was reflected as a separate item in the



MERALCO billing statement to its customers beginning April 2012. As at December 31, 2017, the *LFT* plus carrying charges have been fully recovered.

On June 13, 2013, *MERALCO* filed an application with the *ERC* for authority to collect *LFT* from customers of the City of Trece Martires, with prayer for provisional authority, beginning the date of effectivity of “*The 2012 Revenue Code of Trece Martires City*” on July 1, 2012. In its Decision dated April 28, 2014, the *ERC* approved said application, with modification, and authorized *MERALCO* to recover the new *LFT* at the rate of 82.5% of 1%, prospectively, or effective its next billing cycle. With respect to the difference between the previous and the new *LFT* rates from the time said revenue code took effect, the *ERC* stated in its Decision that the same shall be considered in a separate application to be filed by *MERALCO* in accordance with the Tax Recovery Adjustment Charges (“*TRAC*”) Formula under *ERC* Resolution No. 16 Series of 2009. On July 24, 2014, *MERALCO* filed a motion seeking the partial reconsideration of the Decision in so far as the filing of a separate application for *LFT* for the prior years is concerned. On October 29, 2014, the *ERC* released its Order dated September 24, 2014 denying *MERALCO*’s motion. In said Order, the *ERC* maintained its position that it shall consider in a separate application the difference between the previous and the new *LFT* rates from the time said revenue code took effect. On February 23, 2015, *MERALCO* paid the full amount of said *LFT* to the City Treasurer of Trece Martires.

On July 3, 2015, *MERALCO* filed the application for authority to recover the difference between the previous and new *LFT* rate for the calendar years 2012 to 2014 in the City of Trece Martires, under the *TRAC* formula with prayer for provisional authority, where it prayed for authority to collect from the customers in the City of Trece Martires the *LFT* amounting to ₱2 million for 2012 to 2014, which it had previously paid to the City of Trece Martires and the corresponding carrying cost. Hearings have been completed. On September 29, 2015, *MERALCO* filed its *FOE* with Manifestation and Compliance and thereby submitted the case for resolution. In a decision dated May 10, 2016, the *ERC* approved the application with modification.

On December 5, 2016, *MERALCO* filed the application for authority to implement the new *LFT* rates in the City of Manila and Quezon City as well as for authority to refund the differential *LFT* for 2014 to 2016 under the *TRAC* formula. Hearings have been completed and *MERALCO* filed its *FOE* on June 2, 2017. However, a consumer filed a motion to intervene after the termination of the proceedings. On June 23, 2017, *MERALCO* filed its opposition thereto. The *ERC* resolution of the motion to intervene is pending.

On October 25, 2017, *MERALCO* filed the application for authority to implement the new *LFT* rates in the City of Biñan as well as for authority to refund the differential *LFT* for 2017 under the *TRAC* formula. The *ERC* has not yet set the case for initial hearing.

SC Decision on the ₱0.167 per kWh Refund

Following the *SC*’s final ruling that directed *MERALCO* to refund affected customers ₱0.167 per *kWh* for billings made from February 1994 to April 2003, the *ERC* approved the release of the refund in four (4) phases. On December 18, 2015, *MERALCO* filed a Motion seeking the *ERC*’s approval for the continuation of the implementation of the refund to eligible accounts or customers under Phases I to IV, three (3) years from January 1, 2016 or until December 31, 2018. In said Motion, *MERALCO* likewise manifested to the *ERC* that, in order to give eligible customers the opportunity to claim their refund, and, so as not to disrupt the *SC* Refund process, *MERALCO* shall continue implementing the refund even after the December 2015 deadline, until and unless the *ERC* directs otherwise.

See Note 19 – Customers’ Refund.



3. Basis of Preparation and Statement of Compliance

Basis of Preparation

The accompanying consolidated financial statements have been prepared on a historical cost basis, except for *MERALCO*'s utility plant and others and investment properties acquired before January 1, 2004, which are carried at deemed cost, held-to-maturity ("*HTM*") investments and available-for-sale ("*AFS*") financial assets, which are measured at fair value. *AFS* financial assets are included as part of "Other noncurrent assets" account in the consolidated statement of financial position.

All values are rounded to the nearest million peso, except when otherwise indicated.

Statement of Compliance

The consolidated financial statements of *MERALCO* and its subsidiaries have been prepared in compliance with Philippine Financial Reporting Standards ("*PFRS*").

Basis of Consolidation

The consolidated financial statements comprise the financial statements of *MERALCO* and its directly and indirectly owned subsidiaries, collectively referred to as the *MERALCO Group*. The following table presents such subsidiaries and the respective percentage of ownership as at December 31, 2017 and 2016.

Subsidiaries	Place of Incorporation	Principal Business Activity	2017		2016	
			Percentage of Ownership			
			Direct	Indirect	Direct	Indirect
Corporate Information Solutions, Inc. ("CIS")	Philippines	e-Transactions	100	—	100	—
CIS Bayad Center, Inc. ("Bayad Center") ¹	Philippines	Bills payment collection	—	95	—	100
Customer Frontline Solutions, Inc. ("CFST")	Philippines	Teller services	—	100	—	100
Fieldtech Specialist, Inc. ("Fieldtech")	Philippines	Bills payment collection	—	51	—	51
Meralco Energy, Inc. ("MServ")	Philippines	Energy systems management	100	—	100	—
Aurora Managed Power Services, Inc. ("AMPSI")	Philippines	Energy systems management	—	60	—	60
eMeralco Ventures, Inc. ("e-MVT")	Philippines	e-Business development	100	—	100	—
Paragon Vertical Corporation ("Paragon")	Philippines	Information technology ("IT") and multi-media services	—	100	—	100
Radius Telecoms, Inc. ("Radius")	Philippines	IT and multi-media services	—	100	—	100
MGen	Philippines	Development of power generation plants	100	—	100	—
Calamba Aero Power Corporation ²	Philippines	Power generation	—	100	—	100
Atimonan Land Ventures Development Corporation	Philippines	Real estate	—	100	—	100
Atimonan One Energy, Inc. ("A1E") ²	Philippines	Power generation	—	100	—	100
MPG Holdings Phils., Inc.	Philippines	Holding company	—	100	—	100
MPG Asia Limited ("MPG Asia")	British Virgin Islands	Holding company	—	100	—	100
Solvre, Inc. ²	Philippines	Retail electricity supplier	—	100	—	100
Meralco Financial Services Corporation ("Finserve")	Philippines	Financial services provider	100	—	100	—
Republic Surety and Insurance Company, Inc. ("RSIC") ³	Philippines	Insurance	—	—	100	—
Lighthouse Overseas Insurance Limited ("LOIL")	Bermuda	Insurance	100	—	100	—
MRAIL, Inc. ("MRail")	Philippines	Engineering, construction and maintenance of mass transit system	100	—	100	—
Meridian Atlantic Light Company Limited ²	Nigeria	Management of power distribution	100	—	100	—
Spectrum	Philippines	Renewable energy	100	—	100	—
MIESCOR	Philippines	Engineering, construction and consulting services	99	—	99	—
Miescor Builders Inc. ("MBI")	Philippines	Electric transmission and distribution operation and maintenance services	—	99	—	99
Miescor Logistics Inc. ("MLI")	Philippines	General services, manpower/maintenance	—	99	—	99
CEDC	Philippines	Power distribution	65	—	65	—
Clarion Energy Management Inc. ("Clarion") ²	Philippines	Retail electricity supplier	—	65	—	65

(Forward)



Subsidiaries	Place of Incorporation	Principal Business Activity	2017		2016	
			Percentage of Ownership			
			Direct	Indirect	Direct	Indirect
Comstech	Philippines	Management of power distribution	60	—	60	—
MeridianX Inc. ²	Philippines	Retail electricity supplier	—	60	—	60
Vantage ²	Philippines	Retail electricity supplier	100	—	100	—

¹ In 2017, Densan System Limited Co. (a Japanese technology company) subscribed to 5% equity of Bayad Center. The excess of the net book value over the acquisition cost was recorded as equity reserve in the consolidated balance sheet under equity attributable to equity holders of the parent.

² Has not started commercial operations as at December 31, 2017.

³ In December 2017, MERALCO's ownership interest in RSIC was reduced to 49% (see Note 8).

Control is achieved when the *MERALCO Group* is exposed, or has the right, to variable returns from its involvement with the investee. Specifically, the *MERALCO Group* controls an investee if and only if the *MERALCO Group* has (a) power over the investee; (b) exposure, or rights, to variable returns from its involvement with the investee; and (c) the ability to use its power over the investee to affect its returns.

When the *MERALCO Group* has less than majority of the voting or similar rights of an investee, it considers all relevant facts and circumstances in assessing whether it has power over an investee, including (a) the contractual arrangement with the other vote holders of the investee; (b) rights arising from other contractual arrangements; and (c) the *MERALCO Group*'s voting rights and potential voting rights.

The *MERALCO Group* re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one (1) or more of the three (3) elements of control. Consolidation of a subsidiary begins when the *MERALCO Group* obtains control over the subsidiary and ceases when it loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the period are included in the consolidated financial statements from the date it gains control until the date it ceases to control the subsidiary.

The consolidated financial statements are prepared using uniform accounting policies for like transactions and other events with similar circumstances. All intra-group balances, income and expenses, unrealized gains and losses and dividends resulting from intra-group transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets in *MIESCOR* and its subsidiaries, *CEDC* and subsidiary, *Comstech*, *AMPSI*, *Fieldtech* and *Bayad Center* not held by *MERALCO* and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from equity attributable to equity holders of the parent.

Total comprehensive income within a subsidiary is attributed to the non-controlling interest even if such results in a deficit.

A change in the ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction. In transactions where the non-controlling interest is acquired or sold without loss of control, any excess or deficit of consideration paid over the carrying amount of the non-controlling interest is recognized as part of "Equity reserve" account in the equity attributable to the equity holders of the parent.

If the *MERALCO Group* loses control over a subsidiary, it: (a) derecognizes the assets (including goodwill) and liabilities of the subsidiary; (b) derecognizes the carrying amount of any non-controlling interest; (c) derecognizes the cumulative translation adjustments deferred in equity; (d) recognizes the fair value of the consideration received; (e) recognizes the fair value of any



investment retained; (f) recognizes any surplus or deficit in profit or loss; and (g) reclassifies MERALCO's share of components previously recognized in the consolidated statement of comprehensive income to the consolidated statement of income.

4. Significant Accounting Policies, Changes and Improvements

Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those of previous years except with respect to the adoption of the following amendments and improvements to existing standards, which were effective beginning January 1, 2017.

Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 – 2016 Cycle)

The amendments clarify that the disclosure requirements in *PFRS 12*, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative

The amendments to *PAS 7* require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods.

Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact.

Future Changes in Accounting Policies and Disclosures

The following are the new and revised accounting standards and interpretation that are already issued but will become effective subsequent to December 31, 2017.



Effective beginning on or after January 1, 2018

Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions

The amendments to *PFRS 2* address three (3) main areas: (i) the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; (ii) the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and (iii) the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three (3) amendments and if other criteria are met. Early application of the amendments is permitted.

Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing *PFRS 9*, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income (“*OCT*”), rather than profit or loss, the volatility that could arise when *PFRS 9* is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying *PFRS 9* until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied *PFRS 9*.

PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five (5)-step model that will apply to revenue arising from contracts with customers. Under *PFRS 15*, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in *PFRS 15* provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under *PFRSs*. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The *MERALCO Group* reviewed the potential impact of *PFRS 15* in relation to its current recognition and measurement of revenues. It also reviewed the related revenue contracts with its customers. Based on the review performed, *MERALCO Group* has assessed that *PFRS 15* will not have a significant impact on its consolidated financial statements.

PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces *PAS 39, Financial Instruments: Recognition and Measurement*, and all previous versions of *PFRS 9*. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting.



PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The *MERALCO Group* has reviewed the impact of *PFRS 9*. It has performed calculation of loss rate under the simplified approach on its trade receivables. The *MERALCO Group* has initially calculated the historical losses for trade receivables for various brackets based on historical data and grouped its trade receivables according to *MERALCO Group's* customer class.

The *MERALCO Group* has also assessed the current portfolio of its financial assets and reviewed whether there will be changes in the classification of financial assets based on the new classification and recognition.

Based on the current information, the adoption of *PFRS 9* will have an effect on the classification and measurement of the *MERALCO Group's* financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the *MERALCO Group's* financial liabilities.

Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 – 2016 Cycle)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss (“*FVPL*”). They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (i) the investment entity associate or joint venture is initially recognized; (ii) the associate or joint venture becomes an investment entity; and (iii) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

Amendments to PAS 40, Investment Property, Transfers of Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the



advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

Effective Beginning on or after January 1, 2019

Amendments to PFRS 9, Prepayment Features with Negative Compensation

The amendments to *PFRS 9* allow debt instruments with negative compensation prepayment features to be measured at amortized cost or fair value through other comprehensive income. An entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted.

PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with *PAS 17, Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under *PAS 17*. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value. Entities may early adopt *PFRS 16* but only if they have also adopted *PFRS 15*. When adopting *PFRS 16*, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The *MERALCO Group* reviewed its lease contracts and other significant contracts which may qualify to be accounted for as finance lease. The *MERALCO Group* has considered whether it has control over the use of the identified assets for a period of time for these contracts.

Based on the assessment of the *MERALCO Group*, the adoption of *PFRS 16* will have no significant impact on the consolidated financial statements.

Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures

The amendments to *PAS 28* clarify that entities should account for long-term interests in an associate or joint venture to which the equity method is not applied using *PFRS 9*. An entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted.

Philippine Interpretation IFRIC-23, Uncertainty over Income Tax Treatments

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of *PAS 12* and does not apply to taxes or levies outside the scope of



PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

The *MERALCO Group* is currently assessing the impact of adopting this interpretation.

Deferred Effectivity

Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between *PFRS 10* and *PAS 28* in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in *PFRS 3, Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board ("*IASB*") completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Significant Accounting Policies

The principal accounting policies adopted in the preparation of the consolidated financial statements are as follows:

Utility Plant and Others

Utility plant and others, except land, are stated at cost, net of accumulated depreciation, amortization and impairment losses, if any. Costs include the cost of replacing part of such utility plant and other properties when such cost is incurred, if the recognition criteria are met. All other repair and maintenance costs are recognized as incurred in the consolidated statement of income. The present value of the expected cost for the decommissioning of the asset after use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Land is stated at cost less any impairment in value.



The *MERALCO Group's* utility plant and others acquired before January 1, 2004 are stated at deemed cost. The revalued amount recorded as at January 1, 2004 was adopted as deemed cost as allowed by the transition provisions of *PFRS 1*. The balance of revaluation increment was closed to retained earnings.

See *Note 15 – Equity* for the related discussion.

Depreciation and amortization of utility plant and others are computed using the straight-line method over the following estimated useful lives:

Asset Type	Estimated Useful Lives
Subtransmission and distribution	10-40 years, depending on the life of the significant parts
Buildings and improvements	15-40 years
Communication equipment	5-10 years
Office furniture, fixtures and other equipment	5-20 years
Transportation equipment	5-10 years
Others	5-20 years

An item of utility plant and others is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising as a result of the derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income in the period the asset is derecognized.

The asset's residual values, useful lives and methods of depreciation and amortization are reviewed, and adjusted prospectively if appropriate, at each reporting date to ensure that the residual values, periods and methods of depreciation and amortization are consistent with the expected pattern of economic benefits from items of utility plant and others.

Construction in Progress

Construction in progress is stated at cost, which includes cost of construction, plant and equipment, capitalized borrowing costs and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are substantially completed and available for their intended use.

Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition, construction or production of a qualifying asset. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. Capitalization of borrowing costs commences when the activities necessary to prepare the qualifying asset for its intended use or sale have been undertaken and expenditures and borrowing costs have been incurred. Borrowing costs are capitalized until the asset is substantially completed and available for its intended use.

Borrowing costs include interest charges and other costs incurred in connection with the borrowing of funds, as well as any exchange differences arising from any foreign currency denominated borrowings used to finance the projects, to the extent that they are regarded as an adjustment to interest costs.

All other borrowing costs are expensed as incurred.



Asset Retirement Obligations

Under the terms of certain lease contracts, the *MERALCO Group* is required to dismantle the installations made in leased sites and restore such sites to their original condition at the end of the term of the lease. The *MERALCO Group* recognizes a liability measured at the present value of the estimated costs of these obligations and capitalizes such costs as part of the balance of the related item of utility plant and others and investment properties. The amount of asset retirement obligations is accreted and such accretion is recognized as interest expense.

Assets Funded by Customers

In accordance with the Distribution Services and Open Access Rule (“*DSOAR*”), the costs of non-standard connection facilities to connect the customers to *MERALCO*’s distribution network and to provide the customers with ongoing access to the supply of electricity are funded by the customers. *MERALCO* assesses whether the constructed or acquired non-standard connection facilities meet the definition of an asset in accordance with *PAS 16*. If the definition of an asset is met, *MERALCO* recognizes such asset at its acquisition or construction cost with an equivalent credit to the liability account. Such liability to the customers is included under “Other noncurrent liabilities” account in the consolidated statement of financial position, and is recognized as income over the expected useful life of the underlying asset. Net assets funded by customers do not form part of *MERALCO*’s regulatory asset base until amount are fully refunded.

Net Over-recoveries of Pass-through Charges

Transmission costs and *SL* charge over-recoveries which result from the difference in the power suppliers’ billing and recovery of such pass-through costs from consumers are included in “Other noncurrent liabilities” account in the consolidated statements of financial position.

Investments in Associates and Interests in Joint Ventures

An associate is an entity where *MERALCO Group* has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but has no control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

Investments in associates and interests in joint ventures are accounted for using the equity method of accounting and are initially recognized at cost.

Under the equity method, the investment in an associate or interest in a joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the *MERALCO Group*’s share of net assets of the associate or joint venture since the acquisition date. Goodwill relating to the associate or joint venture is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.



The consolidated statement of income reflects the *MERALCO Group's* share of the results of operations of the associate or joint venture. Any change in *OCI* of those investees is presented as part of the *MERALCO Group's OCI*. In addition, when there has been a change recognized directly in the equity of the associate or joint venture, the *MERALCO Group* recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the *MERALCO Group* and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture.

The aggregate of the *MERALCO Group's* share in profit or loss of an associate and a joint venture is shown on the face of the consolidated statement of income outside operating income and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate or joint venture.

The financial statements of the associate or joint venture are prepared for the same reporting period as the *MERALCO Group*. When necessary, adjustments are made to bring the accounting policies in line with those of the *MERALCO Group*.

After application of the equity method, the *MERALCO Group* determines whether it is necessary to recognize an impairment loss on its investment in associate or interest in joint venture. At each reporting date, the *MERALCO Group* determines whether there is objective evidence that the investment in the associate or joint venture is impaired. If there is such evidence, the *MERALCO Group* calculates the amount of impairment as the difference between the recoverable amount of the investment in associate or interest in joint venture and its carrying value, then recognizes the loss as equity in net earnings of an associate and a joint venture in the consolidated statement of income.

Upon loss of significant influence over the associate or joint control over the joint venture, the *MERALCO Group* measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the investment in associate or interest in joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

Business Combinations and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition-date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the *MERALCO Group* elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs in a business combination are expensed.

When a business is acquired, an assessment is made of the identifiable assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic and other pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquirer's previously held equity interest in the acquiree is remeasured at fair value as at acquisition date and any resulting gain or loss is recognized in profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability will be recognized in accordance with *PAS 39* in profit or loss. If the



contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred, any non-controlling interest in the acquiree and, in a business combination achieved in stages, the acquisition-date fair value of the previously held equity interest in the acquiree, over the fair value of net identifiable assets acquired. If the difference is negative, such difference is recognized as gain in the consolidated statement of income.

If the initial accounting for a business combination is incomplete by the end of the reporting date in which the business combination occurs, the provisional amounts of the items for which the accounting is incomplete are reported in the consolidated financial statements. During the measurement period, which shall be no longer than one (1) year from the acquisition date, the provisional amounts recognized at acquisition date are retrospectively adjusted to reflect new facts and circumstances obtained that existed as at the acquisition date and, if known, would have affected the measurement of the amounts recognized as of that date. During the measurement period, additional assets or liabilities are also recognized if new information is obtained about facts and circumstances that existed as at the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as at that date.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from acquisition date, allocated to each of the cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units, beginning on the acquisition date.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of, is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in such circumstance is measured based on relative values of the operation disposed and the portion of the cash-generating unit retained.

Business combinations involving entities under common control are accounted for similar to the pooling-of-interests method. The assets and liabilities of the combining entities are reflected at their carrying amounts reported in the consolidated financial statements of the controlling company. Any difference between the consideration paid and the share capital of the "acquired" entity is reflected within equity as additional paid-in capital. The consolidated statement of income reflects the results of the combining entities for the full period, irrespective of when the combination takes place. Comparatives are presented as if the entities had always been combined since the date the entities were under common control.

Investment Properties

Investment properties, except land, are stated at cost, net of accumulated depreciation and accumulated impairment loss, if any. The carrying amount includes transaction costs and costs of replacing part of an existing investment property at the time such costs are incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property.

Investment properties include properties that are being constructed or developed for future use.

Land classified as investment property is carried at cost less any impairment in value.



The *MERALCO Group's* investment properties acquired before January 1, 2004 are stated at deemed cost. See *Note 15 – Equity* for the related discussions.

Investment properties, except land, are being depreciated on a straight-line basis over the useful life of 40 years.

Investment properties are derecognized either when they have been disposed of or when these are permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss from the derecognition of the investment properties is recognized in the consolidated statement of income in the period these are disposed or retired.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner-occupation or the commencement of an operating lease to another party. If owner-occupied property becomes an investment property, the *MERALCO Group* accounts for such property in accordance with the policy stated under utility plant and others up to the date of the change in use. Transfers are made from investment property when, and only when, there is a change in use, evidenced by the commencement of owner-occupation or the commencement of development with a view to sale. Transfers from investment property are recorded using the carrying amount of the investment property as at the date of change in use.

Intangible Assets

Intangible assets acquired separately are initially measured at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and any accumulated impairment loss. The useful lives of intangible assets are assessed at the individual asset level as having either finite or indefinite useful lives.

Intangible assets with finite lives are amortized over the useful economic lives of five (5) to 10 years using the straight-line method and assessed for impairment whenever there is an indication that the intangible assets may be impaired. At a minimum, the amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at each reporting date. Changes in the expected useful life or the expected consumption pattern of future economic benefit embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and treated as change in accounting estimates. The amortization expense of intangible assets with finite lives is recognized in the consolidated statement of income.

Intangible assets with indefinite useful lives are not amortized, but are assessed for impairment annually either individually or at the cash-generating unit level. The assessment of indefinite useful life is done annually at every reporting date to determine whether such indefinite useful life continues to exist. Otherwise, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognized in the consolidated statement of income.

Intangible assets generated within the business are not capitalized and expenditures are charged to profit or loss in the period these are incurred.

Fair Value Measurement

The *MERALCO Group* measures financial instruments at fair value at each reporting date.



Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either (a) in the principal market for the asset or liability, or (b) in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible to the *MERALCO Group*.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The *MERALCO Group* uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- i. Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- ii. Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- iii. Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the *MERALCO Group* determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting date.

For the purpose of fair value disclosures, the *MERALCO Group* has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

Impairment of Nonfinancial Assets

The *MERALCO Group* assesses at each reporting date whether there is an indication that a nonfinancial asset (utility plant and others, intangible assets, investment properties, investments in associates and interests in joint ventures, receivable from the Bureau of Internal Revenue ("*BIR*"), and net under-recoveries of pass-through charges), other than goodwill and intangible assets with indefinite useful life, may be impaired. If any such indication exists, the *MERALCO Group* makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an individual asset's or a cash generating unit's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. The fair value is the amount obtainable from the sale of the asset in an arm's-length transaction. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation factors/parameters, quoted share prices for publicly traded securities or other available fair value indicators. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate



that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in the consolidated statement of income.

An assessment is also made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If any such indication exists, the *MERALCO Group* estimates the individual asset's or cash generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If a reversal of impairment loss is to be recognized, the carrying amount of the asset is increased to its recoverable amount. The increased amount cannot exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior periods. Such reversal is recognized in the consolidated statement of income. After such reversal, the depreciation and amortization expense are adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Intangible assets with indefinite useful lives are tested for impairment annually at every reporting date or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired, either individually or at the cash generating unit level, as appropriate. The amount of impairment is calculated as the difference between the recoverable amount of the intangible asset and its carrying amount. The impairment loss is recognized in the consolidated statement of income. Impairment losses relating to intangible assets may be reversed in future periods.

Goodwill is reviewed for impairment annually at every reporting date or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the cash generating unit or group of cash generating units, to which the goodwill relates. Where the recoverable amount of the cash generating unit or group of cash generating units is less than the carrying amount of the cash generating unit or group of cash generating units to which goodwill has been allocated, an impairment loss is recognized. Impairment losses relating to goodwill shall not be reversed in future periods.

If the allocation of goodwill acquired in a business combination to cash generating units or group of cash generating units is incomplete, an impairment testing of goodwill is only carried out when impairment indicators exist. Where impairment indicators exist, impairment testing of goodwill is performed at a level at which the acquirer can reliably test for impairment.

Financial Assets

Initial Recognition

Financial assets are classified as at *FVPL*, loans and receivables, *HTM* investments, *AFS* financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The classification of financial assets is determined at initial recognition and, where allowed and appropriate, re-evaluated at each reporting date.

Financial assets are recognized initially at fair value. Transaction costs are included in the initial measurement of all financial assets, except for financial instruments measured at *FVPL*.

Purchases or sales of financial assets that require delivery of assets within a timeframe established by regulation or convention in the market place (regular way purchase) are recognized on the trade date, which is the date the *MERALCO Group* commits to purchase or sell the asset.



The *MERALCO Group's* financial assets include cash and cash equivalents, trade and non-trade receivables, advance payments to a supplier, advances to an associate, short-term investments, investments in Unit Investment Trust Funds ("*UITFs*"), investments in government securities and quoted and unquoted equity securities.

Subsequent Measurement

The subsequent measurement of financial assets depends on the classification as follows:

Financial Assets at FVPL

Financial assets at *FVPL* include financial assets held-for-trading and financial assets designated upon initial recognition as at *FVPL*. Financial assets are classified as held-for-trading if they are acquired for the purpose of selling in the near term. Derivative assets, including separated embedded derivatives are also classified as held-for-trading unless they are designated as effective hedging instruments.

Financial assets may be designated at initial recognition as at *FVPL* if any of the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on them on a different basis; (ii) the financial assets are part of a group of financial assets, which are managed and their performance are evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial assets contain one (1) or more embedded derivatives that would need to be recorded separately.

Financial assets at *FVPL* are carried in the consolidated statement of financial position at fair value with gains or losses on fair value changes recognized in the consolidated statement of income under "Interest and other financial income" or "Interest and other financial charges" accounts. Interest earned and dividends received from investment at *FVPL* are also recognized in the consolidated statement of income under "Interest and other financial income" account.

Derivatives embedded in host contracts are accounted for as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not carried at fair value. These embedded derivatives are measured at fair value with gains and losses arising from changes in fair value recognized in the consolidated statement of income. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required under the contract.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such financial assets are carried at amortized cost using the effective interest method. This method uses an effective interest rate that discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset. Gains or losses are recognized in the consolidated statement of income when the loans and receivables are derecognized or impaired, as well as when these are amortized. Interest earned or incurred is recorded in "Interest and other financial income" or "Interest and other financial charges" accounts, in the consolidated statement of income. Assets in this category are included under current assets except assets with maturities beyond 12 months from reporting date, which are classified as noncurrent assets.



HTM Investments

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as *HTM* when the *MERALCO Group* has the positive intention and ability to hold these assets to maturity. After initial measurement, *HTM* investments are measured at amortized cost using the effective interest method. Gains or losses are recognized in the consolidated statement of income. Assets in this category are included in the current assets except for maturities beyond 12 months from the reporting date, which are classified as noncurrent assets.

AFS Financial Assets

AFS financial assets are non-derivative financial assets that are designated as *AFS* or are not classified in any of the three (3) foregoing categories. They are purchased and held indefinitely and may be sold in response to liquidity requirements or changes in market conditions. After initial measurement, *AFS* financial assets are measured at fair value with unrealized gains or losses recognized in *OCI* until the investment is derecognized, at which time the cumulative gain or loss recorded in *OCI* is recognized in the consolidated statement of income, or determined to be impaired, at which time the cumulative loss recorded in *OCI* is recognized in the consolidated statement of income. Interest earned from *AFS* debt securities is included under "Interest and other financial income" account in the consolidated statement of income. Dividends earned from *AFS* equity are likewise recognized in the consolidated statement of income under "Interest and other financial income" account when the right to receive payment has been established. These are included under noncurrent assets unless there is an intention to dispose of the investment within 12 months from the reporting date.

Financial Liabilities

Initial Recognition

Financial liabilities are classified as financial liabilities at *FVPL*, other financial liabilities, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The classification of the financial liability is determined at initial recognition.

Financial liabilities are recognized initially at fair value inclusive of directly attributable transaction costs, except for financial liabilities at *FVPL*.

The *MERALCO Group's* financial liabilities include notes payable, interest-bearing long-term financial liabilities, trade payables and other current liabilities [excluding output value added tax ("VAT"), accrued taxes, reinsurance liabilities and deferred lease income], customers' deposits, refundable service extension costs, and customers' refund.

Subsequent Measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

Financial Liabilities at FVPL

Financial liabilities at *FVPL* include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as at *FVPL*. Financial liabilities are classified as held-for-trading if they are incurred for the purpose of repurchasing in the near term. Derivative liabilities, including separated embedded liabilities are also classified as held-for-trading unless they are designated as effective hedging instruments. Financial liabilities at *FVPL* are carried in the consolidated statement of financial position at fair value with gains or losses recognized in the consolidated statement of income under "Interest and other financial income" or "Interest and other financial charges" accounts.



Interest incurred on financial liabilities designated as at *FVPL* is recognized in the consolidated statement of income under “Interest and other financial charges” account.

Financial liabilities may be designated at initial recognition as at *FVPL*, if any of the following criteria is met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the liabilities or recognizing gains or losses on them on a different bases; (ii) the financial liabilities are part of a group of financial liabilities which are managed and their performance are evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial liabilities contain one (1) or more embedded derivatives that would need to be recorded separately.

The *MERALCO Group* does not have financial liabilities designated as at *FVPL* as at December 31, 2017 and 2016.

Other Financial Liabilities

After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method.

Gains and losses are recognized in the consolidated statement of income when the liabilities are derecognized as well as when these are amortized. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are integral part of the effective interest rate. The effective interest amortization is included under “Interest and other financial charges” account in the consolidated statement of income.

Derivative Financial Instruments

Initial Recognition and Subsequent Measurement

Derivative instruments, including separated embedded derivatives, are initially recognized at fair value on the date at which a derivative transaction is entered into or separated, and are subsequently re-measured at fair value. Changes in fair value of derivative instruments, other than those accounted for as effective hedges, are recognized immediately in the consolidated statement of income. Changes in fair value of derivative instruments accounted for as effective hedges are recognized in *OCI*. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. The *MERALCO Group* does not have derivatives accounted for under hedge accounting.

An embedded derivative is separated from the hybrid or combined contract if all the following conditions are met: (a) the economic characteristics and risks of the embedded derivative are not clearly and closely related to the economic characteristics and risks of the host contract; (b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and (c) the hybrid instrument is not recognized as at *FVPL*.

Subsequent reassessment is prohibited unless there is a change in the terms of the contract that significantly modifies the cash flows that otherwise would be required under the contract. An entity determines whether a modification to cash flows is significant by considering the extent to which the expected future cash flows associated with the embedded derivative, the host contract or both have changed.

See Note 26 – *Financial Assets and Financial Liabilities*.



Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The *MERALCO Group* assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the *MERALCO Group* and all of the counterparties.

Amortized Cost of Financial Instruments

Amortized cost is computed using the effective interest method less any allowance for impairment and principal repayment, plus or minus the cumulative amortization of premium or discount. The calculation takes into account any premium or discount on acquisition and includes transaction costs and fees that are an integral part of effective interest.

'Day 1' Profit or Loss

Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the *MERALCO Group* recognizes the difference between the transaction price and fair value ('Day 1' profit or loss) in the consolidated statement of income, unless it qualifies for recognition as some other type of asset or liability. In cases where data used are not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the *MERALCO Group* determines the appropriate method of recognizing the 'Day 1' profit or loss amount.

Impairment of Financial Assets

The *MERALCO Group* assesses at each reporting date whether a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one (1) or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial Assets Carried at Amortized Cost

For financial assets carried at amortized cost, the *MERALCO Group* first assesses whether objective evidence of impairment exists individually. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment based on historical loss experience. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. *MERALCO* and *CEDC* consider termination or disconnection of service and significant financial difficulties of debtors as objective evidence that a financial asset or group of financial assets is impaired. For both specific and



collective assessments, any deposits, collateral and credit enhancement are considered in determining the amount of impairment loss.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). If a loan is subject to variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced either directly or through the use of an allowance account and the amount of the loss is recognized in the consolidated statement of income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. The financial asset together with associated allowance is written off when there is no realistic prospect of future recovery and all collateral or deposits have been realized or have been transferred to the *MERALCO Group*.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If an asset written off is recovered, the recovery is recognized in the consolidated statement of income. Any reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets

In the case of equity instruments classified as *AFS*, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. When a decline in the fair value of an *AFS* financial asset has been recognized in *OCI* and there is objective evidence that the asset is impaired, the cumulative loss that had been recognized in *OCI* is reclassified from equity to profit or loss even though the financial asset has not been derecognized. The amount of the cumulative loss that is reclassified from equity to profit or loss is the difference between the acquisition cost (net of any principal repayment and amortization) and current fair value, less any impairment loss on the financial asset previously recognized in profit or loss. Impairment losses recognized in profit or loss for investment in equity instruments are not reversed in the consolidated statement of income. Subsequent increases in fair value after impairment are recognized directly in *OCI*.

In the case of debt instruments classified as *AFS*, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of "Interest and other financial income" in the consolidated statement of income. If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income, the impairment loss is reversed in the consolidated statement of income.

Assets Carried at Cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.



Derecognition of Financial Instruments

Financial Assets

A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the *MERALCO Group* has transferred its right to receive cash flows from the asset or has assumed an obligation to receive cash flows in full without material delay to a third party under a “pass-through” arrangement; and
- either the *MERALCO Group* (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the *MERALCO Group* has transferred its right to receive cash flows from an asset or has entered into a “pass-through” arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, a new asset is recognized to the extent of the *MERALCO Group*’s continuing involvement in the asset.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the *MERALCO Group* could be required to repay.

Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the carrying amount of a financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed is recognized in the consolidated statement of income.

Redeemable Preferred Stock

MERALCO’s peso-denominated redeemable preferred stock has characteristics of a liability and is thus recognized as a liability in the consolidated statement of financial position. The corresponding dividends on those shares are recognized as part of “Interest and other financial charges” account in the consolidated statement of income. Dividends no longer accrue when such shares have been called for redemption.

Inventories

Inventories are stated at the lower of cost or net realizable value. Costs of acquiring materials and supplies including costs incurred in bringing each item to their present location and condition are accounted using the moving average cost method. Net realizable value is the estimated selling price in the ordinary course of business less the estimated cost to sell or the current replacement cost of the asset.



VAT

Input *VAT* pertains to the 12% indirect tax paid in the course of trade or business on purchases of goods or services.

Output *VAT* pertains to the 12% tax due on the local sale of goods or services.

If at the end of any taxable month, the output *VAT* exceeds the input *VAT*, the outstanding balance is included under "Trade payables and other current liabilities" account. If the input *VAT* exceeds the output *VAT*, the excess shall be carried over to the succeeding months and included under "Other current assets" account.

Provisions

Provisions are recognized when the *MERALCO Group* has a present obligation, legal or constructive, as a result of a past event, and when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the *MERALCO Group* expects a provision, or a portion, to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liabilities.

Retirement Benefits

MERALCO and certain subsidiaries have distinct, funded, noncontributory defined benefit retirement plans covering all permanent employees. *MERALCO's* retirement plan provides for post-retirement benefits in addition to a lump sum payment to employees hired as at December 31, 2003. Retirement benefits for employees of *MERALCO* hired beginning January 1, 2004 were amended to provide for a defined lump sum payment only upon retirement of qualified employees. *MERALCO* also has a contributory provident plan introduced in January 2009 whereby employees hired beginning January 1, 2004 may elect to participate.

The net defined benefit liability or asset of the retirement plan is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise of (i) service costs; (ii) net interest on the net defined benefit liability or asset; and (iii) remeasurements of the net defined benefit liability or asset.

Service costs, which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in the consolidated statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.



Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time, which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the consolidated statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in *OCI* in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the *MERALCO Group*, nor can they be paid directly to the *MERALCO Group*. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The *MERALCO Group*'s right to be reimbursed for some or all of the expenditures required to settle a defined benefit obligation is recognized as a separate asset at fair value when, and only when, reimbursement is virtually certain.

The retirement costs under the defined contribution plan are recorded based on *MERALCO*'s contribution to the defined contribution plan as services are rendered by the employee.

Termination Benefits

Termination benefits are employee benefits provided in exchange for the severance from the company as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

Employee Leave Entitlements

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the reporting period is recognized for services rendered by employees up to the end of the reporting period.

Unused sick leaves are accumulated, up to a certain limit, and commuted to cash upon separation or retirement. An actuarial valuation of the obligations on the accumulated unused sick leaves is conducted periodically in accordance with the relevant accounting standards.



Long-term Incentive Plan

The liability relating to the long-term incentive plan comprises the present value of the defined benefit obligation at the end of the reporting date.

Equity

Common stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown as a deduction from equity, net of any related tax. The amount of proceeds and/or fair value of consideration received, net of incremental costs incurred directly attributable to the issuance of new shares in excess of par value, is recognized as additional paid-in capital.

Employee stock purchase plan cost represents the cumulative compensation expense recognized based on the amount determined using an option pricing model.

Change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction and presented as "Equity reserve" in the consolidated statement of financial position.

OCI comprises items of income and expense, which are not recognized in profit or loss as required or permitted by *PFRS*.

Retained earnings include net income attributable to the equity holders of the Parent, reduced by dividends declared on common stock. Dividends are recognized as a liability and deducted from retained earnings when they are declared. Dividend declarations approved after the financial reporting date are disclosed as events after the financial reporting date.

Non-controlling interests represent the equity interests in *MIESCOR* and its subsidiaries, *CEDC* and subsidiary, *AMPSI*, *Comstech*, *Fieldtech* and *Bayad Center*, which are not held by *MERALCO*.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the *MERALCO Group* and the revenue can be reliably measured. In addition, collectibility is reasonably assured and the delivery of the goods or rendering of the service has occurred. The *MERALCO Group* assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The *MERALCO Group* concluded that it is acting as principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of Electricity

Revenues are recognized upon supply of power to the customers and are stated at amounts invoiced to customers, inclusive of pass-through components, and net of discounts and/or rebates. The Uniform Filing Requirements ("*UFR*") on the rate unbundling released by the *ERC* on October 30, 2001 specified the following bill components: (a) generation charge, (b) transmission charge, (c) *SL* charge, (d) distribution charge, (e) supply charge, (f) metering charge, (g) Currency Exchange Rate Adjustment ("*CERA*") I and II, where applicable and (h) inter-class rate and lifeline subsidies. *VAT*, business taxes such as *LFT*, the Power Act Reduction (for residential customers) adjustment, universal charges, and Feed-in-Tariff-Allowance ("*FiT-All*") are also separately presented in the customer's billing statement. *VAT* and business taxes (billed and collected on behalf of the national and local governments, respectively) and universal charges and *FiT-All* [billed and collected on behalf of Power Sector Assets and Liabilities Management Corporation ("*PSALM*") and National



Transmission Corporation (“*TransCo*”), respectively] do not form part of *MERALCO* and *CEDC*’s revenues. Revenues are adjusted for the estimated over and/or under-recoveries of pass-through charges.

Sale of Services

Revenues from construction contracts are recognized and measured using the percentage-of-completion method of accounting for the physical portion of the contract work, determined based on the actual costs incurred in relation to the total estimated costs of the contract. Revenue from contracts to manage, supervise or coordinate construction activity for others and contracts where materials and services are supplied by project owners are recognized only to the extent of the contracted fees.

Contract costs principally include subcontracted costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenues. The amount of such loss is determined irrespective of whether or not work has commenced on the contract; the stage of completion of contract activity; or the amount of profits expected to arise on other contracts, which are not treated as a single construction contract. Changes in contract performance, contract conditions and estimated profitability, including those arising after final contract settlements and after gross margins are recognized in the period in which the changes are determined.

Service and consulting fees are recognized when services are rendered.

Interest Income

Revenue is recognized as interest accrues, using the effective interest method. The effective interest rate is the rate that discounts estimated future cash receipts through the expected life of the financial instrument.

Dividends

Revenue is recognized when the *MERALCO Group*’s right to receive the payment is established.

Lease Income

Income arising from lease of investment properties and pole positions is accounted for on a straight-line basis over the lease term.

Lease income is included under “Revenues – Sale of other services” account in the consolidated statement of income.

Expense Recognition

Expenses are decreases in economic benefits during the financial reporting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants. These are recognized when incurred.

Insurance Claim Cost Recognition

Liabilities for unpaid claim costs and claim adjustment expenses relating to insurance contracts are accrued when the insured events occur.



Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or the arrangement conveys a right to use the asset.

Company as Lessee

Operating lease payments are recognized as expense in the consolidated statement of income on a straight-line basis over the lease term.

Company as Lessor

Leases where the *MERALCO Group* does not transfer substantially all the risk and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Foreign Currency-Denominated Transactions and Translations

The consolidated financial statements are presented in Philippine peso, which is also *MERALCO's* functional and presentation currency. The Philippine peso is the currency of the primary economic environment in which the *MERALCO Group* operates, except for *LOIL* and *MPG Asia*. This is also the currency that mainly influences the revenue from and cost of rendering services. Each entity in the *MERALCO Group* determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

The functional currency of *LOIL* and *MPG Asia* is the United States ("U.S.") dollar.

Transactions in foreign currencies are initially recorded in the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are re-translated using functional currency closing rate of exchange prevailing at the end of the reporting date. All differences are recognized in the consolidated statement of income except for foreign exchange differences that relate to capitalizable borrowing costs on qualifying assets. Nonmonetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rate as at the date of the initial transactions.

As at the reporting date, the monetary assets and liabilities of subsidiaries, *LOIL* and *MPG Asia* whose functional currency is other than Philippine peso, are translated into Philippine peso at the rate of exchange prevailing at the end of the reporting date, and income and expenses of a subsidiary are translated monthly using the weighted average exchange rate for the month. The exchange differences arising on translation are recognized as a separate component of *OCI* as cumulative translation adjustments. On disposal of the subsidiary, the amount of cumulative translation adjustments recognized in *OCI* is recognized in the consolidated statement of income.

Income Taxes

Current Income Tax

Current income tax assets and liabilities for the current and prior period are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rate and tax laws used to compute the amount are those that are enacted or substantively enacted as at the reporting date.



Deferred Income Tax

Deferred income tax is provided on all temporary differences at the reporting date between the income tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized except:

- when the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred income tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent these have become probable that future taxable profit will allow the deferred income tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled, based on tax rates and tax laws that are enacted or substantively enacted as at the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred income tax items are recognized in correlation to the underlying transaction either in profit or loss or directly in equity.

Earnings per Share

Basic earnings per share is calculated by dividing the net income for the period attributable to equity holders of the parent by the weighted average number of common shares outstanding during the period.



Diluted earnings per share is calculated by dividing the net income for the period attributable to equity holders of the parent by the weighted average number of shares outstanding, adjusted for the effects of any dilutive potential common shares.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized unless the realization of the assets is virtually certain. These are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

Events After the Reporting Date

Post reporting date events that provide additional information about the *MERALCO Group's* financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post reporting date events that are non-adjusting events are disclosed in the notes to consolidated financial statements, when material.

5. Management's Use of Significant Judgments, Accounting Estimates and Assumptions

The preparation of the *MERALCO Group's* consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent assets and liabilities, at the end of the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

Judgments

In the process of applying the *MERALCO Group's* accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements.

Determination of Functional Currency

The functional currencies of the entities under the *MERALCO Group* are the currencies of the primary economic environment in which each entity operates. It is the currency that mainly influences the revenue and cost of rendering services.

Based on the economic substance of the underlying circumstances, the functional and presentation currency of *MERALCO* and its subsidiaries, except *LOIL* and *MPG Asia*, is the Philippine peso. The functional and presentation currency of *LOIL* and *MPG Asia* is the U.S. dollar.

Operating Lease Commitments

As Lessor

The *MERALCO Group* has several lease arrangements as a lessor. Based on the terms and conditions of the arrangements, it has evaluated that the significant risks and rewards of ownership of such properties are retained by the *MERALCO Group*. The lease agreements do not transfer ownership of the assets to the lessees at the end of the lease term and do not give the lessees a bargain purchase option over the assets. Consequently, the lease agreements are accounted for as operating leases.



As Lessee

As a lessee, the *MERALCO Group* has commercial lease arrangements covering certain office spaces, payment offices and substation sites and towers. The *MERALCO Group* has determined, based on the evaluation of the terms and conditions of the arrangements, that it has not acquired any significant risks and rewards of ownership of such properties because the lease arrangements do not transfer to the *MERALCO Group* the ownership over the assets at the end of the lease term and do not provide the *MERALCO Group* a bargain purchase option over the leased assets. Consequently, the lease agreements are accounted for as operating leases.

Arrangement that Contains a Lease

MERALCO's Purchased Power Agreements (“*PPAs*”) and Power Supply Agreements (“*PSAs*”) with certain power generating companies qualify as leases on the basis that *MERALCO* and these power generating companies have ‘take or pay’ (“*ToP*”) arrangements where payments for purchased power or for contracted capacity are made on the basis of the availability of the power plant and not based solely on actual consumption. In determining the lease classification, it is judged that substantially all the risks and rewards incident to the ownership of the power plants are with these power generating companies. Thus, the *PPAs* and *PSAs* are classified as operating leases. Accordingly, capacity fees, fixed operating and maintenance fees, and transmission line fees that form part of purchased power expense are accounted for similar to a lease.

Components of purchased power cost, which have been accounted for similar to a lease, amounted to ₱50,380 million, ₱49,522 million and ₱45,702 million for the years ended December 31, 2017, 2016 and 2015, respectively. These are recognized as “Purchased Power” in the consolidated statements of income.

See Note 23 – Purchased Power.

*Entity in which the MERALCO Group Holds more than the Majority of the Voting Rights
Accounted for as a Joint Venture*

MERALCO, through *MGen*, has a 51% interest in San Buenaventura Power Ltd. Co. (“*SBPL*”). While *MERALCO* owns majority of the voting rights in *SBPL*, it does not have sole control over *SBPL*. *MERALCO's* investment in *SBPL* is accounted for as a joint venture since key operating and financial decisions of *SBPL* require the unanimous vote and consent of the parties sharing control.

*Entity in which the MERALCO Group Holds less than 20% of the Voting Rights
Accounted for as an Associate*

MERALCO, through *MGen*, has a 14% interest in Global Business Power Corporation (“*GBPC*”). *GBPC* is considered an associate and, thus, *MERALCO's* interest in *GBPC* is accounted for using the equity method as *MERALCO* is deemed to have significant influence in *GBPC* as evidenced by its representation in the *BOD* and Executive Committee and the provision of essential technical information to *GBPC*. This representation guarantees *MGen's* participation in the decision making acts and policy making process of *GBPC*.

MERALCO, through *Finserve*, has 10% interest in AF Payments, Inc. (“*AFPI*”). *AFPI* is considered an associate and, thus, *MERALCO/Finserve's* interest in *AFPI* is accounted for using the equity method as *MERALCO/Finserve* is deemed to have significant influence as evidenced by its representation in the *BOD* which guarantees *MERALCO's* participation in the decision making and policy making process of *AFPI*.



Contingencies

The *MERALCO Group* has possible claims from or obligation to other parties from past events and whose existence may only be confirmed by the occurrence or non-occurrence of one (1) or more uncertain future events not wholly within its control. Management has determined that the present obligations with respect to contingent liabilities and claims with respect to contingent assets do not meet the recognition criteria, and therefore has not recorded any such amounts.

See *Note 28 – Contingencies and Legal Proceedings*.

Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty as at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial reporting date are discussed as follows:

Estimating Useful Lives of Utility Plant and Others, Intangible Assets with Finite Lives and Investment Properties

The *MERALCO Group* estimates the useful lives of utility plant and others, intangible assets with finite lives and, investment properties based on the periods over which such assets are expected to be available for use. The estimate of the useful lives of the utility plant and others, intangible assets with finite lives and investment properties is based on management's collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful lives are reviewed at least at each financial reporting date and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limitations on the use of such assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in the factors mentioned in the foregoing. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of utility plant and others, intangible assets with finite lives and investment properties would increase recorded operating expenses and decrease noncurrent assets.

The total depreciation and amortization expense of utility plant and others amounted to ₱6,929 million, ₱6,828 million and ₱6,475 million for the years ended December 31, 2017, 2016 and 2015, respectively. Total carrying values of utility plant and others, net of accumulated depreciation and amortization, amounted to ₱133,874 million and ₱128,814 million as at December 31, 2017 and 2016, respectively.

Total depreciation of investment properties amounted ₱4 million, ₱5 million and ₱7 million for the years ended December 31, 2017, 2016 and 2015, respectively. Total carrying values of investment properties, net of accumulated depreciation, amounted to ₱1,509 million and ₱1,513 million as at December 31, 2017 and 2016, respectively.

Total amortization of intangible assets with finite lives amounted to ₱587 million, ₱479 million and ₱428 million for the years ended December 31, 2017, 2016 and 2015, respectively. Total carrying values of intangible assets with finite lives, net of accumulated amortization, amounted to ₱2,254 million and ₱2,713 million as at December 31, 2017 and 2016, respectively.



See Note 7 – Utility Plant and Others, Note 9 – Investment Properties and Note 10 – Other Noncurrent Assets.

Impairment of Nonfinancial Assets

PFRS requires that an impairment review be performed when certain impairment indicators are present. These conditions include obsolescence, physical damage, significant changes in the manner by which an asset is used, worse than expected economic performance, drop in revenues or other external indicators, among others. In the case of goodwill, at a minimum, such asset is subject to an annual impairment test and more frequently whenever there is an indication that such asset may be impaired. This requires an estimation of the value in use of the cash generating unit to which the goodwill is allocated. Estimating the value in use requires preparation of an estimate of the expected future cash flows from the cash generating unit and choosing an appropriate discount rate in order to calculate the present value of those cash flows.

Determining the recoverable amount of utility plant and others, intangible assets with finite lives, investment properties, investments in associates and interests in joint ventures, goodwill and other noncurrent assets, requires (i) the determination of future cash flows expected to be generated from the continued use as well as ultimate disposition of such assets and (ii) making estimates and assumptions that can materially affect the consolidated financial statements. Future events may cause management to conclude that utility plant and others, intangible assets with finite lives, construction in progress, investment properties, investments in associates and interests in joint ventures, and other noncurrent assets are impaired. Any resulting impairment loss could have material adverse impact on the *MERALCO Group's* consolidated financial position and results of operations.

The preparation of estimated future cash flows involves significant estimations and assumptions. While management believes that the assumptions are appropriate and reasonable, significant changes in the assumptions may materially affect the assessment of recoverable values and may lead to future impairment charges under *PFRS*.

Provision for impairment loss on net under-recoveries of pass-through charges amounted to ₱4,436 million and ₱1,371 million as at December 31, 2017 and 2016, respectively.

The carrying values of nonfinancial assets subject to impairment review are as follows:

Account	2017	2016
	<i>(Amounts in millions)</i>	
Utility plant and others	₱133,874	₱128,814
Investments in associates and interest in joint ventures	11,446	10,924
Intangible assets	2,254	2,713
Investment properties	1,509	1,513
Receivable from the <i>BIR</i>	181	181
Goodwill	35	36

See Note 7 – Utility Plant and Others, Note 8 – Investments in Associates and Interests in Joint Ventures, Note 9 – Investment Properties and Note 10 – Other Noncurrent Assets.

Goodwill

The *MERALCO Group's* consolidated financial statements and the results of operations reflect acquired businesses after the completion of the respective acquisition. The *MERALCO Group*



accounts for the acquisition of businesses using the acquisition method of accounting, which requires extensive use of accounting judgments and estimates to allocate the purchase price to the fair market values of the acquiree's identifiable assets and liabilities and contingent liabilities, if any, at the acquisition date. Any excess in the purchase price over the estimated fair market values of the net assets acquired is recorded as goodwill in the consolidated statement of financial position. Thus, the number of items, which involves judgments made in estimating the fair market value to be assigned to the acquiree's assets and liabilities, can materially affect the *MERALCO Group's* financial position.

Realizability of Deferred Tax Assets

The *MERALCO Group* reviews the carrying amounts of deferred tax assets at the end of each reporting period and reduces these to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred income tax assets to be utilized.

Assessment on the recognition of deferred tax assets on deductible temporary differences is based on the level and timing of forecasted taxable income for the subsequent reporting date. This forecast is based on past results and future expectations on revenues and expenses as well as future tax planning strategies. Management believes that sufficient taxable profit will be generated to allow all or part of the recorded or recognized deferred tax assets to be utilized. The amounts of the deferred tax assets considered realizable could be adjusted in the future if estimates of taxable income are revised. Based on the foregoing assessment, following are the relevant consolidated information with respect to deferred tax assets:

	2017	2016
	<i>(Amounts in millions)</i>	
Recognized deferred tax assets	₱26,151	₱23,816
Unrecognized deferred tax assets	422	489

See Note 27 – *Income Taxes and Local Franchise Taxes*.

Determination of Fair Values of Financial Assets and Financial Liabilities

Where fair value of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but when this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair values of financial instruments.

See Note 26 – *Financial Assets and Financial Liabilities*.

Estimating Allowance for Doubtful Accounts

If there is objective evidence that an impairment loss has been incurred in the trade and other receivables balance of the *MERALCO Group*, an estimate of the allowance for doubtful accounts related to trade and other receivables that are specifically identified as doubtful of collection is made. The amount of allowance is evaluated by management on the basis of factors that affect the collectability of the accounts. In such case, use of judgment based on the best available facts and circumstances, including but not limited to, the length of the *MERALCO Group's* relationship with the customer and the customer's credit status based on third party credit reports and known market



factors, to record specific reserves for customers against amounts due in order to reduce the *MERALCO Group's* receivables to amounts that management expects to collect is applied. These specific reserves are re-evaluated and adjusted as additional information received affect the amounts estimated.

In addition to specific allowance against individually significant receivables, an assessment for collective impairment allowance against credit exposures of the customers, which were grouped based on common credit characteristics, although not specifically identified as requiring a specific allowance, have a greater risk of default than when the receivables were originally granted to customers is done. This collective allowance is based on historical loss experience using various factors, such as historical performance of the customers within the collective group, deterioration in the markets in which the customers operate, and identified structural weaknesses or deterioration in the cash flows of customers.

Total asset impairment provision for trade and other receivables, net of recoveries, recognized in the consolidated statements of income amounted to ₱552 million, ₱171 million and ₱502 million for the years ended December 31, 2017, 2016 and 2015, respectively. Trade and other receivables, net of asset impairment, amounted to ₱26,288 million and ₱25,341 million as at December 31, 2017 and 2016, respectively.

See *Note 12 – Trade and Other Receivables*.

Estimating Net Realizable Value of Inventories

Inventories consist of materials and supplies used in the power distribution and services segments, and are valued at the lower of cost or net realizable value. The cost of inventories is written down whenever the net realizable value of inventories becomes lower than the cost due to damage, physical deterioration, obsolescence, and change in price levels or other causes. The lower of cost or net realizable value of inventories is reviewed on a periodic basis. Inventory items identified to be obsolete and no longer usable are written off and charged as expense in the consolidated statement of income.

The carrying values of inventories amounted to ₱3,330 million and ₱2,792 million as at December 31, 2017 and 2016, respectively.

See *Note 13 – Inventories*.

Estimation of Retirement Benefit Costs

The cost of defined benefit retirement plans and other post-employment benefits as well as the present value of the retirement obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future retirement benefits increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. The retirement and other post-employment benefits expense amounted to ₱908 million, ₱1,265 million and ₱1,364 million for the years ended December 31, 2017, 2016 and 2015, respectively. The retirement and other post-employment benefit liabilities as at December 31, 2017 and 2016 amounted to ₱2,022 million and ₱1,875 million, respectively. The retirement surplus presented as part of other noncurrent assets amounted to ₱1,860 million as at December 31, 2016.



In determining the appropriate discount rate, management considers the interest rates of government bonds in the respective currencies, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The underlying bonds are further reviewed for quality, and those having excessive credit spreads are removed from the population of bonds on which the discount rate is based, on the basis that they do not represent high quality bonds.

The mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements. Future salary increases and retirement benefits increases are based on expected future inflation rates for the specific country.

See *Note 24 – Expenses and Income* and *Note 25 – Long-term Employee Benefits*.

Insurance Liabilities Arising from Insurance Contracts

RSIC estimates the expected ultimate costs of claims reported and claims incurred but not yet reported as at the reporting date. It takes a significant period of time to establish with certainty the ultimate cost of claims.

The primary technique adopted by *RSIC*'s management in estimating the cost of claims incurred but not yet reported is using the past claims settlement trend to predict the future claims settlement trend. At each reporting date, estimates of prior period claims are reassessed for adequacy and any changes are charged to provisions. Insurance contract liabilities are not discounted for the time value of money.

As at December 31, 2016, gross carrying values of insurance liabilities arising from insurance contracts, included in "Other noncurrent liabilities" account, amounted to ₱269 million.

Provisions

The *MERALCO Group* has various claims, assessments and cases as discussed in *Note 28 – Contingencies and Legal Proceedings*. The *MERALCO Group*'s estimate for probable costs for the resolution of these claims, assessments and cases has been developed in consultation with external (if any) and internal counsels handling the defense in these claims, assessments and cases and is based upon thorough analysis of potential outcome.

The *MERALCO Group*, in consultation with its external legal counsels, does not believe that these claims and legal proceedings will have a material adverse effect on the consolidated financial statements. It is possible, however, that future financial performance could be materially affected by changes in the estimates or the effectiveness of management's strategies and actions relating to these proceedings.

The *MERALCO Group* recognized net provisions on various claims and assessments amounting to ₱8,533 million, ₱9,373 million and ₱11,628 million for the years ended December 31, 2017, 2016 and 2015, respectively.

See *Note 18 – Provisions* and *Note 21 – Trade Payables and Other Current Liabilities*.

Revenue Recognition

The *MERALCO Group*'s revenue recognition policies require the use of estimates and assumptions that may affect the reported amounts of its revenues and receivables.



Revenues from sale of electricity by *MERALCO* and *CEDC* are billed based on customer-specific billing cycle cut-off date for each customer, while recording of related purchased power cost in the accounts is based on calendar month as provided in the terms of the *PPAs* and *PSAs*. The recognition of unbilled revenues for billing cycles with earlier than month-end cut-off dates requires the use of estimates. The difference between the amounts initially recognized based on provisional invoices and the settlement of the actual billings by the generators is taken up in the subsequent period. Also, revenues from sale of electricity are adjusted for the estimated over and/or under-recoveries of pass-through charges, which are subject of various applications for recovery and approval by the *ERC*.

Management believes that such use of estimates will not result in material adjustments in future periods.

Revenues and costs from construction contracts of *MIESCOR* are recognized based on the percentage of completion method. This is measured principally on the basis of the estimated completion of a physical proportion of the contract work as determined from the reports of the contractors and project consultants.

6. Segment Information

Each operating segment of the *MERALCO Group* engages in business activities from which revenues are earned and expenses are incurred (including revenue and expenses relating to transactions with other business segments within the *MERALCO Group*). The operating results of each of the operating segments are regularly reviewed by *MERALCO*'s Management Committee to determine how resources are to be allocated to the operating segments and to assess their performances for which discrete financial information is available.

For management purposes, the *MERALCO Group*'s operating businesses are organized and managed separately according to the nature of services provided, with each segment representing a strategic business unit that offers different products and/or services, as follows:

- Power

The Power segment consists of (a) electricity distribution, (b) power generation and (c) *RES*.

Electricity distribution – This is principally electricity distribution and supply of power on a pass-through basis covering all captive customers in the *MERALCO* and the *CEDC* franchise areas in Luzon. Electricity distribution within the *MERALCO* franchise area accounts for approximately 55% of the power requirements of the country. *CEDC*'s franchise area covers Clark Special Economic Zone and the sub-zone.

Power generation – The *MERALCO Group*'s re-entry into power generation is through investments in operating companies or participation in the development of power generation projects. *MGen*, the power generation arm of the *MERALCO Group*, has a 14% equity interest in *GBPC* effective June 30, 2016. *GBPC* owns a total of 854 MegaWatt (“*MW*”) (gross) of coal and diesel-fired power plants.

MGen owns an effective 28% equity in PacificLight Power Pte Ltd. (“*PacificLight Power*”) in Jurong Island, Singapore. *PacificLight Power* owns and operates a 2 x 400 *MW* liquefied natural gas (“*LNG*”) power plant which began commercial operations in February 2014.



MGen, through *SBPL*, is constructing a 455 *MW* (net) supercritical coal-fired power plant in Mauban, Quezon. The *PSA* with *MERALCO* was approved by the *ERC* on May 19, 2015.

MGen is developing a 2 x 600 *MW* (net) ultra-supercritical pulverized coal-fired power plant in Atimonan, Quezon through *AIE*. A *PSA* has been executed between *AIE* and *MERALCO* for the full capacity. The *PSA* was filed with the *ERC* for approval. Evaluation of the short-listed Engineering, Procurement and Construction (“*EPC*”) contractors is on going pending the approval of the *PSA*. The expected completion of the first unit is 2021 and the second 600 *MW* by early 2022.

MGen is also developing (i) a 2 x 300 *MW* (net) Circulating Fluidized Bed (“*CFB*”), coal-fired power plant in the Subic Freeport Zone through Redondo Peninsula Energy, Inc. (“*RP Energy*”), and (ii) a 2 x 350 *MW* (net) sub-critical pulverized coal-fired power plant in Calaca, Batangas through St. Raphael Power Generation Corporation (“*St. Raphael*”), and among others.

MGen has 49% equity interest in Mariveles Power Generation Corporation (“*Mariveles Power*”) which is developing a 4 x 132 *MW* coal-fired power plant in Bataan.

MERALCO has 50% equity interest in *Pure Meridian*, which is primarily engaged in the development of various mini-hydroelectric power projects.

See Note 8 – *Investments in Associates and Interests in Joint Ventures*.

RES – This covers the sourcing and supply of electricity to qualified contestable customers. *MERALCO* serves as a local retail electricity supplier within its franchise area under a separate business unit, *MPower*. Under Retail Competition and Open Access (“*RCOA*”), qualified contestable customers who opt to switch to contestability and elects to be among contestable customers may source their electricity supply from any retail electricity supplier, including *MPower*.

The *ERC* granted the following subsidiaries distinct *RES* licenses to operate as retail electricity suppliers within Luzon and Visayas: *Vantage*, a wholly owned subsidiary of *MERALCO*; *Solvre*, a wholly owned subsidiary of *MGen*; *MeridianX*, a wholly owned subsidiary of *Comstech*, on January 10, 2017, February 9, 2017 and February 9, 2017, respectively. *Clarion*, a wholly owned subsidiary of *CEDC*, has submitted the requirements for its *RES* licensing to *ERC*. As at February 26, 2018, the approval of its *RES* licensing is pending with the *ERC*.

▪ Other Services

The other services segment is involved principally in electricity-related services, such as; electro-mechanical engineering, construction, consulting and related manpower services, e-transaction and bills collection, telecoms services, rail-related operations and maintenance services, insurance and re-insurance, e-business development, power distribution management, and energy systems management and harnessing renewable energy. These services are provided by *MIESCOR*, *MBI* and *MLI* (collectively known as “*MIESCOR Group*”), *CIS*, *Bayad Center*, *CFSI* and *Fieldtech* (collectively referred to as “*CIS Group*”), *e-MVI*, *Paragon* and *Radius* (collectively referred to as “*e-MVI Group*”), *Comstech*, *MRail*, *RSIC*, *LOIL*, *Finserve*, *MServ* and *Spectrum*.

The Management Committee monitors the operating results of each business unit separately for the purpose of determining resource allocation and assessing performance. Performance is evaluated based on (i) net income for the year, (ii) consolidated core earnings before interest, taxes, and depreciation and amortization (“consolidated core *EBITDA*”); and (iii) consolidated core net income



(“*CCNI*”). Net income for the year is measured consistent with reported net income in the consolidated statement of income.

Consolidated core *EBITDA* is measured as *CCNI* excluding depreciation and amortization, interest and other financial charges, interest and other financial income, equity in net earnings or losses of associates and joint ventures and provision for income tax.

CCNI for the year is measured as consolidated net income attributable to equity holders of the parent adjusted for foreign exchange gain or loss, mark-to-market gain or loss, impairment or reversal of impairment of noncurrent assets and certain other non-recurring gain or loss, if any, net of tax effect of the foregoing adjustments.

Billings between operating segments are done on an arm’s-length basis in a manner similar to transactions with third parties. Segment revenues, segment expenses and segment results include transfers among business segments. Those transfers are eliminated upon consolidation.



The *MERALCO Group* operates and generates substantially all of its revenues in the Philippines (i.e., one (1) geographical location). Thus, geographical segment information is not presented. The *MERALCO Group* has no revenues from transactions with a single external customer accounting for 10% or more of its revenues from external customers.

	Note	Power			Other Services			Inter-segment Transactions			Total	
		2017	2016	2015	2017	2016	2015	2017	2016	2015	2016	2015
Revenues		P275,172	P249,206	P249,773	P9,547	P9,866	(P10,422)	(P2,163)	(P1,891)	(P1,796)	P257,181	P258,399
Segment results		P32,599	P32,495	P29,304	P1,904	P2,450	P2,187	P-	P-	P-	P34,503	P31,491
Depreciation and amortization		(7,135)	(6,948)	(6,607)	(385)	(364)	(303)	-	-	-	(7,312)	(6,910)
Interest and other financial income	24	2,153	2,027	1,506	35	53	32	-	-	-	2,080	1,538
Equity in net earnings (losses) of associates and joint ventures	8	293	(1,567)	(27)	(72)	(110)	-	-	-	-	221	(27)
Interest and other financial charges	24	(1,450)	(1,293)	(1,187)	(80)	(50)	(29)	-	-	-	(1,530)	(1,216)
Provision for income tax - net		(6,812)	(6,749)	(5,146)	(551)	(604)	(541)	-	-	-	(7,353)	(5,687)
Net income attributable to non-controlling interests		-	-	-	-	-	-	(115)	(164)	(91)	(164)	(91)
Net income attributable to equity holders of the Parent		P19,648	P17,965	P17,843	P851	P1,375	P1,346	(P115)	(P164)	(P91)	P19,176	P19,098

The inter-segment revenues mainly represent revenues of other services segment earned from the power segment.



The following table shows the reconciliation of the *EBITDA* to net income:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
<i>EBITDA</i>	₱34,474	₱34,049	₱31,124
Add (Deduct):			
Depreciation and amortization	(7,520)	(7,312)	(6,910)
Interest and other financial income	2,188	2,080	1,538
Interest and other financial charges	(1,530)	(1,343)	(1,216)
Equity in net earnings (losses) of associates and joint ventures	221	(1,677)	(27)
Foreign exchange gains	29	896	367
Income before income tax	27,862	26,693	24,876
Provision for income tax	(7,363)	(7,353)	(5,687)
Net income	₱20,499	₱19,340	₱19,189

The following table shows the reconciliation of the *CCNI* to net income:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
<i>CCNI</i>	₱20,213	₱19,583	₱18,887
Add (Deduct) non-core items, net of tax:			
Foreign exchange gains	27	718	337
Non-core income (expenses)	144	(1,125)	(126)
Net income for the year attributable to equity holders of the Parent	20,384	19,176	19,098
Net income for the year attributable to non-controlling interests	115	164	91
Net income	₱20,499	₱19,340	₱19,189



7. Utility Plant and Others

The movements in utility plant and others are as follows:

2017											
Note	Subtransmission and Distribution	Land	Buildings and Improvements	Communication Equipment	Office Furniture, Fixtures and Other Equipment			Transportation Equipment	Others	Construction in Progress	Total
					(Amounts in millions)						
Cost:											
Balance at beginning of year	₱160,528	₱15,363	₱6,279	₱2,726	₱3,242	₱3,425	₱4,188	₱10,861		₱206,612	
Additions	287	5	79	90	153	306	199	10,850		11,969	
Disposals/retirements	(236)	(7)	-	(200)	(149)	(195)	(19)	-		(806)	
Deconsolidation of a subsidiary	-	-	(10)	-	(4)	(6)	(15)	-		(35)	
Transfers from construction in progress	7,264	-	135	85	-	-	253	(7,737)		-	
Reclassifications	-	-	18	25	1	-	(14)	-		30	
Balance at end of year	167,843	15,361	6,501	2,726	3,243	3,530	4,592	13,974		217,770	
Less accumulated depreciation and amortization:											
Balance at beginning of year	67,164	-	2,593	1,301	2,306	2,212	2,222	-		77,798	
Depreciation and amortization	5,680	-	191	203	301	276	278	-		6,929	
Deconsolidation of a subsidiary	-	-	(9)	-	(4)	(3)	(13)	-		(29)	
Disposals/retirements	(218)	-	(29)	(193)	(102)	(252)	(8)	-		(802)	
Reclassifications	-	-	(1)	(79)	(4)	-	84	-		-	
Balance at end of year	72,626	-	2,745	1,232	2,497	2,233	2,563	-		83,896	
Net book value	₱95,217	₱15,361	₱3,756	₱1,494	₱746	₱1,297	₱2,029	₱13,974		₱133,874	
2016											
Note	Subtransmission and Distribution	Land	Buildings and Improvements	Communication Equipment	Office Furniture, Fixtures and Other Equipment			Transportation Equipment	Others	Construction in Progress	Total
					(Amounts in millions)						
Cost:											
Balance at beginning of year	₱155,590	₱15,280	₱6,213	₱2,482	₱3,057	₱3,306	₱3,713	₱7,808		₱197,449	
Additions	693	83	31	165	187	173	484	9,181		10,997	
Disposals/retirements	(1,662)	-	(3)	-	(14)	(54)	(77)	-		(1,810)	
Transfers from construction in progress	5,939	-	45	77	15	-	52	(6,128)		-	
Reclassifications	(32)	-	(7)	2	(3)	-	16	-		(24)	
Balance at end of year	160,528	15,363	6,279	2,726	3,242	3,425	4,188	10,861		206,612	
Less accumulated depreciation and amortization:											
Balance at beginning of year	62,982	-	2,428	1,094	2,035	1,983	2,014	-		72,536	
Depreciation and amortization	5,629	-	169	210	286	258	276	-		6,828	
Disposals/retirements	(1,444)	-	(3)	-	(12)	(29)	(74)	-		(1,562)	
Reclassifications	(3)	-	(1)	(3)	(3)	-	6	-		(4)	
Balance at end of year	67,164	-	2,593	1,301	2,306	2,212	2,222	-		77,798	
Net book value	₱93,364	₱15,363	₱3,686	₱1,425	₱936	₱1,213	₱1,966	₱10,861		₱128,814	



As at December 31, 2017 and 2016, the net book values of customer-funded assets included in “Utility plant and others” account amounted to ₱2,922 million and ₱2,657 million, respectively. The corresponding liabilities to customers in the same amounts as at December 31, 2017 and 2016 are included in “Other noncurrent liabilities” account in the consolidated statements of financial position.

Construction in progress pertains to both electric capital projects (“ECPs”) and non-ECPs. ECPs are capital projects involving construction of new electric distribution-related facilities and the upgrade and major rehabilitation of existing electrical facilities. Total interest capitalized amounted to ₱161 million, ₱190 million and ₱180 million for the years ended December, 2017, 2016 and 2015, respectively.

The average annual interest rates used for capitalization in 2017, 2016 and 2015 ranged from 4.45% to 4.7%, 4.4% to 4.5% and 4.4% to 4.6%, respectively.

8. Investments in Associates and Interests in Joint Ventures

This account consists of the following as at December 31, 2017 and 2016:

	Place of Incorporation	Principal Activity	2017 Percentage of Ownership	2016
Associates				
<i>RP Energy</i>	Philippines	Power generation	47	47
FPM Power Holdings Limited (“FPM Power”)	British Virgin Islands	Investment and holding company	40	40
Bauang Private Power Corporation (“BPPC”)	Philippines	Power generation	38	38
Aclara Meters Philippines, Inc. (“Aclara Meters”), formerly General Electric Philippines Meter and Instrument Company, Inc.	Philippines	Sale of metering products and services	35	35
Indra Philippines, Inc. (“Indra Philippines”)	Philippines	Management and IT consultancy	24	24
GBPC	Philippines	Power generation	14	14
AFPI	Philippines	Electronic payment clearing and settlement system operator	10	10
Joint Ventures				
SBPL	Philippines	Power generation	51	51
MRail-DESCO Joint Venture (“MDJV”)	Philippines	Maintenance of mass transit system	50	50
St. Raphael	Philippines	Power generation	50	50
Rockwell Business Center Joint Venture (“RBC JV”)	Philippines	Real estate	30	30
Pure Meridian	Philippines	Renewable energy	49	49
Mariveles Power	Philippines	Power generation	49	49
Powersource First Bulacan Solar, Inc. (“First Bulacan”)	Philippines	Renewable energy	40	–
RSIC	Philippines	Insurance	49	–

The movements in investments in associates and interests in joint ventures account are as follows:

	2017	2016
	(Amounts in millions)	
Acquisition costs:		
Balance at beginning of year	₱13,620	₱15,214
Additions	857	1,398
Disposal	–	(2,992)
Balance at end of year	14,477	13,620
(Forward)		



	2017	2016
	<i>(Amounts in millions)</i>	
Accumulated equity in net losses:		
Balance at beginning of year	(P3,748)	(P1,513)
Equity in net earnings (losses)	221	(1,677)
Dividends	(473)	(491)
Impairment	(171)	—
Disposal	—	(67)
Balance at end of year	(4,171)	(3,748)
Share in remeasurement adjustments on retirement liabilities:		
Balance at beginning of year	(12)	(12)
Actuarial gain	2	—
Balance at end of year	(10)	(12)
Share in cumulative translation adjustments:		
Balance at beginning of year	1,064	(86)
Translation adjustments	86	1,150
Balance at end of year	1,150	1,064
	P11,446	P10,924

The carrying values of investments in associates and interests in joint ventures follow:

	2017	2016
	<i>(Amounts in millions)</i>	
<i>GBPC</i>	P5,197	P5,210
<i>FPM Power</i>	1,863	1,911
<i>RP Energy</i>	1,373	934
<i>RBC JV</i>	1,066	1,098
<i>Mariveles Power</i>	954	959
<i>Indra Philippines</i>	278	238
<i>RSIC</i>	236	—
<i>SBPL</i>	159	213
<i>Pure Meridian</i>	117	25
<i>Aclara Meters</i>	71	54
<i>First Bulacan</i>	51	—
<i>St. Raphael</i>	48	58
<i>MDJV</i>	22	28
<i>BPPC</i>	11	11
<i>AFPI</i>	—	185
	P11,446	P10,924

GBPC

On June 30, 2016, *MGen* and *JG Summit* executed a deed of absolute assignment of shares whereby *MGen* sold and assigned 153,921,676 shares representing 8% of its equity interest in *GBPC* to *JG Summit* for P3,151 million, resulting in reduction of *MGen*'s equity interest from 22% to 14%.

GBPC owns an aggregate of 854 *MW* (gross) of coal and diesel-fired power plants in operation in the Visayas which include Panay Energy Development Corporation's ("*PEDC*") 150 *MW CFB* coal-fired facility in Panay Island which started commercial operations in November 2016. A *PSA* for the 70 *MW* plant capacity has been provisionally approved by the *ERC* on January 17, 2017.



In June 2017, *GBPC* acquired a 50% equity interest in *Alsons Thermal Energy Corporation* (“*ATEC*”). *ATEC* holds 75% equity interest in a 105 *MW* (net) *CFB* plant in Maasim, Sarangani that started commercial operations in 2016. Another 105 *MW CFB* unit is targeted to be completed by 2019.

FPM Power

FPM Power is 40%-owned by *MERALCO* through *MPG Asia* (a subsidiary of *MGen*) and 60%-owned by First Pacific Company Limited (“*First Pacific*”). *FPM Power* has a 70% equity interest in *PacificLight Power*, which owns and operates a 2 x 400 *MW* *LNG*-fired power plant in Jurong Island, Singapore. *PacificLight Power*’s wholly owned subsidiary, *PacificLight Energy Pte. Ltd.*, is engaged in energy trading.

In December 2016, *FPM Power* recognized impairment charge on its investment in *PacificLight Power*. The impairment charge of ₱1.2 billion covers solely goodwill related to the acquisition and is included in the equity in net losses of associates in the 2016 consolidated statement of income.

RP Energy

On July 22, 2011, *MGen* signed a Shareholders’ Agreement with *Therma Power, Inc.* (“*TPP*”) and *Taiwan Cogeneration International Corporation – Philippine Branch* (“*TCIC*”) for the construction and operation of a 2 x 300 *MW CFB*, coal-fired power plant to be located in the Subic Bay Freeport Zone. The development and operations shall be undertaken by *RP Energy*, the joint venture entity.

On February 3, 2015, *RP Energy* received the *SC*’s decision denying the Writ of *Kalikasan* case previously filed by certain opposing parties against its planned power plant due to insufficiency of evidence. The *SC* upheld the validity of the Environment Compliance Certificate (“*ECC*”) and its first two (2) amendments, as well as the Lease and Development Agreement (“*LDA*”) between *RP Energy* and Subic Bay Metropolitan Authority (“*SBMA*”). On February 23, 2016, the *LDA* and transmission line Right-of-Way (“*RoW*”) lease agreement with *SBMA* were signed.

The development of the 2 x 300 *MW* project shall be implemented in two (2) phases. On October 13, 2016, the *EPC* for the first 300 *MW* was signed.

In April 2016, *RP Energy* signed separate *PSAs* with *MERALCO* and *Aboitiz Energy Solutions, Inc.* (“*Aboitiz Energy*”). *RP Energy* is awaiting the approval of its *PSA* with *MERALCO* by the *ERC*.

RP Energy’s project has been issued a Certificate of Registration in June 2016 by the Board of Investments (“*BOI*”) granting the project certain investment promotion incentives.

On December 22, 2016, *RP Energy* signed a loan agreement with three (3) local banks for the ₱31.5 billion project financing. The approval of the *PSA* between *RP Energy* and *Aboitiz Energy* by the *ERC* is a condition precedent to the first loan drawdown.

Site preparation of the first 300 *MW* unit has been completed, with expected commercial operations in the second half of 2021. The second phase shall follow within 12 months, subject to progress of *NGCP*’s *RoW* acquisition for the new transmission line that will connect the second phase to the grid.

RBC JV

RBC JV is a joint venture between *Rockwell Land Corporation* (“*Rockwell Land*”) and *MERALCO* for a pre-agreed cooperation period, pursuant to which *Rockwell Land* built and managed



three (3) Business Process Outsourcing-enabled buildings on a non-regulatory asset base property of *MERALCO*. Investment in *RBC JV* represents *MERALCO*'s 30% interest in the joint venture, while *Rockwell Land* has 70% interest in *RBC JV*.

Mariveles Power

On June 16, 2016, *MERALCO* and *Mariveles Power* executed a joint venture agreement to develop, construct, finance, own, operate and maintain a 4 x 132 *MW* coal-fired power plant and associated facilities in Mariveles, Bataan. The project is awaiting issuance of an *ECC* by the *DENR*.

Indra Philippines

Indra Philippines is an *IT* service provider in the country and in the Asia Pacific region, with a wide range of services across various industries. *Indra Philippines* provides services which meet certain of *MERALCO*'s *IT* requirements in the area of system development, outsourcing of Information Systems ("IS") and *IT* operations and management consulting.

SBPL

On August 29, 2013, *MGen* signed a Joint Development Agreement with New Growth B.V., a 100% subsidiary of Electricity Generating Public Company Limited of Thailand ("*EGCO*") for the development of a new 455 *MW* (net) supercritical coal-fired power plant in Mauban, Quezon. *MGen*'s equity in the joint venture company, *SBPL*, is 51%, with the option to assign or transfer 2% thereof to a separate entity. On November 11, 2014, the *DENR* granted *SBPL* an *ECC* covering the 455 *MW* (net) supercritical coal-fired power plant.

SBPL's *EPC* was executed with the Consortium of Daelim Industrial Co. Ltd. and Mitsubishi Corporation following a competitive selection process ("*CSP*") on October 8, 2014. The construction period is set at 42 months from the commencement date of December 8, 2015.

On May 29, 2014, *MERALCO* signed a long-term *PSA* with *SBPL*. The *PSA* was approved by the *ERC* in May 2015.

On October 8, 2015, *SBPL* entered into an Omnibus Agreement and related agreements with certain financial institutions providing for a term loan facility in an amount of up to ₱42.15 billion for the financing of the project. The initial drawdown was made on December 1, 2015. On December 11, 2015, *SBPL* entered into an Operation and Maintenance Agreement with Pearl Energy Philippines Operating, Inc., a wholly owned subsidiary of *QPPL*, for the operations and maintenance of the power plant.

The expected commercial operations of *SBPL* is June 2019.

AFPI

MERALCO, through *Finserve*, has a 10% equity interest in *AFPI*. *AFPI* was incorporated in February 2014 primarily to operate and maintain an electronic payment clearing and settlement system through a contactless automated fare collection system for public utility, including generic contactless micropayment solution. It shall also supply and issue fare media and store value cards or reloadable cards for use in transport and non-transport facilities and operate and maintain the related hardware and software.

In 2017, due to the lower than expected penetration rate into the micropayments business, *MERALCO* recognized impairment charge of ₱171 million on the carrying amount of its investment in *AFPI*. The recoverable amount of the investment in *AFPI* was measured using the estimate of the value in use of



the investment. The valuation analysis involved discounting estimates of free cash flows by the discount rate of 11.9%. The cash flows were based on the most recent financial budgets and forecasts representing best estimate of ranges of economic conditions that will exist over the forecast period. The forecast period covers the remaining concession term.

RSIC

In accordance with the Agreement of Shareholders and Subscription of Shares among *MERALCO*, Pioneer Insurance & Surety Corporation ("*Pioneer Insurance*") and *RSIC*, *RSIC* issued new common shares to *Pioneer Insurance* and *MERALCO*, resulting in a dilution of *MERALCO*'s ownership interest in *RSIC* to 49%. Under the Agreement, *MERALCO* has the right to sell to *Pioneer Insurance*, and *Pioneer Insurance* has the obligation to buy, *MERALCO*'s 49% stake in *RSIC* which is exercisable by *MERALCO* at any time during the period from January 1, 2023 to December 31, 2023.

Pure Meridian

On January 7, 2016, *MERALCO* and Repower Energy Development Corporation ("*REDC*") entered into a joint venture through, *Pure Meridian*, which shall undertake the development of various mini-hydroelectric power projects.

Aclara Meters

Aclara Meters was established in 1979 together with General Electric Company of U.S.A., to serve the Philippine market for American National Standard Institute ("*ANSI*")-type Watt-hour meters. In August 2017, Aclara Technologies LLC ("*Aclara LLC*"), an affiliate of Sun Capital Partners Inc., acquired General Electric Company of U.S.A.'s 65% equity in *Aclara Meters*. In December 2017, Hubbel Incorporated, an international manufacturer of electrical and electronic products, entered into a definitive agreement to acquire *Aclara LLC*.

St. Raphael

On April 27, 2016, *MGen* and Semirara Mining and Power Corporation entered a joint venture agreement to develop a 2 x 350 *MW* sub-critical pulverized coal-fired power plant in Calaca, Batangas. The development and operations shall be undertaken by *St. Raphael*, the joint venture entity. A *PSA* was signed by *St. Raphael* and *MERALCO* in April 2016 for the 400 *MW* of the plant's capacity. The *PSA* is pending approval by the *ERC*. Development activities for the project are ongoing and target commercial operations of the power plant is in 2021.

First Bulacan

On January 23, 2017, *Spectrum* entered into a shareholders' agreement with Sunseap International Pte Ltd. and Powersource Philippines Development Corporation for the development of solar energy projects. The development and operations of the projects will be undertaken by *First Bulacan*.

MDJV

On June 2, 2014, *MRail* and *DESCO* entered into a Joint Venture Agreement for the general overhaul and rehabilitation of three (3) units of diesel electric locomotives by the Philippine National Railways ("*PNR*"). Two (2) units were completed and turned over on January 10, 2017 and one (1) unit on April 19, 2017. As at December 31, 2017, the Joint Venture Agreement is on its two-year warranty period that will end in April 2019.



BPPC

BPPC was incorporated and registered with the SEC on February 3, 1993 to engage in the power generation business.

In accordance with the Build-Operate-Transfer (“BOT”) Agreement signed in 1993, First Private Power Corporation (“FPPC”), then parent company, constructed the 215 MW Bauang Power Plant (“Bauang Plant”), and operated the same under a 15-year Cooperation Period up to July 25, 2010.

The Bauang Plant has since been turned over to the National Power Corporation (“NPC”) without any compensation and free of any liens. In 2010, the SEC approved the merger of FPPC and BPPC, with BPPC as the surviving entity. BPPC management continues to evaluate its investment options in power generation and allied industries.

The condensed statements of financial position of material associates follow:

	2017		
	GBPC	FPM Power	RP Energy
	(Amounts in millions)		
Current assets	₱26,002	₱6,821	₱758
Noncurrent assets	58,063	45,718	2,073
Current liabilities	(11,661)	(20,361)	(10)
Noncurrent liabilities	(38,043)	(28,519)	(6)
Non-controlling interests	(5,033)	999	—
Net assets	₱29,328	₱4,658	₱2,815

	2016		
	GBPC	FPM Power	RP Energy
	(Amounts in millions)		
Current assets	₱23,680	₱7,192	₱373
Noncurrent assets	69,208	49,273	1,538
Current liabilities	(15,370)	(20,309)	(25)
Noncurrent liabilities	(35,520)	(29,616)	(5)
Non-controlling interests	(12,580)	(1,762)	—
Net assets	₱29,418	₱4,778	₱1,881

The condensed statements of comprehensive income of material associates are as follows:

	2017			2016			2015		
	GBPC	FPM Power	RP Energy	GBPC	FPM Power	RP Energy	GBPC	FPM Power	RP Energy
	(Amounts in millions)								
Revenues	₱23,780	₱28,494	₱8	₱17,637	₱28,654	₱5	₱18,888	₱30,219	₱2
Costs and expenses	(20,399)	(29,745)	(50)	(13,472)	(34,880)	(42)	(15,065)	(32,732)	(31)
Net income (loss)	3,381	(1,251)	(42)	4,165	(6,226)	(37)	3,823	(2,513)	(29)
Non-controlling interests	(977)	877	—	(1,372)	1,188	—	(1,266)	845	—
Net income (loss) attributable to equity holders of the parent	2,404	(374)	(42)	2,793	(5,038)	(37)	2,557	(1,668)	(29)
Other comprehensive income (loss)	—	213	—	—	2,874	—	—	(1,085)	—
Total comprehensive income (loss)	₱2,404	(₱161)	(₱42)	₱2,793	(₱2,164)	(₱37)	₱2,557	(₱2,753)	(₱29)
Dividends received	₱350	₱—	₱—	₱308	₱—	₱—	₱572	₱—	₱—



The reconciliation of the net assets of the foregoing material associates to the carrying amounts of investments in these associates recognized in the consolidated statements of financial position is as follows:

2017			
	<i>GBPC</i>	<i>FPM Power</i>	<i>RP Energy</i>
	<i>(Amounts in millions, except % of ownership)</i>		
Net assets of associates	₱29,328	₱4,658	₱2,815
Proportionate ownership in associates (%)	14	40	47
	4,106	1,863	1,323
Goodwill	1,091	–	50
	₱5,197	₱1,863	₱1,373

2016			
	<i>GBPC</i>	<i>FPM Power</i>	<i>RP Energy</i>
	<i>(Amounts in millions, except % of ownership)</i>		
Net assets of associates	₱29,418	₱4,778	₱1,881
Proportionate ownership in associates (%)	14	40	47
	4,119	1,911	884
Goodwill	1,091	–	50
	₱5,210	₱1,911	₱934

The following is the aggregate information of associates that are considered as not individually material:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
Share in net income (loss)	(₱1)	(₱84)	₱1
Share in other comprehensive income	2	–	1
Share in total comprehensive income (loss)	₱1	(₱84)	₱2
Dividends received	₱10	₱9	₱11

Joint Ventures

The condensed statements of financial position of material joint ventures follow:

2017			
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
	<i>(Amounts in millions)</i>		
Current assets	₱837	₱433	₱17
Noncurrent assets	3,144	29,313	1,952
Current liabilities	(427)	(331)	(22)
Noncurrent liabilities	–	(29,103)	–
Net assets	₱3,554	₱312	₱1,947

2016			
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
	<i>(Amounts in millions)</i>		
Current assets	₱734	₱527	₱123
Noncurrent assets	3,301	16,141	1,834
Current liabilities	(374)	(300)	–
Noncurrent liabilities	–	(15,950)	–
Net assets	₱3,661	₱418	₱1,957



The foregoing condensed statements of financial position include the following:

2017			
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
<i>(Amounts in millions)</i>			
Cash and cash equivalents	₱653	₱339	₱17
Current financial liabilities (excluding trade payables)	(26)	(302)	—
2016			
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
<i>(Amounts in millions)</i>			
Cash and cash equivalents	₱553	₱391	₱19
Current financial liabilities (excluding trade payables)	(27)	(298)	—

The condensed statements of comprehensive income of material joint ventures are as follows:

	2017			2016			2015		
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
	<i>(Amounts in millions)</i>								
Revenues	₱689	₱—	₱—	₱670	₱—	₱—	₱516	₱—	₱—
Costs and expenses	(331)	(154)	(10)	(316)	(92)	(12)	(302)	(56)	—
Other income (expenses)	135	1	—	100	117	—	133	12	—
Provision for income tax - net	(116)	49	—	(112)	(118)	—	(60)	—	—
Net income (loss)	₱377	(₱104)	(₱10)	₱342	(₱93)	(₱12)	₱287	(₱44)	₱—
Dividends received	₱113	₱—	₱—	₱174	₱—	₱—	₱23	₱—	₱—

The foregoing condensed statements of comprehensive income include the following:

	2017			2016			2015		
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
	<i>(Amounts in millions)</i>								
Depreciation	₱206	₱3	₱—	₱200	₱4	₱—	₱199	₱—	₱—
Interest income	(9)	(1)	—	(11)	(2)	—	(9)	(1)	—

The reconciliation of the net assets of the foregoing material joint ventures to the carrying amounts of investments in these associates recognized in the consolidated statements of financial position is as follows:

2017			
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
<i>(Amounts in millions, except % of ownership)</i>			
Net assets of associates	₱3,554	₱312	₱1,947
Proportionate ownership in associates (%)	30	51	49
	₱1,066	₱159	₱954



	2016		
	<i>RBC JV</i>	<i>SBPL</i>	<i>Mariveles Power</i>
	<i>(Amounts in millions, except % of ownership)</i>		
Net assets of associates	₱3,661	₱418	₱1,957
Proportionate ownership in associates (%)	30	51	49
	₱1,098	₱213	₱959

The following is the condensed financial information of joint ventures which are considered as not material:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
Share in net income (loss)	(₱18)	(₱54)	₱16
Share in other comprehensive loss	—	—	(2)
Share in total comprehensive income (loss)	(₱18)	(₱54)	₱14

9. Investment Properties

The movements in investment properties are as follows:

	2017		
	Buildings and Land Improvements		Total
	<i>(Amounts in millions)</i>		
Cost	₱1,427	₱204	₱1,631
Less accumulated depreciation:			
Balance at beginning of year	—	118	118
Depreciation	—	4	4
Balance at end of year	—	122	122
	₱1,427	₱82	₱1,509

	2016		
	Buildings and Land Improvements		Total
	<i>(Amounts in millions)</i>		
Cost:			
Balance at beginning of year	₱1,427	₱224	₱1,651
Disposals and others	—	(20)	(20)
Balance at end of year	1,427	204	1,631
Less accumulated depreciation:			
Balance at beginning of year	—	113	113
Depreciation	—	5	5
Balance at end of year	—	118	118
	₱1,427	₱86	₱1,513

Investment properties consist of real properties held for capital appreciation, former substation sites and other non-regulatory asset base real properties. Some of these investment properties are being leased out.



The aggregate fair values of the investment properties as at December 31, 2017 and 2016 are as follows:

	Amount
	(in millions)
Land	₱1,863
Buildings and improvements	150

Land pertains primarily to properties where the *BPO* buildings and “Strip” mall are located and to other non-regulated asset base properties.

The fair values of investment properties were determined by independent, professionally qualified appraisers. The fair value represents the price that would be received to sell an investment property in an orderly transaction between market participants at the measurement date.

The fair value disclosures of the investment properties are categorized as Level 3 as there is no active market for identical or similar properties. The inputs include price per square meter ranging from ₱40 to ₱96,000. There have been no changes in the valuation techniques used.

In conducting the appraisal, the independent professional appraisers used one (1) of the following approaches:

a. Market Data or Comparative Approach

Under this approach, the value of the property is based on sales and listings of comparable property registered within the vicinity. This approach requires the establishment of a comparable property by reducing comparative sales and listings to a common denominator with the subject. This is done by adjusting the differences between the subject property and those actual sales and listings regarded as comparables. The properties used are either situated within the immediate vicinity or at different floor levels of the same building, whichever is most appropriate to the property being valued. Comparison was premised on the following: location, size and physical attributes, selling terms, facilities offered and time element.

b. Depreciated Replacement Cost Approach

This method of valuation considers the cost to reproduce or replace in new condition the assets appraised in accordance with current market prices for similar assets, with allowance for accrued depreciation based on physical wear and tear and obsolescence.



10. Other Noncurrent Assets

This account consists of:

	<i>Note</i>	2017	2016
		<i>(Amounts in millions)</i>	
Financial assets:			
<i>HTM</i> investments	<i>14 and 26</i>	₱27,180	₱34,997
<i>AFS</i> financial assets	<i>26</i>	4,360	10,186
Advance payments to a supplier and others	<i>26 and 29</i>	3,563	1,277
Nonfinancial assets:			
Intangible assets	<i>7</i>	2,254	2,713
Deferred input <i>VAT</i>		1,565	1,733
Receivable from <i>BIR</i>	<i>28</i>	181	181
Goodwill		35	36
Retirement surplus	<i>25</i>	—	1,860
Deferred reinsurance premium		—	168
Net under-recoveries of pass-through charges and others	<i>2</i>	2,810	608
		₱41,948	₱53,759

HTM Investments

The details of *HTM* investments are as follows:

	2017			2016		
	Current Portion (see Note 14)	Noncurrent Portion	Total	Current Portion (see Note 14)	Noncurrent Portion	Total
	<i>(Amounts in millions)</i>					
Government securities	₱9,001	₱26,245	₱35,246	₱1,350	₱33,914	₱35,264
Private debt securities	—	935	935	—	1,083	1,083
	₱9,001	₱27,180	₱36,181	₱1,350	₱34,997	₱36,347

This account represents investments in government securities issued by the Republic of Philippines and private debt securities issued by Philippine listed corporations.

AFS Financial Assets

The details of *AFS* financial assets are as follows:

	2017	2016
	<i>(Amounts in millions)</i>	
Investments in government securities	₱3,233	₱5,470
Investments in <i>UITFs</i>	203	3,825
Investments in shares of stock and club shares:		
Quoted	883	852
Unquoted	41	39
	₱4,360	₱10,186



The rollforward of unrealized gains (losses) on quoted *AFS* financial assets, net of tax, included in the consolidated statements of financial position follows:

	2017	2016
	<i>(Amounts in millions)</i>	
Balance at beginning of year	(P271)	P102
Unrealized gains (losses) on change in fair value	111	(373)
Balance at end of year	(P160)	(P271)

Intangible Assets

The movements of intangible assets are as follows:

2017					
		Software	Franchise	Land and Leasehold Rights	Total
	Note				
(Amounts in millions)					
Cost:					
Balance at beginning of year		₱4,755	₱49	₱431	₱5,235
Additions		158	—	—	158
Disposals/retirement		(10)	—	—	(10)
Reclassifications	7	(30)	—	—	(30)
Balance at end of year		4,873	49	431	5,353
Less accumulated amortization:					
Balance at beginning of year		2,264	—	258	2,522
Amortization		569	—	18	587
Disposals/retirement		(10)	—	—	(10)
Balance at end of year		2,823	—	276	3,099
		₱2,050	₱49	₱155	₱2,254
2016					
		Software	Franchise	Land and Leasehold Rights	Total
	Note				
(Amounts in millions)					
Cost:					
Balance at beginning of year		₱4,144	₱49	₱431	₱4,624
Additions		587	—	—	587
Reclassifications	7	24	—	—	24
Balance at end of year		4,755	49	431	5,235
Less accumulated amortization:					
Balance at beginning of year		1,799	—	240	2,039
Amortization		461	—	18	479
Reclassifications		4	—	—	4
Balance at end of year		2,264	—	258	2,522
		₱2,491	₱49	₱173	₱2,713

Deferred Input VAT

The amount includes portion of input *VAT* incurred and paid in connection with purchase of capital assets in excess of P1 million per month. As provided for under *RA* No. 9337 ("*EVAT Law*"), said



portion of input *VAT* shall be deferred and credited evenly over the estimated useful lives of the related capital assets or 60 months, whichever is shorter, against the output *VAT* due.

Net Under-Recoveries of Pass-through Charges

This account represents generation and other pass-through costs incurred by *MERALCO* and *CEDC* as *DUs* and which are still to be billed, covered by the approved recovery mechanism of the *ERC*. The balance also includes other net under-recoveries of generation and pass-through charges of current and prior periods, which are the subject of various applications for recovery and approval by the *ERC*.

Provision for impairment loss on net under-recoveries of pass-through charges amounted to ₱4,436 million and ₱1,371 million as at December 31, 2017 and 2016, respectively.

See Note 12 - Trade and Other Receivables.

11. Cash and Cash Equivalents

This account consists of:

	2017	2016
	<i>(Amounts in millions)</i>	
Cash on hand and in banks	₱6,178	₱5,746
Cash equivalents	39,759	40,910
	₱45,937	₱46,656

Cash in banks earns interest at prevailing bank deposit rates. Cash equivalents are temporary cash investments, which are made for varying periods up of to three (3) months depending on *MERALCO Group's* immediate cash requirements, and earn interest at the prevailing short-term investment rates.

12. Trade and Other Receivables

This account consists of:

	Note	2017	2016
		<i>(Amounts in millions)</i>	
Trade:			
Electricity	22 and 26	₱23,505	₱22,502
Service contracts		4,196	3,659
Cost and estimated earnings in excess of billings on uncompleted contracts		759	605
Insurance receivable		—	104
Current portion of net under-recoveries of pass-through charges	2 and 10	—	50
Nontrade	22 and 26	1,366	1,635
		29,826	28,555
Less allowance for doubtful accounts		3,538	3,214
		₱26,288	₱25,341



Movements in allowance for doubtful accounts for trade and other receivables are as follows:

2017			
	Balance at Beginning of Year	Provisions (Reversals)	Write-offs
	(Amounts in millions)		
Trade - electricity	₱2,991	₱651	(₱335)
Other trade receivables	219	12	(2)
Nontrade receivables	4	(2)	—
	₱3,214	₱661	(₱337)
			₱3,538

2016			
	Balance at Beginning of Year	Provisions	Write-offs
	(Amounts in millions)		
Trade - electricity	₱3,459	₱264	(₱732)
Other trade receivables	203	16	—
Nontrade receivables	3	1	—
	₱3,665	₱281	(₱732)
			₱3,214

	2017				2016			
	Trade - Electricity	Other Trade Receivables	Nontrade Receivables	Total	Trade - Electricity	Other Trade Receivables	Nontrade Receivables	Total
	(Amounts in millions)							
Individually impaired	₱2,708	₱229	₱2	₱2,939	₱1,201	₱219	₱4	₱1,424
Collectively impaired	599	—	—	599	1,790	—	—	1,790
	₱3,307	₱229	₱2	₱3,538	₱2,991	₱219	₱4	₱3,214

Trade Receivables – Electricity

Trade receivables of *MERALCO* and *CEDC* include charges for pass-through costs. Pass-through costs of *MERALCO* consist of generation, transmission and *SL* charges, which represent 55%, 10% and 4%, respectively, of the total billed amount in 2017 and 51%, 11% and 4%, respectively, of the total billed amount in 2016. Billed receivables are due 10 days after bill date. *MERALCO*'s and *CEDC*'s trade receivables are noninterest-bearing and are substantially secured by bill deposits. Electricity consumed after the meter reading cut-off dates, which will be billed to customers in the immediately following billing period, is included as part of trade receivables.

In 2017, billed and unbilled electricity receivables are presented as trade electricity under “trade and other receivables” account. The presentation in prior year was change to conform with current year’s presentation.

See Note 26 – Financial Assets and Financial Liabilities.

Trade Receivables – Service Contracts

Service contracts receivable arise from contracts entered into by the *MIESCOR Group*, *e-MVI Group*, *CIS Group*, *MRail*, *MServ*, *Comstech* and *Spectrum* for construction, engineering, related manpower, consulting, light rail maintenance, data transport, bills collection, tellering and e-business development, energy management services, energy systems management and harnessing renewable energy to third parties.



Receivables from service contracts and others are noninterest-bearing and are generally on 30- to 90-day terms.

See Note 10 - Other Noncurrent Assets.

13. Inventories

	2017	2016
	(Amounts in millions)	
Materials and supplies:		
At cost	₱3,529	₱2,985
At net realizable value ("NRV")	3,330	2,792
Materials and supplies at NRV	₱3,330	₱2,792

14. Other Current Assets

	Note	2017	2016
		(Amounts in millions)	
Financial assets:			
HTM investments	10 and 26	₱9,001	₱1,350
Advances to an associate	22 and 26	5,703	5,644
Short-term investments		2,532	—
Current portion of advance payments to a supplier		178	—
Nonfinancial assets:			
Prepayments		2,507	2,418
Prepaid tax		1,287	1,342
Pass-through VAT - net		846	1,833
Input VAT		665	551
Others		158	81
		₱22,877	₱13,219

Pass-through VAT pertains to VAT on generation and transmission costs billed to the DU, which are in turn billed to the customers. Remittance of such pass-through VAT to the generation companies is based on collection of billed receivables from the customers.

Short-term investments are temporary cash placements which are made for varying years beyond three (3) months but not exceeding 12 months, and earn interest at the prevailing short-term placement investment rates.

15. Equity

Common Stock

	2017	2016
	(In millions, except par value)	
Authorized – ₱10 par value a share	1,250	1,250
Issued and outstanding – number of shares	1,127	1,127



There was no movement in the number of shares of *MERALCO*'s common stock.

The common shares of *MERALCO* were listed in the *PSE* on January 8, 1992. There are 43,449 and 44,110 shareholders of *MERALCO*'s common shares as at December 31, 2017 and 2016, respectively.

Unappropriated Retained Earnings

The unappropriated retained earnings include accumulated earnings of subsidiaries, associates and joint ventures, and the balance of *MERALCO*'s revaluation increment in utility plant and others and investment properties carried at deemed cost and deferred tax assets and unrealized foreign exchange gains totaling to ₱43,831 million and ₱41,698 million as at December 31, 2017 and 2016, respectively. These amounts are restricted for dividend declaration purposes as of the close of the respective reporting year.

The following are the cash dividends declared on common shares in 2017, 2016 and 2015:

Declaration Date	Record Date	Payment Date	Dividend Per Share	Amount (In millions)
August 3, 2017	August 30, 2017	September 22, 2017	₱8.93	₱10,059
February 27, 2017	March 27, 2017	April 21, 2017	9.30	10,482
July 25, 2016	August 24, 2016	September 19, 2016	13.48	15,193
April 25, 2016	May 25, 2016	June 17, 2016	1.68	1,894
February 26, 2016	March 23, 2016	April 15, 2016	9.92	11,181
July 27, 2015	August 26, 2015	September 18, 2015	6.76	7,619
February 23, 2015	March 23, 2015	April 15, 2015	8.49	9,569

The *BOD*-approved dividend policy of *MERALCO* consists of (i) regular cash dividends equivalent to 50% of *CCNI* for the year, and (ii) special dividend determined on a "look-back" basis. Declaration and payment of special dividend are dependent on the availability of unrestricted retained earnings and availability of free cash. The declaration, record and payment dates shall be consistent with the guidelines and regulations of the Philippine *SEC*.

Appropriated Retained Earnings

On February 22, 2010, retained earnings of ₱6,000 million were appropriated specifically for the *MERALCO Group*'s business expansion into power generation. The amount appropriated was increased by ₱5,000 million for the development of new projects and investments in power generation. The additional appropriation was approved on March 22, 2013 by the *BOD*.

On July 25, 2016, the *BOD* approved the reversal of the appropriated retained earnings of ₱11,000 million.

See Note 8 – *Investments in Associates and Interests in Joint Ventures*.

Treasury Shares

Treasury shares represent 172,412 subscribed shares and the related rights of employees who have opted to withdraw from the *ESPP* in accordance with the provisions of the *ESPP* and which *MERALCO* purchased.



16. Interest-bearing Long-term Financial Liabilities

This account consists of the following:

	2017	2016
	<i>(Amounts in millions)</i>	
Long-term portion of interest-bearing financial liabilities – long-term debt	₱24,786	₱26,999
Current portion of interest-bearing financial liabilities:		
Long-term debt	388	371
Redeemable preferred stock	1,496	1,502
	1,884	1,873
	₱26,670	₱28,872

All of the redeemable preferred shares have been called as at June 30, 2011, consistent with the terms of the Preferred Shares Subscription Agreement. The accrued interests amounted to ₱250 million as at December 31, 2017 and 2016. Interest is no longer accrued when the preferred shares are called for redemption.

The details of interest-bearing long-term financial liabilities are as follows:

Description	2017	2016
	<i>(Amounts in millions)</i>	
<i>Fixed Rate Loans</i>		
₱11.5 Billion 7-year Bonds	₱11,500	₱11,500
₱7.0 Billion 12-year Bonds	7,000	7,000
₱7.2 Billion Note Facility Agreement	6,120	6,480
₱600 Million Term Loan Facilities	600	–
₱130 Million Term Loan Facility	82	106
<i>Floating Rate Loan</i>		
₱2.5 Billion Term Loan Facility	–	2,437
Total long-term debt	25,302	27,523
Less unamortized debt issuance costs	128	153
	25,174	27,370
<i>Redeemable Preferred Stock</i>	1,496	1,502
	26,670	28,872
Less current portion	1,884	1,873
Long-term portion of interest-bearing financial liabilities	₱24,786	₱26,999



All of *MERALCO*'s interest-bearing long-term financial liabilities as at December 31, 2017 and 2016 are denominated in Philippine peso. The scheduled maturities of *MERALCO*'s outstanding long-term debt at nominal values as at December 31, 2017 are as follows:

	Amount (In millions)
Less than one (1) year	₱414
One (1) year up to two (2) years	413
More than two (2) years up to three (3) years	11,913
More than three (3) years up to four (4) years	402
More than four (4) years up to five (5) years	390
More than five (5) years	11,770
	₱25,302

₱18.5 Billion Fixed Rate Puttable Bonds

On September 23, 2013, the *BOD* of *MERALCO* authorized the offer, sale and issuance by way of public offering in the Philippines, 7- and 12-year corporate bonds, puttable in five (5) and 10 years, respectively, with an aggregate principal amount of up to ₱15 billion and with an overallotment option of up to ₱5.0 billion. The 12-year corporate bonds also include a call option, whereby *MERALCO* may redeem (in whole but not in part only) the outstanding bonds on the 7th year from issue date at the early redemption price of 101.0%. The put and call options are clearly and closely related to the host instruments, and thus, were not recognized separately.

On December 12, 2013, the ₱11.5 billion fixed rate puttable bonds due in 2020 and ₱7.0 billion fixed rate puttable bonds due in 2025, were listed on the Philippine Dealing and Exchange Corporation.

The net proceeds of the bonds were utilized for refinancing certain loans including principal payments, accrued interest, prepayment penalties and other financing costs.

₱7.2 Billion Note Facility Agreement

In February 2014, *MERALCO* entered into a ₱7,200 million, 10-year Fixed Rate Note Facility Agreement due in February 2024. The principal is payable in nominal annual amortizations with a balloon payment upon final maturity.

₱600 Million Term Loan Facilities

In 2017, *MServ* obtained a total of ₱600 million, 10-year fixed rate term loans. The principal amount is payable over 10 years until January 2027.

₱130 Million Term Loan Facility

On June 27, 2014, *MIESCOR* obtained a ₱130 million, 7-year fixed rate term loan. The principal is payable over six (6) years with final maturity in June 2021.

₱2.5 Billion Term Loan Facility

The ₱2,500 million, 7-year Floating Rate Term Loan Facility, was drawn in January 2011 from a local bank. Interest rate is repriced every six (6) months based on 6-month *PDST-F* plus a spread. The principal is payable in nominal annual amortizations with a balloon payment on final maturity in January 2018. In July 2017, the loan was pre-terminated.



The annual interest rates for the interest-bearing financial liabilities are as follows:

	2017	2016
Fixed Rate Loans	4.38% to 5.50%	4.38% to 5.50%
Floating Rate Loan	2.29% to 2.70%	2.29% to 2.71%

Debt Covenants

MERALCO's loan agreements require compliance with debt service coverage of 1.1 times calculated on specific measurement dates. The agreements also contain restrictions with respect to the creation of liens or encumbrances on assets, issuance of guarantees, mergers or consolidations, disposition of a significant portion of its assets and related party transactions.

As at December 31, 2017 and 2016, MERALCO is in compliance with all of the covenants of the loan agreements.

Unamortized Debt Issuance Costs

The following presents the changes to the unamortized debt issuance costs:

	Note	2017	2016
		<i>(Amounts in millions)</i>	
Balance at beginning of year		₱153	₱177
Amortization charged to interest and other financial charges	24	(25)	(24)
Balance at end of year		₱128	₱153

Redeemable Preferred Stock

The movements in the number of shares of the redeemable preferred stock, which have all been called, are as follows:

	2017	2016
Balance at beginning of year	150,157,797	152,231,414
Redemptions	(542,783)	(2,073,617)
Balance at end of year	149,615,014	150,157,797

The original "Terms and Conditions" of MERALCO's Special Stock Subscription Agreement, which required an applicant to subscribe to preferred stock with 10% dividend to cover the cost of extension of, or new, distribution facilities, have been amended by the *Magna Carta* and the *DSOAR*, effective June 17, 2004 and January 18, 2006, respectively. The amendment sets forth the guidelines for the issuance of preferred stock, only if such instrument is available.



17. Customers' Deposits

This account consists of:

	2017			2016		
	Current Portion (see Note 21)	Noncurrent Portion	Total	Current Portion (see Note 21)	Noncurrent Portion	Total
	(Amounts in millions)					
Bill deposits	₱2,555	₱24,000	₱26,555	₱2,594	₱23,501	₱26,095
Meter deposits	424	—	424	416	—	416
	₱2,979	₱24,000	₱26,979	₱3,010	₱23,501	₱26,511

Bill Deposits

Bill deposits serve to guarantee payment of bills by a customer.

As provided for under the *Magna Carta* and *DSOAR*, all captive customers are required to pay a deposit to the *DU*, equivalent to the estimated monthly bill calculated based on applied load, which shall be recognized as bill deposit of the captive customer. Such deposit shall be adjusted after one (1) year based on the historical 12-month average bill. A captive customer who has paid his electric bills on or before due date for three (3) consecutive years may apply for the full refund of the bill deposit, together with the accrued interests, prior to the termination of his service; otherwise bill deposits and accrued interests shall be refunded within one (1) month from the termination of service, provided all bills have been paid.

On February 22, 2010, the amended *DSOAR*, which became effective on April 1, 2010, was promulgated by the *ERC*. Under the amended *DSOAR*, interest on bill deposits for both residential and non-residential customers shall be computed using the equivalent peso savings account interest rate of the Land Bank of the Philippines ("*Land Bank*") or other government banks, on the first working day of the year, subject to the confirmation of the *ERC*. Interest rate for bill deposits is 0.250% per annum starting January 1, 2014.

As provided for under *ERC* Resolution No. 1, *A Resolution Adopting the Revised Rules for the Issuance of Licenses to Retail Electricity Suppliers*, a local *RES* may require security deposits from its contestable customers, which shall earn interest equivalent to the actual interest earnings of the total amount of deposits received from the customers.

The following are the movements of the bill deposits account:

	Note	2017	2016
		(Amounts in millions)	
Balance at beginning of year		₱26,095	₱26,054
Additions		4,477	4,453
Refunds		(4,017)	(4,412)
Balance at end of year		26,555	26,095
Less portion maturing within one year	21	2,555	2,594
Noncurrent portion of bill deposits and related interests		₱24,000	₱23,501

Meter Deposits

Meter deposits were intended to guarantee the cost of meters installed.



The *Magna Carta* for residential customers (effective June 17, 2004) and *DSOAR* (effective January 18, 2006) for non-residential customers exempt all customer groups from payment of meter deposits beginning July 2004 for residential customers and April 2006 for non-residential customers.

The *ERC* released Resolution No. 8, Series of 2008, otherwise known as “Rules to Govern the Refund of Meter Deposits to Residential and Non-Residential Customers” (“*Rules*”) which required the refund of meter deposits from the effectivity of said *Rules* on July 5, 2008. Under the *Rules*, a customer has the option of receiving his refund in cash, credit to future monthly billings, or as an offset to other due and demandable claims of the *DU* against him.

The total amount of refund shall be equivalent to the meter deposit paid by the customer plus the total accrued interest earned from the time the customer paid the meter deposit until the day prior to the start of refund.

On August 8, 2008, in compliance with the *Rules*, *MERALCO* submitted to the *ERC* an accounting of the total meter deposit principal amount for refund. The actual refund of meter deposits commenced on November 3, 2008.

As at December 31, 2017 and 2016, total meter deposits refunded by *MERALCO* amounted to ₱2,639 million (inclusive of interest amounting to ₱1,362 million).

18. Provisions

Provisions consist of amounts recognized for probable losses and expenses relating to claims against the *MERALCO Group*, among others. The movements follow:

	Note	2017	2016
		<i>(Amounts in millions)</i>	
Balance at beginning of year		₱38,224	₱37,402
Additions (reversals) for the year - net		(2,539)	1,504
Settlements		(1,574)	(682)
Balance at end of year		34,111	38,224
Less current portion	21	15,655	19,054
Noncurrent portion of provisions		₱18,456	₱19,170

The balance of provisions substantially represents the amounts of claims related to a commercial contract which remains unresolved and local taxes being contested as discussed in *Note 28 – Contingencies and Legal Proceedings*, consistent with the limited disclosure as allowed in *PFRS*.

19. Customers' Refund

This account represents the balance of the refund related to the *SC* decision promulgated on April 30, 2003, which is continuously being refunded based on documents presented by claimants.

In June 2003, the *ERC*, in the implementation of the *SC* decision, ordered *MERALCO* to refund to its customers an equivalent ₱0.17 per *kWh* for billings made from February 1994 to April 2003.

On February 1, 2011, *MERALCO* filed a motion with the *ERC* to: (i) allow it to continue with the implementation of the refund to eligible accounts or customers under Phases I to IV, for another five (5) years from the end of Phase IV-B, or from the end of December 2010 to the end of December 2015; and (ii) adopt its proposed procedures for the implementation of the *SC* refund during the extended period. The *ERC* approved *MERALCO*'s motion in its Order dated February 7, 2011.



On December 18, 2015, *MERALCO* filed a Motion seeking the *ERC*'s approval to continue refunding to eligible accounts or customers under Phases I to IV, for three (3) years from January 1, 2016 or until December 31, 2018.

20. Notes Payable

Notes payable represent unsecured interest-bearing working capital loans obtained from local banks. Annual interest rates range from 2.8% to 4.25% and 2.5% to 4.25% as at December 31, 2017 and 2016, respectively.

Interest expense on notes payable amounted to ₱348 million, ₱171 million and ₱26 million for the years ended December 31, 2017, 2016 and 2015, respectively.

See Note 24 – *Expenses and Income*.

21. Trade Payables and Other Current Liabilities

This account consists of the following:

	Note	2017	2016
		<i>(Amounts in millions)</i>	
Trade accounts payable	22 and 23	₱32,574	₱31,319
Provisions	18 and 28	15,655	19,054
Output VAT - net		8,019	7,081
Accrued expenses:			
Employee benefits		2,032	1,940
Taxes		1,097	1,553
Interest	16	137	115
Others		1,198	989
Current portions of:			
Bill deposits and related interests	17	2,555	2,594
Meter deposits and related interests	17	424	416
Deferred income		1,004	1,005
Refundable service extension costs		2,261	2,502
Dividends payable on:			
Common stock	15	938	604
Redeemable preferred stock	17	250	250
Payable to customers		8,136	8,279
Universal charges payable		2,800	2,365
<i>FiT-All</i>	31	925	631
Reinsurance liability		–	131
Regulatory fees payable		182	181
Other current liabilities		3,763	2,911
		₱83,950	₱83,920

Trade Accounts Payable

Trade accounts payable mainly represent obligations to power generating companies, National Grid Corporation of the Philippines (“*NGCP*”) and Philippine Electricity Market Corporation (“*PEMC*”), for cost of power purchased and transmission charge. In addition, this account includes liabilities due



to local and foreign suppliers for purchases of goods and services, which include transformers, poles, materials and supplies, and contracted services.

Trade payables are non-interest-bearing and are generally settled within 15 to 60 days from the receipt of invoice. Other payables are non-interest-bearing and due within one (1) year from incurrence.

See *Note 22 – Related Party Transactions* and *Note 29 – Significant Contracts and Commitments*.

Refundable Service Extension Costs

Article 14 of the *Magna Carta*, specifically, “Right to Extension of Lines and Facilities”, requires a customer requesting for an extension of lines and facilities beyond 30-meter service distance from the nearest voltage facilities of the *DU* to advance the cost of the project. The amended *DSOAR*, which became effective April 1, 2010, requires such advances from customers to be refunded at the rate of 75% of the distribution revenue generated from the extension lines and facilities until such amounts are fully refunded. The related asset shall form part of the rate base only as the refund is paid out. Customer advances are non-interest-bearing.

As at December 31, 2017 and 2016, the noncurrent portion of refundable service extension costs of ₱6,012 million and ₱4,927 million, respectively, is presented as “Refundable service extension costs - net of current portion” account in the consolidated statements of financial position.

Universal Charges Payable

Universal charges are amounts passed on and collected from customers on a monthly basis by *DUs*. These are charges imposed to recover the stranded debts, stranded contract costs of *NPC* and stranded contract costs of eligible contracts of distribution. *DUs* remit collections monthly to *PSALM* who administers the fund generated from universal charges and disburses the said funds in accordance with the intended purposes.

22. Related Party Transactions

The following summarizes the total amount of transactions, which have been provided and/or contracted by the *MERALCO Group* to/with related parties for the relevant year. The outstanding balances are unsecured, non-interest-bearing and settled in cash.

Pole Attachment Contract with PLDT, Inc. (“PLDT”)

MERALCO has a pole attachment contract with *PLDT* similar to third party pole attachment contracts of *MERALCO* with other telecommunication companies. Under the pole attachment contract, *PLDT* shall use the contracted cable position exclusively for its telecommunication cable network facilities.

Sale of Electricity under Various Service Contracts

MERALCO sells electricity to related party shareholder groups within the franchise area such as *PLDT*, *Metro Pacific* and *JG Summit* and their respective subsidiaries, and affiliates for their facilities within *MERALCO*’s franchise area. The rates charged to related parties are the same *ERC*-mandated rates applicable to all customers within the franchise area.



Purchase of Telecommunication Services from PLDT and Subsidiaries

The *MERALCO Group*'s telecommunications carriers include *PLDT* for its wireline and Smart Communications, Inc. and Digitel Mobile Philippines, Inc., for its wireless services. Such services are covered by standard service contracts between the telecommunications carriers and each legal entity within the *MERALCO Group*.

Purchase of Goods and Services

In the ordinary course of business, the *MERALCO Group* purchases goods and services from its affiliates and sells power and renders services to such affiliates.

PSAs with Joint Ventures and Associates

As discussed in Note 29, *MERALCO* signed long-term *PSAs* with the following related parties: *SBPL*, *RP Energy*, *St. Raphael*, *Mariveles Power* and *PEDC*.

Following is a summary of related party transactions for the years ended December 31, 2017, 2016 and 2015 and the outstanding balances as at December 31, 2017 and 2016:

Category	Amount of Transactions			Outstanding Receivable (Liability)		Terms	Conditions
	2017	2016	2015	2017	2016		
	(Amounts in millions)						
Sale of electricity:							
<i>JG Summit Group</i>	P2,776	P2,839	P3,404	P239	P179	10-day; noninterest-bearing	Unsecured, no impairment
<i>PLDT Group</i>	958	1,240	1,438	39	49	10-day; noninterest-bearing	Unsecured, no impairment
<i>Metro Pacific Group</i>	486	444	157	6	12	10-day; noninterest-bearing	Unsecured, no impairment
Purchases of IT services -							
<i>Indra Philippines</i>	1,058	678	786	(154)	(1)	30-day; noninterest-bearing	Unsecured
Purchases of meters and							
devices - <i>Aclara Meters</i>	454	254	399	(51)	(13)	30-day; noninterest-bearing	Unsecured
Revenue from pole							
attachment - <i>PLDT</i>	391	281	285	160	25	Advance payment	Unsecured, no impairment
Purchases of wireline and							
wireless services -							
<i>PLDT Group</i>	90	82	72	(21)	(9)	30-day; noninterest-bearing	Unsecured
Purchases of power:							
Panay Power Corporation						30-day;	Unsecured
("PPC")	211	285	143	(10)	(61)	noninterest-bearing	Unsecured
Toledo Power Corporation						30-day;	Unsecured
("TPC")	357	163	100	(46)	(37)	noninterest-bearing	Unsecured
<i>PEDC</i>	1,766	-	-	(378)	-	30-day; noninterest-bearing	Unsecured

Advances to FPM Power

FPM Power has a non-interest-bearing loan from *MPG Asia* amounting to US\$114 million and US\$110 million as at December 31, 2017 and 2016, respectively, which is due and demandable. The loan remains outstanding as at December 31, 2017.

See Note 14 – Other Current Assets.

Transaction with MERALCO Retirement Benefits Fund ("Fund")

MERALCO's *Fund* holds 6,000 common shares of *RP Energy* at par value of ₱100 per share, with total carrying amount of ₱600,000 or an equivalent 3% equity interest in *RP Energy*. The fair value of *RP Energy*'s common shares cannot be reliably measured as these are not traded in the financial



market. As at December 31, 2017 and 2016, the fair value of the total assets being managed by the Fund amounted to ₱37.2 billion and ₱36.5 billion, respectively.

See Note 25 – Long-Term Employee Benefits.

Compensation of Key Management Personnel

The compensation of key management personnel of the *MERALCO Group* by benefit type is as follows:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
Short-term employee benefits	₱754	₱667	₱635
Long-term employee incentives and retirement benefits	288	285	300
Total compensation to key management personnel	₱1,042	₱952	₱935

Each of the directors is entitled to a per diem of ₱120,000 for every *BOD* meeting attended. Each member of the Audit, Risk Management, Remuneration and Leadership Development, Finance, Governance and Nomination Committees is entitled to a fee of ₱20,000 for every committee meeting attended.

All directors are entitled to a reasonable per diem for their attendance in meetings of the *BOD* and Board Committees plus an additional compensation, provided that the total value of such additional compensation, in whatever form so given, shall not exceed one (1) percent of the income before income tax of *MERALCO* during the preceding year. The increase in compensation shall be through a stock grant based on a pre-approved number of shares for each director which was implemented beginning May 2013 as approved by the stockholders.

As at December 31, 2017, there are no agreements between the *MERALCO Group* and any of its key management personnel providing for benefits upon termination of employment or retirement, except with respect to benefits provided under (i) a defined benefit retirement plan, (ii) a program which aims to address capability refresh and organizational optimization requirements, and (iii) a contributory provident plan. Post-retirement benefits under the defined benefit retirement plan cover employees hired up to December 31, 2003 only. The provident plan, which is implemented on a voluntary basis, covers employees hired beginning January 1, 2004.

23. Purchased Power

The details of purchased power are as follows:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
Generation costs	₱178,913	₱153,751	₱157,904
Transmission costs	35,645	36,102	34,213
	₱214,558	₱189,853	₱192,117

Purchased power costs for the captive customers are pass-through costs and are revenue-neutral to *MERALCO* and *CEDC*, as *DUs*.

Generation costs include line rentals, market fees and must-run unit charges billed by *PEMC*.



Purchased power includes, among others, capacity fees, fixed operating and maintenance fees, and transmission line fees that are accounted for similar to a lease under Philippine Interpretation *IFRIC 4, "Determining whether an arrangement contains a lease"*. The total amounts billed by the suppliers presented as part of "Purchased power" account in the consolidated statements of income amounted to ₱50,380 million, ₱49,522 million and ₱45,702 million in 2017, 2016 and 2015, respectively. These also include the actual *SL* incurred which is within the *SL* cap of 8.5%. *MERALCO's* actual 12-month moving average *SL* rates are 5.91%, 6.35% and 6.47% in 2017, 2016 and 2015, respectively.

The details of purchased power follow:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
First Gas Power Corporation (" <i>FGPC</i> ") and FGP Corp. (" <i>FGP</i> ")	₱46,492	₱39,472	₱49,111
<i>NGCP</i>	35,482	35,870	34,005
South Premiere Power Corporation (" <i>SPPC</i> ")	29,606	28,416	29,572
<i>PEMC/WESM</i>	24,286	17,637	13,078
<i>QPPL</i>	14,640	13,817	13,605
San Miguel Energy Corporation (" <i>SMEC</i> ")	14,563	13,063	12,987
Masinloc Power Partners Co. Ltd. (" <i>MPPCL</i> ")	13,913	12,628	11,462
Sem-Calaca Power Corporation (" <i>Sem-Calaca</i> ")	11,391	10,020	10,097
Therma Luzon, Inc. (" <i>TLP</i> ")	11,168	10,076	9,393
Southwest Luzon Power Generation Corporation	3,228	2,214	—
Therma Mobile, Inc. (" <i>TMO</i> ")	3,112	2,892	3,231
Phinma Energy Corporation (" <i>Phinma Energy</i> ")	2,511	2,268	2,152
<i>PEDC</i>	1,766	—	—
1590 Energy Corporation	1,135	849	1,370
Others	1,265	631	2,054
	₱214,558	₱189,853	₱192,117

Generation and transmission costs over- or under-recoveries result from the lag in the billing and recovery of generation and transmission costs from consumers. As at December 31, 2017 and 2016, the total transmission costs and *SL* charge over-recoveries included in "Other noncurrent liabilities" account in the consolidated statements of financial position amounted to ₱614 million and ₱6,592 million, respectively.

24. Expenses and Income

Salaries, Wages and Employee Benefits

	Note	2017	2016	2015
		<i>(Amounts in millions)</i>		
Salaries, wages and related employee benefits		₱11,687	₱11,576	₱11,056
Retirement benefits	25	798	1,157	1,237
Other long-term post-employment benefits	25	110	108	127
		₱12,595	₱12,841	₱12,420



Other Expenses

	<i>Note</i>	2017	2016	2015
			<i>(Amounts in millions)</i>	
Materials used	13	₱2,015	₱2,332	₱2,783
Rent and utilities		862	732	852
Transportation and travel		418	371	476
Advertising		374	346	306
Insurance		348	350	295
Communication	22	145	135	134
Others		1,477	1,185	1,305
		₱5,639	₱5,451	₱6,151

Interest and Other Financial Charges

	<i>Note</i>	2017	2016	2015
			<i>(Amounts in millions)</i>	
Interest expense on interest-bearing long-term financial liabilities, net of interest capitalized	7 and 16	₱1,057	₱1,046	₱1,050
Interest expense on notes payable	20	348	171	26
Interest expense on bill deposits	17	65	65	83
Amortization of debt issuance costs	16	25	24	23
Others		35	37	34
		₱1,530	₱1,343	₱1,216

Interest and Other Financial Income

	<i>Note</i>	2017	2016	2015
			<i>(Amounts in millions)</i>	
Interest income from <i>HTM</i> and <i>AFS</i> investments		₱1,300	₱1,238	₱389
Interest income on cash in banks and cash equivalents	11	789	654	898
Carrying costs on <i>ERC</i> -approved under-recoveries		—	—	198
Others		99	188	53
		₱2,188	₱2,080	₱1,538

25. Long-term Employee Benefits

Liabilities for long-term employee benefits consist of the following:

	2017	2016
	<i>(Amounts in millions)</i>	
Long-term incentives	₱2,537	₱1,244
Retirement benefits liability	432	307
Other long-term post-employment benefits	1,590	1,568
	₱4,559	₱3,119



Defined Benefit Retirement Plans

The features of the *MERALCO Group's* defined benefit plans are discussed in *Note 4 – Significant Accounting Policies, Changes and Improvements*.

Actuarial valuations are prepared annually by the respective independent actuaries engaged by *MERALCO* and its subsidiaries.

Expense recognized for defined benefit plans (included in "Salaries, wages and employee benefits" account in the consolidated statements of income)

	2017	2016	2015
	<i>(Amounts in millions)</i>		
Current service costs	₱873	₱1,085	₱1,216
Net interest costs (income)	(101)	70	14
Past service costs	–	(16)	–
Net retirement benefits expense	₱772	₱1,139	₱1,230

Retirement Benefits Liability (Asset)

	2017	2016
	<i>(Amounts in millions)</i>	
Defined benefit obligation	₱37,676	₱34,957
Fair value of plan assets	(37,244)	(36,510)
Retirement benefits liability (asset)	₱432	(₱1,553)

Retirement benefit asset (liability) are presented in the consolidated statements of financial position as follows:

	Note	2017	2016
		<i>(Amounts in millions)</i>	
Retirement surplus under other noncurrent assets	10	₱–	(₱1,860)
Retirement fund deficit		432	307
Retirement benefits liability (asset)		₱432	(₱1,553)

Changes in the net retirement benefits asset and liability are as follows:

	2017	2016
	<i>(Amounts in millions)</i>	
Retirement benefits liability (asset) at beginning of year	(₱1,553)	₱2,021
Net retirement benefits expense	772	1,139
Contributions by employer	(324)	(1,283)
Amounts recognized in OCI	1,537	(3,430)
Retirement benefits liability (asset) at end of year	₱432	(₱1,553)



Changes in the present value of the defined benefits obligation are as follows:

	2017	2016
	<i>(Amounts in millions)</i>	
Defined benefit obligation at beginning of year	₱34,957	₱38,220
Interest costs	1,828	1,843
Current service costs	873	1,085
Benefits paid	(2,159)	(1,936)
Actuarial losses (gains) due to:		
Changes in financial assumptions	1,128	(2,372)
Experience adjustments	1,049	(1,867)
Past service costs	—	(16)
Defined benefit obligation at end of year	₱37,676	₱34,957

Changes in the fair value of plan assets are as follows:

	2017	2016
	<i>(Amounts in millions)</i>	
Fair value of plan assets at beginning of year	₱36,510	₱36,199
Benefits paid	(2,159)	(1,936)
Interest income	1,929	1,773
Return on plan assets, excluding amount included in net interest on the net defined benefit obligation and interest income	640	(809)
Contributions by employer	324	1,283
Fair value of plan assets at end of year	₱37,244	₱36,510

The Board of Trustees (“BoT”) which manages the *Fund*, is chaired by the Chairman of *MERALCO*, who is neither an executive nor a beneficiary. The other members of the *BoT* are (i) an executive member of the *BOD*; (ii) three (3) senior executives ; (iii) an independent member of the *BOD*; and (iv) a member of the *BOD* who represents the largest shareholder group, all of whom are not beneficiaries of the plan.

The *Fund* follows a conservative approach by investing in fixed income, money market and equity assets to diversify the portfolio in order to minimize risk while maintaining an adequate rate of return. The assets of the *Fund* are managed by four (4) local and one (1) foreign trustee banks whose common objective is to maximize the long-term expected return of plan assets. The *BoT*, periodically reviews and approves the strategic mandate of the portfolio to ensure the ability of the *Fund* to service its short-term and long-term obligations.



The net carrying amount and fair value of the assets of the *Fund* as at December 31, 2017 and 2016 amounted to ₱37,244 million and ₱36,510 million, respectively. The major categories of plan assets are as follows:

	2017	2016
	(Amount in millions)	
Cash and cash equivalents	₱1,715	₱1,922
Investments quoted in active markets:		
Quoted equity investments		
Holding firms	3,607	3,161
Telecommunication	937	676
Property	934	611
Banks	924	532
Electricity, energy, power and water	893	1,048
Food, beverages and tobacco	653	650
Retail	367	161
Mining	232	137
Construction, infrastructure and allied services	223	103
Transportation services	212	87
Others	1,517	902
Quoted debt investments		
“AAA” rated securities	14,085	15,294
Government securities	8,517	8,754
Unquoted investments		
Receivables	1,473	1,517
Others	1	1
Property	954	954
Fair value of plan assets	₱37,244	₱36,510

Marketable equity securities, government securities, bonds and commercial notes are investments held by the trustee banks.

Other Long-term Post-employment Benefits (included as part of “Salaries, wages and employee benefits” account in the consolidated statements of income)

	2017	2016	2015
	(Amounts in millions)		
Interest costs	₱85	₱80	₱84
Current service costs	25	28	39
Actuarial loss	—	—	4
	₱110	₱108	₱127



Other Long-term Post-employment Benefits Liability

Changes in the present value of other long-term post-employment benefits liability are as follows:

	2017	2016
	<i>(Amounts in millions)</i>	
Balance at beginning of year	₱1,568	₱1,599
Interest costs	85	80
Current service costs	25	28
Benefits paid	(55)	(70)
Actuarial gains due to change in assumptions	(33)	(69)
Balance at end of year	₱1,590	₱1,568

Actuarial Assumptions

The principal assumptions used as at December 31, 2017 and 2016 in determining retirement benefits and other long-term post-employment benefits obligations are shown below:

	2017	2016
Annual discount rate	5%	5.43%
Future range of annual salary increases	6%	6%

Sensitivity Analysis

The calculation of the defined benefit obligation is sensitive to the assumptions set above. The following table summarizes how the impact on the defined benefit obligation at the end of the reporting period would have increased (decreased) as a result of a change in the respective assumptions by:

	% Change	Effect on Present Value of Defined Benefit Obligation	
		2017	2016
		<i>(Amounts in millions)</i>	
Annual discount rate	+1.0%	(₱2,661)	(₱4,838)
	-1.0%	2,658	4,543
Future range of annual salary increases	+1.0%	1,666	4,333
	-1.0%	(1,665)	(4,549)

Funding

MERALCO contributes to the *Fund* from time to time such amounts of money required under accepted actuarial principles to maintain the Fund in a sound condition, subject to the provisions of the Plan.

The amount of the annual contributions to the *Fund* is determined through an annual valuation report performed by an independent actuary.



The following is the maturity profile of the undiscounted benefit obligation as at December 31, 2017:

	Amounts in millions
Less than one (1) year	₱1,841
One (1) year up to five (5) years	8,242
More than five (5) years up to 10 years	14,715
More than 10 years up to 15 years	19,271
More than 15 years up to 20 years	19,221
More than 20 years	56,428

Risk

The *Fund* is exposed to the following risks:

Credit Risk

The *Fund's* exposure to credit risk arises from its financial assets which comprise of cash and cash equivalents, investments and rentals receivable. The credit risk results from the possible default of the issuer of the financial instrument, with a maximum exposure equivalent to the carrying amounts of the instruments.

The credit risk is minimized by ensuring that the exposure to the various chosen financial investment structures is limited primarily to government securities and bonds or notes duly recommended by the Trust Committees of the appointed fund managers of the *Fund*.

Share Price Risk

The *Fund's* exposure to share price risk arises from the shares of stock it holds and are traded at the *PSE*. The price share risk emanates from the volatility of the stock market.

The policy is to limit investment in shares of stock to blue chip issues or issues with good fair values or those trading at a discount to its net asset value so that in the event of a market downturn, the *Fund* may still consider to hold on to such investments until the market recovers.

By having a balanced composition of holdings in the equities portfolio, exposure to industry or sector-related risks is reduced. The mix of various equities in the portfolio reduces volatility and contributes to a more stable return over time. Equity investments are made within the parameters of the investment guidelines approved by the *BoT*. The *BoT* also meets periodically to review the investment portfolio based on financial market conditions. Share prices are also monitored regularly.

Liquidity Risk

Liquidity risk is the risk that the *Fund* is unable to meet its payment obligations associated with its financial liabilities as they fall due and to replace funds when they are withdrawn. Liquidity risk is being managed to ensure that adequate fixed income and cash deposits are available to service the financial obligations of the *Fund*. The schedule of the maturities of fixed income investment assets are staggered by tenure or term. Policies are established to ensure that all financial obligations are met, wherein the timing of the maturities of fixed income investments are planned and matched to the due date of various obligations. Thus, for this investment class, maturities are classified into short-, medium- and long-term. A certain percentage of the portfolio is kept as cash to manage liquidity and settle all currently maturing financial obligations.



Defined Contribution Provident Plan

MERALCO has a defined contributory Provident Plan effective January 1, 2009, intended to be a Supplemental Retirement Benefit for employees hired beginning 2004, the participation of which is voluntary. Each qualified employee-member who chooses to participate in the plan shall have the option to contribute up to a maximum of 25% of his base salary. *MERALCO* shall match the member's contribution up to 100% of employee's contribution or 10% of the member's monthly base salary, subject to a certain threshold. Upon resignation, the member shall be entitled to the total amount credited to his personal retirement account immediately preceding his actual retirement date, subject to provisions of the Provident Plan. *MERALCO's* contribution to the Provident Plan amounted to ₱26 million, ₱18 million and ₱7 million for the years ended December 31, 2017, 2016 and 2015, respectively.

Consolidated Retirement Benefits Cost (included in "Salaries, wages and employee benefits" account in the consolidated statements of income)

	2017	2016	2015
		<i>(Amounts in millions)</i>	
Expense recognized for defined benefit plans	₱772	₱1,139	₱1,230
Expense recognized for defined contribution plan	26	18	7
Retirement benefits expense	₱798	₱1,157	₱1,237

Long-term Incentive Plan ("LTIP")

MERALCO's LTIP covers qualified employees and is based on the *MERALCO Group's* achievement of specified level of *CCNI* approved by the *BOD* and determined on an aggregate basis for a three (3)-year period as well as employees' attainment of a minimum level of performance rating. Employees invited to *LTIP* must serve a minimum uninterrupted period to be entitled to an award. Further, the employee should be on active employment at the time of pay-out.

26. Financial Assets and Financial Liabilities

Financial assets consist of cash and cash equivalents, short-term investments and trade and other receivables, which are generated directly from operations, advances to an associate, *AFS* financial assets and *HTM* investments. The principal financial liabilities consist of bank loans, redeemable preferred shares, trade and nontrade payables, which are incurred to finance operations in the normal course of business. Accounting policies related to financial assets and financial liabilities are set out in *Note 4 – Significant Accounting Policies, Changes and Improvements*.



The following table sets forth the financial assets and financial liabilities as at December 31, 2017 and 2016:

	Loans and Receivables	HTM Investments	Fair Value through Profit or Loss	Held-for- trading	AFS Financial Assets	Liabilities Carried at Amortized Cost	Total Financial Assets and Liabilities
<i>(Amounts in millions)</i>							
Assets as at December 31, 2017							
<i>Noncurrent</i>							
Other noncurrent assets	P3,563	P27,180	P-	P-	P4,360	P-	P35,103
<i>Current</i>							
Cash and cash equivalents	45,937	-	-	-	-	-	45,937
Trade and other receivables	26,288	-	-	-	-	-	26,288
Other current assets	8,413	9,001	-	-	-	-	17,414
Total assets	P84,201	P36,181	P-	P-	P4,360	P-	P124,742
Liabilities as at December 31, 2017							
<i>Noncurrent</i>							
Interest-bearing long-term financial liabilities - net of current portion	P-	P-	P-	P-	P-	P24,786	P24,786
Customers' deposits - net of current portion	-	-	-	-	-	24,000	24,000
Refundable service extension costs - net of current portion	-	-	-	-	-	6,012	6,012
<i>Current</i>							
Notes payable	-	-	-	-	-	13,586	13,586
Trade payables and other current liabilities	-	-	-	-	-	50,665	50,665
Customers' refund	-	-	-	-	-	4,603	4,603
Current portion of interest-bearing long-term financial liabilities	-	-	-	-	-	1,884	1,884
Total liabilities	P-	P-	P-	P-	P-	P125,536	P125,536
<i>(Amounts in millions)</i>							
Assets as at December 31, 2016							
<i>Noncurrent</i>							
Other noncurrent assets	P1,277	P34,997	P-	P-	P10,186	P-	P46,460
<i>Current</i>							
Cash and cash equivalents	46,656	-	-	-	-	-	46,656
Trade and other receivables	25,291	-	-	-	-	-	25,291
Other current assets	5,644	1,350	-	-	-	-	6,994
Total assets	P78,868	P36,347	P-	P-	P10,186	P-	P125,401
Liabilities as at December 31, 2016							
<i>Noncurrent</i>							
Interest-bearing long-term financial liabilities - net of current portion	P-	P-	P-	P-	P-	P26,999	P26,999
Customers' deposits - net of current portion	-	-	-	-	-	23,501	23,501
Refundable service extension costs - net of current portion	-	-	-	-	-	4,927	4,927
<i>Current</i>							
Notes payable	-	-	-	-	-	11,475	11,475
Trade payables and other current liabilities	-	-	-	-	-	49,146	49,146
Customers' refund	-	-	-	-	-	4,988	4,988
Current portion of interest-bearing long-term financial liabilities	-	-	-	-	-	1,873	1,873
Total liabilities	P-	P-	P-	P-	P-	P122,909	P122,909



Fair Values

The fair values of the financial assets and financial liabilities are amounts that would be received to sell the financial assets or paid to transfer the financial liabilities in orderly transactions between market participants at the measurement date. Set out below is a comparison of carrying amounts and fair values of the *MERALCO Group's* financial instruments as at December 31, 2017 and 2016.

	2017		2016	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	<i>(Amounts in millions)</i>			
Financial assets				
Loans and receivables -				
Advance payments to a supplier and others	₱3,741	₱3,451	₱1,277	₱1,083
AFS financial assets	4,360	4,360	10,186	10,186
HTM investments	36,181	35,172	36,347	35,663
	₱44,282	₱42,983	₱47,810	₱46,932
Financial liabilities				
Financial liabilities carried at amortized cost -				
Interest-bearing-long-term financial liabilities	₱26,670	₱27,806	₱28,872	₱30,129

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade and Other Receivables, Short-term Investment, Advances to an Associate, Trade Payables and Other Current Liabilities and Notes Payable

Due to the short-term nature of transactions, the fair values of these instruments approximate their carrying amounts as at reporting date.

Advance Payments to a Supplier

The fair values of advance payments to a supplier were computed by discounting the instruments' expected future cash flows using the rates of 4.74% as at December 31, 2017 and 2016.

AFS Financial Assets

The fair values were determined by reference to market bid quotes as at reporting date. The unquoted equity securities were carried at cost since there are no available market price for such securities.

HTM Investments

The fair values were determined by discounting the expected future cash flows using the interest rate as at reporting date.

Meter Deposits and Customers' Refund

Meter deposits and customers' refund are due and demandable. Thus, the fair values of these instruments approximate their carrying amounts.



Bill Deposits

The carrying amounts of bill deposits approximate their fair values as bill deposits are interest-bearing.

Interest-bearing Long-term Financial Liabilities

The fair values of interest-bearing long-term debt (except for redeemable preferred stock) were computed by discounting the instruments' expected future cash flows using the rates ranging from 0.11% to 4.09% as at December 31, 2017 and 0.47% to 4.16% as at December 31, 2016.

Redeemable Preferred Stock

The carrying amount of the preferred stock represents the fair value. Such preferred shares have been called and are payable anytime upon presentation by the shareholder of their certification. This is included under "Interest-bearing long-term financial liabilities" account.

Refundable Service Extension Costs

The fair values of refundable service extension costs cannot be reliably measured since the timing of related cash flows cannot be reasonably estimated and are accordingly measured at cost.

Fair Value Hierarchy

Below is the list of financial assets and financial liabilities that are classified using the fair value hierarchy:

	2017				2016			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<i>(Amounts in millions)</i>								
Financial assets								
Advance payments to a supplier and others	P-	P3,451	P-	P3,451	P-	P1,083	P-	P1,083
AFS financial assets	4,321	39	-	4,360	10,147	39	-	10,186
HTM investments	35,172	-	-	35,172	35,521	142	-	35,663
	P39,493	P3,490	P-	P42,983	P45,668	P1,264	P-	P46,932
Financial liabilities								
Interest-bearing long-term financial liabilities	P-	P27,806	P-	P27,806	P-	P30,129	P-	P30,129

For the years ended December 31, 2017 and 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

Financial Risk Management Objectives and Policies

The main risks arising from the financial instruments are interest rate risk, foreign currency risk, commodity price risk, credit risk and liquidity risk. The importance of managing these risks has significantly increased in light of the considerable change and volatility in the Philippine and international financial markets. The BOD reviews and approves policies for managing each of these risks. Management monitors the market price risk arising from all financial instruments. The policies for managing these risks are as follows:

Interest Rate Risk

The MERALCO Group's exposure to the changes in market interest rates relate primarily to the long-term interest-bearing financial liabilities.



The *MERALCO Group*'s policy is to manage its interest rate risk exposure using a mix of fixed and variable rate debts. The strategy, which yields a reasonably lower effective cost based on market conditions, is adopted. Refinancing of fixed rate loans may also be undertaken to manage interest cost. All borrowings bear fixed rate of interest as at December 31, 2017 and approximately 91% of the borrowings bear fixed rate of interest as at December 31, 2016.

The following table sets out the maturity profile of the financial instruments that are exposed to interest rate risk (exclusive of debt issuance costs) as at December 31, 2016:

	Amount
	(In millions)
Less than one (1) year	₱12
One (1) year up to two (2) years	2,425
	<u>₱2,437</u>

Floating interest rate of bank loans is repriced at intervals of less than one (1) year. The other financial liabilities of the *MERALCO Group* that are not included in the foregoing have fixed interest rate and are therefore not subject to interest rate risk.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the *MERALCO Group*'s income before income tax for the year ended December 31, 2016. *MERALCO Group* has no floating rate loan as at December 31, 2017. There is no other impact on the *MERALCO Group*'s equity other than those already affecting the consolidated statement of income.

	2016	
	Increase (Decrease) in Basis Points	Effect on Income before Income Tax
	(Amounts in millions)	
Floating rate loans from various banks	+100	(₱24)
	(100)	24

Interest expense of floating rate loans for the year is computed by taking into account actual principal movements, based on management's best estimate of a +/-100 basis points change in interest rates. There has been no change in the methods and assumptions used by management in the above analysis.

Foreign Currency Risk

The revaluation of any of foreign currency-denominated financial assets and financial liabilities as a result of the appreciation or depreciation of the Philippine peso is recognized as foreign exchange gains or losses as at the end of each reporting period. The extent of foreign exchange gains or losses is largely dependent on the amount of foreign currency-denominated financial instruments. While an insignificant percentage of the *MERALCO Group*'s revenues and liabilities is denominated in U.S. dollars, a substantial portion of the *MERALCO Group*'s capital expenditures for electricity capital projects and a portion of the operating expenses are denominated in foreign currencies, mostly in U.S. dollars. As such, a strengthening or weakening of the Philippine peso against the U.S. dollar will decrease or increase in Philippine peso terms, the principal amount of the *MERALCO Group*'s foreign currency-denominated liabilities and the related interest expense, foreign currency-denominated capital expenditures and operating expenses as well as U.S. dollar-denominated revenues.



The following table shows the consolidated foreign currency-denominated financial assets and financial liabilities as at December 31, 2017 and 2016, translated to Philippine peso at ₱49.93 and ₱49.72 to US\$1, respectively.

	2017		2016	
	U.S. Dollar	Peso Equivalent	U.S. Dollar	Peso Equivalent
	(Amounts in millions)			
Financial assets:				
Cash and cash equivalents	\$268	₱13,373	\$289	₱14,382
Trade and other receivables	2	104	2	113
AFS financial assets	5	250	5	249
Advances to an associate	114	5,668	110	5,469
Advance payments to suppliers	55	2,762	52	2,605
	444	22,157	458	22,818
Financial liabilities -				
Trade payables and other liabilities	(4)	(182)	(7)	(357)
	\$440	₱21,975	\$451	₱22,461

All of the *MERALCO Group's* long-term financial liabilities are denominated in Philippine peso. However, an insignificant portion of its trade payables are denominated in U.S. dollar. Thus, the impact of ₱1 movement of the Philippine peso against the U.S. dollar will not have a significant impact on the *MERALCO Group's* obligations.

The following table demonstrates the sensitivity to a reasonably possible change in the U.S. dollar exchange rate vis-a-vis the Philippine peso, with all other variables held constant, of the *MERALCO Group's* income before income tax for the years ended December 31, 2017 and 2016 (due to changes in the fair value of financial assets and financial liabilities). There is no other impact on the *MERALCO Group's* equity other than those already affecting the consolidated statements of income.

	2017		2016	
	Appreciation (Depreciation) of U.S. Dollar (In %)	Effect on Income before Income Tax (In millions)	Appreciation (Depreciation) of U.S. Dollar (In %)	Effect on Income before Income Tax (In millions)
U.S. dollar-denominated financial assets	+5	₱1,099	+5	₱1,121
and financial liabilities	-5	(1,099)	-5	(1,121)

Foreign exchange gain or loss for the year is computed based on management's best estimate of a +/- 5 percent change in the closing Philippine peso to U.S. dollar conversion rate using the balances as at financial reporting date of U.S. dollar-denominated cash and cash equivalents, receivables and liabilities. There has been no change in the methods and assumptions used by management in the above analysis.

Commodity Price Risk

Commodity price risk is the risk that the fair value or cash flows of a financial instrument will fluctuate because of changes in world prices or index of the commodity. The exposure of *MERALCO* and *CEDC* to price risk is minimal. The cost of fuel is part of *MERALCO's* and *CEDC's* generation costs that are recoverable through the generation charge in the billings to customers.



Credit Risk

Credit risk is the risk that the *MERALCO Group* is exposed to, as a result of its customers, clients or counterparties failing to discharge their contracted obligations. The *MERALCO Group* manages and controls credit risk by setting limits on the amount of risk that it is willing to accept for individual counterparties and by monitoring exposures in relation to such limits.

MERALCO as a franchise holder serving public interest cannot refuse customer connection. To mitigate risk, the *DSOAR* allows *MERALCO* to collect bill deposit equivalent to one (1) month's consumption to secure credit. Also, as a policy, disconnection notices are sent three (3) days after the bill due date and disconnections are carried out beginning on the third day after receipt of disconnection notice.

The *MERALCO* subsidiaries trade only with recognized, creditworthy third parties. It is the *MERALCO Group's* policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivables are monitored on an ongoing basis to reduce exposure to bad debt.

With respect to placements of cash with financial institutions, these institutions are subject to the *MERALCO Group's* accreditation evaluation based on liquidity and solvency ratios and on the bank's credit rating. The *MERALCO Group* transacts derivatives only with similarly accredited financial institutions. In addition, the *MERALCO Group's* deposit accounts in banks are insured by the Philippine Deposit Insurance Corporation up to ₱500,000 per bank account.

Credit risk on other financial assets, which include cash and cash equivalents and trade and other receivables, arises from the potential default of the counterparty.

Finally, credit quality review procedures are in place to provide regular identification of changes in the creditworthiness of counterparties. Counterparty limits are established and reviewed periodically based on latest available financial information of counterparties, credit ratings and liquidity. The *MERALCO Group's* credit quality review process allows it to assess any potential loss as a result of the risks to which it may be exposed and to take corrective actions.

There are no significant concentrations of credit risk within the *MERALCO Group*.

The table below shows the maximum exposure to credit risk for the components of the consolidated statements of financial position as at December 31, 2017 and 2016. The maximum exposure is equivalent to the nominal amount of the accounts.

	Gross Maximum Exposure	
	2017	2016
	(Amounts in millions)	
Cash and cash equivalents:		
Cash in banks	₱6,118	₱5,627
Cash equivalents	39,759	40,910
Trade and other receivables:		
Electricity	20,198	19,511
Service contracts	3,973	3,446
Insurance receivable	-	104
Cost and estimated earnings in excess of billings on uncompleted contracts	753	599
Nontrade receivables	1,364	1,631
Other current assets:		
Advances to an associate	5,703	5,644
HTM investments	9,001	1,350
Short-term investments	2,532	-
Current portion of advance payments to a supplier	178	-
Other noncurrent assets:		
HTM investments	27,180	34,997
AFS financial assets	4,360	10,186
Advance payment to a supplier and others	3,563	1,277
	₱124,682	₱125,282



The credit quality of financial assets is managed by *MERALCO* using “High Grade”, “Standard Grade” and “Sub-standard Grade” for accounts, which are neither impaired nor past due using internal credit rating policies. The following tables show the credit quality by asset class:

2017						
	Neither Past Due nor Impaired			Past Due but not Impaired	Impaired Financial Assets	Total
	High Grade	Standard Grade	Sub-standard Grade			
(Amounts in millions)						
Cash in banks and cash equivalents	₱45,877	₱—	₱—	₱—	₱—	₱45,877
Trade and other receivables:						
Electricity	4,817	2,089	9,438	3,854	3,307	23,505
Service contracts	1,443	—	186	2,344	223	4,196
Insurance receivable	—	—	—	—	—	—
Cost and estimated earnings in excess of billings on uncompleted contracts	—	—	453	300	6	759
Nontrade receivables	895	26	173	270	2	1,366
Other current assets:						
Advances to an associate	5,703	—	—	—	—	5,703
HTM investments	9,001	—	—	—	—	9,001
Short-term investments	2,532	—	—	—	—	2,532
Current portion of advance payments to a supplier	178	—	—	—	—	178
Other noncurrent assets:						
HTM investments	27,180	—	—	—	—	27,180
AFS financial assets	4,360	—	—	—	—	4,360
Advance payment to a supplier and others	3,563	—	—	—	—	3,563
	₱105,549	₱2,115	₱10,250	₱6,768	₱3,538	₱128,220
2016						
	Neither Past Due nor Impaired			Past Due but not Impaired	Impaired Financial Assets	Total
	High Grade	Standard Grade	Sub-standard Grade			
(Amounts in millions)						
Cash in banks and cash equivalents	₱46,537	₱—	₱—	₱—	₱—	₱46,537
Trade and other receivables:						
Electricity	6,758	1,844	8,285	2,624	2,991	22,502
Service contracts	1,005	—	163	2,278	213	3,659
Insurance receivable	1	—	68	35	—	104
Cost and estimated earnings in excess of billings on uncompleted contracts	—	—	373	226	6	605
Nontrade receivables	945	8	294	384	4	1,635
Other current assets:						
Advances to an associate	5,644	—	—	—	—	5,644
HTM investments	1,350	—	—	—	—	1,350
Other noncurrent assets:						
HTM investments	34,997	—	—	—	—	34,997
AFS financial assets	10,186	—	—	—	—	10,186
Advance payments to a supplier	1,277	—	—	—	—	1,277
	₱108,700	₱1,852	₱9,183	₱5,547	₱3,214	₱128,496

Credit ratings are determined as follows:

- High Grade

High grade financial assets include cash in banks, cash equivalents, advances to associates, *HTM*, *AFS* and advance payments to a supplier to counterparties with good credit rating or bank standing. Consequently, credit risk is minimal. These counterparties include large prime financial institutions, large industrial companies and commercial establishments, and government agencies. For trade receivables, these consist of current month's billings (less than 30 days) that are expected to be collected within 10 days from the time bills are delivered.



▪ Standard Grade

Standard grade financial assets include trade receivables that consist of current month's billings (less than 30 days) that are expected to be collected before due date (10 to 14 days after bill date).

▪ Sub-standard Grade

Sub-standard grade financial assets include trade receivables that consist of current month's billings, which are not expected to be collected within 60 days.

The following table shows the aging analysis of financial assets as at December 31, 2017 and 2016:

2017						
	Neither Past Due nor Impaired	Past Due But Not Impaired			Impaired Financial Assets	Total
		31-60 Days	61-90 Days	Over 90 Days		
(Amounts in millions)						
Cash and cash equivalents:						
Cash equivalents	₱6,118	₱-	₱-	₱-	₱-	₱6,118
Cash in banks	39,759	-	-	-	-	39,759
Trade and other receivables:						
Trade:						
Electricity	16,344	753	251	2,850	3,307	23,505
Service contracts	1,629	183	28	2,133	223	4,196
Insurance receivable	-	-	-	-	-	-
Cost and estimated earnings in excess of billings on uncompleted contracts	453	67	47	186	6	759
Nontrade receivables	1,094	36	60	174	2	1,366
Other current assets:						
Advances to an associate	5,703	-	-	-	-	5,703
HTM investments	9,001	-	-	-	-	9,001
Short-term investments	2,532	-	-	-	-	2,532
Current portion of advance payments to a supplier	178	-	-	-	-	178
Other noncurrent assets:						
HTM investments	27,180	-	-	-	-	27,180
AFS financial assets	4,360	-	-	-	-	4,360
Advance payments to a supplier and others	3,563	-	-	-	-	3,563
	₱117,914	₱1,039	₱386	₱5,343	₱3,538	₱128,220
2016						
	Neither Past Due nor Impaired	Past Due But Not Impaired			Impaired Financial Assets	Total
		31-60 Days	61-90 Days	Over 90 Days		
(Amounts in millions)						
Cash and cash equivalents:						
Cash equivalents	₱5,627	₱-	₱-	₱-	₱-	₱5,627
Cash in banks	40,910	-	-	-	-	40,910
Trade and other receivables:						
Trade:						
Electricity	16,887	690	244	1,690	2,991	22,502
Service contracts	1,168	146	22	2,110	213	3,659
Insurance receivable	69	2	2	31	-	104
Cost and estimated earnings in excess of billings on uncompleted contracts	373	43	30	153	6	605
Nontrade receivables	1,247	57	76	251	4	1,635
Other current assets:						
Advances to an associate	5,644	-	-	-	-	5,644
HTM investments	1,350	-	-	-	-	1,350
Other noncurrent assets:						
HTM investments	34,997	-	-	-	-	34,997
AFS financial assets	10,186	-	-	-	-	10,186
Advance payments to a supplier	1,277	-	-	-	-	1,277
	₱119,735	₱938	₱374	₱4,235	₱3,214	₱128,496



Liquidity Risk

Liquidity risk is the risk that the *MERALCO Group* will be unable to meet its payment obligations when these fall due. The *MERALCO Group* manages this risk through monitoring of cash flows in consideration of future payment of obligations and the collection of its trade receivables. The *MERALCO Group* also ensures that there are sufficient, available and approved working capital lines that it can draw from at any time.

The *MERALCO Group* maintains an adequate amount of cash, cash equivalents and *AFS* financial assets, which may be readily converted to cash in any unforeseen interruption of its cash collections. The *MERALCO Group* also maintains accounts with several relationship banks to avoid significant concentration of funds with one (1) institution.

The following table sets out the maturity profile of the financial liabilities based on contractual undiscounted payments plus future interest:

2017					
	Less than 3 Months	Over 3–12 Months	Over 1–5 Years	More than 5 Years	Total
<i>(Amounts in millions)</i>					
Notes payable	₱1,080	₱12,867	₱–	₱–	₱13,947
Trade payables and other current liabilities	45,425	–	–	–	45,425
Customers' refund	4,603	–	–	–	4,603
Interest-bearing long-term financial liabilities:					
Fixed rate borrowings	324	1,202	16,423	13,032	30,981
Redeemable preferred stock	1,496	–	–	–	1,496
Customers' deposits	1,094	1,885	5,089	18,911	26,979
Refundable service extension costs	84	2,177	4,646	1,366	8,273
Total undiscounted financial liabilities	₱54,106	₱18,131	₱26,158	₱33,309	₱131,704

2016					
	Less than 3 Months	Over 3–12 Months	Over 1–5 Years	More than 5 Years	Total
<i>(Amounts in millions)</i>					
Notes payable	₱11,618	₱–	₱–	₱–	₱11,618
Trade payables and other current liabilities	43,634	–	–	–	43,634
Customers' refund	4,988	–	–	–	4,988
Interest-bearing long-term financial liabilities:					
Floating rate borrowings	27	39	2,452	–	2,518
Fixed rate borrowings	283	1,202	16,789	13,408	31,682
Redeemable preferred stock	1,502	–	–	–	1,502
Customers' deposits	350	2,660	4,993	18,508	26,511
Refundable service extension costs	424	2,078	4,161	766	7,429
Total undiscounted financial liabilities	₱62,826	₱5,979	₱28,395	₱32,682	₱129,882

The maturity profile of bill deposits is not determinable since the timing of each refund is linked to the cessation of service, which is not reasonably predictable. However, *MERALCO* estimates that the amount of bill deposits (including related interests) of ₱2,261 million and ₱2,594 million will be refunded within a year. This is shown as part of “Trade payables and other current liabilities” account in the consolidated statements of financial position as at December 31, 2017 and 2016, respectively.

Capital Management

The primary objective of the *MERALCO Group*'s capital management is to enhance shareholder value. The capital structure is reviewed with the end view of achieving a competitive cost of capital and at the same time ensuring that returns on, and of, capital are consistent with the levels approved by its regulators for its core distribution business.



The capital structure optimization plan is complemented by efforts to improve capital efficiency to increase yields on invested capital. This entails efforts to improve the efficiency of capital assets, working capital and non-core assets.

The *MERALCO Group* monitors capital using, among other measures, debt to equity ratio, which is gross debt divided by equity attributable to the holders of the parent. The *MERALCO Group* considers long-term debt, redeemable preferred stock and notes payable as debt.

	2017	2016
	<i>(Amounts in millions, except debt to equity ratio)</i>	
Long-term debt	₱25,174	₱27,370
Redeemable preferred stock	1,496	1,502
Notes payable	13,586	11,475
Debt (a)	₱40,256	₱40,347
Equity attributable to the holders of the parent (b)	₱73,610	₱74,417
Debt to equity ratio(a)/(b)	0.55	0.54

27. Income Taxes and Local Franchise Taxes

Income Taxes

The components of net deferred tax assets and liabilities as at December 31, 2017 and 2016 are as follows:

	Note	2017	2016
		<i>(Amounts in millions)</i>	
Deferred tax assets:			
Provisions for various claims	18 and 21	₱23,021	₱21,027
Accrued employee benefits	25	1,235	846
Unfunded retirement benefits cost and unamortized past service cost	25	1,056	932
Allowance for doubtful accounts	12	615	898
Allowance for excess of cost over net realizable value of inventories	13	58	58
Others		166	55
		26,151	23,816
Deferred tax liabilities:			
Revaluation increment in utility plant and others	15	6,994	7,160
Actuarial gains	25	1,035	1,482
Capitalized interest		733	763
Capitalized duties and taxes deducted in advance		631	617
Depreciation method differential		434	666
Others		230	145
		10,057	10,833
		₱16,094	₱12,983



The deferred tax assets and liabilities are presented in the consolidated statements of financial position as follows:

	2017	2016
	<i>(Amounts in millions)</i>	
Deferred tax assets - net	₱16,146	₱13,019
Deferred tax liabilities - net	(52)	(36)
	₱16,094	₱12,983

Provision for (benefit from) income tax consists of:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
Current	₱10,031	₱10,099	₱9,732
Deferred	(2,668)	(2,746)	(4,045)
	₱7,363	₱7,353	₱5,687

The deferred tax assets charged directly to *OCI* amounted to ₱443 million, (₱1,009 million) and ₱158 million for the years ended December 31, 2017, 2016 and 2015, respectively.

A reconciliation between the provision for income tax computed at statutory income tax rate of 30% for the years ended December 31, 2017, 2016 and 2015, and provision for income tax as shown in the consolidated statements of income is as follows:

	2017	2016	2015
	<i>(Amounts in millions)</i>		
Income tax computed at statutory tax rate	₱8,359	₱8,008	₱7,463
Income tax effects of:			
Interest income subjected to lower final tax rate	(652)	(602)	(387)
Nondeductible interest expense	269	248	160
Nontaxable income	(10)	(234)	(88)
Equity in net earnings (losses) of associates and joint ventures	(66)	503	8
Others	(537)	(570)	(1,469)
	₱7,363	₱7,353	₱5,687

On December 18, 2009, the *BIR* issued Revenue Regulations (“*RR*”) No. 16-2008, which implemented the provisions of *RA* No. 9504 on Optional Standard Deductions (“*OSD*”). Such regulation allows both individual and corporate taxpayers to use *OSD* in computing their taxable income. For corporations, they may elect to adopt standard deduction in an amount not exceeding 40% of gross income in lieu of the allowed itemized deductions. In 2017, 2016 and 2015, *MERALCO* elected to adopt the *OSD* in lieu of itemized deductions beginning with its first quarter income tax return. *MERALCO* expects to continue using the *OSD* method in computing its taxable income for the taxable year ending December 31, 2018.

Thus, certain deferred tax assets and liabilities expected to be recovered or settled in taxable year 2018, for which the related income and expense are not considered in determining gross income for income tax purposes, are not recognized. This is because the manner by which *MERALCO* expects to recover or settle the underlying assets and liabilities would not result to any future tax consequence under the *OSD* method.



Meanwhile, certain deferred tax assets and liabilities expected to be recovered or settled in taxable year 2018, for which the related income and expense are considered in determining gross income for income tax purposes, are recognized only to the extent of their future tax consequence under *OSD* method. Hence, the tax base of these deferred income tax assets and liabilities is reduced by the 40% allowable deduction provided for under the *OSD* method resulting into an adjusted tax rate of 18% from 30%.

Accordingly, *MERALCO*'s net deferred tax assets as at December 31, 2017, which were not recognized due to the expected use of the *OSD* method in the taxable year 2018 are as follows:

		(In millions)
Deferred tax assets:		
Provisions for various claims		P287
Allowance for doubtful accounts		375
Others		55
		<u>717</u>
Deferred tax liabilities:		
Depreciation method differential		66
Revaluation increment in utility plant and others		57
Capitalized interest		27
Capitalized duties and taxes deducted in advance		24
Others		10
		<u>184</u>
		<u>P533</u>

The temporary difference for which deferred tax assets have not been recognized pertains to the tax effect of net operating loss carryover ("*NOLCO*") amounting to P1,406 million and P1,629 million as at December 31, 2017 and 2016, respectively. These are not recognized because the Company does not expect to utilize such deferred tax assets against sufficient taxable profit.

NOLCO totaling to P1,406 million may be claimed as deduction against taxable income as follows:

Date Incurred	Expiry Date	Amount
		(In millions)
December 31, 2015	December 31, 2018	P322
December 31, 2016	December 31, 2019	465
December 31, 2017	December 31, 2020	619
		<u>P1,406</u>

NOLCO amounting to P500 million, P402 million and P193 million expired in 2017, 2016 and 2015, respectively.

LFT

Consistent with the decisions of the *ERC*, *LFT* is a recoverable charge of the *DU* in the particular province or city imposing and collecting the *LFT*. It is presented as a separate line item in the customer's bill and computed as a percentage of the sum of generation, transmission, distribution services and related *SL* charges.



The *IRR* issued by the *ERC* provide that *LFT* shall be paid only on its distribution wheeling and captive market supply revenues. Pending the promulgation of guidelines from the relevant government agencies, *MERALCO* is paying *LFT* based on the sum of the foregoing charges in the customers' bill.

28. Contingencies and Legal Proceedings

Overpayment of Income Tax related to SC Refund

With the decision of the *SC* for *MERALCO* to refund ₱0.167 per *kWh* to customers during the billing period February 1994 to May 2003, *MERALCO* overpaid income tax in the amount of ₱7,107 million for taxable years 1994 to 1998 and 2000 to 2001. Accordingly, on November 27, 2003, *MERALCO* filed a claim for the recovery of such excess income taxes paid. After examination of the books of *MERALCO* for the covered periods, the *BIR* determined that *MERALCO* had in fact overpaid income taxes in the amount of ₱6,690 million. However, the *BIR* also maintained that *MERALCO* is entitled to a refund amount of only ₱894 million, which pertains to taxable year 2001, claiming that the period for filing a claim had prescribed in respect to the difference between *MERALCO*'s overpayment and the refund amount *MERALCO* is entitled to.

The *BIR* then approved the refund of ₱894 million for issuance of tax credit certificates ("*TCCs*"), proportionate to the actual refund of claims to utility customers. The *BIR* initially issued *TCCs* amounting to ₱317 million corresponding to actual refund to customers as at August 31, 2005. In May 2014, the *BIR* issued additional *TCCs* amounting to ₱396 million corresponding to actual refund to customers as at December 31, 2012.

As at December 31, 2017 and 2016, the amount of unissued *TCCs* amounting to ₱181 million, is presented as part of "Other noncurrent assets" account in the consolidated statements of financial position.

See Note 10 – Other Noncurrent Assets.

MERALCO filed a Petition with the Court of Tax Appeals ("*CTA*") assailing the denial by the *BIR* of its income tax refund claim of ₱5,796 million for the years 1994 - 1998 and 2000, arising from the *SC* decision (net of ₱894 million as approved by the *BIR* for taxable year 2001, "Overpayment of Income Tax related to *SC* Refund"). In a decision dated December 6, 2010, the *CTA*'s Second Division granted *MERALCO*'s claim and ordered the *BIR* to refund or to issue *TCC* in favor of *MERALCO* in the amount of ₱5,796 million in proportion to the tax withheld on the total amount that has been actually given or credited to its customers.

On appeal by the *BIR* to the *CTA* En Banc, *MERALCO*'s petition was dismissed on the ground of prescription in the Decision of the *CTA* En Banc dated May 8, 2012. On an *MR* by *MERALCO* of the said dismissal, the *CTA* En Banc partly granted *MERALCO*'s motion and issued an Amended Decision dated November 13, 2012, ruling that *MERALCO*'s claim was not yet barred by prescription and remanding the case back to the *CTA* Second Division for further reception of evidence.

The *BIR* filed an *MR* of the above Amended Decision, while *MERALCO* filed its Motion for Partial Reconsideration or Clarification of Amended Decision. Both parties filed their respective Comments to the said motions, and these were submitted for resolution at the *CTA* En Banc.

In a Resolution promulgated on May 22, 2013, the *CTA* denied the said motions of the *BIR* and *MERALCO*, and the *CTA* Second Division was ordered to receive evidence and rebuttal evidence



relating to *MERALCO*'s level of refund to customers, pertaining to the excess charges it made in taxable years 1994-1998 and 2000, but corresponding to the amount of ₱5,796 million, as already determined by the said court.

On July 12, 2013, the *BIR* appealed the *CTA En Banc*'s Amended Decision dated November 13, 2012 and Resolution dated May 22, 2013 via Petition for Review with the *SC*. As at February 26, 2018, the case is pending resolution by the *SC*.

LFT Assessments of Municipalities

Certain municipalities have served assessment notices on *MERALCO* for *LFT*. As provided in the Local Government Code ("*LGC*"), only cities and provincial governments may impose taxes on establishments doing business in their localities. On the basis of the foregoing, *MERALCO* and its legal counsel believe that *MERALCO* is not subject or liable for such assessments.

RPT Assessments

Several Local Government Units ("*LGUs*") assessed *MERALCO* for deficiency *RPT* on certain assets of *MERALCO*. The assets include electric transformers, distribution wires, insulators, and poles, collectively referred to as *TWIP*. Of these *LGUs*, one (1) has secured a favorable decision from the *CA*. Such decision was appealed by *MERALCO* to the *SC* for the benefit of *MERALCO* customers. On October 22, 2015, *MERALCO* received a copy of the *SC* decision promulgated on August 5, 2015 declaring, among others, that the transformers, electric posts, transmission lines, insulators, and electric meters of *MERALCO* are not exempted from *RPT* under the *LGC*. *MERALCO* did not appeal the *SC* Decision. The cases of the other *LGUs* are pending with their respective administrative bodies or government offices.

In 2016, *MERALCO* began the process of settlement with the affected *LGUs*. *MERALCO* has filed for the recovery of the resulting *RPT* payments to certain *LGUs* from customers in the relevant areas with the *ERC* and will file for similar recovery for succeeding payments.

On January 30, 2017, *PEPOA* filed a Petition for rule-making proposing that *RPT* be allowed as a pass through cost in the light of the *SC* Decision. In an Order dated June 7, 2017, the case was set for hearings on August 7, 9 and 11, 2017. *MERALCO* filed its intervention and submitted its comments. As at February 26, 2018, the Petition is pending before the *ERC*.

See Note 18 – Provisions.

Mediation with NPC

The *NPC* embarked on a Power Development Program ("*PDP*"), which consisted of contracting generating capacities and the construction of its own, as well as private sector, generating plants, following a crippling power supply crisis. To address the concerns of the creditors of *NPC*, namely, Asian Development Bank and the World Bank, the Department of Energy ("*DOE*") required *MERALCO* to enter into a long-term power supply contract with the *NPC*.

Accordingly, on November 21, 1994, *MERALCO* entered into a 10-year Contract for Sale of Electricity ("*CSE*") with *NPC* to commence on January 1, 1995. The *CSE* and the rates and amounts charged to *MERALCO* therein, were approved by the *BOD* of *NPC* and the then Energy Regulatory Board, respectively.



Separately, the DOE further asked MERALCO to provide a market for half of the output of the Camago-Malampaya gas field to enable its development and production of natural gas, which was to generate significant revenues for the Philippine Government and equally significant foreign exchange savings for the country to the extent of the fuel imports, which the domestic volume of natural gas will displace.

MERALCO's actual purchases from NPC exceeded the contract level in the first seven (7) years of the CSE. However, the 1997 Asian crisis resulted in a significant curtailment of energy demand.

While the events were beyond the control of MERALCO, NPC did not honor MERALCO's good faith notification of its off-take volumes. A dispute ensued and both parties agreed to enter into mediation.

The mediation resulted in the signing of a Settlement Agreement ("SA") between the parties on July 15, 2003. The SA was approved by the respective BODs of NPC and MERALCO. The net settlement amount of ₱14,320 million was agreed upon by NPC and MERALCO and manifested before the ERC through a Joint Compliance dated January 19, 2006. The implementation of the SA is subject to the approval of ERC.

Subsequently, the Office of the Solicitor General ("OSG") filed a "Motion for Leave to Intervene with Motion to Admit Attached Opposition to the Joint Application and Settlement Agreement between NPC and MERALCO". As a result, MERALCO sought judicial clarification with the RTC-Pasig. Pre-trials were set, which MERALCO complied with and attended. However, the OSG refused to participate in the pre-trial and opted to seek a Temporary Restraining Order ("TRO") from the CA.

In a Resolution dated December 1, 2010, the CA issued a TRO against the RTC-Pasig, MERALCO and NPC restraining the respondents from further proceeding with the case. Subsequently, in a Resolution dated February 3, 2011, the CA issued a writ of preliminary injunction enjoining the RTC-Pasig from conducting further proceedings pending resolution of the Petition. In a Decision dated October 14, 2011, the CA resolved to deny the Petition filed by the OSG and lifted the injunction previously issued. The said Decision likewise held that the RTC-Pasig committed no error in finding the OSG in default due to its failure to participate in the proceedings. The RTC-Pasig was thus ordered to proceed to hear the case *ex-parte*, as against the OSG, and with dispatch. The OSG filed an MR which was denied by the CA in its Resolution dated April 25, 2012. The OSG filed a Petition for Review on Certiorari with the SC. MERALCO's Comment was filed on October 29, 2012. Subsequently, a Decision dated December 11, 2013 was rendered by the First Division of the SC denying the Petition for Review on Certiorari by the OSG and affirming the Decision promulgated by the CA on October 14, 2011.

With the dismissal of the petition filed by the OSG with the CA, MERALCO filed a motion for the reception of its evidence *ex-parte* with the RTC-Pasig pursuant to the ruling of the CA. In a Decision dated May 29, 2012, the RTC-Pasig declared the SA valid and binding, independent of the pass through for the settlement amount which is reserved for the ERC. The OSG has filed a Notice of Appeal with the RTC-Pasig on June 19, 2012. After both parties filed their respective appeal briefs, the CA rendered a Decision dated April 15, 2014 denying the appeal and affirming the RTC Decision, which declared the SA as valid and binding. The OSG filed a Petition for Review with the SC. On November 10, 2014, MERALCO filed its comment to the Petition. PSALM likewise filed its comment to the Petition. In a Resolution dated July 8, 2015, the SC resolved to serve anew its Resolutions requiring NPC to comment on the Petition. In compliance, NPC submitted its Comment dated September 8, 2015. MERALCO submitted its Motion for Leave to File and to Admit Attached Reply on October 12, 2015. Pursuant to the SC Resolution dated November 11, 2015, the OSG filed a Consolidated Reply to the comments filed by NPC, MERALCO and PSALM. MERALCO then filed a



Motion for Leave to File and to Admit the Attached Rejoinder. The parties have filed their respective Memoranda. As at February 26, 2018, *MERALCO* is awaiting further action of the *SC* on the matter.

Sucat-Araneta-Balintawak Transmission Line

The Sucat-Araneta-Balintawak transmission line is a two-part transmission line, which completed the 230 *kV* line loop within Metro Manila. The two (2) main parts are the Araneta to Balintawak leg and the Sucat to Araneta leg, which cuts through Dasmariñas Village, Makati City.

On March 10, 2000, certain residents along Tamarind Road, Dasmariñas Village, Makati City (*"Plaintiffs"*) filed a case against *NPC* with the *RTC-Makati*, enjoining *NPC* from further installing high voltage cables near the *Plaintiffs'* homes and from energizing and transmitting high voltage electric current through said cables because of the alleged health risks and danger posed by the same through the electromagnetic field emitted by said lines. Following its initial status quo Order issued on March 13, 2000, *RTC-Makati* granted on April 3, 2000 the preliminary injunction sought by the *Plaintiffs*. The decision was affirmed by the *SC* on March 23, 2006, which effectively reversed the decision of the *CA* to the contrary. The *RTC-Makati* subsequently issued a writ of execution based on the Order of the *SC*. *MERALCO*, in its capacity as an intervenor, was constrained to file an Omnibus Motion to maintain status quo because of the significant effect of a de-energization of the Sucat-Araneta line to the public and economy. Shutdown of the 230 *kV* line will result in widespread and rotating brownouts within *MERALCO's* franchise area with certain power plants unable to run at their full capacities.

On September 8, 2009, the *RTC-Makati* granted the motions for intervention filed by intervenors *MERALCO* and *NGCP* and dismissed the Writ of Preliminary Injunction issued, upon the posting of the respective counter bonds by defendant *NPC*, intervenors *MERALCO* and *NGCP*, subject to the condition that *NPC* and intervenors will pay for all damages, which the *Plaintiffs* may incur as a result of the Writ of Preliminary Injunction.

In its Order dated February 5, 2013, the *RTC-Makati* granted *Plaintiffs'* motion and directed the re-raffle of the case to another branch after the judicial dispute resolution failed.

This case remains pending and is still at the pre-trial stage. During the pre-trial stage, *Plaintiffs* filed a Manifestation stating that they are pursuing the deposition of a supposed expert in electromagnetic field through oral examination without leave of court in late January or early February 2016 or on such date as all the parties may agree amongst themselves at the Consulate Office of the Philippines in Vancouver, Canada. *NPC* and intervenors filed their Opposition and Counter Manifestation. Intervenor *NGCP* filed a Motion to Prohibit the Taking of the Deposition of the said expert. Intervenor *MERALCO* intends to file its Comment/Opposition in due course. As at February 26, 2018, *MERALCO* is awaiting further action of the *SC* on the matter.

Petition for Dispute Resolution against PEMC, TransCo, NPC and PSALM

On September 9, 2008, *MERALCO* filed a Petition for Dispute Resolution, against *PEMC*, *TransCo*, *NPC* and *PSALM* with the *ERC* as a result of the congestion in the transmission system of *TransCo* arising from the outages of the San Jose-Tayabas 500 *kV* Line 2 on June 22, 2008, and the 500 *kV* 600 Mega Volt-Ampere Transformer Bank No. 2 of *TransCo's* San Jose, Bulacan substation on July 11, 2008. The Petition seeks to, among others, direct *PEMC* to adopt the *NPC* Time-of-Use (*"TOU"*) rate or the new price determined through the price substitution methodology of *PEMC* as approved by the *ERC*, as basis for its billing during the period of the congestion and direct *NPC* and *PSALM* to refund the transmission line loss components of the line rentals associated with *NPC/PSALM* bilateral transactions from the start of *WESM* operation on June 26, 2006.



In a Decision dated March 10, 2010, the *ERC* granted *MERALCO*'s petition and ruled that there is double charging of the transmission line costs billed to *MERALCO* by *NPC* for the Transition Supply Contract ("*TSC*") quantities to the extent of 2.98% loss factor, since the effectivity of the *TSC* in November 2006. Thus, *NPC* was directed to refund line rental adjustment to *MERALCO*. In the meantime, the *ERC* issued an Order on May 4, 2011 allowing *PEMC* to submit an alternative methodology for the segregation of line rental into congestion cost and line losses from the start of the *WESM*. *PEMC* has filed its compliance submitting its alternative methodology.

On September 8, 2011, *MERALCO* received a copy of *PEMC*'s compliance to *ERC*'s directive and on November 11, 2011, *MERALCO* filed a counter-proposal which effectively simplifies *PEMC*'s proposal.

In an Order of the *ERC* dated June 21, 2012, *MERALCO* was directed to submit the computation of the amount of the double charging of line loss on a per month basis from June 26, 2006 up to June 2012. On July 4, 2012, *MERALCO* filed its Compliance to the said Order. Thereafter, the *ERC* issued an Order directing the parties to comment on *MERALCO*'s submissions.

Hearings were conducted on October 2, 2012 and October 16, 2012 to discuss the parties' proposal and comments.

In an Order dated March 4, 2013, the *ERC* approved the methodology proposed by *MERALCO* and *PEMC* in computing the double charged amount on line losses by deducting 2.98% from the *NPC-TOU* amount. Accordingly, the *ERC* determined that the computed double charge amount to be collected from *NPC* is ₱5.2 billion, covering the period November 2006 to August 2012 until actual cessation of the collection of the 2.98% line loss charge in the *NPC-TOU* rates imposed on *MERALCO*. In this regard, *NPC* was directed by the *ERC* to refund said amount by remitting to *MERALCO* ₱73.9 million per month until the over-recoveries are fully refunded. In said Order, the *ERC* likewise determined that the amount to be collected from the successor generating companies ("*SGCs*") is ₱4.7 billion. Additionally, *MERALCO* was directed to file a petition against the following *SGCs*: *MPPCL*, Aboitiz Power Renewables, Inc. ("*APRI*"), *TLI*, *SMEC* and *Sem-Calaca*, within 30 days from receipt thereof, to recover the line loss collected by them. On April 19, 2013, *MERALCO* filed a Motion for Clarification with the *ERC* regarding the directives contained in the March 4, 2013 Order. On April 30, 2013 and May 8, 2013, *PSALM* and *NPC*, respectively, filed motions seeking reconsideration of the March 4, 2013 Order. *MERALCO* filed a motion seeking for an additional 15 days from its receipt of the *ERC*'s Order resolving its Motion for Clarification, within which to file its Petition against the *SGCs*.

In an Order dated July 1, 2013, the *ERC* issued the following clarifications/resolutions: (i) *SPPC* should be included as one of the *SGCs* against whom a petition for dispute resolution should be filed by *MERALCO*; (ii) Amount to be refunded by *NPC* is not only ₱5.2 billion but also the subsequent payments it received from *MERALCO* beyond August 2012 until the actual cessation of the collection of the 2.98% line loss charge in its *TOU* rates; (iii) Petition to be filed by *MERALCO* against the *SGCs* should not only be for the recovery of the amount of ₱4.7 billion but also the subsequent payments beyond August 2012 until the actual cessation of the collection of the 2.98% line loss charge in its *TOU* rates; (iv) "*SCPC Ilijan*" pertains to *SPPC* instead. Thus, the refundable amount of ₱706 million pertaining to "*SCPC Ilijan*" should be added to *SPPC*'s refundable amount of ₱1.1 billion; (v) Grant the Motion for Extension filed by *MERALCO* within which to file a petition against the following *SGCs*: *MPPCL*, *APRI*, *TLI*, *SMEC*, *Sem-Calaca* and *SPPC*; and (vi) deny the respective Motions for Reconsideration filed by *NPC* and *PSALM*.

On September 12, 2013, *MERALCO* filed a Manifestation with Motion with the *ERC* seeking approval of its proposal to offset the amount of ₱73.9 million per month against some of its monthly



remittances to *PSALM*. *PSALM* and *NPC* filed their comments *Ad Cautelam* and Comment and Opposition *Ad Cautelam*, respectively, on *MERALCO*'s Manifestation and Motion. On November 4, 2013, *MERALCO* filed its reply. As at February 26, 2018, *MERALCO*'s Manifestation and Motion is pending resolution by the *ERC*.

On October 24, 2013, *MERALCO* received *PSALM*'s Petition for Review on Certiorari with the *CA* (With Urgent *TRO* and/or Writ of Preliminary Mandatory Injunction Applications) questioning the March 4, 2013 and July 1, 2013 Orders of the *ERC*.

On February 3, 2014, *MERALCO* filed a Comment with Opposition to the Application for *TRO* or Writ of Preliminary Injunction dated January 30, 2014. *PEMC* filed a Comment and Opposition Re: Petition for Certiorari with Urgent Temporary Restraining Order and/or Writ of Preliminary Mandatory Injunction dated January 6, 2014. On June 4, 2014, the *CA* issued a Resolution declaring that *PSALM* is deemed to have waived the filing of a Reply to the comment and opposition of *MERALCO* and *PEMC* and directing the parties to submit their simultaneous memoranda within 15 days from notice. On December 1, 2014, the *CA* issued a decision dismissing the Petition for Certiorari filed by *PSALM* against the *ERC*, *MERALCO* and *PEMC* and affirming *ERC*'s ruling on the refund of the ₱5.2 billion of transmission line losses double charged by *PSALM* and *NPC*. On January 30, 2015, *PSALM* filed its *MR* on the December 1, 2014 Decision of the *CA*. *MERALCO* has filed its Opposition to the *MR*. In a Resolution dated August 11, 2015, the *CA* denied *PSALM*'s *MR*. On October 27, 2015, *MERALCO* received *PSALM*'s Petition for Review with the *SC*. The Petition has been given due course and the parties have filed their respective memoranda. As at February 26, 2018, *MERALCO* is still awaiting further action of the *SC* on the Petition.

Petition for Dispute Resolution against SPPC, MPPCL, APRI, TLI, SMEC and Sem-Calaca

On August 29, 2013, *MERALCO* filed a Petition for Dispute Resolution against *SPPC*, *MPPCL*, *APRI*, *TLI*, *SMEC* and *Sem-Calaca*. Said Petition seeks the following: (i) refund of the 2.98% transmission line losses in the amount of ₱5.4 billion, inclusive of the ₱758 million line loss for the period September 2012 to June 25, 2013, from said *SGCs*; and (ii) approval of *MERALCO*'s proposal to correspondingly refund to its customers the aforementioned line loss amounts, as and when the same are received from the *SGCs*, until such time that the said over-recoveries are fully refunded, by way of automatic deduction of the amount of refund from the computed monthly generation rate. On September 20, 2013, *MERALCO* received the *SGCs*' Joint Motion to Dismiss. On October 7, 2013, *MERALCO* filed its Comment on the said Joint Motion.

On October 8, 2013, *MERALCO* received the *SGCs* Manifestation and Motion, which sought, among other things, the cancellation of the scheduled initial hearing of the case, including the submission of the parties respective pre-trial briefs, until the final resolution of the *SGC*'s Joint Motion to Dismiss. On October 11, 2013, *MERALCO* filed its pre-trial brief. On October 14, 2013, *MERALCO* filed its Opposition to the *SGC*'s Manifestation and Motion. On October 24, 2013, *MERALCO* received the *SGC*'s Reply to its Comment on the Joint Motion to Dismiss. On October 29, 2013, *MERALCO* filed its Rejoinder. Thereafter, the *SGC*'s filed their Sur-Rejoinder dated November 4, 2013. As at February 26, 2018, the Joint Motion to Dismiss is pending resolution by the *ERC*.

PSALM versus PEMC and MERALCO

Due to the significant increases in *WESM* prices during the 3rd and 4th months of the *WESM* operations, *MERALCO* raised its concerns with the *PEMC* with request for the latter to investigate whether *WESM* rules were breached or if anti-competitive behavior had occurred.



While resolutions were initially issued by the *PEMC* directing adjustments of *WESM* settlement amounts, a series of exchanges and appeals with the *ERC* ensued. *ERC* released an order directing that the *WESM* settlement price for the 3rd and 4th billing months be set at *NPC-TOU* rates, prompting *PSALM* to file a Motion for Partial Reconsideration, which was denied by the *ERC* in an Order dated October 20, 2008. *PSALM* filed a Petition for Review before the *CA*, which was dismissed on August 28, 2009, prompting *PSALM* to file an *MR*, which was likewise denied by the *CA* on November 6, 2009. In December 2009, *PSALM* filed a Petition for Review on Certiorari with the *SC*. *MERALCO* has filed its comments on the Petition and its Memorandum. As at February 26, 2018, *PSALM*'s Petition for Review is pending resolution by the *SC*.

Petition for Dispute Resolution with NPC on Premium Charges

On June 2, 2009, *MERALCO* filed a Petition for Dispute Resolution against *NPC* and *PSALM* with respect to *NPC*'s imposition of premium charges for the alleged excess energy it supplied to *MERALCO* covering the billing periods May 2005 to June 2006. The premium charges amounting to ₱315 million during the May-June 2005 billing periods have been paid but are the subject of a protest by *MERALCO*, and premium charges of ₱318 million during the November 2005, February 2006 and April to June 2006 billing periods are being disputed and withheld by *MERALCO*. *MERALCO* is of the position that there is no basis for the imposition of the premium charges. The hearings on this case have been completed. As at February 26, 2018, the petition is pending resolution by the *ERC*.

SC TRO on MERALCO's December 2013 Billing Rate Increase

On December 9, 2013, the *ERC* granted clearance to the request of *MERALCO* to implement a staggered collection over three (3) months covering the December 2013 billing month for the increase in generation charge and other bill components such as *VAT*, *LFT*, transmission charge, and *SL* charge. The generation costs for the November 2013 supply month increased significantly because of the aberrant spike in the *WESM* charges on account of the non-compliance with *WESM* Rules by certain plants resulting in significant power generation capacities not being offered and dispatched, and the scheduled and extended shutdowns, and the forced outages, of several base load power plants, and the use of the more expensive liquid fuel or bio-diesel by the natural gas-fired power plants that were affected by the Malampaya Gas Field, shutdown from November 11 to December 10, 2013.

On December 19, 2013, several party-list representatives of the House of Representatives filed a Petition against *MERALCO*, *ERC* and the *DOE* before the *SC*, questioning the *ERC* clearance granted to *MERALCO* to charge the resulting price increase, alleging the lack of hearing and due process. It also sought for the declaration of the unconstitutionality of the *EPIRA*, which essentially declared the generation and supply sectors competitive and open, and not considered public utilities. A similar petition was filed by a consumer group and several private homeowners associations challenging also the legality of the *AGRA* that the *ERC* had promulgated. Both petitions prayed for the issuance of *TRO*, and a Writ of Preliminary Injunction.

On December 23, 2013, the *SC* consolidated the two (2) Petitions and granted the application for *TRO* effective immediately and for a period of 60 days, which effectively enjoined the *ERC* and *MERALCO* from implementing the price increase. The *SC* also ordered *MERALCO*, *ERC* and *DOE* to file their respective comments to the Petitions. Oral arguments were conducted on January 21, 2014, February 4, 2014 and February 11, 2014. Thereafter, the *SC* ordered all the Parties to the consolidated Petitions to file their respective Memorandum on or before February 26, 2014 after which the Petitions will be deemed submitted for resolution of the *SC*. *MERALCO* complied with said directive and filed its Memorandum on said date.



On February 18, 2014, acting on the motion filed by the Petitioners, the SC extended for another 60 days or until April 22, 2014, the TRO that it originally issued against *MERALCO* and *ERC* last December 23, 2013. The TRO was similarly applied to the generating companies, specifically *MPPCL*, *SMEC*, *SPPC*, *FGPC*, and the *NGCP*, and the *PEMC* (the administrator of *WESM* and market operator) who were all enjoined from collecting from *MERALCO* the deferred amounts representing the ₱4.15 per *kWh* price increase for the November 2013 supply month.

In the meantime, on January 30, 2014, *MERALCO* filed an Omnibus Motion with Manifestation with the *ERC* for the latter to direct *PEMC* to conduct a re-run or re-calculation of the *WESM* prices for the supply months of November to December 2013. Subsequently, on February 17, 2014, *MERALCO* filed with the *ERC* an Application for the recovery of deferred generation costs for the December 2013 supply month praying that it be allowed to recover the same over a six (6)-month period.

On March 3, 2014, the *ERC* issued an Order voiding the Luzon *WESM* prices during the November and December 2013 supply months on the basis of the preliminary findings of its Investigation Unit (“IU”) that these are not reasonable, rational and competitive, and imposing the use of regulated rates for the said period. *PEMC* was given seven (7) days upon receipt of the Order to calculate these regulated prices and implement the same in the revised *WESM* bills of the concerned *DUs* in Luzon. *PEMC*’s recalculated power bills for the supply month of December 2013 resulted in a net reduction of the December 2013 supply month bill of the *WESM* by ₱9.3 billion. Due to the pendency of the TRO, no adjustment was made to the *WESM* bill of *MERALCO* for the November 2013 supply month. The timing of amounts to be credited to *MERALCO* is dependent on the reimbursement of *PEMC* from associated generator companies. However, several generating companies, including *MPPCL*, *SN Aboitiz Power, Inc.*, *Team Energy*, *PanAsia Energy, Inc.* (“*PanAsia*”), and *SMEC*, have filed motions for reconsideration questioning the Order dated March 3, 2014. *MERALCO* has filed a consolidated comment to these motions for reconsideration. In an Order dated October 15, 2014, the *ERC* denied the motions for reconsideration. The generating companies have appealed the Orders with the *CA* where the petitions are pending. *MERALCO* has filed a motion to intervene and a comment in intervention in the petition filed by *SMEC* and shall file similar pleadings in the cases filed by the other generators.

In view of the pendency of the various submissions before the *ERC* and mindful of the complexities in the implementation of *ERC*’s Order dated March 3, 2014, the *ERC* directed *PEMC* to provide the market participants an additional period of 45 days to comply with the settlement of their respective adjusted *WESM* bills. In an Order dated May 9, 2014, the parties were then given an additional non-extendible period of 30 days from receipt of the Order within which to settle their *WESM* bills. However, in an Order dated June 6, 2014 and acting on an intervention filed by Angeles Electric Corporation, the *ERC* deemed it appropriate to hold in abeyance the settlement of *PEMC*’s adjusted *WESM* bills by the market participants.

On April 22, 2014, the SC extended indefinitely the TRO issued on December 23, 2013 and February 18, 2014 and directed the named generating companies, *NGCP* and *PEMC* not to collect from *MERALCO*. As at February 26, 2018, the SC has yet to resolve the various petitions filed against *MERALCO*, *ERC* and *DOE*.

ERC IU Complaint

On December 26, 2013, the *ERC* constituted the *IU* under its Competition Rules to investigate possible anti-competitive behavior by the industry players and possible collusion that transpired in the *WESM* during the supply months of November 2013 and December 2013. *MERALCO* participated in the proceedings and submitted a Memorandum.



An investigating officer of the *IU* filed a Complaint dated May 9, 2015 against *MERALCO* and *TMO* for alleged anti-competitive behavior constituting economic withholding in violation of Section 45 of the *EPIRA* and Rule 11, Section 1 and 8(e) of the *EPIRA IRR*. In an Order dated June 15, 2015, the *ERC* directed *MERALCO* to file its comment on the Complaint. *MERALCO* and *TMO* have filed their respective answers to the Complaint.

In an Order dated September 1, 2015, the *ERC* directed the investigating officer to file his reply to *MERALCO*. In a Manifestation and Motion to Set the Case for Hearing dated November 9, 2015, the investigating officer manifested that he would no longer file a reply and that the case be set for hearing.

On May 24, 2016, the *ERC* promulgated Resolution No. 14, Series of 2016, which resolved to divide the Commission into two (2) core groups for the conduct of hearings and to designate the commissioners to act as presiding officers in anti-competition cases. The raffle pursuant to said Resolution was conducted on June 15, 2016.

In a Notice of Pre-Trial Conference dated June 16, 2016, the *ERC* set the pre-trial conference on August 18, 2016 and required *MERALCO* and *TMO* to submit their respective pre-trial briefs. However, on July 27, 2016, the complainant filed two (2) omnibus motions for the consolidation and deferment of the pre-trial conferences. Hence, in an Order dated August 1, 2016, the respondents were given 10 days to submit their comments on the Motion for Consolidation, with the complainant given five (5) days to file his reply. As such, the pre-trial conferences as scheduled were deferred until further notice and all parties were granted 20 days to submit their respective pre-trial briefs.

In the meantime, *MERALCO* likewise filed an Urgent Motion to Dismiss with Motion to Suspend Proceedings which was adopted by *TMO* in its Manifestation and Motion filed on July 28, 2016. *MERALCO* maintained that the Complaint should be dismissed due to the absence of subject matter jurisdiction as it is now the Philippine Competition Commission which has original and primary jurisdiction over competition-related cases in the energy sector. On August 23, 2016, *MERALCO* filed an Urgent Motion Ad Cautelam for suspension of proceeding including period to file pre-trial brief and judicial affidavit.

In a Motion dated August 25, 2016, complainant filed a Motion to defer the submission of the Complainant's pre-trial brief and judicial affidavit. In an Order dated June 13, 2017, the *ERC* denied the motion to consolidate but upheld the authority of private counsel to represent the Complainants. *MERALCO* filed a Motion for Partial Reconsideration to question such authority.

In an Order dated February 2, 2017, the *ERC* denied the motion to dismiss and asserted jurisdiction over the Complaint. *MERALCO* filed its *MR* to the Order on February 23, 2017. In an Order dated June 20, 2017, the *ERC* denied the *MR*. On September 19, 2017, *MERALCO* filed a Petition for Certiorari with the *CA*. In a Resolution dated October 2, 2017, the *CA* required respondents to file their Comment on the Petition within 10 days and held in abeyance its resolution on the prayer for injunctive relief until the comments have been filed. *MERALCO* was likewise given five (5) days to file its reply. In a Manifestation dated October 23, 2017, the *ERC* stated that it is a nominal party in the case as the quasi-judicial tribunal that issued the assailed ordinances. The *IU* filed its own Comment dated December 19, 2017. In a Manifestation and Motion dated December 22, 2017, the *OSG* informed the *CA* that it will no longer represent the *IU* and will instead participate as "tribune of the people". In the meantime, *TMO* also filed a separate Petition for Review on Certiorari with the *CA*. In a Resolution dated January 10, 2018, the *CA* ordered the consolidation of the petitions of *TMO* and *MERALCO*. In a Manifestation and Motion dated January 19, 2018, the *OSG* stated that it agreed that original and primary jurisdiction is with the Philippine Competition Commission over competition-related cases in the energy sector but argued that the Philippine Competition Act only



applies prospectively. In a Resolution dated February 7, 2018, the *CA* directed the *IU* to file its Comment on the *OSG*'s Manifestation and Motion. While *MERALCO* was not directed to file a Comment, *MERALCO* filed its Comment Ad Cautelam on the Manifestation and Motion dated January 19, 2018 on February 26, 2018.

SPPC vs. PSALM

SPPC and *PSALM* are parties to an Independent Power Producer Administration (“*IPPA*”) Agreement covering the Ilijan Power Plant. On the other hand, *MERALCO* and *SPPC* have a *PSA* covering the sale of electricity from the Ilijan Power Plant to *MERALCO*. In a letter dated September 8, 2015, *SPPC* informed *MERALCO* that due to an ongoing dispute with *PSALM* arising from difference in interpretation of the provisions of the *IPPA* Agreement, the latter terminated said Agreement. *SPPC* filed a complaint at *RTC-Mandaluyong* to nullify the termination notice for lack of factual and legal basis. On said date, the executive judge of *RTC-Mandaluyong* issued a 72-hour *TRO*. In an Order dated September 11, 2015, the *RTC-Mandaluyong* extended the *TRO* by an additional 17 days. In an Order dated September 28, 2015, the *RTC-Mandaluyong* granted the prayer for preliminary injunction. *PSALM* has filed motions for reconsideration to question the Orders.

MERALCO filed a Motion for Leave to Intervene with Motion to Admit Attached Complaint-in-Intervention. In an Order dated October 19, 2015, the *RTC-Mandaluyong* allowed *MERALCO*'s intervention in the proceedings and admitted its Complaint-in-Intervention. *PSALM* filed an *MR* dated November 6, 2015 of the Order admitting *MERALCO*'s intervention. *RTC-Mandaluyong* issued an Order dated June 27, 2016 denying the motions for reconsideration. *PSALM* has elevated these orders to the *CA* through a Petition for Certiorari. In an Order dated May 25, 2017, the *CA* denied *PSALM*'s prayer for the issuance of a *TRO* and/or writ of preliminary injunction. In a Decision dated December 19, 2017, the *CA* dismissed the Petition and affirmed the orders of the *RTC*.

In the meantime, in an Order dated December 18, 2017, the presiding judge at *RTC-Mandaluyong* inhibited himself from the case. In an Order dated January 11, 2018, the new presiding judge set the preliminary conference and pre-trial on March 1, 2018.

Ombudsman Case Against Directors

On January 30, 2018, *MERALCO* received an Order dated January 22, 2018 from the Office of the Ombudsman directing *MERALCO*'s directors to comment on a complaint-affidavit for syndicated estafa filed by a consumer group which charged that there was conspiracy between *MERALCO* directors and the *ERC* regarding the alleged misappropriation of the bill deposits received from *MERALCO* consumers. On February 9, 2018, *MERALCO*'s directors filed their Counter-Affidavits where they refuted the arguments of the consumer group. As at February 26, 2018, *MERALCO* is awaiting further action of the Office of the Ombudsman on the matter.

Others

Liabilities for certain local taxes amounting to ₱2,810 million and ₱2,972 million as at December 31, 2017 and 2016, respectively, are included in the “Other noncurrent liabilities” account in the consolidated statements of financial position.

Management and its internal and external counsels believe that the probable resolution of these issues will not materially affect the *MERALCO Group*'s financial position and results of operations.



29. Significant Contracts and Commitments

Contracts for the CSE and PSAs with Privatized Plants and IPPAs

MERALCO entered into separate *PSAs* with *SPPC*, *Sem-Calaca* and *MPPCL* on December 12, 20 and 21, 2011, respectively. Also, separate *PSAs* with *TLI* and *SMEC* were executed on February 29 and June 26, 2012, respectively. These *PSAs* are for a period of seven (7) years, extendable for three (3) years upon agreement of the parties. Thereafter, applications for approval of the *PSAs* were filed with the *ERC*.

MPower likewise signed separate *PSAs* with *SPPC*, *MPPCL*, *Sem-Calaca*, and *TLI* on December 12, 2011, March 16, 2012, June 25, 2012, October 10, 2012 and October 19, 2012, respectively.

In separate Decisions dated December 17, 2012, the *ERC* approved with modifications the *PSAs* of *MERALCO* with *SPPC*, *Sem-Calaca*, *MPPCL*, *TLI* and *SMEC*.

MRs were filed regarding the *ERC* decisions on the *PSAs* with *SPPC*, *Sem-Calaca* and *SMEC*. *MERALCO* is awaiting the decision of the *ERC* on the *SPPC* and *Sem-Calaca MRs*. In an Order dated December 16, 2013, the *ERC* denied the Motion for Partial Reconsideration on the *PSA* with *SMEC*. Both *MERALCO* and *SMEC* have filed separation motions with respect to such order and now await *ERC* resolution thereof.

MERALCO entered into separate Supplemental Agreements with *MPPCL* and *TLI* on April 8 and 27, 2016, respectively, for the extension of the term of these *PSAs* for an additional period of three (3) years up to December 25, 2022. Thereafter, relevant Manifestations with Motion for Approval of the Supplemental Agreements were filed with the *ERC*.

Under the *PSAs* approved by the *ERC*, fixed capacity fees and fixed operating maintenance fees are recognized monthly based on their contracted capacities. The annual projection of these payments is shown in the table below:

Year	Contracted Capacity (In Megawatt)	Fixed Payment Amount (In millions)
2018	2,425	₱31,663
2019	2,430	28,100
2020	1,035	19,030
2021	525	9,300
2022-2036	525	144,850
2037-2039	455	26,875

FGPC and FGP

In compliance with the *DOE's* program to create a market for Camago-Malampaya gas field and enable its development, *MERALCO* has committed to contract 1,500 *MW* of the 2,700 *MW* output of the Malampaya gas field.

Accordingly, *MERALCO* entered into separate 25-year *PPAs* with *FGPC* (March 14, 1995) and *FGP* (July 22, 1999) for a minimum number of *kWh* of the net electrical output of the Sta. Rita and San Lorenzo power plants, respectively, from the start of their commercial operations. The *PPA* with *FGPC* terminates on August 17, 2025, while that of *FGP* ends on October 1, 2027.

On January 7, 2004, *MERALCO*, *FGP* and *FGPC* signed an Amendment to their respective *PPAs*. The negotiations resulted in certain new conditions including the assumption of *FGP* and *FGPC* of



community taxes at current tax rate, and subject to certain conditions increasing the discounts on excess generation, payment of higher penalties for non-performance up to a capped amount, recovery of accumulated deemed delivered energy until 2011 resulting in the non-charging of *MERALCO* of excess generation charge for such energy delivered beyond the contracted amount but within a 90% capacity quota. The amended terms under the respective *PPAs* with *FGP* and *FGPC* were approved by the *ERC* on May 31, 2006.

Under the respective *PPAs* of *FGP* and *FGPC*, the fixed capacity fees and fixed operating and maintenance fees are recognized monthly based on the actual Net Dependable Capacity tested and proven, which is usually conducted on a semi-annual basis.

QPPL

MERALCO entered into a *PPA* with *QPPL* on August 12, 1994, which was subsequently amended on December 1, 1996. Under the terms of the amended *PPA*, *MERALCO* committed to purchase a specified volume of electric power and energy from *QPPL*, subject to certain terms and conditions. The *PPA* is for a period of 25 years from the start of commercial operations up to July 12, 2025.

In a Letter Agreement signed on February 21, 2008, the amount billable by *QPPL* included a transmission line charge reduction in lieu of a previous rebate program. The Letter Agreement also provides that *MERALCO* advances to *QPPL* US\$2.85 million per annum for 10 years beginning 2008 to assist *QPPL* with respect to the difference between the transmission line charge specified in the Transmission Line Agreement (“*TLA*”) and the *ERC*-approved transmission line charge in March 2003. *QPPL* shall repay *MERALCO* the same amount at the end of the 10-year period in equal annual payments without adjustment. However, if *MERALCO* is able to dispatch *QPPL* at a plant capacity factor of no less than 86% in any particular year, *MERALCO* shall not be required to pay US\$2.85 million for that specific year. This arrangement did not have any impact on the rates to be charged to consumers and hence, did not require any amendment in the *PPA*, as approved by *ERC*.

See Note 10 – Other Noncurrent Assets.

Committed Energy Volume to be Purchased

The following are forecasted purchases/payments to *FGPC*, *FGP* and *QPPL* corresponding to the Minimum Energy Quantity (“*MEQ*”) provisions of the contracts. The forecasted fixed payments include capacity charge and fixed operation and maintenance cost escalated using the U.S. and Philippine Consumer Price Index.

Year	MEQ (In million kwh)	Equivalent Amount (In Millions)
2018	14,717	₱23,502
2019	14,898	23,495
2020	14,898	24,040
2021 to 2025	74,488	118,938
2026 to 2027	21,797	37,431

Philippine Power and Development Company (“Philpodeco”)

On May 15, 2014, *MERALCO* and *Philpodeco* executed a *PSA*. *Philpodeco* operates three (3) run-of-river hydro power plants, namely: (i) Palakpakin, a 448 *kW* hydro power plant located at Barangay Prinza, Calauan, Laguna; (ii) Calibato, a 75 *kW* Calibato hydro power plant located at Barangay Sto. Angel, San Pablo City, Laguna; and (iii) Balugbog, a 528 *kW* hydro power plant located at



Barangay Palina, Nagcarlan, Laguna. The *PSA* has a term of five (5) years from the delivery period commencement date.

On June 2, 2014, *MERALCO* filed an application with the *ERC* for the approval of its *PSA* with *Philpodeco*. This *PSA* provides that *MERALCO* shall accept all the energy deliveries of *Philpodeco* as measured by the latter's billing meter. Hearings on this case have been completed and *MERALCO* has submitted its *FOE*. As at February 26, 2018, the case is submitted for decision by the *ERC*.

Bacavalley Energy Inc. ("BEI")

MERALCO signed a *CSE* with *BEI* on November 12, 2010. *BEI* owns and operates a four (4) *MW* renewable energy generation facility powered by landfill gas in San Pedro, Laguna. The *CSE* has a term of two (2) years from the delivery period commencement date.

Purchases from *BEI*, an embedded renewable energy generator, are *VAT* zero-rated and exempt from power delivery service charge. *MERALCO* filed an application for the approval of the *CSE* with the *ERC*, for the provisional implementation of the contract on December 15, 2010. In an order dated January 31, 2011, the *ERC* provisionally approved the said application.

After a series of negotiations, *MERALCO* and *BEI* signed the Letter Agreements dated March 1, 2013 and March 5, 2013, extending the *CSE* between said parties for another two (2) years from March 16, 2013, or until March 16, 2015. In its Order December 9, 2013, the *ERC* allowed the *CSE* to be extended until March 15, 2015. On March 12, 2015, *MERALCO* and *BEI* executed a Letter of Agreement extending the *CSE* until March 16, 2016. On March 16, 2015, *MERALCO* filed a Manifestation with Motion to the *ERC* for approval of the extended term. On March 1, 2016, *BEI* requested for another extension of the *CSE* for another two (2) years. In its letter dated April 7, 2016, *MERALCO* denied *BEI*'s request to extend the *CSE*. As at February 26, 2018, *MERALCO* is awaiting the *ERC*'s decision on its Manifestation with Motion.

Pangea Green Energy Philippines, Inc. ("PGEP")

On May 31, 2012, *MERALCO* signed a *CSE* with *PGEP*, a biomass power plant located in Payatas, Quezon City using methane gas extracted from the Payatas Landfill as its fuel. Its plant has a total nominal generating capacity of 1,236 *kW*. The *CSE* is for a period of two (2) years from the delivery period commencement date.

On June 15, 2012, *MERALCO* filed an application for approval of the *CSE*. On August 28, 2012, the *ERC* issued an Order provisionally approving the application. On August 29, 2013, the *ERC* extended the provisional authority in its Order dated August 12, 2013. On March 2, 2015, *MERALCO* and *PGEP* executed a Letter of Agreement extending the *CSE* until February 29, 2016. On March 4, 2015, *MERALCO* filed a Manifestation with Motion with the *ERC* for approval of the extended term. On September 16, 2015, *MERALCO* received a letter from *PGEP* seeking the termination of the *CSE* effective October 15, 2015. The termination of the *CSE* was thereafter formalized in the Letter Agreement dated October 29, 2015 where the parties agreed to terminate the *CSE* effective October 9, 2015, which was *PGEP*'s Facility Registration Date with the *WESM*. On January 8, 2016, *MERALCO* filed a Manifestation with Motion with the *ERC* seeking approval of the extended term of March 4, 2015 until October 9, 2015. As at February 26, 2018, the contract term has expired and the decision remains pending with the *ERC*.



TMO

On March 4, 2013, *MERALCO* signed an Interconnection Agreement with *TMO* for their 243 *MW* generating facility at the Navotas Fish Port Complex, Navotas City, which is an interconnection at *MERALCO*'s Grace Park-Malabon 115 *kV* line. *TMO* is an embedded generator. *TMO* shall construct at its own cost, operate and maintain the 115 *kV* line connecting its generating facility to *MERALCO*'s system. *TMO* and *MERALCO* subsequently signed a Supplement to the Interconnection Agreement dated July 3, 2014 covering the construction of a second line from the connection point at the Grace Park-Malabon 115 *kV* line to the *TMO* switchyard.

On September 27, 2013, *MERALCO* signed a *PSA* with *TMO* for the output of the barge-mounted, bunker oil-fired diesel engines moored at the fish port complex in Navotas, Manila. On September 30, 2013, *MERALCO* filed an application with the *ERC* for the approval of the *PSA*. In an Order dated November 4, 2013, the *ERC* granted the prayer for provisional authority. After hearing and submission of the required documents, including the *FOE*, the case is now submitted for decision.

On December 17, 2014, *MERALCO* and *TMO* entered into an amendment to the *PSA* based on the power situation outlook for 2015 and 2016 issued by the *NGCP* that the reserve capacity will be below the contingency reserves due to the maintenance shutdowns and forced outages of major power plants in Luzon. The amendment to the *PSA* was filed for approval with the *ERC* on January 21, 2015. In an Order dated April 6, 2015, the *ERC* approved the amendment in the *PSA* between *MERALCO* and *TMO* with modification. In an Order dated July 1, 2015, the *ERC* clarified that the provisional approval, while not specifically modifying nor stating any condition with respect to the implementation of the outage provisions of the amendment, covers the increase in outage allowance and the minor change in operating procedures.

On June 16, 2015, *MERALCO* received the Omnibus Motion for Partial Reconsideration and Deferment of Implementation of the Order dated April 6, 2015; Urgent Resolution of the Application; and Confidential Treatment filed by *TMO*.

In an Order dated April 5, 2016, the *ERC* ruled that the provisional authority granted to *MERALCO* and *TMO* is extended unless revoked or made permanent. On June 10, 2016 and July 5, 2016, respectively, *MERALCO* and *TMO* filed a Motion for Clarification of the *ERC* Order dated April 5, 2016. Said motions are still pending decision by the *ERC*. On January 3, 2017, *MERALCO* filed a Manifestation with Motion informing the *ERC* of the extension of the term of the *PSA* from June 26, 2017 to June 25, 2018. In an Order dated June 6, 2017, the *ERC* noted *MERALCO*'s Manifestation and Motion and confirmed the one (1) year extension of the *PSA*. *MERALCO* and *TMO* were further directed to strictly comply with the provisions of *ERC* Resolution No. 1, Series of 2016, in particular, the one (1) time limit for renewal of the *PSA*.

SBPL

On May 30, 2014, *MERALCO* signed a long-term *PSA* for a 455 *MW* net capacity and electrical output with *SBPL*. *SBPL* is constructing a supercritical coal-fired power plant in Mauban, Quezon.

On June 2, 2014, *MERALCO* filed an application with the *ERC* for approval of its *PSA* with *SBPL*. On May 19, 2015, *MERALCO* received the *ERC* Decision approving with modification the *PSA* between *MERALCO* and *SBPL*.

Bacman Geothermal, Inc. ("BGI")

On November 25, 2014, *MERALCO* signed a *PSA* with *BGI* for the purchase of up to 50 *MW* capacity and energy from the latter's power plant. The *PSA* expires on December 25, 2019, extendible by an



additional two (2) years upon mutual agreement of the parties. On March 4, 2015, the Joint Application for approval of said *PSA* was filed with the *ERC*. As at February 26, 2018, the case is submitted for decision.

RP Energy

On April 20, 2016, *MERALCO* signed a 20-year *PSA* with *RP Energy* for the purchase of 225 *MW* capacity and energy from the first 300 *MW* unit of 2 x 300 *MW* coal-fired power plant that *RP Energy* intends to construct, own, operate, manage and maintain in Subic, Zambales, within the Subic Bay Freeport Zone. On April 29, 2016, the Joint Application for approval of the said *PSA* was filed with the *ERC*. After hearings and filing by *MERALCO* and *RP Energy* of their respective *FOE*, several consumers filed their petitions to intervene. On July 19, 2017, *MERALCO* filed its consolidated opposition to these petitions. On August 30, 2017, the *ERC* issued an order denying the requests for intervenor status but treating them instead as oppositors. Oppositors filed their respective motions for reconsideration which the *ERC* likewise denied in an order dated November 17, 2017. On January 5, 2018, the *ERC* conducted a hearing for the purpose of giving intervenor National Association of Electricity Consumer for Reforms, Inc. ("*NASECORE*") a chance to present its evidence. However, due to its unjustified and continued absence, *NASECORE* was deemed to have waived its right to present its evidence. Thus, the *ERC* deemed the case submitted for decision. However, despite the case having been submitted for decision, the *ERC* hearing officer allowed an oppositor to submit his written comment/opposition to the continuation of the proceedings. On January 15, 2018, a written comment/opposition was filed by oppositor and on January 19, 2018, *MERALCO* filed its opposition to the said comment/opposition. As at February 26, 2018, the *ERC* action on the said opposition is pending.

AIE

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *AIE* for the purchase of 1,200 *MW* of electrical output from the 2 x 600 *MW* supercritical coal-fired power generating facility that *AIE* intends to construct, own, operate, manage and maintain in Atimonan, Quezon. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. After completion of the hearings and filing by *MERALCO* and *AIE* of their respective *FOE* on March 8, 2017, several consumers filed their petitions to intervene. On July 19, 2017, *MERALCO* filed its consolidated opposition to these petitions. On August 30, 2017, the *ERC* issued an order denying the requests for intervenor status but treating them instead as oppositors. Oppositors filed their respective motions for reconsideration, which the *ERC* likewise denied in an order dated November 17, 2017. The case has been submitted for decision.

St. Raphael

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *St. Raphael* for the purchase of up to 400 *MW* of electrical output from the 2 x 350 *MW* coal-fired power generating facility that *St. Raphael* intends to construct, own, operate, manage and maintain in Calaca, Batangas. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. After hearings and filing by *MERALCO* and *St. Raphael* of their respective *FOE*, several consumers filed their petitions to intervene. On July 19, 2017, *MERALCO* filed its consolidated opposition to these petitions. On August 30, 2017, the *ERC* issued an order denying the requests for intervenor status but treating them instead as oppositors. Oppositors filed their respective motions for reconsideration, which the *ERC* likewise denied in an order dated November 17, 2017. On January 10, 2018, the *ERC* conducted a hearing for the purpose of giving intervenor *NASECORE* a chance to present its evidence. However, due to its unjustified and continued absence, *NASECORE* was deemed to have waived its right to present its evidence. Thus, the *ERC* deemed the case submitted for decision.



Central Luzon Premiere Power Corp. ("Central Luzon Power")

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *Central Luzon Power* for the purchase of up to 528 *MW* of electrical output from the 4 x 150 *MW* circulating fluidized bed coal-fired power generating facility that *Central Luzon Power* intends to construct, own and operate in Pagbilao, Quezon. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. In its Order dated January 25, 2017, the *ERC* held the processing of the application in abeyance. On March 2, 2017, *MERALCO* received *Central Luzon Power's* *MR* of the said *ERC* Order. Meanwhile, several consumers filed their petitions to intervene. On July 25, 2017, *MERALCO* received a copy of a Motion filed by several consumers with the *ERC* on July 14, 2017 seeking the dismissal of the case, to which *MERALCO* filed an Opposition. As at February 26, 2018, further *ERC* action is pending.

Mariveles Power

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *Mariveles Power* for the purchase of up to 528 *MW* of electrical output from the 4 x 150 *MW* circulating fluidized bed coal-fired power generating facility that *Mariveles Power* intends to construct, own and operate in Mariveles, Bataan. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. In its Order dated August 9, 2016, the *ERC* held the processing of the application in abeyance. On September 30, 2016, *Mariveles Power* filed a *MR* of the said *ERC* Order. Meanwhile, several consumers filed their petitions to intervene. On July 25, 2017, *MERALCO* received a copy of a Motion filed by several consumers with the *ERC* on July 14, 2017 seeking the dismissal of the case, to which *MERALCO* filed an Opposition. As at February 26, 2018, further *ERC* action is pending.

PEDC

On April 26, 2016, *MERALCO* signed a 20-year *PSA* with *PEDC* for the purchase of up to 70 *MW* of electrical output from the 1 x 150 *MW* coal-fired power generating facility that *PEDC* owns and operates in Brgy. Ingore, La Paz, Iloilo. In its letter dated November 23, 2016, the *ERC* informed *MERALCO* that *ERC* has provisionally approved the *PSA* between *MERALCO* and *PEDC* in its order dated July 11, 2016. On January 10, 2017, *MERALCO* and *PEDC* filed their Joint Motion to Admit the *FOE* with Joint Urgent Motion for Early Resolution of the Application, seeking to, among other things, already source 70 *MW* from *PEDC* beginning January 28, 2017 in order to temper the anticipated additional burden that the *SPEX-Malampaya* Outage may bring to end-users. On January 17, 2017, *MERALCO* received a letter dated November 23, 2016, informing *MERALCO* that *ERC* provisionally approved the *PSA*.

Meanwhile, several consumers filed their petitions to intervene. On July 19, 2017, *MERALCO* filed its consolidated opposition to these petitions. On August 30, 2017, the *ERC* issued an order denying the requests for intervenor status but treating them instead as oppositors. Oppositors filed their respective motions for reconsideration, which the *ERC* likewise denied in an order dated November 17, 2017. On January 15, 2018, the *ERC* conducted a hearing for the purpose of giving intervenor *NASECORE* a chance to present its evidence. However, due to its unjustified and continued absence, *NASECORE* was deemed to have waived its right to present its evidence. Thus, the *ERC* deemed the case submitted for decision. On January 19, 2018, *MERALCO* received a motion filed by an oppositor before the *CA* seeking additional time to file a Petition for Review. On January 26, 2018, *MERALCO* received the Petition for Review. As at February 26, 2018, the *CA* has yet to act on the Petition.



Global Luzon Energy Development Corporation (“GLEDC”)

On April 27, 2016, *MERALCO* signed a 20-year *PSA* with *GLEDC* for the purchase of 600 *MW* of electrical output from the 2 x 335 *MW* coal-fired power generating facility that *GLEDC* intends to construct, own, operate, manage and maintain in Luna, La Union. On April 29, 2016, the Joint Application for approval of said *PSA* was filed with the *ERC*. In its Order dated August 9, 2016, the *ERC* held the processing of the application in abeyance. On October 21, 2016, *MERALCO* received *GLEDC*'s *MR* of the said Order. Meanwhile, several consumers filed their petitions to intervene. On July 25, 2017, *MERALCO* received a Motion seeking the dismissal of the case, to which *MERALCO* filed an Opposition. As at February 26, 2018, the case is still awaiting further action from the *ERC*.

First Bulacan

On September 16, 2016, *MERALCO* signed a 20-year *PSA* with *First Bulacan* for the purchase of 50 *MW* of electrical output from its solar plant in San Miguel, Bulacan. On February 23, 2017, after conduct of a *CSP* wherein *First Bulacan* was declared as the winning power supplier, the Application for approval of the *PSA* with *First Bulacan* was filed. Hearings have been completed and *MERALCO* filed its *FOE* on July 12, 2017. In a letter dated December 29, 2017, *ERC* informed *MERALCO* and *First Bulacan* that *ERC* resolved to grant Interim Relief for approval of the *PSA*. However, such Interim Relief is not contemplated under the *PSA* and the parties have yet to implement the *PSA*.

Solar Philippines Tanauan Corporation (“Solar Philippines Tanauan”)

On September 16, 2016, *MERALCO* signed a 20-year *PSA* with *Solar Philippines Tanauan* for the purchase of 50 *MW* of electrical output from its solar plant in Tanauan, Batangas. On February 27, 2017, after conduct of a *CSP* wherein *Solar Philippines Tanauan* was declared as the winning power supplier, the application for approval of the *PSA* with *Solar Philippines Tanauan* was filed. Hearings have been completed and *MERALCO* filed its *FOE* on July 12, 2017. In a letter dated December 29, 2017, *ERC* informed *MERALCO* and *Solar Philippines Tanauan* that *ERC* resolved to grant Interim Relief for approval of the *PSA*. However, such Interim Relief is not contemplated under the *PSA* and the parties have yet to implement the *PSA*.

Solar Philippines Tarlac Corporation (“Solar Philippines Tarlac”)

On October 6, 2017, after being declared the winner power supplier in a *CSP*, *MERALCO* signed a 20-year *PSA* with *Solar Philippines Tarlac* for the purchase of up to 85 *MW* of electrical output from its solar plant in Tarlac. The application for approval of the *PSA* with *Solar Philippines Tarlac* was filed on October 19, 2017. On November 8, 2017, *MERALCO* received a consumer group's Petition seeking to intervene in the case. On December 29, 2017, the *ERC* issued an order dated December 11, 2017 setting the case for hearing on February 1, 2018. As at February 26, 2018, hearings are ongoing.

Interim Power Supply Agreements (“IPSAs”)

On January 19, 2016, after the conduct of a price challenge in compliance with *ERC* Resolution No. 13, Series of 2015, *MERALCO* signed an *IPSA* with 1590 Energy Corporation. The *IPSA* is for the 170 *MW* (firm from February 26 to July 25, 2016; non-firm from July 26, 2016 to February 25, 2017) output from the Bauang power plant – a 215 *MW* bunker oil-fired diesel engine power plant in Bauang, La Union. The term of the *IPSA* is until February 25, 2017, and shall be automatically extended for an additional period of one (1) year up to two (2) times, unless terminated by either party prior to the expiration of its term. The *IPSA* was filed for approval by the *ERC* on February 10, 2016 and shall become effective upon the approval by the *ERC*. In an Order dated April 5, 2016, the *ERC* provisionally approved the *IPSA*. Pursuant to provisions of the *IPSA*, in a letter dated



November 10, 2017, *MERALCO* informed 1590 Energy Corporation that it is no longer interested in renewing the *IPSA*, thus, the *IPSA* will only be until February 25, 2018.

On January 21, 2016, after the conduct of a price challenge in compliance to *ERC* Resolution No. 13, Series of 2015, *MERALCO* signed two (2) separate *IPSAs* with the following wholly owned subsidiaries of *GBPC*, namely; (i) *TPC* for the 28 *MW* (firm) output from its 40 *MW* diesel-fired power plant in Carmen, Toledo City; and (ii) *PPC* for the 45 *MW* (firm) output from its 72 *MW* diesel-fired power plant in La Paz, Iloilo City. The term of the *IPSAs* is until February 25, 2017, and shall be automatically extended for an additional period of one (1) year up to four (4) times, unless terminated by either party prior to the expiration of its term. On February 10, 2016, both *IPSAs* were filed for approval of the *ERC*. In an Order dated April 5, 2016, *ERC* provisionally approved these *IPSAs*.

On January 26, 2017, considering the imminent Malampaya shutdown from January 28 until February 16, 2017, *MERALCO* agreed to extend the *IPSAs* with *TPC* and *PPC* until February 25, 2018, provided that beginning January 28, 2017, (i) supply from *TPC* and *PPC* will be through replacement energy at a price lower than the contract price and (ii) supply from *PPC* will be on a firm basis until August 25, 2017, and on a non-firm basis from August 26, 2017 until end of the term thereof. All other terms and conditions under the *IPSAs*, as may be approved by the *ERC*, remain the same. Pursuant to provisions of the *IPSA*, in a letter dated November 10, 2017, *MERALCO* informed *TPC* and *PPC* that it is no longer interested in renewing their respective *IPSAs*, thus, the *IPSAs* will only be until February 25, 2018.

On January 24, 2017, in view of the Malampaya shutdown that was to coincide with the scheduled outage of other plants, *MERALCO* signed an *IPSA* with Strategic Power Development Corporation ("*SPDC*") for the supply of 100 *MW* per hour of electric power from 0901H to 1000H and from 2001H to 2100H, and 150 *MW* per hour of electric power from 1001H to 2000H, from January 28, 2017 until February 16, 2017. An application for approval of such *IPSA* was filed before the *ERC* on February 9, 2017. The said *IPSA* was effective immediately, on the condition that disallowances and penalties that the *ERC* may impose as a result thereof shall be for the account of *SPDC*. *MERALCO* and *SPDC*, in a letter agreement dated February 15, 2017, agreed to extend the term of the *IPSA* until March 25, 2017 under the same terms and conditions of the *IPSA*. On February 16, 2017, *MERALCO* and *SPDC* filed a Joint Manifestation with Motion with the *ERC* apprising the Honorable Commission of the extended term and praying that the same be duly considered and approved accordingly. The hearings on this case have been completed and *MERALCO* filed its *FOE* on July 21, 2017. As at February 26, 2018, the case has been submitted for resolution of the *ERC*.

Interconnection Agreement with Alternergy Wind One Philippine Holdings Corporation
(*"Alternergy"*)

On March 1, 2012, *MERALCO* signed an Interconnection Agreement with *Alternergy* for the latter's 90 *MW* wind farm renewable energy plant in Pililla, Rizal, which shall interconnect at *MERALCO*'s Malaya-Teresa 115 *kV* line. *Alternergy* is an embedded generator. *Alternergy* shall construct at its own cost, operate and maintain the 115 *kV* line connecting its generating facility to *MERALCO*'s system. On September 3, 2014, *MERALCO* signed a supplement to the Interconnection Agreement with *Alternergy* to temporarily connect the latter's facilities to *MERALCO*'s Malaya-Caliraya 115 *kV* line until December 31, 2015 and thereafter, proceed to the ultimate connection at the Malaya-Teresa 115 *kV* line. In its letter to *MERALCO* dated October 30, 2015, *Alternergy* expressed its intention to extend its use of the 115 *kV* line until the completion of the construction of the Phase 2 Line or until December 31, 2016. In the letter agreement dated December 2, 2015, *MERALCO* and *Alternergy* formalized their agreement with respect to the extended use of said line.



Interconnection Agreement with Maibarara Geothermal, Inc. ("MGP")

On December 6, 2012, *MERALCO* signed an Interconnection Agreement with *MGI* for the latter's 20MW (with maximum capacity of 40 MW) Geothermal Facility plant in Sto. Tomas, Batangas, which shall interconnect at *MERALCO*'s FPIP - Los Baños 115 kV line. *MGI* is an embedded generator. *MGI* shall construct at its own cost, operate and maintain the 115 kV line connecting its generating facility to *MERALCO*'s system. In its Decision dated September 30, 2013, the *ERC* approved *MGP*'s application for authority to develop, own and operate dedicated point-to-point facilities to connect to the distribution system of *MERALCO*.

Interconnection Agreement with ATN Philippines Solar Energy Group, Inc. ("ATN")

On December 8, 2014, *MERALCO* signed an Interconnection Agreement with *ATN* for the latter's 25.2 MW solar generating facility in Rodriguez, Rizal, to be connected to *MERALCO*'s Novaliches 44 YJ, Diliman 435 VU and Parang 412 YL circuits. *ATN* is an embedded generator. *ATN* shall construct at its own cost, operate dedicated point-to-point lines and facilities that will connect its generating facility to *MERALCO*'s system. In its Decision dated June 8, 2015, the *ERC* approved *ATN*'s application for authority to develop, own and operate a dedicated point-to-point lines and facilities.

Technical Services Agreement ("TSA") with Integrated Energy Distribution and Marketing ("IEDM"), Ibadan Electric Distribution Company ("IBEDC") and Yola Electric Distribution Company ("YEDC")

MERALCO provides technical and management services for the operations of *IBEDC* and *YEDC* in Nigeria. In consideration, *MERALCO* receives fixed monthly fees, subject to adjustment annually in accordance with the provisions of the *TSA*.

In 2015, the *TSA* was amended to limit the scope to the provision of technical services only for *IBEDC* and revised the fixed monthly fees accordingly.

In 2016, the *TSA* was terminated.

Investment and Management Agreement with PELCO II

On February 12, 2014, *Comstech* entered into an *IMC* with *PELCO II* for a period of 20 years. *PELCO II* is an electric cooperative with franchise to distribute electric power in certain municipalities of Pampanga.

Pursuant to the *IMC*, *Comstech* shall render technical and management services for the operation, maintenance and management and improvement of *PELCO II*'s electric distribution. As consideration for its technical, consultancy and management services, *Comstech* is entitled to a performance-based remuneration and management fee based on a certain percentage of the operating revenues of *PELCO II*.

Agreement and Registration with PEZA

On May 26, 2014, *MERALCO* and *PEZA* entered into a concession agreement for 25 years, whereby *MERALCO* has been contracted to operate the distribution system of *CEZ* beginning May 26, 2014.

On January 24, 2013, *MERALCO* entered into a tripartite agreement with *PEZA* and *Phinma Energy* for the sale of power to *CEZ* and its locators beginning January 26, 2013.



On December 29, 2014, *MERALCO* has secured its Certificate of Registration No.10-01-U from *PEZA*, which confirms *MERALCO* as an Ecozone Utilities Enterprise at the *CEZ*.

30. Earnings Per Share Attributable to Equity Holders of the Parent

Basic and diluted earnings per share are calculated as follows:

	2017	2016	2015
	<i>(In millions, except per share data)</i>		
Net income attributable to equity holders of the Parent (a)	₱20,384	₱19,176	₱19,098
Weighted average common shares outstanding (b)	1,127	1,127	1,127
Per Share Amounts:			
Basic and diluted earnings per share (a/b)	₱18.09	₱17.01	₱16.94

Basic and diluted earnings per share amounts are calculated by dividing net income for the year attributable to common shareholders of the parent by the weighted average number of common shares outstanding during the year. There are no potential dilutive common shares in 2017 and 2016.

There are no other transactions involving common shares or potential common shares between the reporting date and the date of completion of these consolidated financial statements.

31. Other Matters

Revised SL Caps

On December 8, 2008, the *ERC* promulgated Resolution No. 17, Series of 2008 adopting a lower maximum rate of *SL* (technical and non-technical) that a private *DU* can pass on to its customers. The revised *SL* cap is 8.5% for private *DUs*, starting with the January 2010 billing. The said cap is one (1) percentage point lower than the *SL* cap of 9.5% provided under *RA* No. 7832. The actual volume of electricity used by *MERALCO* (administrative loss) is recognized as operation and maintenance expense beginning July 2011. The manner by which the utility is rewarded for its efforts in *SL* reduction is addressed by the *ERC* in the Performance Incentive Scheme ("*PIS*") under the *PBR*.

On October 4, 2016, a legislator proposed a bill to lower the current cap of *SL* rate from 8.5% to 5% for private *DUs* and from 13% to 10% for electric cooperatives and to exclude non-technical system losses and electricity used by the private *DUs* and electrical cooperatives from what may be passed on to consumers as *SL* charges. As at February 26, 2018, this proposed bill is still subject for deliberation of the Senate.

On May 9, 2017, the *ERC* posted on its website the draft rules on the *Proposed Rules for Setting the Distribution System Loss Cap and Establishing Performance Incentive Scheme for Distribution Efficiency*. *ERC* engaged a third party consultant to conduct the study on the *SL* of *DUs* and propose new caps. Said rules proposed different *SL* caps according to four (4) clusters. Electric cooperatives ("*EC*") were grouped in clusters 1 to 3 and private *DUs* in cluster 4. *DUs* in clusters 1 to 4 have proposed system loss caps of 11.5%, 10%, 7.75%, and 4%, respectively. These caps, which include feeder technical loss and nontechnical loss but exclude sub- transmission and substation technical



losses are proposed to be implemented based on the *DU*'s next regulatory reset schedule. For *MERALCO*, the proposed implementation date is July 2019. A series of public consultations and focus group discussions followed, the latest of which was a public consultation for Mindanao stakeholders held in Pasig City on August 9, 2017. In said public consultation, the third party consultant proposed a graduated reduction in system loss caps per cluster. Beginning 2018, *DUs* in clusters 1 to 3 shall have a cap of 12% and *DUs* in cluster 4 shall have a cap of 8%, all of which exclude sub-transmission and substation system losses. The caps of cluster 1 to 3 will remain/be lowered to 12%, 10.25%, 8.25% by 2022, respectively. For private *DUs*, the cap will be reviewed based on their submission of annual feeder data to the *ERC*. If private *DUs* fail to submit one (1) year's data (from 2018-2020), its cap in 2022, shall be set at 4.75% excluding sub-transmission and substation system losses. The latest proposal of the third party consultant also includes a 1% cap on sub-transmission and substation system losses which was not previously capped in the original draft rules.

On February 23, 2018, the *ERC* posted in its website its Rules for Setting the Distribution System Loss ("*DSL*") Cap and Establishing Performance Incentive Scheme for Distribution Efficiency. The Rules allow for a gradual reduction of Feeder System (Primary and Secondary Distribution System) Loss caps as follows:

Year of Implementation	EC Cluster 1	EC Cluster 2	EC Cluster 3	Cluster 4 (Private <i>DUs</i>)
		(in percentage)		
2018	12.00	12.00	12.00	6.50
2019	12.00	11.00	11.00	6.25
2020	12.00	10.25	10.00	6.00
2021	12.00	10.25	9.00	5.50
2022 and onwards	12.00	10.25	8.25	4.75 (if no annual submission of feeder data)

Sub-transmission and substation loss is fully recoverable. However, if *DUs* do not submit monthly metered sub-transmission and substation distribution loss data, such losses, as well as distribution feeder losses, will be set to zero in the computation of the recoverable system loss charge. The *DU* may also elect for an individualized *DSL* cap.

Benefit-Sharing Scheme to Lower System Loss

On January 26, 2011, *MERALCO*, together with *PEPOA* and Philippine Rural Electric Cooperative Association ("*PHILRECA*"), filed a joint petition to the *ERC* to initiate rule-making to adopt the *Proposed Guidelines for the Implementation of an Incentive Scheme to Lower the System Losses of Private Distribution Utilities and Electric Cooperatives to Level Below the System Loss Cap, for the Benefit of End-Users*. This was aimed to encourage the *DUs* to reduce *SL* levels below the cap set by the *ERC* and benefit the end-users through lower *SL* charges. Public hearings were conducted and completed on June 15, 2011.

On December 11, 2012, the *ERC* posted on its website the second draft of the *Rules to Govern the Implementation of a Benefit Sharing to Lower the System Losses of Electric Distribution Utilities*. As at February 26, 2018, the Joint Petition is pending further action or decision by the *ERC*.



RCOA

The transition period for *RCOA* commenced on December 26, 2012 in accordance with the joint statement released by the *ERC* and the *DOE* on September 27, 2012 and the Transitory Rules for the Implementation of *RCOA* (*ERC* Resolution No. 16, Series of 2012). The commercial operations of *RCOA* started on June 26, 2013.

On March 31, 2014, the *ERC* issued a resolution on the Withdrawal of the Rules on Customer Switching and the Retention of the Code of Conduct for Competitive Retail Market Participants. On the same date, *ERC* also issued a resolution adopting the Rules on the Establishment of Customer Information by the Central Registration Body ("*CRB*") and Reportorial Requirements, mandating all *DUs* to submit to the *ERC* and the *CRB* information on end-users with (i) monthly average peak demand of at least 1 *MW* for the preceding 12 months; and (ii) monthly average peak demand of 750 *kW* but not greater than 999 *kW*. The *ERC* shall use this information as basis for issuing the certificates of contestability.

On October 22, 2014, the *ERC* issued a resolution suspending the issuance of *RES* licenses. Under the resolution, the *ERC* resolves to hold in abeyance the evaluation of *RES* license applications and suspend the issuance of such licenses until such time that the amendments to the Rules for the issuance of *RES* licenses have been made by the *ERC*.

On July 1, 2015, the *DOE* published Department Circular No. DC2015-06-0010, "Providing Policies to Facilitate the Full Implementation of *RCOA* in the Philippine Electric Power Industry". The Circular essentially provided for mandatory contestability.

On March 8, 2016, the *ERC* promulgated Resolution No. 05 Series of 2016 entitled "*A Resolution Adopting the 2016 Rules Governing the Issuance of Licenses to Retail Electricity Suppliers (RES) and Prescribing the Requirements and Conditions Therefor*". The Resolution removed the term Local *RES* as one of the entities that may engage in the business of supplying electricity to the Contestable Market without need of obtaining a license therefor from the *ERC*. Moreover, while an affiliate of a *DU* is allowed to become a *RES*, the allowance is "subject to restrictions imposed by the *ERC* on market share limits and the conduct of business activities".

On May 12, 2016, the *ERC* issued Resolutions No. 10 and 11, Series of 2016, which:

1. Provided for mandatory contestability. Failure of a contestable customer to switch to *RES* upon date of mandatory contestability (December 26, 2016 for those with average demand of at least one (1) *MW* and June 26, 2017 for at least 750 *MW*) shall result in the physical disconnection from the *DU* system unless it is served by the supplier of last resort ("*SOLR*"), or, if applicable, procures power from the *WESM*;
2. Prohibits *DUs* from engaging in the supply of electricity to the contestable market except in its capacity as a *SOLR*;
3. Mandates Local *RESs* to wind down their supply businesses within a period of three (3) years;
4. Imposes upon all *RESs*, including *DU*-affiliate *RESs*, a market-share cap of 30% of the total average monthly peak demand of all contestable customers in the competitive retail electricity market; and,
5. Prohibits *RESs* from transacting more than 50% of the total energy transactions of its supply business, with its affiliate contestable customers.



On May 27, 2016, *MERALCO* filed a Petition before *RTC-Pasig*, praying that: (a) a *TRO* and subsequently a Writ of Preliminary Injunction (“*WPI*”) enjoining the *DOE* and *ERC* from implementing the assailed rules be issued; and the assailed rules be declared null and void for being contrary to the *EPIRA* and its *IRR*. In an Order dated June 13, 2016, *RTC-Pasig* granted a 20-day *TRO*, which became effective on June 16, 2016. In an Order dated July 13, 2016, *RTC-Pasig* granted a *WPI*, which became effective on July 14, 2016, and shall be effective for the duration of the pendency of the Petition.

Meanwhile, *ERC* filed a Petition for Certiorari and Prohibition with prayer for *TRO* and/or *WPI* before the *SC* (“*SC* Petition”), which asserted that *RTC-Pasig* has no jurisdiction to take cognizance of *MERALCO*’s Petition, citing Sec. 78 of the *EPIRA*. A similar petition was subsequently filed by the *DOE* before the *SC*.

On October 10, 2016, the *SC*, in relation to the Petition filed by *DOE*, issued a *TRO* that restrained, *MERALCO*, the *RTC-Pasig*, their representatives, agents or other persons acting on their behalf from continuing the proceedings before the *RTC-Pasig*, and from enforcing all orders, resolutions and decisions rendered in Special Civil Action No. 4149 until the petition before the *SC* is finally resolved. In a Resolution dated November 9, 2016, the *SC* denied *MERALCO*’s *MR*.

On November 2, 2016, in relation to the Petition filed by the *ERC*, the *SC* issued a Resolution dated September 26, 2016, which partially granted the *ERC* Petition. While the *SC* allowed the *RTC-Pasig* to proceed with the principal case of declaratory relief, it nonetheless issued a Preliminary Mandatory Injunction (“*PMI*”) against *RTC-Pasig* to vacate the preliminary injunction it previously issued, and Preliminary Injunction (“*PI*”) ordering the *RTC-Pasig* to refrain issuing further orders and resolutions tending to enjoin the implementation of *EPIRA*. On November 14, 2016, *MERALCO* filed a Motion for Partial Reconsideration with Very Urgent Motion to lift *PMI/PI*.

On November 24, 2016, the *ERC* promulgated a resolution moving the contestability date of end users with an average monthly peak demand of at least one (1) *MW* from December 31, 2016 to February 26, 2017. On January 17, 2017, *MERALCO*, through its counsel, received an *SC* Resolution dated December 5, 2016, which consolidated the *SC DOE* Petition with the *SC ERC* Petition. The same resolution also denied the Motion for Partial Reconsideration filed by *MERALCO*.

In relation to the *ERC* and *DOE* Petitions, a separate Petition for Certiorari, Prohibition and Injunction was filed by several institutional customers. In said Petition, said customers sought to declare as null and void, as well as to enjoin the *DOE* and *ERC* from implementing *DOE* Circular No. 2015-06-0010 and *ERC* Resolution Nos. 5, 10, 11 and 28, Series of 2016. Acting on the Petition, the *SC en banc* through a Resolution dated February 21, 2017, issued a *TRO* enjoining the *DOE* and the *ERC* from implementing *DOE* Circular No. 2015-06-0010 and *ERC* Resolution Nos. 5, 10, 11 and 28, Series of 2016. Pursuant to the foregoing, *PEMC* has taken the position that the *TRO* enjoined the voluntary contestability of 750 *kW* to 999 *kW* customers and has not allowed them to switch to the contestable market. The *DOE*, in a press release, has advised that it is in the process, together with *PEMC* and *ERC*, of drafting a general advisory for the guidance of *RCOA* stakeholders. The *PCCI* petition was consolidated with two (2) other separate petitions filed by an educational institution and several distribution utilities. The *DOE* and *ERC* have also filed a consolidated comment on these petitions.

On November 29, 2017, the *DOE* issued two (2) *DOE* Circulars, namely: DC 2017-12-0013, entitled, Providing Policies on the Implementation of *RCOA* for Contestable Customers in the Philippines Electric Power Industry and DC 2017-12-0014, entitled Providing Policies on the Implementation of *RCOA* for *RES* in the Philippine Electric Power Industry. The *DOE* Circulars became effective on December 24, 2017.



Under the *DOE* Circular No. DC 2017-12-0013, it is provided that voluntary participation for contestable customers under *RCOA*-Phase 2 shall now be allowed upon effectivity of said Circular, while voluntary participation of contestable customers with a monthly average peak demand of 500 *kW* to 749 *kW* for the preceding 12 months and demand aggregation for electricity end users within a contiguous area with an aggregate average peak demand of not less than 500 *kW* for the preceding 12-month period, will also be allowed by June 26, 2018 and December 26, 2018, respectively.

On December 22, 2017, *MERALCO* wrote *ERC* and *DOE* to seek guidance on the impact of the *DOE* Circulars in the light of the *TRO* issued by the *SC*. On January 17, 2018, the *DOE* responded that there is no legal impediment to the implementation of the *DOE* Circulars but it defers to the *OSG* for guidance on the legal aspect of the issuances. The *ERC* has yet to respond to *MERALCO*'s letter.

Interim Pre-Emptive Mitigating Measure in the WESM

On May 5, 2014, the *ERC* issued Resolution No 8, Series of 2014, setting an interim pre-emptive mitigating measure in the *WESM*, which established a price threshold in the *WESM* applied over a 72-hour period, which is determined through a rolling average Generated Weighted Average Price ("*GWAP*") of ₱8,186 per *MWh*. Also, a secondary cap amounting to ₱6,245 per *MWh* is imposed upon a breach of the threshold, or secondary cap mechanism. Such interim measure aims to mitigate sustained high prices in the *WESM* during the May and June 2014 supply months. On June 16, 2014, the *ERC* issued another resolution extending the effectivity of the pre-emptive mitigating measure for 45 days from expiration or until August 9, 2014. Public consultation and a subsequent focus group discussion were held on July 23 and 25, 2014, respectively. On August 5, 2014, the *ERC* resolved to (i) adopt a permanent pre-emptive mitigating measure that will be applied in the *WESM*; (ii) direct all interested stakeholders to submit their proposed measures within 20 days from effectivity of such Resolution; and (iii) extend the effectivity of the secondary cap mechanism for a period of 120 days from August 10, 2014 or until the establishment by the *ERC* of a permanent pre-emptive mitigating measure in the *WESM*, whichever comes earlier.

On September 29, 2014, the *ERC* conducted a public consultation on the proposed permanent pre-emptive mitigating measures in the *WESM*. Parties were given until October 7, 2014 to file their comments, if any.

On October 24, 2014, the *WESM* Tripartite Committee issued a Joint Resolution to further extend the interim offer price cap in the *WESM* for 120 days starting October 24, 2014 to harmonize with the finalization of the permanent pre-emptive mitigating measure which shall be applied in the *WESM*. On February 20, 2015, the *WESM* Tripartite Committee issued a joint resolution which extended further the imposition of the interim *WESM* offer price cap at its current level until September 30, 2015.

In December 2014, in its Resolution No. 20, Series of 2014, the *ERC* adopted and established a permanent pre-emptive mitigation measure in the *WESM*. The *ERC* set a Cumulative Price Threshold ("*CPT*") amounting to an average spot price of ₱9,000 per *MWh* over a rolling seven (7) -day period or 168-hour trading interval. Once this *CPT* for said period is breached, it triggers the imposition of a price cap amounting to ₱6,245 per *MWh*. The price cap shall be imposed until after a determination that succeeding *GWAP* rolling average is already below the *CPT*. The pre-emptive measure has taken effect beginning January 9, 2015.

The imposition of the mitigating measure was questioned by the Philippine Independent Power Producers Association ("*PIPPA*") in the *RTC*-Pasig through a Petition for Declaratory Relief with Application for *TRO* and/or Writ of Preliminary Injunction. The Petition prayed for, among others, that the *ERC* Resolutions pertaining to the secondary cap mechanism be declared void *ab initio*. The



original petition was subsequently amended to reflect the promulgation of the subsequent *ERC* resolutions extending the effectivity of the *WESM* price cap. On July 21, 2014, *MERALCO* filed its Motion for Leave to Intervene and to Admit Attached Comment in Intervention. The *RTC-Pasig* admitted *MERALCO*'s intervention and comment in its Order dated October 28, 2014. However, in a Motion for Leave to Admit Supplement Petition, *PIPPA* moved for leave to file a supplemental petition to include *ERC* Resolution No. 20, Series of 2014 which provides for a permanent mitigating measure in the *WESM*. In an Order dated May 5, 2015, the *RTC-Pasig* denied the Motion for Leave to File and Admit Supplemental Petition. *PIPPA* filed a Motion for Partial Reconsideration which was denied by the *RTC-Pasig* in its Resolution dated September 10, 2015. *PIPPA* filed a Petition for Certiorari with the *CA*. The *CA* denied the Petition for Certiorari in its Decision dated June 9, 2017. *PIPPA* filed a *MR* dated July 19, 2017. In a Resolution dated August 16, 2017, the parties were directed to file their comments to the *PIPPA*'s *MR*. *MERALCO* has filed its comment on the *MR*. As at February 26, 2018, *MERALCO* is awaiting the further action of the *CA* on the motion.

On September 29, 2015, the *WESM* Tripartite Committee issued a Joint Resolution further extending the interim offer price cap of ₱32,000 per *MWh* until December 31, 2015. In its Joint Resolution No. 3, Series of 2015, the *WESM* Tripartite Committee resolved to set the *WESM* offer price cap at ₱32,000 per *MWh* and the *WESM* offer price floor of negative ₱10,000 per *MWh* effective January 2016, provided that an annual review shall be undertaken considering the relevant costs assumptions at the time of review.

On December 7, 2015, the *RTC-Pasig* rendered a Decision dismissing the Petition for Declaratory Relief. The *MR* filed by *PIPPA* was denied in a Resolution dated June 16, 2016. *PIPPA* appealed the *RTC-Pasig* Decision with the *SC*. *MERALCO* has filed its comment thereto. *PIPPA* filed a Consolidated Reply on July 17, 2017. As at February 26, 2018, the case is pending before the *SC*.

On May 9, 2017, the *ERC* issued Resolution No. 4, Series of 2017, entitled, "A Resolution Adopting Amendments to the Pre-emptive Mitigating Measure in the *WESM*". They adopted a recalculated cumulative price threshold level of ₱1,080,000 and a shorter five (5) -day (120-hour) rolling average period. This is equivalent to ₱9,000 per *MWh* over said period.

PEZA – ERC Jurisdiction

On September 13, 2007, *PEZA* issued "Guidelines in the Registration of Electric Power Generation Facilities/Utilities/Entities Operating Inside the Ecozones" and "Guidelines for the Supply of Electric Power in Ecozones" ("*Guidelines*"). Under these Guidelines, *PEZA* effectively bestowed upon itself franchising and regulatory powers in Ecozones operating within the legislative franchise areas of *DUs* which are under the legislatively-authorized regulatory jurisdiction of the *ERC*. The Guidelines are the subject of an injunction case filed by the *DUs* in *RTC-Pasig*.

On February 4, 2015, the *RTC-Pasig* issued an Order setting a clarificatory hearing on April 15, 2015. During the said hearing, *MERALCO* manifested that it previously filed a Motion to Withdraw as plaintiff on the basis of letter agreements between *MERALCO* and *PEZA*, which is pending before the *RTC-Pasig*. *MERALCO* submitted the Tripartite Agreement among *PEZA*, *PEPOA* and *MERALCO* for approval of the *RTC-Pasig*. In a Decision dated July 3, 2015, the *RTC-Pasig* approved the Compromise Agreement between *PEZA*, *PEPOA* and *MERALCO*. In the hearing on February 10, 2016, the *RTC-Pasig* dismissed the petition upon motion by *PEZA*. The *ERC* filed an *MR* which is pending resolution by the *RTC-Pasig*.



Purchase of Subtransmission Assets ("STAs")

On April 17, 2012, *MERALCO* and *TransCo* filed a joint application for the approval of the Batch 4 contract to sell with the *ERC*. On April 22, 2013, the *ERC* issued a Decision on *MERALCO*'s joint application for the acquisition of the Batch 4 contract to sell. On June 21, 2013 and July 3, 2013, *MERALCO* and *TransCo* filed a Motion for Partial Reconsideration and *MR*, respectively, regarding the exclusion of certain facilities for acquisition.

On May 22, 2014, *MERALCO* and *TransCo* received an *ERC* Order dated May 5, 2014 denying *MERALCO* and *TransCo*'s Motions. On June 5, 2014, *MERALCO* filed a clarificatory motion and an *MR* of the May 5, 2014, *ERC* Order, which was denied by the *ERC* through an Order dated June 16, 2014. On October 10, 2014, *MERALCO* filed a Motion to Reopen Proceedings for the reception of new evidence to support *MERALCO*'s position on the acquisition of excluded *STAs*. The Motion was heard by the *ERC* on October 17, 2014. After the parties have submitted their respective comments and pleadings, the *ERC* conducted another hearing on February 23, 2015. During the hearing, *NGCP* was given three (3) days from the said date to file its comment on the subsequent pleadings filed, after which the case is deemed submitted for resolution.

In an Order dated March 4, 2015, the *ERC* considered but denied the new and substantive allegations in *MERALCO*'s Motion to Reopen Proceedings. *MERALCO* then filed a Petition for Review with the *CA* to question the Orders of the *ERC*. In a Decision dated August 12, 2016, the *CA* dismissed the Petition. On September 17, 2016, *MERALCO* filed a *MR*. In an Amended Decision dated September 15, 2017, the *CA* granted *MERALCO*'s *MR* and approved the sale of the Dasmarinas-Abubot-Rosario 115 *kV* line and Rosario substation equipment in favor of *MERALCO*. *NGCP* filed a *MR* (of the Amended Decision) dated October 4, 2017.

On March 20, 2015, *MERALCO* filed a case for "Interpleader with Consignation and Specific Performance" against *TransCo* and the Municipality of Labrador, Pangasinan ("*Labrador*") with the *RTC-Pasig*, praying for the *RTC-Pasig* to (a) accept and approved the consignation of the amount of ₱194.1 million; (b) declare *MERALCO* to have paid in full the purchase price of the sale of *TransCo*'s assets; (c) direct *TransCo* to execute the corresponding Deeds of Absolute Sale; and (d) direct *Labrador* and *TransCo* to interplead their respective claims. On April 14 and 20, 2015, *Labrador* and *TransCo* filed their respective Motions to dismiss on the ground of impropriety of the filing of the Interpleader and on the ground of *litis pendentia*. *MERALCO* received an Order from *RTC-Pasig* granting the Motions to Dismiss of both *TransCo* and *Labrador*. *MERALCO* filed a *MR* which is pending resolution. In a Letter dated December 27, 2017, *Labrador* denied *TransCo*'s request for settlement of the warrant of distraints issued by said city against *TransCo*'s properties, including the subject properties for local business tax claims. As at February 26, 2018, *MERALCO* is awaiting for *CA*'s decision before any action may be taken in relation to the contract to sell.

On December 12, 2011, *MERALCO* signed various agreements for the acquisition of certain sub transmission assets of *TransCo* within the *MERALCO* franchise area for its sole account, as well as through a consortium with Batangas II Electric Cooperative, Inc., ("*BATELEC II*") and First Bay Power Corporation ("*FBPC*"). On September 18, 2012, an amended consortium agreement was executed between *MERALCO* and *FBPC*. On October 17, 2012, *MERALCO* signed two (2) separate amended consortium agreements with *BATELEC II*, and with *FBPC* and *BATELEC II*. These amended consortium agreements superseded the agreements signed on December 12, 2011. On December 27 and 28, 2012, the Contract to Sell and Consortium Agreements, respectively, covering these sub transmission assets were filed with the *ERC* for approval.



The applications for approval of the Consortium Agreement between *MERALCO* and *BATELEC II* and the Contract to Sell among *TransCo*, *MERALCO* and *BATELEC II* were submitted for resolution of the *ERC*. As at February 26, 2018, the application is pending approval by the *ERC*.

FiT

Pursuant to *RA* No. 9513, or the Renewable Energy Act of 2008 (“*RE Act*”), the *ERC* issued Resolution No. 16, Series of 2010, Adopting the *FiT* Rules, on July 23, 2010. As defined under the *FiT* Rules, the *FiT* system is as a renewable energy policy that offers guaranteed payments on a fixed per *kWh* for electricity from wind, solar, ocean, hydropower and biomass energy sources, excluding any generation for own use.

On May 16, 2011, the National Renewable Energy Board (“*NREB*”) filed its Petition to Initiate Rule Making for the Adoption of *FiT*. The Petition proposed a specific *FiT* Rate for each emerging renewable resource. On July 27, 2012, after undergoing several public consultations and public hearings, the *ERC* approved *FiT* Rates lower than the rates applied by the *NREB*.

To fund the *FiT* payments to eligible *RE* developers, a *FiT-All* charge shall be imposed on all end-users. The *FiT-All* will be established by the *ERC* upon petition by *TransCo*, which had been designated as the *FiT* Fund Administrator.

On February 5, 2014, the *ERC* released the *FiT-All* disbursement and Collection Guidelines (“*FiT Guidelines*”) to supplement the *FiT* Rules. This set of guidelines will govern how the *FiT-All* will be calculated using the formulae provided. It will also outline the process of billing and collecting the *FiT-All* from the electricity consumers, the remittance to a specified fund, the disbursement from the *FiT-All* fund and the payment to eligible *RE* developers.

On July 30, 2014, *TransCo* filed its Application for Approval of the *FiT-All* for calendar years 2014 and 2015. On October 7, 2014, the *ERC* provisionally approved a *FiT-All* of ₱0.0406 per *kWh* effective in the January 2015 billing as a separate line item in the bills of end consumers. In its letter to *MERALCO* dated December 18, 2014, the *ERC* clarified that the January 2015 billing covers consumption of customers for the period December 26, 2014 to January 25, 2015.

On December 23, 2014, *MERALCO* received a copy of a Petition for Prohibition and Certiorari filed with the *SC* against the *ERC*, *DOE*, *TransCo*, *NREB* and *MERALCO*. The Petition seeks (i) the issuance of a *TRO* and/or *WPI*, and after giving due course to the Petition, a Writ of Prohibition to enjoin the respondents from implementing the *FiT-All*, the *FiT* Rules and *FiT* Guidelines; and (ii) the annulment of the *FiT* Rules and *FiT* Guidelines. The parties have been directed to submit their respective memoranda.

On April 30, 2014, the *DOE* issued a certification revising the installation target for solar from 50 *MW* to 500 *MW*, an additional capacity of 450 *MW*. In its certification, the *DOE* stated that “solar energy generation projects given their short installation period can greatly contribute in providing additional generating and reserve capacity in the summer seasons of 2015 and 2016”.

On January 28, 2015, the *ERC* conducted a public consultation on the increase of the installation target for solar renewable energy generation (additional 450 *MW*) and the *FiT* Rate for the additional solar capacity. In the said hearing, it was clarified that the additional 450 *MW* installation capacity for solar is already approved by the *DOE*. On April 28, 2015, the *ERC* issued a Decision dated March 27, 2015 setting the new solar *FiT* Rate at ₱8.69 per *kWh*, which shall apply prospectively.



On April 7, 2015, the *DOE* issued a certification revising the installation target for wind from 200 *MW* to 400 *MW*. On April 13, 2015, the *ERC* initiated the review of the *FiT* for wind technology. In a letter dated April 15, 2015, the *ERC* directed the *NREB* to submit a proposal regarding the review of *FiT* for wind technology beyond the original 200 *MW* installation target. The *NREB* proposed a Wind *FiT* of ₱8.49 per *kWh*. On July 30, 2015, the *ERC* conducted a public consultation on the new proposed Wind *FiT*. In a Decision dated October 6, 2015, the *ERC* set the Wind *FiT* at ₱7.40 per *kWh*. *MERALCO* filed a *MR* on the Decision. As at February 26, 2018, the *MR* is pending further action of the *ERC*.

On December 22, 2015, *TransCo* filed its Application for Approval of the *FiT-All* for calendar year 2016. In an Order dated February 16, 2016, the *ERC* provisionally approved a *FiT-All* of ₱0.1240 per *kWh* effective in the succeeding billing period after *TransCo* received the Order. The *FiT-All* was implemented starting April 2016 billing month.

On December 1, 2016, *TransCo* filed its Application for Approval of the *FiT-All* for calendar year 2017. In an Order dated April 26, 2017, the *ERC* set the case for initial hearing on May 15, 19 and June 2 and 9, respectively. Hearings on this case have been completed and the parties have filed their respective memoranda.

On August 30, 2017, *TransCo* filed its Application for Approval of the *FiT-All* for calendar year 2018 seeking to collect a *FiT-All* rate of ₱0.2932 per *kWh*. The initial hearing of this case was held on December 6, 2017 where *MERALCO* cross-examined a witness of *TransCo*. The next hearing is on February 22, 2018 for the continuation of cross examination by *MERALCO* and other Intervenors of the said witness.

On September 29, 2016, Alternergy Wind One Corporation, Petrowind Energy, Inc. and Trans-Asia Renewable Energy Corporation filed a Petition to Initiate Rule-Making to adjust the Wind *FiT* rate of ₱7.40 per *kWh* to ₱7.93 per *kWh*. *MERALCO* filed an intervention in the case. The hearing on the Petition was set on January 6, 2017. *MERALCO*'s motion on the propriety of the petition has been submitted for the resolution of the *ERC*.

Net Metering Program

The *RE Act* mandates the *DUs* to provide the mechanism for the “physical connection and commercial arrangements necessary to ensure the success of the *RE* programs”, specifically the Net Metering Program. The *RE Act* defines Net Metering as “a system, appropriate for distributed generation, in which a distribution grid user has a two-way connection to the grid and is only charged for his net electricity consumption and is credited for any overall contribution to the electricity grid”. By their nature, net metering installations will be small (less than 100 *kW*) and will likely be adopted by households and small business end-users of *DUs*.

After consultations with stakeholders, the *ERC* issued on July 3, 2013 its Resolution No. 09, Series of 2013, entitled, “A Resolution Adopting the Rules enabling the Net Metering Program for Renewable Energy”. The Rules will govern the *DUs*' implementation of the Net Metering Program. Included in the Rules are the interconnection standards that shall provide technical guidance to address engineering, electric system reliability, and safety concerns for net metering interconnections. The final pricing methodology, however, will be addressed in another set of rules and will be endorsed to the *ERC* in due course. In the meantime, the *DUs*' blended generation cost equivalent to the generation charge, shall be used as the preliminary reference price in the net metering agreement. The Rules took effect on July 24, 2013. As at December 31, 2017, *MERALCO* has already installed 1,197 meters and energized 1,090 net metering customers. *MERALCO* is the first *DU* in the country which implemented the Net Metering Program.



Interruptible Load Program (“ILP”)

In an *ERC* Order dated April 11, 2014, the *ERC* approved with modification *MERALCO*’s request that it be allowed to adopt and implement the *ILP*. *ILP* protocols, compensation and recovery mechanism are governed by *ERC* Resolution No. 5, Series of 2015 “A Resolution Adopting the Amended Rules to Govern the Interruptible Load Program” and *DOE* Circular No. DC2015-06-0003 “Providing the Interim Manner for Declaring Bilateral Contract Quantities in the Wholesale Electricity Spot Market and Directing the Philippine Electricity Market Corporation to Establish Necessary Protocols to Complement the Interruptible Load Program”.

To prepare for the scheduled maintenance of the Malampaya gas facility, *MERALCO*, as directed by the *DOE*, conducted a forum for its customers participating in the *ILP* on January 19, 2017. Under the *ILP*, a customer may voluntarily reduce its load requirement from the grid usually by shifting its requirement to its generator set.

As at December 31, 2017, there are 161 companies with a total committed de-loading capacity of 582 *MW* that have signed up with *MERALCO*, *MPower* and with other retail electricity suppliers as *ILP* participants.

Long-Term Indebtedness Application

On June 25, 2015, *MERALCO* filed an Application, with prayer for provisional authority, for continuing authority to (a) issue bonds or other evidence of indebtedness for as long as it maintains 50:50 long-term debt to equity ratio; and (b) whenever necessary, to mortgage, pledge or encumber any of its property to any creditor in connection with its authority to issue bonds or any other evidence of long-term indebtedness. The hearing on the application was conducted on October 6, 2015. In an Order dated October 12, 2015, the *ERC* directed *MERALCO* to submit additional documents in support of its Application which *MERALCO* complied with. However, due to changes in the financial climate which may affect the terms and conditions of any financial borrowings, *MERALCO* has filed a motion to withdraw the application without prejudice to its refiling at a later date. In an Order dated March 22, 2016, the *ERC* granted *MERALCO*’s Motion to Withdraw but still required *MERALCO* to submit certain documents. *MERALCO* filed a Motion for Partial Reconsideration questioning the requirement which is pending before the *ERC*. As at February 26, 2018, the *ERC* has yet to resolve *MERALCO*’s Motion for Partial Reconsideration.

Prepaid Retail Electricity Service (“PRES”)

On December 12, 2014, *MERALCO* filed an application for authority to offer and provide *PRES* to its customers as well as the applicable rules to govern *PRES*. In a Decision dated April 27, 2015, the *ERC* approved the application with modification. As at December 31, 2017, there are 89,717 customers availing of *PRES*.

CSP for Power Supply Agreements

As early as February 2013, the *ERC* posted the first draft of rules on *PSA* approval, solicited comments from stakeholders thereon and conducted various focused group discussions. Said draft required *DUs* to undergo *CSP* in their supply procurement, required a specific procedure for such and prescribed a *PSA* template.

Meanwhile, in October 2014, the *DOE* issued for comments its draft Circular on Demand Aggregation and Supply Auctioning Policy (“*DASAP*”). This was likewise subjected to public consultations.



In June 2015, *DOE* promulgated *DOE* Circular No. 2015-06-0008, "Providing Policies for Further Enhancement of the *WESM* Design and Operations", prescribing *DUs* to procure all its uncontracted demand through *CSP*, through the participation of a Third Party and which may be done by *DUs* on an aggregated basis. The *DOE* Circular gave *DOE* and *ERC* 120 days to issue the necessary Implementing Guidelines ("*IG*"). Instead of issuing an *IG*, in a Joint Resolution dated October 20, 2015, it was agreed by *DOE* and *ERC* that the latter shall be the one to issue the relevant *CSP* regulations. On the same date, *ERC* promulgated Resolution No. 13, Series of 2015.

ERC Resolution No. 13, Series of 2015 included the following provisions:

- All *DUs* are required to undergo *CSP*. Pending the *ERC*'s issuance of a prescribed process, *DUs* may adopt any accepted form of *CSP*, provided that the terms of reference shall include, among others, the following – (a) contract capacity or energy volume, (b) generation source, (c) method of fuel procurement, (d) contract period, (e) tariff structure, (f) Philippine peso or foreign currency denominated payment, (g) penalties, (h) applicable transmission projects, and (i) other key parameters.
- A *CSP* is successful if there are at least two (2) qualified bids. Should there be at least two (2) failed bids, then a *DU* can proceed with direct negotiation.
- The *CSP* requirement shall apply to *PSAs* that although executed, have not yet been filed for approval before the *ERC*.

On March 15, 2016, *ERC* released Resolution No. 1, Series of 2016 entitled, "A Resolution Clarifying the Effectivity of *ERC* Resolution No. 13, Series of 2015". In this new Resolution, *ERC* clarified that after judicious study and due consideration of views raised by different industry stakeholders, it has resolved that:

- The effectivity of *ERC* Resolution No. 13, Series of 2015 is hereby restated to be April 30, 2016.
- On the other forms of *CSP* referred to in Section 2 of the *ERC* Resolution No. 13, Series of 2015, these should likewise comply with the minimum terms of reference and the requirement of at least two (2) qualified bids for the *CSP* to be considered successful.

In reference to *PSAs* with provisions allowing the automatic renewal or extension of their term, *PSAs* that were previously approved by the *ERC* or filed with the *ERC* before the effectivity of this Resolution may have one (1) automatic renewal or extension for a period not exceeding one (1) year from the end of their respective terms. Upon effectivity of this Resolution, automatic renewal clauses or extension of *PSAs* shall no longer be permitted.

On November 18, 2016, *MERALCO* received a copy of the Petition dated April 28, 2016 filed by a consumer group in the *SC* against *ERC*, *DOE*, *MERALCO*, *Central Luzon Power*, *St. Raphael*, *PEDC*, *Mariveles Power*, *AIE*, *RP Energy* and the Philippine Competition Commission which sought to declare as void Resolution No. 1, Series of 2016 and to mandate the *ERC* to disapprove all *PSA* applications for failing to comply with the *CSP* requirement. In a Resolution dated November 16, 2016, the *SC* directed all parties to comment on the Petition. *MERALCO* has filed its comments to the Petition. In a Resolution dated June 17, 2017, the petitioners were directed to file their replies to the comments filed by respondents.

On February 9, 2018, the *DOE* published *DOE* Circular No. DC2018-02-003, entitled, "Adopting and Prescribing the Policy for the Competitive Selection Process in the Procurement by Distribution



Utilities of Power Supply Agreements for the Captive Market". Upon effectivity of the Circular, all prospective *PSAs* in grid and off-grid areas shall be procured through *CSP*.

The *CSP* under the Circular involves publication of Invitation to Bid, pre-bid conference, bid evaluation, and pre-/post-qualification of winning bidder. Exemption from *CSP* may be granted by the *DOE* in the following instances:

- a. Generation project owned by the *DU* funded by grant or donations
- b. Negotiated procurement of emergency supply
- c. Provision of supply in off-grid areas prior to the entry of New Power Providers
- d. Provision of supply by *PSALM* through bilateral contracts for power produced from undisposed generating assets and *IPP* contracts sanctioned by *EPIRA*

PSAs that were granted exemption from *CSP* shall be implemented by the *DU* immediately without prejudice to the evaluation and final decision of the *ERC*.

The *DU's CSP* may be managed by a Third Party Bids and Awards Committee ("*TPBAC*") or a Third Party Administrator ("*TPA*"). Each *CSP* shall be completed within five (5) months from the time of the publication of the Invitation to Bid until submission of the *PSA* to the *ERC*.

Direct negotiations may be made by the *DUs* after at least two (2) failed *CSPs* and there is no outstanding dispute on the conducted *CSP*. A *CSP* is considered failed when during its conduct:

- a. No proposal was received by the *DU*
- b. Only one (1) generator submitted an offer
- c. Competitive offers of prospective generators failed to meet the requirements prescribed in the bid document.

Within 60 days upon effectivity of the Circular, the *ERC* shall develop rules and procedures to:
(i) support the Circular, including guidelines for *TPA* accreditation and a *PSA* template, and
(ii) address disputes arising from the conduct of the *CSP*. As at February 26, 2018, *MERALCO* is currently awaiting the rules and procedures to be promulgated by the *ERC*.

32. Event After the Financial Reporting Date

On February 26, 2018, the *BOD* of *MERALCO* approved the declaration of cash dividends of ₱8.065 a share to all shareholders of record as at March 28, 2018, payable on April 25, 2018. This consists of a final regular cash dividend of ₱4.478 per share and a special cash dividend of ₱3.587 per share.



INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Board of Directors and Stockholders
Manila Electric Company and Subsidiaries
Lopez Building, Ortigas Avenue
Barangay Ugong, Pasig City, Metro Manila

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Manila Electric Company and Subsidiaries (the Group) as at December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017 included in this SEC Form 17-A and have issued our report thereon dated February 26, 2018. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for the purpose of complying with Securities Regulation Code Rule 68, As Amended (2011), and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly states, in all material respects, the information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Martin C. Guantes

Martin C. Guantes

Partner

CPA Certificate No. 88494

SEC Accreditation No. 0325-AR-3 (Group A),

August 25, 2015, valid until August 24, 2018

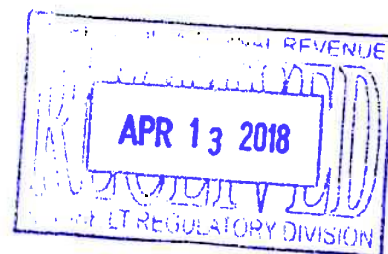
Tax Identification No. 152-884-272

BIR Accreditation No. 08-001998-52-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 6621267, January 9, 2018, Makati City

February 26, 2018



MANILA ELECTRIC COMPANY AND SUBSIDIARIES
Schedule C: Accounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements
As at December 31, 2017
(Amounts in Millions Pesos)

Name of Related Party	January 1, 2017	Additions	Collections	Amount written off	Current	Noncurrent	December 31, 2017
Comstech Integration Alliance, Inc.	269	42	(57)	-	254	-	254
Meralco Energy Inc.	26	9	(10)	-	25	-	25
Miescor Builders, Inc.	18	2	(4)	-	16	-	16
Miescor Logistics, Inc.	14	9	(10)	-	13	-	13
Meralco Industrial Engineering Services Corporation	12	7	(12)	-	7	-	7
Radius Telecoms, Inc.	9	28	(28)	-	9	-	9
MRail, Inc.	4	-	-	-	4	-	4
Corporate Information Solutions, Inc.	1	4	(4)	-	1	-	1
Meralco Financial Services Corporation	4	-	(4)	-	-	-	-
	357	101	(129)	-	329	-	329

MANILA ELECTRIC COMPANY AND SUBSIDIARIES
Schedule D: The Movement of Intangible Assets (Included under Other Noncurrent Assets)
As at December 31, 2017
(Amounts In Millions Pesos)

Description	January 1, 2017	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	December 31, 2017
Software	2,491	158	(569)	30		2,050
Land and leasehold rights	173	-	(18)	-		155
Franchise	49	-	-	-	-	49
TOTAL	2,713	158	(587)	30	-	2,254

MANILA ELECTRIC COMPANY AND SUBSIDIARIES
Schedule E: Interest Bearing Long-term Financial Liabilities
As at December 31, 2017
(Amounts In Million Pesos)

Title of issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of interest-bearing long-term financial liabilities" in the Consolidated Statement of Financial Position	Amount shown under caption "Interest-bearing long-term financial liabilities - net of current portion" in the Consolidated Statement of Financial Position
Bonds:			
<i>P11,500 Million, 7-Year Bonds</i>	11,500	-	11,500
<i>P7,000 Million , 12-Year Bonds</i>	7,000	-	7,000
Fixed Rate Loans -			
<i>P7,200 Million, 10-Year Note Facility</i>	7,200	360	5,760
<i>P600 Million, 10-Year Term Loan Facility</i>	600	30	570
<i>P130 Million, 7-Year Term Loan Facility</i>	130	24	58
Redeemable Preferred Stock		1,496	-
Total		1,910	24,888
Less Unamortized Debt Issue Cost		26	102
Balance at the end of the year		1,884	24,786

MANILA ELECTRIC COMPANY AND SUBSIDIARIES

Schedule H. Capital Stock

As at December 31, 2017

(Amounts in millions)

Title of Issue	Number of shares authorized	Number of shares issued and outstanding as shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties	Directors, officers and employees	Others
Common Stock	1,250	1,127	-	890	1	236

MANILA ELECTRIC COMPANY AND SUBSIDIARIES
Schedule 1. List of Effective Standards and Interpretations
As at December 31, 2017

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS (issued as of December 31, 2016)		ADOPTED	NOT ADOPTED	NOT APPLICABLE
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	X		
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			X
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			X
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			X
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			X
PFRS 2	Amendments to PFRS 1: Government Loans		Not Early Adopted	
	Amendment to PFRS 1: Meaning of Effective PFRSs			X
	Share-based Payment	X		
	Amendments to PFRS 2: Vesting Conditions and Cancellations	X		
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions	X		
PFRS 3 (Revised)	Amendment to PFRS 2: Definition of Vesting Condition	X		
	Amendment to PFRS 2: Classification and Measurement of Share-based Payment Transactions	X		
	Business Combinations	X		
	Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination	X		
	Amendment to PFRS 3: Scope Exceptions for Joint Arrangements	X		
PFRS 4	Insurance Contracts	X		
PFRS 5	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	X		
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4	X	Not Early Adopted	
PFRS 6	Non-current Assets Held for Sale and Discontinued Operations	X		
	Amendment to PFRS 5: Changes in Methods of Disposal	X		
PFRS 7	Exploration for and Evaluation of Mineral Resources	X		X
	Financial Instruments: Disclosures	X		
PFRS 8	Amendments to PFRS 7: Transition	X		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	X		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	X		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	X		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	X		
PFRS 9	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	X	Not Early Adopted	
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	X		
	Amendment to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	X		
	Amendment to PFRS 7: Servicing Contracts	X		
	Amendment to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements	X		
PFRS 10	Operating Segments	X		
	Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets	X		
PFRS 11	Financial Instruments		Not Early Adopted	
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures		Not Early Adopted	
PFRS 12	Amendments to PFRS 9: Prepayment Features with Negative Compensation		Not Early Adopted	
	Consolidated Financial Statements	X		
PFRS 13	Amendments to PFRS 10: Investment Entities	X		
	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	X	Not Early Adopted	
PFRS 14	Amendments to PFRS 10: Applying the Consolidation Exception	X		
	Joint Arrangements	X		
PFRS 15	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations	X		
	Disclosure of Interests in Other Entities	X		
PFRS 16	Amendments to PFRS 12: Investment Entities	X		
	Amendments to PFRS 12: Applying the Consolidation Exception	X		
PFRS 17	Amendments to PFRS 12: Clarification of the Scope of the Standard	X		
	Fair Value Measurement	X		
PFRS 18	Amendment to PFRS 13: Short-term Receivables and Payables	X		
	Amendment to PFRS 13: Portfolio Exception	X	Not Early Adopted	
PFRS 19	Regulatory Deferral Accounts		Not Early Adopted	
	Revenue from Contracts with Customers	X		
PFRS 20	Leases		Not Early Adopted	
	Revenue from Contracts with Customers		Not Early Adopted	
PFRS 21	Philippine Accounting Standards		Not Early Adopted	
	Presentation of Financial Statements	X		
PFRS 22	Amendment to PAS 1: Capital Disclosures	X		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	X		X
PFRS 23	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	X		
	Amendments to PAS 1: Disclosure Initiatives	X		
PFRS 24	Inventories	X		
	Statement of Cash Flows	X		
PFRS 25	Amendments to PAS 7: Disclosure Initiative	X		
	Accounting Policies, Changes in Accounting Estimates and Errors	X		
PFRS 26	Events after the Balance Sheet Date	X		
	Construction Contracts	X		
PFRS 27	Income Taxes	X		
	Amendment to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses	X		
PFRS 28	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	X		
	Property, Plant and Equipment	X		
PFRS 29	Amendment to PAS 16: Revaluation Method - Proportionate Restatement of Accumulated Depreciation	X		
	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and Amortization	X		
PFRS 30	Amendments to PAS 16: Bearer Plants			X
	Leases	X		
PFRS 31	Revenue	X		
	Employee Benefits	X		
PFRS 32	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	X		
	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	X		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS (issued as of December 31, 2016)		ADOPTED	NOT ADOPTED	NOT APPLICABLE
PAS 20	Amendments to PAS 19: Regional Market Issue Regarding Discount Rate	X		
PAS 21	Accounting for Government Grants and Disclosure of Government Assistance			X
	The Effects of Changes in Foreign Exchange Rates	X		
	Amendment to PAS 21: Net Investment in a Foreign Operation	X		
PAS 23 (Revised)	Borrowing Costs	X		
PAS 24 (Revised)	Related Party Disclosures	X		
PAS 26	Amendments to PAS 24: Key Management Personnel			
PAS 27 (Amended)	Accounting and Reporting by Retirement Benefit Plans			X
	Separate Financial Statements	X		
PAS 28 (Amended)	Amendments to PAS 27: Equity Method in Separate Financial Statements	X		
	Investments in Associates and Joint Ventures	X		
	Amendments to PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture			
	Amendments to PAS 28: Investment Entities	X		
	Amendments to PAS 28: Applying the Consolidation Exception			
	Amendments to PAS 28: Measuring an Associate or Joint Venture at Fair Value	X		
	Amendments to PAS 28: Long-term Interests in Associates and Joint Ventures			
PAS 29	Financial Reporting in Hyperinflationary Economies			X
PAS 32	Financial Instruments: Disclosure and Presentation	X		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			X
	Amendment to PAS 32: Classification of Rights Issues			X
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	X		
PAS 33	Earnings per Share	X		
PAS 34	Interim Financial Reporting	X		
PAS 36	Amendment to PAS 34: Disclosure Information 'Elsewhere in the Interim Financial Report'	X		
	Impairment of Assets	X		
PAS 37	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	X		
PAS 38	Provisions, Contingent Liabilities and Contingent Assets	X		
	Intangible Assets	X		
	Amendments to PAS 38: Revaluation Method - Proportionate Restatement of Accumulated Amortization	X		
PAS 39	Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	X		
	Financial Instruments: Recognition and Measurement			
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	X		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			X
	Amendments to PAS 39: The Fair Value Option	X		
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	X		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	X		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	X		
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives	X		
	Amendment to PAS 39: Eligible Hedged Items			X
	Amendment to PAS 39: Recognition and Measurements – Novation of Derivatives and Continuation of Hedge Accounting			X
PAS 40	Investment Property	X		
	Amendment to PAS 40: Clarifying the Interrelationship between PFRS 3 and PAS 40 when Classifying Property as Investment Property or Owner-Occupied Property			
	Amendment to PAS 40: Transfer of Investment Property	X		
PAS 41	Agriculture		Not Early Adopted	X
	Amendments to PAS 41: Bearer Plants			X
Philippine Interpretations				
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	X		
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			
IFRIC 4	Determining Whether an Arrangement Contains a Lease	X		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			X
IFRIC 6	Liabilities arising from Participating in a Specific Market – Waste Electrical and Electronic Equipment			X
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			X
IFRIC 8	Scope of PFRS 2	X		
IFRIC 9	Reassessment of Embedded Derivatives	X		
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			
IFRIC 10	Interim Financial Reporting and Impairment			
IFRIC 11	PFRS 2 - Group and Treasury Share Transactions	X		
IFRIC 12	Service Concession Arrangements			X
IFRIC 13	Customer Loyalty Programmes	X		
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	X		
IFRIC 15	Agreements for the Construction of Real Estate			
IFRIC 16	Agreements for the Construction of Real Estate		Not Early Adopted	
IFRIC 17	Hedges of a Net Investment in a Foreign Operation			X
IFRIC 18	Distributions of Non-cash Assets to Owners	X		
IFRIC 19	Transfers of Assets from Customers	X		
IFRIC 20	Extinguishing Financial Liabilities with Equity Instruments			X
IFRIC 21	Shipping Costs in the Production Phase of a Surface Mine			X
IFRIC 22	Leases	X		
IFRIC 23	Foreign Currency Transactions and Advance Consideration		Not Early Adopted	
	Uncertainty over Income Tax Treatments		Not Early Adopted	
SIC-7	Introduction of the Euro			X
SIC-10	Government Assistance – No Specific Relation to Operating Activities			X
SIC-15	Operating Leases – Incentives	X		
SIC-25	Income Taxes – Changes in the Tax Status of an Entity or its Shareholders			X
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	X		
SIC-29	Service Concession Arrangements: Disclosures	X		
SIC-31	Revenue - Barter Transactions Involving Advertising Services			X
SIC-32	Intangible Assets - Web Site Costs			X

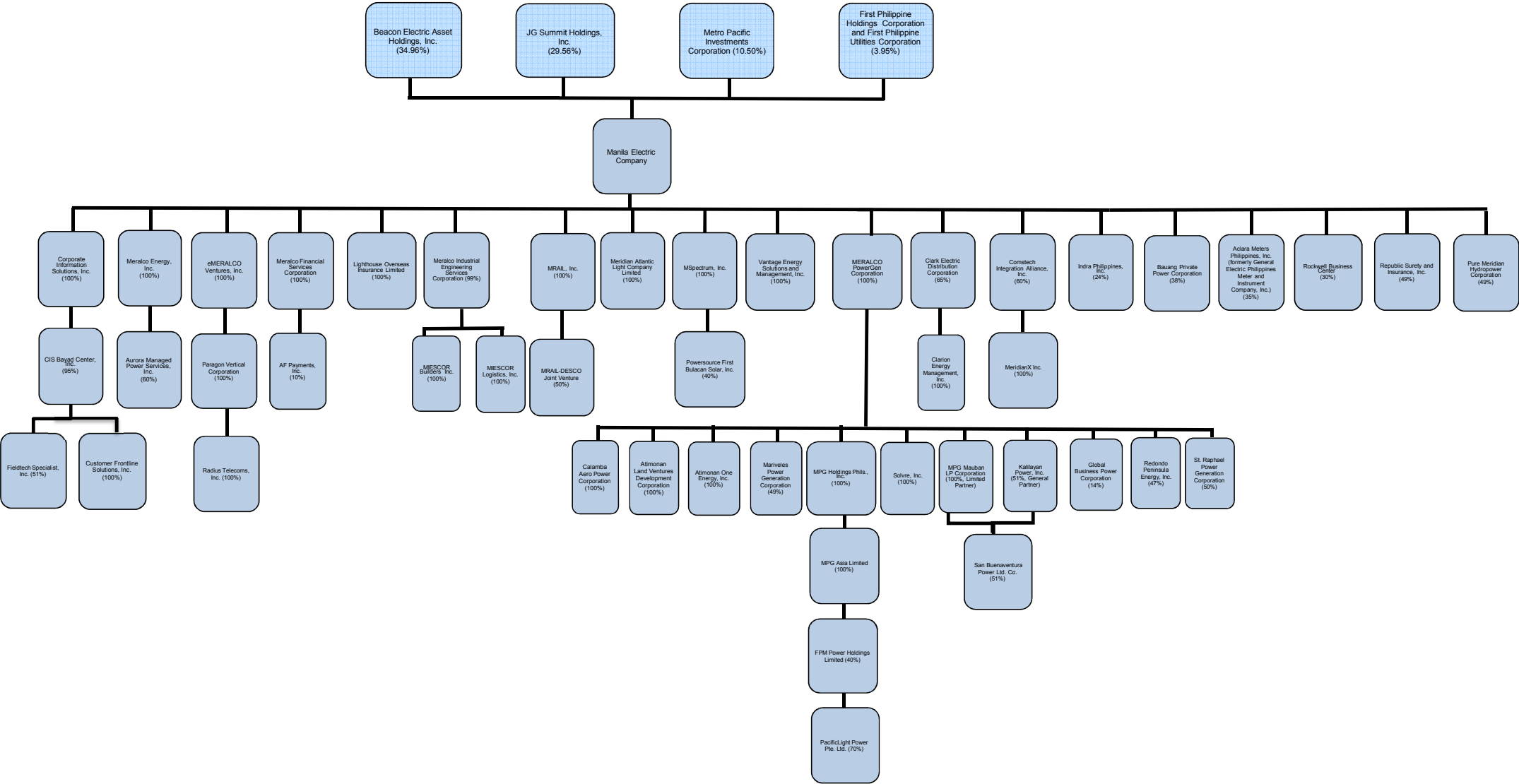
MANILA ELECTRIC COMPANY
Schedule J: Reconciliation of Retained Earnings Available for Dividend Declaration
As at December 31, 2017
(Amounts in millions)

Unappropriated retained earnings as at December 31, 2016	P 53,100
Adjustments in previous year's reconciliation:	
Unrealized foreign exchange gain	(196)
Deferred tax assets	(23,758)
Revaluation increment on utility plant and others	<u>(16,707)</u>
Retained earnings available for dividends declaration as at December 31, 2016	<u>12,439</u>
Net income based on the face of annual parent company financial statements	20,235
Reconciling items:	
Dividends declared during the year	(20,541)
Unrealized foreign exchange gain	(12)
Movement of deferred tax assets	(2,225)
Depreciation of revaluation increment on utility plant and others - net of tax	<u>253</u>
	<u>(2,290)</u>
Retained earnings available for dividend declaration as at December 31, 2017	<u><u>P 10,149</u></u>

MANILA ELECTRIC COMPANY AND SUBSIDIARIES

Schedule K: Map Showing the Relationships among the Companies within the Group

As at December 31, 2017



MANILA ELECTRIC COMPANY AND SUBSIDIARIES

Financial Soundness Indicators

December 31, 2017, 2016 and 2015

	2017	2016	2015
Current Ratio ⁽¹⁾	0.93 : 1.00	0.84 : 1.00	1.02 : 1.00
Debt to Equity Ratio ⁽²⁾	0.55 : 1.00	0.54 : 1.00	0.38 : 1.00
Asset to Equity Ratio ⁽³⁾	4.12x	3.98x	3.52x
Interest Coverage Ratio ⁽⁴⁾	17.78x	19.33x	20.19x
Profit margin Ratio ⁽⁵⁾	0.07x	0.07x	0.07x
Return on Assets ⁽⁶⁾	0.07x	0.06x	0.07x
EBITDA Margin ⁽⁷⁾	12.20%	13.24%	12.04%

⁽¹⁾ Current ratio is measured as current assets divided by current liabilities.

⁽²⁾ Debt to equity ratio is measured as total debts divided to total equity attributable to equity holders of the parent.

⁽³⁾ Asset to equity ratio is measured as total assets divided by total equity attributable to equity holders of the parent.

⁽⁴⁾ Interest coverage ratio is measured as earnings before interest and taxes, divided by total interest and other financial charges.

⁽⁵⁾ Profit margin ratio is computed by dividing net income attributable to equity holders of the parent with total revenues.

⁽⁶⁾ Return on assets is measured as net income attributable to equity holders of the parent with total assets.

⁽⁷⁾ EBITDA margin is measured as EBITDA divided by total revenues.

EBITDA is measured as net income excluding depreciation and amortization, impairment of noncurrent assets, interest and other financial charges, interest and other financial income, equity in net earnings or losses of associates and joint ventures, foreign exchange gains or losses, mark-to-market gains or losses, provision for income tax and other non-recurring gains or losses, if any.

CERTIFICATION OF INDEPENDENT DIRECTOR

I, Pedro E. Roxas, Filipino, of legal age and a resident of 6 Ipil Road, South Forbes Park, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of MERALCO and have been its independent director since May 25, 2010 (where applicable)
2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
Roxas Holdings Inc.	Chairman	Jan. 25, 1995 to Present
Roxas and Company, Inc.	Chairman	March 24, 2009 to Present
Hawaiian-Phil Co.	Chairman	Sep. 09, 2013 to Present
Brightnote Assets Corporation	Director	Aug. 31, 1999 to Present
BDO Private Bank	Independent Director	Feb. 16, 2001 to Present
PLDT	Independent Director	Mar. 1, 2001 to Present
Fundacion Santiago	Director, President	Dec. 1, 1993 to Present
Phil. Business for Social Progress	Trustee	2001 to Present
Club Punta Fuego Inc.	Chairman	Dec. 16, 1997 to Present
CEMEX Holdings Phil. Inc.	Independent Director	June 03, 2016 to Present
Roxas Foundation Inc.	Trustee	May 17, 2016 to Present

3. I possess all the qualifications and none of the disqualifications to serve as an independent director of MERALCO, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances
4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code (where applicable).

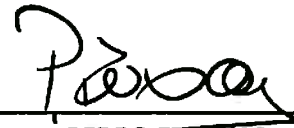
NAME OF DIRECTOR/OFFICER/SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
NOT THAT I AM AWARE OF	NOT APPLICABLE	NOT APPLICABLE

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be)

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
NOT APPLICABLE	NOT APPLICABLE	NOT APPLICABLE

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of the agency/department) to be an independent director in _____, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances
8. I shall inform the Corporate Secretary of MERALCO of any changes in the abovementioned information within five days from its occurrence

Done, this _____ day of FEB 20 2018, at PASIG CITY


PEDRO E. ROXAS
Affiant

SUBSCRIBED AND SWORN to before me this _____ day of FEB 20 2018 at PASIG CITY affiant personally appeared before me and exhibited to me his/her Tr no. 104-739-105 issued at _____ on _____

Doc No. 59;
Page No. 12;
Book No. XVIII;
Series of 2018



CERTIFICATION OF INDEPENDENT DIRECTOR

I, **ARTEMIO V. PANGANIBAN**, Filipino, of legal age, and a resident of 1203 Acacia Street, Dasmariñas Village, Makati City, Philippines, after having been duly sworn to in accordance with law do hereby declare that:

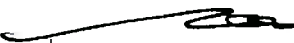
1. I am a nominee for independent director of MANILA ELECTRIC COMPANY (MERALCO) and have been its independent director since 2008.
2. I am affiliated with the following listed companies or organizations:

Company/Organization	Position/Relationship	Period of Service
GMA Network, Inc.	Independent Director	2007 to present
First Philippine Holdings Corp.	Independent Director	2007 to present
Metro Pacific Investments Corp.	Independent Director	2007 to present
Robinsons Land Corporation	Independent Director	2008 to present
GMA Holdings, Inc.	Independent Director	2009 to present
Petron Corporation	Independent Director	2010 to present
Asian Terminals, Inc.	Independent Director	2010 to present
Philippine Long Distance Telephone Co.	Independent Director	2013 to present
Jollibee Foods Corporation	Non-executive Director	2012 to present
Metropolitan Bank and Trust Co.	Senior Adviser	2007 to present
Bank of the Philippine Islands	Member, Advisory Council	2016 to present
Double Dragon Properties Corp.	Adviser	2014 to present
For my full bio-data, log on to my personal website: cjpanganiban.com		

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of MERALCO, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. To the best of my knowledge, I am not related to any director, officer or a substantial shareholder of MERALCO.
5. To the best of my knowledge, I am not the subject of any criminal or administrative investigation or proceeding pending in court.
6. To the best of my knowledge, I am neither an officer nor an employee of any government agency or government-owned and controlled corporation
7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.

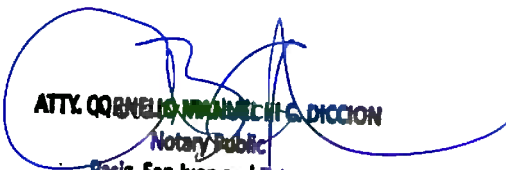
8. I shall inform the Corporate Secretary of MERALCO of any changes in the above-mentioned information within five (5) days from its occurrence.

Done, this **FEB 20 2018** day of February 2018, at the City of Manila.


ARTEMIO V. PANGANIBAN
Affiant

SUBSCRIBED AND SWORN to before me this ____ day of February 2018 at the City of Manila, affiant personally appeared before me and exhibited to me his Passport No. EC2160733 issued by the Department of Foreign Affairs in Manila on September 22, 2014.

Doc. No. 55;
Page No. 12;
Book No. 2111
Series of 2018.


ATTY. Q. QUILICO
Notary Public
Pasig, San Juan and Pateros
Issued on June 3, 2018 at Pasig City
Appointment No. 64(2018-2019)
Roll No. 45053/IBP No. 023588/01-10-18 RSM Chapter
PTR No. 3909827/01-10-18 Pasig City
MCLE VI-0000232-07/11/16
8th Floor Lopez Bldg. Ortigas Avenue, Pasig City



ORTIGAS AVENUE, PASIG CITY
0300 PHILIPPINES

REPUBLIC OF THE PHILIPPINES)
PASIG CITY) S.S.

CERTIFICATION

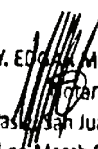
I, **WILLIAM S. PAMINTUAN**, of legal age, Filipino, in my capacity as the duly elected and incumbent Assistant Corporate Secretary of **MANILA ELECTRIC COMPANY ("MERALCO")**, a corporation duly organized and existing under Philippine laws, with principal office at the Lopez Building, Ortigas Avenue, Barangay Ugong, Pasig City, Metro Manila, and with SEC Reg. No. PW-102, do hereby certify under oath that MERALCO has no directors or officers, connected with any government agencies or instrumentalities.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the corporate seal of MERALCO at Pasig City, Philippines, on this ___ day of April 2018.


WILLIAM S. PAMINTUAN
Assistant Corporate Secretary

SUBSCRIBED AND SWORN to before me this APR 12 2018 day of April 2018 in Pasig City; affiant, William S. Pamintuan, exhibited to me his Passport no. EC2114124 valid until September 15, 2019.

Doc. No. 377;
Page No. 75;
Book No. II;
Series of 2018.


ATTY. EDMAR MICHAEL C. ROBLES
Notary Public
Pasig, San Juan and Pateros
Issued on March 6, 2017 at Pasig City
Appointment No. 110(2017-2018)
Roll No. 53655/IBP Lifetime No. 011798 RSM Chapter
PTR No. 3909811/01-10-18 Pasig City
MCLE VI-0000249-07/11/16
8th Floor Lopez Bldg. Ortigas Avenue. Pasig City



ORTIGAS AVENUE, PASIG CITY
0300 PHILIPPINES

April 12, 2018

SECURITIES AND EXCHANGE COMMISSION

Secretariat Building, PICC Complex
Roxas Boulevard, Pasay City

Attention: Director Vicente Graciano P. Felizmenio, Jr.
Markets and Securities Regulation Department

Subject: Request to use Compact Disks for the Definitive Information Statement

Gentlemen:

May we seek permission from your office to use compact disks instead of hard copies in the distribution of the Company's Definitive Information Statement under Optical Media Board Commercial License No. LBOD 18-03170, to our numerous stockholders in the interest of saving on costs.

Thank you and best regards.

Respectfully yours,

Atty. Jocelyn Villar-Altamira
Assistant Vice-President and Head
Corporate Governance and Compliance
Manila Electric Company



Republic of the Philippines
OFFICE OF THE PRESIDENT
OPTICAL MEDIA BOARD
No. 35 Scout Limbaga Street, Barangay Laging Handa, 1103 Quezon City
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OFFICE OF THE PRESIDENT

LICENSE TO OPERATE OPTICAL MEDIA BUSINESS

LOCAL LICENSEE

BOOK ON DISC

MANILA ELECTRIC COMPANY

LOPEZ BUILDING, ORTIGAS AVENUE, BRGY. UGONG, PASIG CITY

Registered by

MANILA ELECTRIC COMPANY - MARIA VIVIEN C. ARNOBIT
LOPEZ BUILDING, ORTIGAS AVENUE, BRGY. UGONG, PASIG CITY

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This Optical Media Board Commercial License No. **LBOD 18-03170** shall be valid until **26 August 2018** unless sooner revoked.

Issued this **04 April 2018** in Quezon City



ATTY. ANSELMO B. ADRIANO
Chair and Chief Executive Officer

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ADDRESS ABOVE STATED. THIS MUST BE
RENEWED ON OR BEFORE ITS EXPIRATION DATE
TO AVOID PENALTY. THIS IS NON-TRANSFERABLE



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OPTICAL MEDIA BOARD

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NON-COMMERCIAL REPLICATION PERMIT

NCRP 1804003

April 10, 2018

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ATTY. ANSELMO B. ADRIANO
Chair and Chief Executive Officer